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Joan Marsh  
Director  
AT&T Federal Government Affairs

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April 13, 2000

Ms. Magalie Roman Salas  
Secretary  
Federal Communications Commission  
445 Twelfth Street, SW, Room TWB-204  
Washington, D.C. 20554

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APR 13 2000  
FEDERAL COMMUNICATIONS COMMISSION  
OFFICE OF THE SECRETARY

RE: Notice of Oral Ex Parte  
In the Matter of Applications for Transfer of Control to AT&T Corp. ("AT&T") of  
Licenses and Authorizations Held by MediaOne Group, Inc. ("MediaOne")  
CS Docket No. 99-251

Dear Ms. Roman Salas:

Please include the attached in the record of the above-referenced proceeding.

Two copies of this Notice are being submitted to the Secretary of the FCC in  
accordance with Section 1.1206 of the Commission's rules.

Sincerely,

Joan Marsh

cc: L. Senecal  
Q. Truong

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Joan Marsh  
Director, Federal Government Affairs

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April 12, 2000

Ms. Royce Dickens  
Cable Services Bureau  
Federal Communications Commission  
445 12th Street, SW  
Washington, DC 20554

RECEIVED  
APR 13 2000  
FEDERAL COMMUNICATIONS COMMISSION  
OFFICE OF THE SECRETARY

Re: In the Matter of Applications for Transfer of Control to AT&T Corp.  
("AT&T") of Licenses and Authorizations Held by MediaOne Group, Inc.  
("MediaOne")  
CSB Docket No. 99-251

Dear Ms. Dickens:

At the Cable Services Bureau's request, this letter explains further the cable telephony penetration chart that was included in AT&T's letter to Deborah Lathen, dated February 22, 2000, which letter was supplemented by AT&T's letter to you dated March 29, 2000.<sup>1</sup>

This letter specifically explains the 1% per month AT&T penetration rate referenced in both the February 22<sup>nd</sup> and March 29<sup>th</sup> letters. In those areas where AT&T has been actively marketing cable telephony on a commercial basis, it has achieved a penetration rate against cable telephony market ready homes of at least 1% per month. Thus, in the San Francisco Bay Area (Fremont and the Tri-Valley area), Chicago area (six communities), Dallas area (5 communities), Denver area (five communities), Pittsburgh area (2 communities), Salt Lake City area (one community), and Seattle area (one community), AT&T achieved at least 1% penetration of cable telephony market ready homes per month for every month it has actively marketed the service and has continued to achieve such penetration rates through March 31, 2000. The significance of AT&T's market success is demonstrated by the fact that AT&T only launched its commercial roll-out of cable telephony in October, 1999, with the bulk of its roll-out to date occurring in the first three months of this year, yet AT&T has almost surpassed the penetration rate MediaOne has been able to achieve in over two years.

<sup>1</sup> This explanation also applies to the confidential version of the chart, which was filed under seal pursuant to the protective order (Bates No. AT&T 002555).

I believe the above provides the information you requested. Please contact me if you have any questions.

Sincerely,

A handwritten signature in black ink, appearing to be 'JM', with a long horizontal flourish extending to the right.

Joan Marsh

cc: Q. Truong  
L. Senecal