

DECLARATION OF QUINTIN LEW,  
JUDY VERSES, AND PATRICK GARZILLO  
REGARDING COMPETITION IN THE  
PHILADELPHIA METROPOLITAN STATISTICAL AREA

EXHIBIT 5

REDACTED – FOR PUBLIC INSPECTION

REDACTED – FOR PUBLIC INSPECTION



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EXHIBIT 7

**COMCAST**

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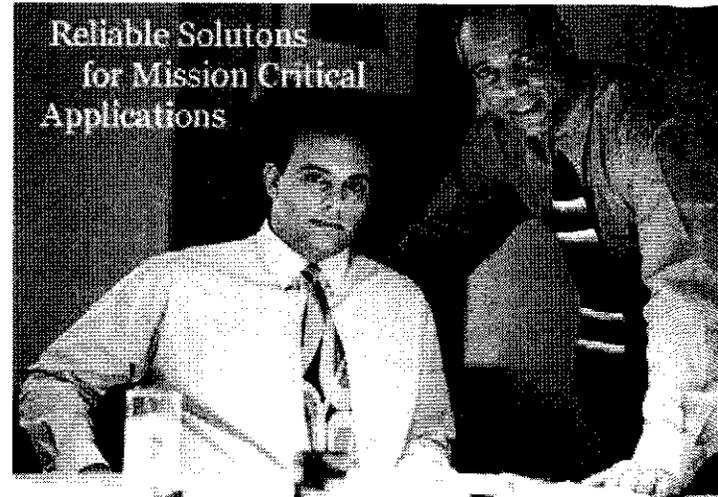
### The Smart Choice for Your Business

High-speed Internet and tailored network services that meet all your business' application, support and budget requirements.

The closest thing to having your off-site employees back in the office.

Comcast Telovorks

Reliable Solutions for Mission Critical Applications



**Small Business**

Always-On Internet with speeds faster than DSL and broad security standard.

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**Enterprise**

Reliable, secure access for the corporate campus, branch offices, even remote workers.

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**Education**

Extend your network, share resources, and provide ubiquitous high-bandwidth access.

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### Services

#### A Suite of Services for Any Size Business

**Comcast is the smart choice for your business.** Whether it's Internet access for remote employees or the entire office; or even a multi-site wide area data network, Comcast supports your growing demand for networking services with broad reach, aggressive pricing and multiple configurations.

- Comcast Workplace
- Comcast Teleworker
- Enterprise Internet Service
- Enterprise Network Service
- Comcast HospitalityONE

#### Resource Center

Username

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Remember me

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For access to additional tools and resources, register here.

**Small Business**

Always-On Internet with speeds faster than DSL and firewall security standard.

**Enterprise**

Reliable, secure access for the corporate campus, branch offices, even remote workers.

**Education**

Extend your network, share resources, and provide ubiquitous high-bandwidth access.

Comcast has been delivering service to commercial organizations since 1995 and has thousands of customers leveraging the Comcast network for critical business applications. Comcast delivers unique service capabilities on our own national network, which allows you to have reliable service and competitive rates.

To learn more about Comcast, select a service from the menu on the left, login to the Resource Center, or simply contact us for a more personalized discussion of your business requirements.

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### Enterprise Network Service

Dynamic multi-site networking employing innovative technology

#### THE SIMPLE FACTS

- Fully meshed network with scalable any-to-any connectivity
- Class of Service capabilities to meet application requirements
- Simple Ethernet interface for seamless integration into your LAN

- Comcast Workplace
- Comcast Teleworker
- Enterprise Internet Service
- Enterprise Network Service
- Comcast HospitalityONE

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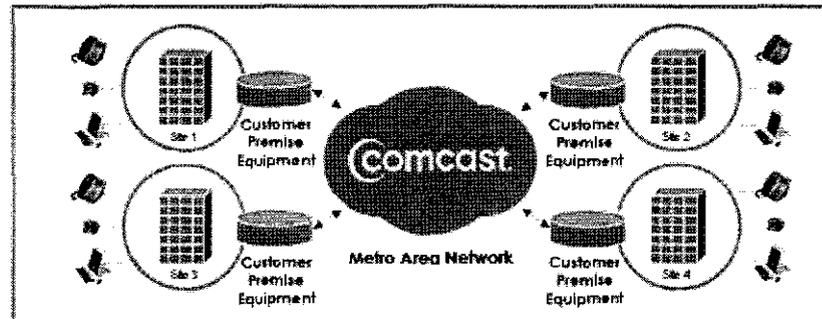
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Lost your password?

For access to additional tools and resources, register here.

Seamlessly link your facilities with a secure Metropolitan Area Network (MAN). Exchange data between remote sites at speeds up to gigabits per second and command your traffic while Comcast Commercial Services manages the connectivity.

