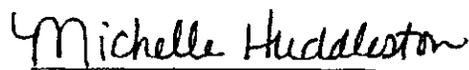


### Statement of Michelle Huddelston

1. I am Senior Vice President, Operations for Commercial Bank, a regional bank headquartered in Harrogate, Tennessee with 14 branches in East Tennessee and Southeast Kentucky. I have been employed at Commercial Bank for 12 years, and have had responsibility for the bank's telecom purchasing for the last 5 years.
2. Commercial Bank operates in several small communities spread out over 250 miles, so we deal with a variety of different local phone companies and have significant long distance expenses. We buy local phone services from Alltel, CenturyTel, Pioneer and TDS in addition to BellSouth. For our long distance, we contracted with Access Solutions, a reseller of BellSouth services, about 18 months ago. Around that time, we were also approached by another long distance company before deciding to sign with Access Solutions, although I do not recall which one. We review our telecom spending about once a year to try to manage costs because telecom spending is a significant expense for us.
3. In addition to voice services, BellSouth also provides Commercial Bank with DSL Internet access and data networking services. At the beginning of 2006, we began to implement an upgrade of our network from frame relay to a new network utilizing T-1 lines. We got the proposal for our new network from Ideacom, a network support consultant and reseller of BellSouth services.
4. In addition to BellSouth and the other telecom providers that Commercial Bank currently works with, we receive proposals all the time from other firms, particularly for our data services. Among the firms that have sought to sell data services to Commercial Bank are CSI of London, Kentucky, Comcast in Knoxville,

and Powell Valley Electric Cooperative. We have never had direct contact with AT&T.

5. I do not believe that the merger of BellSouth and AT&T will have a major impact on Commercial Bank, but am optimistic that it may provide us with some new product and service options, particularly in backup data lines, an area of particular interest to the bank. I do not have any concerns about whether the transaction will change the competitive alternatives available to the bank.

  
Michelle Huddleston

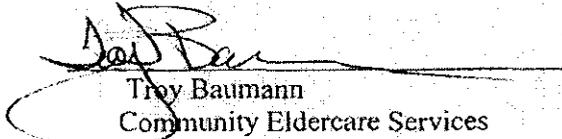
Dated May 22, 2006

Statement of Troy Baumann, Chief Operating Officer (Community Eldercare)

1. I am the Chief Operating Officer of Community Eldercare Services. I have been with the company for approximately 8 years and I am in charge of the purchasing of telecommunications services. Our company primarily provides skilled nursing services to the elderly and has several locations throughout the state of Mississippi, Tennessee and Louisiana.

2. The company out-sources the integration of its IT services, which primarily are data transmission, some long distance and the Internet. At the integrator's recommendation, BellSouth provides us several services, including VPN services, data transmission Internet and voice services. Our cell phone provider is Cingular. We are not using VOIP services. Over the past two years our monthly expenditures averaged as much as \$12,000 to \$13,000 monthly, but now our typical expenditures average \$7,000 to \$8,000 monthly for telecommunications services.

3. I really don't have any concerns about the merger causing a lack of competition in our area. We have other options for all our services, and our integrator is well aware of that. There could be benefits for our company from the merger, such as one-stop shopping and enhanced system security.

