

**EXHIBIT G**

R.C.A.  
RECEIVED  
05 AUG 23 PM 3:42



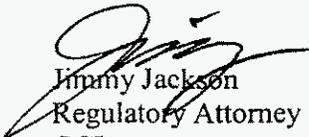
Regulatory Commission of Alaska  
701 W 8<sup>th</sup> Ave  
Suite 300  
Anchorage AK 99501

**RE: Docket U-05-04**

Dear Commissioners:

*Attached please find written copies of information that has previously been provided in this Docket, via email, to the Commission and its Staff.*

Sincerely,

  
Jimmy Jackson  
Regulatory Attorney  
GCI

**Jimmy Jackson**

---

**From:** Jimmy Jackson  
**Sent:** Wednesday, July 27, 2005 1:02 PM  
**To:** 'Jess'  
**Cc:** Derek Welton; Patrick Goodyear; Bob Baldwin; Jimmy Sipes  
**Subject:** GCI answers

Jess:

In response to the questions that you have asked, GCI provides the following information.

1) Could you provide an estimate of the number of access lines and trunks that GCI would install in all its proposed service areas?

Answer: Attached (This information is considered confidential) For the small communities where no estimate of access lines or trunks is provided, GCI's plan is to use total service resale, using entirely the facilities of the ILEC.

2) Wireless local loop

- is the WLL system that GCI will deploy in the proposed service areas different from the system used by ACS-F and ACS-AN?

Answer: To the best of our knowledge, the GCI system will be different from the system used by ACS. Stated differently, as far as we are aware ACS has not employed the same system that GCI plans to use.

- GCI is providing WLL in Anchorage, what equipment are you using and could you please provide some specifications?

Answer: GCI has used various WLL systems in Anchorage; at present GCI primarily uses the Airspan AS4000. Specifications attached.

- will GCI install similar WLL system in the proposed service areas with that in Anchorage?

Answer: The plan for the proposed services areas is to install Airspan 4020, a similar but improved system. Specifications attached.

- is the WLL network temporary, just to serve immediate request for service and where HFC facility is not yet available? My understanding is that GCI will provide services using HFC facilities but will be able to cover the entire proposed service areas within up to five years. In the meantime, while HFC is not available throughout the proposed locations, GCI will have to rely on WLL systems and resale. Please let me know whether my assumptions are correct.

Answer: WLL will not be temporary. As stated in GCI's letter of March 22, 2005, some of the communities are larger than GCI can expect to serve with HFC within 5 years. In those communities, at the end of five years portions of the service area will be served with HFC and other areas with WLL (or resale). While there may be some customers along the margins that will be first served with WLL and later with HFC, that will not be the norm. GCI has found in other markets that it is disruptive to the customer to move them from one technology to another.

- there were comments regarding GCI's proposed WLL stating that GCI failed to

8/23/2005

provide description of the spectrum bands it intends to operate its WLL system and the nature the use any such spectrum bands.

In addition, the commenters stated that GCI has not explained whether it intends to use FCC licensed or unlicensed wireless spectrum, or whether it will share unlicensed spectrum with incumbent microwave providers which may cause interference with GCI's proposed WLL operations. Please provide answers to these comments.

Answer: GCI will operate in its own licensed PCS spectrum. Therefore, there are no interference issues with other users.

With the attachments I have previously emailed (forecasts and WLL system specifications), I hope this information satisfactorily answers your questions. If you have any further questions, please let me know. However, I will probably not be available tomorrow thru Monday. A "reply all" would at least get the questions to the engineers.

Thanks you for your attention to this matter.

Jimmy

8/23/2005

## Jimmy Jackson

---

**From:** Jimmy Jackson  
**Sent:** Monday, August 15, 2005 12:03 PM  
**To:** 'Jess'  
**Cc:** Derek Welton; Patrick Goodyear; Bob Baldwin; Jimmy Sipes  
**Subject:** RE: Technical issues

Jess:

We are preparing the additional copies of the maps. And I will have to consult with the engineering staff regarding some of your questions, but I'll get back to you on them.

