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ATTORNEYS AT LAW

April 4, 2007

EX PARTE – Via Electronic Filing

Marlene H. Dortch
Secretary
Federal Communications Commission
445 12th Street, SW
Washington, DC 20554

Re: *Petition for Rulemaking of Fibertech Networks, LLC, RM-11303*

Dear Ms. Dortch:

On April 3, 2007, on behalf of Fibertech Networks, LLC (“Fibertech”), Charles Stockdale, General Counsel of Fibertech, Stephanie Weiner and I, of Harris Wiltshire & Grannis, LLP, met with Ian Dillner, Legal Advisor to Chairman Martin. We also met with John Hunter, Senior Legal Advisor to Commissioner McDowell. In these meetings, we made the point that reform of the pole attachment rules is a critical part of any wireline broadband strategy and implementation of Section 706 of the Telecommunications Act of 1996, and will ensure that market forces drive broadband deployment by all companies to the maximum extent possible. Without timely, efficient and cost-effective access to poles, new broadband networks will be stymied. Accordingly, attachers should have the ability to place attachments on the field side of the pole, which has been the general practice in Connecticut without any adverse impact on safety. The time to complete the pole licensing process must also be compressed, with the backstop ability for attachers to use temporary attachments during the licensing and make-ready process. We also discussed issues summarized in Fibertech’s previous filings in this proceeding, and in the attachment to this *ex parte*.

In accordance with the Commission’s rules, I am filing this letter electronically in the docket identified above.

Sincerely,

A handwritten signature in black ink, appearing to read "John T. Nakahata".

John T. Nakahata
Counsel to Fibertech Networks, LLC



Corporate Overview

April 2007

www.fibertech.com

» CUSTOMER DRIVEN. TO THE LAST MILE.

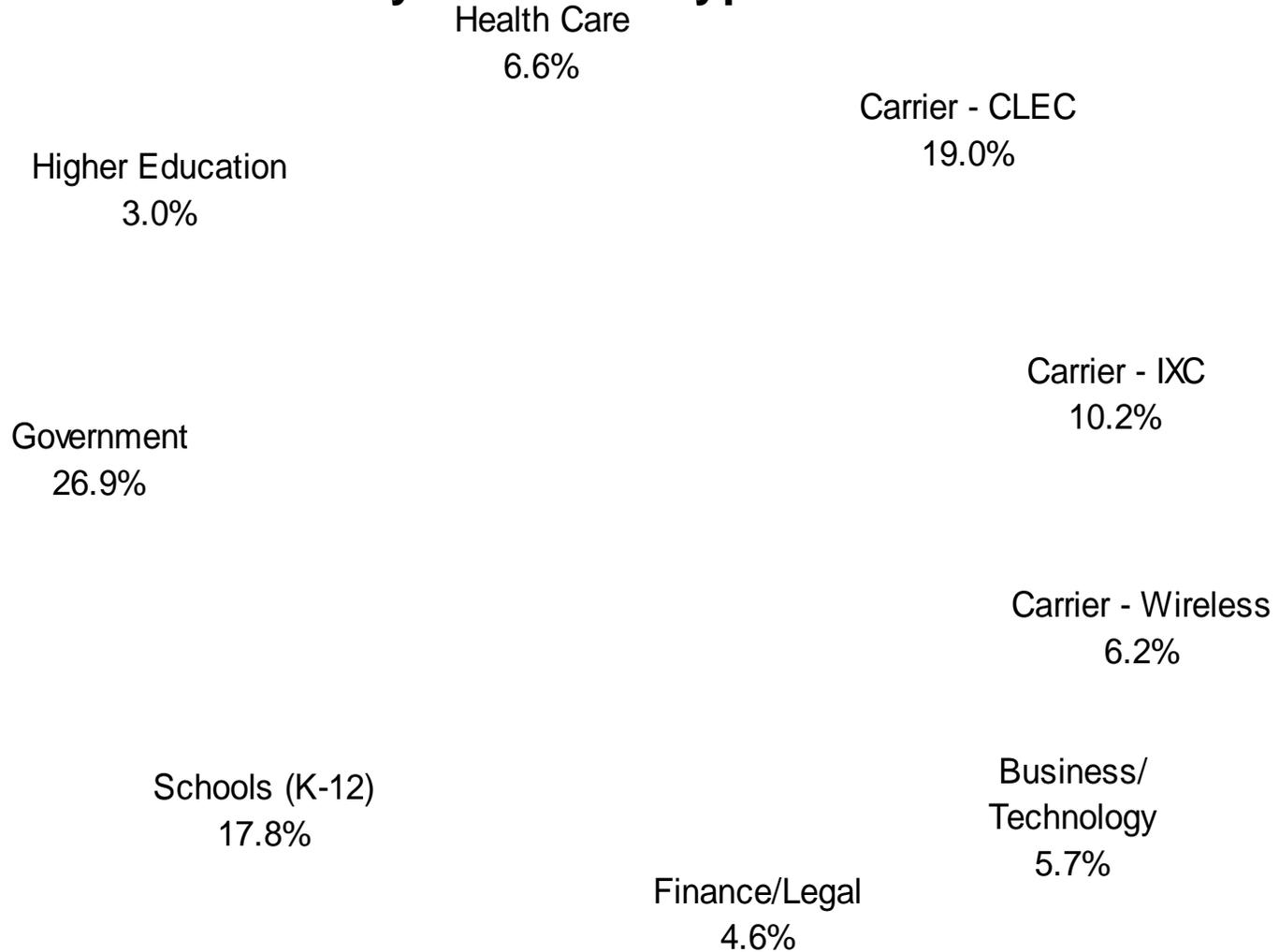
- **Fibertech designs, builds, and operates high-capacity metro fiber-optic networks in Eastern and Central US**
- **Founded in June 2000**
- **Secured \$50M in equity**
- **Metro Networks Operational in 21 Cities, representing more than 350,000 fiber miles**
- **Fibertech's all-fiber "open access" networks use a next-generation all-IP technology platform**
- **Business is to lease dark and lit fiber to carriers, CLEC's, businesses, schools, and government**
 - **Wholesale transport, last-mile, and WAN**
 - **Retail Internet access and VoIP**