  
Troy Baumann  
Community Eldercare Services

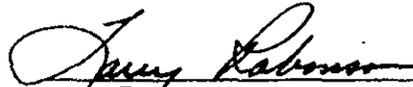
6/10/2006  
Date

## STATEMENT OF LARRY ROBINSON

1. I am the Assistant Chief Information Officer of Community First Bancshares, a bank holding company based in Union City, Tennessee. Community First, through its subsidiaries, operates 25 bank branches. My responsibilities include telecommunications procurement for Community First and its subsidiaries.
2. Community First Bancshares currently uses BellSouth for most of its telecommunications needs. Community First is a growing bank that adds new branches frequently. BellSouth understands our market and what we do, and has done a good job meeting and anticipating our telecom needs.
3. In addition to BellSouth, we used XO for some PRI services until a couple of years ago when we switched to BellSouth because BellSouth offered better pricing. We have also used New South for our frame relay network until we recently made the decision to opt to use BellSouth because they again offered more attractive pricing.
4. We currently use CSI for Internet services and buy a single circuit from AT&T that connects us to CSI's information hub in Paducah, Kentucky. We have also used Cinergy Communications in the past for voice services, and use independent telephone carriers in some locations where BellSouth does not provide service.
5. In general, my sense is that Community First has a lot of choices among telecom providers. We seem to get a call almost once a week from someone interested in our telecommunications business.
6. I have no concerns about the merger of AT&T and BellSouth's impact on my competitive choices. The most important aspect of the merger to me is that we continue to receive the same level of service we get from BellSouth today from a

team that understands our business the way that BellSouth does. I would also expect that the merger will lead to additional service options for Community First from the merged company.

4-21-06  
Date

  
\_\_\_\_\_  
Larry Robinson

STATEMENT OF STEVE BILYEU  
(COMMUNITY HEALTH SYSTEMS)

1. I am a telecommunications analyst for Community Health Systems ("CHS"). CHS operates general acute care hospitals, primarily in rural areas. CHS owns 78 hospitals in 28 states. I have worked for CHS for approximately one year, but have been involved in the telecommunications business for about 30 years.
2. In my position at CHS I am responsible for auditing all 78 hospitals to ensure that each hospital is receiving the services it is paying for and is not paying for services it does not need. I am also responsible for ordering and implementation, which includes selecting appropriate vendors for all of our telecommunications needs.
3. For local service, I typically use the dominant carrier in the area where each hospital is located. While this is usually the ILEC, I have used smaller carriers, including Ben Lomand, a rural telephone Co-op, and Frontier Communications, which is part of Citizens Communications.
4. For long distance services, I select a vendor by putting out an RFP. I generally solicit bids from the top 3 vendors - AT&T, Verizon and Qwest. Almost all of CHS' data services are provided by Verizon (formerly MCI).
5. Although there are some unique circumstances where I purchase some long distance services from BellSouth for a few of our hospitals, I generally do not view BellSouth and AT&T as competitors. Rather, I view them as providing complementary services - BellSouth provides local service and AT&T long distance service.
6. I believe the merger between BellSouth and AT&T is an excellent thing. It will be a big win for business, particularly CHS due to the number of hospitals we have on the two networks. After the merger, approximately 76% of our hospitals will be in the BellSouth/AT&T territory. Due to the nature of our business, I can not wait around to get a problem fixed. It will be a big benefit to be able to make one call to get things to happen.
7. I am not concerned that the merger will lessen competition or otherwise result in reduced service. I did have some concerns when the AT&T/SBC merger was announced because my

dealings with SBC indicated that they were not equipped to handle the business-to-business needs of customers like CHS. That merger, however, turned out to be a blessing. AT&T was very good at handling business-to-business needs and they brought those skills to the merged company.

8. I see nothing but good things coming from the merger of BellSouth and AT&T.

Dated: June 14, 2006

  
Steve Bilyeu



210 25<sup>th</sup> Avenue, Suite 602, Nashville, TN 37203  
Phone 615-312-0600 Facsimile 615-312-1612

### DECLARATION OF KEITH RADECIC

1. I am Keith Radecic, CEO of Radiology Alliance, Tennessee's largest private radiology practice group. We are dedicated to providing a full range of high quality imaging and professional radiology services, including diagnostic imaging, interventional radiology, nuclear medicine, and radiation oncology. Our radiologists practice at three major hospitals in Nashville, including Baptist Hospital, Centennial Medical Center, and St. Thomas Hospital, as well as at several outpatient-imaging locations. In my position, I am responsible for the procurement of telecommunications services for Radiology Alliance, and have been so for the past three and one-half years.

