

SCHEDULE B

PRICING MATRIX

Effective January 1, 2001

IN REGION

Frame Relay Service

Pricing Sheet - FCC Interstate

112/128 Kbps (4-Wire)

1 PVC	17TA*	\$ 85.00	\$ 80.75	\$ 79.70	\$ 78.65
2 PVC's	17TB*	\$ 88.00	\$ 83.60	\$ 82.50	\$ 81.40
3 PVC's	17TC*	\$ 91.00	\$ 86.45	\$ 85.30	\$ 84.20
4 PVC's	17TD*	\$ 94.00	\$ 89.30	\$ 88.15	\$ 86.95
5 PVC's	17TE*	\$ 97.00	\$ 92.15	\$ 90.95	\$ 89.75
6-14 PVC's	17TG*	\$ 1.20	\$ 1.15	\$ 1.15	\$ 1.10
15-24 PVC's	17TH*	\$ 0.85	\$ 0.80	\$ 0.80	\$ 0.80
25 + PVC's	17TJ*	\$ 0.50	\$ 0.50	\$ 0.45	\$ 0.45

224/256 Kbps

1 PVC	17TA*	\$ 125.00	\$ 118.75	\$ 117.20	\$ 115.65
2 PVC's	17TB*	\$ 131.00	\$ 124.45	\$ 122.80	\$ 121.20
3 PVC's	17TC*	\$ 137.00	\$ 130.15	\$ 128.45	\$ 126.75
4 PVC's	17TD*	\$ 143.00	\$ 135.85	\$ 134.05	\$ 132.30
5 PVC's	17TE*	\$ 149.00	\$ 141.55	\$ 139.70	\$ 137.85
6-14 PVC's	17TG*	\$ 2.35	\$ 2.25	\$ 2.20	\$ 2.15
15-24 PVC's	17TH*	\$ 1.65	\$ 1.55	\$ 1.55	\$ 1.55
25 + PVC's	17TJ*	\$ 0.50	\$ 0.50	\$ 0.45	\$ 0.45

336/384 Kbps

1 PVC	17TA*	\$ 170.00	\$ 161.50	\$ 159.40	\$ 157.25
2 PVC's	17TB*	\$ 178.75	\$ 169.80	\$ 167.60	\$ 165.35
3 PVC's	17TC*	\$ 187.50	\$ 178.15	\$ 175.80	\$ 173.45
4 PVC's	17TD*	\$ 196.25	\$ 186.45	\$ 184.00	\$ 181.55
5 PVC's	17TE*	\$ 205.00	\$ 194.75	\$ 192.20	\$ 189.65
6-14 PVC's	17TG*	\$ 3.50	\$ 3.35	\$ 3.30	\$ 3.25
15-24 PVC's	17TH*	\$ 2.50	\$ 2.40	\$ 2.35	\$ 2.30
25 + PVC's	17TJ*	\$ 0.50	\$ 0.50	\$ 0.45	\$ 0.45

448/512 Kbps

1 PVC	17TA*	\$ 205.00	\$ 194.75	\$ 192.20	\$ 189.65
2 PVC's	17TB*	\$ 214.50	\$ 203.80	\$ 201.10	\$ 198.40
3 PVC's	17TC*	\$ 224.00	\$ 212.80	\$ 210.00	\$ 207.20
4 PVC's	17TD*	\$ 233.50	\$ 221.85	\$ 218.90	\$ 216.00
5 PVC's	17TE*	\$ 243.00	\$ 230.85	\$ 227.80	\$ 224.80
6-14 PVC's	17TG*	\$ 3.75	\$ 3.55	\$ 3.50	\$ 3.45
15-24 PVC's	17TH*	\$ 2.50	\$ 2.40	\$ 2.35	\$ 2.30
25 + PVC's	17TJ*	\$ 0.50	\$ 0.50	\$ 0.45	\$ 0.45