Support your varying application needs with real-time traffic prioritization. Deploy performance sensitive, mission critical applications with confidence. Get true any-to-any connectivity and integrate new sites without reconfiguration or additional capital.



Enterprise NETWORK Service creates a reliable meshed network while offering multiple classes of service for varying applications. Choose **Basic Bandwidth** for email and file sharing, **Priority Bandwidth** for critical enterprise applications like CRM and ERP and **Premium Bandwidth** for real time applications like VoIP and video streaming. Comcast can help you determine the exact mix of bandwidth classes and capacity based on your current and future requirements.

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#### Service Features

- Any-to-Any Connectivity – Send traffic to any site within your network through a single Ethernet interface.
- Secure – Reliable data segregation provided by masking your traffic with a unique customer ID on the Comcast network.
- Class of Service Aware – Dynamic traffic delivery with up to three different performance levels.
- VLAN Transparency – Change your VLAN configurations without coordinating with Comcast.
- Web-based Reporting – Monitor connectivity and performance through our secure web portal.

#### Business Benefits

- Enhanced User Experience – Improve response times of bandwidth-intensive applications and enable new applications like ERP or VoIP.
- Ease of Use – Connect your Local Area Networks (LAN) without any wide area network (WAN) equipment to purchase.
- High Availability – Minimize interruptions and keep your business running smoothly. We monitor and support your network 24x7 and have over 99.97% network availability.
- Optimized ROI – Reduce operating and maintenance costs with less equipment to support.
- Minimized Risk – Deliver networking capabilities to your internal customers on-time and on-budget.

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The benefits of a fully meshed regional architecture are simple to calculate and with Comcast Commercial Services it's cost-efficient and easy to integrate and manage complex network architectures.

Comcast Enterprise Network Service is a Cisco Powered Network service. Comcast Enterprise Network Service achieved this designation by maintaining high levels of network quality and by basing our service end-to-end on Cisco equipment—the same equipment that virtually all Internet traffic travels on today.

For a more information, please contact us today or login to the Resource

Center for application notes and other documents.

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**Comcast Workplace**  
Speed. Security. Know-how.



# You keep your business running We'll handle your Internet.

Make Comcast Workplace your next hire.  
Enter your office zip code to see what packages are available in your area:

Currently showing product availability for 19103.



Get a free 30-day trial of GoToMeeting.

## > Workplace

Teleworker

Cable for Business

### Availability

There are 3 Workplace business plans available in your area.

#### Comcast Workplace - Standard

Comcast Workplace Standard provides the speed, security and service your business requires. Save time and increase productivity at a small business price.

##### Overview

- Connection Speeds up to 6 Mbps/768 Kbps
- Features: E-mail, Firewall and Networking, McAfee VirusScan
- Options: Static IP addresses, Business E-mail and Web Site Solutions
- 24/7 priority business-class support
- 30-day money back guarantee

#### Comcast Workplace - Enhanced

Full Speed ahead with download speeds up to 5 times faster than a T-1. It is the ultimate high-speed service.

##### Overview

- Connection Speeds up to 8 Mbps/1 Mbps
- Features: Business E-mail, Firewall and Networking, McAfee VirusScan
- Options: Static IP addresses, Web Site Solutions
- 24/7 priority business-class support
- 30-day money back guarantee

#### Comcast Workplace - Lite

The ideal high-speed Internet Service for very small offices. Leave dial-up behind with basic, always-on broadband for your business.

##### Overview

- Connection Speeds up to 4 Mbps/384 Kbps
- Features: E-mail, McAfee VirusScan
- 24/7 business-class support
- 30-day money back guarantee

**CONTACT US to set up Comcast Workplace for your business today.**

**For Terms, Conditions and Policies, CLICK HERE**

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>> **Features**  
**Contact Us**

 **Printable  
Version**

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Comcast Workplace maximum download speed: 8 Mbps. Maximum upload speed: 1 Mbps. Actual speeds may vary and are not guaranteed. Many factors affect speed, including, without limitation, the number of workstations using a single connection. Available in wired and serviceable areas only. Taxes are additional. McAfee offer limited to 25 PCs. McAfee not available for Macintosh customers. Firewall included in Workplace Standard and Enhanced packages only. Not all features are available in all packages. "Always on" refers to persistent connection and is not a claim of reliability. Minimum one-year contract required. Early termination fees apply. Other restrictions apply. Custom installation charges apply, and rates vary. Service is subject to terms and conditions of Comcast Workplace Master Services Agreement and General Terms and Conditions. Call 1-800-316-1619 for more details or for a copy of the agreement or the terms and conditions.