2. Radiology Alliance purchases virtually all of its local, toll-free, long distance and substantial data services from BellSouth. However, there are any number of firms which vie for our business, including XO Communications and US LEC, among others. For as long as I have been with Radiology Alliance, AT&T has neither served, nor sought to serve, our company.

3. While we currently do not have VoIP, we are considering implementing it in the future. Thus, I am mindful of our potential migration to VoIP in making equipment procurement decisions, and our most recent purchases of telecom equipment have been VoIP scalable.

4. Assuming that we continue to receive the same excellent and personalized customer service to which we are now accustomed, I believe that the AT&T/BellSouth merger has the potential to be beneficial to Radiology Associates. First of all, I believe that the efficiencies associated with the merger may very well translate to a 15-20% reduction in the prices we now pay for telecom services. Additionally, having a telecom provider with a broader reach will make it more cost-effective for us to expand our footprint, in that we may not have to contract with other providers in order to connect our facilities for tele-radiology and other core functions of our business as we expand. Furthermore, in the unlikely event that we become dissatisfied with the service, products, or pricing of the merged firm, there will remain competitive alternatives to which we could turn to serve our telecommunications needs.

Keith Radecic  
Chief Executive Officer  
Radiology Alliance  
Date: May 18, 2006

J. Keith  
x Radecic

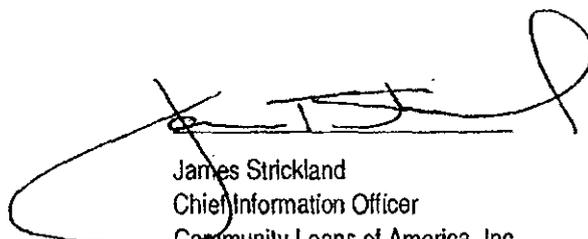
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DECLARATION OF JAMES STRICKLAND

1. I am James Strickland, Chief Information Officer of Community Loans of America, Inc. Community Loans is a retail financial services company. We are a privately held company which serves the sub-prime lending market. We are headquartered in Atlanta, Georgia and have over 40 operating companies with over 600 facilities in about 28 states.
2. As CIO, I am responsible for the procurement of telecommunications services for Community Loans. I have been in this position for three and one-half years. I have been in the telecommunications field for many years, as I am a long-time former employee of AT&T and BellSouth.
3. Community Loans purchases local, data, toll-free, and broadband service from BellSouth in BellSouth's footprint. In other areas, for the most part, we purchase such services from RBOCs like SBC (now AT&T). We purchase long distance service from Verizon Business. For cellular service, we recently left Nextel for Cingular.
4. In many areas there are other companies to which we can turn for these and other telecommunications services, including Cox, Netiface, Nextel, Qwest, Sprint, Verizon/MCI, and XO, among others.
5. I anticipate that we will be transitioning to VoIP in about two years. I am mindful of this in making current procurement decisions. For instance, we recently upgraded our network and, in that process, made sure that it was VoIP compatible. Additionally, were I to upgrade our network equipment or phone systems I would seek to purchase equipment that also was VoIP compatible.
6. Other than broadband service, for which I have multiple options, I can recall no particular service for which both AT&T and BellSouth have competed against each other for our business in recent years. A primary competitor of both has been Verizon/MCI, which has competed with AT&T for our long distance business and with BellSouth for our local service.
7. As long as I continue to receive the excellent BellSouth customer service to which I have become accustomed, I believe that the merger between AT&T and BellSouth has the potential to be a positive event for Community Loans, in that it will expand BellSouth's reach and service offerings and thus allow us the option to consolidate more of our telecom services with one provider.

Date: May 5, 2006

  
James Strickland  
Chief Information Officer  
Community Loans of America, Inc.

Declaration of Robert Hudson

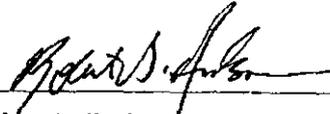
1. I am Robert Hudson, Chief Information Officer of Consolidated Systems, Incorporated ("CSI"), which is in the business of steel fabrication and processing. Our headquarters are in South Carolina and we also have facilities in Mississippi, Tennessee, Texas and Arizona. As CIO, I oversee the procurement of services for the company's telecommunications needs at all of our locations.

