



**EXHIBIT IV(A)(2)-2**

**DISH Network Local Markets Launch Dates**

<b>Local Markets</b>	<b>Launch Dates</b>
Albuquerque	11/16/00
Atlanta	11/29/99
Austin	03/28/01
Birmingham	05/16/01
Boston	11/29/99
Charlotte	04/04/00
Chicago	11/29/99
Cincinnati	09/01/00
Cleveland	02/02/00
Dallas-Ft. Worth	11/29/99
Denver	11/29/99
Detroit	12/27/99
Greenville	09/01/00
Houston	01/19/00
Indianapolis	04/17/00
Kansas City	01/19/00
Los Angeles	11/29/99
Miami-Ft. Lauderdale	11/29/99
Minneapolis-St. Paul	12/21/99
Nashville	12/27/99

**EXHIBIT IV(A)(2)-2**

**DISH Network Local Markets Launch Dates**

<b>Local Markets</b>	<b>Launch Dates</b>
New York	11/29/99
Orlando et al	01/31/00
Philadelphia	12/27/99
Phoenix	11/29/99
Pittsburgh	11/29/99
Portland	03/06/00
Raleigh-Durham	06/30/00
Sacramento	02/29/00
Salt Lake City	11/29/99
San Antonio	10/01/00
San Diego	07/05/00
San Francisco et al	11/29/99
Seattle-Tacoma	01/11/00
St. Louis	03/03/00
Tampa-St. Pete et al	02/21/00
Washington	11/29/99



**EXHIBIT IV(A)(2)-3**

**CONFIDENTIAL  
REDACTED - FOR PUBLIC INSPECTION**



**EXHIBIT IV(C)**

**SERVICE OFFERINGS COMPARISON CHART**

**SCHEDULE IV.C.1.  
DBS PROGRAMMING COMPARISON**

PUBLIC

DBS Programming Comparison - as of 2/1/02												
Satellite Programming:	DISH Network	DIRECTV	DISH Network	DIRECTV	DISH Network	DIRECTV	DISH Network	DIRECTV	DISH Network	DIRECTV	DISH Network	DIRECTV
Package Name:	America's "Everything" Pak Plus Sports Pack	TOTAL CHOICE PREMIER	America's Top 150	TOTAL CHOICE PLUS	America's Top 100	TOTAL CHOICE	DISH Latino Max + Premiums + Sports Pak	PARA TODOS OPCION PREMIER	DISH Latino Max	PARA TODOS OPCION ULTRA ESPECIAL	DISH Latino Dos	PARA TODOS OPCION EXTRA ESPECIAL
Your Monthly Cost*		\$81.99		\$35.99		\$31.99		\$81.99		\$35.99		\$31.99
With locals, where available		\$85.99		\$39.99		\$37.99		\$85.99		\$39.99		\$37.99
<b>General Interest</b>	<b>41</b>	<b>37</b>	<b>41</b>	<b>37</b>	<b>31</b>	<b>29</b>	<b>21</b>	<b>35</b>	<b>21</b>	<b>35</b>	<b>13</b>	<b>27</b>
A&E	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes
America's Collectibles	Yes		Yes		Yes		Yes		Yes			
Animal Planet	Yes	Yes	Yes	Yes	Yes	Yes		Yes		Yes		Yes
Beauty and Fashion Channel	Yes		Yes		Yes							
Biography Channel	Yes	Yes	Yes	Yes				Yes		Yes		
BET	Yes	Yes	Yes	Yes	Yes	Yes		Yes		Yes		Yes
Comedy Central	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes
Court TV	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes
Discovery Channel	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes
Discovery Civilization	Yes	Yes	Yes	Yes				Yes		Yes		
Discovery Health	Yes	Yes	Yes	Yes	Yes	Yes						
Discovery Home & Leisure	Yes	Yes	Yes	Yes				Yes		Yes		
Discovery Science	Yes	Yes	Yes	Yes				Yes		Yes		
Discovery Wings	Yes	Yes	Yes	Yes				Yes		Yes		
Do It Yourself	Yes	Yes	Yes	Yes				Yes		Yes		
E! Entertainment	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes
E! Style	Yes		Yes									
Food Network	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes
FX	Yes	Yes	Yes	Yes	Yes	Yes		Yes		Yes		Yes
Game Show Network	Yes	Yes	Yes	Yes	Yes	Yes		Yes		Yes		Yes
GEMS Shopping Network	Yes		Yes		Yes							
The Health Network		Yes		Yes		Yes		Yes		Yes		Yes
The History Channel	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes
History International	Yes	Yes	Yes	Yes				Yes		Yes		
HGTV	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes

**SCHEDULE IV.C.1.  
DBS PROGRAMMING COMPARISON**

PUBLIC

Satellite Programming:	DISH Network	DIRECTV	DISH Network	DIRECTV	DISH Network	DIRECTV	DISH Network	DIRECTV	DISH Network	DIRECTV	DISH Network	DIRECTV
Package Name:	America's "Everything" Pak Plus Sports Pack	TOTAL CHOICE PREMIER	America's Top 150	TOTAL CHOICE PLUS	America's Top 100	TOTAL CHOICE	DISH Latino Max + Premiums + Sports Pak	PARA TODOS OPCION PREMIER	DISH Latino Max	PARA TODOS OPCION ULTRA ESPECIAL	DISH Latino Dos	PARA TODOS OPCION EXTRA ESPECIAL
Your Monthly Cost*		\$81.99		\$35.99		\$31.99		\$81.99		\$35.99		\$31.99
With locals, where available		\$85.99		\$39.99		\$37.99		\$85.99		\$39.99		\$37.99
Home Shopping Network	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes
iShop	Yes		Yes		Yes		Yes		Yes			
Lifetime	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes		Yes
Mens Channel	Yes		Yes		Yes							
NASA Television	Yes	Yes*	Yes	Yes*	Yes	Yes*	Yes	Yes*	Yes	Yes*		Yes*
National Geographic		Yes		Yes		Yes		Yes		Yes		Yes
The National Network (TNN)	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes		Yes
Oxygen		Yes		Yes		Yes		Yes		Yes		Yes
QVC	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes
Sci-Fi Channel	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes		Yes
Shop At Home	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes
ShopNBC	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes
SoapNet	Yes	Yes	Yes	Yes				Yes		Yes		
TNT	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes
TechTV	Yes	Yes	Yes	Yes	Yes	Yes						
The Travel Channel	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes
USA Network	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes		Yes
Wisdom Television	Yes		Yes									
Women's Entertainment	Yes	Yes	Yes	Yes	Yes	Yes		Yes		Yes		Yes
<b>Family/Children's</b>	<b>11</b>	<b>12</b>	<b>11</b>	<b>12</b>	<b>11</b>	<b>12</b>	<b>11</b>	<b>12</b>	<b>11</b>	<b>12</b>	<b>11</b>	<b>12</b>
Boomerang	Yes	Yes	Yes	Yes				ESP		ESP		
Cartoon Network	Yes	Yes	Yes	Yes	Yes	Yes	Yes	ESP	Yes	ESP	Yes	ESP
Discovery Kids	Yes	Yes	Yes	Yes				Yes		Yes		
Disney Channel	Yes <sup>2</sup>	Yes <sup>2</sup>	Yes <sup>2</sup>	Yes <sup>2</sup>	Yes <sup>2</sup>	Yes <sup>2</sup>	Yes <sup>2</sup>	Yes <sup>2</sup>	Yes <sup>2</sup>	Yes <sup>2</sup>		Yes <sup>2</sup>
ABC Family Channel		Yes		Yes		Yes		Yes		Yes		Yes
Nickelodeon	Yes <sup>2</sup>	Yes <sup>2</sup>	Yes <sup>2</sup>	Yes <sup>2</sup>	Yes <sup>2</sup>	Yes <sup>2</sup>	Yes <sup>2</sup>	Yes <sup>2</sup>	Yes <sup>2</sup>	Yes <sup>2</sup>	Yes <sup>2</sup>	Yes <sup>2</sup>
Nick At Nite's TV Land	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes		Yes
Nick GAS	Yes		Yes									

**SCHEDULE IV.C.1.  
DBS PROGRAMMING COMPARISON**

PUBLIC

Satellite Programming:	DISH Network	DIRECTV	DISH Network	DIRECTV	DISH Network	DIRECTV	DISH Network	DIRECTV	DISH Network	DIRECTV	DISH Network	DIRECTV
Package Name:	America's "Everything" Pak Plus Sports Pack	TOTAL CHOICE PREMIER	America's Top 150	TOTAL CHOICE PLUS	America's Top 100	TOTAL CHOICE	DISH Latino Max + Premiums + Sports Pak	PARA TODOS OPCION PREMIER	DISH Latino Max	PARA TODOS OPCION ULTRA ESPECIAL	DISH Latino Dos	PARA TODOS OPCION EXTRA ESPECIAL
Your Monthly Cost <sup>1</sup> :		\$81.99		\$35.99		\$31.99		\$81.99		\$35.99		\$31.99
With locals, where available:		\$85.99		\$39.99		\$37.99		\$85.99		\$39.99		\$37.99
Noggin	Yes	Yes	Yes	Yes	Yes	Yes		Yes		Yes		Yes
PBS Kids		Yes		Yes				Yes		Yes		
Toon Disney	Yes	Yes	Yes	Yes	Yes	Yes		ESP		ESP		ESP
<b>Religious</b>	<b>6</b>	<b>5</b>	<b>5</b>	<b>5</b>	<b>4</b>	<b>5</b>	<b>3</b>	<b>5</b>	<b>3</b>	<b>5</b>	<b>1</b>	<b>5</b>
Angel One	Yes		Yes		Yes		Yes		Yes			
Church Channel		Yes		Yes		Yes		Yes		Yes		Yes
EWTN	Yes		Yes		Yes		Yes		Yes		Yes	
Good Samaritan	Yes		Yes		Yes							
Inspirational Life		Yes*		Yes*		Yes*		Yes*		Yes*		Yes*
Hallmark Channel	Yes	Yes	Yes	Yes	Yes	Yes		Yes		Yes		Yes
Trinity Broadcasting Network	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes		Yes
The Word		Yes		Yes		Yes		Yes		Yes		Yes
<b>Movies</b>	<b>46</b>	<b>38</b>	<b>15</b>	<b>6</b>	<b>5</b>	<b>6</b>	<b>31</b>	<b>36</b>	<b>0</b>	<b>4</b>	<b>0</b>	<b>4</b>
AMC	Yes	Yes	Yes	Yes	Yes	Yes		Yes		Yes		Yes
Bravo	Yes	Yes	Yes	Yes	Yes	Yes		Yes		Yes		Yes
Cinemax	Yes <sup>3</sup>	Yes <sup>3</sup>	H <sup>2</sup>	L <sup>2</sup>	H <sup>2</sup>	L <sup>2</sup>	Yes <sup>2</sup>	Yes <sup>2</sup>	H <sup>2</sup>	L <sup>2</sup>	H <sup>2</sup>	L <sup>2</sup>
Encore	Yes <sup>2</sup>	Yes <sup>2</sup>	Yes (West), I (East)	M <sup>2</sup>	I (East)	M <sup>2</sup>	Yes (East)	Yes <sup>2</sup>	I (East)	M <sup>2</sup>	I (East)	M <sup>2</sup>
Encore Action	Yes	Yes	Yes	M		M		Yes		M		M
Encore Love Stories	Yes	Yes	Yes	M		M		Yes		M		M
Encore Mystery	Yes	Yes	Yes	M		M		Yes		M		M
Encore True Stories	Yes	Yes	Yes	M		M		Yes		M		M
Encore Westerns	Yes	Yes	Yes	M		M		Yes		M		M
WAM!	Yes	Yes	Yes	M		M		Yes		M		M
FLIX	Yes	Yes	J	N	J	N	Yes	Yes	J	N	J	N
FxM	Yes	Yes	Yes	Yes		Yes						
HBO	Yes <sup>2</sup>	Yes <sup>2</sup>	K <sup>2</sup>	O <sup>2</sup>	K <sup>2</sup>	O <sup>2</sup>	Yes <sup>2</sup>	Yes <sup>2</sup>	K <sup>2</sup>	O <sup>2</sup>	K <sup>2</sup>	O <sup>2</sup>
HBO HDTV	Yes	Yes	K	O	K	O	Yes	Yes	K	O	K	O

