

## **INTERNATIONAL BROADCASTING NETWORK**

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**From:** INTERNATIONAL BROADCASTING NETWORK <IBN@ev1.net>  
**To:** <Abedard@ktre.com>  
**Sent:** Tuesday, June 26, 2001 1:36 PM  
**Subject:** Re: KTRE Channel Application

June 26, 2001

Dear Ms. Bedard,

Many thanks for your e-mail of yesterday.

We certainly understand that the many issues and problems surrounding DTV have kept Mr. Smith quite busy. Although we don't have to deal with those issues in the same way your company does, it is quite apparent that DTV has been a disaster and many in the industry wish it would just go away.

From what we've been hearing, many stations are extremely reluctant to build DTV facilities and definitely won't meet the deadline. Just a few days ago, one large group owner began a major lobbying effort to persuade Congress to allow DTV permits to be turned back in. With DTV having been a failure in the marketplace, with the technical and legal issues that remain, with the lack of any business model that could sustain DTV operations and with the networks' plans to reduce or eliminate compensation to affiliates, there doesn't seem to be a reason (other than the federal mandate) for DTV transmission systems to be built.

From IBN's standpoint, we want to keep all of our stations on the air. We don't sell airtime or commercials, but our mission is very important to us and to our viewers. The loss of our stations in Lufkin, Longview and Crockett would be devastating.

From your company's standpoint, perhaps it would be desirable to seek a moratorium on DTV buildout obligations, especially in small and medium-sized markets. Or perhaps you could get approval to build a very low-power DTV facility, possibly a hundred watts or so, on the UHF channel that has been assigned. I would think that could be done for less than \$250,000, and the operational costs would be negligible.

Whatever happens with DTV in the larger markets, it seems certain that it will never be viable in Lufkin or Tyler. Even here in Houston, where DTV has been airing for several years, it has been a dismal failure. Consumers aren't buying it. Without viewers and without revenue, it won't survive.

IBN's position has always been that "if it's not good for everyone, it's not good for anyone." Our record at the FCC reflects our insistence that all broadcasters be allowed to thrive and that none be burdened with inappropriate or excessive obligations. In our view, the DTV mandate is inappropriate and excessive. We think it's time for Congress and the FCC to ease the burden by allowing stations the option to build a minimal DTV facility or none at all.

Hopefully, these thoughts are responsive to your request. We do want to help in any way we can.

Best regards,

Paul

---

Paul J. Broyles, President  
International Broadcasting Network  
5206 FM 1960 West, Suite 105  
Post Office Box 691111  
Houston, Texas 77269-1111

## **INTERNATIONAL BROADCASTING NETWORK**

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**From:** INTERNATIONAL BROADCASTING NETWORK <IBN@ev1.net>  
**To:** <Abedard@ktre.com>  
**Sent:** Thursday, July 05, 2001 2:31 PM  
**Subject:** Pending Petitions and Applications

July 5, 2001

Dear Ms. Bedard,

Since we haven't yet received a response to our e-mail of June 26, we are wondering whether you saw it. Just in case you didn't, we're sending it again.

As you know, this is an extremely serious matter for us. Until KTRE and KLTV formally withdraw their petitions for rule making and applications for modification of their DTV construction permits, it is as though an axe were hanging over our heads. Three of IBN's stations, KIBN-LP, KLGW-LP and KTWG-LP, are endangered. The loss of those stations would be devastating to IBN and would be a severe loss to our viewers and the communities the stations serve as well.

It has now been more than 14 months since the petitions and applications were filed. In response to our initial inquiry right after learning of the filings, we were assured by your predecessor that a mistake had been made and that steps would be taken to get the mistake corrected. We're still waiting.

We trust that you will now be able to confirm that the effort to take IBN's channels has ceased and that the filings of May 1, 2000, will be withdrawn.

Paul

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Paul J. Broyles, President  
 International Broadcasting Network  
 5206 FM 1960 West, Suite 105  
 Post Office Box 691111  
 Houston, Texas 77269-1111

----- Original Message -----

**From:**  
**To:**  
**Sent:** Tuesday, June 26, 2001 2:36 PM  
**Subject:** Re: KTRE Channel Application

June 26, 2001

Dear Ms. Bedard,

Many thanks for your e-mail of yesterday.

