A

ATTACHMENT A

Attachment A

TIMOTHY J. TARDIFF

BUSINESS ADDRESS

National Economic Research Associates, Inc.
One Main Street
Cambridge, Massachusetts 02142
(617) 621-0444

Dr. Tardiff received a B.S. with honors in Mathematics from the California Institute of Technology in Pasadena and a Ph.D. degree in Social Science from the University of California, Irvine, under a National Science Foundation Pre-doctoral Fellowship and an NSF Grant for Improving Dissertation Research in the Social Sciences.

Dr. Tardiff joined the faculties of the Department of Civil Engineering and the Division of Environmental Studies at the University of California, Davis. He taught undergraduate and graduate level courses in transportation and environmental policy analysis. His research included applications of econometric models of consumer choice to transportation planning problems. Dr. Tardiff's research was funded by the National Science Foundation, the Institute of Transportation Studies and the California Department of Transportation.

Prior to joining NERA, Dr. Tardiff's work included transportation, energy, public utility and telephone industry projects for the U.S. Departments of Transportation and Energy, the California Energy Commission, and several telephone and electric utilities.

Since joining NERA, he has evaluated pricing policies for increasingly competitive telecommunications markets, including appropriate mechanisms for pricing access services to competitors; studied actual and potential competition for services provided by telephone operating companies; analyzed the demand and revenue impacts of new telephone rate structures; developed and evaluated damage studies used in major telecommunications antitrust actions; analyzed the market potential for cellular radio; evaluated the investment and marketing programs of telephone companies; and developed a demand model for analyzing the market potential for alternative employee health care plans, including health maintenance organizations.

Dr. Tardiff has published extensively in the transportation literature. He has presented and published papers on the telecommunications industry. These papers address the issues of pricing and costing policies for emerging competition in telecommunications markets; evaluating and forecasting the impacts of telephone rate plans such as local measured service; analyzing the markets for new telecommunications products and services; and local competition and the bypass issue.

EDUCATION

UNIVERSITY OF CALIFORNIA, IRVINE
Ph.D., Social Sciences, 1974

CALIFORNIA INSTITUTE OF TECHNOLOGY
B.S., Mathematics, 1971

EMPLOYMENT

NATIONAL ECONOMIC RESEARCH ASSOCIATES, INC.

1992 Vice President. Works on cases, mainly legal and regulatory, on issues of pricing policy, assessing demand for new and existing products and services, and economic damages. This work involves studies, often involving econometric demand analysis methods, for telecommunications, utilities and other clients. Specific areas have included: assessment of competition in the telecommunications industry; analysis of alternative approaches for regulating telephone utilities; evaluation of the benefits from telecommunication products and services; analyzing the demand for local services, toll, and carrier access; evaluation of the prudence of telephone company investments; damage studies for telecommunications antitrust cases; evaluation of methods for environmental damage assessment; and analysis of energy conservation /programs.

1984-1992 Senior Consultant

CHARLES RIVER ASSOCIATES, INC.--Boston, Massachusetts

1979-1984 Director of Marketing Research. Managed program to apply econometric customer demand models to marketing research problems in telecommunications, electric utilities, transportation and other industries.

Senior Research Associate. Performed studies on urban transportation, freight transportation, energy and telecommunications issues.

UNIVERSITY OF CALIFORNIA, DAVIS--Davis, California

1974-1979 Assistant Professor, Department of Civil Engineering and Division of Environmental Studies. Taught undergraduate and graduate course in transportation and environmental policy and quantitative research methods; conducted research on passenger transportation demand, (including econometric issues).

FELLOWSHIPS, GRANTS, AWARDS

First Place, Dissertation Contest of the Transportation Science Section of the Operations Research Society of America.

NSF Research Initiation Grant (Engineering Division), 1976-1978.

NSF Grant for Improving Doctoral Dissertation Research in the Social Sciences, 1973-1974.

NSF Predoctoral Fellowship, 1972-1974.

Public Health Service Traineeship, 1971-1972.

AFFILIATIONS

American Economic Association
International Telecommunications Society

TESTIMONY

Affidavit of Timothy J. Tardiff on the use of proxy costs models for unbundled network elements, prepared for filing with the Regulatory Commission of Alaska, on behalf of Alaska Communications Systems, Docket No. U-96-89, July 27, 2001.

Rebuttal Testimony of Timothy J. Tardiff on the application of the Hatfield Model for the costs of unbundled network elements, prepared for filing with the Massachusetts Department of Telecommunications and Energy on behalf of Verizon-Massachusetts, Docket No. D.T.E. 01-20, July 18, 2001.

Rebuttal Testimony of Timothy J. Tardiff on the application of the Hatfield Model for the costs of unbundled network elements, prepared for filing with the New Jersey Board of Public Utilities on behalf of Verizon-New Jersey, Docket No. TO00060356, October 12, 2000.

Supplemental Rebuttal Testimony of Timothy J. Tardiff on the Hatfield Model of unbundled network elements, prepared for filing with the State of Maine Public Utilities Commission on behalf of Bell Atlantic-Maine, Case No. 97-505, October 10, 2000.

Public Interest Affidavit before the Federal Communications Commission in the matter of Application of SBC Communications Inc. Nevada Bell Telephone Company and Southwestern Bell Communications Services, Inc. d/b/a Nevada Bell Long Distance for Provision of In-Region InterLATA Services in Nevada (with Alfred E. Kahn), July 24, 2000.

Responsive Testimony on the HAI Model of unbundled network elements, prepared for filing with the New York Public Service Commission on behalf of Bell Atlantic-New York, Case 98-C-1357 (filed as part of panel testimony), June 26, 2000.

Affidavit of Timothy J. Tardiff on avoided cost discounts for wholesale services, prepared for filing with the Regulatory Commission of Alaska, on behalf of Alaska Communications Systems, Docket Nos. U-99-141, U-99-142 and U-99-143, April 17, 2000.

Third Affidavit of Timothy J. Tardiff on costs models for unbundled network elements, prepared for filing with the Regulatory Commission of Alaska, on behalf of Alaska Communications Systems, Docket Nos. U-99-141, U-99-142 and U-99-143, March 24, 2000.

Second Affidavit of Timothy J. Tardiff on costs models for unbundled network elements, prepared for filing with the Regulatory Commission of Alaska, on behalf

of Alaska Communications Systems, Docket Nos. U-99-141, U-99-142 and U-99-143, February 25, 2000.

Rebuttal Testimony of Timothy J. Tardiff on collocation costs models, prepared for filing with the Delaware Public Service Commission on behalf of Bell Atlantic-Delaware, Docket No. 99-251, February 24, 2000.

Affidavit of Timothy J. Tardiff on costs models for unbundled network elements, prepared for filing with the Regulatory Commission of Alaska, on behalf of Alaska Communications Systems, Docket Nos. U-99-141, U-99-142 and U-99-143, February 11, 2000.

Public Interest Affidavit before the Federal Communications Commission in the matter of Application of SBC Communications Inc. Southwestern Bell Telephone Company and Southwestern Bell Communications Services, Inc. d/b/a Southwestern Bell Long Distance for Provision of In-Region InterLATA Services in Texas (with Alfred E. Kahn), January 10, 2000.

Rebuttal Testimony of Timothy J. Tardiff on collocation costs models, prepared for filing with the Pennsylvania Public Utility Commission on behalf of Bell Atlantic-Pennsylvania, Docket Nos. R-00994697 and R-00994697C0001, December 21, 1999.