2. CSI currently purchases the majority of our local, long distance, frame, internet and data services from BellSouth. We purchase wireless broadband from Conterra Ultra Broadband. We have other providers that serve specific needs.

3. Other companies that have sought to provide telecom services to us and could easily provide us with what we need include Qwest and Verizon. NuVox has provided local phone service for us in the past and currently has some business with us. SBC, prior to the merger with AT&T, provided voice service for our office in Texas.

4. I am excited with the announcement of the merger between BellSouth and AT&T because it will provide us with a greater breadth of services. We will be able to take advantage of a more seamless network and therefore we will not have to deal with as many different providers. It is to our company's advantage to see this kind of consolidation. Everything from receiving fewer bills to problem resolutions will be to our benefit. Because I will still have many

other choices, such as Qwest and Conterra, I do not believe the merger diminishes competition.



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Robert Hudson

Chief Information Officer  
Consolidated Systems, Inc.

## DECLARATION OF ROBERT ANDRAS

1. My name is Robert Andras, Chief Technology Officer of Crescent Bank. I have held my current position for the past year and a half. Prior to that, I worked as Vice President of Information Technology at Crescent for about seven years.

2. Before Katrina, Crescent's total spending on telecommunication services was about one and a half million dollars per year. Since the hurricane, we have been spending in excess of two million. Currently our largest suppliers are Sprint and BellSouth, but we also use a variety of other companies.

3. Crescent spends about \$35,000 monthly on BellSouth voice and data services, including MPLS, long distance, and local.

4. Crescent purchases from Sprint frame relay and long distance as well as local service in one market. Sprint provides our primary data network, which is frame relay. BellSouth provides us with a backup MPLS network, which also adds some additional services.

5. Both of these data network services were first bid out in 2003. My recollection is that in addition to Sprint and BellSouth, Qwest also entered a bid along with one or more others.

6. These data network contracts are up for renewal at the end of this year. My expectation is that both Sprint and BellSouth will offer us very favorable pricing so that we do not have to consider switching to another carrier.

7. Qwest supplies us with teleconference services and long distance. We have a subsidiary company in Chesapeake, Virginia which uses Verizon service.

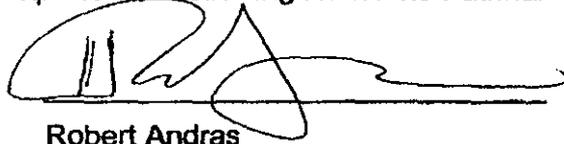
8. A company called I55 provides us with some data services in Jackson, Mississippi. Xfone recently acquired I55 and the merged company offers local voice and long distance in addition to internet and data services.

9. We are always looking at all of the options on the basis of price, service, and prior relationships. If we grew dissatisfied with the service or pricing of any one provider we would likely seek to expand our relationship with another current provider, such as Qwest, Sprint, or BellSouth. Although we currently use Verizon in Chesapeake only, Verizon's recent acquisition of MCI would make it an attractive option, particularly for our data network requirements. We also are frequently approached by CLECs.

10. Crescent has begun a transition to VoIP, which we will roll out over the next 24 months. The data contract which we will enter this year will provide for services to support VoIP. My cautious estimate is that VoIP will save us about five percent on local and long distance costs. Others have predicted substantially greater savings.

11. The proposed merger promises to benefit Crescent Bank. We currently have 34 offices, almost entirely east of the Mississippi, but we are expanding westward. The combined company will be able to provide geographic coverage without the added costs, delays, and uncertainty associated with partnering with another company. Moreover, combining AT&T's resources with BellSouth's people would be positive, particularly for extraordinary circumstances like the disaster recovery we recently experienced following Hurricane Katrina.

