



# LATCH SCHOOL, Inc.

DOCKET FILE COPY ORIGINAL

8145 North 27th Avenue - Phoenix, Arizona 85051 - (602) 995-7366 - Fax: (602) 995-0867

RECEIVED & INSPECTED  
MAY 27 2003  
FCC - MAILROOM

May 20, 2003

Letter of Appeal – per Docket No’s 96-45 and 97-21

Latch School

Page 1 of 3

FCC

Office of the Secretary  
445-12<sup>th</sup> Street SW  
Washington, DC 20554

Dear Sir or Madam:

Please let this letter serve as our request for an appeal to the recent SLD funding notification on April 2, 2003,

**SLD Administrators Decision on Appeal – Funding Year 2002-2003.**

<b>Form 471 Application Number:</b>	<b>328123</b>
<b>Billed Entity Number:</b>	<b>150596</b>
<b>FRN Number :</b>	<b>882674</b>
<b>Original Service Provider SPIN:</b>	<b>143019785</b>
<b>Billed Entity</b>	<b>Latch School</b>
<b>Funding request amount</b>	<b>\$ 238,042.</b>
<b>Decision on Appeal – Denied in Full</b>	

Funding notification states;

- 1- Since Pre-K student and facilities are not eligible to receive E-rate funding it was deemed ineligible
- 2 - 30% or more of this FRN includes a request for firewall, pc cards, Applicant has not provided sufficient docs / costs of the questionable antenna's/ pc lan cards

Under the Appeals guidelines, Latch School, an Arizona Non-profit School is now Appealing to the FCC, per program guidelines.

While in-eligible items were contained in the original submission, the cost of the firewall and non-server related pc cards and wireless LAN antenna's were clarified and sites listed were in fact eligible for Erate funding.

No. of Copies rec'd \_\_\_\_\_  
List Attached \_\_\_\_\_

1 - In the original Appeal and PIA review we stated that the listing of Pre-school location should read K-12.

Due to Arizona State Legislation –ARS Code 15-771 Preschool programs for children with disabilities, the Latch School, being a specialized School within the state must make available education programs to all children, including children with disabilities, which the school specializes in. Please find attached a copy of this legislation. This State legislation is based on the states compliance with United States Code section 1411 (c) ( 2) We argue that all the original campus sites were eligible. This is not in congruence with the SLD’s decision to remove this site as an eligible submission and as such, increased the non-eligible percentage. The amount of this campus was \$ 46,325. or 19.46% of the submission.

2 - The Appeal denial at the top of page 2 states “since you were not able to provide the costs of the questionable antennas and NIC cards, the costs of the wireless pci/lan cards were therefore deemed ineligible”

In the original Appeal and PIA review we provided supporting documentation showing a maximum percentage of 29.6% in-eligible firewall and wireless network cards

After further review, we conclude that this percentage should read 24.55 % making the following line items ineligible

Main campus – ss3 firewall (1)	@ \$ 4,799.
Website filter (1)	@ \$ 989.
Airconnect wireless pci card (127)	@ \$ 33,020.
East campus - Airconnect wireless pci card (37)	@ \$ 9,324.
Pre-school campus – ss3 firewall (1)	@ \$ 4,799.
Website filter (1)	@ \$ 989.
Airconnect wireless pci card (18)	@ \$ 4,536.
<u>    Total</u>	<u>\$ 58,456. percentage of total request = 24.55 % (\$238,042)</u>

The questionable antennas were an integrated and attached component of the eligible server cards, access points and bridges, they are an eligible component under the eligible services list date 10/2002 and were not charged separately. We disagree with their decision to disallow components due to antennas. Please note the wireless scope of work was an interim solution for Internet connectivity while our new campus was being built the following year.

3 – During the PIA review, we believe that insufficient contact was made on the part of the SLD to discuss/ clarify Latch school’s original submission and subsequent Appeal. During the first review, we argue that additional contact or email would have been prudent in completing the decision making process.

Under the SLD Appeals guidelines for review – Item #3 states “ In general, PIA will contact the applicant and ask for all information necessary to make decisions about an application”.

Without further inquiries, the SLD made assumptions without knowledge of the State of Arizona Legislation and costs clarification. This would have assisted our school in providing the SLD greater detail on its initial inquiry and the subsequent appeal.

4 - The Appeal process has been so lengthy, the product/services/equipment requirements under the original submission are no longer accurate and valid, the school must now cable the newly completed campus that has replaced each of the separate old campus’s.

This significantly reduces the need for wireless and requires standard Category 5 wiring throughout our new campus as the replacement product / services/equipment. This in-fact eliminates almost all of the wireless eligible and non-eligible components with a fully eligible wired scope of work. The original appeal was dated August 1, 2002. The appeal response from the SLD is Dated April 2, 2003, a full 9 months later. This combined with original funding request of Dec 17 , 2001 creates a time span of 17 months.

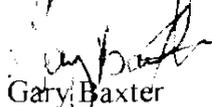
As such Latch School respectfully requests submitting a contract reflecting the current funding requirements while still falling within the same product/services categories as originally submitted.

**Please see attached documents on;**

Original 471 acknowledgement form  
Original SLD Denial Letter  
Latch School denial response and Appeal  
Second SLD Denial Letter  
Arizona State legislation documentation  
New detailed contract /quote

You can reach me at the school at 602-433-9801, 602-433-5532 (fax) and by email at  
Baxter\_latch@hotmail.com

Sincerely,



Gary Baxter  
Computer Tech Specialist  
LATCH School Incorporated  
2815 W. Northern Ave.  
Phoenix, Az 85051



**FORM 471 RECEIPT ACKNOWLEDGMENT LETTER**  
(Funding Year 5: 07/01/2002 - 06/30/2003)

April 11, 2002

*Harrison*

LATCH SCHOOL INC.  
GARY BAXTER  
8145 N 27TH AVE  
PHOENIX, AZ 85051

Re: Form 471 Application Number: 328123  
Funding Year 5: 07/01/2002 - 06/30/2003  
Applicant's Form Identifier: 471-L  
Billed Entity Number: 150596

NOTICE: This notification is an acknowledgment of RECEIPT and SUCCESSFUL DATA ENTRY of your FCC Form 471, Services Ordered and Certification Form, reflecting \$238,042.00 in total program year pre-discount costs for services. This letter confirms that the Form 471 and signed Form 471 Certification have been received.

This letter does NOT contain any decisions concerning your requests for discounts. Note, however, the three-week response deadline described below.

Please keep this letter for your records. The Form 471 application number cited above is critical for you to link your application to future Schools and Libraries Division (SLD) communications.