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Rate Elements	USOC	Monthly (****M)	1 Year (****1)	2 Year (****2)	3 Year (****3)
672/768 Kbps					
1 PVC	17TA*	\$ 280.00	\$ 266.00	\$ 262.50	\$ 259.00
2 PVC's	17TB*	\$ 293.00	\$ 278.35	\$ 274.70	\$ 271.05
3 PVC's	17TC*	\$ 306.00	\$ 290.70	\$ 286.90	\$ 283.05
4 PVC's	17TD*	\$ 319.00	\$ 303.05	\$ 299.05	\$ 295.10
5 PVC's	17TE*	\$ 332.00	\$ 315.40	\$ 311.25	\$ 307.10
6-14 PVC's	17TG*	\$ 3.75	\$ 3.55	\$ 3.50	\$ 3.45
15-24 PVC's	17TH*	\$ 2.50	\$ 2.40	\$ 2.35	\$ 2.30
25 + PVC's	17TJ*	\$ 0.50	\$ 0.50	\$ 0.45	\$ 0.45
1.544 Mbps					
1 PVC	17TA*	\$ 210.00	\$ 199.50	\$ 196.90	\$ 194.25
2 PVC's	17TB*	\$ 247.00	\$ 234.65	\$ 231.55	\$ 228.50
3 PVC's	17TC*	\$ 284.00	\$ 269.80	\$ 266.25	\$ 262.70
4 PVC's	17TD*	\$ 321.00	\$ 304.95	\$ 300.95	\$ 296.95
5 PVC's	17TE*	\$ 358.00	\$ 340.10	\$ 335.65	\$ 331.15
6-14 PVC's	17TG*	\$ 19.00	\$ 18.05	\$ 17.80	\$ 17.60
15-24 PVC's	17TH*	\$ 5.00	\$ 4.75	\$ 4.70	\$ 4.65
25 + PVC's	17TJ*	\$ 0.50	\$ 0.50	\$ 0.45	\$ 0.45

44.736 (DS3)

DS3 NNIT NOT AVAILABLE

Optional Features, Enhancements

Customer Network Management (CNM) per Workstation	NM6X*	\$ 67.00	\$ 63.65	\$ 62.81	\$ 61.98
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Frame Relay Service

Pricing Sheet - FCC Interstate

(**M*) (**1*) (**2*) (**3*)
Central Office Connection Channel (COCC)

Up to 1.544M	CU5*R	\$ 0.65	\$ 0.62	\$ 0.62	\$ 0.60
44.736M (DS3)		\$ 10.00	\$ 9.50	\$ 9.38	\$ 9.25

Utilization Information Report (UIR) **UIRFR** Service is no longer offered.

Video PVC
1.544 UNIT

384K CIR	PVUE*	\$ 20.00	\$ 19.00	\$ 18.75	\$ 18.50
512K CIR	PVUF*	\$ 30.00	\$ 28.50	\$ 28.13	\$ 27.75

Fault Tolerant

56/64K UNIT	17T9*	\$ 35.00	\$ 33.25	\$ 32.81	\$ 32.38
1.544M UNIT	17T9*	\$ 215.00	\$ 204.25	\$ 201.56	\$ 198.88
45M UNIT	17T9*	\$ 3,500.00	\$3,325.00	\$3,281.25	\$3,237.50

Priority PVC

56/64K UNIT	PV7X*	\$ 5.00	\$ 4.75	\$ 4.69	\$ 4.63
112/228k UNIT		\$ 5.83	\$ 5.54	\$ 5.47	\$ 5.39
224/256K UNIT		\$ 6.67	\$ 6.34	\$ 6.25	\$ 6.17
336/384K UNIT		\$ 7.50	\$ 7.13	\$ 7.03	\$ 6.94
448/512K UNIT		\$ 8.33	\$ 7.91	\$ 7.81	\$ 7.71
672/768K UNIT		\$ 9.17	\$ 8.71	\$ 8.60	\$ 8.48
1.544M UNIT		\$ 10.00	\$ 9.50	\$ 9.38	\$ 9.25
DS3 UNIT		\$ 10.00	\$ 9.50	\$ 9.38	\$ 9.25

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IN REGION

Frame Relay Service

Pricing Sheet - FCC Interstate

FRAME RELAY SERVICE

Non Recurring Prices

Rate Elements USOC One Time

Access Link

56/64 Kbps	L7AX*	\$ 450.00
56/64 Kbps Stand Alone	NNLX*	\$ 450.00
1.544 Mbps	L7AX*	\$ 450.00
1.544 Mbps Stand Alone	NNLX*	\$ 450.00
128K 2 Wire	L7TA*	\$ 450.00