We certainly understand that the many issues and problems surrounding DTV have kept Mr. Smith quite busy. Although we don't have to deal with those issues in the same way your company does, it is quite apparent that DTV has been a disaster and many in the industry wish it would just go away.

From what we've been hearing, many stations are extremely reluctant to build DTV facilities and definitely won't meet the deadline. Just a few days ago, one large group owner began a major lobbying effort to persuade Congress to allow DTV permits to be turned back in. With DTV having been a failure in the marketplace, with the technical and legal issues that remain, with the lack of any business model that could sustain DTV operations and with the networks' plans to reduce or eliminate compensation to affiliates, there doesn't seem to be a reason (other than the federal mandate) for DTV transmission systems to be built.

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11/26/01

where DTV has been airing for several years, it has been a dismal failure. Consumers aren't buying it. Without viewers and without revenue, it won't survive.

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Hopefully, these thoughts are responsive to your request. We do want to help in any way we can.

Best regards.

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International Broadcasting Network  
5206 FM 1960 West, Suite 105  
Post Office Box 691111  
Houston, Texas 77269-1111

**INTERNATIONAL BROADCASTING NETWORK**

---

**From:** INTERNATIONAL BROADCASTING NETWORK <IBN@ev1.net>  
**To:** <Abedard@ktre.com>  
**Cc:** <Dworley@ktre.com>  
**Sent:** Friday, July 13, 2001 5:39 PM  
**Subject:**

July 13, 2001

Dear Ms. Bedard,

I've just now seen your message.

I'm quite surprised and disappointed that you would respond in that manner.

The information your company has requested has nothing whatsoever to do with anything that is relevant. Apparently, someone just wants to go on a fishing expedition or create a reason to prolong the delay that has already continued for more than 14 months.

Would you take the time to compile a list of all your company's equipment and furnish that to us? Or let us come into your facilities and make such a list? Of course, you wouldn't. No broadcaster would do that.

We will be glad to furnish your company any information that is reasonably needed, but we won't comply with demands that are totally irrelevant.

It is certainly our desire to reach an amicable solution and to maintain the best relations with you, your staff and your station's new owners. We will not, however, be bullied into assisting your company in its efforts to take our channels while hinting at a possible solution that may not be real.

If the replacement channels really exist, your company would have no reason to delay giving that information to us.

We realize that you and Dean may be facing pressure from the out-of-state executives of your company. It is not our desire to have a personal conflict with you or with anyone else. We will, however, vigorously defend our channels from being taken over in the hostile manner that some folks seem to desire.

Paul

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Paul J. Broyles, President  
International Broadcasting Network  
5206 FM 1960 West, Suite 105  
Post Office Box 691111  
Houston, Texas 77269-1111

----- Original Message -----

**From:**  
**To:**  
**Cc:**  
**Sent:** Friday, July 13, 2001 5:30 PM  
**Subject:** RE:

-----Original Message-----

**From:** INTERNATIONAL BROADCASTING NETWORK [mailto:IBN@ev1.net]

**Sent:** Friday, July 13, 2001 12:29 PM

**To:** Dworley@ktre.com

**Cc:** Abedard@ktre.com

**Subject:**

July 13, 2001

Dean,

I enjoyed talking with you on Wednesday and again today.

If suitable replacement channels can be found, we'd certainly like to know (a) what channels they are, (b) whether omni-directional coverage would be possible and (c) what the maximum ERP would be. Our own research has found no suitable channels to which IBN's stations could move. However, we recognize that your company's consulting engineers, du Treil, Lundin & Rackley, have outstanding expertise. We would like to know what that firm may have found.

As you know, IBN takes its mission very seriously. We are not willing to compromise that mission. Nothing will persuade us to abandon the communities we serve or to retreat in any manner. If, however, a mutually-beneficial arrangement were possible, which would meet your company's objectives while enabling IBN's stations in Lufkin, Longview and Crockett to serve more effectively, that would be carefully considered.

