

**Before the
FEDERAL COMMUNICATIONS COMMISSION
Washington, D.C. 20554**

In the Matter of)	
)	
Request for Review of the Decision of the)	
Universal Service Administrator by)	
)	
International Business Machines Corporation)	
)	
Federal-State Joint Board on)	CC Docket No. 96-45
Universal Service)	
)	CC Docket No. 97-21
Changes to the Board of Directors of the)	
National Exchange Carrier Association, Inc.)	CC Docket No. 02-6
)	
Schools and Libraries Universal Service)	
Support Mechanism)	

**REQUEST FOR REVIEW OF THE DECISION OF THE
UNIVERSAL SERVICE ADMINISTRATOR BY
INTERNATIONAL BUSINESS MACHINES CORPORATION REGARDING THE
FUNDING REQUEST OF THE MEMPHIS CITY SCHOOL DISTRICT**

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May 23, 2003

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SUMMARY

This case is one of a multitude of appeals from SLD decisions denying funding to school districts that followed the letter and spirit of the Commission's E-rate rules and policies. SLD apparently has a vision of a procurement process under which price must be the determinative factor in selecting a service provider and the Form 470 must specify the precise quantity, type, and design of services for which funding is sought. That vision departs from the Commission's clear precedent and cannot be reconciled with the realities of procuring complex, technically sophisticated services.

Internet access and internal connections are not widgets. These are complex services for which there are a variety of means of satisfying a school district's needs. The Commission's decisions in this area prudently recognize this fact, emphasizing that school districts enjoy "maximum flexibility" in selecting a service provider and recognizing that school districts have every incentive to choose the most cost-effective service provider, after considering technical expertise, experience, and other factors in addition to price. Indeed, the Commission has instructed SLD not to second-guess state and local procurement decisions absent evidence to the contrary.

In this case, as in the other appeals involving similar facts and reasons for denial, there is no such evidence to the contrary. Rather, SLD simply ignored the fact that it is not free to impose its own vision of how the E-rate procurement process should work. Most fundamentally, SLD improperly withheld funding on the basis that the school district assertedly did not give proper weight to price and did not finalize price prior to selecting a service provider. In actuality, the Memphis City School District ("MCSD") considered price an important factor as part of a procurement process that is fully consistent with FCC precedent and core principles of

Tennessee procurement law. SLD exceeded its authority in effectively preempting the use of that process, depriving MCSD of the deference and “maximum flexibility” it is due under the Commission’s precedent.

Likewise, SLD’s peculiar vision of the procurement process led it to deny funding because MCSD’s Request for Proposal (“RFP”) assertedly was too broad. SLD’s action in this regard was both arbitrary and contrary to sound public policy. It was arbitrary because, in at least three other cases – not involving IBM – SLD approved funding where applicants’ Form 470 contained a virtually identical service description to the RFP MCSD referred to in its Form 470. It also was inconsistent with sound policy because school districts – and, more importantly, students – benefit greatly when service providers have flexibility to come up with innovative, cost-saving designs that a school district might not have been able to specify on its own.

For these reasons, the Commission must reverse SLD’s denial of funding to Memphis City School District. Although IBM agrees that the E-rate funding must be delivered as efficiently and cost-effectively as possible, and is committed to working with the Commission to that end, any changes to the program must (1) be thoroughly analyzed to assure they will achieve their desired goals, and (2) have only prospective effect. School districts like MCSD must not be penalized for acting consistently with existing rules and precedent.

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**REQUEST FOR REVIEW OF THE DECISION OF THE
UNIVERSAL SERVICE ADMINISTRATOR BY
INTERNATIONAL BUSINESS MACHINES CORPORATION REGARDING THE
FUNDING REQUEST OF THE MEMPHIS CITY SCHOOL DISTRICT**

International Business Machines Corporation (“IBM”), pursuant to Section 54.719 of the Federal Communications Commission (“Commission” or “FCC”) rules,¹ hereby submits its Request for Review of the Universal Service Administrator’s Funding Decision regarding the Memphis City School District (“MCSD”). As explained below, the Administrator’s denial of funding was inconsistent with the rules and precedent of the Commission, and, therefore, IBM urges the Commission to grant MCSD’s funding request.

Pursuant to Section 54.721(b) of the Commission’s rules, 47 C.F.R. §54.721(b), IBM has a direct interest in the present matter. As the service provider selected by MCSD to provide the

¹ 47 C.F.R. § 54.719 (2002).

services for which MCSD was denied E-Rate funding by SLD, IBM has suffered a direct financial injury from SLD's denial. As a result, IBM is an aggrieved party and therefore may seek relief from the Commission under Section 54.719(c) of the Commission's rules.²

I. FACTUAL BACKGROUND

On August 10, 2002, MCSD posted its Form 470 on SLD's website announcing its proposal and seeking bids for, among other things, internal connections.³ On its Form 470, MCSD marked that it did have an RFP at the time and that the RFP was available at its website, www.memphis-schools.k12.tn.us. On that same day, August 10, 2002, MCSD issued an RFP entitled, "Request for Qualifications" ("RFQ").⁴ MCSD printed the RFQ in several area newspapers and mailed it to service providers registered with its Division of Procurement Services.⁵

IBM was the only company to submit a bid in response to the RFQ. As a result, the MCSD RFQ evaluation committee reviewed the single response against the selection criteria in the RFQ and unanimously determined that IBM was the most highly qualified bidder.⁶ The Memphis City School District's Board of Education then granted MCSD permission to begin

² 47 C.F.R. §54.719(c) (2002).

³ Memphis City School District Form 470, Funding Year 2002; July 1, 2002 – June 30, 2003, Application No. 912020000362068 (August 10, 2001) ("*MSCD Form 470*") (attached as Attachment 1).

⁴ Memphis City Schools, Request for Qualifications (August 10, 2001) ("*MSCD RFQ*") (attached as Attachment 2).

⁵ *See Request for Review by Memphis City School District* (filed May 23, 2003) ("*MCSD Appeal*").

⁶ *Id.*

contract negotiations with IBM.⁷ Subsequently, IBM prepared pricing proposals for specific products and services identified by MCSD.⁸

On December 19, 2002, MCSD and IBM signed a Master Contract in which IBM agreed to provide MCSD with various information technology products and services.⁹ The Master Contract included price protection language ensuring that MCSD would receive the lowest possible price at the time of deployment.¹⁰ In addition, the Master Contract was non-exclusive, allowing MCSD to procure products and services outside the contract.¹¹ Prices and terms of the specific projects for which MCSD selected IBM were to be negotiated and established in a series of subsequent Statements of Work (“SOWs”), known as Project Change Requests (“PCRs”).¹² Under this arrangement, MCSD would not be contractually obligated to purchase any products or services until it had entered into one of these PCRs. These PCRs were signed in the weeks following agreement on the Master Contract, and certain PCRs related to and formed part of MCSD’s Form 471.

On December 20, 2002, MCSD was notified that all of its Year 2002 applications were selected for an E-Rate Selective Review to ensure compliance with program rules regarding competitive bidding and the service provider selection process. MCSD promptly replied to this notice and submitted all requested materials prior to the January 17, 2003 deadline.

⁷ *Id.*

⁸ *Id.*

⁹ *Id.*

¹⁰ *Id.*

¹¹ *Id.*

¹² *Id.*

On March 24, 2003, SLD issued a Funding Commitment Decision Letter, denying MCSD's funding on the following grounds:

1. The price of services was not a factor in service provider selection;
2. The price of services was set after service provider selection; and
3. The services for which MCSD sought funding were not defined when IBM was selected.¹³

In response to SLD' denial, IBM files this Request for Review with the Commission, urging that it overturn the three grounds for denial listed above and grant MCSD's funding request.

II. MCSD FOLLOWED TENNESSEE PROCUREMENT LAW AND ACTED CONSISTENT WITH THE POLICIES AND OBJECTIVES OF THE COMMISSION IN SELECTING THE MOST COST-EFFECTIVE SERVICE PROVIDER

MCSD's E-Rate procurement complies fully with Tennessee and federal procurement law, in addition to Commission rules and policies. By denying MCSD's funding requests, SLD has demonstrated its fundamental misunderstanding of procurement procedures endorsed by the Commission and adopted by numerous states, including Tennessee, as well as the federal government. Among other things, SLD misinterprets the "best value" procurement model as not adequately establishing price as a factor in procurement and mischaracterizes the multi-step procurement process as selecting a service provider before agreements on price and services are reached. The effect of SLD's approach is an unauthorized and impermissible retroactive change in policy. As a result, the Commission must reverse the SLD's denial and order SLD to grant MCSD's funding requests.

¹³ Funding Commitment Decision Letter to Memphis City School District, Funding Year 2002; July 1, 2002 – July 30, 2003 ("*MCSD FCDL*").

A. MCSD's E-Rate Procurement Complies with Commission Rules, Precedent, and General Policy

Commission policy places a clear emphasis on promoting cost-effectiveness in the E-Rate procurement process. Under firmly established FCC precedent, state and local procurement officials enjoy “‘*maximum flexibility*’ to take service quality into account and to choose the offering . . . that meets their needs ‘most effectively and efficiently.’”¹⁴ As a result, the Commission’s rules and decisions establish that price is an important, but not necessarily determinative, factor in awarding contracts for which E-Rate funding is sought. Section 54.511(a) of the Commission’s Rules expressly authorizes state and local procurement officials to “consider relevant factors other than the pre-discount prices submitted by providers.”¹⁵

In establishing the baseline rules for E-Rate procurement, the Commission determined in its *Universal Service Order* that, in addition to price, prior experience, past performance, personnel qualifications, technical excellence, and management capabilities are factors that form a “reasonable basis” for evaluating whether an offer is cost-effective.¹⁶ This model of considering all the relevant factors, in addition to price, is known as the “best value” procurement model, and was explicitly endorsed by the Commission for use in the E-Rate program.¹⁷ As a result, state and local procurement officials must select the most cost-effective alternative, taking into account price, quality, and the other above-mentioned relevant factors.