Please be advised that the last of your Form 471 application materials identified above was postmarked or received by the SLD on 01/14/2002 and successfully entered into our data system. SLD's Program Integrity Assurance (PIA) Team will now review your application for compliance with program rules. Once the review of your application has been completed, you will receive a Funding Commitment Decision Letter(s) to inform you of the disposition of your application. Until you receive a Funding Commitment Decision Letter from the SLD, you cannot assume that you will receive the discounts for which you are applying.

Your application will be considered within the application filing window wherein all applications that meet the Minimum Processing Standards are treated as though they were received on the same day.

**HOW TO USE THIS 471 RECEIPT ACKNOWLEDGMENT LETTER TO CORRECT INFORMATION ON YOUR FORM 471 (ACT WITHIN 3 WEEKS!)**

If you find data entry errors on this letter, or you previously identified errors on your Form 471, these can be corrected using this Form 471 Receipt Acknowledgment Letter. Examples of the errors that can be corrected are:

- \* Block 1 information (such as contact person or street address);
- \* Reductions to Block 5 Funding Requests (Reductions to Block 5 Funding Requests are allowable except for those that would increase your discount percentage due to a change in recipients of that Block 5 service.);
- \* Correction of an incorrect SPIN because of a data entry error or because the company has merged with or been acquired by another company (Requests to change service providers for other reasons cannot be accommodated through the Receipt Acknowledgment Process.);

\* If on your Form 471 you incorrectly combined or "bundled" into one Funding Request Number (FRN) two or more services from different service providers (for example, local phone service from one company and long distance service from another) or from different eligible service categories (such as internal connections and Internet access), you may request us to "split" or "unbundle" the FRN.

NOTE: The total dollar amount represented by the newly divided FRN must not exceed the amount you requested for the original combined FRN. On the photocopy of your Receipt Acknowledgment Letter, cross out the original bundled FRN, then write in the SPIN, Service Provider Name, Services Ordered category, Total Program Year Pre-Discount \$ Amount, and Discount for each distinct service you have now "unbundled," making sure that the total dollars requested add up to no more than the ORIGINAL request.

To notify us of the allowable corrections you wish to make, please note that the SLD must receive these corrections within 3 weeks of the date of this letter. Follow these simple steps to make corrections:

1. Photocopy your Receipt Acknowledgment Letter.
2. Draw a line through each incorrect item, and mark clearly next to it what the correct information should be.
3. Please write the name of the contact person and telephone number on the first page of the RAL copy that will be sent to the SLD so that we can contact you if we have questions about your requested changes.
4. Make a photocopy of your marked-up letter to keep for your files.
5. Send your marked-up letter to arrive within three weeks of the date of this Form 471 Receipt Acknowledgment Letter to: Data Entry Corrections, Schools and Libraries Division, Box 125 - Correspondence Unit, 80 South Jefferson Road, Whippany, NJ 07981. (Please no e-mail.) We recommend that you send your marked-up letter via certified mail or another mode of delivery that will provide you with proof of delivery. Alternatively, you may fax your marked-up letter within three weeks of the date of this Form 471 Receipt Acknowledgment Letter. Please fax your marked-up letter with a Fax Cover Page to: Data Entry Corrections, fax # (973) 884-8217 and indicate the number of pages you are faxing. When faxing, save your confirmation page from sending the fax as your receipt of completed transmission.
6. Allowable corrections received in a timely fashion will be reflected in your Funding Commitment Decision Letter. We will not make corrections that do not fall into the categories defined as Allowable Corrections, above. Please note: the SLD will not advise you that we have received your "change request."
7. Please notify your service provider of any corrections to the Receipt Acknowledgment Letter that you submit to the SLD. Your service provider has also received a copy of the original Form 471 RAL letter. This correction will help your service provider keep your records updated.

#### EXPLANATION OF LINE ITEM INFORMATION

Certain information from each Block 5 of Form 471 Application Number 328123 that passed Minimum Processing Standards and that could be entered into our data system is shown below. There are six important components of information shown for each Block 5:

1. FRN (Funding Request Number): The FRN is the Funding Request Number that the SLD assigned to each Block 5 funding request that is entered into our data system. This number will be cited in relation to the SLD's funding decision contained in the Funding Commitment Decision Letter. The FRN information will also be shared with service providers so that they can provide discounted bills and invoice the SLD for the approved discount amount.
2. SPIN (Service Provider Identification Number): This is the Service Provider Identification Number that you provided. This is a unique identification number assigned to each service provider.
3. Service Provider Name: This is the legal name in our database that is associated with the Service Provider Identification Number that you provided.
4. Category of Service: This is the type of service for which you have requested discounts from Block 5, Item 11. The categories of services are: Telecommunications Services (Telc Svc); Internet Access (Inet Acc); Internal Connections (Intr Con).
5. Pre-discount Dollar Amount: This is the total annual pre-discount cost for each FRN. This amount is taken from Block 5, Item 23, Column I.
6. Discount Percentage: This is the discount percentage from Block 5, Item 23, Column J.

#### MISSING FRNs

If information about a particular FRN is not included in the itemized list of Block 5 FRNs set forth above, this is because the FRN did not pass Minimum Processing Standards. If this is the case, you will receive a separate letter from the SLD informing you that

these ERNs have been rejected, with an explanation of the reason for rejection. If you believe that there were ERNs included in your Form 471 which are not listed in this letter AND you have not received a letter informing you that those ERNs are rejected, please write to us at the address listed at the bottom of this letter. See also "QUESTIONS ABOUT THIS LETTER" below.

Please note that the SLD Client Service Bureau may not have the information necessary to respond to your inquiry; therefore, your letter should be sent to the New Jersey address featured below.

#### FUTURE CONTACTS WITH PIA

It may be important for us to contact you as our PIA (Program Integrity Assurance) Team reviews the funding requests contained in your Form 471. Our requests for clarification and/or additional documentation will require a prompt response. The due date for such responses will be established at the time that the PIA Team may contact you. Please make sure that the contact person on your application is available to speak with the PIA Team, or that a surrogate is available. In addition, you should monitor on a daily basis the fax and e-mail locations that you may have cited in your Form 471 for the applicant and for the contact person for the applicant.

#### COMMUNICATIONS WITH YOUR SERVICE PROVIDERS

The SLD is also sharing this ERN information with service providers whose SPINs are listed on Form 471 applications. This information is provided so that service providers can undertake the preparatory steps of identifying their potential customers for whom discounts may be issued. NO DISCOUNTS will be provided until after:

- \* the SLD issues the Funding Commitment Decision Letter for a particular application; AND
- \* technology plans, if applicable, have been approved; AND
- \* the applicant submits a Form 486 with a valid service start date.