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### Telecommunications

#### Increasing Margins with Lower Transport Costs

Carriers are expanding their networks to complete coverage, increase QoS and grow market share. As a result they face rapidly increasing transport costs. Whether it is local loop charges or backhaul transport, carriers need to quickly address operational expenses to drive fiscal performance.

Carrier face other issues, like having limited configuration options and spotty coverage in residential and rural areas. While most networking companies can deliver in certain areas, very few have a wide footprint. Those that do have broader coverage, usually have rigid pricing structures and inflexible service configurations. Worst of all, you are often buying from a competitor or their parent company

Comcast's services can be deployed quickly and efficiently with minimal wait and bureaucracy than you are typically confronted with when purchasing services from traditional telephone carriers. Comcast We offers carriers a range of services that can support your voice and data transport needs with much lower costs. From traditional TDM, ATM and SONET, to Ethernet and managed wavelength configurations, Comcast has a solution to meet virtually any requirement.

Our pricing structures aren't impacted by LATA boundaries or local loop charges allowing us to offer more flexible terms. We can provision a tailored network that can rapidly scale so you don't need to over-engineer for future demand.

Comcast Commercial Services leverages the massive network of our

- Education
- Financial Services
- Health Sciences
- Hospitality
- Telecommunications
- Small Business
- Medium and Large Enterprise

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parent company. This allows you to have managed access on a carrier class transport network designed for broadband applications. Our reach is broad and deep, with capacity in dense urban, sprawling suburban and even many rural areas others can't reach. More importantly, Comcast's Network is not part of the traditional telecommunications infrastructure, allowing Comcast to offer a physically diverse routing.

**Comcast Advantage**

Lower-cost data and voice transport on a single company's fiber network with broad reach and technical and economic flexibility.

**Carrier Benefit**

Cost-effective transport that can reach into new markets and scale at a moments notice. A stable and reliable service from a trusted network provider.

Contact us today to find out how your transport needs and our capabilities can be meshed for the technical and financial benefit of your organization.

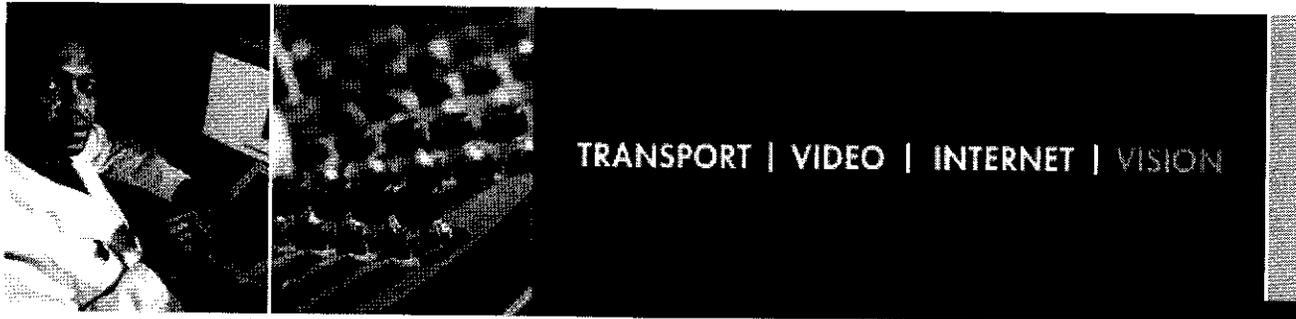
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RCN Business Solutions understands and is meeting the needs of businesses in a wide range of industries including broadcast media, education, finance, construction, real estate, hospitality, and many others. From Harvard University, to the Four Seasons, to JetBlue Airways, our state-of-the-art network, world-class telecommunications services and breadth of industry knowledge has helped our clients focus on and achieve their business objectives.

[Learn More](#)

**Announcements**

- RCN Announces New President of Business Solutions Subsidiary
- Hibernia Atlantic & RCN Business Solutions Agree to Provide Transatlantic Broadband Connectivity
- RCN Closes Acquisition of Consolidated Edison Communications

**Focus**

**RCN and GatewayDefender help reduce IT costs**

It's been estimated that spam email costs the business community \$3.7 billion annually in extra servers, additional bandwidth and diverted staff time. That's why RCN sought to expand its already robust security measures by adding electronic message protection. Together with industry leader GatewayDefender, RCN can deliver a hosting solution designed to reduce the negative impact of spam and the viruses they sometimes carry.

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## Network Services

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RCN Business Solutions is a leading provider of communications services to carrier, enterprise and government marketplaces. RCN Business Solutions offers a comprehensive array of network services over our state-of-the-art fiber optic network. We will work to create a customized solution that fits your needs. With over a decade of experience, RCN Business Solutions has the experience needed to be your network service provider.