The Commission also has reinforced the primacy of the best value model and the principle of cost-effectiveness in the application of its rules. In its *Tennessee Order*, the FCC

¹⁴ *Federal-State Joint Board on Universal Service*, Order, 12 FCC Rcd 8776, 9029-30, (1997) (emphasis added) (“*Universal Service Order*”).

¹⁵ 47 C.F.R. § 54.511(a) (2002).

¹⁶ *Universal Service Order*, 12 FCC Rcd at 9029-30.

¹⁷ *Id.*, citing the Federal Acquisition Regulations.

endorsed a school’s selection process where, as in the present matter, price received less weight than technical qualifications. The Commission found that quality must be considered along with price; otherwise, schools would not have the “maximum flexibility” necessary to choose the most cost-effective bidder. It also noted that schools have a strong incentive to select the most cost-effective bidder because they are responsible for a percentage of the overall contract, as well as the ineligible portions of the contract (*e.g.*, computers, training). Given these incentives, the Commission found that, absent evidence to the contrary, state procurement processes, like the one used by MCSD in Tennessee, would be presumed to be valid and result in an award to the most cost-effective bidder.

B. MCSD’s E-Rate Procurement Complies with Tennessee Procurement Law

As noted, Tennessee has adopted a “best value” procurement model.¹⁸ Like the FCC model, the Tennessee model weighs price among several relevant factors to identify the most cost-effective outcome overall.¹⁹ In addition, Tennessee allows school districts to use a multi-step process for the acquisition of professional services.²⁰ Tennessee law defines multi-step sealed bidding as “a two-phase process consisting of a technical first phase composed of one (1) or more steps in which bidders submit unpriced technical offers to be evaluated by the state, and a second phase in which those bidders whose technical offers are determined to be acceptable during the first phase have their price bids considered.”²¹ Under this system, “no cost proposals

¹⁸ See Tenn. Code § 12-4-109(a)(1)(ii) (2002).

¹⁹ See Tenn. Code § 12-4-109(a)(1)(ii) (2002).

²⁰ See Tenn. Code § 12-4-109(a)(1)(iii) (2002).

²¹ Tenn. Code § 12-3-201(5) (2002).

may be opened until the evaluation of the non-cost sections of the proposal has been completed.”²²

In accordance with the above standards, MCSD utilized a best value model in selecting IBM as the most cost-effective service provider and implemented a multi-step procurement process. MCSD has explained that it complied with all state and local procurement law throughout the funding process.²³ Specifically, MCSD maintains that after posting its Form 470, it issued an RFQ, subsequently received a single bid from IBM, selected IBM as the most highly qualified bidder, and eventually entered into negotiated contracts with IBM that it deemed to be at acceptable prices.²⁴

C. Tennessee’s Best Value Procurement Model and its Multi-Step Procurement Process are Consistent with Federal Procurement Law

The overwhelming majority of federal government procurements and a considerable number of state and local procurements are based on the best value model. In 1984, Congress repealed the general requirement that federal contract awards be based on lowest cost and put best value procurements on the same level as low-cost acquisitions, especially for procurements of technical services.²⁵ Like Tennessee, many other states have built on this shift towards best value procurement by modeling their own best value procedures on federal law,²⁶ as well as the American Bar Association’s 2000 Model Procurement Code for State and Local Governments

²² Tenn. Code § 12-4-109(a)(1)(iii) (2002).

²³ *MCSD Appeal*.

²⁴ *Id.*

²⁵ 10 U.S.C. § 2305(b)(3); *see* Letter to Marlene H. Dortch, Secretary, from R. Michael Senkowski, Wiley Rein & Fielding LLP, White Paper – *Review of Federal, State of Tennessee, and FCC E-Rate Procurement Laws and Regulations* at 24-25 (filed Apr. 24, 2003) (“*White Paper*”).

²⁶ *White Paper* at 22-23.

(“MPC”).²⁷ The multi-step procedure MCSD implemented is consistent with Tennessee procurement law, and is similar to the federal government’s multi-step procedure for selecting professional architectural and engineering services.²⁸

D. SLD’s Grounds for Denial are Inconsistent with Commission-Endorsed and Legally-Mandated Procurement Standards and Therefore Exceed its Authority

1. The price of services was an important factor in service provider selection, and MCSD properly set the price for services in selecting its service provider

In its denial, SLD claimed that price of services was not a factor in MCSD’s service provider selection. This claim, however, is inaccurate and reflects the misconception that the selection of the most highly qualified bidder constitutes final “selection” of a service provider. As stated above, a final service provider is not selected under the multi-step process until a contract is signed. Indeed, MCSD and IBM engaged in substantial negotiations as to the price of services. Throughout those negotiations, MCSD was free, if not obligated, to cease negotiations with IBM if it found IBM’s prices unacceptable.

Under the structure of the non-exclusive Master Contract described above, a service provider for each individual project was not selected until a PCR was entered into for that project. It was with the signing of the individual PCRs that MCSD (1) became contractually bound to pay IBM for its products and services, and, (2) selected IBM as a service provider for that particular PCR engagement. Until an individual PCR was finalized, MCSD was free to

²⁷ To date, the MPC has been adopted by 16 States: Kentucky (1979), Arkansas (1979), Louisiana (1980), Utah (1980), Maryland (1981), South Carolina (1981), Colorado (1982), Indiana (1982), Virginia (1983), Montana (1983), New Mexico (1984), Arizona (1985), Alaska (1988), Rhode Island (1989), Hawaii (1994), and Pennsylvania (1998). The MPC has also been adopted by the Territory of Guam and countless local jurisdictions. ANNOTATIONS TO THE MODEL PROCUREMENT CODE FOR STATE AND LOCAL GOVERNMENTS WITH ANALYTICAL SUMMARY OF STATE ENACTMENTS at vii-xiv (3d ed. 1996).

²⁸ See Tenn. Code § 12-4-109(a) (2002) and 40 U.S.C. § 1102(2)(A) (2002).

abandon negotiations with IBM if it found IBM's prices for that project were unacceptable and contract with another service provider. Furthermore, MCSD's consideration of price is evidenced by the Master Contract's inclusion of price protection provisions requiring, among other things, that: (1) all product purchases be repriced at the time of deployment (with MCSD getting the option of selecting the lower price); and (2) IBM provide hardware and software at price points equal to or less than those available under existing Tennessee state contracts.

As noted above and in the *Tennessee Order*, schools also have a strong incentive to select the most cost-effective bidder because they are responsible for a pro rata share of the overall contract, as well as the ineligible portions of the contract (*e.g.*, computers, training). Furthermore, MCSD has explained that equity requires that when the district deploys technology in some schools, it must deploy that technology in all the schools, not just those for which E-Rate funding has been obtained. This adds to MCSD's costs, and, in turn, MCSD's incentive to contract with the most cost-effective service provider.

In denying MCSD's funding requests, SLD also erroneously claimed that the price of services was set improperly after service provider selection. As with its first ground for denial, this determination is based on a mischaracterization of the multi-step procurement process and is also inconsistent with the *Tennessee Order*. As stated above, the multi-step process explicitly requires that a final service provider not be selected until prices have been negotiated and agreed upon by the service provider and school district. Again, in this case, that final agreement came when MCSD and IBM entered into the individual PCRs.

Given the presumptive validity of state competitive procurement procedures that the *Tennessee Order* requires, SLD's denial of MCSD's funding request is in direct conflict with established Commission precedent. If the Commission intends to preempt, rather than defer to,

state and local procurement procedures, the Commission's *Williamsburg* decision firmly establishes that such a change must be given prospective effect only, and should not penalize those that reasonably relied on the clear language of the *Tennessee Order*.²⁹

2. The services for which MCSD sought funding were defined when the service provider was selected

SLD claims that MCSD provided inadequate detail in its RFP regarding services it requested. This is incorrect. In its Form 470, MCSD checked the boxes in Items 8(a), 9(a), and 10(a), indicating that it had an RFP (in this case an RFQ) at the time it completed the Form 470, and noted the web address at which interested service providers could obtain the RFQ.³⁰ In its RFQ, MCSD provided a "summary description" of services as requested in Block 2 of the Form 470.³¹ In some instances, MCSD listed a service as it appears on SLD's list of services eligible for funding. In others, MCSD provided more detail in describing services than did the eligible services list. In every instance, however, MCSD's service descriptions were sufficient to provide potential service providers with adequate notice and enough information to submit a proposal.

Moreover, MCSD's services description is consistent with the descriptions used by at least three other applications that SLD approved. For example, MCPD requested "Cabling" in its RFP.³² Similarly, Kansas City School District and St. Louis School District both sought "Internal and Outside Cabling," while Denver School District 1 sought "Wiring, Internal" (a

²⁹ *Request for Review of the Decision of the Universal Service Administrator by Williamsburg-James City County Public Schools, Williamsburg, Virginia*, 14 FCC Rcd 20152, at ¶ 6 (October 15, 1999) (holding that the school district should not be penalized where the Commission had not given prior indication of an intent to change its policy regarding service requests).

³⁰ *MCSD Form 470*, Block 2 Items 8(a), 9(a), and 10(a).

³¹ *MCSD RFQ* at 2-4.

³² *Id.* at 2.

term deemed synonymous with “Cabling” by SLD’s eligible services list).³³ Thus, these applicants, that did not select IBM as their service provider, had similar descriptions of services as MCSD, but they were granted SLD funding. The Commission should not sanction such arbitrary and capricious treatment.

III. REQUEST FOR REVIEW

For the foregoing reasons, the Commission should reverse all of SLD’s grounds for denying MCSD’s application, and IBM respectfully requests that the Commission order SLD to grant MCSD’s funding requests. Furthermore, IBM urges the Commission to expedite MCSD’s appeal, as any delay in funding directly translates into lost learning opportunities for the children for which the E-Rate program was created to help. Likewise, appeals for other cases exhibiting similar facts also should be expedited accordingly.