UNIT

56/64 Kbps

1 PVC	NRFB1	\$ 50.00
Additional PVC per PVC	NRFB2	\$ 20.00

112/128 Kbps (4-wire)

1 PVC	NRFB1	\$ 250.00
Additional PVC per PVC	NRFB2	\$ 20.00

224/256 Kbps

1 PVC	NRFB1	\$ 250.00
Additional PVC per PVC	NRFB2	\$ 20.00

336/384 Kbps

1 PVC	NRFB1	\$ 250.00	
Additional PVC per PVC	NRFB2	\$ 20.00	

448/512 Kbps

1 PVC	NRFB1	\$ 250.00
Additional PVC per PVC	NRFB2	\$ 20.00

SCHEDULE B

PRICING MATRIX

Effective January 1, 2001

IN REGION

Frame Relay Service

Pricing Sheet - FCC Interstate

672/768 Kbps

1 PVC	NRFB1	\$ 250.00
Additional PVC per PVC	NRFB2	\$ 20.00

1.544 Mbps

1 PVC	NRFB1	\$ 50.00
Additional PVC per PVC	NRFB2	\$ 20.00

128K 2 Wire

1 PVC	NRBF7	\$ 300.00
Additional PVC per PVC	NRBF8	\$ 20.00

44.736M (DS3)

With 1 PVC		\$ 250.00		
Each addtl PVC		\$ 50.00		

Non Recurring Prices

Rate Elements USOC One Time

NNIT

56/64 Kbps

1 PVC	NRFB1	\$ 50.00	
Additional PVC per PVC	NRFB2	\$ 20.00	

112/128 Kbps

1 PVC	NRFB1	\$ 250.00
Additional PVC per PVC	NRFB2	\$ 20.00

224/256 Kbps

1 PVC	NRFB1	\$ 250.00
Additional PVC per PVC	NRFB2	\$ 20.00

336/384 Kbps

1 PVC	NRFB1	\$ 250.00	
Additional PVC per PVC	NRFB2	\$ 20.00	

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IN REGION

Frame Relay Service

Pricing Sheet - FCC Interstate

448/512 Kbps

1 PVC	NRFB1	\$ 250.00
Additional PVC per PVC	NRFB2	\$ 20.00

672/768 Kbps

1 PVC	NRFB1	\$ 250.00
Additional PVC per PVC	NRFB2	\$ 20.00

1.544 Mbps

1 PVC	NRFB1	\$ 50.00
Additional PVC per PVC	NRFB2	\$ 20.00

Rate Elements USOC One Time

Subsequent Order to Change PVC	NFOBO	\$ 75.00
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Change of Jurisdiction, per Access Link		\$ 75.00
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Central Office Connection Channel (COCC)

Up to 1.544M	CUS*R	\$ 25.00	
44.736M (DS3)		\$ 50.00	

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IN REGION

Frame Relay Service

Pricing Sheet - FCC Interstate

Utilization **U1RFR** \$ 40.00
Information Report
Initial Service (UIR)

Non Recurring Prices

Utilization **U1RER** Service is no longer offered
Information Report,
Per Report

Customer Network **NM6X*** \$ 15.00
Management Initial
Service (CNM)

Customer Network **NR9FM** \$ 38.00
Management
Subsequent Service

Multicast 1st PVC	L8GMX	\$ 40.00
Multicast Subsequent PVC	L8GNX	\$ 20.00

Video PVC		\$ 700.00
Priority PVC		\$ 50.00
Fault Tolerant, per UNIT		
Initial Service Establishment	NRBF4	\$ 500.00
Subsequent Service Establishment	NRBF5	\$ 50.00
Service Activation & Restoral	NRBF6	\$ 500.00

SCHEDULE B
PRICING MATRIX
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Qwest Pricing for RADSL and IDSL
In-Region Only