**SCHEDULE IV.C.1.  
DBS PROGRAMMING COMPARISON**

PUBLIC

Satellite Programming	DISH Network	DIRECTV	DISH Network	DIRECTV	DISH Network	DIRECTV	DISH Network	DIRECTV	DISH Network	DIRECTV	DISH Network	DIRECTV
Package Name	America's "Everything" Pak Plus Sports Pack	TOTAL CHOICE PREMIER	America's Top 150	TOTAL CHOICE PLUS	America's Top 100	TOTAL CHOICE	DISH Latino Max + Premiums + Sports Pak	PARA TODOS OPCION PREMIER	DISH Latino Max	PARA TODOS OPCION ULTRA ESPECIAL	DISH Latino Dos	PARA TODOS OPCION EXTRA ESPECIAL
Your Monthly Cost <sup>1</sup>		\$81.99		\$35.99		\$31.99		\$81.99		\$35.99		\$31.99
With locals, where available		\$85.99		\$39.99		\$37.99		\$85.99		\$39.99		\$37.99
HBO Comedy	Yes		K		K		Yes		K		K	
HBO Plus	Yes <sup>2</sup>	Yes <sup>2</sup>	K <sup>2</sup>	O <sup>2</sup>	K <sup>2</sup>	O <sup>2</sup>	Yes <sup>2</sup>	Yes <sup>2</sup>	K <sup>2</sup>	O <sup>2</sup>	K <sup>2</sup>	O <sup>2</sup>
HBO Signature	Yes	Yes	K	O	K	O	Yes	Yes	K	O	K	O
HBO Family	Yes	Yes <sup>2</sup>	K	O <sup>2</sup>	K	O <sup>2</sup>	Yes	Yes <sup>2</sup>	K	O <sup>2</sup>	K	O <sup>2</sup>
HBO Latino	Yes		K		K		Yes		K		K	
Independent Film Channel	Yes	Yes	Yes	Yes	Yes	Yes		Yes		Yes		Yes
Lifetime Movie Network	Yes	Yes	Yes	Yes	Yes	Yes						
MoreMax	Yes	Yes	H	L	H	L	Yes	Yes	H	L	H	L
Movie Channel	Yes <sup>2</sup>	Yes <sup>2</sup>	Yes (West); J (East)	N <sup>2</sup>	J <sup>2</sup>	N <sup>2</sup>	Yes (East)	Yes <sup>2</sup>	J <sup>2</sup>	N <sup>2</sup>	J <sup>2</sup>	N <sup>2</sup>
TMC Xtra	Yes <sup>2</sup>		Yes (West); J (East)		J <sup>2</sup>		Yes (East)		J <sup>2</sup>		J <sup>2</sup>	
Erotic Video Clips	FEE		FEE		FEE		FEE		FEE		FEE	
Erotic Video Clips PPV	FEE		FEE		FEE		FEE		FEE		FEE	
Extacy	FEE		FEE		FEE		FEE		FEE		FEE	
Extacy PPV	FEE		FEE		FEE		FEE		FEE		FEE	
Hot Zone	FEE		FEE		FEE		FEE		FEE		FEE	
Playboy TV	FEE	\$15.99	FEE	\$15.99	FEE	\$15.99	FEE	\$15.99	FEE	\$15.99	FEE	\$15.99
Playboy PPV	FEE	\$7.99 ea.	FEE	\$7.99 ea.	FEE	\$7.99 ea.	FEE	\$7.99 ea.	FEE	\$7.99 ea.	FEE	\$7.99 ea.
TeN	FEE		FEE		FEE		FEE		FEE		FEE	
TeN PPV	FEE		FEE		FEE		FEE		FEE		FEE	
Showtime	Yes <sup>2</sup>	Yes <sup>2</sup>	J <sup>2</sup>	N <sup>2</sup>	J <sup>2</sup>	N <sup>2</sup>	Yes <sup>2</sup>	Yes <sup>2</sup>	J <sup>2</sup>	N <sup>2</sup>	J <sup>2</sup>	N <sup>2</sup>
Showtime Beyond	Yes		J		J		Yes		J		J	
Showtime Too	Yes	Yes	J	N	J	N	Yes	Yes	J	N	J	N
Showtime Showcase	Yes	Yes	J	N	J	N	Yes	Yes	J	N	J	N
Showtime Extreme	Yes	Yes	J	N	J	N	Yes	Yes	J	N	J	N
Showtime HDTV	Yes						Yes					
Starz!	Yes <sup>2</sup>	Yes <sup>2</sup>	I <sup>2</sup>	M <sup>2</sup>	I <sup>2</sup>	M <sup>2</sup>	Yes <sup>2</sup>	Yes <sup>2</sup>	I <sup>2</sup>	M <sup>2</sup>	I <sup>2</sup>	M <sup>2</sup>

**SCHEDULE IV.C.1.  
DBS PROGRAMMING COMPARISON**

PUBLIC

Satellite Programming:	DISH Network	DIRECTV	DISH Network	DIRECTV	DISH Network	DIRECTV	DISH Network	DIRECTV	DISH Network	DIRECTV	DISH Network	DIRECTV
Package Name	America's "Everything" Pak Plus Sports Pack	TOTAL CHOICE PREMIER	America's Top 150	TOTAL CHOICE PLUS	America's Top 100	TOTAL CHOICE	DISH Latino Max + Premiums + Sports Pak	PARA TODOS OPCION PREMIER	DISH Latino Max	PARA TODOS OPCION ULTRA ESPECIAL	DISH Latino Dos	PARA TODOS OPCION EXTRA ESPECIAL
Your Monthly Cost <sup>1</sup>		\$81.99		\$35.99		\$31.99		\$81.99		\$35.99		\$31.99
With locals, where available		\$85.99		\$39.99		\$37.99		\$85.99		\$39.99		\$37.99
Starz! Cinema	Yes <sup>2</sup>		I <sup>3</sup>		I <sup>3</sup>		Yes <sup>2</sup>		I <sup>3</sup>		I <sup>3</sup>	
Starz! Family	Yes		I		I		Yes		I		I	
Black Starz!	Yes	Yes	I	M	I	M	Yes	Yes	I	M	I	M
Starz! Theater	Yes	Yes	I	M	I	M	Yes	Yes	I	M	I	M
Sundance Channel	Yes	Yes	J	N	J	N	Yes	Yes	J	N	J	N
Turner Classic Movies (TCM)	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes
Number of PPV channels	varies	varies	varies	varies	varies	varies	varies	varies	varies	varies	varies	varies
PPV Movie cost	FEE	\$3.99	FEE	\$3.99	FEE	\$3.99	FEE	\$3.99	FEE	\$3.99	FEE	\$3.99
<b>Music</b>	<b>55</b>	<b>42</b>	<b>55</b>	<b>42</b>	<b>37</b>	<b>38</b>	<b>44</b>	<b>40</b>	<b>4</b>	<b>40</b>	<b>1</b>	<b>34</b>
Country Music Television	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes		Yes
Great American Country	Yes		Yes		Yes						Yes	
MTV	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes
MTV   2	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes		Yes
Much Music	Yes	Yes	Yes	Yes	Yes	Yes						
VH1	Yes	Yes	Yes	Yes	Yes	Yes	Yes		Yes			
VH1 Classic	Yes	Yes	Yes	Yes	Yes			Yes		Yes		
Audio Music Channels	48 Ch	36 Ch	48 Ch	36 Ch	32 Ch	31 Ch		36 Ch		36 Ch		31 Ch
<b>Broadcast/Superstations</b>	<b>3</b>	<b>3</b>	<b>3</b>	<b>3</b>	<b>3</b>	<b>3</b>	<b>1</b>	<b>1</b>	<b>1</b>	<b>1</b>	<b>1</b>	<b>1</b>
Distant Network Signals	Q	R	Q	R	Q	R	Q	R	Q	R	Q	R
LiL (where available)	FEE	\$5.99	FEE	\$5.99	FEE	\$5.99	FEE	\$5.99	FEE	\$5.99	FEE	\$5.99
PAX TV	Yes	Yes	Yes	Yes	Yes	Yes						
WGN	Yes	Yes	Yes	Yes	Yes	Yes						
TBS Superstation	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes
<b>Educational</b>	<b>16</b>	<b>6</b>	<b>16</b>	<b>6</b>	<b>16</b>	<b>6</b>	<b>11</b>	<b>6</b>	<b>11</b>	<b>6</b>	<b>0</b>	<b>6</b>
BYU TV	Yes	Yes*	Yes	Yes*	Yes	Yes*	Yes	Yes*	Yes	Yes*		Yes*
CCN	Yes		Yes		Yes		Yes		Yes			
Colours TV	Yes		Yes		Yes		Yes		Yes			
DayStar		Yes		Yes		Yes		Yes		Yes		Yes