It seems to us that the availability of suitable replacement channels is the threshold issue which must be dealt with before there can be any meaningful discussion about other matters. We need very specific information about that.

Best personal regards.

Paul

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Paul J. Broyles, President  
International Broadcasting Network  
5206 FM 1960 West, Suite 105  
Post Office Box 691111  
Houston, Texas 77269-1111

## **INTERNATIONAL BROADCASTING NETWORK**

---

**From:** INTERNATIONAL BROADCASTING NETWORK <IBN@ev1.net>  
**To:** <Abedard@ktre.com>  
**Sent:** Friday, July 27, 2001 10:34 AM

July 27, 2001

Dear Ms. Bedard,

For quite some time, I've wanted to give you and two of your key staff members a special edition of the Bible. It's published by the American Bible Society, and it's called "The Master Plan: God's Word for Media Professionals."

With your permission, I'll order the Bibles and personally present them to you, Tina Alexander and Dean Worley. It is my hope that this small gift will be accepted and will bring blessing to each of you.

As soon as I hear from you, I'll be delighted to place the order.

Best regards.

Paul

---

Paul J. Broyles, President  
International Broadcasting Network

## INTERNATIONAL BROADCASTING NETWORK

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**From:** INTERNATIONAL BROADCASTING NETWORK <IBN@ev1.net>  
**To:** <Abedard@ktre.com>  
**Sent:** Monday, July 30, 2001 5:37 PM  
**Subject:** Re:

July 30, 2001

Dear Ms. Bedard,

That's great! The supplier tells us the Bibles will be delivered to us in about four to six weeks. I'll let you know when they arrive, and I'll make an appointment then.

Your names will be imprinted on the front covers. Unless you want the names shown differently, each Bible will be imprinted with one of the following names:

Artie Bedard  
 Tina Alexander  
 Dean Worley

If you prefer, middle names or initials can be added. Just let me know.

Incidentally, my mother's first name was Artie. So your name has a special meaning for me and brings back many wonderful memories.

Best regards!

Paul

----- Original Message -----

**From:**  
**To:**  
**Sent:** Monday, July 30, 2001 6:10 PM  
**Subject:** RE:

-----Original Message-----

**From:** INTERNATIONAL BROADCASTING NETWORK [mailto:IBN@ev1.net]  
**Sent:** Friday, July 27, 2001 11:34 AM  
**To:** Abedard@ktre.com  
**Subject:**

July 27, 2001

Dear Ms. Bedard,

For quite some time, I've wanted to give you and two of your key staff members a special edition of the Bible. It's published by the American Bible Society, and it's called "The Master Plan: God's Word for Media Professionals."

With your permission, I'll order the Bibles and personally present them to you, Tina Alexander and Dean Worley. It is my hope that this small gift will be accepted and will bring blessing to each of you.

As soon as I hear from you, I'll be delighted to place the order.

Best regards.

Paul

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**Paul J. Broyles, President**  
**International Broadcasting Network**

## **INTERNATIONAL BROADCASTING NETWORK**

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**From:** INTERNATIONAL BROADCASTING NETWORK <IBN@ev1.net>  
**To:** <Abedard@ktre.com>  
**Sent:** Friday, August 24, 2001 1:12 PM  
**Subject:** DTV

August 24, 2001

Dear Ms. Bedard,

Several days ago, we heard that Steve Smith had been in Lufkin to select DTV equipment.

Has a decision been made for KLTV and KTRE to go ahead with the UHF channels under the current construction permits? If so, that would be very good news.

Your company's decisions on DTV are extremely important to IBN since three of our stations would be knocked off the air were KLTV and KTRE to switch from their assigned DTV channels to channels 10 and 11.

Please share this information with us.

Best personal regards.

Paul

---

Paul J. Broyles, President  
International Broadcasting Network  
5206 FM 1960 West, Suite 105  
Post Office Box 691111  
Houston, Texas 77269-1111

**INTERNATIONAL BROADCASTING NETWORK**

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**From:** INTERNATIONAL BROADCASTING NETWORK <IBN@ev1.net>  
**To:** <Abedard@ktre.com>  
**Cc:** <Dworley@ktre.com>  
**Sent:** Wednesday, September 26, 2001 5:56 PM  
**Attach:** ATT00162.dat; Re KLTV and KTRE DTV.eml  
**Subject:** Fw: Delivery Status Notification (Failure)

September 26, 2001

Dear Ms. Bedard,

The message we sent to Steve Smith a few minutes ago has been returned. The copies we sent to you and Dean were not returned.