"Relaxed Regulation of High Capacity Services in Phoenix and Seattle: The Time is Now," prepared for filing with the Federal Communications Commission on behalf of US WEST Communications, Petitions of US WEST Communications for Forbearance from Regulation as a Dominant Carrier in the Phoenix and Seattle MSAs (with Alfred E. Kahn), July 21, 1999.

Rebuttal Testimony of Timothy J. Tardiff on the HAI Model of unbundled network elements, prepared for filing with the Pennsylvania Public Utility Commission on behalf of Bell Atlantic-Pennsylvania, Docket Nos. P-00991648 and P-00991649, June 15, 1999.

"High Capacity Competition in Seattle: Reply to Comments of Intervening Parties," prepared for filing with the Federal Communications Commission on behalf of US WEST Communications, Petition of US WEST Communications for Forbearance from Regulation as a Dominant Carrier in the Seattle, Washington MSA (with Alfred E. Kahn), March 10, 1999.

Rebuttal Testimony of Timothy J. Tardiff on collocation costs models, prepared for filing with the California Public Utilities Commission on behalf of Pacific Bell, February 8, 1999.

Surrebuttal Testimony of Alfred E. Kahn and Timothy J. Tardiff, filed with the Missouri Public Service Commission, in support of the Applications of SBC Communications, Inc., Southwestern Bell Telephone Company, and Southwestern Bell Communications Services, Inc., for Provision of In-Region InterLATA Services in Missouri, Docket No. TO 99-227, February 4, 1999.

Rebuttal Testimony of Timothy J. Tardiff on the HAI Model of unbundled network elements, prepared for filing with the Rhode Island Public Utilities Commission on behalf of Bell Atlantic-Rhode Island, Docket No. 2681, January 15, 1999.

Reply Testimony of Timothy J. Tardiff on collocation costs models, prepared for filing with the California Public Utilities Commission on behalf of Pacific Bell, January 11, 1999.

"Economic Evaluation of High Capacity Competition in Seattle," prepared for filing with the Federal Communications Commission on behalf of US WEST Communications, Petition of US WEST Communications for Forbearance from Regulation as a Dominant Carrier in the Seattle, Washington MSA (with Alfred E. Kahn), December 22, 1998.

Testimony of Timothy J. Tardiff on collocation costs models, prepared for filing with the California Public Utilities Commission on behalf of Pacific Bell, December 18, 1998.

"Measuring and Recovering the Costs of Long-Term Number Portability: Implications of Price Cap Regulation," Prepared for Southwestern Bell for presentation to the Federal Communications Commission, December 10, 1998.

Direct Testimony of Alfred E. Kahn and Timothy J. Tardiff, filed with the Missouri Public Service Commission, in support of the Applications of SBC Communications, Inc., Southwestern Bell Telephone Company, and Southwestern Bell Communications Services, Inc., for Provision of In-Region InterLATA Services in Missouri, Docket No. TO 99-227, November 20, 1998.

"High Capacity Competition in Phoenix: Reply to Comments of Intervening Parties," prepared for filing with the Federal Communications Commission on behalf of US WEST Communications, Petition of US WEST Communications for Forbearance from Regulation as a Dominant Carrier in the Phoenix, Arizona MSA (with Alfred E. Kahn), October 28, 1998.

"Measuring and Recovering the Costs of Long-Term Number Portability," Prepared for Southwestern Bell for presentation to the Federal Communications Commission, October 28, 1998 (with Alfred E. Kahn).

Declaration of Timothy J. Tardiff on the economic impacts of separate subsidiary requirements for the offer of advanced services by incumbent local exchange carriers, prepared for filing with the Federal Communications Commission on behalf of Bell Atlantic, in the mater of Deployment of Wireline Services Offering Advanced Telecommunications Capability, October 15, 1998.

"An Analysis of the HAI Model Release 5.0a," Rebuttal Testimony filed with the Florida Public Service Commission, Docket No. 980696-TP, on behalf of GTE Florida, September 2, 1998 (with Gregory M. Duncan, Karyn E. Model, Christian M. Dippon, Jino W. Kim, Francis J. Murphy, Robert P. Cellupica, and Thomas F. Guarino).

"Economic Evaluation of High Capacity Competition in Phoenix," prepared for filing with the Federal Communications Commission on behalf of US WEST Communications, Petition of US WEST Communications for Forbearance from Regulation as a Dominant Carrier in the Phoenix, Arizona MSA (with Alfred E. Kahn), August 14, 1998.

Rebuttal Testimony of Timothy J. Tardiff on the HAI Model of unbundled network elements, prepared for filing with the New Hampshire Public Utilities Commission on behalf of Bell Atlantic-New Hampshire, Docket No. DE-97-1171, June 22, 1998.

Rebuttal Affidavit before the Arkansas Public Service Commission in the matter of the Application of Southwestern Bell Telephone Company Seeking Verification that It Has Fully Complied with and Satisfied the Requirements of Section 271 (c) of the Telecommunications Act of 1996, June 11, 1998.

Rebuttal Testimony before the State Corporation Commission of the State of Kansas in the matter of Southwestern Bell Telephone Company – Kansas' Compliance With Section 271 of the Federal Telecommunications Act of 1996, Docket No. 97-SWBT- 411-GIT (with Alfred E. Kahn), May 27, 1998.

Rebuttal Affidavit Before the Public Utilities Commission of the State of California in support of Pacific Bell's Draft Application for Authority to Provide InterLATA Services in California (with Alfred E. Kahn), May 20, 1998.

"An Analysis of the Hatfield Model Release 4.0," prepared for filing with the California Public Utilities Commission on behalf of GTE California, May 1, 1998 (with Gregory M. Duncan, Karyn E. Model, Christian M. Dippon, Jino W. Kim, Francis J. Murphy, Robert P. Cellupica, and Thomas F. Guarino).

Reply Testimony of Timothy J. Tardiff on unbundled network element prices and retail service price floors, prepared for filing with the California Public Utilities Commission on behalf of Pacific Bell, April 27, 1998.

Rebuttal Testimony of Alfred E. Kahn and Timothy J. Tardiff, filed with the Oklahoma Public Service Commission, in support of the Applications of SBC Communications, Inc., Southwestern Bell Telephone Company, and Southwestern Bell Communications Services, Inc., for Provision of In-Region InterLATA Services in Oklahoma, Case No. PUD 970000560, April 21, 1998.

Reply Affidavit before the Federal Communications Commission in the matter of Application of SBC Communications Inc. Southwestern Bell Telephone Company and Southwestern Bell Communications Services, Inc. d/b/a Southwestern Bell Long Distance for Provision of In-Region InterLATA Services in Texas (with Alfred E. Kahn), April 17, 1998.

Testimony of Timothy J. Tardiff on unbundled network element prices and retail service price floors, prepared for filing with the California Public Utilities Commission on behalf of Pacific Bell, April 8, 1998.

Affidavit before the Federal Communications Commission in the matter of Application of SBC Communications Inc., Pacific Bell, and Pacific Bell Communications for Provision of In-Region InterLATA Services in California (with Alfred E. Kahn), March 31, 1998.

"Economic Principles Governing Measurement of Nonrecurring/OSS Costs: An Analysis of the AT&T/MCI Recommendations," prepared for filing with the California Public Utilities Commission on behalf of GTE California and Pacific Bell, March 4, 1998 (with Gregory M. Duncan).

