



BELLSOUTH

BellSouth Corporation
675 W. Peachtree Street, N.E.
Suite 4515
Atlanta, GA 30375

bill.smith@bellsouth.com

Bill Smith
Chief Technology Officer

404 927 1900
Fax 404 529 0014

VIA FACSIMILE (732-287-0396) AND REGULAR US MAIL

May 05, 2005

Mr. Jeffrey Citron
Vonage Holding Corp
2147 Route 27
Edison, NJ, 08817

Dear Mr. Citron;

I am writing in response to your letter dated April 25, 2005, regarding Vonage's request to obtain enhanced emergency service capabilities (E-911) from BellSouth. As your letter attempts to characterize BellSouth's positions, let me again make our position clear. VoIP providers today have the ability to provide E-911 functionality to their customers, and this has been the case for some time. The VON Coalition report confirms this. And while your letter speaks to factual inaccuracies in my previous letter, the facts outlined in that letter are accurate and supported by documentation. That said, the core issue before us is how to further extend E-911 capabilities for VoIP users, and we wish to focus the discussions on how to best resolve that issue. We are hopeful that Vonage is prepared to do the same.

As mentioned in my letter of April 20, Mr. Eric Schwartz, AVP of IP Strategy, received documentation from Vonage on April 15, outlining the specific services that Vonage has requested from BellSouth in order to deliver its customers' E-911 calls to the appropriate Public Safety Answering Points (PSAPs). Additionally, your most recent correspondence of April 25, provided further detail regarding the services that Vonage is seeking to acquire from BellSouth. This documentation has proven extremely helpful in providing BellSouth with the details necessary to evaluate such a request.

In response to your letter of April 25, Mr. Schwartz contacted Vonage's technical E-911 team which included John Cummings, Scott Martin, Neal Wrightington, and Ed Mulligan to explore items specified in the letter. Vonage's technical team indicated that, in the near term, Vonage is primarily interested in pursuing direct connection to each of BellSouth's sixty-four 911 selective routers in order to enable delivery of calls to PSAPs. Mr. Schwartz then engaged a technical team of BellSouth E-911 subject matter experts to assess Vonage's E-911 service

documentation. Based on this assessment, BellSouth believes that a suitable technical solution can be arrived at expeditiously.

To that end, BellSouth would like to invite Vonage to engage in direct technical discussions within the next two weeks to work through the details of provisioning dedicated E-911 trunks to Vonage to enable it to route traffic to PSAPs. As a part of this solution, we would also like to discuss the scope and timing of a defined geographic functional trial. Further, BellSouth proposes on-going weekly meetings between our companies until such time as we have successfully implemented a trial solution. Please contact Rick Chapes, Director of Sales for BellSouth Interconnection Services, at (404) 986-6391 to coordinate a mutually agreed upon time for a technical discussion.

I would again like to emphasize that BellSouth is fully supportive of and involved in the collaborative efforts of the VON Coalition, NENA, and other industry forums aimed at establishing a national standards-based solution to these issues. BellSouth is committed to working cooperatively with Vonage and the industry in that forum to arrive at a more permanent solution to these issues. We look forward to hearing from you with a date for our first technical discussion.

Sincerely,



William L. Smith
Chief Technology Officer
BellSouth Corporation

cc: Kevin J. Martin, Chairman FCC
Kathleen Abernathy, FCC Commissioner
Michael J. Copps, FCC Commissioner
Jonathan S. Adelstein, FCC Commissioner
Gregory S. Ballentine, President APCO International
Charles M. Davidson, Commissioner, Florida Public Service Commission
Honorable Jeb Bush
Stan Wise, Commissioner, Georgia Public Service Commission
Deborah Taylor Tate, Director, Tennessee Regulatory Authority
Troy King, Attorney General Alabama
Honorable Charles "Chip" Pickering, Jr.
Honorable Cliff Stearns