Has Mr. Smith changed his e-mail address since yesterday? Or has he blocked out messages from IBN? If so, we are depending on you to ensure that he promptly receives the message.

Additionally, it is requested that you furnish to us the names, mailing addresses, e-mail addresses, phone numbers and fax numbers of the chief executive officers of Liberty Corporation, Cosmos Broadcasting Corporation and Civic License Holding Company, Inc.

Thank you.

Paul

----- Original Message -----

From: < >  
To: < >  
Sent: Wednesday, September 26, 2001 6:38 PM  
Subject: Delivery Status Notification (Failure)

> This is an automatically generated Delivery Status Notification.  
>  
> Delivery to the following recipients failed.  
>  
>  
>  
>  
>  
>

## **INTERNATIONAL BROADCASTING NETWORK**

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**From:** INTERNATIONAL BROADCASTING NETWORK <IBN@ev1.net>  
**To:** <Abedard@ktre.com>  
**Sent:** Friday, September 28, 2001 3:50 PM

September 28, 2001

Dear Ms. Bedard,

Thank you for the information you sent a few minutes ago.

Mr. Keelor must be the president of Cosmos Broadcasting Corporation. According to an Internet search we have done, W. Hayne Hipp is chairman, president and CEO of The Liberty Corporation. Is that correct?

We have so far been unable to find out who is the current president of Civic License Holding Company, Inc. His name, mailing address, telephone number, fax number and e-mail address are also needed.

Are all three companies moving to the new address in Greenville? Do you have the new street address?

Best personal regards.

Paul

---

Paul J. Broyles, President  
International Broadcasting Network  
5206 FM 1960 West, Suite 105  
Post Office Box 691111  
Houston, Texas 77269-1111

## **INTERNATIONAL BROADCASTING NETWORK**

---

**From:** INTERNATIONAL BROADCASTING NETWORK <IBN@ev1.net>  
**To:** <Abedard@ktre.com>  
**Sent:** Friday, September 28, 2001 4:18 PM  
**Subject:** Bibles

September 28, 2001

Dear Ms. Bedard,

You will recall my having mentioned that a special edition of the Bible would be given to you, Dean and Tina. The edition is entitled "The Master Plan: God's Word for Media Professionals."

The Bibles arrived several weeks ago, and I had intended to deliver them on September 11. The terrible tragedy that occurred that morning made it necessary to postpone the delivery.

Hopefully, I will be able to make an appointment to deliver the Bibles soon.

Incidentally, the Bibles have nothing whatsoever to do with the present controversy between Cosmos and IBN. For a long time, we have wanted to get the Bibles for KTRE's key staff members. Nothing will change that.

Best personal regards.

Paul

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Paul J. Broyles, President  
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5206 FM 1960 West, Suite 105  
Post Office Box 691111  
Houston, Texas 77269-1111

## **INTERNATIONAL BROADCASTING NETWORK**

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**From:** INTERNATIONAL BROADCASTING NETWORK <IBN@ev1.net>  
**To:** <Abedard@ktre.com>  
**Cc:** <Dworley@ktre.com>  
**Sent:** Monday, October 29, 2001 2:50 PM

October 29, 2001

Dear Ms. Bedard,

We have learned that your company has been using inappropriate means in an attempt to gain public support for its attack against IBN.

Recently, a radio station was threatened with loss of its antenna position on KLTV's tower. The threatened loss was contingent upon the outcome of your company's efforts to take IBN's channels.

Last week, false statements were made to The Lufkin Daily News by Mr. Keelor. Some of those statements were included in the article that was published in last Friday's edition.

Now we have learned that you are making calls to supporters of IBN, including pastors of churches.

In our opinion, Ms. Bedard, the continuation of your company's campaign to take away IBN's channels is a huge mistake. We hope your station's owners will realize that they stand to lose far more than they could possibly gain.