"Analysis of the Hatfield Model Release 5.0a," Rebuttal Testimony filed with the North Carolina Utilities Commission, Docket No. P-100, Sub 133d, on behalf of GTE South, March 2, 1998 (with Gregory M. Duncan, Rafi A. Mohammed, Christian M. Dippon, Aniruddha Banerjee, Karyn E. Model, Francis J. Murphy, Robert P. Cellupica, and Thomas F. Guarino).

"Analysis of the Hatfield Model Release 5.0a," Rebuttal Testimony filed with the South Carolina Public Service Commission, on behalf of GTE South, March 2, 1998 (with Gregory M. Duncan, Rafi A. Mohammed, Christian M. Dippon, Aniruddha Banerjee, Karyn E. Model, Francis J. Murphy, Robert P. Cellupica, and Thomas F. Guarino).

Affidavit before the Federal Communications Commission in the matter of Application of SBC Communications Inc. Southwestern Bell Telephone Company

and Southwestern Bell Communications Services, Inc. d/b/a Southwestern Bell Long Distance for Provision of In-Region InterLATA Services in Texas (with Alfred E. Kahn), March 2, 1998.

"Analysis of the Hatfield Model Release 5.0a," Rebuttal Testimony filed with the Kentucky Public Service Commission, on behalf of GTE South, February 26, 1998 (with Gregory M. Duncan, Rafi A. Mohammed, Christian M. Dippon, Aniruddha Banerjee, Karyn E. Model, Francis J. Murphy, Robert P. Cellupica, and Thomas F. Guarino).

Affidavit before the Federal Communications Commission in the matter of Application of SBC Communications Inc. Southwestern Bell Telephone Company and Southwestern Bell Communications Services, Inc. d/b/a Southwestern Bell Long Distance for Provision of In-Region InterLATA Services in Arkansas (with Alfred E. Kahn), February 24, 1998.

Testimony before the State Corporation Commission of the State of Kansas in the matter of Southwestern Bell Telephone Company – Kansas' Compliance With Section 271 of the Federal Telecommunications Act of 1996, Docket No. 97-SWBT- 411-GIT (with Alfred E. Kahn), February 17, 1998.

"Analysis of the Hatfield Model Release 5.0," Rebuttal Testimony filed with the Alabama Public Utilities Commission, on behalf of GTE South, February 13, 1998 (with Gregory M. Duncan, Rafi A. Mohammed, Christian M. Dippon, Aniruddha Banerjee, Karyn E. Model, Francis J. Murphy, Robert P. Cellupica, and Thomas F. Guarino).

Affidavit before the Federal Communications Commission in the matter of Application of SBC Communications. Inc. Southwestern Bell Telephone Company and Southwestern Bell Communications Services, Inc. d/b/a/ Southwestern Bell Long Distance for Provision of In-Region InterLATA Services in Oklahoma (with Alfred E. Kahn), February 13, 1998.

"Analysis of the Hatfield Model Release 5.0," Rebuttal Testimony filed with the North Carolina Utilities Commission, Docket No. P-100, Sub 133b, on behalf of GTE South, January 30, 1998 (with Gregory M. Duncan, Rafi A. Mohammed, Christian M. Dippon, Aniruddha Banerjee, Karyn E. Model, Francis J. Murphy, Robert P. Cellupica, and Thomas F. Guarino).

Supplemental Rebuttal Testimony of Timothy J. Tardiff on switching costs, prepared for filing with the State of Maine Public Utilities Commission on behalf of Bell Atlantic-Maine, Case No. 97-505, December 22, 1997.

"Reply to AT&T Recommendations for Regulatory Treatment of OSS Costs," prepared for filing with the California Public Utilities Commission on behalf of GTE California and Pacific Bell, December 15, 1997 (with Gregory M. Duncan).

Rebuttal Testimony of Timothy J. Tardiff on the Hatfield Model of unbundled network elements, prepared for filing with the Vermont Public Service Board on behalf of Bell Atlantic-Vermont, Case No. 57-13, November 21, 1997.

Reply Affidavit of Timothy J. Tardiff on the Hatfield Model, filed with the New York Public Service Commission on behalf of Bell Atlantic-New York, Case 94-C-0095 and Case 28425, November 17, 1997.

Rebuttal Testimony of Timothy J. Tardiff on the Hatfield Model of unbundled network elements, prepared for filing with the State of Maine Public Utilities Commission on behalf of Bell Atlantic-Maine, Case No. 97-505, October 21, 1997.

Rebuttal Testimony of Timothy J. Tardiff on the application of the Hatfield Model to universal service funding requirements, prepared for filing with the New Jersey Board of Public Utilities on behalf of Bell Atlantic-New Jersey, Docket No. TX95120631, October 20, 1997.

"Analysis of the Hatfield Model Release 4.0," filed with the Pennsylvania Public Utility Commission on behalf of GTE North, October 20, 1997 (with Gregory M. Duncan, Rafi A. Mohammed, Christian M. Dippon, Francis J. Murphy, Robert P. Cellupica, and Thomas F. Guarino).

Supplemental Rebuttal Testimony of Timothy J. Tardiff on toll and carrier access demand elasticities and universal service rate rebalancing, prepared for filing with the California Public Utilities Commission on behalf of Pacific Bell, October 10, 1997.

Rebuttal Testimony of Timothy J. Tardiff on toll and carrier access demand elasticities and universal service rate rebalancing, prepared for filing with the California Public Utilities Commission on behalf of Pacific Bell, September 30, 1997.

Rebuttal Testimony of Timothy J. Tardiff on the Hatfield Model of unbundled network elements, prepared for filing with the State Corporation Commission of Virginia on behalf of Bell Atlantic-Virginia, Case No. PUC970005, June 10, 1997.

Reply Affidavit of Alfred E. Kahn and Timothy J. Tardiff, filed with the Federal Communications Commission, in support of the Applications of SBC Communications, Inc., Southwestern Bell Telephone Company, and Southwestern

Bell Communications Services, Inc., for Provision of In-Region InterLATA Services in Oklahoma, May 26, 1997.

Rebuttal Testimony of Timothy J. Tardiff on the Hatfield Model of unbundled network elements, prepared for filing with the District of Columbia Public Service Commission on behalf of Bell Atlantic-DC, Formal Case No. 962, May 2, 1997.

Declaration of Timothy J. Tardiff on OANAD Cost Studies, prepared for filing with the California Public Utilities Commission on behalf of Pacific Bell, April 16, 1997.

Rebuttal Testimony of Timothy J. Tardiff on the Hatfield Model of unbundled network elements, prepared for filing with the Maryland Public Service Commission on behalf of Bell Atlantic-Maryland, Case No. 8731-II, April 4, 1997.

"Economic Evaluation of the Hatfield Model, Release 3.1," filed with the Washington Utilities and Transportation Commission on behalf of GTE, March 28, 1997 (with Gregory M. Duncan and Rafi Mohammed).

"Economic Evaluation of the Hatfield Model, Version 2.2, Release 2," prepared for filing with the California Public Utilities Commission on behalf of GTE California and Pacific Bell, March 18, 1997 (with Gregory M. Duncan).

Statement of Alfred E. Kahn and Timothy J. Tardiff, "Funding and Distributing the Universal Service Subsidy," Prepared for US West for presentation to the Federal Communications Commission, March 13, 1997.