**SCHEDULE IV.C.1.  
DBS PROGRAMMING COMPARISON**

PUBLIC

Satellite Programming:	DISH Network	DIRECTV	DISH Network	DIRECTV	DISH Network	DIRECTV	DISH Network	DIRECTV	DISH Network	DIRECTV	DISH Network	DIRECTV
Package Name	America's "Everything" Pak Plus Sports Pack	TOTAL CHOICE PREMIER	America's Top 150	TOTAL CHOICE PLUS	America's Top 100	TOTAL CHOICE	DISH Latino Max + Premiums + Sports Pak	PARA TODOS OPCION PREMIER	DISH Latino Max	PARA TODOS OPCION ULTRA ESPECIAL	DISH Latino Dos	PARA TODOS OPCION EXTRA ESPECIAL
Your Monthly Cost*		\$81.99		\$35.99		\$31.99		\$81.99		\$35.99		\$31.99
With locals, where available		\$85.99		\$39.99		\$37.99		\$85.99		\$39.99		\$37.99
DELL	Yes		Yes		Yes							
Free Speech TV	Yes		Yes		Yes		Yes		Yes			
Learning Channel (TLC)	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes		Yes
PAEC	Yes		Yes		Yes							
PBS You	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes		Yes
Research Channel	Yes		Yes		Yes		Yes		Yes			
RFD-TV	Yes		Yes		Yes		Yes		Yes			
Safety-Net	Yes		Yes		Yes							
StarNet	Yes	Yes*	Yes	Yes*	Yes	Yes*	Yes	Yes*	Yes	Yes*		Yes*
UCTV	Yes		Yes		Yes		Yes		Yes			
Universityhouse	Yes		Yes		Yes							
University of Washington	Yes		Yes		Yes							
WorldLink TV	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes		Yes
<b>News and Information</b>	<b>10</b>	<b>11</b>	<b>10</b>	<b>11</b>	<b>9</b>	<b>11</b>	<b>6</b>	<b>7</b>	<b>6</b>	<b>7</b>	<b>2</b>	<b>7</b>
All News Channel		Yes		Yes		Yes						
Bloomberg	Yes	Yes	Yes	Yes		Yes		Yes		Yes		Yes
CNBC	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes		Yes
CNN	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes
CNNfn/International	Yes	Yes	Yes	Yes	Yes	Yes						
C-SPAN	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes		Yes
C-SPAN2	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes		Yes
FOX News Channel	Yes	Yes	Yes	Yes	Yes	Yes						
Headline News	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes
MSNBC	Yes	Yes	Yes	Yes	Yes	Yes		Yes		Yes		Yes
The Weather Channel	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes		Yes
<b>International</b>	<b>4</b>	<b>6</b>	<b>4</b>	<b>6</b>	<b>4</b>	<b>6</b>	<b>23</b>	<b>31</b>	<b>23</b>	<b>30</b>	<b>22</b>	<b>30</b>
Al Jazeera	A, B		A, B		A, B		A, B		A, B		A, B	
Al Zikr	A, B		A, B		A, B		A, B		A, B		A, B	

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DBS PROGRAMMING COMPARISON**

PUBLIC

Satellite Programming:	DISH Network	DIRECTV	DISH Network	DIRECTV	DISH Network	DIRECTV	DISH Network	DIRECTV	DISH Network	DIRECTV	DISH Network	DIRECTV
Package Name:	America's "Everything" Pak Plus Sports Pack	TOTAL CHOICE PREMIER	America's Top 150	TOTAL CHOICE PLUS	America's Top 100	TOTAL CHOICE	DISH Latino Max + Premiums + Sports Pak	PARA TODOS OPCION PREMIER	DISH Latino Max	PARA TODOS OPCION ULTRA ESPECIAL	DISH Latino Dos	PARA TODOS OPCION EXTRA ESPECIAL
Your Monthly Cost <sup>1</sup>		\$81.99		\$35.99		\$31.99		\$81.99		\$35.99		\$31.99
With locals, where available		\$85.99		\$39.99		\$37.99		\$85.99		\$39.99		\$37.99
Antenna	E		E		E		E		E		E	
ART	A, B		A, B		A, B		A, B		A, B		A, B	
ART Movies	A, B		A, B		A, B		A, B		A, B		A, B	
ART Music	A, B		A, B		A, B		A, B		A, B		A, B	
ATV Home Channel	G		G		G		G		G		G	
BBC America	Yes	Yes	Yes	Yes	Yes	Yes						
B4U	C		C		C		C		C		C	
El Canal del Tiempo							Yes		Yes		Yes	Yes
CCTV - 4	G		G		G		G		G		G	
Cine Latino							Yes	Yes	Yes	Yes	Yes	Yes
Claravisión							Yes*		Yes*		Yes*	Yes*
CNN Español							Yes	Yes	Yes	Yes	Yes	Yes
Discovery en Español							Yes	Yes	Yes	Yes	Yes	Yes
Dubai Satellite Channel	B		B		B		B		B		B	
EWTN Español							Yes*		Yes*		Yes*	Yes*
ERT SAT	E		E		E		E		E		E	
ESC-1	A, B		A, B		A, B		A, B		A, B		A, B	
Fox Sports World Español							Yes	Yes	Yes	Yes	Yes	Yes
Future TV	B		B		B		B		B		B	
Galavisión (Spanish)	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes
Gran Canal Latino							Yes		Yes		Yes	
HITN	Yes		Yes		Yes		Yes		Yes		Yes	
HTV							Yes		Yes		Yes	
mun2 (formerly GEMS)							Yes	Yes	Yes	Yes	Yes	Yes
HBO Latino							Yes	Yes				
LBC	A, B		A, B		A, B		A, B		A, B		A, B	
Megacosmos	E		E		E		E		E		E	
MTV-Espanol							Yes	Yes	Yes	Yes	Yes	Yes

**SCHEDULE IV.C.1.  
DBS PROGRAMMING COMPARISON**

PUBLIC

Satellite Programming:	DISH Network	DIRECTV	DISH Network	DIRECTV	DISH Network	DIRECTV	DISH Network	DIRECTV	DISH Network	DIRECTV	DISH Network	DIRECTV
Package Name	America's "Everything" Pak Plus Sports Pack	TOTAL CHOICE PREMIER	America's Top 150	TOTAL CHOICE PLUS	America's Top 100	TOTAL CHOICE	DISH Latino Max + Premiums + Sports Pak	PARA TODOS OPCION PREMIER	DISH Latino Max	PARA TODOS OPCION ULTRA ESPECIAL	DISH Latino Dos	PARA TODOS OPCION EXTRA ESPECIAL
Your Monthly Cost <sup>1</sup>		\$81.99		\$35.99		\$31.99		\$81.99		\$35.99		\$31.99
With locals, where available		\$85.99		\$39.99		\$37.99		\$85.99		\$39.99		\$37.99
Newsworld International		Yes		Yes		Yes		Yes		Yes		Yes
Nile Drama	B		B		B		B		B		B	
NTV International	F		F		F		F		F		F	
NTV Plus	F		F		F		F		F		F	
Phoenix (Chinese)	G	\$19.99/mo.	G	\$19.99/mo.	G	\$19.99/mo.	G	\$19.99/mo.	G	\$19.99/mo.	G	\$19.99/mo.
Playboy en Espanol							Yes		Yes		Yes	
Polsat 2 International	D		D		D		D		D		D	
Polskie Radio 1 and 3	D		D		D		D		D		D	
Puma TV								Yes		Yes		Yes
SET			C		C		C		C		C	
SUR (Spanish)							Yes	Yes	Yes	Yes	Yes	Yes
Telefe International (Spanish)								Yes		Yes		Yes
Telemundo (Spanish)							Yes	Yes <sup>3</sup>	Yes	Yes <sup>3</sup>	Yes	Yes <sup>3</sup>
Telemundo Internacional							Yes	Yes	Yes	Yes	Yes	Yes
Television Espanola Internacional							Yes	Yes	Yes	Yes	Yes	Yes
Trio (Canada)		Yes		Yes		Yes		Yes		Yes		Yes
TV Asia			C		C		C		C		C	
TV Azteca							Yes		Yes		Yes	
TV Chile							Yes	Yes	Yes	Yes	Yes	Yes
TV Polonia	D		D		D		D		D		D	
Utilisima (Spanish)								Yes		Yes		Yes
Univision (Spanish)	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes <sup>3</sup>	Yes	Yes <sup>3</sup>	Yes	Yes <sup>3</sup>
Zee Gold	C		C		C		C		C		C	
Zee TV	C		C		C		C		C		C	
Spanish music channels (#)							6 Ch	7 Ch	6 Ch	7 Ch	6 Ch	7 Ch
<b>Sports</b>	<b>33</b>	<b>34</b>	<b>12</b>	<b>9</b>	<b>7</b>	<b>9</b>	<b>26</b>	<b>31</b>	<b>4</b>	<b>6</b>	<b>1</b>	<b>6</b>
CNNSI	Yes	Yes	Yes	Yes		Yes						