³³ Kansas City School District Form 470, Funding Year 2002; July 1, 2002 – June 30, 2003, Application No. 233480000378235 (November 20, 2001); St. Louis City School District Form 470, Funding Year 2002; July 1, 2002 – June 30, 2003, Application No. 788860000378260 (November 16, 2001); and Denver School District Form 470, Funding Year 2002; July 1, 2002 – June 30, 2003, Application No. 113130000372027 (November 14, 2001) (Form 470s appended hereto as Attachment 3).

Respectfully submitted,

INTERNATIONAL BUSINESS MACHINES

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May 23, 2003

CERTIFICATE OF SERVICE

I, Joseph M. Ward, hereby certify that true and correct copies of the preceding was served, this day, May 23, 2003 via first class mail, postage pre-paid or via the Commission's Electronic Comment Filing Service, upon the following parties:

Via ECFS

Ms. Marlene Dortch
Secretary
Federal Communications Commission
445 12th Street, S.W.
Washington, D.C. 200554

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/s/ Joseph M. Ward

Joseph M. Ward

ATTACHMENT 1

MCSD Form 470 (August 10, 2001)

FCC Form

Approval by OMB
3060-0806

470

**Schools and Libraries Universal Service
Description of Services Requested
and Certification Form**

Estimated Average Burden Hours Per Response: 5.0 hours

This form is designed to help you describe the eligible telecommunications-related services you seek so that this data can be posted on the Fund Administrator website and interested service providers can identify you as a potential customer and compete to serve you.

Please read instructions before completing.

(To be completed by entity that will negotiate with providers.)

Block 1: Applicant Address and Identifications
(School, library, or consortium desiring Universal Service funding.)

Form 470 Application Number: 912020000362068
Applicant's Form Identifier: Technology Business Partnership
Application Status: CERTIFIED
Posting Date: 08/10/2001
Allowable Contract Date: 09/07/2001
Certification Received Date: 08/10/2001

1. Name of Applicant: MEMPHIS CITY SCHOOL DISTRICT			
2. Funding Year: 07/01/2002 - 06/30/2003		3. Your Entity Number 128441	
4. Applicant's Street Address, P.O.Box, or Route Number			
a. Street 2597 AVERY AVE			
City MEMPHIS	State TN	Zip Code 5Digit 38112	Zip Code 4Digit 4818
b. Telephone number (901) 325- 5475		ext.	C. Fax number (901) 325- 5700
d. E-mail Address hazeltonb@memphis-schools.k12.tn.us			
5. Type Of Applicant (Check only one box)			
<input type="radio"/> Library (including library system, library branch, or library consortium applying as a library) <input type="radio"/> Individual School (individual public or non-public school) <input checked="" type="radio"/> School District (LEA;public or non-public[e.g., diocesan] local district representing multiple schools) <input type="radio"/> Consortium (intermediate service agencies, states, state networks, special consortia)			
6a. Contact Person's Name: Bill Hazelton			
6b. Street Address, P.O.Box, or Route Number (if different from Item 4)			

<input type="radio"/> 2597 AVERY AVE			
City MEMPHIS	State TN	Zip Code 5Digit 38112	Zip Code 4Digit 4818
<input checked="" type="radio"/> 6c. Telephone Number (10 digits + ext.) (901) 325- 5475			
<input type="radio"/> 6d. Fax Number (10 digits) (901) 325- 5700			
<input type="radio"/> 6e. E-mail Address (50 characters max.) hazeltonb@memphis-schools.k12.tn.us			

Block 2: Summary Description of Needs or Services Requested

7 This Form 470 describes (check all that apply):

- a. Tariffed services - telecommunications services, purchased at regulated prices, for which the applicant has no signed, written contract. A new Form 470 must be filed for tariffed services for each funding year.
- b. Month-to-month services for which the applicant has no signed, written contract. A new Form 470 must be filed for these services for each funding year.
- c. Services for which a new written contract is sought for the funding year in Item 2.
- d. A multi-year contract signed on or before 7/10/97 but for which no Form 470 has been filed in a previous program year.

NOTE: Services that are covered by a qualified contract for all or part of the funding year in Item 2 do NOT require filing of Form 470. A qualified contract is a signed, written contract executed pursuant to posting a Form 470 in a previous program year OR a contract signed on/before 7/10/97 and reported on a Form 470 in a previous year as an existing contract.

8 Telecommunications Services

Do you have a Request for Proposal (RFP) that specifies the services you are seeking ?

a **YES**, I have an RFP. Choose one of the following: It is available on the Web at www.memphis-schools.k12.tn.us
or via the Contact Person in Item 6 or the contact listed in Item 11.

b **NO**, I do not have an RFP for these services.

If you answered NO, you must list below the Telecommunications Services you seek. Specify each **service or function** (e.g., local voice service) and quantity and/or capacity (e.g., 20 existing lines plus 10 new ones). See the Eligible Services List at www.sl.universalservice.org for examples of eligible Telecommunications Services, and remember that only common carrier telecommunications companies can provide these services under the universal service support mechanism. Add additional lines if needed.

9 Internet Access

Do you have a Request for Proposal (RFP) that specifies the services you are seeking ?

a **YES**, I have an RFP. Choose one of the following: It is available on the Web at www.memphis-schools.k12.tn.us
or via the Contact Person in Item 6 or the contact listed in Item 11.

b **NO**, I do not have an RFP for these services.

If you answered NO, you must list below the Internet Access Services you seek. Specify each **service or function** (e.g., monthly Internet service) and quantity and/or capacity

(e.g., for 500 users). See the Eligible Services List at www.sl.universalservice.org for examples of eligible Internet Access Services. Add additional lines if needed.

10 Internal Connections

Do you have a Request for Proposal (RFP) that specifies the services you are seeking ?

a **YES**, I have an RFP. Choose one of the following: It is available on the Web at www.memphis-schools.k12.tn.us

or via the Contact Person in Item 6 or the contact listed in Item 11.

b **NO**, I do not have an RFP for these services.

If you answered NO, you must list below the Internal Connections Services you seek. Specify each **service or function** (e.g., local area network) and quantity and/or capacity (e.g., connecting 10 rooms and 300 computers at 56Kbps or better). See the Eligible Services List at www.sl.universalservice.org for examples of eligible Internal Connections Services. Add additional lines if needed.

11 (Optional) Please name the person on your staff or project who can provide additional technical details or answer specific questions from service providers about the services you are seeking. This need not be the contact person listed in Item 6 nor the signer of this form.

Name:

Title:

Telephone number (10 digits +

() -

Fax

() -

E-mail Address (50 characters max.)

12. Check here if there are any restrictions imposed by state or local laws or regulations on how or when providers may contact you or on other bidding procedures. Please describe below any such restrictions or procedures, and/or give Web address where they are posted.

13. (Optional) Purchases in future years: If you have plans to purchase additional services in future years, or expect to seek new contracts for existing services, summarize below (including the likely time-frames).

Block 3: Technology Assessment

14. **Basic telephone service only:** If your application is for basic local and long distance voice telephone service only, check this box and skip to Item 16.

15. Although the following services and facilities are ineligible for support, they are usually necessary to make effective use of the eligible services requested in this application. Unless you indicated in Item 14 that your application is **ONLY** for basic telephone service, you must check at least one box in (a) through (e). You may provide details for purchases being sought.

a. Desktop communications software: Software required has been purchased; and/or is being sought.

b. Electrical systems: adequate electrical capacity is in place or has already been arranged; and/or upgrading for additional electrical capacity is being sought.

c. Computers: a sufficient quantity of computers has been purchased; and/or is being sought.

d. Computer hardware maintenance: adequate arrangements have been made; and/or are being sought.

e. Staff development: all staff have had an appropriate level of training or additional training has already been scheduled; and/or training is being sought.

f. Additional details: Use this space to provide additional details to help providers to identify the services you desire.
This is a Request For Qualification to become our Technology Business Partner with whom we will negotiate a multi year master contract for acquisition of technology related services and products.

Block 4: Recipients of Service

16. Eligible Entities That Will Receive Service:

Check the ONE choice that best describes this application and the eligible entities that will receive the services described in this application.

You must select a state if (b) or (c) is selected: **TN**

a. **Individual school or single-site library: Check here, and enter the billed entity in Item 17.**

b. **Statewide application (check all that apply):**

- All public schools/districts in the state:
- All non-public schools in the state:
- All libraries in the state:

If your statewide application includes INELIGIBLE entities, check here. If checked, complete Item 18.

c. **School district, library system, or consortium application to serve multiple eligible sites:**

Number of eligible sites	200
<i>For these eligible sites, please provide the following</i>	
Area Codes (list each unique area code)	Prefixes associated with each area code (first 3 digits of phone number) separate with commas, leave no spaces
901	274 , 320 , 325 , 333 , 348 , 357 , 366 , 369 , 385 , 39

If your application includes INELIGIBLE entities, check here. If checked, complete Item

17. Billed Entities

Entity Name	Entity Number
MEMPHIS CITY SCHOOL DISTRICT	128441

18. Ineligible Entities

Ineligible Participating Entity	Entity Number	Area Code	Prefix
---------------------------------	---------------	-----------	--------

Block 5: Certification**19. The applicant includes:(Check one or both)**

- a. schools under the statutory definitions of elementary and secondary schools found in the Elementary and Secondary Education Act of 1965, 20 U.S.C. Secs. 8801(14) and (25), that do not operate as for-profit businesses, and do not have endowments exceeding \$50 million; and/or
- b. libraries or library consortia eligible for assistance from a State library administrative agency under the Library Services and Technology Act of 1996 that do not operate as for-profit businesses and whose budgets are completely separate from any school (including, but not limited to) elementary and secondary schools, colleges and universities.

20. All of the individual schools, libraries, and library consortia receiving services under this application are covered by:

- a. individual technology plans for using the services requested in the application
- b. higher-level technology plans for using the services requested in the application
- c. no technology plan needed; application requests basic local and long distance telephone service only.

