

Laurel Telecommunications Corporation (LTC) and co-owned Coloco do not normally offer end-user interconnected VoIP services. We offer some wholesale services that certain companies use like "unbundled elements" in conjunction with their own or other companies products in the provision of VoIP services. This service is not a complete package and cannot be directly resold to the public. For example, we do not offer individual billing, nor do we connect with end-user CPE (our customers must provide their own authentication, security, E911, customer-service, etc. to create retail services).

There is only one case which may be construed as an exception. A customer with equipment in our colocation facility decided to order PRI service from us and to install their own VoIP gateway equipment here and at their office in Northern Virginia. Technically, they are providing their own VoIP but we still wanted to be sure they are aware of the E911 options. Since we are a Maryland CLEC with connection only to Maryland's PSAP's, we are presently unable to provide them with E911 for Virginia.

We advised them of this and recommended that they obtain some local POTS services from the ILEC and use it as trunks on their VoIP PBX system for the exclusive purpose of routing E911 calls. Additionally, we pointed out that a traditional telephone on this line would be a good idea, as it would provide emergency 911 access in a power outage. They have written to us confirming that they do have such local service and are working on connecting it in the ways we have recommended.

We have no present plans to provide end-user VoIP. Should we decide to introduce such as service in the future, we are aware of and will comply with all applicable regulations. We are able to provide E911 tandem access to VoIP companies needing it in Maryland.