

471 Waiver Request

My name is Steve Vogelsong and I am the technology Coordinator for East Pennsboro Area School District. I am looking for a waiver for Category 2 services for the following entities.

East Pennsboro Elementary School 18089

West Creek Hills Elementary School 18027

East Pennsboro Middle School 18090

East Pennsboro High School 18091

East Pennsboro Administration Center 16023270

The reason for the request is that with Hp buying Aruba technologies we were waiting to hear end of life announcements. Half our school is already HP wireless from last year and we weren't sure if we could still buy equipment that would interface with our old controllers. We were not going to do e-rate until we had a resolution. We recently were assured that the equipment would not be discontinued on May 31, 2016 like originally told. So with this knowledge we had to start the process a lot later than we wanted and are having trouble navigating the new system with material we just received.

Thank You

Steve Vogelsong

717-557-6706

Supporting emails about end of life issue

STEVE VOGELSONG - HP Wireless- Erate

From: "Eichelberger, Shawn" <shawn.eichelberger@hpe.com>
To: "SVOGELSONG@EPASD.ORG" <SVOGELSONG@EPASD.ORG>
Date: 5/16/2016 10:46 AM
Subject: HP Wireless- Erate

Steve, would you have a few minutes to have a discussion of HP Wireless and the path forward for the product. We have programs in place to assist. We don't want to see you in a situation where you are buying an end of life product. What does your schedule look like today?

Thanks,

Shawn Eichelberger
Aruba Networks- HP Enterprise Company
Account Manager- Central & Northeast PA
O [717.961.5957](tel:717.961.5957) | M [443.804.2924](tel:443.804.2924)
<http://www.arubanetworks.com>



STEVE VOGELSONG - RE: HP Wireless- Erate

From: "Eichelberger, Shawn" <shawn.eichelberger@hpe.com>
To: STEVE VOGELSONG <svogelso@epasd.org>
Date: 5/18/2016 7:41 AM
Subject: RE: HP Wireless- Erate

Steve, my pleasure! Either way this shakes out I will have to get out to see you soon.

Answers- The 525AP that you do have is not one of the APs that is going end of life on May 31st. It is going End of Life on July 31st, that said it is still going end of life and will only be available after that until all stock is depleted. It would be my recommendation to go ahead with your erate bid, just ask your erate consultant about the bear form as you may not want to wait until Aug or September to purchase/deploy these.

Thanks,

Shawn Eichelberger
[443.804.2924](tel:443.804.2924)

From: STEVE VOGELSONG [svogelso@epasd.org]
Sent: Tuesday, May 17, 2016 9:13 AM
To: Eichelberger, Shawn <shawn.eichelberger@hpe.com>
Subject: Re: HP Wireless- Erate

Hi Shawn

It was a pleasure to talk to you yesterday!

If you can let me know about the status of end of sale as soon as you know I would greatly appreciate it. We absolutely want to stay with our current solution the way it is, and I want to make sure that there will be no problems ordering it. If we cannot order it without putting all the money up front and hoping we get e-rate we will not be doing e-rate this year, and if we have to look at replacing our current infrastructure that we just bought to have one solution across the district we would probably look at all vendors to make sure we are getting the most for our purchase. I hope the end of sale that was mentioned was not correct as we really do like our current solution.

Thanks for all your help.

Thanks

Steve Vogel song
Technology Coordinator



MSM430/460/466/466-R, HP 425 and HP 517

Key Dates

Product End of Sale Announcement Date (United States Only): February 2, 2016
End of Availability Date (United States Only): May 31, 2016

HPE Product End of Sale Announcement (For customers in the United States only)

HPE will end of sale the following Access Points in the United States due to new regulatory requirements on May 31, 2016:

SKU	DESCRIPTION	UNITED STATES	REST OF WORLD
JG653A	HP 425 Wireless 802.11n (AM) AP	5/31/2016	12/31/2016
JG687A	HP 425 Wireless 802.11n (AM) 8 Pack AP	5/31/2016	12/31/2016
J9650A	HP MSM430 Dual Radio 802.11n AP (AM)	5/31/2016	11/31/2016
J9590A	HP MSM460 Dual Radio 802.11n AP (AM)	5/31/2016	12/31/2016
J9655A	HP MSM460 Dual Radio 802.11n TAA AP	5/31/2016	12/31/2016
J9621A	HP MSM466 Dual Radio 802.11n AP (AM)	5/31/2016	12/31/2016
J9656A	HP MSM466 Dual Radio 802.11n TAA AP	5/31/2016	12/31/2016
J9715A	HP MSM466-R Dual Radio 802.11n AP (AM)	5/31/2016	12/31/2016
J9841A	HP 517 802.11ac (AM) Unified Walljack	5/31/2016	11/31/2016

Products Available for use in the United States after May 31, 2016 with the MSM controller platform:

J9845A HP 560 Wireless 802.11ac (AM) AP

Products Available for use in the United States after May 31, 2016 with the Unified controller platform:

JG971A HP 417 802.11n (AM) Unified Walljack
 JG974A HP 417 802.11n (WW) 20 Pack Unified Walljack
 JG993A HP 525 Wireless 802.11ac (AM) AP
 JG997A HP 525 Wireless 802.11ac (AM) 8 Pack AP
 JH048A HP 527 802.11ac (AM) Unified Walljack
 JH052A HP 527 802.11ac (AM) 20 Pack Unified Walljack
 J9845A HP 560 Wireless 802.11ac (AM) AP

For warranty and support information
hpe.com/networking/warranty

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