Date: April 2, 2006

A handwritten signature in black ink, appearing to read 'R. Andras', written over a horizontal line.

Robert Andras  
Chief Technology Officer  
Crescent Bank



corporate  
200 DeBask Lane  
Powell, TN 37849  
U.S.A.  
423.938.7828  
fax 423.938.6655  
www.derooyal.com

**DECLARATION OF KEVIN LYNCH  
DEROYAL INDUSTRIES**

1. I am Kevin Lynch, the Communications Manager for DeRoyal Industries. Headquartered in Powell, Tennessee, DeRoyal is a leading medical products manufacturer, with facilities and operations located throughout the country and internationally. In my position, I am responsible for telecommunications procurement for DeRoyal. I have been in this position for over ten years.

2. DeRoyal purchases local and data services from BellSouth, as well as many other telecom carriers, such as Verizon, SBC, Frontier, and CenturyTel. Also, we have a national long distance contract with Verizon Business. Other than local and data service provided by legacy SBC, we are not currently served by AT&T.

3. There are a number of alternative telecom providers which vie for our business and to which we have the ability to turn for certain of our telecommunications needs, such as Sprint, Qwest, US LEC, and NuVox.

4. So long as DeRoyal continues to receive the same excellent customer service to which I am accustomed from BellSouth after the acquisition by AT&T, I have no objection to the proposed merger. Moreover, in the event that I become dissatisfied with the price or quality of services offered by the combined company, I am of the opinion that I will continue to have ample competitive alternatives post-merger.

By:

**KEVIN LYNCH  
DEROYAL INDUSTRIES**

**Date: June 15, 2006**

CONFIDENTIAL

Statement of Glenda McLearen (DeSoto Family Medical)

1. I am the Office Operations Manager of DeSoto Family Medical in Southaven, Mississippi. For the past six years, I have been responsible for managing the day-to-day operations of our medical office. As part of that role, I am involved in decisions relating to the office's telephone system, Internet service, and networking needs. I also am responsible for ensuring that our communications systems continue to operate properly.

2. DeSoto Family Medical Center is a family medical practice with four family practice and four nurse practitioners. We have a single office in Southaven, Mississippi, a suburb of Memphis, Tennessee.

3. DeSoto Family Medical Center has been a BellSouth customer since 1983. In addition to local service, DeSoto has used BellSouth for long distance service for the past four years. We also purchase our internet access from BellSouth. We use another vendor, CenturyTel, to maintain the switch equipment in our building.

4. I am aware that BellSouth has a number of competitors that provide similar services. For example, I know that CenturyTel or our cable company could provide us with many of the same services. Also, over the past three months, a number of telecom vendors have come into the office and given me their cards which I have stored in a file.

5. I do not believe that the merger of BellSouth and AT&T will reduce competition. In fact, I think that sometimes mergers like this one open up opportunities that didn't exist before. I like the idea of one-stop shopping, as long as the price is reasonable. As long as the two companies successfully share and transfer customer account information so that our service is not adversely impacted, I think this merger could be a good thing.