One point that you are overlooking is "resale". It, along with WLL, was stated in our earlier letter to be a service option outside of the HFC areas. The resale option really answers several of your questions. If terrain and customer location create problems for individual customers, those customers can be served by resale. Also, under present plans, WLL will be used only in the areas adjacent to HFC areas, such as in the general Valdez area but outside of the HFC coverage in Valdez. Distinct communities, such as McCarthy, will be served by resale. With resale, there is no new interconnection, no new trunking, etc., because all traffic continues to be carried on the facilities of the ILEC. All carriers are required by both state and federal law to allow resale (but without a discount, which GCI understands)

Finally, I note that the new regulations now finally adopted by the Commission in R-03-3 do not require any detailed information on system configuration.

Thanks, and I'll be getting the additional information to you as it becomes available.

Jimmy

**Jimmy Jackson**

---

**From:** Jimmy Jackson  
**Sent:** Monday, August 22, 2005 8:53 AM  
**To:** 'Jess'  
**Subject:** Airspan  
**Attachments:** aboutus\_networks\_namerica.pdf

Jess-

I am putting together the information you requested, most of which will come in a document later this morning. But I wanted to go ahead and forward this information regarding Airspan. See the second paragraph in particular.

Thanks

Jimmy

8/23/2005





[ABOUT US](#) | 
 [PREFERS](#) | 
 [SERVICES](#) | 
 [SUPPORT](#) | 
 [PRESS ROOM](#) | 
 [INVESTORS](#)

**Worldwide Networks**

- Company Profile
- Our Vision
- North America
- Worldwide Networks
- North America
- Europe, M East & Africa
- Asia Pacific
- L America & Caribbean
- Careers

Headquartered in Boca Raton, Florida, Airspan has over 200 employees serving customers in more than 95 countries around the world. In the Americas we serve from Canada to the southern tip of South America, including the Caribbean. Our North America region, established in 2000, has sales and marketing offices in Colorado, North Carolina and Florida. Since its introduction into the North American market, Airspan Networks has greatly increased its presence, establishing a powerful go-to-market strategy via distribution channels to provide services and support to our 48 in-service networks and to aggressively pursue our targeted market. We expect our customers to have over 20,000 subscribers in service on Airspan-provided links by the end of 2005.

In February 2005 Airspan Networks became an approved provider of wireless access equipment under the USDA Rural Utilities Services (RUS) Telecommunications program. That program was established by the US Government to support the rural regions in the United States that have difficulty in obtaining broadband data telecommunications connections and to close the digital divide gap. With our recent listing under RUS together with our new WiMAX product platform, Airspan will significantly increase its presence in the region.

**Jimmy Jackson**

---

**From:** Jimmy Jackson  
**Sent:** Monday, August 22, 2005 9:38 AM  
**To:** 'Jess'  
**Subject:** information  
**Attachments:** jess.doc

Jess-

Attached is the information that I have been able to pull together. I will forward any additional information that becomes available this morning.

Jimmy

8/23/2005

Jess:

We have done our best to gather the information that you requested. Due to other commitments, we really only had Friday afternoon and the weekend to prepare our responses.

Q. Could you please provide information regarding space and power arrangements GCI has in each of the communities it proposed to serve?

One fact that is relevant to this, and several other questions, is that GCI, through GCI Cable, already has at least one customer service office, as well other facilities, in every service area where we propose to provide local service.

In Palmer/Wasilla, Sitka, Bethel, and Seward, GCI expects to locate facilities in existing GCI buildings. In Kenai/Soldotna, Ketchikan, Kodiak, Homer, Valdez, Nome, Petersburg, and Cordova a new building is required and will likely be constructed on existing GCI property. After certification is obtained, GCI will negotiate with each ILEC to determine if collocation can be obtained and, if not, GCI will lease or purchase property for its equipment, as necessary in each locality.