Testimony of Timothy J. Tardiff on toll and carrier access demand elasticities, prepared for filing with the California Public Utilities Commission on behalf of Pacific Bell, March 6, 1997.

Surrebuttal Testimony of Timothy J. Tardiff on the Hatfield Model of unbundled network elements, prepared for filing with the Pennsylvania Public Utility Commission on behalf of Bell Atlantic-Pennsylvania, Dockets A-310203F0002, A-310213F0002, A-310236F0002, A-310258F0002, February 21, 1997.

Affidavit of Alfred E. Kahn and Timothy J. Tardiff, filed with the Oklahoma Public Service Commission, in support of the Applications of SBC Communications, Inc., Southwestern Bell Telephone Company, and Southwestern Bell Communications Services, Inc., for Provision of In-Region InterLATA Services in Oklahoma, February 21, 1997.

"Reply to Kravtin/Selwyn Analysis of the Gap Between Embedded and Forward-Looking Costs," affidavit filed with the Federal Communications Commission, In

the Matter of Access Charge Reform, Price Cap Performance Review for Local Exchange Carriers, Transport Rate Structure and Pricing, on behalf of GTE, February 14, 1997.

Rebuttal Testimony of Timothy J. Tardiff on the Hatfield Model of unbundled network elements, prepared for filing with the Arkansas Public Service Commission on behalf of Southwestern Bell Telephone Company, Docket 96-395-U, January 9, 1997.

Rebuttal Testimony of Timothy J. Tardiff on the Hatfield Model of unbundled network elements, prepared for filing with the Kansas Corporation Commission on behalf of Southwestern Bell Telephone Company, Docket 97-AT&T-290-Arb, January 6, 1997.

Rebuttal Testimony of Timothy J. Tardiff on the Hatfield Model of unbundled network elements, prepared for filing with the Massachusetts Department of Public Utilities on behalf of New England Telephone and Telegraph Company, Docket 96-80/81, October 30, 1996.

Statement of Alfred E. Kahn and Timothy J. Tardiff, "Joint Marketing, Personnel Separation and Efficient Competition Under the Telecommunications Act of 1996," Prepared for US West for presentation to the Federal Communications Commission, October 11, 1996.

Rebuttal Testimony of Timothy J. Tardiff on the Hatfield Model of unbundled network elements, prepared for filing with the Oklahoma Public Service Commission on behalf of Southwestern Bell Telephone Company, September 30, 1996.

Rebuttal Testimony of Timothy J. Tardiff on the Hatfield Model of unbundled network elements, prepared for filing with the Missouri Public Service Commission on behalf of Southwestern Bell Telephone Company, Case No. TO-97-040 & TO 97-40-67, September 30, 1996.

"Economic Evaluation of Version 2.2 of the Hatfield Model," prepared for filing in interconnection arbitrations in Pennsylvania, California, Florida, Indiana, North Carolina, Oklahoma, Iowa, Texas, Virginia, Minnesota, Hawaii, Nebraska, Kentucky, Washington, and Missouri on behalf of GTE, September 1996 (with Gregory M. Duncan).

Testimony of Timothy J. Tardiff on the Hatfield Model of unbundled network elements, prepared for filing with the Texas Public Utility Commission on behalf of Southwestern Bell Telephone Company, Docket Nos. 16189, 16196, 16226, 16285, 16290, September 6, 1996.

"Economic Analysis of MFS's Numerical Illustration," prepared for filing with the Federal Communications Commission, In the Matter of Implementation of the Non-Accounting Safeguards of Sections 271 and 272 of the Communications Act of 1934, as amended and Regulatory Treatment of LEC Provision of Interexchange Services Originating in the LEC's Local Exchange Area, on behalf of US West, August 30, 1996.

Affidavit of Timothy J. Tardiff on proxy rates for unbundled local switching, prepared for filing with the Federal Communications Commission on behalf of GTE Corporation, petition for a stay of the First Report and Order in the Matter of Implementation of the Local Competition Provisions of the Telecommunications Act of 1996, August 28, 1996.

Rebuttal Testimony of Timothy J. Tardiff on the Hatfield Model of unbundled network elements, prepared for filing with the New York Public Service Commission on behalf of New York Telephone, July 15, 1996

Reply Testimony of Timothy J. Tardiff on local exchange service price floors, prepared for filing with the California Public Utilities Commission on behalf of Pacific Bell, July 10, 1996.

"Economic Evaluation of Version 2.2 of the Hatfield Model," attached to Reply Testimony of Timothy J. Tardiff , prepared for filing with the California Public Utilities Commission on behalf of GTE California, July 10, 1996. Also presented to the Federal Communications Commission as attachment to letter from Whitney Hatch of GTE to William F. Caton, In the Matter of Implementation of the Local Competition Provisions of the Telecommunications Act of 1996, July 11, 1996.

Testimony of Timothy J. Tardiff on local exchange service price floors, prepared for filing with the California Public Utilities Commission on behalf of Pacific Bell, June 14, 1996.

Declaration of Alfred E. Kahn and Timothy J. Tardiff, prepared for filing with the Federal Communications Commission, In the Matter of Implementation of the Local Competition Provisions of the Telecommunications Act of 1996, on behalf of Bell Atlantic, May 30, 1996.

Declaration of Timothy J. Tardiff on Round I and Round II OANAD Cost Studies, prepared for filing with the California Public Utilities Commission on behalf of Pacific Bell, May 24, 1996.

"Economic Evaluation of Pacific Bell's Round I and Round II Cost Studies: Reply Comments," prepared for filing with the California Public Utilities Commission on behalf of Pacific Bell, April 17, 1996.

"Incremental Cost Principles for Local and Wireless Network Interconnection," prepared for filing with the Federal Communications Commission on behalf of Pacific Telesis, March 4, 1996 (with Richard D. Emmerson).

"Economic Evaluation of Selected Issues from the Fourth Further Notice of Proposed Rulemaking in the LEC Price Cap Performance Review: Reply Comments," Prepared for filing with the Federal Communications Commission on behalf of the United States Telephone Association, March 1, 1996 (with William E. Taylor and Charles J, Zarkadas).

Declaration of Timothy J. Tardiff on the toll and carrier access demand stimulation caused by the January 1, 1995 price reductions (update), prepared for filing with the California Public Utilities Commission on behalf of Pacific Bell, January 19, 1996.

"Universal Service Funding and Cost Modeling," prepared for filing with the California Public Utilities Commission on behalf of Pacific Bell, January 19, 1996.

"Changes in Interstate Price Regulation: Reply Comments," prepared for filing with the Federal Communications Commission on behalf of Pacific Bell and Nevada Bell, January 10, 1996.

"Economic Evaluation of Selected Issues from the Fourth Further Notice of Proposed Rulemaking in the LEC Price Cap Performance Review," Prepared for filing with the Federal Communications Commission on behalf of the United States Telephone Association, December 18, 1995 (with William E. Taylor and Charles J, Zarkadas).

"Changes in Interstate Price Regulation: An Economic Evaluation of the Pacific Bell and Nevada Bell Proposal," prepared for filing with the Federal Communications Commission on behalf of Pacific Bell and Nevada Bell, December 11, 1995 (with Alfred E. Kahn).

