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Joan Marsh  
Director  
AT&T Federal Government Affairs

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DEC - 7 1999

FEDERAL COMMUNICATIONS COMMISSION  
OFFICE OF THE SECRETARY

December 7, 1999

Suite 1000  
1120 20th St. NW  
Washington, DC 20036  
202 457-3120  
FAX 202 457-3110

Ms. Magalie Roman Salas  
Secretary  
Federal Communications Commission  
445 Twelfth Street, SW, Room TWB-204  
Washington, DC 20554

Re: Notice of Written Ex Parte  
In the Matter of Applications for Consent to the Transfer of Control  
Licenses From MediaOne Group, Inc. to AT&T Corp.  
CS Docket No. 99-251

Dear Ms. Salas:

Please include a copy of the attached in the record of the referenced proceeding.

Two copies of this Notice are being submitted to the Secretary of the FCC in accordance with Section 1.1206 of the Commission's rules.

Sincerely,

Joan Marsh

cc: To-Quyen Truong

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Director  
AT&T Federal Government Affairs

Suite 1000  
1120 20th St. NW  
Washington, DC 20036  
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FAX 202 457-3110

December 7, 1999

Ms. To-Quyen Truong  
Associate Chief  
Cable Services Bureau  
Federal Communications Commission  
445 12<sup>th</sup> Street, SW  
Washington, DC 20554

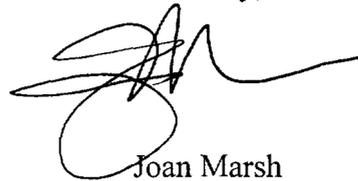
**RECEIVED**  
DEC - 7 1999  
FEDERAL COMMUNICATIONS COMMISSION  
OFFICE OF THE SECRETARY

Re: In the Matter of Applications for Transfer of Control to AT&T Corp.  
("AT&T") of Licenses and Authorizations Held by MediaOne Group,  
Inc. (MediaOne")

Dear Ms. Truong:

In response to Item 24 of your November 3, 1999 request for information,  
attached please find a letter dated December 6, 1999 addressed to FCC Chairman  
William Kennard.

Sincerely,



Joan Marsh

cc: Sunil Daluvoy  
Royce Dickens

December 6, 1999

Chairman William E. Kennard  
Federal Communications Commission  
445 Twelfth Street, SW, Room 8-B201  
Washington, DC 20554

Dear Chairman Kennard:

At your suggestion, the undersigned met to discuss an acceptable means of providing consumers with a choice of Internet Service Providers ("ISPs") when connecting to the Internet at high speed over cable. After a series of extensive discussions, this effort has produced the principles set forth below. While there remains disagreement concerning current exclusive contractual arrangements between AT&T and other companies, AT&T has agreed to adhere to the following principles once these exclusive contractual arrangements no longer apply.

AT&T will work toward, and implement, high-speed Internet access over cable that will provide consumers with:

- a choice of ISPs;
- the ability to exercise their choice of ISPs without having to subscribe to any other ISP;
- a choice of Internet connections at different speeds, and at prices reasonable and appropriate to those speeds;
- direct access to all content available on the World Wide Web without any AT&T-imposed charge to the consumer for such content;
- the continued ability to change or customize their "start page" and other aspects of their Internet experience;
- the functionality of their ISP comparable to that which such ISP has on competing high-speed systems, subject to any technical constraints particular to, or imposed upon, all ISPs using AT&T's cable system to deliver high-speed Internet access.

To that end, AT&T is prepared to negotiate private commercial arrangements with multiple ISPs, to take effect upon the expiration of existing exclusive contractual arrangements, that would provide the ISP:

- Internet transport services for high-speed Internet access at prices reasonably comparable to those offered by AT&T to any other ISP for similar services, subject to other terms negotiated between the parties on a commercial basis;
- the opportunity to market directly to consumers high-speed Internet access over cable using AT&T's Internet transport services;

- the opportunity through means to be mutually agreed upon, to market their high-speed Internet access which uses AT&T's Internet transport services to AT&T's cable customers who have not already designated an ISP;
- the opportunity to bill cable subscribers directly for services provided by the ISP that are additional to the services provided by AT&T;
- the opportunity to differentiate service offerings by various means, such as enhanced customer care and advanced applications; and
- the opportunity to maintain brand recognition in all such offerings.

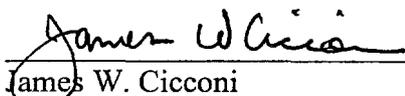
Any such opportunities will be subject to terms and conditions to be agreed upon by the parties which will address, as appropriate, but not be limited to issues such as pricing, billing, customer relationship, design of start page, degree of customization, speed, system usage, caching services, co-branding, ancillary services, advertising and e-commerce revenues, and infrastructure costs.

Please do not hesitate to call any of us if you have any questions.

Sincerely,

---

David N. Baker  
Vice President, Legal & Regulatory Affairs  
Mindspring Enterprises, Inc



---

James W. Cicconi  
General Counsel & Executive Vice President  
AT&T Corp.

---

Kenneth S. Fellman, Esq.  
Chairman, FCC Local & State Government  
Advisory Committee

cc: Commissioner Ness  
Commissioner Furchtgott-Roth  
Commissioner Powell  
Commissioner Tristani

- the opportunity through means to be mutually agreed upon, to market their high-speed Internet access which uses AT&T's Internet transport services to AT&T's cable customers who have not already designated an ISP;
- the opportunity to bill cable subscribers directly for services provided by the ISP that are additional to the services provided by AT&T;
- the opportunity to differentiate service offerings by various means, such as enhanced customer care and advanced applications; and
- the opportunity to maintain brand recognition in all such offerings.

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Sincerely,



David N. Baker  
Vice President, Legal & Regulatory Affairs  
Mindspring Enterprises, Inc

James W. Cicconi  
General Counsel & Executive Vice President  
AT&T Corp.

Kenneth S. Fellman, Esq.  
Chairman, FCC Local & State Government  
Advisory Committee

cc: Commissioner Ness  
Commissioner Furchtgott-Roth  
Commissioner Powell  
Commissioner Tristani

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- the opportunity through means to be mutually agreed upon, to market their high-speed Internet access which uses AT&T's Internet transport services to AT&T's cable customers who have not already designated an ISP;
- the opportunity to bill cable subscribers directly for services provided by the ISP that are additional to the services provided by AT&T;
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- the opportunity to maintain brand recognition in all such offerings.

Any such opportunities will be subject to terms and conditions to be agreed upon by the parties which will address, as appropriate, but not be limited to issues such as pricing, billing, customer relationship, design of start page, degree of customization, speed, system usage, caching services, co-branding, ancillary services, advertising and e-commerce revenues, and infrastructure costs.

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