Q. Has GCI made arrangements, if necessary, regarding where its towers or equipment will be installed, particularly if the area is not owned by GCI?

A. We have not yet made arrangement for towers. Where possible, we would seek to use existing towers we may own, or share existing tower facilities with other carriers.

Q. GCI provided several vendors of switches that it will use to provide service. However, could you provide specific information what switches GCI will use for each of the proposed service areas.

A. GCI often uses a "back and forth" bidding process with vendors for equipment acquisition. Using this process, GCI negotiates with multiple vendors simultaneously, seeing if each can beat the other on price, technical abilities, and quality. GCI is in the final stages of just such a process for selection of the switches that will be used in the new service locations. The three vendors with whom GCI is negotiating are Metaswitch (models 2510 and 3510), Tekelec (Models 6000 and 7000) and Lucent (Models LCS and FS 3000)

Q. The schematic diagram shows that GCI will provision SS7 in all the proposed service areas. Please provide the projected cost for provisioning of SS7. Also, please provide additional specifics regarding the provision of SS7, like would all features be available in all proposed areas?

A. Each of the switches that GCI is considering has SS7 capability, but the price of SS7 is bundled into the total switch cost, not broken out as a separate cost element. Current estimates for other costs are \$528,150 capital and \$115,688.20 monthly recurring costs. These estimates were made using standard, current methodologies and technologies, and GCI believes more efficient methods may be available in actual deployment. As to the features that will be available on GCI facilities, GCI intends to provide full featured service in all locations.

Q. Please clarify whether GCI will have local presence in each of the areas where it will provide service through HFC and WLL? Would its technical staff provide immediate service in all these locations?

A. As noted above, GCI already has a local presence in every proposed service area. The presence includes both customer service personnel and technical staff for the cable system. The existing presence will be expanded, as necessary, and supplemented by other systems as discussed below regarding the "service and safety standards." A complete listing of all existing customer service locations is also set out in that discussion.

Q. Provide more information how GCI will comply with the STMP and quality of service standards. In addition, please provide additional information to support reliability of the proposed cable telephony system.

A. GCI provides the following information regarding each of the referenced regulations, as supplemented by our follow-up email.

### **3 AAC 52.210. Business office**

(a) GCI has retail office facilities throughout Alaska. Locations and hours of operation are as follows (Jess, this information includes areas not relevant to the application, such as Anchorage, but I was not able to edit the information without creating a worse mess!)

#### **Anchorage GCI Stores:**

1901 Abbott Road  
Anchorage, Alaska 99502  
8:30AM to 7:00PM M-F  
10:00AM - 4:00PM Saturday

2800 C. St  
Anchorage, Alaska  
99503  
8:30AM to 7:00PM M-F  
10:00AM - 4:00PM  
Saturday

360 Boniface Parkway  
Anchorage, Alaska 99504  
8:30AM to 5:30PM M-F

Anchorage 5th Ave. Mall  
Anchorage, Alaska  
10:00AM - 9:00PM M-F  
10:00AM - 8:00PM Saturday

Diamond Center  
Mall  
Anchorage,  
Alaska  
10:00AM - 9:00PM M-F  
10:00AM - 6:00PM  
Saturday

11:00AM - 6:00PM Sunday

**Barrow GCI Store:**

PO Box 489  
1230 Agvik Street, First Floor  
Barrow, Alaska 99723  
852-5511  
8:30AM - 5:00PM M-F  
Closed from Noon - 1pm

**Eagle River GCI Store:**

13221 Old Glenn Hwy  
Eagle River, Alaska 99577  
10am to 7pm M-F  
10am to 5pm Saturday

**Eielson AFB GCI Store:**

2539 Central Avenue/Next to Alaska USA  
Federal Credit Union  
Eielson AFB  
372-4169 or 1-800-800-4800  
9:00AM - 3:00PM M-R  
10:00AM - 3:00PM F

