

Western State Contracting Alliance

NEW MEXICO

New Mexico was selected as the lead state for the national wireless service and computer equipment contracts. The procurements were conducted with direct participation by several other WSCA states. For more information about these contracts, please return to the main page and click "computers" or "wireless".

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Western States Contracting Alliance

ARIZONA

The following participating addendums are for the elective use of the State of Arizona, its departments, agencies, commissions and boards. In addition, eligible universities, political subdivisions and nonprofit educational or public health institutions may participate at their discretion. In order to participate, a university, political subdivision, or nonprofit educational or public health institution must have entered into a cooperative purchasing agreement with the State Procurement Office as required by the A.R.S. 41-2632.

Primary Contact:
James Scarboro
 State Procurement Office
 100 N. 15th Avenue, Suite 104
 Phoenix, AZ 85007
 (602) 542-9122
State of Arizona

DELL

Dell Products and Price Schedule

Use the State of Arizona pages or the Dell Premier Pages established for your governmental entity

Price agreements have been approved for use by the following local governmental entities:

Maricopa County including County Superintendent of Schools, Human Services Head Start Program, MTHS Teaching Hospital, and Maricopa County Library District

Maricopa County

Maricopa County Community College District

City of Eloy

City of Glendale

Dysart Unified School District

Holbrook Unified School District Participating Addendum

Paradise Valley Unified School District

Pima County Participating Addendum

Pima County Superior Court Participating Addendum

Tempe Elementary School District

University of Arizona

Yavapai College

Yavapai County

GATEWAY

Executed Gateway Participating Addendum

Arizona Superior Court of Pinal County Participating Addendum

City of Glendale Participating Addendum

City of Prescott Participating Addendum
Gila County Participating Addendum
Flagstaff Housing Authority Participating Addendum
 Maricopa County including County Superintendent of Schools, Human Services Head Start
 Program, MTHS Teaching Hospital, and Maricopa County Library District
Maricopa Participating Addendum
Maricopa County Community College District
Pinal County Participating Addendum
Pima Association of Governments (.pdf)
University of Arizona
Yavapai College
Gateway eSource Products and Price Schedule
 Contact your Gateway representative for account name and password

COMPAQ

Academy of Excellence Charter School Participating Addendum
Auditor General Participating Addendum (.pdf)
Arizona Legislative Council Participating Addendum
Arizona Supreme and other Courts Participating Addendum
City of Avondale Participating Addendum
City of Peoria Participating Addendum
City of Peoria Participating Addendum
City of Phoenix Participating Addendum
City of Tucson Participating Addendum
Enterprise Academy Charter School Participating Addendum
Maricopa County Community College District
Mohave Educational Services Cooperative
North Pointe Preparatory Participating Addendum
Paradise Valley USD
Peoria Unified School District
Phoenix School of Academic Excellence Participating Addendum
Pima County
Pima County Community College District
Pima County Superintendent of Schools
Pinal County
Pinal County Schools Participating Addendum
PPEP TEC Charter High School Participating Addendum
Roosevelt School District Participating Addendum
Southwestern College Participating Addendum
Yuma County
Sedona Fire District
Tempe Union High School District Participating Addendum
Valley Metro - Regional Public Transportation Authority Participating Addendum
University of Arizona Participating Addendum (.pdf)
Compaq Products and Price Schedule

IBM

Maricopa County including County Superintendent of Schools, Human Services Head Start
 Program, MTHS Teaching Hospital, and Maricopa County Library District
Executed IBM Participating Addendum

Arizona Supreme and other Courts Participating Addendum
Yavapai County Participating Addendum
IBM Products and Price Schedule

The document in .PDF format requires the Adobe Acrobat reader for you to view. If you do not have Adobe Acrobat, it is available free for various platforms, PC, MAC, Unix, etc. To download a copy click

Intergovernmental Cooperative Purchasing Agreement

Some governmental jurisdictions require the execution of an Intergovernmental Cooperative Purchasing Agreement before the execution of a WSCA participating addendum. The State of New Mexico has authority to sign the agreement. The following is a model agreement in Microsoft Word format. Download, revise and send two signed copies of the agreement to the WSCA Agreement Administrator. One original copy will be returned to you after execution by the New Mexico State Purchasing Agent.

Model Intergovernmental Cooperative Purchasing Agreement (.doc)



Richard Perrington and Vern Jones the new WSCA Chairman and Vice-

**DATA COMMUNICATIONS EQUIPMENT AND ASSOCIATED OEM
MAINTENANCE & TRAINING**

(Routers, Switches, LAN/WAN Wireless, CSU/DSU



National Association of State Procurement Officials

Generic Participating Addendum (Word File)

Datacommunication RFP's

Select State from Map for Specific State Information

**EVERYONE BENEFITS FROM THE USE OF CUMULATIVE VOLUME
DISCOUNTED CONTRACTS!**

Last updated: July 5, 2002

Debbie Gunderson

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Maintenance & Training Contract Administrator**

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Salt Lake City, Utah 84114
Tel: (801) 538-3150**

Western States Contracting Alliance

FREQUENTLY ASKED QUESTIONS

I am a contractor. How do I register with WSCA?