21. Status of technology plans (if representing multiple entities with mixed technology plan status, check both a and b):

- a. technology plan(s) has/have been approved by a state or other authorized body.
- b. technology plan(s) will be approved by a state or other authorized body.
- c. no technology plan needed; application requests basic local and long distance telephone service only. .

22. I certify that the services the applicant purchases at discounts provided by 47 U.S.C. Sec. 254 will be used solely for educational purposes and will not be sold, resold, or transferred in consideration for money or any other thing of value.

23. I recognize that support under this support mechanism is conditional upon the school(s) or library(ies) I represent securing access to all of the resources, including computers, training, software, maintenance, and electrical connections necessary to use the services purchased effectively.

24. I certify that I am authorized to submit this request on behalf of the above-named entities, that I have examined this request, and to the best of my knowledge, information, and belief, all statements of fact contained herein are true.

25. Signature of authorized person:

26. Date (mm/dd/yyyy): 08/10/2001

27. Printed name of authorized person: **Bill Hazelton**

28. Title or position of authorized person: **Business Support Manager**

29. Telephone number of authorized person: **(901) 325 - 5475** ext.

[New Search](#)

[Return To Search Results](#)

ATTACHMENT 2

MCSD RFQ (August 10, 2001)

August 10, 2001

**BOARD OF EDUCATION of the MEMPHIS CITY SCHOOLS
PROCUREMENT SERVICES**

2597 Avery Avenue, Room 126 Memphis, Tennessee 38112-4892 Phone (901) 325-5376
(This bid will not be accepted on fax machine or E-Mail. All bids must be mailed to the above address.)

REQUEST FOR PROPOSAL
(NOT AN ORDER)

Please submit quotations on the item(s) listed below. The right is reserved to reject any or all bids. If substitutions are offered, give full particulars. There will be a public opening of this bid no later than **10th of September at 2:00 P.M. , 2001**

The Memphis City Schools reserves the right to accept or reject any or all bids, or any part thereof, and to waive any informalities and/or technicalities that are deemed to be in the best interest of the Memphis City Schools. Successful vendor shall be paid only when delivery is complete. *Material safety data sheets (MSDA) must accompany all shipments covered under the Tennessee Hazardous Chemical Right To Know Law: Tennessee Public Chapter #417 - House bill #731.

**Memphis City Schools
Request for Qualifications
(RFQ)**

Qualification Procedure and Process of Offers for the Selection of a
Qualified Provider of a Technology Business Partnership

See attached general conditions.

Please provide one (1) original and nine (9) copies of this proposal for review on the above date.

All vendors submitting proposals will be contacted at a later date for the scheduling of vendor presentations.

Issued by Tammy Bradford/se

We propose to furnish the item(s) listed below at prices quoted and guarantee safe delivery F.O.B. **delivered** and as specified. These prices are submitted with a declaration that no Memphis City Schools Board of Education Commissioner or employee has a financial or beneficial interest in this transaction.

INVOICES WILL BE PAID ACCORDING TO TERMS BID

TERMS _____

NAME OF FIRM

TIME REQUIRED FOR DELIVERY _____ DAYS.

ADDRESS

PHONE _____

FAX NO. _____

PRINT AUTHORIZED REPRESENTATIVE

SIGNATURE OF AUTHORIZED REP.

CHECK HERE IF YOU ARE A MINORITY VENDOR.

MEMPHIS CITY SCHOOLS
Request for Qualifications
(RFQ)

*Qualification Procedure and Process of Offers for the
Selection of a Qualified Provider of a Technology Business Partnership*

Memphis City Schools is requesting proposals from interested firms/consortia for the following project:

System management services to acquire, integrate, control and maintain existing and future technology assets in a multi-vendor, multi-platform network centric environment.

The objective in issuing this Request for Qualifications is to provide a competitive means by which to select a Qualified Provider for this **Technology Business Partnership**, with whom to negotiate a final multi-year master contract for a comprehensive program serving the Memphis City School district. The selected firm/consortia will serve as the single point of contact for the provision of all services assigned.

The comprehensive program may include but will not be limited to:

1. Management Services

- Strategic Planning
- Project Management
 - ✓ Single Point of Contact
 - ✓ Planning, Directing, and Monitoring
- Acquisition Services
 - ✓ Systems Integration
 - ✓ Coordination and Accommodation
 - ✓ Sourcing
 - ✓ Order Placement
 - ✓ Order Management
- Asset Tracking and Control Services
- Flexible Financing/Leasing
 - ✓ E-Rate Compliant Invoicing *
 - ✓ Invoice Consolidation

2. Provision of District Telecommunication services *:

- Asynchronous Transfer Mode (ATM) Wide Area Network (WAN) service
- Local Telephone Service (POTS)
- Centrex Service (Voice over ATM)

- Long Distance Telephone Service
- Digital Data service
- Direct Broadcast Satellite (DBS)
- Fractionalized T-1 service
- Cable TV access
- Satellite Services

3. Provision of unbundled Internet Access Service *:

- Internet Access
- Content Filtering
- Caching
- IP Addresses
- All communication transports and devices to our central demarc

4. Acquisition, Deployment and Maintenance of Technology Hardware/Software *:

- Enterprise Server
- Data Equipment
- Network Devices
- Workstations
- Peripherals
- Servers
- Video Conference Equipment
- Televisions and Video Recorders
- Media Retrieval Systems

5. Networking Infrastructure Services *:

- Network Design
- Network Integration
- Network Management
- On-site LAN/WAN Support
- Cabling Installation
- Electrical Upgrades

6. Other Technology Related Services *:

- Voice Mail
- Electronic Mail Systems
- Unified Messaging

7. Application and Systems Support Services *:

- Consulting Services
- Architectures
- Contract Programming
- Training

8. Customer Support Services *:

- Help Desk
- Desktop Support
- Moves/Adds/Changes (MAC) and Refresh Support
- Training
- Curriculum Support

*** In compliance with "The Telecommunications Act of 1996- Universal Service Fund Guidelines", where appropriate.**

All firms interested in pursuing the opportunity to present to Memphis City Schools a program to provide the specified services should respond in writing no later than 2:00 P.M. (CST). September 10, 2001 to:

**Tammy Bradford, Senior Buyer
Division of Procurement Services
2597 Avery Ave., Room 126, Memphis, TN 38112**

Memphis City Schools
Section I
General Information

1. Purpose

This Document requires that firms demonstrate the experience, stability, and expertise required to provide the services of a managing a Technology Business Partnership for the Memphis City School District.

2. Technology Business Partnership

For the purposes of this document, means designing a program, coordinating activities, and managing technology assets as assigned by Memphis City Schools.

3. Eligible Offerors

Eligible offerors are any firms that can demonstrate required experience, financial stability, necessary human resources, team diversity, and flexibility of service.

4. Qualifications Format

Qualification statements must be submitted in the format prescribed in this document. Each statement will be reviewed to determine if it is complete before evaluation. Statements not containing the information requested will not be considered. Statements will be evaluated according to the materials and substantiating evidence presented in the response.

5. Inquiries

Questions shall be submitted in writing to:

Tammy Bradford, Senior Buyer
Division of Procurement Services
2597 Avery Avenue, Room 126
Memphis, TN 38112

6. Qualifications Evaluation Criteria

Evaluation of qualifications will be made per the following criteria:

	Maximum Score
Experience and Background	35 points
Total Capabilities	25 points
Project Implementation	15 points
M/WBE and Local Participation	15 points
Legal Agreement	5 points
On-going Support Program	5 points
TOTAL Maximum Score	100 points

Memphis City Schools
Section II
The Procurement Process

1. Submission of Written Qualifications

Memphis City Schools will review and evaluate the responses to the RFQ in accordance with the qualification evaluation criteria identified herein. Submissions must be received at Memphis City Schools, 2597 Avery Ave., Room 126, Memphis, TN. 38112, Attn.: Tammy Bradford by **September 10, 2001, no later than 2:00 P.M. CST.**

2. General Requirements of Each Offer

Provide five (5) copies of your response.

Provide audited financial statements for the last two fiscal years.

3. Oral Interview

Memphis City Schools reserves the right to conduct oral interviews with the short list of firms to fully discuss their qualifications for this project and to answer questions posed by Memphis City Schools staff. A final selection will be based upon the evaluation of the written response, oral interviews and a review of available references of the offer. If an oral interview is required, notification will be provided to each finalist a minimum of five (5) days prior to the scheduled interview.

4. Selection of Technology Business Partnership Firm

Memphis City Schools will issue a Letter of Intent (LOI) to the most qualified Technology Business Partnership firm as determined by Memphis City Schools, for this project. Memphis City Schools will provide to the recommended firm a list of current hardware. The recommended firm will then have fifteen (15) days to submit a proposed contract of planned services detailing commitments, guarantees, methodology for measuring results, termination procedures, fee structure, and any other legal requirements necessary to execute a contract. If an acceptable contract cannot be reached with the selected offer or within thirty (30) days from the date of the initial selection, then the next highest ranked offer may be contacted.

5. Site Visits

Memphis City Schools will arrange walk-through inspection tours of typical buildings and classrooms on one or two dates, if requested, prior to submission of the RFQ. To make arrangements, please contact Ms. Linda Mainord, Director of Information Technology, 325-5631.

Memphis City Schools
Section III
Qualifications Format

All proposals must contain statements of descriptions of each of the following areas. Begin each section and subsection on a separate page. Number the pages in each section consecutively. Each page shall have the name of the respondent indicated clearly at the upper right corner of each page. Do Not submit any confidential information. M.C.S. is a public organization and any documents submitted herein are considered public information.

1. Table of Contents

This section should indicate the section and page number of the information included.

2. Executive Summary

Statements shall include a concise abstract of not more than two (2) pages stating the respondent's overview of the project.

3. Experiences and Background

A- Offeror's Profile and Financial Stability

Provide general information on the responding firm and team members, including: name, business address, local telephone number, officers of the firm, and contact person for this project. Each firm should provide their bonding capacity and bonding rate. Specify the legal business classification, state of incorporation, provide the last two years of audited annual reports, and summarize the financial strength and longevity of the responding firm.