	Monthly Recurring Charge				Activation Charge	Internal* CPE Charge	External** CPE Charge		CPE Installation Charge
	Month to Month	1 year	2 year	3 year			CPE Charge	CPE Charge	
RADSL 256K Select (where available)	\$ 19.95	\$ 19.95	\$ 19.95	\$ 19.95	\$69.00	\$145	\$295	\$149 (optional self insta	
RADSL 256K Deluxe	\$ 29.95	\$ 29.95	\$ 29.95	\$ 29.95	\$69.00	\$145	\$295	\$149 (optional self insta	
RADSL 256K Professional	\$ 50.00	\$ 50.00	\$ 50.00	\$ 50.00	\$69.00	\$145	\$295	Included	
RADSL 640K Professional	\$ 60.00	\$ 58.00	\$ 58.00	\$ 56.00	\$69.00	\$145	\$295	Included	
RADSL 960K Professional	\$ 70.00	\$ 67.00	\$ 67.00	\$ 64.00	\$69.00	\$145	\$295	Included	
RADSL 1.2M Professional	\$ 80.00	\$ 76.00	\$ 76.00	\$ 72.00	\$69.00	\$145	\$295	Included	
RADSL 4.4M Professional	\$ 150.00	\$ 145.00	\$ 145.00	\$ 140.00	\$69.00	\$145	\$295	Included	
RADSL 7.1M Professional	\$ 250.00	\$ 244.00	\$ 244.00	\$ 238.00	\$69.00	\$145	\$295	Included	
IDSL	N/A	\$ 69.95	\$ 69.95	\$ 65.96	\$250.00	N/A	\$336.95	\$110 (not optional)	

Current promotions 4th Quarter are the following: Activation fee waived on RADSL; Intel 2100 is free; Cisco 675 is \$150; Vanguard 65 is \$195.

* = internal modem for RADSL is the Intel 2100

**= external modem for RADSL is the Cisco 675 and for IDSL is the Vanguard 65

Qwest Professional offers the business customer free tech install, SLA and a special 800# for tech support

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USLD Hospitality Operator Services

AT&T Mirror - Interstate Rate Table 10

Per Minute Rate:

Mileage Bands	Day		Evening		Night / Wknd	
	1st Min	Add'l Min	1st Min	Add'l Min	1st Min	Add'l Min
1-9999	\$0.8900	\$0.8900	\$0.8900	\$0.8900	\$0.8900	\$0.8900

Operator Surcharges:

<i>Zero Plus Plus</i>		<i>Zero Plus Minus</i>		<i>Zero Minus Minus</i>	
<i>Card:</i>	\$4.99	<i>Card:</i>	\$5.50	<i>Card:</i>	\$5.50
<i>Credit Card:</i>	\$4.99	<i>Credit Card:</i>	\$5.50	<i>Credit Card:</i>	\$5.50
<i>Auto Collect:</i>	\$4.99	<i>Collect:</i>	\$5.50	<i>Collect:</i>	\$5.50
		<i>3rd Party:</i>	\$9.99	<i>3rd Party:</i>	\$9.99
		<i>Per to Per:</i>	\$9.99	<i>Per to Per:</i>	\$9.99

Maximum Property Imposed Fee: \$5.00

Revised 6/20/00

Verified Effective as of: 7/12/00

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In-Region Local Service

Flat Rated Business Line

	Base Rate	Zone/Rate Group 1	Zone/Rate Group 2	Zone/Rate Group 3	Plus CALC fee *
AZ	\$ 32.78	\$ 33.78	\$ 35.78	NA	\$ 8.83
CO	\$ 34.60	\$ 42.10	\$ 52.10	\$ 59.60	\$ 9.20
N-ID	NA	\$ 27.40	\$ 30.40		\$ 9.20
IA	NA	\$ 27.30	\$ 29.24	\$ 31.18	\$ 7.21
MN	\$ 43.71	Rate zones vary by mileage			\$ 6.95
MT	\$ 34.21	\$ 34.46	\$ 34.96	\$ 34.96	\$ 9.20
NE	Pricing varies by exchange \$37.55-\$46.30				\$ 7.72
NM	NA	\$ 30.06	\$ 34.37	\$ 34.37	\$ 9.20
ND	NA	\$ 33.34	\$ 34.77	\$ 38.97	\$ 9.11
OR	\$ 30.87				\$ 8.92
SD	Pricing varies by exchange/mileage \$27.25-\$38.40				\$ 8.41
UT	19.37 Plus Extended Area Service by Central Office				\$ 8.53
WA	NA	\$ 26.89	\$ 27.40	\$ 30.40	\$ 7.94