The SLD encourages Form 471 applicants to contact their service providers to inform the service providers of the funding requests submitted to the SLD. Service providers may request additional information concerning the specific services contained within each funding request in order to facilitate discounted billing. Applicants are encouraged to share this information with service providers in order for the service providers to begin the preparatory billing steps.

#### QUESTIONS ABOUT THIS LETTER

If you have any questions regarding the above information, please write to us at SLD, Box 125-Correspondence Unit, 80 South Jefferson Road, Whippany, NJ 07981.

Thank you for your interest in the Schools and Libraries Universal Service Program.

Schools and Libraries Division  
Universal Service Administrative Company

Funding Request Number: 882674  
SPIN: 143019785 Service Provider Name: Premise One, Inc.  
Category of Services: Intr Con  
Pre-discount \$ Amount: \$238,042.00  
Discount Percentage: 90%

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# USAC

Schools and Libraries Division  
Box 125 Correspondence Unit  
80 South Jefferson Road  
Whippany, New Jersey 07981

00430  
LATCH SCHOOL INC.  
GARY BAXTER  
8145 N 27TH AVE  
PHOENIX, AZ 85051





**FUNDING COMMITMENT DECISION LETTER**

(Funding Year 2002: 07/01/2002 - 06/30/2003)

June 17, 2002

LATCH SCHOOL INC.  
GARY BAXTER  
2145 N 27TH AVE  
PHOENIX, AZ 85051

Re: Form 471 Application Number: 328123  
Funding Year 2002: 07/01/2002 - 06/30/2003  
Billed Entity Number: 150596  
Applicant's Form Identifier: 471-L

Thank you for your Funding Year 2002 E-rate application and for any assistance you provided throughout our review. We have completed review of your Form 471. This letter is to advise you of our decision(s).

**FUNDING COMMITMENT REPORT**

On the pages following this letter, we have provided a Funding Commitment Report for the Form 471 application cited above. We have reviewed each Discount Funding Request on your Form 471 application and have assigned a Funding Request Number (FRN) to each Block 5. The enclosed report includes a list of the FRNs from your application. The SLD is also sending this information to your service provider(s) so preparations can be made to begin implementing your E-rate discount(s) upon the filing of your Form 486. Immediately preceding the Funding Commitment Report, you will find a guide that defines each line of the Report.

**NEXT STEPS**

**FILE FORM 486.** Once you have reviewed this letter and have determined that some or all of your requests have been funded, your next step to facilitate receipt of discounts as featured in this letter will be to file an FCC Form 486 with the SLD. The Form 486 notifies the SLD to begin payment to your service provider and provides certified indication that your technology plan(s) has been approved by an SLD certified Technology Plan Approver. The Form 486 and instructions and the list of SLD certified Technology Plan Approvers can be found on the SLD web site at <[www.sl.universalservice.org](http://www.sl.universalservice.org)> or you can call the SLD Client Service Bureau at 1-888-203-8100 and ask that the form be sent to you. The Form 486 dated July, 2001 in the lower right corner MUST be used for Funding Year 2002 and for any previous funding years. Submissions of earlier versions of the Form 486 will be returned to you and will not be able to be processed. As you complete Form 486, you should also contact your service provider to verify they have received notice from the SLD of your funding commitments. After the SLD processes your Form 486, we can process invoices for services that have been provided to you.

**DEADLINE FOR FORM 486.** Form 486 must be postmarked within 120 days of the Service Start Date featured on the Form 486 or within 120 days of the date of the Funding Commitment Decision Letter, whichever is later. If the Form 486 is postmarked after the later of those two dates, the date 120 days before the Form 486 postmark date will become the start date for discounted services. If the service start date is moved, your funding commitment may be reduced. You are advised to keep proof of the date of mailing of your form(s).

**REVIEW CIPA REQUIREMENTS.** On December 21, 2000, the Children's Internet Protection Act (CIPA) was signed into law. That law requires schools and libraries that receive Universal Service discounts for certain services to adopt an Internet safety policy incorporating the use of filtering or blocking technology on computers with Internet access as a condition of receiving those discounts. Funding Year 2002 may be the Second Funding Year for purposes of CIPA for one or more schools and/or libraries represented on your Form 486. (Funding Year 2002 is the Second Funding Year for purposes of CIPA for a school or library if a Form 486 for internet access or internal connections was successfully data entered for Funding Year 2001. See the section of the Form 486 Instructions entitled "Impact of CIPA Requirements on Form 486" for more information on First, Second and Third Funding Years.) If Funding Year 2002 is the Second Funding Year for purposes of CIPA for one or more schools and/or libraries represented on your Form 486, those school(s) and/or library(ies) must certify that they are in compliance with CIPA unless state or local procurement rules or regulations or competitive bidding requirements prevent the making of the certification otherwise required. A school or library so prevented may request a waiver for Funding Year 2002. Certification(s) for purposes of CIPA and CIPA waiver request(s) must be made on the Form 486 or the Form 479, whichever is appropriate. See the Form 486 Instructions and the Form 479 Instructions for more information. You may also refer to the SLD web site at [www.sl.universalservice.org](http://www.sl.universalservice.org) or call the Client Service Bureau at 1-888-203-8100 for more information about Form 486, Form 479, and the requirements of CIPA.

**FILE FORM 472 (APPLICANT) or FORM 474 (SERVICE PROVIDER).** After a Form 486 has been properly filed, the SLD must receive an invoice from either the applicant or the service provider in order to make payments for approved discounts on eligible services. Form 472, Billed Entity Applicant Reimbursement (BEAR) Form, is filed by the applicant; Form 474, Service Provider Invoice Form, is filed by the service provider.

**NEW DEADLINES FOR INVOICES.** Invoices must be postmarked within 90 days of the last date to receive service or within 90 days of the date of the Form 486 Notification Letter, whichever is later. If an invoice is postmarked after the later of those two dates, payment will be denied.

#### TO APPEAL THESE FUNDING COMMITMENT DECISIONS

If you wish to appeal the Funding Commitment Decision(s) (FCD) indicated in this letter, your appeal must be RECEIVED BY THE SCHOOLS AND LIBRARIES DIVISION (SLD) WITHIN 60 DAYS OF THE ABOVE DATE ON THIS LETTER. Failure to meet this requirement will result in automatic dismissal of your appeal. In your letter of appeal:

1. Include the name, address, telephone number, fax number, and e-mail address (if available) for the person who can most readily discuss this appeal with us.
2. State outright that your letter is an appeal. Identify which FCD Letter you are appealing. Indicate the relevant funding year and the date of the Funding Commitment Decision Letter. Your letter of appeal must also include the applicant name, the Form 471 Application Number, and the Billed Entity Number from the top of your FCD Letter.
3. Identify the particular Funding Request Number (FRN) that is the subject of your appeal. When explaining your appeal, include the precise language or text from the Funding Commitment Decision Letter that is at the heart of your appeal. By pointing us to the exact words that give rise to your appeal, the SLD will be able to more readily understand and respond appropriately to your appeal. Please keep your letter to the point, and provide documentation to support your appeal. Be sure to keep copies of your correspondence and documentation.
4. Provide an authorized signature on your letter of appeal.