B. Offeror's Experience

Provide references of similar projects with recommendations from Owners listed. Include start date and term of contract, services provided, benefits to the Owner, Owner's name and address and telephone number and contact person. Of particular importance, is K-12 school references within the Southeastern United States. For similar school projects, provide a detailed scope of work and cost of project.

C. *Offeror's Guarantee Experience*

Document the current quantity of similar contracts and total dollar amount currently engaged. Provide supporting data to substantiate that the firm has the resources to guarantee the completion of this project or contract.

D. *Offeror's Diversity Initiatives*

Provide a detailed overview of the firm's commitment to diversity in the work force; include statistics of the local branch and a copy of the firm's Affirmative Action Plan.

E *Offer's Commitment to Educational and to Community Service*

Provide documentation of the firm's track record that demonstrates its commitment to Education. Include a detailed list of community service projects either active or completed by each firm. Of particular interest are projects within the Metropolitan Memphis Area.

4. Total Capabilities

Provide a detailed description of the firm's total capabilities; include but do not limit descriptions to the following areas:

- Existing projects and proximity, to Memphis City Schools Turn-key management solutions including schools, manufacturing, businesses and other institutions.
- Systems installed to plan, facilitate and oversee projects Customer training programs
- Other specialized capabilities.

5. Program/Project Implementation

Provide an overview of your proposed Program/Project Team, including preliminary staffing plan and time line. Include a list of qualifications, certifications, licenses, etc. held by direct employees of your team that will facilitate the implementation of this program.

6. MWBE Participation (Minority/Women Business Enterprise Participation)

The Memphis City Schools Board of Commissioners has established a process to ensure utilization of a diverse pool of certified suppliers and contractors. All staff, contractors and suppliers must comply with the provisions of this plan by employing *proactive* measures designed to ensure consideration of minority and women suppliers for competitive of opportunity.

Provide a detailed plan of M/WBE participation including documentation which demonstrates your firm's track record and accomplishments in this area, including joint ventures, mentoring, or other arrangements. Provide a list of all resources that your firm uses in their efforts to employ local firms in their projects.

Qualified providers, who include utilization of qualified Minority and Women owned sub-contractors, shall have provided added value to their submission in support of the Memphis City Schools – Minority Purchasing Plan.

The Contract Management Office reserves the right to conduct a random audit to ensure compliance with the goals and provisions of minority purchasing within each contract. All Memphis City Schools contracts are subject to audit.

Eligible offers will be required to submit the following forms:

A Minority/Women Business Enterprise Assurance Statement, A Promise of Non-Discrimination Statement and a Letter Of Intent to Perform As A Minority/Women Business Enterprise

Subcontractor/Joint Venture during the contract negotiations stage. Information regarding these forms can be found in the attached MWBE Requirements of Bidders.

7. Legal Approach

Include a sample contract and all other documents that would become a part of the contract.

8. On-going Support Program

Describe details of the On-going Support Program recommended for MCS throughout the term of the contract that will assist in meeting the goals and objectives set forth in the Technology Business Partnership contract.

9. Fee Structure (This will be part of the final contracts)

NOTE: Brevity and conciseness of information, so that it applies directly toward this assignment, is encouraged.

THE MEMPHIS CITY SCHOOLS RESERVES THE RIGHT TO ACCEPT OR REJECT ANY OR ALL PROPOSALS, OR ANY PART THEREOF, AND TO WAIVE ANY INFORMALITIES AND/OR TECHNICALITIES THAT ARE DEEMED TO BE IN THE BEST INTEREST OF THE MEMPHIS CITY SCHOOLS.

THIS PROPOSAL IS SUBMITTED WITH A DECLARATION THAT NO MEMPHIS CITY SCHOOL BOARD OF EDUCATION COMMISSIONER OR EMPLOYEE HAS A FINANCIAL OR BENEFICIAL INTEREST IN THIS TRANSACTION.

Name of Firm

Address

Type or Print Name of Authorized Representative

ATTACHMENT 3

**SLD-approved (non-IBM-related) Form 470s Employing a Broad
Menu to List Requested Services**

E-Rate Funding Commitments

State: CO Funding Year: 2002

Applicant	DENVER SCHOOL DISTRICT 1					
<i>Service</i>	<i>Address</i>	<i>City</i>	<i>Zip</i>	<i>\$ Amount</i>	<i>Wave</i>	<i>Discount (%)</i>
INTERNAL CONNECTIONS	900 GRANT ST	DENVER	80203	\$13,040,318.97	19	90
INTERNET ACCESS	900 GRANT ST	DENVER	80203	\$56,114.52	19	77
TELCOMM SERVICES	900 GRANT ST	DENVER	80203	\$1,016,938.49	19	77

Sum **\$14,113,371.98**

Total **\$14,113,371.98**

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Get Help!

FCC Form

Approval by OMB
3060-0806

470

**Schools and Libraries Universal Service
Description of Services Requested
and Certification Form**

Estimated Average Burden Hours Per Response: 5.0 hours

This form is designed to help you describe the eligible telecommunications-related services you seek so that this data can be posted on the Fund Administrator website and interested service providers can identify you as a potential customer and compete to serve you.

Please read instructions before completing. (To be completed by entity that will negotiate with providers.)

Block 1: Applicant Address and Identifications
(School, library, or consortium desiring Universal Service funding.)

Form 470 Application Number: 113130000372027
Applicant's Form Identifier: 7/1/2002
Application Status: CERTIFIED
Posting Date: 11/14/2001
Allowable Contract Date: 12/12/2001
Certification Received Date: 11/19/2001

1. Name of Applicant: DENVER SCHOOL DISTRICT 1			
2. Funding Year: 07/01/2002 - 06/30/2003		3. Your Entity Number 142154	
4. Applicant's Street Address, P.O.Box, or Route Number			
a. Street 900 GRANT ST			
City DENVER	State CO	Zip Code 5Digit 80203	Zip Code 4Digit 2907
b. Telephone number (303) 764- 3200		ext.	C. Fax number (303) 764- 3774
d. E-mail Address bbullard@dpsk12.org			
5. Type Of Applicant (Check only one box)			
<input type="radio"/> Library (including library system, library branch, or library consortium applying as a library)			
<input type="radio"/> Individual School (individual public or non-public school)			
<input checked="" type="radio"/> School District (LEA;public or non-public[e.g., diocesan] local district representing multiple schools)			
<input type="radio"/> Consortium (intermediate service agencies, states, state networks, special consortia)			
6a. Contact Person's Name: Bud Bullard			
6b. Street Address, P.O.Box, or Route Number (if different from Item 4)			

<input type="radio"/> 780 Grant St.			
City	State	Zip Code 5Digit	Zip Code 4Digit
Denver	CO	80203	2907
<input type="radio"/> 6c. Telephone Number (10 digits + ext.) (303) 764- 3222			
<input type="radio"/> 6d. Fax Number (10 digits) (303) 764- 3774			
<input checked="" type="radio"/> 6e. E-mail Address (50 characters max.) bbullard@dpsk12.org			

Block 2: Summary Description of Needs or Services Requested

7 This Form 470 describes (check all that apply):

a. Tariffed services - telecommunications services, purchased at regulated prices, for which the applicant has no signed, written contract. A new Form 470 must be filed for tariffed services for each funding year.

b. Month-to-month services for which the applicant has no signed, written contract. A new Form 470 must be filed for these services for each funding year.

c. Services for which a new written contract is sought for the funding year in Item 2.

d. A multi-year contract signed on or before 7/10/97 but for which no Form 470 has been filed in a previous program year.

NOTE: Services that are covered by a qualified contract for all or part of the funding year in Item 2 do NOT require filing of Form 470. A qualified contract is a signed, written contract executed pursuant to posting a Form 470 in a previous program year OR a contract signed on/before 7/10/97 and reported on a Form 470 in a previous year as an existing contract.

8 Telecommunications Services
 Do you have a Request for Proposal (RFP) that specifies the services you are seeking ?

a. YES, I have an RFP. Choose one of the following: It is available on the Web at
 or via the Contact Person in Item 6 or the contact listed in Item 11.

b. NO, I do not have an RFP for these services.

If you answered NO, you must list below the Telecommunications Services you seek. Specify each service or function (e.g., local voice service) and quantity and/or capacity (e.g., 20 existing lines plus 10 new ones). See the Eligible Services List at www.sl.universalservice.org for examples of eligible Telecommunications Services, and remember that only common carrier telecommunications companies can provide these services under the universal service support mechanism. Add additional lines if needed.

Service or Function:	Quantity and/or Capacity:
Basic Telephone Service	146 Sites
Cellular Service	Cell Service for 2000 Staff
Centrex	146 Sites
DS-1(Digital Signal 1)	146 Sites
Frame Relay Service	8 Locations
High Capacity Service	90 Sites
ISDN	146 Sites
Long Distance Service & Charges	Centralize for 146 Sites
Paging Service	Paging for 1500 Employees
Wide Area Network (WAN)	AT&T Inet for 35 Sites

Wireless Wide Area Network Professional Services	Wireless WAN for 5 District Sites 146 Sites
---	--

9 **Internet Access**
Do you have a Request for Proposal (RFP) that specifies the services you are seeking ?

a **YES**, I have an RFP. Choose one of the following: It is available on the Web at
 or via the Contact Person in Item 6 or the contact listed in Item 11.

b **NO**, I do not have an RFP for these services.

If you answered NO, you must list below the Internet Access Services you seek. Specify each **service or function** (e.g., monthly Internet service) and quantity and/or capacity (e.g., for 500 users). See the Eligible Services List at www.sl.universalservice.org for examples of eligible Internet Access Services. Add additional lines if needed.

