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July 12, 2005

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Federal Communications Commission  
Office of Secretary

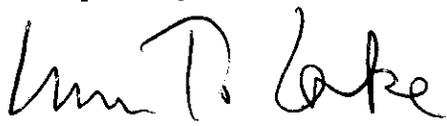
Ms. Marlene H. Dortch  
Secretary  
Federal Communications Commission  
445 12th Street, S.W.  
Washington, D.C. 20554

Re: *Ex Parte* Presentation in IB Docket No. 02-364 and FCC File Nos. SAT-MOD-20050301-00054, SES-MOD-20050301-00261, and SAT-LOA-19970926-00151/52/53/54/56, *et al.*

Dear Ms. Dortch:

On July 12, 2005, the undersigned, counsel to Globalstar LLC, and Anthony J. Navarra, Globalstar's President, met with Donald Abelson, Roderick Porter, Richard Engelman, Gardner Foster, Cassandra Thomas, Karl Kensinger and Scott Kotler of the FCC's International Bureau. The subjects discussed at the meeting included Globalstar's pending petition for reconsideration in IB Docket No. 02-364, Globalstar's pending application for ancillary terrestrial component (ATC) authority (File Nos. SAT-MOD-20050301-00054 and SES-MOD-20050301-00261), and Globalstar's petition for reconsideration of the cancellation of its 2 GHz Mobile Satellite Service license (File Nos. SAT-LOA-19970926-00151/52/53/54/56, *et al.*). The handouts used during the meeting are attached to this letter.

Respectfully Submitted,



William T. Lake  
Counsel to Globalstar LLC

cc: William F. Adler

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# **Globalstar Presentation to FCC International Bureau**

July 12, 2005



# Pending Matters Will Affect Globalstar's Prospects for Long Term Success

- Globalstar needs an ATC authorization
  - Provides opportunity to expand business
  - Addresses inherent limitations of satellite coverage and connectivity
  - Viewed by investment community as essential augmentation of service
  - Globalstar is the only MSS operator that is poised to offer ATC service upon grant of its ATC applications
  - No party has opposed Globalstar's ATC applications on the merits, and the applications require no waivers



# Pending Matters Will Affect Globalstar's Prospects for Long Term Success

- Globalstar needs a spectrum allocation and license at 2 GHz
  - No other expansion spectrum will be available for MSS
  - As Globalstar and other members of the MSS industry (e.g., ICO and Iridium) have learned, it is no longer economically feasible to build new NGSO constellations
  - Globalstar will build one or more GSO satellites to serve specific market segments that can be served acceptably by GSO satellites, e.g., aviation
  - Public interest requires that FCC keep door open for three operators, which MSS market can support and which will ultimately benefit MSS consumers by increasing competition



# Summary



- Globalstar has become a vibrant MSS business providing unique business and public safety voice and data communications worldwide
- FCC must continue to foster a regulatory environment in the U.S. as well as globally to enhance new services
- ATC authorization is essential to accomplishing in a timely manner the dual mode service features
- Spectrum allocations along with new technology implementation has demonstrated market endorsement
- Prompt response to applications remains critical to industry growth and promotion of new features and services