If you are submitting your appeal on paper, please send your appeal to: Letter of Appeal, Schools and Libraries Division, Box 125 - Correspondence Unit, 80 South Jefferson Road, Whippany, NJ 07981. Additional options for filing an appeal can be found in the "Appeals Procedure" posted in the Reference Area of the SLD web site or by calling the Client Service Bureau.

While we encourage you to resolve your appeal with the SLD first, you have the option of filing an appeal directly with the Federal Communications Commission (FCC). You should refer to CC Docket Nos. 96-45 and 97-21 on the first page of your appeal to the FCC. Your appeal must be RECEIVED BY THE FCC WITHIN 60 DAYS OF THE ABOVE DATE ON THIS LETTER. Failure to meet this requirement will result in automatic dismissal of your appeal. Further information and options for filing an appeal directly with the FCC can be found in the "Appeals Procedure" posted in the Reference Area of the SLD web site or by calling the Client Service Bureau. We strongly recommend that you use either the e-mail or fax filing options because of continued substantial delays in mail delivery.

to the FCC. If you are submitting your appeal via United States Postal Service, send to: FCC, Office of the Secretary, 445 12th Street SW, Washington, DC 20554.

NOTICE ON RULES AND FUNDS AVAILABILITY

Applicants' receipt of funding commitments is contingent on their compliance with all statutory, regulatory, and procedural requirements of the universal service mechanisms for schools and libraries. FCC Form 471 Applicants who have received funding commitments continue to be subject to audits and other reviews that SLD or the Federal Communications Commission may undertake periodically to assure that funds have been committed and are being used in accordance with all such requirements. If the SLD subsequently determines that its commitment was erroneously issued due to action or inaction, including but not limited to that by SLD, the Applicant, or Service Provider, and that the action or inaction was not in accordance with such requirements, SLD may be required to cancel these funding commitments and seek repayment of any funds disbursed not in accordance with such requirements. The SLD, and other appropriate authorities (including but not limited to USAC and the FCC), may pursue enforcement actions and other means of recourse to collect erroneously disbursed funds. The timing of payment of invoices may also be affected by the availability of funds based on the amount of funds collected from contributing telecommunications companies.

We look forward to continuing our work with you on connecting our schools and libraries through advanced telecommunications services.

Sincerely,

Schools and Libraries Division  
Universal Service Administrative Company

Enclosures

## A GUIDE TO THE FUNDING COMMITMENT REPORT

Attached to this letter will be a report for each E-rate funding request from your application. We are providing the following definitions.

**FUNDING REQUEST NUMBER (FRN):** A Funding Request Number is assigned by the SLD to each Block 5 of your Form 471 once an application has been processed. This number is used to report to Applicants and Service Providers the status of individual discount funding requests submitted on a Form 471.

**FUNDING STATUS:** Each FRN will have one of three definitions: "Funded," "Not Funded," or "As Yet Unfunded."

1. An FRN that is "Funded" will be approved at the level that SLD determined is appropriate for that item. The funding level will generally be the level requested unless the SLD determines during the application review process that some adjustment is appropriate.
2. An FRN that is "Not Funded" is one for which no funds will be committed. The reason for the decision will be briefly explained in the "Funding Commitment Decision," and amplification of that explanation may be offered in the section, "Funding Commitment Decision Explanation." An FRN may be "Not Funded" because the request does not comply with program rules, or because the total amount of funding available for this Funding Year was insufficient to fund all requests.
3. An FRN that is "As Yet Unfunded" reflects a temporary status that is assigned to an FRN when the SLD is uncertain at the time the letter is generated whether there will be sufficient funds to make commitments for requests for internal connections at a particular discount level. For example, if your application included requests for discounts on both telecommunications services and internal connections, you might receive a letter with our funding commitment for your telecommunications funding requests and a message that your internal connections requests are "As Yet Unfunded." You would receive a subsequent letter(s) regarding the funding decision on your internal connections requests.

**SERVICES ORDERED:** The type of service ordered from the service provider, as shown on Form 471.

**SPIN (Service Provider Identification Number):** A unique number assigned by the Universal Service Administrative Company to service providers seeking payment from the Universal Service Fund for participating in the universal service support mechanisms. A SPIN is also used to verify delivery of services and to arrange for payment.

**SERVICE PROVIDER NAME:** The legal name of the service provider.

**CONTRACT NUMBER:** The number of the contract between the eligible party and the service provider. This will be present only if a contract number was provided on Form 471.

**BILLING ACCOUNT NUMBER:** The account number that your service provider has established with you for billing purposes. This will be present only if a Billing Account Number was provided on Form 471.

**EARLIEST POSSIBLE EFFECTIVE DATE OF DISCOUNT:** The first possible date of service for which the SLD will reimburse service providers for the discounts for the service.

**CONTRACT EXPIRATION DATE:** The date the contract expires. This will be present only if a contract expiration date was provided on Form 471.

**SITE IDENTIFIER:** The Entity Number listed in Form 471, Block 5, Item 22a will be listed. This will appear only for "site specific" FRNs.

**ANNUAL PRE-DISCOUNT AMOUNT FOR ELIGIBLE RECURRING CHARGES:** Eligible monthly pre-discount amount approved for recurring charges multiplied by number of months of recurring service provided in the funding year.

**ANNUAL PRE-DISCOUNT AMOUNT FOR ELIGIBLE NON-RECURRING CHARGES:** Annual eligible non-recurring charges approved for the funding year.

**PRE-DISCOUNT AMOUNT:** Amount in Form 471, Block 5, Item 23, Column I, as determined through the application review process.

DISCOUNT PERCENTAGE APPROVED BY THE SLD: This is the discount rate that the SLD has approved for this service.

FUNDING COMMITMENT DECISION: This represents the total amount of funding that the SLD has reserved to reimburse service providers for the approved discounts for this service for this funding year. It is important that you and the service provider both recognize that the SLD should be invoiced and the SLD may direct disbursement of discounts only for eligible, approved services actually rendered.

FUNDING COMMITMENT DECISION EXPLANATION: This entry may amplify the comments in the "Funding Commitment Decision" area.