"Evaluation of the Benchmark Cost Model," prepared for filing with the California Public Utilities Commission on behalf of Pacific Bell, December 1, 1995.

Affidavit of William E. Taylor and Timothy J. Tardiff on interconnection regulation, prepared for filing with the Mexican Secretariat of Communications

and Transport on behalf of Southwestern Bell International Holdings Corporation, October 18, 1995.

Participant, California Public Utilities Commission, Full Panel Hearing on Universal Telephone Service, September 29, 1995.

"Incentive Regulation and Competition: Reply Comments," prepared for filing with the California Public Utilities Commission on behalf of Pacific Bell, September 18, 1995 (with Richard L. Schmalensee and William E. Taylor).

"Incentive Regulation and Competition: Issues for the 1995 Incentive Regulation Review," prepared for filing with the California Public Utilities Commission on behalf of Pacific Bell, September 8, 1995 (with Richard L. Schmalensee and William E. Taylor).

"Preserving Universality of Subscription to Telephone Service in an Increasingly Competitive Industry," prepared for filing with the California Public Utilities Commission on behalf of Pacific Bell, September 1, 1995 (with Alfred E. Kahn).

Declaration of Timothy J. Tardiff and Lester D. Taylor on the toll and carrier access demand stimulation caused by the January 1, 1995 price reductions, prepared for filing with the California Public Utilities Commission on behalf of Pacific Bell, September 1, 1995.

"Economic Evaluation of Proposed Long-Run Incremental Cost (LRIC) Methodology," prepared for filing with the California Public Utilities Commission on behalf of Pacific Bell, July 13, 1995 (with Richard D. Emmerson).

"California Public Utilities Commission Proposed Rules for Local Competition: An Economic Evaluation," prepared for filing with the California Public Utilities Commission on behalf of Pacific Bell, May 24, 1995.

"Benefits and Costs of Vertical Integration of Basic and Enhanced Telecommunications Services," prepared for filing with the Federal Communications Commission, Computer III Further Remand Proceedings, CC Docket No. 95-20, on behalf of Bell Atlantic, Bell South, NYNEX, Pacific Bell, Southwestern Bell, and U S West, April 6, 1995 (with Jerry A. Hausman).

"Evaluation of the MCI's Universal Service Funding Proposal," prepared for filing with the California Public Utilities Commission on behalf of Pacific Bell, March 10, 1995.

"Franchise Services and Universal Service," prepared for filing with the California Public Utilities Commission on behalf of Pacific Bell, March 10, 1995 (with Richard D. Emmerson).

Illinois Commerce Commission on behalf of GTE North: surrebuttal testimony on the benefits of intraMSA presubscription, September 30, 1994.

Illinois Commerce Commission on behalf of GTE North: rebuttal testimony on the benefits of intraMSA presubscription, September 16, 1994.

"Economic Evaluation of OIR/OII on Open Access and Network Architecture Development: Reply Comments," prepared for filing with the California Public Utilities Commission on behalf of Pacific Bell, March 31, 1994 (with Richard D. Emmerson).

"Declaration of Timothy J. Tardiff on Pacific Bell's Productivity Under Price Caps," prepared for filing with the Federal Communications Commission, on behalf of Pacific Bell, February 28, 1994.

"Regulation of Mobile and Wireless Telecommunications: Economic Issues," prepared for filing with the California Public Utilities Commission on behalf of Pacific Bell, February 25, 1994

"Economic Evaluation of OIR/OII on Open Access and Network Architecture Development," prepared for filing with the California Public Utilities Commission on behalf of Pacific Bell, February 8, 1994 (with Richard D. Emmerson).

"Access to Intelligent Networks: Economic Issues," prepared for filing with the Federal Communications Commission, on behalf of Pacific Bell, December 1, 1993.

"The Effect of SFAS 106 on Economy-Wide Wage Rates," prepared for filing with the California Public Utilities Commission on behalf of Pacific Bell, October 1, 1993

"Economic Evaluation of the NRF Review: Reply Comments," prepared for filing with the California Public Utility Commission on behalf of Pacific Bell, May 7, 1993. William E. Taylor and Timothy J. Tardiff, Study Directors.

"Performance Under Alternative Forms of Regulation in the U.S. Telecommunications Industry," prepared for filing with the Canadian Radio-television and Telecommunications Commission on behalf of AGT Limited, April 13, 1993. Timothy J. Tardiff and William E. Taylor, Study Directors.

"Pacific Bell's Performance Under the New Regulatory Framework: An Economic Evaluation of the First Three Years," prepared for filing with the California Public Utility Commission on behalf of Pacific Bell, April 8, 1993. William E. Taylor and Timothy J. Tardiff, Study Directors.

"Pricing Interconnection and the Local Exchange Carrier's Competitive Interstate Services," prepared for filing with the Federal Communications Commission, on behalf of Pacific Bell, February 19, 1993.

"The Treatment of FAS 106 Accounting Changes Under Price Cap Regulation: Reply Comments," prepared for filing with the Federal Communications Commission on behalf of Pacific Bell, July 1992. William E. Taylor and Timothy J. Tardiff, Study Directors.

"Costs and Benefits of IntraLATA Presubscription," prepared for filing with the State of New York Public Service Commission on behalf of New York Telephone, May 1, 1992. Timothy J. Tardiff and William E. Taylor, Study Directors.

"The New Regulatory Framework 1990-1992: An Economic Review," prepared for filing with the California Public Utility Commission on behalf of Pacific Bell, May 1, 1992. William E. Taylor and Timothy J. Tardiff, Study Directors.

"The Treatment of FAS 106 Accounting Changes Under Price Cap Regulation," prepared for filing with the Federal Communications Commission on behalf of Pacific Bell, April 15, 1992. William E. Taylor and Timothy J. Tardiff, Study Directors.

"The Treatment of FAS 106 Accounting Changes Under Pacific Bell's Price Regulation Plan: Economic Analysis of the DRA Supplemental Testimony," prepared for filing with the California Public Utilities Commission on behalf of Pacific Bell, January 21, 1992. William E. Taylor and Timothy J. Tardiff, Study Directors.

"The Treatment of FAS 106 Accounting Changes Under Pacific Bell's Price Regulation Plan," prepared for filing with the California Public Utilities Commission on behalf of Pacific Bell, November 15, 1991. William E. Taylor and Timothy J. Tardiff, Study Directors.

California Public Utilities Commission on behalf of Pacific Bell: economic principles for pricing flexibility for Centrex service, Filed November 1990.

Expert Witness on State Transportation Energy Forecasting, California Energy Commission, Sacramento, September 1980.

SELECTED CLIENT REPORTS

An Analysis of Resale in Long Distance Telecommunications Markets, With William E. Taylor and J. Douglas Zona (Confidential) Prepared for plaintiffs in Darren B. Swain, Inc. d/b/a U.S. Communications v. AT&T Corp., November 15, 1995.

An Analysis of Long Distance Telecommunications Markets, With William E. Taylor and J. Douglas Zona (Confidential) Prepared for plaintiffs in US WATS, Inc. and USW Corp. v. AT&T Corp., August 22, 1995.

Economic Significance of Interconnection, Prepared for Japan Telecom, June 1995.

The Effect of Competitive Entry into Local Exchange and State Toll Markets on the Revenues of Southern New England Telephone, with J.D. Zona, (Confidential), Prepared for Southern New England Telephone, February 1995.