**Kenai/Soldotna GCI Store:**

189 South Binkley Street, Suite #101  
Soldotna, Alaska 99669  
262-3266  
9:00AM - 5:00PM M-F

**Kotzebue GCI Store:**

PO BOX 750  
606 Bison Street  
Kotzebue, Alaska 99752  
442-2620  
442-3732 FAX

12:00AM - 6:00PM  
Sunday

**Bethel GCI Store:**

PO Box 247  
210 3rd Street  
Bethel, Alaska  
99559  
543-3226  
9:00AM -  
4:30PM M-F

**Fairbanks GCI Store:**

505 Old Steese Highway, Suite #101  
Fairbanks, Alaska 99701  
452-7191  
9:00AM -  
5:30PM M-F  
After 5:30 and weekends, 24 hour answering service  
1-800-800-4800  
7:30AM - 7:30PM M - F  
9:00AM - 7:00PM  
Saturday

**Homer GCI Store:**

397 East Pioneer  
Avenue, Suite #3  
Homer, Alaska  
99603  
235-6366  
235-6625 FAX  
8:00AM -  
5:00PM M-F

**Ketchikan GCI Store:**

2421 Tongass, Suite 104  
Ketchikan, Alaska 99901  
225-2191  
225-4943 FAX  
7:30AM -  
5:00PM M-F

**Nome GCI Store:**

110 Front Street, Suite  
103  
Nome, Alaska  
99762  
443-2550  
8:00AM -  
5:00PM M-F

**Cordova GCI Store:**

PO Box 791  
202 Nicholoff Way  
Cordova, Alaska 99574  
424-7317  
424-5138 FAX  
8:00AM - 5:00PM M-F

**Juneau GCI Store:**

3161 Channel Drive, Suite  
#1  
Juneau, Alaska 99801  
586-3320  
9:00AM - 5:00PM M-F  
8:00AM - 4:00PM  
Saturday

**Kodiak GCI Store:**

2011 Mill Bay Road  
Kodiak, Alaska 99615  
486-3334  
486-5160  
8:00AM - 5:00PM M-F

**Petersburg GCI Store:**

914 South Nordic Drive  
Petersburg, Alaska 99833  
772-3292  
10:00AM - 4:00PM M-F

8:00AM - 5:00PM M-F

**Seward GCI Store:**

300 4th Avenue  
Seward, Alaska 99664  
224-8912  
8:00AM - 5:00PM M-F

**Sitka GCI Store:**

208-A Lake Street  
Sitka, Alaska 99835  
747-3535  
8:00AM - 5:00PM M-F

**Soldotna GCI Store:**

189 South Binkley Street,  
Suite #101  
Soldotna, Alaska 99669  
262-3266  
9:00AM - 5:00PM M-F

**Valdez GCI Store:**

104 Harbor Court Building  
Valdez, Alaska 99686  
835-4930  
8:00AM - 5:00PM M-F

**Wasilla GCI Store:**

501 Main Street  
Wasilla, Alaska 99654  
1-800-800-4800  
9:00AM - 6:00PM M-F  
10:00AM - 4:00PM Saturday

**Wrangell GCI Store:**

325 Front Street  
Wrangell, Alaska  
874-2392  
10:00AM - 4:00PM M-F

Additionally GCI maintains statewide customer service via toll free telephone as follows:

Residential customer service: Between the hours of 7:30 a.m. to 7:30 p.m. Monday through Friday and 8:30 a.m. to 7 p.m. on Saturdays.

Business customer service: Between the hours of 8 a.m. to 6 p.m. Monday through Friday.

GCI will make a reasonable effort to advise customers of the most economic service available and assist customers in making choices for service.

- (b) GCI has established rates and customers will be notified in advance by GCI customer service agents. If line extension is required we will follow our line extension tariff.
- (c) GCI has established the following toll free customer service access:
  - 1-800-800-4300 (Residential customer service)
  - 1-800-800-7754 (Business customer service)
- (d) GCI staffs customer service locations throughout the state and will respond to customers through its agents.