FUNDING COMMITMENT REPORT

Form 471 Application Number: 328123  
Funding Request Number: 882674 Funding Status: Not Funded  
Services Ordered: Internal Connections  
SPIN: 143019785 Service Provider Name: Premise One, Inc.  
Contract Number: AD-000217-006  
Billing Account Number: N/A  
Earliest Possible Effective Date of Discount: 07/01/2002  
Contract Expiration Date: 06/30/2003  
Annual Pre-discount Amount for Eligible Recurring Charges: \$.00  
Annual Pre-discount Amount for Eligible Non-recurring Charges: \$238,042.00  
Pre-Discount Amount: \$238,042.00  
Discount Percentage Approved by the SLD: N/A  
Funding Commitment Decision: \$0.00 - Inel. svcs./ or product(s)  
Funding Commitment Decision Explanation: 30% or more of this ERN includes a request for firewall, PC Cards which are ineligible & Pre-school equipment. Applicant has not provided sufficient doc. to determine the eligibility PC Cards.

888-203-8100



# LATCH SCHOOL, INC.

8145 North 27th Avenue - Phoenix, Arizona 85051 - (602) 995-7366 - Fax: (602) 995-0867

August 1, 2002

APPEAL REQUEST

Letter of Appeal  
Schools and Libraries Division  
Box 125 - Correspondence Unit  
80 S. Jefferson Road  
Whippany, NJ 07981

Dear Sir or Madam:

Please let this letter serve as our request for an appeal to your recent funding notification on 6/17/2002.

**Form 471 Application Number:** 328123  
**Billed Entry Number:** 150596  
**FRN Number Needing Change:** 882674  
**Original Service Provider SPIN:** 143019785  
**Billed Entity:** Latch School  
**Funding Request Amount:** \$238,042.00

Funding Notification states that 30% or more of this FRN includes a request for firewall, pc cards and pre-school equipment. Applicant has not provided sufficient documents.

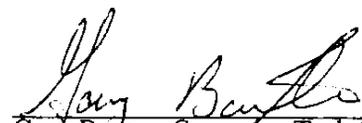
Under the appeals guidelines, the third subject with regard to insufficient documentation. Please find the enclosed documentation that shows while ineligible items were contained in the submission, the cost of the firewall and non-server related pc cards were clarified. In addition, the listing of the pre-school location should read K-12.

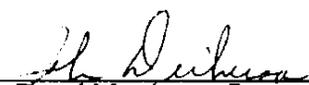
With these details, the ineligible items represent 29.6% of the total requested amount of dollars. These issues were not discussed during the PIA process.

Please see enclosed documents:  
Detailed Quote  
Copy of Denial Letter

You can reach me at the school by phone at 602-995-7366, by fax at 602-433-5532, or by e-mail at [Baxter\\_Latch@hotmail.com](mailto:Baxter_Latch@hotmail.com).

Regards,

  
\_\_\_\_\_  
Gary Baxter, Computer Tech Specialist  
Latch School Incorporated

 Business Manager  
\_\_\_\_\_  
Board Member or Responsible Signer Title  
Latch School Incorporated



Universal Service Administrative Company  
Schools & Libraries Division

STEVE MICHLOK 480-813-8723

Administrator's Decision on Appeal - Funding Year 2002-2003

April 2, 2003

Gary Baxter  
Latch School Inc.  
8145 N. 27<sup>th</sup> Ave  
Phoenix, AZ 85051

Special Needs

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Revised  
TITLE 15

Re: Billed Entity Number: 150596  
471 Application Number: 328123  
Funding Request Number(s): 882674  
Your Correspondence Dated: August 1, 2002

After thorough review and investigation of all relevant facts, the Schools and Libraries Division ("SLD") of the Universal Service Administrative Company ("USAC") has made its decision in regard to your appeal of SLD's Year 2002 Funding Commitment Decision for the Application Number indicated above. This letter explains the basis of SLD's decision. The date of this letter begins the 60-day time period for appealing this decision to the Federal Communications Commission ("FCC"). If your letter of appeal included more than one Application Number, please note that for each application for which an appeal is submitted, a separate letter is sent.

Funding Request Number: 882674  
Decision on Appeal: **Denied in full**  
Explanation:

369-1000

- Your appeal correspondence states that although ineligible items were contained in the submission, the cost of firewall and non-server related pc cards were clarified. You contest that the ineligibility percentage equates to 29.6%, and you state these issues were not discussed during PIA review. Additionally you state the listing of pre-school should read K-12.
- Upon thorough review of this appeal it is determined that charges contained in your item 21 attachments, in addition to cost components provided during initial review to verify your funding request, resulted in the denial of your funding. Since Pre-K students and facilities are not eligible to receive e-rate funding in Arizona, the Wireless LAN for Pre-K campus you referenced on the Item 21 attachment was deemed ineligible. There is no indication in the original submission that the Pre-K campus should have read K-12 campus. Firewall Unit/Website Filter non-recurring charges are ineligible changes in accordance

with program rules. Also, since you were not able to provide the costs of the questionable Antennas and NIC Cards, the costs of Wireless PCI/LAN Cards were therefore deemed ineligible. The total ineligible requested funding equates to 42.6% of the \$238,042.00. Program rules require that funding requests found to contain greater than 30% of ineligible products/services be denied. As your funding request includes 42% of ineligible services, your appeal is denied.

- Your Form 471 application included costs for the following ineligible services: Service/Equipment to Pre-K Campus, Wireless PCI/LAN Cards, Firewall Unit/Website Filter. FCC rules provide that discounts may be approved only for eligible services. See 47 C.F.R. §§ 54.502, 54.503. The USAC website contains a list of eligible services. See USAC website, <http://www.universalservice.org>, Eligible Services List. Program procedures provide that if 30% or more of an applicant's funding request includes ineligible services, the funding request must be denied. 42% of your funding request was for ineligible services. Therefore, your funding request was denied. You did not demonstrate in your appeal that your request included less than 30% for ineligible services. Consequently, SLD denies your appeal.

If you believe there is a basis for further examination of your application, you may file an appeal with the Federal Communications Commission (FCC) via United States Postal Service: FCC, Office of the Secretary, 445-12<sup>th</sup> Street SW, Washington, DC 20554. If you are submitting your appeal to the FCC by other than United States Postal Service, check the SLD web site for more information. Please reference CC Docket Nos. 96-45 and 97-21 on the first page of your appeal. **The FCC must RECEIVE your appeal WITHIN 60 DAYS OF THE ABOVE DATE ON THIS LETTER for your appeal to be filed in a timely fashion.** Further information and new options for filing an appeal directly with the FCC can be found in the "Appeals Procedure" posted in the Reference Area of the SLD web site, [www.sl.universalservice.org](http://www.sl.universalservice.org).

We thank you for your continued support, patience, and cooperation during the appeal process.