Market Map



- **Fibertech turned EBITDA positive in 2004. In 2005 and 2006 we were net-income positive**
- **EBITDA margin in 2007 is 44% and is expected to grow to 64% by 2011**
- **We still have leased or are using only 20% of our current overall network fiber capacity – we have significant upside potential prior to overloading**
- **Fibertech has no debt, and growth over the next five years is projected to be funded with internally generated funds**

Revenue by Customer Type thru 12/31/06



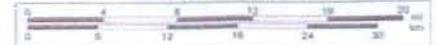
- **Build and operate metro fiber-optic networks in new markets**
- **Acquire other companies with all-fiber networks and without legacy issues**
- **Residential triple-play**
- **Raise additional \$500 million through private or public markets**



Connecticut Market (03-30-07)



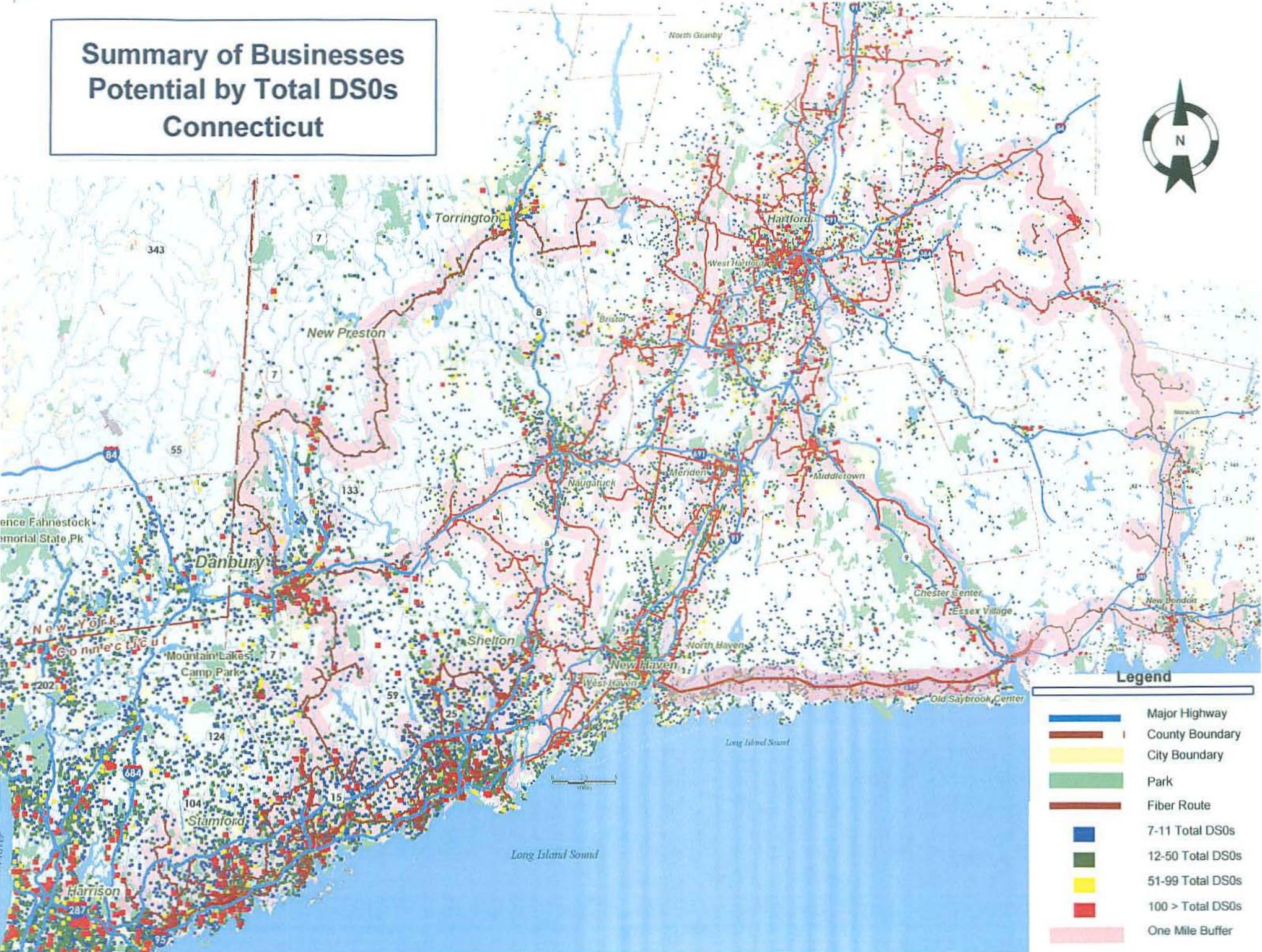
Scale 1 : 700,000



1" = 11.05 mi Data Zoom 9-1

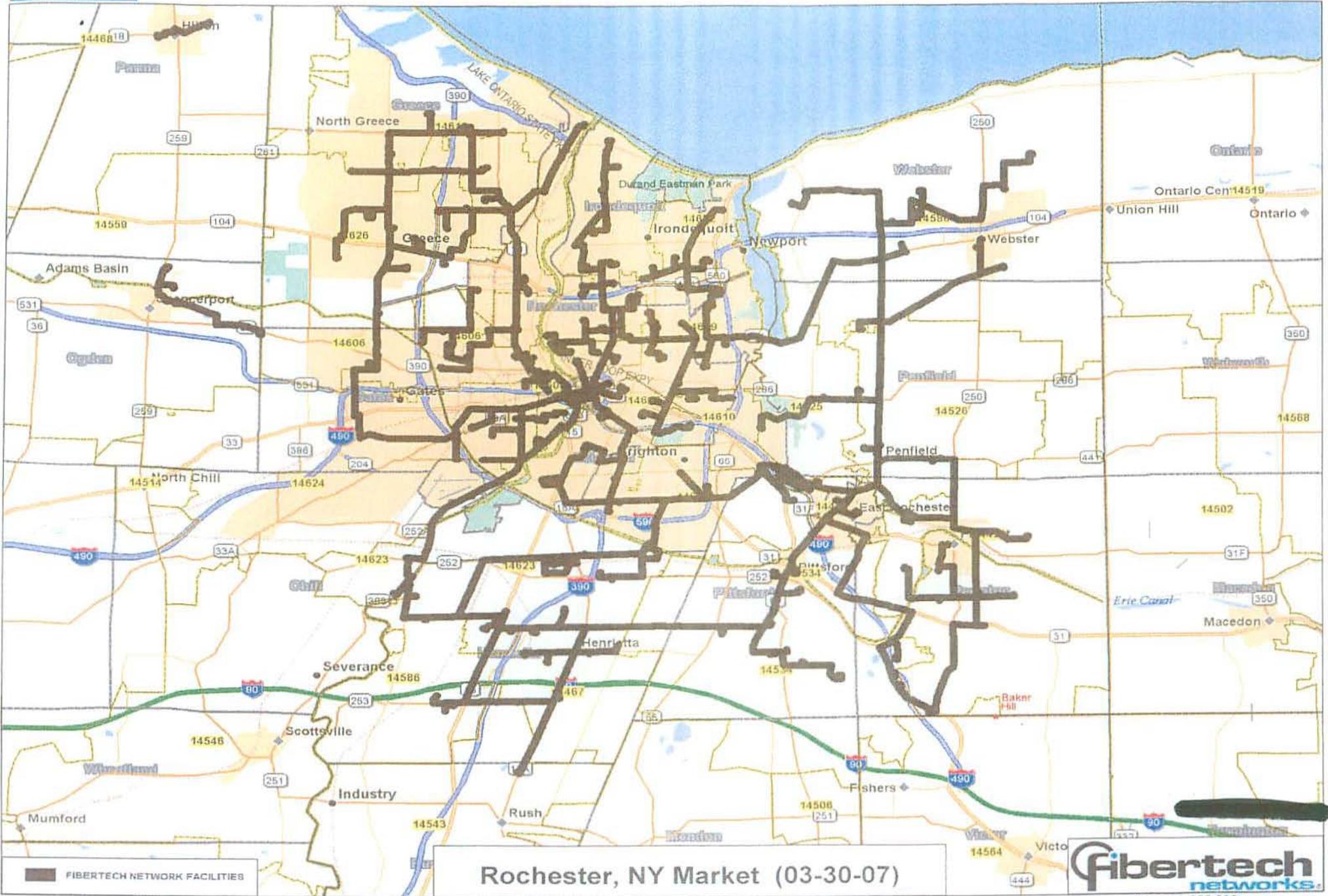


Summary of Businesses Potential by Total DS0s Connecticut



Legend

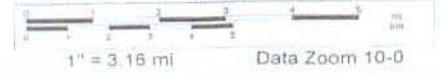
-  Major Highway
-  County Boundary
-  City Boundary
-  Park
-  Fiber Route
-  7-11 Total DS0s
-  12-50 Total DS0s
-  51-99 Total DS0s
-  100 > Total DS0s
-  One Mile Buffer



Rochester, NY Market (03-30-07)