3 AAC 52.260. Engineering and maintenance

- (a) The specific standards are somewhat obsolete, as most of the organizations/publications listed have long since been merged in other organizations, broken apart into separate organizations, or at least renamed. GCI is compliant with current comparable standards, and adheres to Telcordia standards, which are, in part, the successor documents to the Bell System Practices.
- (b) GCI presently complies with this practice, and will continue to do so.
- (c) GCI designs and operates its network to these standards presently, and will continue to do so.
- (d) This requirement is written to apply primarily to copper loops leased from an ILEC. It would be up to them to police the conformity of those lines to technical criteria. GCI HFC loops meet comparable requirements.
- (e) GCI designs its facilities in compliance with the requirements of the STMP. This is addressed in detail elsewhere.
- (f) GCI performs maintenance routines and tests on all major network components, and maintains records of these routines.
- (g) GCI maintains a vast array of test and monitor equipment throughout its network. Even remote, unmanned facilities are constantly monitored.
- (h) All GCI switching systems have access to standard "milliwatt," quiet termination, and loop-around test lines.
- (i) All GCI switching systems provide Automatic Number Identification (ANI).
- (j) GCI maintains equipment assignment records through the Metasolv system. To the degree GCI leases copper cables from ILECs, it has records correlating telephone numbers to cable pair numbers. GCI maintains office equipment drawings and trunking diagrams. GCI also has outside plant (COAX, fiber, and some copper cable) layout drawings.
- (k) GCI's subscriber billing records are maintained electronically in its CBS, Kenan, and Private Line Billing systems in good working order.
- (l) GCI's subscriber long distance billing records are generated automatically in its digital switching systems in standard AMA format, and stored on disk for an appropriate period of time. (Not sure how long, and I need to look up what AMA stands for when I get back in the office. Automatic Message Accounting, I think. Not positive.)
- (m) GCI routinely reviews billing records at customer request, correcting any billing errors as necessary.

### **3 AAC 52.270. Service interruptions**

- (a) GCI has established maintenance windows for routine maintenance to be performed. These windows are opened when disruption to the customer will be minimal. Additionally, GCI staffs technical operations employees in the Regional Centers throughout the State to respond to any outages.
- (b) All GCI central office equipment has battery and generator backup exceeding eight hours capacity.
- (c) GCI has established maintenance windows for routine maintenance to be performed. These windows are opened when disruption to the customer will be minimal.

### **3 AAC 52.280. Customer reports**

- (a) All reported troubles flow through the Integrated Trouble Service desk at GCI. Goals are established to solve the trouble on a "first call resolution". Any troubles that can't be solved over the phone are escalated to a "Tier 1" where a Remedy trouble ticket is opened. Remedy tickets will be tracked to comply.
- (b) Local site agents and technical personnel located in regional centers will respond and comply.
- (c) Local site agents and technical personnel located in regional centers will respond and comply.
- (d) Monitoring equipment will be installed and monitored by a 24X7 Network Operations Center.
- (e) GCI will notify customers through various means including public service announcements, door hangars or other means necessary.
- (f) GCI will use and currently uses scheduling and dispatch information systems (software) to comply.

### **3 AAC 52.290. Installation service**

- (a) Service orders are established for each request for service. GCI tracks the aging of these service orders to comply with the requirement.
- (b) GCI provides single party service to all its customers.

### **3 AAC 52.310. Switching design standards**

- (a) GCI will maintain such records.
- (b)(1)-(4) These are standard switching system design practices. GCI designs routing and translations this way presently, and will continue to do so.

(c) These are standard switching system design practices. GCI designs its switching systems to these standards presently, and will continue to do so.

(d)(1)- (5) These are standard switching system design practices. GCI designs its switching systems to these standards or better presently, and will continue to do so.

(e) GCI designs its switching systems to these standards or better presently, and will continue to do so.

(f) GCI uses standard Telcordia practices in establishing Traffic Engineering criteria.

### 3 AAC 53.705

(d)(1)(A) All GCI service will be one-party service.