**SCHEDULE IV.C.1.  
DBS PROGRAMMING COMPARISON**

PUBLIC

Satellite Programming:	DISH Network	DIRECTV	DISH Network	DIRECTV	DISH Network	DIRECTV	DISH Network	DIRECTV	DISH Network	DIRECTV	DISH Network	DIRECTV
Package Name	America's "Everything" Pak Plus Sports Pack	TOTAL CHOICE PREMIER	America's Top 150	TOTAL CHOICE PLUS	America's Top 100	TOTAL CHOICE	DISH Latino Max + Premiums + Sports Pak	PARA TODOS OPCION PREMIER	DISH Latino Max	PARA TODOS OPCION ULTRA ESPECIAL	DISH Latino Dos	PARA TODOS OPCION EXTRA ESPECIAL
Your Monthly Cost*		\$81.99		\$35.99		\$31.99		\$81.99		\$35.99		\$31.99
With locals, where available		\$85.99		\$39.99		\$37.99		\$85.99		\$39.99		\$37.99
ESPN	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes		Yes
ESPN Classic		Yes		Yes		Yes						
ESPN2	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes		Yes
ESPNEWS	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes		Yes
ESPN Full Court	FEE	pricing na	FEE	pricing na	FEE	pricing na	FEE	\$99	FEE	\$99	FEE	\$99
ESPN Gameplan		\$99		\$99		\$99		\$99		\$99		\$99
Fox Sports World	Yes	Yes	Yes					Yes				
Golf Channel	Yes	Yes	Yes		FEE		FEE	Yes	FEE		FEE	
MLB Extra Innings		\$139		\$139		\$139		\$139		\$139		\$139
MLS/ESPN Shootout		pricing na		pricing na		pricing na		pricing na		pricing na		pricing na
NBA League Pass		\$179		\$179		\$179		\$179		\$179		\$179
NBA.com TV		Yes						Yes				
NFL Sunday Ticket		pricing na		pricing na		pricing na		pricing na		pricing na		pricing na
NHL Center Ice		\$149		\$149		\$149		\$149		\$149		\$149
Outdoor Channel	Yes		Yes		FEE		FEE		FEE		FEE	
Outdoor Life	Yes	Yes	Yes	Yes		Yes		Yes		Yes		Yes
Primary regional sports network†	Yes	Yes**	Yes	Yes**	Yes	Yes**	Yes	Yes**		Yes**		Yes**
Out-of-market RSNs†	Yes	Yes**	FEE	P**	FEE	P**	Yes	Yes**	FEE	P**	FEE	P**
Speed Channel	Yes	Yes	Yes	Yes	Yes	Yes		Yes		Yes		Yes
Turner South†	Yes	Yes	Yes	Yes	Yes	Yes						
TV Games Network	Yes		Yes		Yes		Yes		Yes		Yes	
WNBA Season Pass		pricing na		pricing na		pricing na		pricing na		pricing na		pricing na
<b># of Channels available in pkg. (not includ. PPV, locals or a-la-carte channels)</b>	<b>224</b>	<b>193</b>	<b>172</b>	<b>136</b>	<b>124</b>	<b>119</b>	<b>130</b>	<b>204</b>	<b>79</b>	<b>146</b>	<b>44</b>	<b>129</b>

**SCHEDULE IV.C.1.  
DBS PROGRAMMING COMPARISON**

PUBLIC

Satellite Programming	DISH Network	DIRECTV	DISH Network	DIRECTV	DISH Network	DIRECTV	DISH Network	DIRECTV	DISH Network	DIRECTV	DISH Network	DIRECTV
Package Name	America's "Everything" Pak Plus Sports Pack	TOTAL CHOICE PREMIER	America's Top 150	TOTAL CHOICE PLUS	America's Top 100	TOTAL CHOICE	DISH Latino Max + Premiums + Sports Pak	PARA TODOS OPCION PREMIER	DISH Latino Max	PARA TODOS OPCION ULTRA ESPECIAL	DISH Latino Dos	PARA TODOS OPCION EXTRA ESPECIAL
Your Monthly Cost <sup>1</sup>		\$81.99		\$35.99		\$31.99		\$81.99		\$35.99		\$31.99
With locals, where available		\$85.99		\$39.99		\$37.99		\$85.99		\$39.99		\$37.99
<p>** YES will be added to the RSNs lineup on 3/19/02</p> <p>1 - Add \$4.99 for each additional receiver</p> <p>2 - Shared channel (broadcast part-time)</p> <p>3 - Both east and west feeds</p> <p>* - May require "Plus" dish and receiver</p> <p>† - Available only in select markets</p> <p>‡ - Comcast SportsNet Philadelphia not available Fox Sports West 2 on DirecTV only Subject to regional blackout rules</p> <p>A - Arabic Enhanced Package - FEE/mo</p> <p>B - Arabic Elite Package - FEE/mo</p> <p>C - South Asian Super Pack - subscription fee Mega Pak - subscription fee</p> <p>D - Polish Language Package - subscription fee</p> <p>E - Greek Language Package - subscription fee</p> <p>F - Russian Language Package - subscription fee</p> <p>G - Chinese Plus Pack - subscription fee</p> <p>H, I, J, K - subscription fee</p> <p>L, M, N, O, P - Buy 1st premium - \$12, 2nd premium - \$10, 3rd premium - \$9, 4th premium - \$8, 5th premium - \$7</p> <p>Q - DNS on DISH - subscription fee Customer may choose ABC, NBC, CBS, Fox affiliates from Denver, Los Angeles, New York, Dallas, Atlanta or Chicago Customer may choose no more than 2 DNS packages</p> <p>R - For those who qualify, complete package, \$6.67, single affiliates, \$1.17 ea New York and LA feeds only</p> <p>Note DISH has 22 RSNs and DIRECTV has 23 RSNs (it will be 24 when YES is added)</p> <p>Pricing and listings current as of 1/30/02. All prices are per month unless otherwise stated.</p> <p>Package content, pricing and availability may vary in Hawaii or NRTC areas.</p> <p>Eligibility to receive distant network affiliates subject to terms of the SHVIA</p> <p>"Pricing na" indicates that price has not been determined for 2002.</p> <p>Source: Company websites</p>												

## Dish Network v. DIRECTV

### Comparison of Services

#### DISH NETWORK

##### General

- Ability to receive HDTV with upgraded receiver.
- Dish PVR (built in digital video recorder) available.
- National Pricing
- Local channels available in 36 markets for \$5.99 per month.
- Starband internet access available for \$69.99, or \$60.00 with AT150.
- CD quality audio channels.

<u>Packages</u>	<u>Pricing</u>	
	<u>Per Month</u>	<u>Details</u>
America's Everything	\$72.99	150+ Channels + 4 Premium Channels
America's Top 150	\$40.99	150+ Channels, plus approximately 30 music channels.
America's Top 100	\$31.99	100+ Channels, plus approximately 30 music channels.
America's Top 50	\$22.99	50+ Channels
Dish Latino Max	\$39.99	20 Spanish Language Channels and 60 English Language Channels
Dish Latino Dos	\$31.99	20+ Spanish Language Channels and 20+ English Language Channels
Dish Latino	\$20.99	All Spanish Language Programming + 6 Music Channels

#### DIRECTV

- Ability to receive HDTV with upgraded receiver.
- Local channels available in 41 markets for \$6.00 per month.
- National Pricing
- Digital video recording available
- DIRECTV DSL available for \$49.99/month (only available where DSL is already present).
- DIRECWAY one-way and two Internet systems available.  
One-way available through Value Electronics for \$39.99 a month.  
Two-way available through DirecTV for \$59.99 a month.
- CD quality audio channels.

<u>Packages</u>	<u>Pricing</u>	<u>Details</u>
• Total Choice Premier	\$ 81.99	180+ channels
• Total Choice Plus	\$ 35.99	125+ channels
• Total Choice	\$ 31.99	110+ channels
• Opcion Extra Especial	\$ 31.99	125+ total channels, 30 Spanish audio/video channels
• Opcion Ultra Especial	\$ 35.99	155+ channels, 31 Spanish audio/video channels
• Opcion Premier	\$ 81.99	168+ channels, 32 Spanish audio/video channels

**Services Provided by Cable Programmers  
25 Largest US Markets**

City, Area	Provider	Monthly Standard Service Fee	Monthly Digital* Service Fee	Standard Number of Channels	Monthly Internet Service Fee	Notes
1. New York City, NY	Time Warner	\$34.44	\$44.39	80	\$39.95	Includes modem rental.
2. Long Island, NY	Cablevision	\$38.75	\$58.75	62	\$39.95	Modem needs to be purchased. Digital(I/O) has just begun service in parts of Long Island
3. Phoenix, AZ	Cox	\$41.45	\$48.95	74	\$44.95	Includes modem rental.
4. Orlando, FL	Time Warner	\$41.00	\$52.34	68	\$44.95	Limited availability of internet service in Orlando, includes modem rental.
5. San Diego, CA	Cox	\$36.25	\$58.25	73	\$39.95	Includes modem rental.
6. Bronx/Brooklyn, NY	Cablevision	\$41.48	not available	64	\$39.95	Parts of Brooklyn only, must purchase modem.
7. Puget Sound, WA	AT & T Broadband	\$33.00	\$42.99	60	\$39.95	Includes modem rental.
8. Pittsburgh, PA	AT & T Broadband	\$35.69	\$39.99	83	\$39.95	Includes modem rental.
9. Chicago Suburbs, IL	AT & T Broadband	\$37.93	\$39.99	80	\$39.95	Includes modem rental.
10. Denver, CO	AT & T Broadband	\$33.66	\$41.99	75	\$45.95	Includes modem rental.
11. Los Angeles, CA	AT & T Broadband	\$36.31	\$45.99	65	\$39.95	Includes modem rental.
12. Las Vegas, NV	Cox	\$32.99	\$55.91	68	\$45.95	Includes modem rental.
13. Tampa/St. Petersburg, FL	Time Warner	\$39.25	\$53.15	74	\$39.95	Includes modem rental.
14. Cleveland, OH	Adelphia	\$31.75	\$41.70	53	\$42.95	Limited availability in Cleveland, includes modem rental.
15. San Antonio, TX	Time Warner	\$39.35	\$47.75	68	\$39.95	Includes modem rental.
16. Houston, TX	Time Warner	\$35.00	\$39.95	69	\$39.95	Includes modem rental.
17. Sacramento, CA	AT & T Broadband	\$35.00	\$72.10	59	\$39.95	With modem purchase. Digital package includes HBO and Showtime.
18. Broward/Dade County, FL	AT & T Broadband	\$35.30	\$44.99	53	\$34.95	Telco return service(telephone modem for upstream)
19. Palm Beach County, FL	Adelphia	\$41.35	\$51.30	74	\$42.95	Services in upgraded areas, includes modem rental.
20. New Orleans	Cox	\$38.20	\$45.90	60	\$44.95	Includes modem rental.
21. Orange County, CA	Cox	\$38.99	\$49.49	75	\$44.95	Includes modem rental.
22. Milwaukee, WI	Time Warner	\$32.80	\$55.00	67	\$44.95	Includes modem rental.
23. Hampton Roads, VA	Cox	\$34.15	\$48.25	67	\$44.95	Includes modem rental.
24. Union, NJ	Comcast	\$38.13	\$53.38	69	\$44.95	Includes modem rental.
25. Fairfax, VA	Cox	\$40.40	\$47.35	84	\$32.95	With modem purchase

\*Most digital cable providers have various digital cable packages available. This chart reflects the less expensive packages.