Scale 1 : 200,000

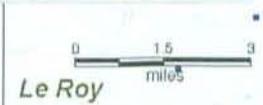


Summary of Business Potential by Total DS0s – Rochester, NY

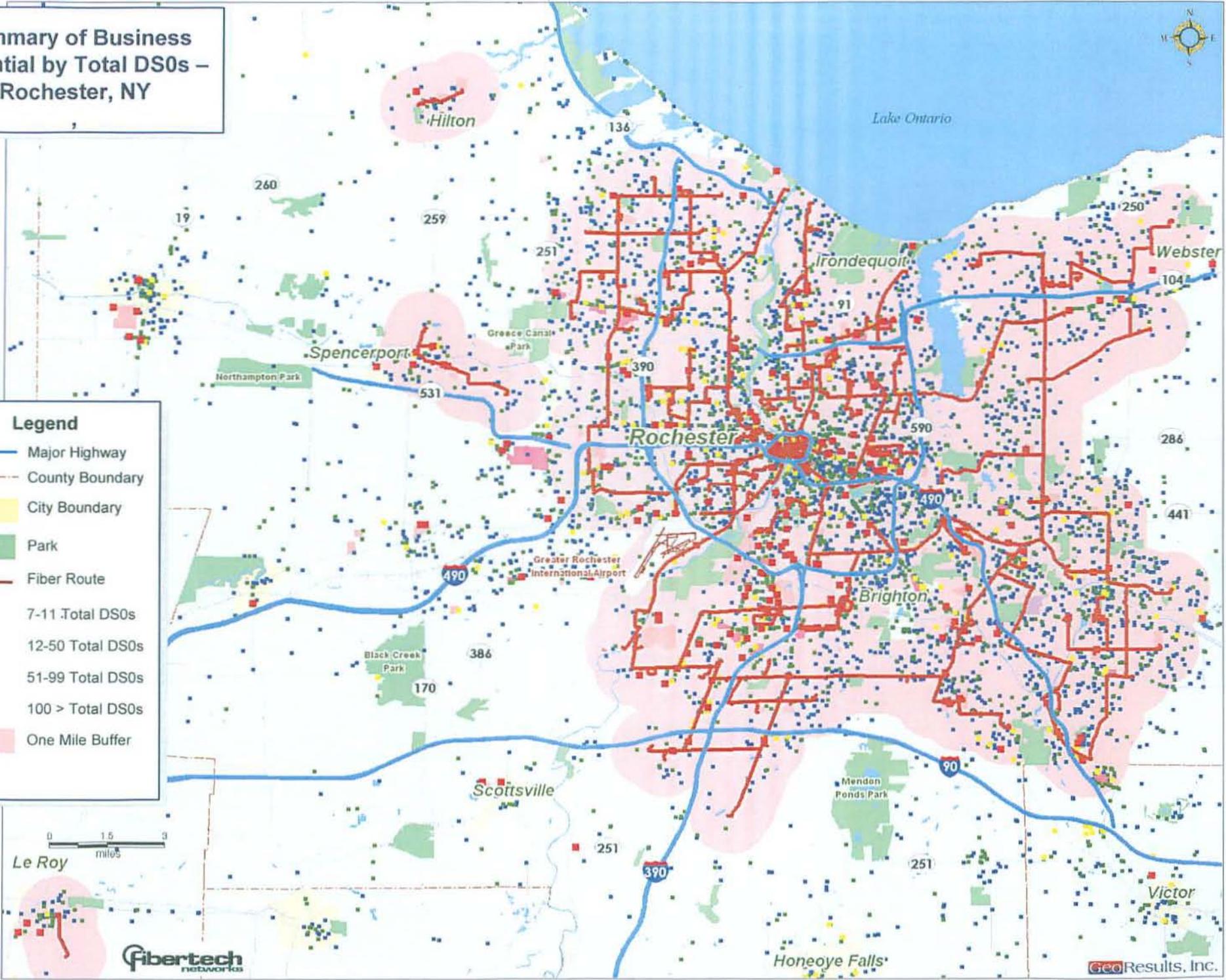


Legend

- Major Highway
- County Boundary
- City Boundary
- Park
- Fiber Route
- 7-11 Total DS0s
- 12-50 Total DS0s
- 51-99 Total DS0s
- 100 > Total DS0s
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Le Roy



- **Critical to facilities-based competition, in both commercial and residential markets**
- **Improved access will spur fiber deployment by incumbents**
- **Obstacles are posed equally by ILEC's and electric companies**
 - **Licensing delays**
 - **Imposition of unnecessary costs**
- **Pole owners are motivated to impose delays and costs to protect their business; currently they face no negative consequences**
- **Fibertech proposes:**
 - **Field side installation**
 - **Third-party administration of licensing**