(d)(1)(B) Cable modem service is already available in the communities where GCI is proposing to use HFC to provide local service and the cable modem service will be available throughout cable telephony areas. Cable modem service is available at megabit rates.

(d)(2)(A) All GCI switching systems will have a full suite of custom calling and CLASS features.

(d)(2)(B) E911 will be available in all GCI-served locales.

(e) GCI cable facilities that will be used for cable telephony can provide Cable TV. Cable modem service also provides bandwidth that can transmit video.

(f)(1)(A) E911 will be available in all GCI-served locales.

(f)(1)(B) All GCI service will be one-party service.

(f)(1)(C) Cable modem service is available in conjunction with cable telephony service. Cable modem service is available at megabit rates.

(f)(2) GCI switching systems will be able to provide BRI ISDN (a switched digital service) at 64-128 kEps. Also, cable modem service is available in conjunction with cable telephony service. Cable modem service is available at megabit rates.

(g)(1) GCI provides no party line service

(g)(2)(A) GCI switching systems will be able to provide BRI ISDN at greater rates (64-128 kbps), and cable modem service is available in conjunction with cable telephony service. Cable modem service is available at megabit rates.

(g)(2)(B) transmission and reception of high-bit-rate data at no less than 1 megabit per second; and

Cable modem service is available in conjunction with cable telephony at megabit rates.

(g)(2)(C) GCI cable facilities can provide Cable TV. Cable modem service also provides bandwidth that can depict video.

You have also previously asked for more information regarding the Airspan system for providing WLL. We do not have access to information regarding other instances where Airspan is being used for local exchange service, but we note that most wireless carriers provide fixed service as an adjunct to mobile service and thus escape classification of the service as "local" and regulation by state commission, just as ATT did a few years ago in Anchorage. I have previously forward information showing that Airspan has been approved by the Rural Utilities Services (RUS)

GCI has been using the Airspan system in Anchorage since 2000. Installation was completed in the spring of 2000 and initial testing began in the fall using employees to critique operation of the system. "Real" customers were placed on the system in the first quarter of 2001, first as voice only and later for both voice and data. The system has gone through several versions of software and is currently very stable. There has been only a single failure of an RF card in one shelf over the entire duration of the deployment. The typical customer currently served can expect to have an availability of approximately 99.89%. This number is based on the equipment availability values, a link availability of 99.90%, and a mean time to repair (MTTR) of eight (8) hours.

## Jimmy Jackson

---

**From:** Jimmy Jackson  
**Sent:** Monday, August 22, 2005 10:29 AM  
**To:** 'Jess'  
**Subject:** FW: Airspan Announces Sale of WipLL 700 MHz Networks to Green Hil...pdf  
**Attachments:** Airspan Announces Sale of WipLL 700 MHz Networks to Green Hil...pdf

Here is some more informaton regarding Airspan

---

**From:** Patrick Goodyear  
**Sent:** Monday, August 22, 2005 10:23 AM  
**To:** Jimmy Jackson; Derek Welton  
**Subject:** Airspan Announces Sale of WipLL 700 MHz Networks to Green Hil...pdf

Green Hills Telephone - Breckenridge, MO. [www.greenhills.net](http://www.greenhills.net)

Blue Valley Telephone - Home, KS [www.bluevalley.net](http://www.bluevalley.net)

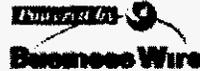
S&T Telephone - Dighton, Kansas 67839 - [www.st-tel.net](http://www.st-tel.net)

Craw-Kan Telephone - Girard, KS [www.ckt.net](http://www.ckt.net)

Rainbow Telephone - Everest, KS [www.rainbowtel.net](http://www.rainbowtel.net)

Mobius Communications - Hemingford, NE [www.bbc.net](http://www.bbc.net)

[September 28, 2004]



**Airspan Announces Sale of WipLL 700 MHz Networks to Green Hills Telephone and other US Operators via System Integrator Stutler Technologies**

BOCA RATON, Fla. --(Business Wire)-- Sept. 28, 2004 -- Airspan Networks, Inc. (Nasdaq:AIRN), a leading worldwide provider of broadband fixed wireless DSL networks, announced today that it has sold its WipLL 700 MHz Broadband Wireless Access systems through Stutler Technologies, its Authorized System Integrator, to Green Hills Telephone, Blue Valley Telephone, S&T Telephone, Craw-Kan Telephone, Rainbow Telephone and Mobius Communications Corporation.