Rate Group 1 Rate Group 1A Rate Group 2 CALC

S-ID	\$ 26.50	\$ 27.63	\$ 32.47	\$ 8.28
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Base Rate Locality Rate 1 Locality Rate 2 Zone 1 Zone 2 Zone 3 CALC

WY	\$ 23.10	\$ 38.60	\$ 48.60	\$ 38.60	\$ 48.60	\$ 69.35	\$ 9.20
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* CALC = Customer Access line Charge

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Qwest Shared Hosting		
Description	One-Time Install Costs	Unit Price – Monthly
Web Marketing Starter	\$50	\$49.95
Web Marketing Standard	\$275	\$124.95
Web Marketing Premium	\$550	\$249.95
Qwest Dedicated Hosting¹		
Description	One-Time Install Costs²	Monthly Unit Price – 1 Year Term
Basic Hosting Service	\$4,765	\$3,708
Enhanced Hosting Service	\$5,630	\$4,258
Premium Hosting Service	\$6,495	\$5,073
Custom Hosting Service ³	TBD	TBD

¹ Cost includes ¼ rack space, bandwidth (burstable 10mbps, minimum 1 mbps), and managed firewall.

² Includes 5 hours of Project Management at Basic, Enhanced, and Premium. One-time installation costs does not include the cost of procuring hardware or software.

³ Pricing varies with the level of support required.

In addition to hosting services Qwest offers canned and customized applications and consulting services through Qwest Interactive. These services are priced on individual cost basis and will be discounted according to MiCTA standards, please contact Qwest representative for pricing.

¹ Cost includes ¼ rack space, bandwidth (burstable 10mbps, minimum 1 mbps), and managed firewall.

² Includes 5 hours of Project Management at Basic, Enhanced, and Premium. One-time installation costs does not include the cost of procuring hardware or software.

³ Pricing varies with the level of support required.

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**Qwest eSite: Content-
Only Web Site**

Product	End Customer Cost		
e-site4	\$39.95/mo.		
e-site14	\$89.95/mo.		
e-store10	\$89.95/mo.		
e-store25	\$149.95/mo.		
e-store100	\$269.95/mo.		
Temp Finder	\$20,000 annual licensing fee plus \$2.00 per transaction	15% annual licensing fee (\$3,000 annually)	
Parking Fines Payment	"	"	
Utility Payment	"	"	
Scheduling/Registration	"	"	
Civic Notification	"	"	
Property Tax Payment	"	"	

SCHEDULE B

PRICING MATRIX

Effective January 1, 2001

Total Care Services

NMS Premium

Features: Network Profile Continuous Monitoring Network & Device Reports Fault Management Configuration Management Performance Management Network Analysis Total Customer Agency PushCaster

Nonrecurring Charge: Installation equals \$2,000 per customer, plus \$75 per device (includes an on-site visit from the customer's designated engineers).

Base Prices - Monthly Recurring Charges: (See description of discount categories below)

Router (no ports included) connection)	Router Ports each Switch* Hub	Hub Card (including router port FRAD CSU/DSU**	
\$200	\$20	\$80	
ICB	\$60	\$100	\$60

Notes: Effective April 1, 1999, NMS requires a minimum of \$2,500 in NMS revenue per month, per customer, after discounts. Minimum contract term is 12 months, maximum term is 60 months. NMS requires all active router ports to be monitored and managed, including both LAN and WAN ports. *All switches are priced on an individual case basis. Please contact the Business Markets Helpdesk for a price quote. Be prepared to supply the make and model of the switch, as well as an inventory of router cards, ATM modules, and the type and speed of all ports to be managed. Because polling numerous ports can utilize significant bandwidth in the customer's network and connecting PVC, NMS monitors and manages only WAN ports and LAN uplink ports on switches. Uplink ports are defined as ports that connect to other networking devices (routers, hubs, etc.) or servers, as opposed to end-user PCs or printers. The customer will be responsible for providing NMS with the switch slot # and port # for each

switch port they want managed. Management of a large number of ports and/or devices may require a PVC larger than 56K. **The price quoted above for a router includes generic DSU MIB support for one associated DSU (SNMP in-band manageable DSU required). The associated DSU can be either an internal card or an external device, but must be directly associated with the router.

