



Federal Communications Commission  
 Consumer & Governmental Affairs Bureau  
 Washington, D C 20554

**CGB**

SEP 15 2003

Control No 0302563/kah-Pol

The Honorable Virgil H. Goode, Jr  
 U S House of Representatives  
 70 East Court Street, Suite 215  
 Rocky Mount, VA 24151

Dear Congressman Goode

Thank you for your letter on behalf of your constituent, Phillip Hager, regarding the Federal Communications Commission's (Commission) recent amendment to the rules implementing the Telephone Consumer Protection Act of 1991 (TCPA). Specifically, he expresses concern that, "without full input from the business community," the Commission reversed its prior conclusion that an "established business relationship" constitutes the necessary express permission to send an unsolicited facsimile advertisement. Mr. Hager indicates that requiring such express permission to be in writing will place economic burdens on small businesses.

On September 18, 2002, the Commission released a Notice of Proposed Rulemaking (NPRM) in CG Docket No. 02-278, seeking comment on whether it should change its rules that restrict telemarketing calls and unsolicited fax advertisements, and if so, how. The NPRM sought comment on the option to establish a national do-not-call list, and how such action might be taken in conjunction with the national do-not-call registry rules adopted by the Federal Trade Commission (FTC) and the numerous state do-not-call lists. In addition, the Commission sought comment on the effectiveness of the TCPA's unsolicited facsimile advertisement rules, including the Commission's determination that a prior business relationship between a fax sender and recipient establishes the requisite consent to receive advertisements via fax. The Commission received over 6,000 comments from individuals, businesses, and state governments on the TCPA rules.

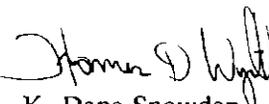
The record in this proceeding, along with our own enforcement experience, demonstrated that changes in the current rules are warranted, if consumers and businesses are to continue to receive the privacy protections contemplated by the TCPA. As explained in the Commission's Report and Order released on July 3, 2003, the record indicated that many consumers and businesses receive faxes they believe they have neither solicited nor given their permission to receive. Consumers emphasized that the burden of receiving hundreds of unsolicited faxes was not just limited to the cost of paper and toner, but includes the time spent reading and disposing of faxes, the time the machine is printing an advertisement and is not operational for other purposes, and the intrusiveness of faxes transmitted at inconvenient times, including in the middle of the night.

As we explained in the Report and Order, the legislative history of the TCPA indicates that one of Congress' primary concerns was to protect the public from bearing the costs of unwanted advertising. Therefore, Congress determined that companies that wish to fax unsolicited advertisements to customers must obtain their express permission to do so before transmitting any faxes to them. The amended rules require all entities that wish to transmit advertisements to a facsimile machine to obtain permission from the recipient in writing.

The Commission's amended facsimile advertising rules were initially scheduled to go into effect on August 25, 2003. However, based on additional comments received since the adoption of the July Report and Order, the Commission, on its own motion, determined to delay the effective date of some of the amended facsimile rules, including the elimination of the established business relationship exemption, until January 1, 2005. The comments filed after the release of the Report and Order indicate that many organizations may need additional time to secure this written permission from individuals and businesses to which they fax advertisements. Enclosed is a copy of the Commission's Order on Reconsideration, released on August 18, 2003.

We appreciate your comments. We have placed a copy of Mr. Hager's correspondence in the public record for this proceeding. Please do not hesitate to contact us if you have further questions.

Sincerely,



For K. Dane Snowden

Chief

Consumer & Governmental Affairs Bureau

Enclosures

**Congress of the United States**  
**House of Representatives**  
Washington, DC 20515-4605

**PLEASE USE THE  
ROCKY MOUNT ADDRESS**

August 20, 2003

C6B  
TCPA  
2563

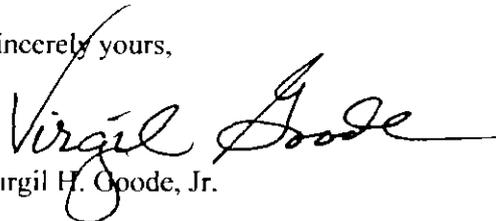
The Honorable Michael Powell, Chairman  
Federal Communications Commission  
445 12<sup>th</sup> Street, SW  
Room 8-B201  
Washington, DC 20554

Dear Chairman Powell.

I am writing you concerning docket number 02-278. I have communicated to you in the past relating to your proposed rules and regulations relating to faxes. Enclosed is a copy of a letter from Mr. Phillip Hager that further illustrates the need to fax information or advertisements to any of their members. I hope you will take a close look at this matter and show every consideration to keeping the established business relationship rule for allowing faxes. Thank you again for your consideration.

With kind regards, I am

Sincerely yours,

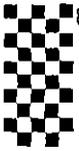
  
Virgil H. Goode, Jr.

VHGjr/cld

Cc: Mr Philip Hager  
16483 Moneta Rd  
P O Box 479  
Moneta, VA 24121

28 AUG 2003 10:04 AM

70 East Courthouse Street, Suite 215, Rocky Mount, VA 24151  
Fax: 540-484-1459 Phone: 540-484-1254



Michael Powell  
Federal Communications Commission  
445 12th St., SW  
Washington, DC 20554

Dear Hon Powell:

RE: Docket # 02-278

I am writing to strongly urge you to stay temporarily and then reconsider the rules governing unsolicited facsimile advertisements included in the Report and Order amending the regulations that implement the Telephone Consumer Protection Act of 1991 (TCPA).

The Commission has decided, without the full input from the business community, to modify the current law by doing away with the "established business relationship" provision pertaining to fax advertisements.

I understand that I would not be allowed to fax promotions for my business. Furthermore, the rule implies that if I call to request membership-related information such as the benefits, events, and services of another business, chamber of commerce or association, I would still have to send my written permission before anything was sent to me.

I believe that the FCC did not fully understand the breadth, scope and practical effect of this decision. These regulations will add to the economic burden of running a small business by increasing paperwork requirements and encouraging frivolous lawsuits against unsuspecting small business owners. There are already many organizations advertising their litigation services and ready to pounce on small businesses that allegedly send out unsolicited faxes.

This proposal is a prime example of an idea where the disadvantages and unintended consequences far outweigh the benefits. I urge you to reconsider the proposal and ask that you temporarily stay the rules until chambers of commerce, trade associations, and businesses are able to provide additional comments.

Sincerely,

Phillip Hager  
16483 Moneta Road P. O. Box 479  
Moneta, VA 24121-5756

cc:  
Senator Warner  
Senator Allen  
Representative Goode