In June 2003, the FCC auctioned licenses at 700 MHz for use in broadband communications initiatives in the United States. The frequencies were being vacated by UHF television operators who were moving their signals to digital TV in other frequencies. Rural telecommunications providers like Green Hills Telephone, Blue Valley Telephone, S&T Telephone, Craw-Kan Telephone, Mobius Communications Corporation, NE Nebraska Telephone and Rainbow Telephone purchased some of these licenses, seeking this low-frequency spectrum to offer wireline-equivalent services to subscribers in rural America by means of wireless access networks. They have now acquired Airspan's WipLL platform to roll out their services in the 700 MHz band to their customers in Missouri, Kansas, and Nebraska. Those customers will receive Broadband Internet access as well as other integrated services such as Voice over IP.

According to Donn Swedenburg, Technology Consultant for RVW Inc., 700 MHz is an ideal frequency for last-mile Broadband Wireless Access. RVW,

which has advised a number of the providers in their selection of the Airspan platform, has been encouraging its clients who own the spectrum to begin deploying systems as soon as possible. "We feel that the reliability, performance and price of Airspan's 700 MHz products provide the best package of features, performance and value available today in broadband multipoint distribution systems," he said.

Dave Kirk, Sales Director for Stutler Technologies, says that Stutler is also very pleased with field deployments of Airspan's WipLL 700 MHz products. Stutler has installed non-line of sight links with WipLL at ranges greater than 18 miles, and the signals have experienced minimal degradation. "This combination of range and NLOS capability, paired with WipLL's low-cost and modular infrastructure, allows spectrum owners like Green Hills, Blue Valley, S&T, Craw-Kan, Rainbow, and Mobius to increase their market penetration for advanced telecommunications services in a very cost-effective manner."

Green Hills Telephone acquired the 700 MHz spectrum to enable it to increase its market area and range of services, according to Chuck Erke, Information Systems Manager for Green Hills. The company has found that the modular base station architecture and high-performance subscriber equipment of Airspan products creates a strong business case for providing advanced broadband services to its customers. The company had no hesitation in choosing a broadband wireless architecture from Airspan that enables it to offer subscribers value-added services such as Voice over IP and Virtual LANs. The company expects to achieve substantial cost savings using Airspan solutions to reach its service areas.

"We are very encouraged by the overwhelmingly positive response the 700 MHz spectrum owners have given us on our product," said Dick Lee, General Manager and Vice President of Airspan's North American Sales group. "These sales reflect the considerable value that our system integrators, of which Stutler Technologies was a pioneer, bring to our business. The speed with which our 700 MHz products have found acceptance among US operators, together with the very successful introduction of our 900 MHz WipLL product line in 2003, is evidence of this value. The integrators have dramatically increased our North American business, and we expect further growth as we continue to add new distribution channels to the market."

#### About Stutler Technologies

Stutler Technologies, Corp., based out of Emporia, Kansas, is a turn-key systems integrator with services ranging from wireless path analysis to complete backhaul, broadband, and network installation and tower services. Stutler has a strong telephony background and works with telephone operating companies, commercial businesses, cities, schools, and WISPs coast to coast. Stutler Technologies, Corp. has built over 20 Airspan WipLL networks in the last year. More information on Stutler can be found at <http://www.stutler.net>

#### About Green Hills

Green Hills Companies of Breckenridge, Missouri, provide telephone, long distance, cable TV, and toll-free Internet service to North Central Missouri rural communities. Green Hills plans on using their 700 MHz spectrum to provide commercial grade internet services and potentially dial tone to areas currently not being reached by fiber and copper.