### The RCN Network

- \* Presence in six of the top US markets
- \* Over 3,500 route miles of metro fiber
- \* Over 450 commercial buildings On-net
- \* National IP backbone
- \* Over 425,000 residential customers
- \* Class five switches in every market
- \* Video Headend in every market

### Local Loop Transport

RCN is quickly becoming the preferred choice to connect you from your POP to your partner's POP or directly to the customer premise. Our strength is in providing a true alternative to the "usual suspects" for local loop. Because of our extensive local networks and excellent access to **carrier hotels**, we offer complete independence from the ILEC and we specialize in Business continuity solutions and applications that require construction.

Our metro area services include

- \* SONET from DS-3 through all OC-n rates.
- \* Ethernet from 10 Mbps through 10 Gbps
- \* Strategic Dark Fiber

### Voice Services

As a facilities-based carrier of competitive residential services, RCN built a robust local network that we own and operate. Our voice network features a Class 5 Switch in each of our six markets. We offer the following services to our customers:

- \* Local Origination
- \* Local Termination
- \* Facilities Based Local Services

- » Long Distance
- » 800# Service
- » Audio Conferencing

**IP Transit**

RCN Broadband, RCN Commercial, and RCN.com provide over 1 million customers direct Internet access. Our strong local network is complemented with a national IP backbone as well as an extensive list of peering partners.

**National and International Private Line**

Our customers continually request that RCN apply our strong implementation and operational capabilities towards a long haul product. To answer this need, RCN has partnerships with several top tier long haul providers to extend our capabilities for long haul capabilities. This allows RCN to provide total solutions across markets that include both the local loop and the long haul portions of the circuit. We reach most major markets and all of the top international destinations.

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- Network Services
- Managed Data Services**
- Broadband Services
- Voice

**Managed Data Services**  
**Colocation | Managed Dedicated Servers | Shared Web Hosting | Messaging Protection**

Why use your capital dollars to buy data management and storage infrastructure that RCN Business Solutions has built especially for your purpose.

In today's business climate, controlling capital expenses while keeping pace with an ever-increasing demand is paramount to success.

- What if you had a partner who converted capital costs into expense?
- What if there is a new and complex network infrastructure in place that moves data at light speed to accelerate your business efficiency?
- What if service upgrades were performed automatically as part of your low monthly expense?
- What if you found a partner to help carry the load while reducing costs?

**RCN Business Solutions managed data services were created with these benefits in mind:**

- Give our customers excellent Managed Data services while reducing the internal management responsibilities and costs for our customers.

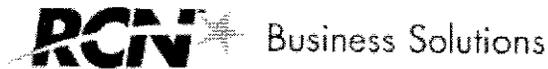
**RCN Business Solutions currently offers a wide assortment of managed services:**

- Access to our state of the art network
- Top notch colocation facilities.
- Managed server programs.
- eMail security services.

RCN Business Solutions will build customized services to meet your needs.

Contact us at 1-877-RCN-7000 to schedule the answers to your problems.

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Services

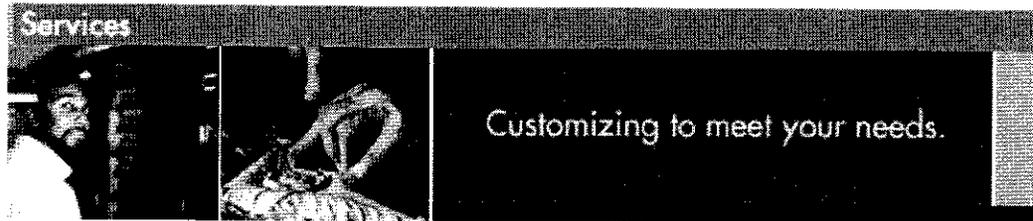
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- Voice



RCN Business Solutions is dedicated to meeting the fiber-based network requirements of Enterprise, Wholesale Telecom and Government accounts.

- **We are a Multi-Service Operator (MSO).**  
We deliver the "Triple Play" Of Video, Data and Internet over our state-of-the-art DWDM fiber optic network.
- **We are a Competitive Local Exchange Carrier (CLEC).**  
We have Class 5 telephony switches in each of our metropolitan markets and provide Telephone Numbers, Switched Voice and Directory Services.
- **We are a Competitive Access Provider (CAP).**  
We provide Fast Ethernet, Gigabit Ethernet, SONET, and Wavelength transport services.
- **We are a tier one Internet Service Provider (ISP).**  
We provide full Internet service including email protection services.
- **We are a Construction Company.**  
We build fiber optic capacity to your building(s) on a custom basis to cost-effectively provide your "FIRST MILE" fiber requirements to local, national and global markets.

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