Schools and Libraries Division  
Universal Service Administrative Company

15-771. Preschool programs for children with disabilities; definition

A. Each school district shall make available an educational program for preschool children with disabilities who reside in the school district and who are not already receiving services that have been provided through the department of education. The state board of education shall prescribe rules for use by school districts in the provision of educational programs for preschool children with disabilities. School districts are required to make available educational programs for and, for the purposes of calculating average daily attendance and average daily membership, may count only those preschool children who meet the definition of one of the following conditions:

1. Hearing impairment.
2. Visual impairment.
3. Preschool moderate delay.
4. Preschool severe delay.
5. Preschool speech/language delay.

The school district may make available an educational program for speech or language impaired preschool children whose performance on a standardized language test measures one and one-half standard deviations, or less, below the mean for children of their chronological age. The superintendent of public instruction shall prescribe guidelines for the eligibility of speech or language impaired children, except that eligibility under this subsection is appropriate only when a comprehensive developmental assessment or norm-referenced assessment and parental input indicate that the child is not eligible for services under another preschool category.

B. The state board of education shall annually distribute to school districts at least ten per cent of the monies it receives under 20 United States Code section 1411(c)(2) for preschool programs for children with disabilities. The state board shall prescribe rules for the distribution of the monies to school districts.

C. The governing board of a school district may submit a proposal to the state board of education as prescribed by the state board to receive monies for preschool programs for children with disabilities as provided in this section. A school district which receives monies as provided in this section shall include the monies in the special projects section of the budget as provided in section 15-903, subsection F.

D. All school districts shall cooperate, if appropriate, with community organizations that provide services to preschool children with disabilities in the provision of the district's preschool program for children with disabilities.

E. A school district may not admit a child to a preschool program for children with disabilities unless the child is evaluated and recommended for placement as provided in sections 15-766 and 15-767.

F. For the purpose of allocating monies pursuant to 20 United States Code section 1419(g)(1)(B)(i), "jurisdiction" includes high school pupils whose parents reside within the boundaries of a common school district. The common school district shall ensure such high school pupils are not counted by any other school district.

G. For purposes of this section, "preschool child" means a child who is at least three years of age

but who has not reached the age required for kindergarten. A preschool child is three years of age as of the date of the child's third birthday. The governing board of a school district may admit otherwise eligible children who are within ninety days of their third birthday, if it is determined to be in the best interest of the individual child. Children who are admitted to programs for preschool children prior to their third birthday are entitled to the same provision of services as if they were three years of age.

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Quote MD5182003-LS  
State Contract # AD000217-006  
Spin # 143019785

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Latch Schools  
2815 W. Northern Ave.  
Phoenix AZ 85051

<u>Product #</u>	<u>Description</u>	<u>Qty</u>	<u>List</u>	<u>Cost Ea.</u>	<u>Ext total</u>
SERVICE -A	Service contract, 2-4 hour response by dial -in, existing network equipment, next day on-site, regular business hours, testing, diagnostics, un-install and re-install as needed, replacement spares provided if available through local inventory.	1	\$	\$ 2,000.	\$ 2,000.
SERVICE- B	Service contract -1-4 hour response by phone, regular business hours, next day onsite as needed, support of Internet applications and network server farm, 10 hours of telephone help line support in ½ hour increments, 6 onsite service calls included server software updates, Dial in access to be provided by school. NT software patches for Internet servers. 1/2 day onsite per month , 36 hours onsite at \$ 125/hr, 10 hrs phone support at \$ 95/hr	1	\$	\$ 5,450.	\$ 5,450.
PROJMAN	Project Management-10 hrs Onsite and 10 hrs offsite project management, design, documentation, Gant charts, drive time, 20hrs x \$ 75/hr , full documentation,	1	edu	\$ 1,500.	\$ 1,500.
				<b>Sub Total</b>	<b><u>\$ 8,950.</u></b>

## Cabling – new campus

Thank you for affording Premise One the opportunity to address your Communications Cabling Requirements. We propose to provide all labor and material required to install the following:

### Internal Connections

- Install (60) Category 5e Data Information Outlets.
- Install (2) 19" x 84" Data Equipment Cabinet with casters and fan kit.
- Install (2) 19" x 14" Data Equipment Shelves.
- Install (1) Keyboard/Mouse Shelf in new cabinet.
- Install (1) 8-Outlet Power Strip in new cabinet for eligible electronics.
- Install (1) 24 Position Category 6 Patch Panel in new cabinet
- Install (1) 48 Position Category 6 Patch Panel in new cabinet.
- Install (3) Horizontal Wire Manager Panels in new cabinet.

### Video Connections to Classroom

- Install (24) RG-6 Coaxial Cable Outlets to accommodate Broadband Feed.
- Install (2) 5-500Mghz Broadband Amplifier units.
- Install (2) Directional Couplers.
- Install (2) 4-way splitters.
- Provide (28) 5ft Coax Patch Cables.
- Provide (24) 10ft Coax Patch Cables.
- Provide termination enclosure in each classroom
- Rack mount enclosure
- Install ( 2) cable management panels

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## Cabling - Cont

Product #	Description	Qty	List	Cost Ea.	Ext total
LABOR		1		\$ 17,270.	\$ 17,270.
MATERIAL		1		\$ 32,328.	\$ 32,328.
SERVICE - C	Service contract, next day on-site, regular business hours, up to 3 trips, minor parts/labor and repair included, travel	1		\$ 900.	\$ 900.
*99	Contingency - project adds/moves/changes, overtime due to customer requirements, change in as-builts, up to 10 %	1		\$ 4,960.	\$ 4,960.
				Subtotal	\$ 55,458.

Product #	Description	Qty	List	Cost Ea.	Ext total
*99	Battery back up 500 va, UPS	3	\$ 208 .	\$ 154.	\$ 462.
CAT-5-3	Cat 5 patch cord, 3 ft yellow	60	\$ 6.	\$ 3.	\$ 180.
CAT-5-5	Cat 5 patch cord, 5 ft blue	30	\$ 8.	\$ 4.	\$ 120.
CAT-5-10	Cat 5 patch cord, 10 ft red	30	\$ 10.	\$ 5.	\$ 150.
				subtotal	\$ 912.

Product #	Description	Qty	List	Cost Ea.	Ext total
WS-C2950C-48 48	Port 10/100 switch with 2 100 base - FX	1	\$ 4,495	\$ 3,302.	\$ 3,302.
WS-C2950C-24 24	Port 10/100 switch with 2 100 base - FX	1	\$ 2,495	\$ 1,972.	\$ 1,972.
INSTALL - A	Onsite installation	1	edu	\$ 500.	\$ 500.
SERVICE - D	1 Year next day onsite maintenance,	1	edu	\$ 900.	\$ 900.
				Subtotal	\$6,674.