Long-Distance Call Alert (LDCA) Study: Customer Choice Model Findings, with C.J. Zarkadas, (Confidential), Prepared for Southwestern Bell, August 9, 1994.

Pricing Principles for LEC Services, (with R.D. Emmerson), Prepared for BellSouth Communications, July 8, 1994.

Quantifying the Handicaps of Unequal Access, (Confidential) Prepared for Japan Telecom, January 1994.

Overcoming Unequal Access: The International Experience, with S. Krom, (Confidential) Prepared for Japan Telecom, January 1994.

Market Potential For Cellular Radio And Other Personal Communications Products. (Confidential) Prepared for Pac Tel Corporation, July 1990.

Customer Demand for Local Telephone Services: Models and Applications. Prepared for South Central Bell Telephone Company, August 1987.

Evaluation Plans for Conservation and Load Management Programs. Prepared for New England Electric System, July 1987.

Telecommunications Competition for Large Business Customers in New York (Confidential). Prepared for NYNEX Corporation, June 1987.

Demand for Intrastate Long Distance Optional Calling Plans by Business and Residential Customers, with J.A. Hausman and A. Jaffe, (Confidential), Prepared for Southern New England Telephone, December 1985

"Estimation of Residential Conservation Service Program Electricity Savings," Prepared for Southern California Edison Company, July 1984.

The Demand for Local Telephone Service Upon the Introduction of Optional Local Measured Service. In part. Final report, prepared for Southern New England Telephone, July 1982.

Transit Strategies to Improve Air Quality in the Philadelphia Region. In part. Final report prepared for the Delaware Valley Regional Planning Commission, April 1982.

Estimation of Energy Impacts of State Transportation Improvement Program Projects. In part. Final report prepared for the California Energy Commission, January 1982.

Consumer Representation for Transportation Energy Conservation. In part. Final report prepared for the U.S. Department of Energy, July 1981.

Indicators of Supply and Demand for Transportation Fuels. In part. Prepared for the California Energy Commission, December 1980.

State of the Art in Research on Consumer Impacts of Fuel Economy Policies: Recent Findings and Recommendations for Further Research. In part. Prepared for the National Highway Traffic Safety Administration, January 1980.

SELECTED PUBLICATIONS AND PRESENTATIONS

Tardiff, T.J., "Valuing the Use of Incumbent Telecommunications Networks," Presented at the Rutgers University, Center for Research in Regulated Industries, Advanced Workshop in Regulation and Competition, 20th Annual Conference, Tamiment, Pennsylvania, May 24, 2001.

Tardiff, T.J., "State of Competition for Local Exchange Services: Implications for Telecommunications Policy," Presented at the Law Seminars International 2nd Annual Conference on Telecommunications in the Southwest, Phoenix, Arizona, February 15, 2001.

Tardiff, T.J., "New Technologies and Convergence of Markets: Implications for Telecommunications Regulation," *Journal of Network Industries*, Vol. 1, No. 4, 2000, pp. 447-468. Also presented at the Thirteenth Biennial Conference of the International Telecommunications Society, Buenos Aires, Argentina, July 3, 2000

Tardiff, T. J., "Cost Standards for Efficient Competition," in M.A. Crew, ed., *Expanding Competition in Regulated Industries*, Boston: Kluwer, 2000. Also presented at the Competitive Entry in Regulated Industries Seminar, Rutgers University Center for Research in Regulated Industries, Newark, New Jersey, October 22, 1999.

Tardiff, T.J., "Demand for High-Speed Services: Implications for RBOC Entry Into InterLATA Services," Presented at the 2000 International Communications Forecasting Conference, Seattle, Washington, September 28, 2000.

Tardiff, T.J., "Universal Access to Telephone Service and Implications of the USO," Presented at the Rutgers University, Center for Research in Regulated Industries, 8th Conference on Postal and Delivery Economics, Vancouver, Canada, June 10, 2000

Tardiff, T.J., "Universal Access to Telephone Service: Theory and Practice," Presented at the Rutgers University, Center for Research in Regulated Industries, Advanced Workshop in Regulation and Competition, 19th Annual Conference, Lake George, New York, May 25, 2000.

Tardiff, T.J., "The Forecasting Implications of Telecommunications Cost Models," and "Forward-Looking Telecommunications Cost Models," in J. Alleman and E. Noam, eds., *The New Investment Theory of Real Options and its Implications for Telecommunications Economics*, Boston: Kluwer, 1999. The first article was also presented at the 1999 International Communications Forecasting Conference, Denver, Colorado, June 17, 1999.

Kahn, A.E., Tardiff, T.J., and Weisman, D.L, "The Telecommunications Act at Three Years: An Economic Evaluation of Its Implementation by the Federal Communications Commission," *Information Economics and Policy*, Vol. 11, No. 4, December 1999, pp. 319-365.

Tardiff, T.J., "Effects of Large Price Reduction on Toll and Carrier Access Demand in California," in L.D. Taylor and D.G. Loomis, *The Future of the Telecommunications Industry: Forecasting and Demand Analysis*, Boston: Kluwer, 1999. Also presented at the 1996 International Communications Forecasting Conference, Dallas, Texas, April 18, 1996.

W.A Grieve and T.J. Tardiff, "Universal Service in the United States and Canada: Funding High-Cost Areas," Presented at the Telecommunications Policy Research Conference, Alexandria, Virginia, September 27, 1999.

Tardiff, T.J., "The Growth of Local Exchange Competition: Implications for Telecommunications Regulation," Presented at the Rutgers University, Center for Research in Regulated Industries, Advanced Workshop in Regulation and Competition, 12th Annual Western Conference, San Diego, California, July 8, 1999.

Tardiff, T.J., "Trends in Local Exchange Competition," Presented at the 25th Annual Rate Symposium, St. Louis, Missouri, April 27, 1999.

Tardiff, T.J., "Regional Bell Operating Company InterLATA Entry and the Public Interest," Presented at the 25th Annual Rate Symposium, St. Louis, Missouri, April 26, 1999.

Tardiff, T.J., "Cost Standards for Pricing Unbundled Elements and Retail Services," Presented at the Institute for International Research Fourth Annual Conference for Competitive Pricing of Telecommunications Services, Washington, DC, March 25, 1999.

Tardiff, T.J., Speaker: Cost of Hypothetical Providers vs. Real Providers Panel, INDETEC International, Cost and Public Policy: 1999, February 10, 1999.

Tardiff, T.J. Discussant: "TELRIC: An Overview," Presented at The Columbia University New Investment Theory of Real Options and its Implications for the Cost Models in Telecommunications Conference, New York, New York, October 2, 1998.

Tardiff, T.J., Workshop Leader, Wholesale and Retail Pricing Workshop, Presented at the Institute for International Research Third Annual Conference for Competitive Pricing of Telecommunications Services, Chicago, IL, July 22, 1998.

Tardiff, T.J., "Pricing Essential Inputs and Efficient Competition," Presented at the Rutgers University, Center for Research in Regulated Industries, Advanced Workshop in Regulation and Public Utility Economics, 11th Annual Western Conference, Monterey, California, July 9, 1998.

Tardiff, T.J., "Incremental Cost Basis for Interconnection Pricing," Presented at the Institute for International Research Interconnection '98 Conference, Washington, D.C., April 29, 1998.

Tardiff, T.J., "Regulatory Implications of Local Exchange Cost Models," Presented at the 24th Annual Rate Symposium, Kansas City, Missouri, April 28, 1998.