Glenda McLearen, Desoto Family Medical



*closing the communications loop™*

**STATEMENT OF ALLEN VAN METER (DIALOGIC COMMUNICATIONS CORP.)**

1. I am VP of Hosted Services at Dialogic Communications. Prior to that, I was Group VP-Professional Services. Dialogic is a Tennessee-based company that provides critical communications technology solutions and emergency notification systems to national and international customers. Our Hosted Services business unit provides our clients with access to our high-speed notification solutions through an off-site (hosted) facility, enabling them to notify a mass number of people within minutes through all available communications media. In my current role, I have primary responsibility for the investigation and recommendation of the telecommunications services we purchase from outside vendors. I have been employed at Dialogic for eighteen years.
2. We spend approximately \$1 million annually on telecommunications services and AT&T is currently our principal provider. AT&T supplies us with a large number of telephone lines (the majority of which are local, though also long-distance lines) as well as leased data circuits, access to data facilities, and certain managed data services. We bid out our telecommunications business on a regular basis -- every 2 or 3 years for a major service modification and about every 6 months in other instances -- and have a good relationship with a number of vendors. We run what we want by several vendors before making a purchasing decision. While price is definitely a factor in the purchasing decision, we view relationship as a bigger part. We have a long-term, solid relationship with AT&T and we've done well with AT&T, so we've been comfortable sticking with them for the majority of our telecommunications business.
3. In November/December 2005, we looked at changing one of our hosted data center providers. AT&T currently provides this service through its Mesa, Arizona data center. While we ultimately chose to extend our contract with AT&T, we looked at a number of other vendors before making that decision. The biggest competitor for that business was Sungard, who we use for one of our other hosted data facilities.
4. We also spent most of last year looking at a potential upgrade of our voice services to VoIP. We worked with Level 3 in comparing the costs and capabilities of a VoIP environment versus the standard voice environment we use today. We have not made an upgrade decision yet, but I definitely consider VoIP a viable provider of voice services and we are constantly looking at it as an option for the future.
5. I have no concerns about the competitive effects of the proposed merger between AT&T and BellSouth. I believe the market for business telecommunications services is competitive and that viable alternatives exist and will continue to exist post-merger for every telecommunications service that Dialogic purchases. Every service we now have through AT&T is available through another vendor, and we can obtain those services from other vendors. In the time I've spent in my position, I've seen that there are a lot of players out

there. XO Communications is very active, Level 3 is very active, and there are a number of others that are less prominent. XO regularly contacts us in their efforts to provide us with competitive services.

6. In terms of BellSouth, we don't really view BellSouth as being a particularly viable option for us as a telecommunications provider because we see them as a regionally-focused player that can't readily meet our needs for our national and international customers.
7. I believe that as a result of the AT&T-BellSouth merger we may in fact see lower access prices for last-mile services due to the economies of scale of the combined entity. I am hopeful that as network costs are reduced, those reductions will be passed along to us.
8. The only major concern I have with respect to the merger is if the government imposes conditions on the merger and what effect those conditions might have on our existing service arrangements with AT&T. We would be worried from a operational perspective if services get changed as a result of government conditions on the merger.

Allen Van Meter  
ALLEN VAN METER

4/27/06  
DATE

Statement of Doug Beauchamp (East Feliciana Parish School Board)

1. For the past eleven years, I have been the Technology Supervisor for the East Feliciana Parish School Board in Clinton, Louisiana. I am responsible for acquiring and implementing technology-related products and services for the School Board, including voice, network, and Internet services.

2. The East Feliciana Parish School District is made up of eight public schools located in the Parish. The School Board participates in the FCC's E-Rate program, which subsidizes telecommunications and data purchases by schools.

3. Pursuant to E-Rate requirements, each year the School Board puts its voice service contracts up for bid. BellSouth is our current provider for both local and long distance service. We have always used BellSouth for local service, including a Centrex system. Before we obtained long distance service from BellSouth, we used a number of other providers. However, because the E-Rate application requires additional information about each contract that the School Board enters into with each provider, it is complicated to use multiple providers. As a result, one reason we switched to BellSouth for long distance was to consolidate the application process to make that process easier.

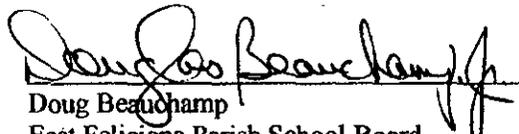
4. We use Cingular Wireless for our cellular phone service. While there are other cellular providers in the area, only Cingular has adequate cellular coverage in our Parish.

5. For our data network and Internet access, we use CompStar Wireless. CompStar connects the schools in the Parish with a wireless network using microwave towers. CompStar also resells BellSouth bandwidth to provide Internet service.