We know that you are under pressure from corporate headquarters. But please don't allow yourself or anyone on your staff to be used as an accomplice. And please let your bosses back east know that their efforts are ill-advised and misguided.

KTRE and KLTV have channels that were assigned for DTV quite some time ago. The construction permits are still valid. We believe your company should begin construction under the existing permits and cease its efforts to take IBN's channels.

Best personal regards to you and your staff.

Paul

---

Paul J. Broyles, President  
International Broadcasting Network

## **INTERNATIONAL BROADCASTING NETWORK**

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**From:** INTERNATIONAL BROADCASTING NETWORK <IBN@ev1.net>  
**To:** <dworley@ktre.com>  
**Sent:** Monday, June 11, 2001 3:17 PM  
**Subject:** DTV Applications

June 11, 2001

Dean,

Ever since we learned of KLTV's and KTRE's applications to modify their DTV construction permits to channels 10 and 11, we've tried to reach Frank Melton to discuss the matter. So far, we haven't been successful in finding him. He seems to constantly be on vacation, and his office has never been willing to even give us his e-mail address.

From what we've been able to gather, the applications were filed without Erol's knowledge or consent and he felt they were a mistake. Recently, we were told by a third party that KTRE would be starting construction on DTV channel 43 this summer. That was very good news for us, but, according to KIBN's station operations coordinator Adam Thomason, that information is now in question.

As you know, if either of the applications were to be approved, that would be devastating to IBN. Three of our stations would be knocked off the air, and it is most doubtful that we could find replacement channels. This is an extremely serious matter for us.

Any information you can provide will be greatly appreciated.

Paul

---

Paul J. Broyles, President  
International Broadcasting Network  
5206 FM 1960 West, Suite 105  
Post Office Box 691111  
Houston, Texas 77269-1111

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**From:** INTERNATIONAL BROADCASTING NETWORK <IBN@ev1.net>  
**To:** <Dworley@ktre.com>  
**Cc:** <Abedard@ktre.com>  
**Sent:** Friday, July 13, 2001 11:29 AM

July 13, 2001

Dean,

I enjoyed talking with you on Wednesday and again today.

If suitable replacement channels can be found, we'd certainly like to know (a) what channels they are, (b) whether omni-directional coverage would be possible and (c) what the maximum ERP would be. Our own research has found no suitable channels to which IBN's stations could move. However, we recognize that your company's consulting engineers, du Treil, Lundin & Rackley, have outstanding expertise. We would like to know what that firm may have found.

As you know, IBN takes its mission very seriously. We are not willing to compromise that mission. Nothing will persuade us to abandon the communities we serve or to retreat in any manner. If, however, a mutually-beneficial arrangement were possible, which would meet your company's objectives while enabling IBN's stations in Lufkin, Longview and Crockett to serve more effectively, that would be carefully considered.

It seems to us that the availability of suitable replacement channels is the threshold issue which must be dealt with before there can be any meaningful discussion about other matters. We need very specific information about that.

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**From:** INTERNATIONAL BROADCASTING NETWORK <IBN@ev1.net>  
**To:** <Dworley@ktre.com>  
**Cc:** <Abedard@ktre.com>  
**Sent:** Tuesday, July 17, 2001 3:24 PM  
**Subject:** DTV

July 17, 2001

Dean,

Recently, in response to Ms. Bedard's request for suggestions, I mentioned the possibility of constructing a low-power transmission system on the UHF channel that has been assigned. You and I discussed that by telephone as well.

My understanding is that many stations are doing just that, and that it's perfectly acceptable to the FCC. The FCC-recommended procedure, I am told, is to build under the existing construction permit but with an STA that allows lower power.

As you know, most all of the transmitter manufacturers can provide upgradeable transmitters at a reasonable price. Such a transmitter, along with an appropriate antenna and coax from Andrew or other supplier, can be purchased and installed at a very modest cost. If DTV continues to be the disaster that it now seems to be, the loss will be far less than it would be if a full-blown high-power system had been constructed.