Service or Function:	Quantity and/or Capacity:
Basic Unbundled Access	146 Sites Centralized Support
Bundled Access	146 Sites Centralized Support

10 **Internal Connections**
Do you have a Request for Proposal (RFP) that specifies the services you are seeking ?

a **YES**, I have an RFP. Choose one of the following: It is available on the Web at
 or via the Contact Person in Item 6 or the contact listed in Item 11.

b **NO**, I do not have an RFP for these services.

If you answered NO, you must list below the Internal Connections Services you seek. Specify each **service or function** (e.g., local area network) and quantity and/or capacity (e.g., connecting 10 rooms and 300 computers at 56Kbps or better). See the Eligible Services List at www.sl.universalservice.org for examples of eligible Internal Connections Services. Add additional lines if needed.

Service or Function:	Quantity and/or Capacity:
Battery Backup	146 Sites
Cabinet Mounted Power Strips	146 Sites
CODEC	146 Sites
Key System KSU	8 Sites
Local Area Network (LAN)	146 Sites
Maintenance	146 Sites
Private Branch Exchange (PBX)	12 Sites
Racks	146 Sites
Servers	146 Sites
Software	146 Sites
Video Equipment	146 Sites
Wireless Local Area Network	146 Sites
Wiring, Internal	146 Sites

11 (Optional) Please name the person on your staff or project who can provide additional technical details or answer specific questions from service providers about the services you are seeking. This need not be the contact person listed in Item 6 nor the signer of this form.

Name: Bud Bullard	Title: Manager of Data and Voice Communications
Telephone number (10 digits + (303) 764 - 3222	
Fax number (303) 764 -	
E-mail Address (50 characters max.) bbullard@dpsk12.org	
<p>12. <input checked="" type="checkbox"/> Check here if there are any restrictions imposed by state or local laws or regulations on how or when providers may contact you or on other bidding procedures. Please describe below any such restrictions or procedures, and/or give Web address where they are posted.</p> <p style="padding-left: 20px;">Tabor Amendment listed on the www.aclin.org/webtele/form470.htm Web Site: "A Colorado Constitutional Amendment prohibits public schools and libraries from entering into multiple-year financial obligations, such as multi-year contracts, without pre-allocation of the funds unless the local voters have previously approved such an obligation. [Colo. Const. Article X, Section 20(4)(b)] However, funding agreements, including multi-year contracts, that are subject to annual appropriations by a governing board, such as a school board, generally are allowed and are not subject to this constitutional provision since the governing board decides each year to make a particular expenditure".</p>	
<p>13. (Optional) Purchases in future years: If you have plans to purchase additional services in future years, or expect to seek new contracts for existing services, summarize below (including the likely time-frames).</p>	

Block 3: Technology Assessment

14.	<input type="checkbox"/> Basic telephone service only: If your application is for basic local and long distance voice telephone service only, check this box and skip to Item 16.
15.	Although the following services and facilities are ineligible for support, they are usually necessary to make effective use of the eligible services requested in this application. Unless you indicated in Item 14 that your application is ONLY for basic telephone service, you must check at least one box in (a) through (e). You may provide details for purchases being sought.
a.	Desktop communications software: Software required <input checked="" type="checkbox"/> has been purchased; and/or <input type="checkbox"/> is being sought.
b.	Electrical systems: <input checked="" type="checkbox"/> adequate electrical capacity is in place or has already been arranged; and/or <input type="checkbox"/> upgrading for additional electrical capacity is being sought.
c.	Computers: a sufficient quantity of computers <input checked="" type="checkbox"/> has been purchased; and/or <input type="checkbox"/> is being sought.
d.	Computer hardware maintenance: adequate arrangements <input checked="" type="checkbox"/> have been made; and/or <input type="checkbox"/> are being sought.
e.	Staff development: <input checked="" type="checkbox"/> all staff have had an appropriate level of training or additional training has already been scheduled; and/or <input type="checkbox"/> training is being sought.
f.	Additional details: Use this space to provide additional details to help providers to identify the services you desire.

Block 4: Recipients of Service

17. Billed Entities	
Entity Name	Entity Number
DENVER SCHOOL DISTRICT 1	142154

18. Ineligible Entities			
Ineligible Participating Entity	Entity Number	Area Code	Prefix

Block 5: Certification

19. The applicant includes:(Check one or both)

a. schools under the statutory definitions of elementary and secondary schools found in the Elementary and Secondary Education Act of 1965, 20 U.S.C. Secs. 8801(14) and (25), that do not operate as for-profit businesses, and do not have endowments exceeding \$50 million; and/or

b. libraries or library consortia eligible for assistance from a State library administrative agency under the Library Services and Technology Act of 1996 that do not operate as for-profit businesses and whose budgets are completely separate from any school (including, but not limited to) elementary and secondary schools, colleges and universities.

20. All of the individual schools, libraries, and library consortia receiving services under this application are covered by:

a. individual technology plans for using the services requested in the application

b. higher-level technology plans for using the services requested in the application

c. no technology plan needed; application requests basic local and long distance telephone service only.

21. Status of technology plans (if representing multiple entities with mixed technology plan status, check both a and b):

a. technology plan(s) has/have been approved by a state or other authorized body.

b. technology plan(s) will be approved by a state or other authorized body.

c. no technology plan needed; application requests basic local and long distance telephone service only.

22. I certify that the services the applicant purchases at discounts provided by 47 U.S.C. Sec. 254 will be used solely for educational purposes and will not be sold, resold, or transferred in consideration for money or any other thing of value.

23. I recognize that support under this support mechanism is conditional upon the school(s) or library(ies) I represent securing access to all of the resources, including computers, training, software, maintenance, and electrical connections necessary to use the services purchased effectively.

24. I certify that I am authorized to submit this request on behalf of the above-named entities, that I have examined this request, and to the best of my knowledge, information, and belief, all statements of fact contained herein are true.

25. Signature of authorized person:

26. Date (mm/dd/yyyy): 11/14/2001

27. Printed name of authorized person: **Dr. Jerome Wartgow**

28. Title or position of authorized person: **Superintendent**

29. Telephone number of authorized person: **(303) 764 - 3300** ext.

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E-Rate Funding Commitments

State: MO Funding Year: 2002

<i>Applicant</i>	KANSAS CITY SCHOOL DISTRICT					
<i>Service</i>	<i>Address</i>	<i>City</i>	<i>Zip</i>	<i>\$ Amount</i>	<i>Wave</i>	<i>Discount (%)</i>
INTERNAL CONNECTIONS	1211 MCGEE STREET	KANSAS CITY	64106	\$23,565,388.37	17	90
TELCOMM SERVICES	1211 MCGEE STREET	KANSAS CITY	64106	\$1,768,659.60	17	85

Sum **\$25,334,047.97**

Total **\$25,334,047.97**

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Get Help!

FCC Form

Approval by OMB
3060-0806

470

**Schools and Libraries Universal Service
Description of Services Requested
and Certification Form**

Estimated Average Burden Hours Per Response: 5.0 hours

This form is designed to help you describe the eligible telecommunications-related services you seek so that this data can be posted on the Fund Administrator website and interested service providers can identify you as a potential customer and compete to serve you.

Please read instructions before completing. (To be completed by entity that will negotiate with providers.)

<p>Block 1: Applicant Address and Identifications (School, library, or consortium desiring Universal Service funding.)</p>

Form 470 Application Number: 233480000378235
Applicant's Form Identifier: MOKCMSD.47001.2002
Application Status: CERTIFIED
Posting Date: 11/20/2001
Allowable Contract Date: 12/18/2001
Certification Received Date: 11/20/2001

1. Name of Applicant: KANSAS CITY SCHOOL DISTRICT			
2. Funding Year: 07/01/2002 - 06/30/2003		3. Your Entity Number 137143	
4. Applicant's Street Address, P.O.Box, or Route Number			
a. Street 1211 MCGEE STREET			
City KANSAS CITY	State MO	Zip Code 5Digit 64106	Zip Code 4Digit 2416
b. Telephone number (816) 418- 7000		ext. C. Fax number (816) 418- 7631	
d. E-mail Address enorwood@email.kcmsd.k12.mo.us			
5. Type Of Applicant (Check only one box)			
<input type="radio"/> Library (including library system, library branch, or library consortium applying as a library)			
<input type="radio"/> Individual School (individual public or non-public school)			
<input checked="" type="radio"/> School District (LEA;public or non-public[e.g., diocesan] local district representing multiple schools)			
<input type="radio"/> Consortium (intermediate service agencies, states, state networks, special consortia)			
6a. Contact Person's Name: Elonia Norwood			

6b. Street Address, P.O.Box, or Route Number (if different from Item 4)			
<input type="radio"/> 1211 MCGEE STREET			
City	State	Zip Code 5Digit	Zip Code 4Digit
KANSAS CITY	MO	64106	2416
<input type="radio"/> 6c. Telephone Number (10 digits + ext.) (816) 418- 7000			
<input checked="" type="radio"/> 6d. Fax Number (10 digits) (816) 418- 7631			
<input type="radio"/> 6e. E-mail Address (50 characters max.) enorwood@email.kcmsd.k12.mo.us			

Block 2: Summary Description of Needs or Services Requested

7 This Form 470 describes (check all that apply):
a. <input checked="" type="checkbox"/> Tariffed services - telecommunications services, purchased at regulated prices, for which the applicant has no signed, written contract. A new Form 470 must be filed for tariffed services for each funding year.
b. <input checked="" type="checkbox"/> Month-to-month services for which the applicant has no signed, written contract. A new Form 470 must be filed for these services for each funding year.
c. <input checked="" type="checkbox"/> Services for which a new written contract is sought for the funding year in Item 2.
d. <input checked="" type="checkbox"/> A multi-year contract signed on or before 7/10/97 but for which no Form 470 has been filed in a previous program year.
NOTE: Services that are covered by a qualified contract for all or part of the funding year in Item 2 do NOT require filing of Form 470. A qualified contract is a signed, written contract executed pursuant to posting a Form 470 in a previous program year OR a contract signed on/before 7/10/97 and reported on a Form 470 in a previous year as an existing contract.