Tardiff, T.J., "What's Happening in Local Competition," Presented at the 24th Annual Rate Symposium, Kansas City, Missouri, April 27, 1998.

Tardiff, T.J. "Pricing and New Product Options with Telecommunications Competition," in D.R. Dolk, ed., *Proceedings of the Thirty-First Annual Hawaii International Conference on Systems Sciences, Vol. V, Modeling Technologies and Intelligent Systems Track,* Los Alamitos: IEEE Computer Society, January 6-9, 1998, pp. 416-425.

Froeb, L.M., T.J. Tardiff, and G.J. Werden, "The Demsetz Postulate and the Effects of Mergers in Differentiated Products Industries," in F.S. McChesney, ed., *Economic Inputs, Legal Outputs: The Role of Economists in Modern Antitrust,* New York: Wiley, 1998. Also presented at the Annual Meeting of the American Economics Association, Washington, D.C. January 8, 1995.

Tardiff, T.J., "Pricing and Product Offerings for the New Competitive Telecommunications Environment," Presented at the Canadian Institute Competitive Strategies Telecommunications Conference, Toronto, Canada, September 29, 1997.

Tardiff, T.J., "Cost Basis for Pricing: Embedded or Incremental," Presented at the Institute for International Research Cost Allocation Forum, Atlanta, Georgia, September 17, 1997.

Tardiff, T.J. "Costing and Pricing for Local Exchange Competition: Experience Under the U.S. Telecommunications Act," in P. Enslow, P. Desrochers, and I. Bonifacio, eds., *Proceedings of the Global Networking '97 Conference,* Amsterdam: IOS Press, June 15-18, 1997, pp. 286-292.

Tardiff, T.J., "Unbundling and Resale: Lessons from South of the Border," presented at the Bell Canada Total Competition Briefing Session, Toronto, Canada, April 16, 1997.

Tardiff, T.J., "Unbundling and Resale Under the Telecommunications Act and the FCC's Interconnection Order: Implications for Industry Structure and Competitive Strategies," presented at the International Communications Group Telecommunications Business Environment Conference, Denver, Colorado, January 7, 1997.

Hausman, J. and T. Tardiff, "Valuation of New Services in Telecommunications," in A. Dumont and J. Dryden, *The Economics of the Information* Society,Luxembourg: Office for Official Publications of the European Communities, 1997, pp. 76-80. Also presented to the OECD Workshop on the Economics of the Information Society, Toronto, Canada, June 28, 1995.

Tardiff, T.J., "Universal Service with Full Competition," in S.L. Hansen, ed., *Universal Service with Network Competition*, University of Auckland, 1996, pp. 51-64. Also presented at the Eleventh Biennial Conference of the International Telecommunications Society, Seville, Spain, June 18, 1996 and on my behalf by J. Oliver at the Telecommunications Universal Service Symposium, Wellington, New Zealand, July 2, 1996.

Tardiff, T.J., "Efficient Pricing of Competitive Local Exchange Services: Understanding the Costing Principles," presented at the Institute for International Research Conference on Competitive Costing Strategies for Local Exchange Services, New Orleans, Louisiana, October 24, 1996.

Tardiff, T. J. and Taylor, W.E., "Revising Price Caps: The Next Generation of Incentive Regulation Plans," in M.A. Crew, ed., *Pricing and Regulatory Innovations Under Increasing Competition*, Norwell, MA: Kluwer, 1996, pp. 21 - 38. Also presented at the Rutgers University Center for Research in Regulated Industries Research Seminar, May 3, 1996.

Tardiff, T.J., "New Product and Pricing Options for the Competitive Telecommunications Environment: Lessons from Consumer Choice Studies," presented at the International Communications Group Business Opportunities in Telecommunications Conference, Denver, Colorado, July 31, 1996.

Tardiff, T.J., "Efficient Local Competition and Universal Service," presented at the International Communications Group Business Opportunities in Telecommunications Conference, Denver, Colorado, July 31, 1996.

Tardiff, T.J., "Pricing and Product Offerings in a Competitive Environment," presented at the Canadian Institute Conference on Telecommunications Pricing, Toronto, Ontario, Canada, March 7, 1996.

Werden, G.J., Froeb, L.M., and Tardiff, T.J. "The Use of the Logit Model in Applied Industrial Organization," *International Journal of the Economics of Business*, Vol. 3, No. 1, 1996, pp. 83-105.

Tardiff, T.J. "Incentive Regulation and Competition: The Next Generation," presented at the 27th Annual Conference of the Institute of Public Utilities at Michigan State University, Williamsburg, Virginia, December 12, 1995.

Tardiff, T.J., "Effects of Presubscription and Other Attributes on Long-Distance Carrier Choice," *Information Economics and Policy*, Vol. 7, No. 4, December 1995, pp. 353-366. Also presented at the 1994 National Telecommunications Forecasting Conference, Boston, Massachusetts, May 24, 1994.

Tardiff, T.J. and J.D. Zona, "Effects of Competitive Entry on Capital Recovery," presented at the United States Telephone Association Capital Recovery Seminar, Chicago, Illinois, October 19, 1995.

Tardiff, T.J. and L.J. Perl, "Price Regulation and Productivity," presented to the Public Staff of the North Carolina Utilities Commission, Raleigh, North Carolina, September 6, 1995.

Hausman, J.A. and T.J. Tardiff, "Efficient Local Exchange Competition," *Antitrust Bulletin*, Vol. 40, No. 3, Fall 1995, pp. 529-556.

Instructor, "Seminar in Current Economic Issues", United States Telephone Association course, Orlando, Florida, April 3-5, 1995.

Tardiff, T.J., W.E. Taylor, and C.J. Zarkadas, "Periodic Review of Price Cap Plans: Economic Issues," presented at the Telecommunications Policy Research Conference, Solomons, Maryland, October 2, 1994.

Participant in AGT International Symposium on Local Interconnection Policy, Emerald Lake, British Columbia, Canada, May 27-28, 1994.

Tardiff, T.J., "Access Charges and Toll Prices in the United States: An Economic Evaluation," Presented to representatives of Japanese Long-Distance Companies, New York, New York, May 16, 1994.

Tardiff, T.J. and W.E. Taylor, "Telephone Company Performance Under Alternative Forms of Regulation in the U.S.," presented at the Telecommunications Policy Research Conference, Solomons, Maryland, October 4, 1993.

Tardiff, T.J., "Interconnection and LEC Competitive Services: Pricing and Economic Efficiency," presented at the Telestrategies Conference: The Access Charge Revolution, Washington, D.C. May 18, 1993.

Hausman, J., T. Tardiff, and A. Belinfante, "The Effects of the Breakup of AT&T on Telephone Penetration in the United States," *The American Economic Review*, Vol. 83, May 1993, pp. 178-184.

Tardiff, T.J., "Assessing the Demand for New Products and Services: Theory and Practice," presented at the NRRI Conference on Telecommunications Demand for New and Existing Services, Denver, Colorado, August 6, 1992.

Tardiff, T.J., "Price and Cost Standards for Increasingly Competitive Telecommunications Services," presented at the Ninth International Conference of the International Telecommunications Society, Sophia Antipolis, France, June 17, 1992.

Tardiff, T.J. "Modeling The Demand For New Products and Services,' presented at the NTDS Forum, Santa Fe, New Mexico, September 27, 1991.

