WILMERHALE

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June 22, 2006

Ms. Marlene H. Dortch
Secretary
Federal Communications Commission
445 12th Street, S.W.
Washington, D.C. 20554

**Re: *Ex Parte* Notice in IB Docket Nos. 02-364, 05-220, and 05-221**

Dear Ms. Dortch:

On June 21, 2006, James Monroe III, Chairman and Chief Executive Officer, Globalstar, and William T. Lake, Counsel to Globalstar, met with John Giusti, Acting Bureau Chief, and Patricia A. Cooper, Senior Advisor for Satellite Competition of the Federal Communications Commission International Bureau. The purpose of this meeting was to discuss Globalstar's comments filed in IB Docket Nos. 02-364, 05-220, and 05-221. A copy of the materials distributed during the meeting is attached to this letter.

Pursuant to Sections 1.49(f) and 1.1206(b) of the Commission's rules, a copy of this letter and its attachment has been filed electronically.

Respectfully Submitted,

Nathan Mitchler
Counsel to Globalstar Inc.

cc: John Giusti
Patricia A. Cooper

# Globalstar, Inc.

## Agenda for Meeting with John Giusti

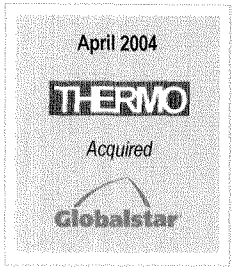
June 21, 2006

- Introduction
- A Brief History of Globalstar
- Globalstar's future heavily depends on how the FCC resolves pending spectrum issues
    - Decline to require any further L-band sharing with Iridium
    - Reinstate Globalstar's 2 GHz license and afford Globalstar access to a portion of the 2 GHz MSS spectrum
    - Favorable consideration of Globalstar's petition to expand its ATC authority to encompass all of its assigned spectrum.

# Milestones

| 2004 | 2005 | 2006E |
|---|---|---|
| $83.4 mm Revenue | $127.1 mm Revenue | $162.0 mm Revenue |
| $3.8 mm EBITDA | $25.1 mm EBITDA | $48.7 mm EBITDA |

## Acquisition

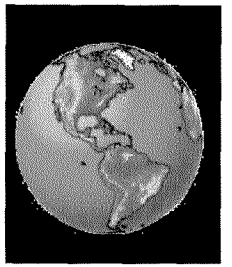



- Apr 2004 – Reorganization into function-based silos
- Jul 2004 – Achieved profitability

## Retail Focus

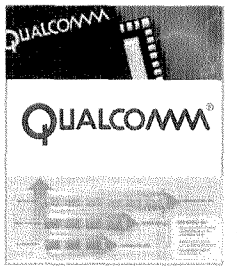
- Aug 2004 – Launched Liberty Plans
- Apr 2005 – Renewed sales and marketing focus in Europe

## IGO Consolidation



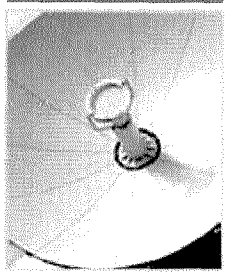
- Feb 2005 – Independent Gateway Operator ("IGO") consolidation continued with Venezuelan gateway acquisition
- Jan 2006 – Acquisition of Central American IGO
  - Five acquisitions to date

## Partnership



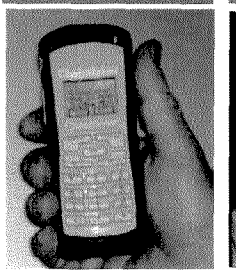

- May 2005 – Signed $140 million contract for next-generation products
- Competitive advantage on handset costs, size and functionality

## New Gateways



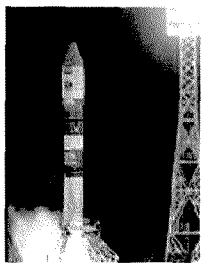
- Jul 2005 – Commenced operations at Florida gateway
- Oct 2005 – Construction starts for Alaskan Gateway
- Mid 2006 – Commence operations at Alaskan gateway

## ATC



- Jan 2006 – Received ATC license from FCC
- 2006 – Begin development of ATC strategic partnerships

## Infrastructure Investments



- Summer 2006 – Contract for 2nd generation constellation
- 2007 – Launch of eight spare satellites
- 2009 – Start launching next generation satellites

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