8 <input checked="" type="checkbox"/> Telecommunications Services
<i>Do you have a Request for Proposal (RFP) that specifies the services you are seeking ?</i>
a. <input type="radio"/> YES, I have an RFP. Choose one of the following: It is available on the Web at or via <input type="checkbox"/> the Contact Person in Item 6 or <input type="checkbox"/> the contact listed in Item 11.
b. <input checked="" type="radio"/> NO, I do not have an RFP for these services.
If you answered NO, you must list below the Telecommunications Services you seek. Specify each service or function (e.g., local voice service) and quantity and/or capacity (e.g., 20 existing lines plus 10 new ones). See the Eligible Services List at www.sl.universalservice.org for examples of eligible Telecommunications Services, and remember that only common carrier telecommunications companies can provide these services under the universal service support mechanism. Add additional lines if needed.

Service or Function:	Quantity and/or Capacity:
Local and Long Distance Services	All 80+ Schools plus admin
Cellular and Paging Services	As needed to support instruction
Data Svcs (DSL, F/R, ATM)	To connect all schools plus admin center
High Bandwidth Svcs (T1 etc)	Selected schools plus admin
OnPremise Equipment for End to End Svcs	80+ schools plus admin
Distance Learning	80+ schools plus admin
Eligible Video and other services	80+ schools plus admin
Wireless WAN	As needed to reach selected schools

9 Internet Access

Do you have a Request for Proposal (RFP) that specifies the services you are seeking ?

a YES, I have an RFP. Choose one of the following: It is available on the Web at
or via the Contact Person in Item 6 or the contact listed in Item 11.

b NO, I do not have an RFP for these services.

If you answered NO, you must list below the Internet Access Services you seek. Specify each service or function (e.g., monthly Internet service) and quantity and/or capacity (e.g., for 500 users). See the Eligible Services List at www.sl.universalservice.org for examples of eligible Internet Access Services. Add additional lines if needed.

Service or Function:	Quantity and/or Capacity:
High speed Internet Access	80+ Schools plus admin
Dial up data access	As needed
WAN Services	As Needed

10 Internal Connections

Do you have a Request for Proposal (RFP) that specifies the services you are seeking ?

a YES, I have an RFP. Choose one of the following: It is available on the Web at
or via the Contact Person in Item 6 or the contact listed in Item 11.

b NO, I do not have an RFP for these services.

If you answered NO, you must list below the Internal Connections Services you seek. Specify each service or function (e.g., local area network) and quantity and/or capacity (e.g., connecting 10 rooms and 300 computers at 56Kbps or better). See the Eligible Services List at www.sl.universalservice.org for examples of eligible Internal Connections Services. Add additional lines if needed.

Service or Function:	Quantity and/or Capacity:
Internal and Outside Cabling	80+ Schools plus admin
Network Electronics (LAN/WAN)	80+ Schools plus admin
Telephone Systems	80+ Schools plus admin
File Servers & Internet Servers	80+ Schools plus admin
Eligible Maintenance Services	80+ Schools plus admin
Wireless LAN	80+ Schools plus admin
Video and other eligible services	80+ Schools plus admin
VOIP	Selected Schools plus admin
Eligible Applications Software	Selected Schools plus admin
Eligible Professional Services	Selected Schools plus admin
UPS and other eligible hardware	Selected Schools plus admin

11 (Optional) Please name the person on your staff or project who can provide additional technical details or answer specific questions from service providers about the services you are seeking. This need not be the contact person listed in Item 6 nor the signer of this form.

Name: Dennis Peterson	Title: Technical Services Manager
--------------------------	--------------------------------------

Telephone number (10 digits + ext.)
(816) 418 - 7141

Fax number
(816) 418 - 7104

E-mail Address (50 characters max.)
dpeterso@email.kcmsd.k12.mo.us

12. Check here if there are any restrictions imposed by state or local laws or regulations on how or when providers may contact you or on other bidding procedures. Please describe below any such restrictions or procedures, and/or give Web address where they are posted.

13. (Optional) Purchases in future years: If you have plans to purchase additional services in future years, or expect to seek new contracts for existing services, summarize below (including the likely time-frames).

Block 3: Technology Assessment

14. **Basic telephone service only:** If your application is for basic local and long distance voice telephone service only, check this box and skip to Item 16.

15. Although the following services and facilities are ineligible for support, they are usually necessary to make effective use of the eligible services requested in this application. Unless you indicated in Item 14 that your application is ONLY for basic telephone service, you must check at least one box in (a) through (e). You may provide details for purchases being sought.

a. Desktop communications software: Software required has been purchased; and/or is being sought.

b. Electrical systems: adequate electrical capacity is in place or has already been arranged; and/or upgrading for additional electrical capacity is being sought.

c. Computers: a sufficient quantity of computers has been purchased; and/or is being sought.

d. Computer hardware maintenance: adequate arrangements have been made; and/or are being sought.

e. Staff development: all staff have had an appropriate level of training or additional training has already been scheduled; and/or training is being sought.

f. Additional details: Use this space to provide additional details to help providers to identify the services you desire.

Block 4: Recipients of Service

16. Eligible Entities That Will Receive Service:

Check the ONE choice that best describes this application and the eligible entities that will receive the services described in this application.

You must select a state if (b) or (c) is selected: **MO**

a. Individual school or single-site library: Check here, and enter the billed entity in Item 17.

b. Statewide application (check all that apply):

- All public schools/districts in the state:
- All non-public schools in the state:
- All libraries in the state:

If your statewide application includes INELIGIBLE entities, check here. If checked, complete Item 18.

c. School district, library system, or consortium application to serve multiple eligible sites:

Number of eligible sites	93
<i>For these eligible sites, please provide the following</i>	
Area Codes (list each unique area code)	Prefixes associated with each area code (first 3 digits of phone number) separate with commas, leave no spaces
816	418, 435, 871

If your application includes INELIGIBLE entities, check here. If checked, complete Item 18.

17. Billed Entities	
Entity Name	Entity Number
KANSAS CITY SCHOOL DISTRICT	137143

18. Ineligible Entities			
Ineligible Participating Entity	Entity Number	Area Code	Prefix

Block 5: Certification

19. The applicant includes:(Check one or both)

a. schools under the statutory definitions of elementary and secondary schools found in the Elementary and Secondary Education Act of 1965, 20 U.S.C. Secs. 8801(14) and (25), that do not operate as for-profit businesses, and do not have endowments exceeding \$50 million; and/or

b. libraries or library consortia eligible for assistance from a State library administrative agency under the Library Services and Technology Act of 1996 that do not operate as for-profit businesses and whose budgets are completely separate from any school (including, but not limited to) elementary and secondary schools, colleges and universities.

20. All of the individual schools, libraries, and library consortia receiving services under this application are covered by:

a. individual technology plans for using the services requested in the application

b. higher-level technology plans for using the services requested in the application

c. no technology plan needed; application requests basic local and long distance telephone service only.

21. Status of technology plans (if representing multiple entities with mixed technology plan status, check both a and b):

- a. technology plan(s) has/have been approved by a state or other authorized body.
- b. technology plan(s) will be approved by a state or other authorized body.
- c. no technology plan needed; application requests basic local and long distance telephone service only.

22. I certify that the services the applicant purchases at discounts provided by 47 U.S.C. Sec. 254 will be used solely for educational purposes and will not be sold, resold, or transferred in consideration for money or any other thing of value.

23. I recognize that support under this support mechanism is conditional upon the school(s) or library(ies) I represent securing access to all of the resources, including computers, training, software, maintenance, and electrical connections necessary to use the services purchased effectively.

24. I certify that I am authorized to submit this request on behalf of the above-named entities, that I have examined this request, and to the best of my knowledge, information, and belief, all statements of fact contained herein are true.

25. Signature of authorized person:

26. Date (mm/dd/yyyy): 11/20/2001

27. Printed name of authorized person: Elonia Norwood

28. Title or position of authorized person: Exec Director of Info Tech Svcs

29. Telephone number of authorized person: (816) 418 - 7103 ext.

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E-Rate Funding Commitments

State: MO Funding Year: 2002

Applicant	ST LOUIS CITY SCHOOL DISTRICT					
<i>Service</i>	<i>Address</i>	<i>City</i>	<i>Zip</i>	<i>\$ Amount</i>	<i>Wave</i>	<i>Discount (%)</i>
INTERNAL CONNECTIONS	801 N 11TH STREET	SAINT LOUIS	63101	\$4,231,643.07	26	86
INTERNAL CONNECTIONS	801 N 11TH STREET	SAINT LOUIS	63101	\$3,729,213.00	21	90
TELCOMM SERVICES	801 N 11TH STREET	SAINT LOUIS	63101	\$2,969,720.87	21	86

Sum **\$10,930,576.94**

Total **\$10,930,576.94**

[Return to Automated Search of Commitments](#)

<p><u>Click here</u> to access the Automated Search of Commitments FAQs</p>
<p><u>Get Help!</u></p>

FCC Form

Approval by OMB
3060-0806

470

**Schools and Libraries Universal Service
Description of Services Requested
and Certification Form**

Estimated Average Burden Hours Per Response: 5.0 hours

This form is designed to help you describe the eligible telecommunications-related services you seek so that this data can be posted on the Fund Administrator website and interested service providers can identify you as a potential customer and compete to serve you.

Please read instructions before completing.

(To be completed by entity that will negotiate with providers.)

Block 1: Applicant Address and Identifications
(School, library, or consortium desiring Universal Service funding.)