6. I believe that the proposed merger between BellSouth and AT&T will be beneficial to the East Feliciana Parish School Board, especially to the extent we will get the same or better service for the same or better price. In addition, because Cingular will be wholly-

owned by the new company, the merger may produce significant benefits to the School Board by allowing us to purchase all of our wired and wireless voice services in a bundle from a single provider. The merger may also result in the availability of new technologies and service options that would allow us to obtain more affordable data service to connect all of our schools at a higher bandwidth. Finally, if we are able to purchase a single package of telecom services from one provider, the merger could result in a significant savings in time and effort related to our submission of E-Rate applications.

7. I do not think that the merger will impact the level of competition in our area. I believe that this merger could be a benefit to consumers.

  
Doug Beauchamp  
East Feliciana Parish School Board

I give permission to BellSouth to use my statement in BellSouth's submission to both the Department of Justice (DOJ) and the Federal Communications Commission (FCC).

  
Douglas Beauchamp, Jr.  
East Feliciana Parish School Board

**STATEMENT OF MIKE THOMPSON (ELON UNIVERSITY)**

1. I am the Telecommunications Services Manager for Elon University in Elon, NC. I have served in this capacity for more than five years.
2. Elon is a private university, serving more than 5,000 undergrads and graduate students, and includes Elon College (the College of Arts and Letters), the School of Business, the School of Communications and the School of Education. Elon's new School of Law will open in the Fall of 2006 in Greensboro, NC.
3. Elon is a significant consumer of telecommunications products and services, with an annual budget of approximately \$500,000. Elon purchases these products and services from a host of vendors, including BellSouth (my prior employer before I took this position with Elon). BellSouth provides the University's local voice telephone service, and is providing an ether-net pipe which will link the University's Main Campus with the Law School for purposes of seamless voice and data communications. Other vendors with which Elon does substantial business include TimeWarner Telecommunications, TimeWarner Cable, CISCO Systems, Qwest and SPRINT.
4. Elon regards all of these companies as business partners, and values each of these partnerships. As a result, I am well aware that BellSouth has numerous competitors for Elon's telecommunications business needs, and believe that Elon has numerous viable options to meet those needs. That will not change as a result of a merger between AT&T and BellSouth.
5. I am very comfortable with the idea of a merger between AT&T and BellSouth, and do not believe that such a merger would have any adverse impact on competition for the provision of telecommunications services of the type Elon University purchases.

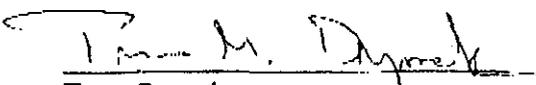
*Mike Thompson*

Mike Thompson  
Elon University

STATEMENT OF TERRY DYMEK (EMC, Inc.)

1. I am the Senior Director of Global Technology at EMC, Inc. In that role, I handle all the company's worldwide telecommunications purchases. I have been with EMC for seven years and have worked in telecommunications procurement the entire time.
2. EMC purchases primarily long-distance, local, audio and net conferencing, private lines, data networking services, and internet connections. The company's annual telecommunications spend is approximately \$40 - 60M.
3. EMC uses many different telecommunications providers. The company's telecom providers include AT&T, Verizon, Equant, Sprint, and British Telecom, as well as a slew of smaller providers. The company uses BellSouth for some local services in some of the states BellSouth serves.
4. The company uses a mix of procurement processes. The company sometimes uses the formal RFP process, but more often relies on relationships the company has built, already existing annual contracts, and individual opportunities that are bid out from time to time.
5. The company uses VoIP in some locations. The company is selective about where VoIP is used - usually in networks where the company has substantial traffic and big pipes, such as a U.S connection to a site in Ireland. The company uses Verizon as the provider for its dedicated DS3 line to Ireland.
6. I find the retail business sector to be competitive. Despite the recent consolidation, there is plenty of competition. Competition is not limited only to Tier 1 providers; there are plenty of smaller companies that provide competitive services.
7. I prefer larger companies because of reliability, viability, and advanced services offerings. I prefer to work with larger providers with healthy balance sheets.
8. I support the AT&T merger with BellSouth. I believe it will bring wireless into a rationalized set of product offerings for businesses, and will encourage the convergence of wireless and wireline offerings. I also believe that the merger will lead to improved efficiency and reduced cost.