A lead state is selected for every WSCA procurement. See Plans and register with the lead state.

Can contractors be added to existing WSCA contracts?

All WSCA contracts are established on a competitive bases. Contractors may NOT be added after the deadline specified in the procurement document for the receipt of bids or proposals.

I have questions about the WSCA organization. Who do I contact?

The Chairman of WSCA is Mr. Vern Jones, State of Alaska. Please direct all organizational questions to him.

1/20/03

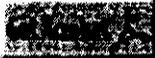
1/20/03

Western States Contracting Alliance

The following contractors have been awarded price agreements as the result of the WSCA multi-state Data Communications Equipment and Associated OEM Maintenance & Training competitive source selection procurement. Each contractor page contains a list of products and brand names awarded, discounts applied to the award products, contractors primary contact representative information, copy of the signed contract with terms and conditions, a list of states that have signed participating addendums, and the link to the contractors' web site containing the WSCA products and prices.

Awarded Offerors:	Contract #	Router	Switch
3Com	AR1464		3Com
Alcatel	AR1466	Alcatel	Alcatel
Aprisma	Pending		
Darcomm	AR1468	Cisco	
Ellucra	AR1469	Nortel	Nortel
Enterasys	AR1470		Enterasys
Extreme	Pending		Extreme
Hewlett Packard	AR1473		Hewlett Packard
IBM	AR1474	Cisco, Lucent, Nortel, Alcatel	Cisco, Extreme, Nortel, Alcatel
Kentrox	AR1465		
Mountain States Networking	AR577	Cisco	Cisco
MSN Communications Inc	AR1475	Nortel	Cisco, Nortel
National LAN Exchange	AR1476	Nortel	Nortel
NEC	Pending		Cisco
Network Architects	AR1478		Cisco
Pacific Star	AR1479		
Owest	AR637	Cisco	Cisco
Siemens	AR1481	Cisco	Cisco
SNC	AR1482		

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Unix, etc. To download a copy click 

Western States Contracting Alliance

NEW MEXICO

The New Mexico Office of the State Purchasing Agent is pleased and proud to have served as the lead state for this ground breaking multi-state effort which has resulted in outstanding price discounts for New Mexico users.

The following contractors have been awarded price agreements as the result of the WSCA multi-state computer equipment competitive source selection procurement. The price agreements have been approved for use by all branches of New Mexico state government, all state agencies and local public bodies including the cities, counties, courts, public schools and institutions of higher education.

Compaq Computer Corporation

CompUSA Inc.

Dell

Gateway Companies, Inc.

IBM Corporation

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WESTERN STATES CONTRACTING ALLIANCE

BYLAWS

I. NAME

The name of this organization shall be the Western States Contracting Alliance (hereinafter referred to as WSCA).

II. PURPOSE

The purposes of WSCA are to establish the means by which participating states may join together in cooperative multi-State contracting, to ensure the commitment of each participating state, and to provide regular and ongoing assistance to participating states in researching, developing, and administering procurement and contractual specifications and requirements. WSCA maintains a cooperative relationship with the National Association of State Purchasing Officials (NASPO) and may enter into agreements for staff support through NASPO with the Council of State Governments.

III. MISSION AND GOALS

A. Mission Statement

WSCA members will implement multi-state contracting to achieve cost-effective and efficient acquisition of quality products and services, which may include environmental considerations and market development

B. Goals

1. Maximize cost savings and reduce administrative costs
2. Standardize specifications and consolidate requirements to encourage product, availability and market competition.
3. Promote and purchase recycled products.
4. Develop specifications that encourage pollution prevention, waste reduction, and energy conservation.

IV. MEMBERSHIP

- A. Membership shall consist of the principal procurement official that heads the state central procurement organization, or designee for that state, from the states of Alaska, Arizona, California, Colorado, Hawaii, Idaho, Minnesota, Montana, Nevada, New Mexico, Oregon, South Dakota, Utah, Washington and Wyoming.

- B. Membership in WSCA is voluntary. Membership may be terminated at any time except when the Member State has signed intent to contract with one or more other states in which case membership shall continue until the term of such contract has ended or the contract has been terminated for cause. Membership may be discontinued by submitting to the WSCA chair-person a letter indicating such intent and signed by the state's principal procurement official.