Form 470 Application Number: 788860000378260
Applicant's Form Identifier: MOSLPS.47001.2002
Application Status: CERTIFIED
Posting Date: 11/16/2001
Allowable Contract Date: 12/14/2001
Certification Received Date: 11/19/2001

1. Name of Applicant: ST LOUIS CITY SCHOOL DISTRICT			
2. Funding Year: 07/01/2002 - 06/30/2003		3. Your Entity Number 136902	
4. Applicant's Street Address, P.O.Box, or Route Number			
a. Street 801 N 11th STREET			
City SAINT LOUIS	State MO	Zip Code 5Digit 63101	Zip Code 4Digit
b. Telephone number (314) 345- 2250		ext.	C. Fax number (314) 345- 2663
d. E-mail Address peter.mcgehee@slps.org			
5. Type Of Applicant (Check only one box)			
<input type="radio"/> Library (including library system, library branch, or library consortium applying as a library)			
<input type="radio"/> Individual School (individual public or non-public school)			
<input checked="" type="radio"/> School District (LEA;public or non-public[e.g., diocesan] local district representing multiple schools)			
<input type="radio"/> Consortium (intermediate service agencies, states, state networks, special consortia)			
6a. Contact Person's Name: Peter McGehee			

6b. Street Address, P.O.Box, or Route Number (if different from Item 4)			
<input type="radio"/> 801 N 11th STREET			
City	State	Zip Code 5Digit	Zip Code 4Digit
SAINT LOUIS	MO	63101	
<input checked="" type="radio"/> 6c. Telephone Number (10 digits + ext.) (314) 345- 2250			
<input type="radio"/> 6d. Fax Number (10 digits) (314) 345- 2664			
<input type="radio"/> 6e. E-mail Address (50 characters max.) peter.mcgehee@slps.org			

Block 2: Summary Description of Needs or Services Requested

7 This Form 470 describes (check all that apply):

a. Tariffed services - telecommunications services, purchased at regulated prices, for which the applicant has no signed, written contract. A new Form 470 must be filed for tariffed services for each funding year.

b. Month-to-month services for which the applicant has no signed, written contract. A new Form 470 must be filed for these services for each funding year.

c. Services for which a new written contract is sought for the funding year in Item 2.

d. A multi-year contract signed on or before 7/10/97 but for which no Form 470 has been filed in a previous program year.

NOTE: Services that are covered by a qualified contract for all or part of the funding year in Item 2 do NOT require filing of Form 470. A qualified contract is a signed, written contract executed pursuant to posting a Form 470 in a previous program year OR a contract signed on/before 7/10/97 and reported on a Form 470 in a previous year as an existing contract.

8 Telecommunications Services
Do you have a Request for Proposal (RFP) that specifies the services you are seeking ?

a. YES, I have an RFP. Choose one of the following: It is available on the Web at _____ or via the Contact Person in Item 6 or the contact listed in Item 11.

b. NO, I do not have an RFP for these services.

If you answered NO, you must list below the Telecommunications Services you seek. Specify each service or function (e.g., local voice service) and quantity and/or capacity (e.g., 20 existing lines plus 10 new ones). See the Eligible Services List at www.sl.universalservice.org for examples of eligible Telecommunications Services, and remember that only common carrier telecommunications companies can provide these services under the universal service support mechanism. Add additional lines if needed.

Service or Function:	Quantity and/or Capacity:
Local and Long Distance Svcs	113 Schools plus Admin
Cellular and Paging Svcs	113 Schools plus Admin
Data Svcs (DSL, F/R, ATM)	113 Schools plus Admin
High Bandwidth Svcs (T1, OC3 etc)	113 Schools plus Admin
On Premise equip for End to End Svcs	Selected Schools plus Admin
Distance Learning	Selected Schools plus Admin
Video and other svcs	Selected Schools plus Admin
Wireless WAN	Selected Schools plus Admin

9 Internet Access

Do you have a Request for Proposal (RFP) that specifies the services you are seeking ?

a YES, I have an RFP. Choose one of the following: It is available on the Web at
or via the Contact Person in Item 6 or the contact listed in Item 11.

b NO, I do not have an RFP for these services.

If you answered NO, you must list below the Internet Access Services you seek. Specify each service or function (e.g., monthly Internet service) and quantity and/or capacity (e.g., for 500 users). See the Eligible Services List at www.sl.universalservice.org for examples of eligible Internet Access Services. Add additional lines if needed.

Service or Function:	Quantity and/or Capacity:
High Speed Access	100+ Schools plus Admin
Dial up, DSL, Wireless and Cable Access	As needed to support eligible entities
WAN Services	Selected Schools

10 Internal Connections

Do you have a Request for Proposal (RFP) that specifies the services you are seeking ?

a YES, I have an RFP. Choose one of the following: It is available on the Web at
or via the Contact Person in Item 6 or the contact listed in Item 11.

b NO, I do not have an RFP for these services.

If you answered NO, you must list below the Internal Connections Services you seek. Specify each service or function (e.g., local area network) and quantity and/or capacity (e.g., connecting 10 rooms and 300 computers at 56Kbps or better). See the Eligible Services List at www.sl.universalservice.org for examples of eligible Internal Connections Services. Add additional lines if needed.

Service or Function:	Quantity and/or Capacity:
Internal and Outside Cabling	100+ Schools plus Admin
Network Electronics (LAN/WAN)	100+ Schools plus Admin
Telephone Systems (including VOIP)	Selected Schools plus Admin
File & Other Servers	100+ Schools plus Admin
Maintenance Services	100+ Schools plus Admin
Wireless LAN	Selected Schools plus Admin
Video and other eligible services	Selected Schools plus Admin
Eligible Applications Software	100+ Schools plus Admin
Eligible Professional Services	Selected Schools plus Admin
UPS and other eligible hardware	Selected Schools plus Admin

11 (Optional) Please name the person on your staff or project who can provide additional technical details or answer specific questions from service providers about the services you are seeking. This need not be the contact person listed in Item 6 nor the signer of this form.

Name: Peter Mudd	Title: Asst. Dir of Technology Services
---------------------	--

Telephone number (10 digits + ext.) (314) 345 - 2444

Fax number
(314) 345 - 2663

E-mail Address (50 characters max.)
peter.mudd@slps.org

12. Check here if there are any restrictions imposed by state or local laws or regulations on how or when providers may contact you or on other bidding procedures. Please describe below any such restrictions or procedures, and/or give Web address where they are posted.

13. (Optional) Purchases in future years: If you have plans to purchase additional services in future years, or expect to seek new contracts for existing services, summarize below (including the likely time-frames).

Block 3: Technology Assessment

14. **Basic telephone service only:** If your application is for basic local and long distance voice telephone service only, check this box and skip to Item 16.

15. Although the following services and facilities are ineligible for support, they are usually necessary to make effective use of the eligible services requested in this application. Unless you indicated in Item 14 that your application is ONLY for basic telephone service, you must check at least one box in (a) through (e). You may provide details for purchases being sought.

a. Desktop communications software: Software required has been purchased; and/or is being sought.

b. Electrical systems: adequate electrical capacity is in place or has already been arranged; and/or upgrading for additional electrical capacity is being sought.

c. Computers: a sufficient quantity of computers has been purchased; and/or is being sought.

d. Computer hardware maintenance: adequate arrangements have been made; and/or are being sought.

e. Staff development: all staff have had an appropriate level of training or additional training has already been scheduled; and/or training is being sought.

f. Additional details: Use this space to provide additional details to help providers to identify the services you desire.

Block 4: Recipients of Service

16. Eligible Entities That Will Receive Service:

Check the ONE choice that best describes this application and the eligible entities that will receive the services described in this application.

You must select a state if (b) or (c) is selected: **MO**

a. **Individual school or single-site library:** Check here, and enter the billed entity in Item 17.

b. **Statewide application (check all that apply):**

- All public schools/districts in the state:
- All non-public schools in the state:
- All libraries in the state:

If your statewide application includes INELIGIBLE entities, check here. If checked, complete Item 18.

c. School district, library system, or consortium application to serve multiple eligible sites:

Number of eligible sites	115
<i>For these eligible sites, please provide the following</i>	
Area Codes (list each unique area code)	Prefixes associated with each area code (first 3 digits of phone number) separate with commas, leave no spaces
314	231, 241, 261, 345, 352, 353, 361, 367, 371, 381
If your application includes INELIGIBLE entities, check here. <input type="checkbox"/> If checked, complete Item 18.	

17. Billed Entities	
Entity Name	Entity Number
ST LOUIS CITY SCHOOL DISTRICT	136902

18. Ineligible Entities			
Ineligible Participating Entity	Entity Number	Area Code	Prefix

Block 5: Certification

19. The applicant includes:(Check one or both)

a. schools under the statutory definitions of elementary and secondary schools found in the Elementary and Secondary Education Act of 1965, 20 U.S.C. Secs. 8801(14) and (25), that do not operate as for-profit businesses, and do not have endowments exceeding \$50 million; and/or

b. libraries or library consortia eligible for assistance from a State library administrative agency under the Library Services and Technology Act of 1996 that do not operate as for-profit businesses and whose budgets are completely separate from any school (including, but not limited to) elementary and secondary schools, colleges and universities.

20. All of the individual schools, libraries, and library consortia receiving services under this application are covered by:

a. individual technology plans for using the services requested in the application

b. higher-level technology plans for using the services requested in the application

c. no technology plan needed; application requests basic local and long distance telephone service only.

21. Status of technology plans (if representing multiple entities with mixed technology plan status, check both a and b):

- a. technology plan(s) has/have been approved by a state or other authorized body.
b. technology plan(s) will be approved by a state or other authorized body.
c. no technology plan needed; application requests basic local and long distance telephone service only. .

22. I certify that the services the applicant purchases at discounts provided by 47 U.S.C. Sec. 254 will be used solely for educational purposes and will not be sold, resold, or transferred in consideration for money or any other thing of value.

23. I recognize that support under this support mechanism is conditional upon the school(s) or library(ies) I represent securing access to all of the resources, including computers, training, software, maintenance, and electrical connections necessary to use the services purchased effectively.

24. I certify that I am authorized to submit this request on behalf of the above-named entities, that I have examined this request, and to the best of my knowledge, information, and belief, all statements of fact contained herein are true.

25. Signature of authorized person:

26. Date (mm/dd/yyyy): 11/16/2001

27. Printed name of authorized person: Peter McGehee

28. Title or position of authorized person: Exec Dir Technology Services

29. Telephone number of authorized person: (314) 345 - 2250 ext.

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