Terms of Cable Television Services:

- Must subscribe to a package designed by the cable provider.
- Most cable firms construct 3 types of packages: basic, expanded basic and digital tier.
- Premium channels (HBO, Cinemax, etc.) can be subscribed to individually.
- Most cable firms have cable modem Internet services available or planned.
- Analog cable can be received on most television sets manufactured in the last 10 years; digital requires a converter.

## Examples of Services Provided by Overbuilders/Telephone Companies

Market	Provider	Monthly Standard	Standard Channels	Monthly Digital	Digital Channels	Internet	Bundled Services	Notes
Chicago, IL	RCN Corporation	\$32.95	90+	not available	not available	\$45.95	\$123.00	Resilink Gold includes cable, phone, telephone and 2 premium channels.
Long Hill, NJ	RCN Corporation	\$31.25	40	not available	not available	\$39.95	not available	Resilink not available here yet.
Summerville, SC	Knology	\$30.95	69+	\$45.21	129+	\$38.95	\$76.90	Phone, cable tv, internet
Austin, TX	Grande Communications	\$35.00	70+	\$48.00	154	\$59.00	\$95.00	Includes digital cable and internet
San Marcos, TX	Grande Communications	\$33.00	60+	\$43.00	149	\$59.00	\$90.00	Includes digital cable and internet
San Antonio, TX	Grande Communications	\$35.00	60+	\$47.00	147	\$59.00	\$95.00	Includes digital cable and internet
Waco, TX	ClearSource	\$29.99	70+	\$41.99	93+	\$38.99	\$94.97	Bundled package includes phone, cable and internet
Corpus Christi, TX	ClearSource	\$29.99	70+	\$35.99	92+	\$38.99	\$88.97	Bundled package includes phone, cable and internet.
Midland-Odessa, TX	ClearSource	\$32.99	70+	\$39.99	92+	\$38.99	\$92.97	Bundled package includes phone, cable and internet.
Denver(Parts), CO	WideOpenWest LLC	\$29.95	75+	\$39.90	115+	\$44.95	\$76.95	Includes digital cable and internet
Los Angeles, CA	Altrio Communications	\$39.95	80	\$47.95	170+	\$49.95	\$98.00	Includes digital cable, internet, phone
Seattle, WA	Millenium Digital Media	\$39.95	93	\$49.95	113	Only in some areas	\$99.00	Includes digital cable and internet. Digital cable includes premium channels.
Phoenix, AZ <sup>1</sup>	Qwest VDSL	bundled w/ digital	n/a	\$37.95	98	\$34.95	not applicable	Cable, phone and internet(DSL) are all transmitted over the phone lines.
Omaha, NE <sup>2</sup>	Qwest	\$28.95	59	not applicable	not applicable	\$39.95	not applicable	Cable, phone and internet(DSL) are all transmitted over the phone lines.
Denver, CO <sup>3</sup>	Qwest VDSL	bundled w/ digital	n/a	\$34.95	109	\$39.95	not applicable	Cable, phone and internet(DSL) are all transmitted over the phone lines.
St. Cloud, MN	Seren Innovations(Astound)	\$26.95	81	\$41.90	120+	\$39.95	\$68.77	Many digital packages available. Bundled includes phone, cable and internet.
Lenexa, KS	Everest	\$34.95	70+	42.95	110+	bundled	\$76.95	Includes digital cable, phone, internet and 1 premium channel.

<sup>1</sup>Cable rate for non-Qwest telephone customer is \$39.95, Internet rate for non-Qwest tv subscriber is \$39.95.

<sup>2</sup>Cable rate for non-Qwest telephone customer is \$30.95, Internet rate for non-Qwest tv subscriber is \$49.95.

<sup>3</sup>Cable rate for non-Qwest telephone customer is \$36.95, Internet rate for non-Qwest tv subscriber is \$45.95.

## MMDS Technology

### General

- Known as wireless cable
- Signals are transmitted from an omni-directional or directional antenna
- Range of transmitting antenna is 35 miles
- Approximately 700,000 customers in United States
- Internet service is also offered.
- Two of the common providers are Nucentrix and WorldCom.
- Many of the MMDS operators are providing internet access only.

<u>City, State</u>	<u>Provider</u>	<u>Cable</u>	<u>Channels</u>	<u>Internet</u>
Prescott Valley, AZ	CommsPEED	Not available	Not available	\$39.95/month
Austin, Texas	Nucentrix (Heartland Cable)	\$26.99+	Around 33	\$60.00/month
Alaska(parts)	Alaska Wireless Cable	\$35.95	24	\$64.95/month
South Dakots(parts)	Sioux Valley Wireless	\$34.95	30	\$44.95/month
Boise, ID	WBS of Idaho	\$24.50	33	
Evansville, IN	Ohio Valley Wireless	\$25.95	28	\$59.95/month

## C-BAND

	<u>Channels</u>	<u>Price</u>
<b><u>Programmers, packages</u></b>		
<u>American Satellite</u>		
• Get It All Pack	72	\$73.25
• WOW Pack	57	\$42.57
• Absolut Digital Pak	47	\$20.60
• Basic Economy	32	\$12.31
 <u>Netlink</u>		
• SuperView	54	\$24.99
• Absolut	74	\$65.99
• MegaView	72	\$57.99
• Expanded	63	\$42.99
 <u>BigDish</u>		
• Star Pack	46	\$20.83
• Constellation Pak	70	\$60.20
• Family Pak	41	\$20.00
• Best of Cable	33	\$22.50
 <u>Lone Stone Satellite</u>		
• Basic Pack	34	\$12.25
• Super Pack	59	\$21.00
• One Shot Pack	80	\$56.00
• Huge Value Pack	72	\$42.00
 <u>National Programming Service</u>		
• MEGA Huge Pak	59	\$48.00
• Gee Whiz Pak	43	\$40.00
• Best of Cable	41	\$30.00
• Star Pak Basic	47	\$25.00

\* Many of the C-Band Packages include premium channels like HBO.

- Ability to purchase service on a per channel basis.
- Various programming packages available.
- 150+ additional free channels on an irregular basis.
- 100+ additional free channels on a regular basis.
- Equipment costs are approximately \$2,000.
- Premium service with a 4DTV satellite receiver.
- Pay-Per-View available.
- Must use separate antenna to receive local channels.
- Packages and separate channels can be ordered together.
- HDTV available.

Galaxy Satellite Programming Services, Inc.

A la Carte Services  
Price List

Effective December 1, 2001					
Code	A la Carte Services	Location	Annual	Semi	90 Days
A&E	A&E	G5-23, G0-23	16.95	9.50	5.30
191	A&E/HISTORY	G5-23,F3-12,G0-23,F4-6	24.95	14.00	7.80
134	AMC	F4-1	21.10	11.80	6.60
215	AMCWOMEN'S ENT. (ROM)	F4-1,G7-12	28.95	16.20	9.10
125	ANIMAL PLANET	F4-15	6.45	3.60	2.00
533	BET	G5-20	5.90	3.30	1.80
198	BRAVO	F4-7	12.60	7.10	4.00
159	BRAVO/IND. FILM	F4-7,G7-14	17.10	9.60	5.40
871	CARTOON	G1-8	9.90	5.50	3.10
186	CINEMAX	G5-16,G3-17,G1-19	189.95	106.40	59.60
152	CMTV	F4-24	8.95	5.00	2.80
CNBC	CNBC	G5-13	17.50	9.80	5.50
765	CNBC/MSNBC	G5-13,G1-10	21.30	11.90	6.70
425	CNN/HL	G5-5/22	31.20	17.50	9.80
429	CNN/HL/INT	G5-5/22,W3-11/18	34.90	19.50	10.90
103	COMEDY	G1-1/F3-21	8.40	4.70	2.60
145	DISCOVERY	G5-12/F4-21	11.80	6.60	3.70
304	DISC/TLC/AP/TRAV	G5-12,F4-21,F3-2,F4-15	22.95	12.90	7.20
236	DISNEY	G5-1,G1-7	178.95	100.20	56.10
004	ETV	F3-23	7.20	4.00	2.20
330	ESPN1/ESPN2/NEWS	G5-9/14,G0-21	67.95	38.10	21.30
322	ESPN/ESPN NEWS	G5-9,G0-21	51.50	28.80	16.10
326	ESPN/ESPN2/GOLF	G5-9/14,G7-7	71.30	39.90	22.30
325	ESPN2/GOLF/ESPN NEWS	G5-14,G7-7,G0-21	19.80	11.10	6.20
107	FAMILY	G5-11	10.95	6.10	3.40
195	FAMILY/GOOD TV (Nost)	G5-11,G1-22	12.90	7.20	4.00
272	FOX MOVIES (FXM)	W3-18	17.60	9.90	5.50
250	FOXNET ON C1/F1	C1-19	62.95	35.30	19.80
260	FOX NEWS	G7-18	13.70	7.70	4.30
GAME	GAME SHOW	G7-6	7.90	4.40	2.50
120	GOLF	G7-7	19.80	11.10	6.20
495	GOOD TV (NOSTALGIA)	G1-22	7.65	4.30	2.40
375	GOSPEL TV	G9-2	49.80	27.90	15.60
333	HBO	G5-8/15,G3-16/19/20	199.95	112.00	62.70

