Opportunity in the Residential Communications Market

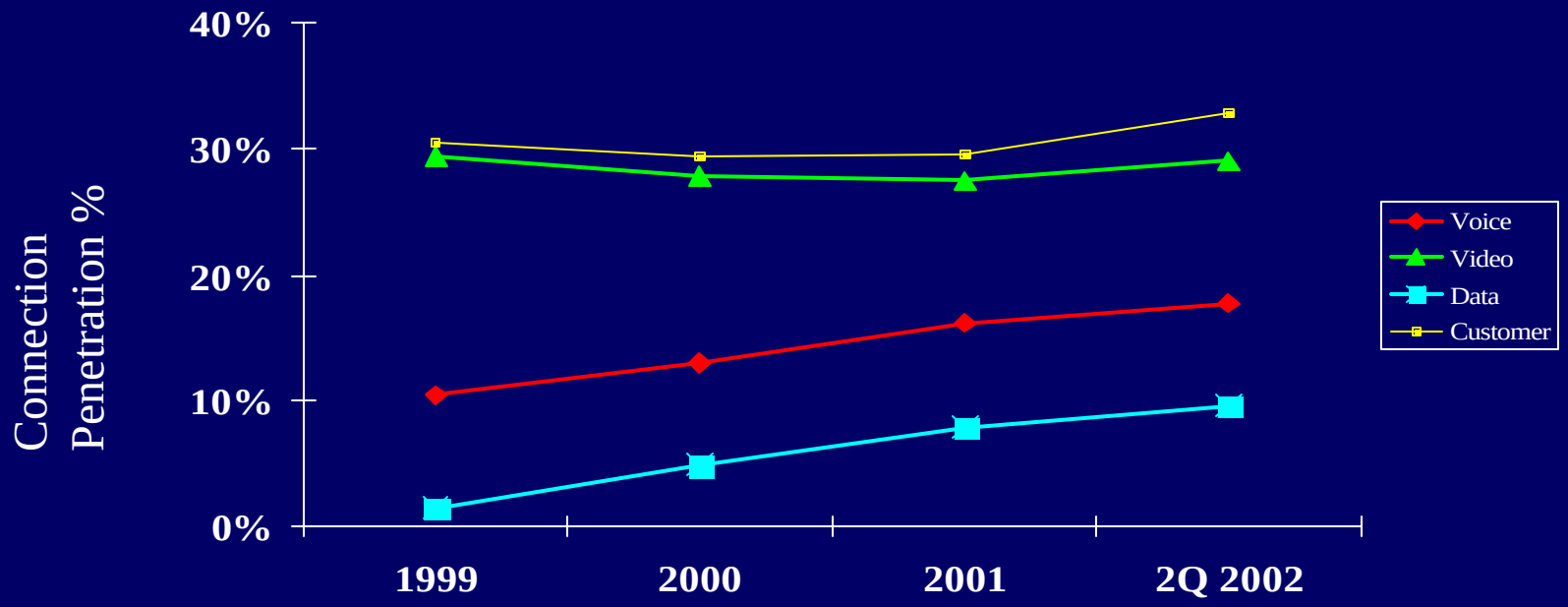
Kaufman Brothers Communications Conference

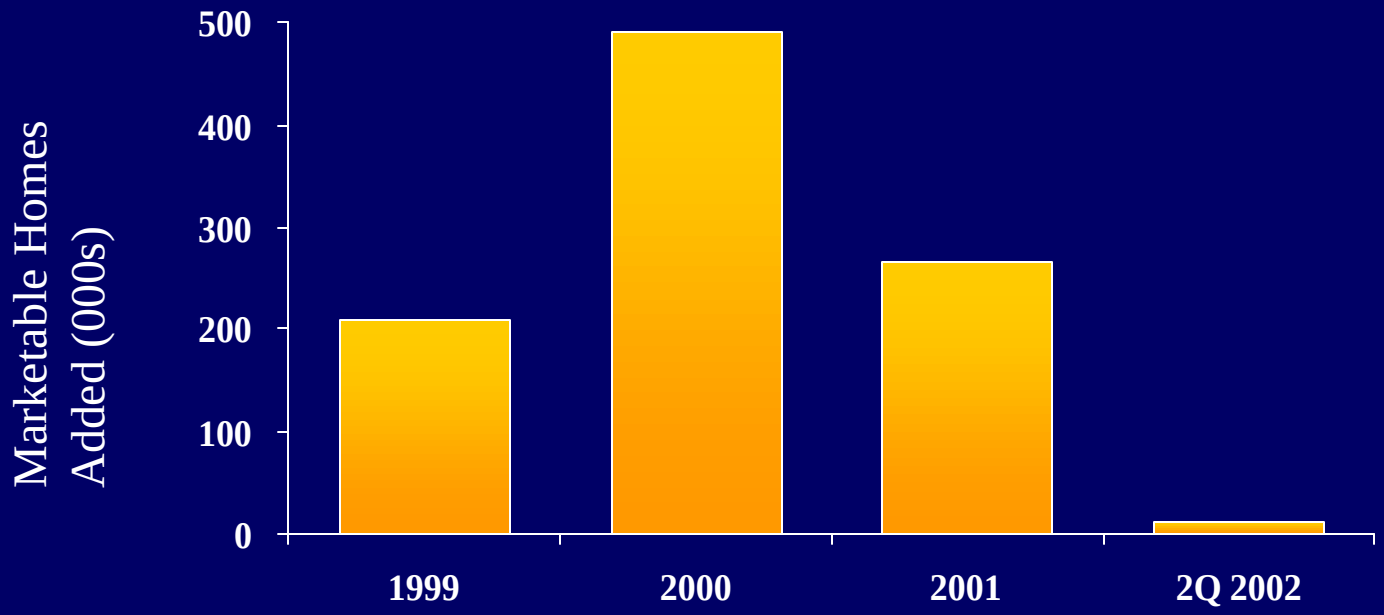
September 4, 2002

Tim Stoklosa

Executive Vice President

RCN Competitive Markets: Penetrations Update





* Excludes Central New Jersey and Carmel

Same Home Sales - 423,000 Homes [1]

Penetration	THEN **1/1/00**	NOW **5/31/02**
Voice	9%	23%
Video	22%	29%
Data	2%	11%
Customer	23%	32%
Conn. Per Customer	1.4	2

[1] Boston, NYC, Washington, DC