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August 21, 2006

Honorable Kevin J. Martin, Chairman
Federal Communications Commission
445 12th Street, S.W.
Washington, DC 20554

Re: Comcast's Low-End Set-Top Box Waiver Request

Dear Mr. Chairman:

I am sorry that we haven't been able to connect due to schedule conflicts. I promised to get back to you about the questions you asked when we spoke briefly last Monday. Since we haven't yet been able to talk, I am sending this letter. I am available to talk again when you return to Washington if you think that would be helpful.

First, you asked whether the boxes covered by our waiver request are truly "limited-capability" devices. They are, as the Commission has consistently used that term. We excluded from our request any "devices that contain personal video recording ('PVR'), high-definition, broadband Internet access, multiple tuner, or other advanced capabilities."

We have discussed the details of these boxes with Commission staff, and I am told that the only feature they said raised potential concern was the optional USB port on the Pace box. I'm sure no one would call a USB port, which has been included in over a billion consumer devices over the past several years, an "advanced capability."

A box with a USB port could theoretically be used as a "slave" device for a PVR-equipped device as part of a home network, which may have been the genesis of the concern you raised with me. While we do not believe that the presence of the USB port on one of the boxes covered by our waiver request makes this a box that includes "advanced capabilities," we propose, if it will lead to timely approval, that the Commission grant our requested waiver with the express limitation that the waiver will not apply to set-top boxes with USB ports, boxes that can be used as slave PVRs, or boxes that can be used as part of a home networking solution, without the later express approval of the Commission.

You also asked whether Comcast has committed to moving to an all-digital environment and whether this waiver would enable Comcast to meet this commitment in the near term. The answer to this question is that Comcast is committed to moving to an all-digital environment as

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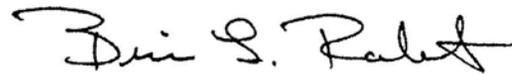
quickly as possible, technology and consumer acceptance permitting, and this waiver will definitely help accelerate that process.

As you understand, we can't stop carrying analog signals when customers are still counting on us to deliver them. Over half of the households we serve are still all-analog. Even if we roll out low-end boxes as fast as we can, it is likely to be sometime after 2010 before we can go all-digital. Of course, the faster we can move consumers to digital boxes, the sooner we can complete our migration to all-digital. And that process definitely requires a Commission waiver on low-end set-top boxes. It's just that simple.

To confirm, we intend to go all-digital as fast as technology and our customers will let us. Therefore, in an effort to expedite approval, we propose that the Commission grant this waiver for five years. If at the end of that time we have not gone all-digital, the waiver would end, and no additional boxes covered by the waiver could be deployed.

Mr. Chairman, we have carefully limited our waiver request to ensure that it serves the public interest and avoids hundreds of millions of dollars in unnecessary costs while bringing millions more Americans into the age of digital television. I would be happy to discuss this further with you, and I very much hope that we can get a prompt and favorable decision.

Sincerely,



Brian L. Roberts
Chairman and Chief Executive Officer