You've probably seen the KTech advertisements in TV Technology and Broadcasting & Cable. Those advertisements, which have been running for awhile now, feature a 100 watt DTV transmitter for less than \$80,000. A few minutes ago, I talked with Romeo Castillo, director of sales, and Steve Kuh, president of KTech. Both were very knowledgeable and personable. I didn't mention Cosmos Broadcasting, KLTV or KTRE, but I did say I was seeking information to pass along to friends.

If you should wish to talk with KTech, the telephone number is 818-361-2248. The e-mail address is . The web site is

Dean, I hope this will be helpful to you. Larcan and ADC are known for high-quality low power transmitters, and IBN's experience with both of those companies has been excellent. Harris is great, but I'm not particularly fond of Acrodyne.

Best personal regards to you and Ms. Bedard.

Paul

----- Original Message -----

**From:**  
**To:**  
**Sent:** Tuesday, June 26, 2001 2:36 PM  
**Subject:** Re: KTRE Channel Application

June 26, 2001

Dear Ms. Bedard,

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Hopefully, these thoughts are responsive to your request. We do want to help in any way we can.

Best regards.

Paul

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Post Office Box 691111  
Houston, Texas 77269-1111

## **INTERNATIONAL BROADCASTING NETWORK**

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**From:** INTERNATIONAL BROADCASTING NETWORK <IBN@ev1.net>  
**To:** <Dworley@ktre.com>  
**Sent:** Wednesday, August 22, 2001 2:00 PM  
**Attach:** Peak News Release.doc

August 22, 2001

Dean,

This press release came in a few minutes ago, and I thought you might like to see it.

Also, we received a quote from K Tech Telecom on a 100-watt UHF DTV transmitter. If you'd like, we'll forward it to you. K Tech knows we were getting information for a friend, but it doesn't know who. IBN has no experience with K Tech transmitters.

EMCEE has been around a long time, and it has an excellent reputation. However, it may have had some recent financial difficulties. Reports indicate that it has received a large infusion of cash.

I heard that Steve Smith was there recently. Were any decisions made that might be good news for IBN?

Best regards!

Paul

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Paul J. Broyles, President  
International Broadcasting Network

## **INTERNATIONAL BROADCASTING NETWORK**

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**From:** INTERNATIONAL BROADCASTING NETWORK <IBN@ev1.net>  
**To:** <spatrick@dlalaw.com>  
**Sent:** Wednesday, October 31, 2001 3:21 PM  
**Subject:** Documents received from you today

October 31, 2001

Scott S. Patrick, Esquire  
Dow, Lohnes & Albertson, PLLC  
Attorneys at Law  
Washington, D.C. 20036-6802

Dear Mr. Patrick,

We have today received your letter of yesterday, with which were enclosed copies of the following documents:

Lufkin, Texas (KTRE-DT)

1. Letter dated May 1, 2000, from Wiley, Rein & Fielding, together with enclosures
2. Letter dated January 30, 2001, from Dow, Lohnes & Albertson, together with an enclosure
3. Letter dated March 16, 2001, from Dow, Lohnes & Albertson, together with an enclosure
4. Further Supplement, dated August 15, 2001 (no cover letter)

Tyler, Texas (KLTV-DT)

1. Letter dated May 1, 2000, from Wiley, Rein & Fielding, together with enclosures
2. Letter dated March 16, 2001, from Dow, Lohnes & Albertson, together with an enclosure
3. Letter dated July 13, 2001, from Dow, Lohnes & Albertson (no enclosure)
4. Further Supplement, dated August 15, 2001 (no cover letter)

We note that there is no January 30, 2001, letter for Tyler and no July 13, 2001, letter for Lufkin. Are we missing two documents?

We also note that no document includes a certificate of service. Was there a certificate of service for any of the filings?

Although IBN was directly impacted, there was, in fact, no actual service on IBN. We are quite surprised that the filings were made without notice to IBN.

If we are missing any document or any certificate attached to a document, we would appreciate your sending us the missing items immediately.

Thank you.