Tardiff, T.J. and C. Zarkadas, "Forecasting Tutorial," presented at the National Telecommunications Forecasting Conference, May 29, 1991.

Tardiff, T.J. and W.E. Taylor, "Pricing the Competitive Services of Regulated Utilities," National Economic Research Associates, Working Paper No. 7, May 1991.

Hausman, J.A. and T.J. Tardiff, "Growth in New Product Demand Taking into Account The Effects of Price and Competing Products: Mobile Telecommunications," Presented at the Massachusetts Institute of Technology Telecommunications Business and Economics Program Second Annual Symposium, Cambridge, Massachusetts, November 1990.

Tardiff, T.J., "Structuring Telecommunications in Other Countries: View from the UK, Europe and Canada," Presented at the United State Telephone Association Affiliated Interest Issues Committee 1990 Fall Conference, Traverse City, Michigan, September 1990.

Tardiff, T.J. and M.O Bidwell, Jr., "Evaluating a Public Utility's Investments: Cash Flow vs. Revenue Requirement," *Public Utilities Fortnightly*, May 10, 1990.

Tardiff, T.J. and C.J. Zarkadas, "Forecasting Demand for New Services: Who, What, and When," Presented at the Bellcore/Bell Canada Demand Analysis Forum, Hilton Head South Carolina, April 1990.

Tardiff, T.J., "Consumer Welfare with Discrete Choice Models: Implications for Flat versus Measured Local Telephone Service," Presented at the Bellcore/Bell Canada Demand Analysis Forum, Hilton Head South Carolina, April 1990.

Tardiff, T.J., "Telephone Regulation in California: Towards Incentive Regulation and Competition," Presented to the Bell Canada Economic Council, Hull, Quebec, Canada, February 1990.

Tardiff, T.J., "Measuring Competitiveness in Telecommunications Markets," in National Economic Research Associates, *Telecommunications in a Competitive Environment.* Proceeding of the Third Biennial Telecommunications Conference, Scottsdale, Arizona, April 1989, pp. 21-34.

Hausman, J.A., T.J. Tardiff, and H. Ware, "Competition in Telecommunications for Large Users in New York," in National Economic Research Associates, *Telecommunications in a Competitive Environment.* Proceeding of the Third Biennial Telecommunications Conference, Scottsdale, Arizona, April 1989, pp. 1-19.

Perl, L.J. and T.J. Tardiff, "Effects of Local Service Price Structures on Residential Access Demand," Presented at the International Telecommunications Society North American Regional Meeting, Ottawa, Ontario, Canada, June 1989.

Tardiff, T.J. and W.E. Taylor, "Costing Principles for Competitive Assessment," in *Telecommunications Costing in a Dynamic Environment*, Proceedings of the Bellcore-Bell Canada Conference on Telecommunications Costing, 1989, pp. 497-518.

Tardiff, T.J., "Forecasting the Impact of Competition for Local Telephone Services." Presented at the Bellcore National Forecasting Conference, New Orleans, April 1987.

Tardiff, T.J., "Is Bypass Still a Threat," in National Economic Research Associates, *Telecommunications in a Competitive Environment.* Proceedings of Conference held in Scottsdale, Arizona, March 1987, pp. 27-41.

Tardiff, T.J., "Benefit Measurement with Customer Choice Models." Presented at the Bellcore Telecommunications Demand Modeling Conferences, New Orleans, October 1985.

Tardiff, T.J., "The Economics of Bypass," Presented at the Bellcore Competitive Analysis and Bypass Tracking Conference. Denver, March 1985.

Tardiff, T.J., "Class of Service Choice Model." Presented at the Telecommunications Marketing Forum. Chicago, September 1984.

Tardiff, T.J., "Demand for New Telecommunications Product and Services." Presented at the Fifth International Conference on Futures Analyses, Forecasting and Planning for Telecommunications. Vancouver, July 1984.

Tardiff, T.J., "Pricing and Marketing in the Competitive Local Access Market." In Present and Future Pricing Issues in Electric, Gas, and Telecommunications Industry. Proceeding of the Ninth Annual Rate Symposium on Problems of Regulated Industries. Columbia: University of Missouri, 1983.

Tardiff, T.J., J. Hausman and A. Baughcum, "The Demand for Optional Local Measured Service." In Adjusting to Regulatory, Pricing and Marketing Realities. Proceedings of the Fourteenth Annual Conference of the Institute of Public Utilities. East Lansing: Michigan State University, 1983.

Tardiff, T.J., W.B. Tye, L. Sherman, M. Kinnucan, and D. Nelson, *Application of Disaggregate Travel Demand Models*. National Cooperative Highway Research Program Report 253, 1982.

Tardiff, T.J., D. Wyckoff, and B. Johnson, "Shippers' Preferences for Trucking Services: An Application of the Ordered Logit Model." *Proceedings of the Transportation Research Forum*, Vol. 23, 1982.

Tardiff, T.J., P. M. Allaman, and F. C. Dunbar, *New Approaches to Understanding Travel Behavior*. National Cooperative Highway Research Program Report 250, 1982.

Tardiff, T.J., E. Ziering, J. Benham and D. Brand, "Energy Impacts of Transportation System Improvements." *Transportation Research Record* 870: 10-15, 1982.

Tardiff, T.J. and O.S. Scheffler, "Destination Choice Models for Shopping Trips in Small Urban Areas." *Proceedings of the Transportation Research Forum*, Vol. 22, 1982.

Tardiff, T.J., J.L. Benham and S. Greene, *Methods for Analyzing Fuel Supply Limitations on Passenger Travel*. National Cooperative Highway Research Program Report 229, 1980.

Tardiff, T.J., "Vehicle Choice Models: Review of Previous Studies and Directions for Further Research." *Transportation Research* 14A: 327-336, 1980.

Tardiff, T.J., "Specification Analysis for Quantal Choice Models." *Transportation Science* 13: 179-190.

Tardiff, T.J., "Attitudinal Market Segmentation for Transit Design, Marketing and Policy Analysis." *Transportation Research Record* 735: 1-7, 1979.

Tardiff, T.J., "Definition of Alternatives and Representation of Dynamic Behavior in Spatial Choice Models." *Transportation Research Record* 723: 25-30, 1979.

Tardiff, T.J., "Use of Alternative Specific Constants in Choice Modeling." Institute of Transportation Studies, University of California, Berkeley and Irvine, Report No. UCI-ITS-SP-78-6, December 1978.

Tardiff, T.J. and G.J. Fielding, "Relationship Between Social-Psychological Variables and Individual Travel Behavior." *Proceedings of the Transportation Research Forum*, Vol. 19, 1978.

Tardiff, T.J., T.N. Lam, and B.F. Odell, "Effects of Employment and Residential Location Choices on Urban Structure: A Dynamic Stochastic Simulation." *Transportation Research Record* 673: 86-93, 1978.

Tardiff, T.J., "Casual Inferences Involving Transportation Attitudes and Behavior." *Transportation Research* 11: 397-404, 1977.

Tardiff, T.J., "A Note on Goodness of Fit Statistics for Probit and Logit Models." *Transportation* 5: 377-388, 1976.

Tardiff, T.J., "The Effects of Socioeconomic Status on Transportation Attitudes and Behavior." Ph.D. Dissertation, School of Social Science, University of California, Irvine, 1974.

August 2001