DATE: 4/20/2006

  
Terry Dymek  
Senior Director, Global Technology  
EMC, Inc.

## DECLARATION OF ANGEL PETISCO

1. My name is Angel Petisco. I am Assistant Director of the Enterprise Technology Services Department of Miami-Dade County, Florida. I have worked for thirty years in information technology. As Assistant Department Director, I am responsible for the procurement of telecommunications services for the County.

2. BellSouth is the primary provider of local telecommunications services to Miami-Dade County, including local voice, Metro Ethernet, and frame relay services. We procure these services from BellSouth pursuant to a five-year contract entered into in 2002. The contract expires in September 2007, with two one-year renewal periods.

3. When the contract comes up for renewal, I expect that we will solicit competitive bids. I expect that a number of telecommunications providers will form a consortium to bid together to provide us with all the services we need. I also expect BellSouth to bid for the contract again. In the absence of the merger with BellSouth, I do not believe that AT&T would be a viable contender to win the County's business due to AT&T's lack of focus in this area.

4. The County obtains long distance service from Paytech Communications. Our internet service is provided by NAP of the Americas.

5. The County is currently migrating some of its own internal services to IP. Because our needs are predominately local, we are not currently considering moving other services to IP.

6. I do not believe that the merger between BellSouth and AT&T will in any way make the telecommunications landscape less competitive. In my opinion, it will have no negative effects whatsoever on the County. Indeed, the merger may be beneficial to us in that it combines two companies with unique niches and complementary technologies who together can leverage their backbones to provide the County even better data and telecommunications services than it already receives.

Dated: April 18, 2006



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Angel Petisco  
Assistant Director  
Enterprise Technology Services  
Department  
Miami-Dade County, Florida



Statement of Charles Stubbs (ER Snell Contractor, Inc.)

1. I am the IT Manager for ER Snell Contractor, Inc. ("ER Snell"). ER Snell is a construction contractor specializing in road and bridge construction in the State of Georgia. The company is more than 75 years old, and I have been with ER Snell for the past fourteen years. My responsibilities include the acquisition and management of telecommunications and IT products and services for ER Snell.

2. ER Snell is based in Snellville, Georgia (outside Atlanta) and has about a dozen primary facilities, with multiple smaller locations, in the Atlanta, Georgia area.

3. ER Snell uses both voice and data services. Our current annual telecommunications expenditures are approximately \$150,000. Very recently, ER Snell signed an agreement with BellSouth to deploy an MPLS/VPN network connecting our primary locations.

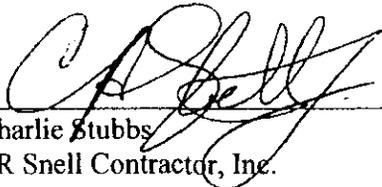
4. We are aware of the alternatives available to us and have considered several of the competitive local exchange carriers including USLEC, XO Communications and Cbeyond to satisfy part or all of our needs. The lower prices offered by CLECs were attractive, but on balance we opted to pay more to benefit from greater customer service.

5. The scope of BellSouth's services, and the personal attention available through BellSouth's local offices is extremely valuable, and we look forward to continued growth in these areas after the merger. We are already prepared to transition service to VoIP as our current



commitments wind down, and the BellSouth network is capable of supporting that technology. We understand that a stronger Cingular, with unified ownership, should offer us broader mobile options in the future. We currently have a corporate contract with Nextel for mobile communications, and we find the "direct talk" feature very valuable for communications at construction sites. Now that Cingular has a similar push-to-talk feature, we anticipate offering Cingular the opportunity to compete for that service when our Nextel contract expires.

6. We are not concerned about the effects of the BellSouth – AT&T merger on our present and future business.



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Charlie Stubbs  
ER Snell Contractor, Inc.

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