V. OFFICERS AND DUTIES

- A. Chairperson - The chairperson shall perform the usual duties of a presiding officer. The chairperson shall see that directives and resolutions of the organization are implemented.
- B. Vice-Chairperson - The vice-chairperson shall act in place and stead of the chairperson in the event of absence or unavailability of the chairperson. The vice-chairperson shall completed the chair-person's term of office in the event the chairperson is unable to serve.

For the purpose of this section "unable to serve" is defined as:

- a. Medically incapacitated as evidenced by a doctor's statement;
- b. Voluntary resignation; or
- c. Removal from office by a two-thirds vote of the membership.

VI. ELECTIONS

The chairperson and vice-chairperson shall be elected by a majority of the membership present at the annual meeting and shall serve a two-year term.

Vii. MEETINGS

- A. The annual meetings of WSCA will be conducted once a year and held in conjunction NASPO'S annual conference.
- B. Special meetings of WSCA will be conducted on an as-needed basis as determined by the chairperson. Special meetings may be conducted via teleconference.
- C. The chairperson shaf'lnot4' each member of the date and location of each meeting and agenda items with as much. Advance notice as is possible.
- D. Quorum - At any meeting of the organization a majority of the members shall constitute a quorum for the transaction of business.
- E. Voting - all members are entitled to one vote each. Proxy voting will be allowed in writing only if submitted to the chairperson in advance of the vote. The chairperson

shall notify each member of matters to be voted on with as much advanced notice as is possible. No official action shall be taken without a vote at a meeting with a quorum present. Except as otherwise provided in the bylaws, a simple majority carries the vote.

VIII. CONTRACTING PROCEDURES

- A. Contracting procedures shall be governed by at least the following WSCA documents as reviewed and approved at each annual meeting
 - a. WSCA bylaws
 - b. Intent to Contract
 - c. Master Contract Document
- B. Participation: Other eligible entities permitted by individual state law or policy may participate in WSCA contracts only with approval of the principal procurement official of the parent state. Non-member States or entities may participate in WSCA contracts with the approval of a majority of the members.

IX. AMENDMENTS TO BY LAWS

- A. Bylaws shall only be amended by a vote of two-thirds of the membership.
- B. Additional memberships to WSCA shall be through written request to the chairperson and shall be approved only through an amendment to the bylaws.
- C. Proposed changes to the bylaws will be distributed to members at least 24 hours prior to a vote.

Adopted October 13~ 1993



Document# 18



NETC

**Pix Price
(Hardware and Services
included)
\$2,117,041.03**

**Total FRN
\$6,333,330.00**

**SLD 90%
\$5,757,500.00**

**District 10%
\$575,750.00**

10% from district was used to purchase PIX only

**PIX Total
\$2,117,841.83**

**minus the 10%
\$575,750.00**

**New Price of PIX
\$1,542,083.83**

Percentage of Total for PIX

24%

Document# 19

In the case of wireless Wide Area Network technologies, the same approach applies, except that the actual transmission capability, including transmitter, antenna, and antenna mast or structure, is not eligible ~~as~~ Internal Connections.

- ✓ Q. What is the disadvantage, if any, of applying for funding of products or services that may not be eligible?
- A. At a minimum, requests for ineligible products or services delay processing, to the detriment of both the applicant and USAC's limited resources. Additionally, if the dollar amount of any funding request consists of **30%** or more ineligible products or services, the request is rejected. (**An** application is divided into separate Funding Requests, each of which constitutes a different funding category, different service provider, or different location when the requests are site-specific.) This "**30%Rule**" is used for processing efficiency and for administration of a program for which there is greater demand than there are funds available.
- . Q. Are there any eligibility requirements for service providers to participate in the Schools and Libraries program?
- A. All service providers who wish to participate in the Schools and Libraries program must complete FCC Form **498** and receive a Service Provider Information Number (**SPIN**). (See the next Answer for instructions on obtaining **this** form.)
- Q. Telecommunications Services are eligible for discount only if they are provided by an eligible Telecommunications Service provider. What is an "eligible Telecommunications Service provider?"
- A. **An** eligible Telecommunications Services provider is an entity that provides telecommunications (transmission service between sites, where the user of the service chooses the communication end points, and the form or content of the user's information **is** not changed) on a "common carriage basis." "Common carriage" means that the provider is either recognized by a regulatory authority **as** a common carrier or holds itself out to provide service generally to the public for a fee. Some categories of service (such **as** cellular, paging and satellite) may not be subject to regulatory authority.

Further information is available from FCC Form **498**, the Service Provider Information Form, and its accompanying instructions. **This** Form and the instructions are available for download from the **SLD** Forms section of www.si.universalservice.org

Note that Internet access is not considered to be a telecommunications service, and may be provided by entities that are not eligible Telecommunications Service providers.