



HARRIS, WILTSHIRE
& GRANNIS LLP

April 27, 2016

Ex Parte

Ms. Marlene H. Dortch
Secretary
Federal Communications Commission
445 12th Street, NW
Washington, DC 20554

Re *Rates for Interstate Inmate Calling Services*, WC Docket No. 12-375

Dear Ms. Dortch:

On April 26, 2016, on behalf of Telmate, LLC, Dan Broderick of Blank Rome LLP and the undersigned of this firm met with Madeleine Findley, Gil Strobel, and Christine Sanquist to discuss the above-captioned proceeding.

Telmate explained its interest in a competitive inmate calling service market that rewards innovation and investment. Telmate explained that as a relatively small company and relatively new entrant, it uses technological innovation to compete, and would benefit from a market that rewards better services. Relatedly, because it develops its own technology, Telmate incurs substantial developmental costs to respond to regulatory changes, and has a strong interest in regulatory certainty in order to minimize those costs.

Finally, Telmate expressed its view that regulatory certainty would benefit all participants in ICS, and encouraged the Commission to consider approaches that would limit regulatory uncertainty going forward.

Sincerely,

Brita D. Strandberg
Counsel to Telmate, LLC

cc: Madeleine Findley
Gil Strobel
Christine Sanquist