Product #	Description	Qty	List	Cost Ea.	Ext total
CISCO 2651	Cisco 2650 dual 10/100 Ethernet router	1	\$ 4,195.	\$ 2,727.	\$ 2,727.
WIC-T1		1	\$ 1,000.	\$ 675.	\$ 675.
CAB-ACPower Cord, 110V		1	\$ n/c	\$ n/c	\$ n/c
S26C-12105T	Cisco 2500 Series IOS IP	1	\$ n/c.	\$ nc	\$
MEM2650-32U40D	32MB TO 40MB DRAM	1	\$ 700.	\$ 455.	\$ 455.
MEM2600-8U16FS	8 to 16 meg flash upgrade	1	\$ 700.	\$ 455.	\$ 455.
QDM-2.0	QOS device manager	1	\$ n/c	\$ n/c	
CON-SNT-26XX	SMARTnet 8x5x next bus day	1	\$ 392.	\$ 392.	\$ 392.
INSTALL - B	ONSITE installation	1	\$	\$ 900.	\$ 900.
SERVICE - E	ONSITE service for router - 1 year	1	\$	\$ 450.	\$ 450.
				Subtotal	\$6,054.

Product #	Description	Qty	List	Cost Ea.	Ext total
AIR-BR350AK9	Cisco Aironet wireless ethernet lan bridge with 128 bit encryption, 100mw	2	\$ 1,299	\$ 906.	\$ 1812.
AIR-ACC4121	Articulating yagi mount ANT	2	\$ 699	\$ 489.	\$ 988.
AIR-ANT-AKDISH	21 db yagi mast mount dish antenna,	1	\$ 1,169	\$ 783.	\$ 783.
AIR-MOUNT	mount kit	3	\$ 209	\$ 160.	\$ 480.
*99	Ultra-low loss cable -custom length	3	\$	\$ 170	\$ 510.
AIR-PCM352	PCI cards for servers	2	\$ 169	\$ 130.	\$ 260.
INSTALL-C	Installation of above items,	1	\$	\$ 2,600.	\$ 2,600.
SERVICE-G	Service contract, 1-4 hour response by dial -in for above items,				

next day on-site, regular bus hrs, 1 yr	1	\$	\$ 1,200.	\$ 1,200.
APC-350 Battery back u p - 350 va for bridges	2	\$	\$ 129.	\$ 99.
				\$ 198.
			Subtotal	\$ 8,831.

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Product #	Description	Qty	List	Cost Ea.	Ext total
*99	New DNS and DHCP servers Dell 2650 Pentium Server, 1024 k mem, 17/40 cdrom, 15" monitor, raid 5, 2-36gig drives, dual nics, onsite next day warranty				
	108555326	2	\$	\$ 4,856.	\$ 9,712.
*99	Tape back up drive for above 20/40	2	\$	\$ 455.	\$ 910.
*99	Server install - onsite, includes pre-install, dns, dhcp, user profiles, 24 hrs onsite @125., 12 hrs pre-install @125, includes travel			1 \$	\$ 4,500. \$ 4,500.
*99	Rack mount hardware	2	\$	\$ 320.	\$ 640.
*99	Shipping/insur for all of above equipment	1	\$	\$ 440.	\$ 440.
				subtotal	\$ 16,202.

## East Campus

Product #	Description	Qty	List	Cost Ea.	Ext total
SERVICE-H	service contract , 1-4 hr phone response, next day onsite, reg bus hrs, new electronics	1	\$	\$ 900.	\$ 900.
INSTALL-D	Onsite installation	1	\$	\$ 800.	\$ 800.

WS-C2950G-24EI	Catalyst 2900 Etherswitch, 24 - 10/100 meg RJ45, 2 100 FX Ports	2	\$	\$ 2,495. \$ 1,697.	\$ 3,394.
WS- X2922XLV	2 port 100meg FX module	1	\$	\$ 995. \$ 677.	\$ 677.
CAT-5 -3	Cat 5 patch cord, 3 ft	20	\$	\$ 6. \$ 3.	\$ 60.
CAT-5-10	Cat 5 patch cord, 10 ft	10	\$	\$ 10. \$ 5.	\$ 50.
CAT5- 14	cat 5 patch cord, 14 ft green	10	\$	\$ 12. \$ 6.	\$ 60.
FIBERSTSCI	Fiber patch cord 3ft, ST to SC,	4	\$	\$ 59. \$ 43.	\$ 172.
APCBK650M	Battery back up 650va	2	\$	\$ 329. \$ 262.	\$ 524.
				Subtotal	\$ 6,637.

Product #	Description	Qty	List	Cost Ea.	Ext total
AIR-BR350AK9	Cisco Aironet wireless ethernet lan bridge with 128 bit encryption, 100mw	2	\$	\$ 1,299 \$ 906.	\$ 1812.
AIR-ACC4121	Articulating yagi mount ANT	2	\$	\$ 699 \$ 489.	\$ 988.
AIR-ANT-AKDISH	21 db yagi mast mount dish antenna,	1	\$	\$ 1,169 \$ 783.	\$ 783.
AIR-MOUNT	mount kit	3	\$	\$ 209 \$ 160.	\$ 480.
*99	Ultra-low loss cable -custom length	3	\$	\$ 170	\$ 510.
AIR-PCM352	PCI cards for servers	2	\$	\$ 169 \$ 130.	\$ 260.
INSTALL-E	Installation of above items,	1	\$	\$ 2,600.	\$ 2,600.
SERVICE-I	Service contract, 1-4 hour response by dial -in for above items, next day on-site, regular bus hrs, 1 yr	1	\$	\$ 1,200.	\$ 1,200.
APC-350 Battery back u p - 350 va for bridges		2	\$	\$ 129. \$ 99.	\$ 198.
				Subtotal	\$ 8,831.