Paul J. Broyles, President  
International Broadcasting Network  
5206 FM 1960 West, Suite 105  
Houston, Texas 77069

**INTERNATIONAL BROADCASTING NETWORK**

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**From:** INTERNATIONAL BROADCASTING NETWORK <IBN@ev1.net>  
**To:** <jlogan@dlalaw.com>; <spatrick@dlalaw.com>  
**Sent:** Saturday, November 17, 2001 5:56 PM  
**Subject:** MM Docket Nos. 01-244 and 01-245

November 17, 2001

John S. Logan  
Scott S. Patrick  
Dow, Lohnes & Albertson, PLLC  
1200 New Hampshire Avenue, N.W.  
Suite 800  
Washington, D.C. 20036

Dear Messrs. Logan and Patrick,

Copies of the Comments you filed on behalf of Civic License Holding Company, Inc., in MM Docket Nos. 01-244 and 01-245 have been received.

Although we haven't yet had time to read the Comments in detail, we have noticed that they include technical exhibits suggesting that IBN's Lufkin and Longview stations can be rebuilt on channels 14 and 36 respectively.

Never before had your client shared with us any information concerning specific channels that might be used to rebuild our stations. Our own studies had found no suitable channels. Although we have some significant concerns about the suitability of Channels 14 and 36, we are certainly willing, as we have been in the past, to consider a mutually-beneficial arrangement which would meet your client's objectives while enabling IBN's stations to serve more effectively. That was made very clear to your client in the attached e-mail of July 13, 2001, and on other occasions as well.

As the deadline for reply comments is rapidly approaching, there isn't much time for an agreement to be reached. However, we would suggest that the parties mutually request an extension of the November 28 deadline for reply comments in order that they may work toward an amicable resolution of the matter.

Our initial analysis suggests that IBN's moving to channels 14 and 36 would be both problematic and costly, would reduce actual viewership, would restrict opportunities for future upgrading and would substantially increase the likelihood of future displacement. If, however, your client were to share a portion of its digital capacity with IBN, that might go a long way toward offsetting some of those disadvantages.

IBN has always been willing to negotiate in order that both parties may benefit. IBN is not willing, however, to compromise its mission or to abandon the communities it serves.

It would be a great mistake for Civic to continue its efforts to take the channels without IBN's consent. It is hoped that you will concur and will so advise your client.

We are awaiting your response.

Paul J. Broyles, President  
International Broadcasting Network  
5206 FM 1960 West, Suite 105  
Post Office Box 691111  
Houston, Texas 77269-1111

----- Original Message -----

**From:**  
**To:**  
**Cc:**  
**Sent:** Friday, July 13, 2001 11:29 AM

July 13, 2001

Dean,

I enjoyed talking with you on Wednesday and again today.

If suitable replacement channels can be found, we'd certainly like to know (a) what channels they are, (b) whether omni-directional coverage would be possible and (c) what the maximum ERP would be. Our own research has found no suitable channels to which IBN's stations could move. However, we recognize that your company's consulting engineers, du Treil, Lundin & Rackley, have outstanding expertise. We would like to know what that firm may have found.

As you know, IBN takes its mission very seriously. We are not willing to compromise that mission. Nothing will persuade us to abandon the communities we serve or to retreat in any manner. If, however, a mutually-beneficial arrangement were possible, which would meet your company's objectives while enabling IBN's stations in Lufkin, Longview and Crockett to serve more effectively, that would be carefully considered.

It seems to us that the availability of suitable replacement channels is the threshold issue which must be dealt with before there can be any meaningful discussion about other matters. We need very specific information about that.

Best personal regards.

Paul

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Paul J. Broyles, President  
International Broadcasting Network  
5206 FM 1960 West, Suite 105  
Post Office Box 691111  
Houston, Texas 77269-1111

**CERTIFICATE OF SERVICE**

I, Paul J. Broyles, hereby certify that on this 27<sup>th</sup> day of November 2001 a copy of the foregoing REPLY COMMENTS OF INTERNATIONAL BROADCASTING NETWORK has been served by first-class mail, postage prepaid, upon the following:

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Scott S. Patrick  
Dow, Lohnes & Albertson, PLLC  
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Washington, DC 20036-6802  
(Counsel for Civic License Holding Company, Inc.)

  
Paul J. Broyles

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