## NETLINK

### Absolut Package

A&E (2)	TLC (The Learning Channel)
AMC	Lifetime (2)
Animal Planet	MSNBC
Cartoon Network	MTV (2)
CMT (Country Music Television)	MTV2
CNBC	Multichannel Showtime (2)
CNN	MultiMAX (3)
CNNI/CNNfn	Nickelodeon/Nick at Nite (2)
CNNSI	Sci-Fi Channel
Comedy Central (2)	Speedvision
Discovery Channel (2)	STARZ! Encore Super Pak (5)
Disney Channel (2)	Sundance Channel
E! Entertainment Television	TBS*
ESPN*	The Movie Channel (2)
ESPN 2*	TNN (The Nashville Network) (2)
ESPNews	TNT*
FLIX	Travel Channel
FOX Family Channel	TCM (Turner Classic Movies)
FOX Movie Channel	TV Games
FOX News	TV Land
Game Show Network	USA Network (2)
GoodLife Television Network	VH-1
HBO The Works (5)	The Weather Channel
Headline News	WGN
HGTV	Wisdom Television
History Channel (2)	

### Lone Star Satellite

HBO 5 feeds - CINEMAX 3 feeds - SHOWTIME 2 feeds - THE MOVIE CHANNEL 2 feeds - FLIX - SUNDANCE CHANNEL - STARZ! 3 feeds - Encore Westerns - New Encore - ABC Family Channel - A&E (E&W) - American Movie Classics - Animal Planet - Bravo - Cartoon Network - CMTV - CNN - CNNI - CNNSI - CNNfn - CNBC - Comedy Central (E&W) - Discovery Channel (E&W) - E! TV - ESPN - ESPN2 - ESPNews - FOX News - FXM: Movies from FOX - Golf Channel - Goodlife Network - Headline News - History Channel (E&W) - Home and Garden TV - Independant Film Channel - KTLA-Los Angeles - Learning Channel - Lifetime (E&W) - MSNBC - MTV (E&W) - M2 - Nickelodeon (E&W) - Outdoor Network - Oxygen - Sci-Fi Channel - The Speed Channel - Travel Channel - Turner Classic Movies - TV Land - USA - VH-1 - WE Women's Entertainment - Weather Channel - WGN-Chicago

401	HBO/CINEMAX	As above	295.95	165.70	92.80
200	HISTORY	F3-12,F4-6	14.30	8.00	4.50
911	HOME & GARDEN	G1-20	13.40	7.50	4.20
952	IND. FILM	G7-14	8.50	4.80	2.70
701	KTLA	W3-15	19.60	11.00	6.20
344	LEARNING CHANNEL	F3-2	7.80	4.40	2.50
217	LIFETIME	G5-21,F3-4	14.70	8.20	4.60
688	THE MOVIE CHANNEL	F3-17,G0-18	198.20	111.00	62.20
801	MSNBC	G1-10	11.20	6.30	3.50
266	MTV/VH1/NICK/TVLAND	F4-3/17/23, G0-18/17/19	37.80	21.20	11.90
TNN	NATIONAL NETWORK (NASHVILLE)	G5-18,G1-6	13.10	7.30	4.10
204	NICKLEODEON/TVLAND	C4-3, G0-18/17	23.70	13.30	7.40
224	OXYGEN NETWORK	F3-24	21.10	11.80	6.60
797	SCIFI	G5-4	14.80	8.30	4.60
675	SHOWTIME	G5-24, G0-15	199.95	112.00	62.70
699	SHOWTIME/TMC/FLIX/SUNDANCE	G5-24, G0-15, F3-17, G0-18, F4-22, F4-20	239.99	134.40	75.30
175	SPEEDVISION	F4-11	13.50	7.60	4.30
944	STARZ/ENCORE (ANALOG ONLY)	G9-4,8,12,18,20	232.00	129.90	72.70
944D	STARZ DIGITAL + ANALOG	G1-150 TO 155/ G7-103, G1-165 TO 168/G7-100 TO 104	299.95	168.00	94.10
695	TBS ATLANTA	G5-6	21.50	12.00	6.70
875	TNT	G5-17	32.20	18.00	10.10
814	TRAVEL	F4-13	7.10	4.00	2.20
128	TURNER CLASSICS	W3-14	17.95	10.10	5.70
TPIX	TURNER CLUSTER PACKAGE	TBS/ TCM/ Cartoon/ TNT/ CNN/ Headline/ CNNI	112.00	62.70	35.10
602	TV GAMES	W1-23	11.95	6.70	3.80
444	USA	G5-19,G1-21	19.00	10.60	5.90
502	USA/SCIFI	G5-19,G1-21,G5-4	24.15	13.50	7.60
640C	WEATHER CHANNEL	F3-13	12.75	7.10	4.00
WGN	WGN	G5-7	20.85	11.70	6.60
SS3PK	WGN,WPIX,KTLA	G5-7,W3-9,W3-15	54.00	30.20	16.90
216	WOMEN'S ENT (ROMANCE)	G7-12	8.10	4.50	2.50
462	WPIX	W3-9	20.85	11.70	6.60
DG-290	ABSOLUTE DIGITAL	see channel listing	469.60	N/A	147.30
DG282	DIGITAL VALUE PACK	see listing	199.95	112.00	62.70
851DG	INTL CHANNEL (4DTV)	G7-750	38.10	21.30	11.90
DG284	DIGITAL VALUE W/HBO/MAX		529.95	296.80	166.20
DG286	DIGITAL VALUE W/SHOW QUAD		429.95	240.80	134.80

	Adult Services				
624	EXXXTASY PREMIER	T4-4	249.80	139.90	78.30
625	TRUE BLUE	T4-5	184.20	103.20	57.80
630	EXXXTACY COMBO	T4-4.5	349.00	195.40	109.40
210	X-CUBED	T4-1	219.40	122.90	68.80
633	EXXXTASY P/TRUE BLUE/X-CUBED	T4-1/4/5	499.95	280.00	156.80
PLAYB	PLAYBOY	T7-15	129.95	72.80	40.80
660	EXXXTACY 30 DAYS	As above	32.80		0.00
661	TRUE BLUE 30DAYS	As above	22.70		
662	EXXXTACY COMBO 30 DAYS	As above	39.10		
PLAYB	PLAYBOY 30 DAYS	As above	15.20		
667	X-CUBED 30 DAYS	As above	27.80		
668	EXXXTASY P/TRUE BLUE/X-CUBED 30 DAY	As above	49.20		

### Big Dish Online Programming

#### Get It All Pak

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HBO	Game Show Network
Cinemax	Golf Channel
Showtime	Headline News
The Movie Channel	Home & Garden TV
FLIX	Independent Film Ch.
Sundance Channel	KTLA - Los Angeles
Disney Channel	Learning Channel
Starz! Movie Pak VCRS ONLY	Lifetime (E&W)
A&E History Channel	MTV (E&W) M2 VH1
American Movie Classics	Nashville Network
Animal Planet	Nickelodeon (E&W)
BET	Outdoor Channel
Bravo	Romance Classics
Cartoon Network	Sci-Fi Ch.
CMTV MuchMusic	Speedvision
CNBC MSNBC	TBS - Atlanta
CNN CNNI CNNI CNNfn	TNT
Comedy Central (E&W)	Travel Channel
Discovery (E&W)	Turner Classic Movies
E! Television	USA (E&W)
ESPN ESPN2	Weather Channel
ESPN News	WGN - Chicago
Family Ch. Goodlife Network (Nostalgia)	WPIX - New York
FXM: Movies from FOX	

**National Programming Service**

MEGA Huge Pack  
HBO 5 feeds  
SHOWTIME 2 feeds  
THE MOVIE CHANNEL 2 feeds  
FLIX  
SUNDANCE CHANNEL  
ABC Family Channel  
A&E  
American Movie Classics  
Animal Planet  
Bravo  
CMTV  
CNN  
CNNI  
CNNSI  
CNNfn  
CNBC  
Cartoon Network  
Comedy Central (E&W)  
Discovery Channel (E&W)  
ESPN  
ESPN2  
ESPNNews  
FOX News  
FXM: Movies from FOX  
Golf Channel  
Goodlife Network  
Game Show Network  
Headline News  
History Channel (E&W)  
Home and Garden TV  
Independent Film Channel  
KTLA-Los Angeles  
Learning Channel  
Lifetime (E&W)  
MSNBC  
MTV (E&W)  
M2  
National Network (E&W)  
Nickelodeon (E&W)  
Outdoor Network  
Oxygen  
Sci-Fi Channel  
The Speed Channel  
TBS-Atlanta  
TNT  
Travel Channel  
Turner Classic Movies  
TV Land  
USA  
VH-1  
WE Women's Entertainment  
Weather Channel  
WGN-Chicago



**EXHIBIT V(A)-1**

**CONFIDENTIAL**  
**REDACTED – FOR PUBLIC INSPECTION**



**EXHIBIT V(A)-2**

**CONFIDENTIAL  
REDACTED – FOR PUBLIC INSPECTION**



**EXHIBIT V(B)(1)**

**CONFIDENTIAL  
REDACTED – FOR PUBLIC INSPECTION**



**EXHIBIT V(B)(2)**

**CONFIDENTIAL**  
**REDACTED – FOR PUBLIC INSPECTION**



**EXHIBIT V(C)**

**CONFIDENTIAL  
REDACTED – FOR PUBLIC INSPECTION**



**EXHIBIT V(D)**

**CONFIDENTIAL  
REDACTED – FOR PUBLIC INSPECTION**



**Exhibit VI(A)(2)**

<b>Promotion</b>	<b>Dates</b>	<b>Qualifications/Commitment</b>
<p><b>One Rate Plan</b></p> <p>Free system or \$100 savings. Purchase a model 3000 or higher. Receive rebate in the mail.</p>	<p>10/01/98 - 01/31/01</p>	<p>Requires 1 yr qualified programming services commitment to One Rate Plan.</p> <p>10/98 - 1/99: \$48.98/mo for a \$249 rebate + \$99 installation or free self-installation kit on a single receiver system with MSRP of \$249 or greater.</p> <p>1/99 - 5/99: \$48.98/mo. for a \$299 rebate + \$99 installation or free self-installation kit on a Model 3720 or Model 4720 or higher model single receiver systems with MSRP of \$299 or greater.</p> <p>5/99 - 12/99: \$39.98/mo for a \$100 rebate + \$99 installation or free self-installation kit on a Model 3720 or higher. \$48.98/mo for a \$199 rebate + \$99 installation or free self-installation kit on a Model 3720 or higher.</p> <p>5/99 - 7/99: \$56.98/mo for a \$298 rebate + free installation on a Model 3720 or Model 2700.</p> <p>8/99 - 12/99: \$56.98/mo for a \$299 rebate + \$99 installation or free self-installation kit on model 3720 or higher.</p> <p>1/00 - 1/01: \$39.98/mo for a \$199 rebate + free installation on a Model 3822 or higher.</p> <p>5/00 - 7/00 \$39.98/mo for a \$199 rebate + free installation or free self-installation kit on a Model 3722 or higher.</p>
<p><b>The Unbeatable Deal/Best DISH Deal Ever</b></p> <p>Receive a rebate of \$40 (AT40) or \$60 (AT60).</p>	<p>3/16/98 - 07/13/98</p>	<p>Consumer must switch from any qualified subscription service (including Cable, Primestar, DSS, C-Band, MMDS or private cable). Annual subscriptions purchased for AT60CD on EchoStar brand systems before 5/1/98 are not eligible for the consumer rebate. Those consumers activated between May 1 and May 31, 1998 are eligible for the rebate.</p> <p>5/98: MSRP for the 1000 System will be \$149 and MSRP for the standalone unit is reduced to \$99; promotion made available to all consumers, not just subscription service subscribers; special \$99 installation offer or free installation kit available; offer extended to 6/30/98.</p> <p>6/98: offer extended to 7/13/98.</p>