#### About RVW Inc.

RVW is a professional telecommunications engineering firm that assists ILEC's and CLEC's in adapting technology to both traditional and emerging markets. More information on RVW can be found at <http://www.rvwinc.com>

#### About Airspan Networks Inc.

Airspan Networks provides wireless voice and data systems and solutions, including Voice Over IP (VoIP), to both licensed and unlicensed operators around the world in frequency bands between 700 MHz and 6 GHz, including both PCS and 3.5GHz international bands. Airspan has a strong product evolution roadmap that includes offerings compliant with the new 802.16-2004 standard, and with built-in 802.16e capability. Airspan is on the Board and a founder member of the WiMAX Forum. The Company has deployments with more than 200 operators in more than 70 countries. Airspan's systems are based on radio technology that delivers excellent area coverage, high security and resistance to fading. Airspan's systems can be deployed rapidly and cost effectively, providing an attractive alternative to traditional wired communications networks. Airspan also offers radio planning, network installation, integration, training and support services to facilitate the deployment and operation of its systems. Airspan is headquartered in Boca Raton, Florida with its main operations center in Uxbridge, United Kingdom.

More information on Airspan can be found at <http://www.airspan.com>

This press release contains forward-looking statements within the meaning of Section 27A of the Securities Act of 1933 and Section 21E of the Securities Exchange Act of 1934. All statements, other than statements of historical facts, including statements regarding our strategy, future operations, financial position, future revenues, projected costs, prospects, plans and objectives of management, may be deemed to be forward-looking statements. The words "anticipates," "believes," "estimates," "expects," "intends," "may," "plans," "projects," "will," "would" and similar expressions or negative variations thereof are intended to identify forward-looking statements, although not all forward-looking statements contain these identifying words. We may not actually achieve the plans, intentions or expectations disclosed in our forward-looking statements and you should not place undue reliance on our forward-looking statements. There are a number of important factors that could cause actual results or events to differ materially from the plans, intentions and expectations disclosed in the forward-looking statements we make. Investors and others are therefore cautioned that a variety of factors, including certain risks, may affect our business and cause actual results to

differ materially from those set forth in the forward-looking statements. These risk factors include, without limitation: (i) a slowdown of expenditures by communication service providers; (ii) increased competition from alternative communication systems; (iii) the failure of our existing or prospective customers to purchase products as projected; (iv) our inability to successfully implement cost reduction or containment programs; (v) a loss of any of our key customers; (vi) our ability to retain the largest existing customer of Nortel Network's fixed wireless business; (vii) our ability to continue to sell the existing inventory of Nortel Network's fixed wireless business on purchase terms and conditions comparable to those currently utilized, and (viii) specific to this press release, Airspan's ability to successfully produce and distribute its product in the 700 MHz frequency; Stutler's ability to deploy the networks sold; and the end-users' ability to sell services on the networks and to pay for the equipment. The Company is also subject to the risks and uncertainties described in its filings with the Securities and Exchange Commission, including its Annual Report on Form 10-K for the year ended December 31, 2003. You should read those factors as being applicable to all related forward-looking statements wherever they appear in this press release. We do not assume any obligation to update any forward-looking statements.

[ [Back To TMCnet.com's Homepage](#) ]

Copyright 2005 Techonology Marketing Corporation (TMC) - All rights reserved

**Jimmy Jackson**

---

**From:** Jimmy Jackson  
**Sent:** Monday, August 22, 2005 11:22 AM  
**To:** 'Jess'  
**Subject:** Airspan availability

Jess-

As I indicated earlier, we were hussling to put together the information by this morning. After Gene Strid looked at it, he indicated that we would actually design and install the Airspan system to achieve better availability that indicated in my earlier message, so that we would achieve 99.96 availability.

Thanks

Jimmy

8/23/2005