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## East Campus - cont

<u>Product #</u>	<u>Description</u>	<u>Qty</u>	<u>List</u>	<u>Cost Ea.</u>	<u>Ext total</u>
CISCO 2651	Cisco 2650 dual 10/100 Ethernet router	1	\$ 4,195.	\$ 2,727.	\$ 2,727.
WIC-T1		1	\$ 1,000.	\$ 675.	\$ 675.
CAB-ACPower Cord, 110V		1	\$ n/c	\$ n/c	\$ n/c
S26C-12105T	Cisco 2500 Series IOS IP	1	\$ n/c.	\$ nc	\$
MEM2650-32U40D	32MB TO 40MB DRAM	1	\$ 700.	\$ 455.	\$ 455.
MEM2600-8U16FS	8 to 16 meg flash upgrade	1	\$ 700.	\$ 455.	\$ 455.
QDM-2.0	QOS device manager	1	\$ n/c	\$ n/c	
CON-SNT-26XX	SMARTnet 8x5x next bus day	1	\$ 392.	\$ 392.	\$ 392.
INSTALL - F	ONSITE installation	1	\$	\$ 900.	\$ 900.
SERVICE - J	ONSITE service for router - 1 year	1	\$	\$ 450.	\$ 450.
				<b>Subtotal</b>	<b>\$6,054.</b>

## Cabling - East campus

Thank you for affording Premise One the opportunity to address your Communications Cabling Requirements. We propose to provide all labor and material required to install the following:

### Internal Connections

- Install (30) Category 5e Data Information Outlets.
- Install (2) 19" x 84" Data Equipment Cabinet with casters and fan kit.
- Install (2) 19" x 14" Data Equipment Shelves.
- Install (1) Keyboard/Mouse Shelf in new cabinet.
- Install (1) 8-Outlet Power Strip in new cabinet for eligible electronics.
- Install (1) 24 Position Category 6 Patch Panel in new cabinet
- Install (1) 48 Position Category 6 Patch Panel in new cabinet.
- Install (3) Horizontal Wire Manager Panels in new cabinet.

<u>Product #</u>	<u>Description</u>	<u>Qty</u>	<u>List</u>	<u>Cost Ea.</u>	<u>Ext total</u>
LABOR		1		\$ 7,420.	\$ 7,420.
MATERIAL		1		\$ 8,341.	\$ 8,341.
SERVICE - C	Service contract, next day on-site, regular business hours, up to 3 trips, minor parts/labor and repair included, travel	1		\$ 900.	\$ 900.
*99	Contingency - project adds/moves/changes, overtime due to customer requirements, change in as-builts, up to 10 %	1		\$ 1,576.	\$ 1,576.
				<b>Subtotal</b>	<b>\$ 18,237.</b>

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## K-12 Campus

Product #	Description	Qty	List	Cost Ea.	Ext total
CISCO 2651	Cisco 2650 dual 10/100 Ethernet router	1	\$ 4,195.	\$ 2,727.	\$ 2,727.
WIC-T1		1	\$ 1,000.	\$ 675.	\$ 675.
CAB-ACPower Cord, 110V		1	\$ n/c	\$ n/c	\$ n/c
S26C-12105T	Cisco 2500 Series IOS IP	1	\$ n/c.	\$ nc	\$
MEM2650-32U40D	32MB TO 40MB DRAM	1	\$ 700.	\$ 455.	\$ 455.
MEM2600-8U16FS	8 to 16 meg flash upgrade	1	\$ 700.	\$ 455.	\$ 455.
QDM-2.0	QOS device manager	1	\$ n/c	\$ n/c	
CON-SNT-26XX	SMARTnet 8x5x next bus day	1	\$ 392.	\$ 392.	\$ 392.
INSTALL - I	ONSITE installation	1	\$	\$ 900.	\$ 900.
SERVICE - M	ONSITE service for router - 1 year	1	\$	\$ 450.	\$ 450.
				Subtotal	\$6,054.

5/18/2003 - MS [Signature]

All items are erate eligible

## Totals

Product /materials/labor \$ 169,915.  
Tax \$ 8,946.02  
Shipping \$ 724.98

**Grand total \$ 179,586.00**

1335 North Mondel Drive Gilbert, ARIZONA, 85233

VOICE: (480) 539-0999 FAX: (480) 813-8725

EMAIL: Info@premiseone.net



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## K-12 Campus

Product #	Description	Qty	List	Cost Ea.	Ext total
SERVICE-K	service contract , 1-4 hr phone response, next day onsite, reg bus hrs, new electronics	1		\$ 900.	\$ 900.
INSTALL-G	Onsite installation	1		\$ 800.	\$ 800.
WS-C2950G-24EI	Catalyst 2900 Etherswitch, 24 - 10/100 meg RJ45, 2 100 FX Ports	2	\$ 2,495.	\$ 1,697.	\$ 3,394.
WS- X2922XLV	2 port 100meg FX module	1	\$ 995.	\$ 677.	\$ 677.
CAT-5-3	Cat 5 patch cord, 3 ft	20	\$ 6.	\$ 3.	\$ 60.
CAT-5-10	Cat 5 patch cord, 10 ft	10	\$ 10.	\$ 5.	\$ 50.
CAT5- 14	cat 5 patch cord, 14 ft green	10	\$ 12.	\$ 6.	\$ 60.
FIBERSTSC1	Fiber patch cord 3ft, ST to SC,	4	\$ 59.	\$ 43.	\$ 172.
APCBK650M	Battery back up 650va	2	\$ 329.	\$ 262.	\$ 524.
				Subtotal	\$ 6,637.

Product #	Description	Qty	List	Cost Ea.	Ext total
AIR-BR350AK9	Cisco Aironet wireless ethernet lan bridge with 128 bit encryption, 100mw	2	\$ 1,299	\$ 906.	\$ 1812.
AIR-ACC4121	Articulating yagi mount ANT	2	\$ 699	\$ 489.	\$ 988.
AIR-ANT-AKDISH	21 db yagi mast mount dish antenna,	1	\$ 1,169	\$ 783.	\$ 783.
AIR-MOUNT	mount kit	3	\$ 209	\$ 160.	\$ 480.
*99	Ultra-low loss cable -custom length	3	\$	\$ 170	\$ 510.
AIR-PCM352	PCI cards for servers	2	\$ 169	\$ 130.	\$ 260.
INSTALL-H	Installation of above items,	1	\$	\$ 2,600.	\$ 2,600.
SERVICE-L	Service contract, 1-4 hour response by dial -in for above items, next day on-site, regular bus hrs, 1 yr	1	\$	\$ 1,200.	\$ 1,200.
APC-350	Battery back u p - 350 va for bridges	2	\$ 129.	\$ 99.	\$ 198.
				Subtotal	\$ 8,831.

## Cabling – K-12 campus

Thank you for affording Premise One the opportunity to address your Communications Cabling Requirements. We propose to provide all labor and material required to install the following:

### Internal Connections

- Install (26) Category 5e Data Information Outlets.
- Install (1) 19" x 84" Data Equipment Cabinet with casters and fan kit.
- Install (1) 19" x 14" Data Equipment Shelves.
- Install (1) Keyboard/Mouse Shelf in new cabinet.
- Install (1) 8-Outlet Power Strip in new cabinet for eligible electronics.
- Install (2) 24 Position Category 6 Patch Panel in new cabinet
- Install (2) Horizontal Wire Manager Panels in new cabinet.

Product #	Description	Qty	List	Cost Ea.	Ext total
LABOR		1		\$ 2,860.	\$ 2,860.