NMS Standard Pricing - NMS Standard Basic Package

Features: Network Profile Continuous Monitoring Fault Management

Nonrecurring Charge: Installation equals \$250 per customer, plus \$75 per device (installation is performed remotely). Base Prices - Monthly Recurring Charges: (See description of discount categories below)

Router (no ports included) connection)	Router Ports each Switch* Hub	Hub Card (including router port FRAD CSU/DSU**	
\$100	\$15	\$45	
ICB	\$30	\$50	\$30

PRICING MATRIX

Effective January 1, 2001

Total Care Services

Notes: Effective April 1, 1999, NMS requires a minimum of \$2,500 in NMS revenue per month, per customer, after discounts. Minimum contract term is 12 months, maximum term is 60 months. NMS Packages cannot be mixed. Customer must select one level of coverage (i.e., NMS Premium or NMS Standard Package) for their entire managed network. Mixing of multiple packages within a single managed network is not allowed. PushCaster is not currently included with NMS Standard package - it is available with the full NMS Premium package only. NMS requires all active router ports to be monitored and managed, including both LAN and WAN ports. *All switches are priced on an individual case basis. Please contact the NMS Regional Product Manager for a price quote. Be prepared to supply the make and model of the switch, as well as an inventory of router cards, ATM modules, and the type and speed of all ports to be managed. Because polling numerous ports can utilize significant bandwidth in the customer's network and connecting PVC, NMS monitors and manages only WAN ports and LAN uplink ports on switches. Uplink ports are defined as ports that connect to other networking devices (routers, hubs, etc.) or servers, as opposed to end-user PCs or printers. The customer will be responsible for providing NMS with the switch slot # and port # for each switch port they want managed. Management of a large number of ports and/or devices may require a PVC larger than 56K. **The price quoted above for a router includes generic DSU MIB support for one associated DSU (SNMP in-band manageable DSU required). The associated DSU can be either an internal card or an external device, but must be directly associated with the router.

NMS Standard - Reports Option Features: Network & Device Reports

Monthly Recurring Charges:*

Router (no ports included) connection)	Router Ports each Switch* Hub	Hub Card (including router port FRAD CSU/DSU**	
\$30	\$5	\$14	
ICB	\$9	\$15	\$9

*Add these prices to the monthly charge for the NMS Standard Package.

NMS Standard - Configuration Management Option Features: Configuration Management Monthly Recurring Charges:*

Router (no ports included) connection)	Router Ports each Switch* Hub	Hub Card (including router port FRAD CSU/DSU	
\$35	\$5	\$16	
ICB	\$11	\$18	\$11

* Add these prices to the monthly charge for the NMS Standard Package.

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Total Care Services

NMS Standard - Total Customer Agency Option Features: Total Customer Agency Monthly Recurring Charges:*

Router (no ports included) connection)	Switch*	Router Ports each Hub	Hub Card (including router port FRAD CSU/DSU**	
\$40		\$5	\$17	
ICB		\$12	\$20	\$12

*Add these prices to the monthly charge for the NMS Standard Package.

NMS Standard - Network Analysis Package Option Features: Performance Management Network & Device Reports Network Analysis Monthly Recurring Charges:*

Router (no ports included) connection)	Switch*	Router Ports each Hub	Hub Card (including router port FRAD CSU/DSU**	
\$75		\$5	\$26	
ICB		\$21	\$35	\$21

*Add these prices to the monthly charge for the NMS Standard Package.

