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JULY 12, 2002

Ms. Marlene Dortch
Secretary
Federal Communications Commission
Office of the Secretary
445 12th Street, S.W.
Washington, DC 20445

Re: Ex Parte Presentation in CS Docket No. 01-348 Consolidated Application of
EchoStar Communications Corporation, General Motors Corporation and Hughes
Electronic Corporation for Authority to Transfer Control

Dear Ms. Dortch:

On July 11, representatives of Pegasus Communications, Inc. met with members of the team working on the proposed merger of DirecTV and EchoStar. The Pegasus representatives were Marshall Pagon, Chairman and Chief Executive Officer of Pegasus, Cheryl Crate, Vice President of Corporate Communications and Government Relations of Pegasus and I, an advisor to Pegasus. The FCC officials were Marcia Glauberman, Barbara Esbin, JoAnn Lucanik, Marilyn Simon, Jim Bird, Neil Dellar, C. Anthony Bush, Rodney Small, John Martin, Joel Rabinowitz, Donald Stockdale, Harry Wingo and Douglas Webbink.

During the meeting, we discussed the state of the capital markets from the perspective of the North American satellite industry and the impact that the pendency of the transaction has had. We urged a swift decision on the merger.

We discussed recent commercial activity of EchoStar, including its announcement of additional launches of local into local programming in markets below the top fifty. We explained the pricing of certain Pegasus offerings and why it is not accurate to claim that Pegasus' pricing is higher than EchoStar's for comparable offerings. We discussed a recent ex parte filed by the parties to the proposed transaction which included representations about the relationship between DirecTV and NRTC and Pegasus.

Very truly yours,

Kathleen Wallman