<b>Promotion</b>	<b>Dates</b>	<b>Qualifications/Commitment</b>
<p><b>Tell a Friend Referral Program</b></p> <p>Current DISH subscribers receive \$100 cash for telling two friends about DISH Network.</p>	<p>05/15/98 - 06/30/98</p>	<p>DISH Network must confirm that the friend has activated programming between May 15, 1998 and June 30, 1998 and programming must be active for at least 30 days. Lease activations also qualify. Referring subscriber must complete and submit a Cash Certificate to receive their cash reward.</p>
<p><b>\$49 Installation Special</b></p> <p>\$49 installation or free consumer self-installation kit.</p>	<p>08/02/98 - 12/31/98</p>	<p>New subscribers purchasing a primary receiver system receive a \$49 professional installation or a free self-installation kit.</p>
<p><b>Smaller Dish, Smaller Prices</b></p> <p>\$50 rebate and \$49 installation charge.</p>	<p>11/02/98 - 02/28/99</p>	<p>Must be a C-Band or Primestar subscriber switching to DISH. Qualified programming includes AT40, AT100CD. Qualified equipment includes DISH Model 3000 and Model 2710 or JVC Model 3500 and Model 2800. One rebate per household, US subscribers only. Subscriber must submit original Primestar or C-band billing statement.</p> <p>12/18/98: offer extended until 2/28/99 and equipment extended to include Model 1000, Model 2710 and the JVC and Philips equivalent models.</p> <p>1/27/99: offer extended through 2/28/99 for C-Band subscribers only. Must submit original C-Band bill dated not prior to 9/1/98.</p>
<p><b>Great Rewards Bounty</b></p> <p>Switch from Primestar and receive a free model 2710 upgrade and free professional installation.</p>	<p>02/01/99 - 04/30/99</p>	<p>Available to Primestar subscribers only. Must commit to 12 months of AT40 or AT100CD. All receivers are eligible for the promotion.</p> <p>3/19/99: offer extended until 4/30/99.</p>
<p><b>Big Dish Exchange</b></p> <p>Commit to 1 year qualified programming services and receive a free Satellite TV system Model 3822 or higher (excluding PVR) and free basic Professional Installation.</p>	<p>06/18/99 - Present</p>	<p>Requires an original credit card statement, billing statement or cancelled check dated not more than 6 months prior to activation evidencing prior C-band subscription, 1 yr qualified programming services commitment and valid major credit card. Qualified programming AT 50, AT100, AT150, DISH Latino, DISH Latino Dos, DISH Latino Max or America's Everything Pack.</p>

Promotion	Dates	Qualifications/Commitment
<b>Cox Cable Bounty</b> Free model 2710 system, professional installation and 6 months of programming for Cox subscribers.	10/15/99 - 01/05/00	Available only to Cox Cable subscribers in Tucson, Arizona.
<b>Adelphia Cable Bounty</b> Free model 2710 system, professional installation and 6 months of programming for Adelphia subscribers.	10/15/99 - 01/05/00	Available only to Adelphia subscribers with a valid bill. Must sign up for 12 months of qualified programming.
<b>Cable Bounty - Free System</b> Free system with receipt of valid cable bill and 1 yr. Programming commitment, receive a model 3000 or higher.	01/01/00 - 01/31/01	Requires 1 yr qualified programming services commitment of at least \$39.98/mo on a Model 3722/3822/3922. Provide valid major credit card and valid cable or MMDS bill. Free installation or free self-installation kit.  2/8/00: rules revised to require that name and address on cable bill must match new subscriber information (original rules required only that name must match new subscriber information).  8/16/00: applied to all subscription television subscribers.  1/26/01: consumer need not provide a copy of cable bill to receive offer.
<b>Free Installation</b> Free professional basic installation on any DISH model.	1/6/00 - 3/31/00; 9/15/00 - Present	Free professional basic installation on any DISH model.
<b>Buy 1 Get 1 Free</b> Purchase PVR 501 for \$399, receive 301 free.	05/01/00 - 07/01/01	Purchase PVR 501 for \$399, receive a 301 FREE. \$4.99 additional outlet fee for 301.

Promotion	Dates	Qualifications/Commitment
<p><b>Digital Dynamite / Digital Home Plan</b></p> <p>Activation fee for up to 2 receivers. Commit to 1 year of AT100, DISH Latino Dos, or AT150.</p>	<p>Digital Dynamite: 05/01/00-2/1/01</p> <p>Digital Home Plan: 2/1/01--01/31/02</p>	<p>Requires 1 yr qualified programming services commitment and valid major credit card. Free installation and In Home Service Plan, first month programming included. (a) AT 150: \$49.99/mo. on a Model 4922 with 2700 receiver; (b) AT 100: \$34.99/mo for a Model 3822/3922, \$39.99/mo for 2 Model 3822/3922's; AT150: \$44.99/mo for a model 3822/3922, \$49.99/mo for 2 model 3822/3922's;(c) AT100: \$35.99/mo for a Model 301, \$40.99/mo for 2 Model 301's; AT150: \$44.99/mo for a Model 301, \$49.99/mo for 2 Model 301's, \$59.99/mo for a Model DISH PVR 501.</p> <p>From 05/01/00 until 8/31/00, \$99.00 activation fee required; after 9/1/00, the activation fee was reduced to \$49.99.</p> <p>11/01: Social Security Number required.</p>
<p><b>DISH Player</b></p> <p>Receive free Personal TV option until 6/30/03 with activation of DISH Player</p>	<p>05/24/00 - 10/31/01</p>	<p>Subscribers that activate DISH Player receive free "Personal TV" option for their player until 6/30/03.</p> <p>8/01: New subscribers who activate or purchase between 8/1/00 and 10/31/00 receive a special promotional price of \$199 for the DISHPlayer, free basic professional installation and free Personal TV for 3 months when they subscribe to AT100 or AT150 and Personal TV. Can also be used with Big DISH Exchange, One Rate and Cable Bounty promotions. New subscribers who activate or purchase get DISH Player for \$199, free basic professional installation and free "Personal TV" for 3 months (AT100 or AT 150 only).</p>
<p><b>3 Months Free Premiums</b></p> <p>New subscribers that sign up for AT100 or AT150 and then subscribe to any or all 4 premium movie services will receive the first three months free.</p>	<p>08/01/00 - 01/31/01</p>	<p>Available to all subscribers. One Rate subscribers must maintain a subscription of at least \$39.98 per month to participate.</p>
<p><b>ReMax Certificate Program</b></p> <p>Certificates were provided to ReMax Employees and Clients entitling the bearer to have the activation fee waived if they signed up for Digital Home Plan</p>	<p>09/01/00 - 12/31/02</p>	<p>Certificate entitles the bearer to have the activation fee of \$49.99 waived if he signs up for Digital Home Plan.</p> <p>Beginning on 8/01/01, in addition to the activation fee waiver, ReMax employees who signed up were also given \$100 in DISH Dollars (credits towards programming charges), and ReMax clients who signed up were also given \$50 in DISH Dollars (credits towards programming charges).</p>

Promotion	Dates	Qualifications/Commitment
<p><b>Gift Certificate Program</b></p> <p>Approximately 300,000 Gift Certificates were provided to EchoStar employees and current DISH Network subscribers who had previously referred new subscribers. The gift certificates were transferable and entitled the bearer to a Free system with the purchase of any plan from AT-50 up.</p>	<p>11/15/00 - 1/31/01</p>	<p>300,000 transferable gift certificates provided to EchoStar employees and current DISH Network subscribers who had previously referred new subscribers. Certificates entitled the bearer to a Free system with the purchase of any plan from AT-50 up. No credit card or 12 month commitment required.</p>
<p><b>Denver Switch to DISH-A-Thon 2000</b></p> <p>Free Thanksgiving turkey and activation fee waived if subscriber signed up for standard Digital Home Plan (1 year commitment).</p>	<p>11/17/00 - 11/19/00</p>	<p>3 Denver area retailers participated and no direct sales were made. Promotion was only available in person at the Northwest Corner of Santa Fe &amp; Bowles, Littleton, Colorado. One year programming commitment with credit card required.</p>