Discounts The following discounts are additive and apply to monthly recurring charges only:

INTERPRISE Maintenance Discounts SSP or Standard On-site - 5% Premium On-site - 10%

Volume Discounts 30-80 Devices - 5% 81-150 Devices - 10% 151-300 Devices - 15% 301-600 Devices - 20% 601+ Devices - 25%

Term Discounts 2-3 Years - 10% 4-5 Years - 15%

Part-time Coverage Options Part-time coverage is available for the following packages:

NMS Standard Package NMS Standard Package plus Reports option Part-time coverage is NOT available on Premium NMS or other NMS Standard Packages. If part-time coverage is selected, it must be applied to every device within the customer's managed network. The following part-time coverage multipliers can be applied to the total monthly recurring charge after discounts:

Coverage Price Multiplier 5x10 (days) - 85% 7x12 (nights and weekends) - 85% 2x24 (weekends) - 70%

Network Management Services - Pricing Out-of-Region

This document details the base prices and discounts for NMS Premium and NMS Standard packages. To calculate the discounted NMS price for a specific customer, you can use the [NMS Premium Pricing Worksheet](#)

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Effective January 1, 2001

Total Care Services

(Excel) or the [NMS Standard Pricing Worksheet Excel](#).. For switch pricing or additional questions, please contact the Business Markets Helpdesk. You can submit all of your questions online by accessing the following link:

Product Management and the Business Markets Helpdesk have a close working relationship so be assured that all your responses will be timely and accurate. If you have any comments or suggestions about the service you receive, please email Kristy Dinkins at: kristy.dinkins@qwest.com.

Network Management Services - Pricing Out-Of-Region

NMS Premium Features: Network Profile Continuous Monitoring Network & Device Reports Fault Management Configuration Management Performance Management Network Analysis Total Customer Agency PushCaster

Nonrecurring Charge: Installation equals \$2,000 per customer, plus \$75 per device (includes an on-site visit from the customer's designated engineers). **Base Prices - Monthly Recurring Charges:** (See description of discount categories below)

Router (no ports included) connection	Router Ports each Switch* Hub	Hub Card (including router port FRAD CSU/DSU**
\$200	\$20	\$80
ICB	\$60	\$100 \$60

Notes: Effective April 1, 1999, NMS requires a minimum of \$2,500 in NMS revenue per month, per customer, after discounts. Minimum contract term is 12 months, maximum term is 60 months. NMS requires all active router ports to be monitored and managed, including both LAN and WAN ports. *All switches are priced on an individual case basis. Please contact the [Business Markets Helpdesk](#) for a price quote. Be prepared to supply the make and model of the switch, as well as an inventory of router cards, ATM modules, and the type and speed of all ports to be managed. Because polling numerous ports can utilize significant bandwidth in the customer's network and connecting PVC, NMS monitors and manages only WAN ports and LAN uplink ports on switches. Uplink ports are defined as ports that connect to other networking devices (routers, hubs, etc.) or servers, as opposed to end-user PCs or printers. The customer will be responsible for providing NMS with the switch slot # and port # for each switch port they want managed. Management of a large number of ports and/or devices may require a PVC larger than 56K. **The price quoted above for a router includes generic DSU MIB support for one associated DSU (SNMP in-band manageable DSU required). The associated DSU can be either an internal card or an external device, but must be directly associated with the router.

NMS Standard Pricing - NMS Standard Basic Package

Features: Network Profile Continuous Monitoring Fault Management

Nonrecurring Charge: Installation equals \$250 per customer, plus \$75 per device (installation is performed remotely). **Base Prices - Monthly Recurring Charges:** (See description of discount categories below)

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PRICING MATRIX

Effective January 1, 2001

Total Care Services

Router (no ports included) connection)	Switch*	Router Ports each Hub	Hub Card (including router port FRAD CSU/DSU**	
\$100		\$15	\$45	
ICB		\$30	\$50	\$30

Notes: Effective April 1, 1999, NMS requires a minimum of \$2,500 in NMS revenue per month, per customer, after discounts. Minimum contract term is 12 months, maximum term is 60 months. NMS Packages cannot be mixed. Customer must select one level of coverage (i.e., NMS Premium or NMS Standard Package) for their entire managed network. Mixing of multiple packages within a single managed network is not allowed. PushCaster is not currently included with NMS Standard package - it is available with the full NMS Premium package only. NMS requires all active router ports to be monitored and managed, including both LAN and WAN ports. *All switches are priced on an individual case basis. Please contact the NMS Regional Product Manager for a price quote. Be prepared to supply the make and model of the switch, as well as an inventory of router cards, ATM modules, and the type and speed of all ports to be managed. Because polling numerous ports can utilize significant bandwidth in the customer's network and connecting PVC, NMS monitors and manages only WAN ports and LAN uplink ports on switches. Uplink ports are defined as ports that connect to other networking devices (routers, hubs, etc.) or servers, as opposed to end-user PCs or printers. The customer will be responsible for providing NMS with the switch slot # and port # for each switch port they want managed. Management of a large number of ports and/or devices may require a PVC larger than 56K. **The price quoted above for a router includes generic DSU MIB support for one associated DSU (SNMP in-band manageable DSU required). The associated DSU can be either an internal card or an external device, but must be directly associated with the router.

