

Part 15 Devices

Summary Table -- Consumer Data

Current Installed Base

Number of US Households (Millions) 107

Product	Penetration	Number per HHD	Total Installed Base (millions)
Cordless Phones	81.0%	1.50	130.01
Garage Door Openers	40.8%	1.29	56.26
Wireless Routers	NA	NA	1.14
Remote control toys	19.5%	2.61	54.57
Toy walkie-talkies (not FRS)	15.1%	1.85	29.81
Baby monitors	10.5%	1.38	15.52
Home security systems	18.0%	1.10	21.21
Keyless entry systems for cars	26.5%	1.40	39.71

Approximate total installed base of Part 15 devices* (mill)

348.23

*Based only on the products captured in the table.

This is more than one per U.S. citizen.

Expected Value of Market in 2002

Product	Projected Revenue (mill)
Cordless Phones	\$ 1,653
Vehicle Security	\$ 265
Wireless Networking*	\$ 271
Total	\$ 2,189

*Just includes sales to consumers.