Promotion	Dates	Qualifications/Commitment
<p><b>Bell South Certificate Program</b></p> <p>Certificates were provided to Bell South MMDS subscribers in the Atlanta area entitling the bearer to have the activation fee waived if they signed up for Digital Home Plan or to receive a \$50 credit toward hardware purchase.</p>	<p>02-01-01 - 07/31/01</p>	<p>Certificates were provided to Bell South MMDS subscribers in the Atlanta area entitling the bearer to have the activation fee waived if they signed up for Digital Home Plan or to receive a \$50 credit toward hardware purchase. Certificates only provided to Bell South MMDS subscribers in the Atlanta area.</p>
<p><b>Free / Free</b></p> <p>Free system with 1 yr. Programming commitment, receive a model 3000 or higher</p>	<p>02/01/01 - Present.</p>	<p>Requires 1 yr qualified programming services commitment and valid major credit card. AT100 or Dish Latino Dos or AT150 of at least \$39.98/mo on a Model 3822 or higher. Free installation.</p> <p>On 11/1/01: AT50 became the minimum qualified programming service.</p>
<p><b>Adelphia Simi Valley Promotion</b></p> <p>Free local channels for one year. Offered along with free installation, 2nd room receiver and AT100 CD for \$40.99/month.</p>	<p>04/20/01 - 05/31/01</p>	<p>Direct mail and door hangers distributed to 25,000 households. Free local channels for 1 year if activated before 5/31/01. Offered in conjunction with Digital 100 Home Plan for \$40.99 per month, \$49.99 activation fee (includes first month's plan payment), free installation, premium system with 2nd room receiver, AT100CD or DISH Latino Dos. Subscribers who do not subscribe to DISH Latino, DISH Latino Dos, AT50, AT100CD or AT150 will be charged \$5.00 per month Service Access Fee. Additional receivers must be activated in conjunction with primary receiver. Free local networks offer for new, first-time residential subscribers in Simi Valley who qualify for locals and activate service from 4/20/01 to 5/31/01. Other service offers expire 12/31/01. Requires valid major credit card and 12 month commitment.</p>
<p><b>Free DISHMover</b></p> <p>Free dish move for subscribers that relocate and sign up for AT150 and auto-pay.</p>	<p>06/28/01 - 04/30/02</p>	<p>Subscribers that move and sign up for AT150 and enroll in credit card auto-pay receive a free dish move. The offer is \$24.95 if the subscriber upgrades to AT150 without enrolling in auto-pay and \$75 if the subscriber enrolls in auto-pay but does not upgrade to AT150.</p>

Promotion	Dates	Qualifications/Commitment
<b>I Like 9</b>  Purchase 301 for \$199 or any more expensive system and get 12 credits of \$21.99 per month toward programming.	08/01/01 - 01/31/02	Subscribe to AT100 or DISH Latino Dos (DISH Latino Dos through 10/31/01) and receive 12 monthly credits of \$21.99.
<b>Free DISH</b>  Free remanufactured product for 1 year commitment of \$21.99 per month. (\$22.99 as of January 14, 2002).	08/01/01 - 04/30/02	1 yr. programming commitment of AT50. The system is a remanufactured or earlier generation product (not 301, PVR 501, 4900 or 6000). Requires a valid credit card. Free installation.
<b>Trade Up To DISH</b>  DISH PVR 501 for \$199, free installation and 12 credits of \$21.99 per month; 2nd receiver for \$99; DISHPro 301 for \$149.	08/01/01 - 10/31/01	Available to DirecTV subscribers only. Subscriber must provide their DTV receiver, LNB/dish, smartcard and original bill or original credit card statement dated during the month of June, July or August. For new subscribers only.
<b>DISH PVR 501 Upgrade</b>  Receive DISH PVR 501 for \$199.	08/13/01 - 10/31/01	Existing subscribers only. Must subscribe to AT150 for 12 months and enroll in credit card auto-pay plan. 12 month commitment is added to term of subscriber's existing contract. One offer per subscriber. Free installation for primary or secondary receivers; subscriber pays for installation of third (or more) receivers. Subscribers should contact the retailer that installed their equipment originally.
<b>WorldCom Certificate Program</b>  Certificates were provided to WorldCom subscribers in the Los Angeles area entitling the bearer to have the activation fee waived if they signed up for Digital Home Plan.	10-01-01 - 06/30/02	Certificates were provided to WorldCom subscribers in the Los Angeles area entitling the bearer to have the activation fee waived if they signed up for Digital Home Plan. Certificates only provided to WorldCom subscribers in the Los Angeles area.

Promotion	Dates	Qualifications/Commitment
<b>Charter Cable - I Like 9</b> Charter subscribers can receive \$100 discount on DISH system in addition to free installation and 12 credits of \$21.99 per month toward programming.	10/08/01 - 10/31/01	Requires subscriber to submit a Charter Cable bill to receive \$100 discount. Subscriber must purchase a DISH system valued at \$199 or more and subscribe to AT100. Available to new, first time residential subscribers only.
<b>Denver Switch to DISH-A-Thon</b> \$100 discount on DISH system with cable bill in addition to free installation and 12 credits of \$21.99 per month toward programming.	11/16/01 - 11/18/01	Subscriber must purchase a DISH system valued at \$199 or more and subscribe to AT100. Only available in person at Northwest Corner of Santa Fe & Bowles, Littleton, Colorado. Must present cable bill in order to receive discount. Discounted programming offer ends 1/31/02. Available to new, first time residential subscribers only.
<b>2 Free Months in 2002</b> 2 free months of international programming.	12/01/01 - 01/05/02	Available only to new international subscribers. Subscribers who sign up for DISH service during the promotion period and commit to 12 months of international service will receive 2 months of international programming (March & April). Valid only for the following services: Mega Pack (South Asian \$49.99/mo), Jumbo Pack #1 (South Asian \$44.99/mo), Jumbo Pack #2 (South Asian \$44.99/mo), Super Pack (South Asian \$34.99/mo), Zee TV, TV Asia or SET (South Asian \$24.99/mo, choose any 2), PTV (Pakistani \$14.99/mo), TV5 (French \$9.99/mo), Record International (Portuguese \$14.99/mo), NTV International and NTV Plus (Russian \$24.99/mo), Arirang TV (Korean \$14.99/mo), Antenna Satellite (Greek \$14.99/mo) and BVN-TV (Dutch \$9.99/mo).
<b>South Asian DVD Upgrade</b> Upgrade to MegaPack and receive 2 free DVDs.	12/01/01 - 01/15/02	Available to existing South Asian subscribers only. Must sign 12 month agreement for MegaPack (\$49.99/mo for Zee TV, TV Asia, Sony Entertainment Television, B4U and Zee Gold). Subscriber receives 2 free South Asian DVD hit moves, valued at \$40 approximately 6-8 weeks after promotion has ended.
<b>Greek Upgrade</b> \$30 credit for upgrade to Greek Package.	12/01/01 - 01/15/02	Available only to existing Greek subscribers with Mega/ERT package. Subscribers who upgrade to the Greek Package (\$36.99/mo for all 3 Greek channels) and commit to 12 months of that package receive a \$10 credit to their account in March, April and May 2002.

Promotion	Dates	Qualifications/Commitment
<b>Houston DISH-A-Thon</b> \$100 discount on DISH system, 12 credits of \$21.99 per month for 12 months and free installation.	12/12/01 - 12/16/01	Subscriber must purchase a DISH system valued at \$199 or more and subscribe to AT100. Available at 3 retailers in Houston, Texas, area or to subscribers who received direct mail ads. Available to new, first time residential subscribers only.
<b>Sealy, Texas DISH-A-Thon</b> \$100 discount on DISH system, 12 credits of \$21.99 per month for 12 months and free installation.	12/13/01 - 12/13/01	Subscriber must purchase a DISH system valued at \$199 or more and subscribe to AT100. Available at Wal-Mart in Sealy, Texas, or to subscribers who received direct mail ads. Available to new, first time residential subscribers only.
<b>Classic Cable Rescue – I Like 9</b> Free system with receipt of valid cable bill and 1 yr. Programming commitment, receive a model 301 or higher.	12/14/01 - 01/31/02	Requires 1 yr qualified programming services commitment of at least \$30.99/mo on a Model 301. Provide valid major credit card and valid Classic cable bill. Free installation.
<b>123 Great TV</b> Purchase two 301 for \$199 and get 1st 3 months free of basic programming.	01/14/02 - 04/30/02	Subscribe to AT100, DISH Latino Dos, AT150 or DISH Latino MAX and receive 1st 3 months of basic programming free.
<b>Digital Home Plan</b> \$49.99 activation fee for up to 4 receivers. Commit to 1 year of AT100, DISH Latino Dos, AT150, or DISH Latino MAX and receive the 1st 3 months free of basic programming.	01/14/02 - 04/30/02	Requires 1 yr qualified programming services commitment, valid major credit card and social security number. Free installation and In Home Service Plan, first three months of basic programming included. This includes local stations. \$49.99 activation fee for up to 4 receivers. \$36.99/mo for a Model 301 with AT100, \$41.99/mo for 2 Model 301's with AT100, \$45.99/mo for a Model 301 with AT150, \$50.99/mo for 2 Model 301's with AT150. \$99 Upgrade fee for PVR (no additional monthly PVR fees required).

Promotion	Dates	Qualifications/Commitment
<p><b>ClubDISH Digital Home Plan</b></p> <p>New subscribers referred by existing subscribers get first 3 months of programming free, \$49.99 activation fee waived. Existing subscriber who refers new subscriber gets \$5 reduction in cost of his monthly programming package for 12 months, if new subscriber stays connect5ed for one month.</p>	<p>02/11/02 - 04/30/02</p>	<p>Each new subscriber can either (1) choose the Digital Home Plan, or (2) choose Free/Free and receive a \$50 discount on the purchase of a second receiver. In either case, the first 3 months of programming are free, and the \$49.99 activation fee is waived. A valid major credit card, a 12 month commitment and a Social Security number are required. Subscriber must be credit qualified. Qualifying programming includes AT100, AT150, DISH Latino Dos or DISH Latino MAX. Equipment fees of \$5.00 for each receiver (including the primary receiver) are free for the first 3 months also.</p>
<p><b>ClubDISH Free DISH</b></p> <p>Each recent subscriber is provided with transferable certificate entitling any new subscriber they refer to a \$50 instant discount at time of activation toward 2nd receiver.</p> <p>Existing subscriber who refers new subscriber gets \$5 reduction in cost of his monthly programming package for 12 months, if new subscriber stays connect5ed for one month.</p>	<p>02/11/02 - 05/31/02</p>	<p>Valid major credit card and annual commitment of only AT50 is required for new subscriber.</p>

Promotion	Dates	Qualifications/Commitment
Radio Remote Events		<p>Typically one day events where the local radio station sets up a remote booth at a DISH retailer and broadcasts from that location in an effort to increase consumer traffic. Slightly less than 500 of these events occurred in 2001. In approximately 5% of these events (i.e., approximately 25), the \$49 activation fee was waived by the retailer.</p> <p>Over the 2000 Thanksgiving weekend, DISH Network sponsored Radio Remote events at 100 select Retailer locations in its "local into local" DMAs. In each of these events, the activation fee was waived and EchoStar provided the retailer with the required equipment certificates at no cost. (Typically, these certificates would cost the retailer approximately \$20.)</p>