NMS Standard - Reports Option Features: Network & Device Reports

Monthly Recurring Charges:*

Router (no ports included) connection)	Switch*	Router Ports each Hub	Hub Card (including router port FRAD CSU/DSU**	
\$30		\$5	\$14	
ICB		\$9	\$15	\$9

*Add these prices to the monthly charge for the NMS Standard Package.

NMS Standard - Configuration Management Option

Features: Configuration Management

Monthly Recurring Charges:*

SCHEDULE B

PRICING MATRIX

Effective January 1, 2001

Total Care Services

Router (no ports included) connection	Switch*	Router Ports each Hub	Hub Card (including router port FRAD CSU/DSU**)	
\$35		\$5	\$16	
ICB		\$11	\$18	\$11

*Add these prices to the monthly charge for the NMS Standard Package.

NMS Standard - Total Customer Agency Option

Features: Total Customer Agency

Monthly Recurring Charges:*

Router (no ports included) connection	Switch*	Router Ports each Hub	Hub Card (including router port FRAD CSU/DSU**)	
\$40		\$5	\$17	
ICB		\$12	\$20	\$12

*Add these prices to the monthly charge for the NMS Standard Package.

NMS Standard - Network Analysis Package Option

Features: Performance Management Network & Device Reports Network Analysis

Monthly Recurring Charges:*

Router (no ports included) connection	Switch*	Router Ports each Hub	Hub Card (including router port FRAD CSU/DSU**)	
\$75		\$5	\$26	
ICB		\$21	\$35	\$21

*Add these prices to the monthly charge for the NMS Standard Package.

Discounts The following discounts are additive and apply to monthly recurring charges only:

INTERPRISE Maintenance Discounts SSP or Standard On-site - 5% Premium On-site - 10%

Volume Discounts 30-80 Devices - 5% 81-150 Devices - 10% 151-300 Devices - 15% 301-600 Devices - 20% 601+ Devices - 25%

Term Discounts 2-3 Years - 10% 4-5 Years - 15%

Part-time Coverage Options Part-time coverage is available for the following packages: **NMS Standard Package NMS Standard Package plus Reports option** Part-time coverage is NOT available on Premium NMS or other NMS Standard Packages. If part-time coverage is selected, it must be applied to every device within the customer's managed network. The following part-time coverage multipliers can be applied to the total monthly recurring charge after discounts:

Coverage Price Multiplier 5x10 (days) - 85% 7x12 (nights and weekends) - 85% 2x24 (weekends) - 70%

SCHEDULE B PRICING MATRIX

Effective January 1, 2001

ATM Service Schedule

Port Pricing

Port Type	Port Speed	MRC	NRC	Change Fees
T1	1.544Mbps	\$1,140	\$0	\$150
DS-3	45Mbps	\$2,295	\$0	\$250
OC-3	155Mbps	\$4,590	\$0	\$250

PVC Pricing*

QoS	MRC	NRC	Change
CBR	\$3.24 per 8K Simplex	\$0	\$25
VBR-rt	\$2.88 per 8K Simplex	\$0	\$25
VBR-nrt	\$2.70 per 8K Simplex	\$0	\$25
ABR	\$1.44 per 8K Simplex	\$0	\$25
UBR	\$.36 per 8K Simplex	\$0	\$25

* Pricing is not valid for IP PVCs

SVC Pricing*

QoS	MRC	NRC	Change
CBR	\$0.0144 per MB	\$0	\$25
VBR-rt	\$0.0086 per MB	\$0	\$25
VBR-nrt	\$0.0054 per MB	\$0	\$25
ABR	\$0.0029 per MB	\$0	\$25
UBR	\$0.0029 per MB	\$0	\$25

* Pricing is not valid for IP PVCs