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July 19, 2005

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VIA HAND DELIVERY

Federal Communications Commission
Office of Secretary

Ms. Marlene H. Dortch
Secretary
Federal Communications Commission
445 12th Street, SW
Washington, DC 20554

Re: Verizon Communications Inc. and MCI, Inc., Applications for Approval of Transfer of Control, WC Docket No. 05-75

Dear Ms. Dortch:

This letter supplements the additional data that Verizon provided on July 8, 2005, in response to certain questions and clarifications requested by the Staff in connection with Verizon's response to the Commission's May 5, 2005 initial information and document request, dated May 26, 2005.

Question: Supplement the response to specification 1.c by providing the number of your customers to which you provided \$250-\$6,999 in services during 2004 and the percentage of your revenues accounted for by these customers; the number of your customers to which you provided \$7000-\$49,999 in services during 2004 and the percentage of your revenues accounted for by these customers; and the number of your customers to which you provided \$50,000-\$999,999 in services during 2004 and the percentage of your revenues accounted for by these customers.

Response:

Business Customers. During 2004, Verizon provided \$50,000-\$999,999 in services to a total of [Begin Confidential] [End Confidential] retail customers. Of this total, [Begin Confidential] [End Confidential] customers were served by ESG while [Begin

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Confidential [End Confidential] were served by Retail Markets.¹ These customers accounted for approximately [Begin Confidential] [End Confidential] in total revenues, of which approximately [Begin Confidential] [End Confidential] was attributable to the subset of customers served by ESG while approximately [Begin Confidential] [End Confidential] was attributable to the subset of customers served by Retail Markets.

During 2004, Verizon provided \$7,000-\$49,999 in services to a total of [Begin Confidential] [End Confidential] retail customers. Of this total, [Begin Confidential] [End Confidential] customers were served by ESG while [Begin Confidential] [End Confidential] were served by Retail Markets. These customers accounted for approximately [Begin Confidential] [End Confidential] in total revenues, of which approximately [Begin Confidential] [End Confidential] was attributable to the subset of customers served by ESG while approximately [Begin Confidential] [End Confidential] was attributable to the subset of customers served by Retail Markets.

During 2004, Verizon provided \$250-\$6,999 in services to a total of approximately [Begin Confidential] [End Confidential] retail customers all of whom were served by Retail Markets. These customers accounted for approximately [Begin Confidential] [End Confidential] in revenues.

The percentage of Verizon's revenues accounted for by these customers depends on the base of revenues used in the denominator of such calculation. During 2004, ESG's total revenues were approximately [Begin Confidential] [End Confidential]; Retail Markets' total revenues were [Begin Confidential] [End Confidential]; Verizon's total domestic wireline telecom revenues were approximately \$38 billion; and total Verizon revenues were approximately \$71 billion.² The customers to whom Verizon provided \$50,000-\$999,999 in services represent approximately [Begin Confidential] [End Confidential] of combined ESG and Retail Markets revenues, approximately [Begin Confidential] [End Confidential] of total domestic wireline telecom revenues, and approximately [Begin Confidential] [End Confidential] of total Verizon revenues.³ The customers to whom Verizon provided \$7,000 - \$49,999 in services represent approximately

¹ These sales organizations are described in Verizon's response to specification 1.a of the Commission's May 5, 2005 initial information and document request.

² The revenue figures for ESG and Retail Markets both here and in Verizon's original response to specification 1.c include all services and products provided to these customers, including both network services as well as ancillary services such as CPE and network integration.

³ By way of comparison, customers to whom Verizon provided \$5 million or more in services in 2004 represent approximately [Begin Confidential] [End Confidential] of combined ESG and Retail Markets revenues, whereas customers to whom Verizon provided \$1 million - \$4,999,999 in services in 2004 represent approximately [Begin Confidential] [End Confidential] of combined ESG and Retail Markets revenues.

[Begin Confidential] **[End Confidential]** of combined ESG and Retail Markets revenues, approximately **[Begin Confidential]** **[End Confidential]** of total domestic wireline telecom revenues, and approximately **[Begin Confidential]** **[End Confidential]** of total Verizon revenues. The customers to whom Verizon provided \$250 - \$6,999 in services represent approximately **[Begin Confidential]** **[End Confidential]** of Retail Markets revenues, approximately **[Begin Confidential]** **[End Confidential]** of combined ESG and Retail Markets revenues, approximately **[Begin Confidential]** **[End Confidential]** of total domestic wireline telecom revenues, and approximately **[Begin Confidential]** **[End Confidential]** of total Verizon revenues.

Wholesale Customers. During 2004, Verizon provided \$50,000-\$999,999 in services to a total of **[Begin Confidential]** **[End Confidential]** wholesale customers. These customers accounted for approximately **[Begin Confidential]** **[End Confidential]** in revenues. This represents approximately **[Begin Confidential]** **[End Confidential]** of Verizon's total wholesale revenues for 2004.

During 2004, Verizon provided \$7,000-\$49,999 in services to a total of **[Begin Confidential]** **[End Confidential]** wholesale customers. These customers accounted for approximately **[Begin Confidential]** **[End Confidential]** in revenues. This represents less than **[Begin Confidential]** **[End Confidential]** of Verizon's total wholesale revenues for 2004.

During 2004, Verizon provided \$250-\$6,999 in services to a total of approximately **[Begin Confidential]** **[End Confidential]** retail customers all of whom were served by Retail Markets. These customers accounted for approximately **[Begin Confidential]** **[End Confidential]** in revenues. This represents less than **[Begin Confidential]** **[End Confidential]** of Verizon's total wholesale revenues for 2004.

These totals reflect booked revenues, not billed revenues. In calculating these totals, we did not include wholesale revenues provided to affiliated carriers such as Verizon Wireless or GNS. We also did not include revenues from wireless interconnection; settlement payments from independent ILECs; and reciprocal compensation payments. Verizon took the same approach with respect to its original response to specification 1.c.

Sincerely,



- cc: Best Copy and Printing, Inc. Erin McGrath Tom Navin
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