

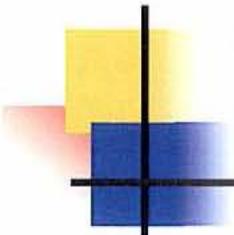


# Mohave County Presentation to Commission Staff

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May 22, 2007

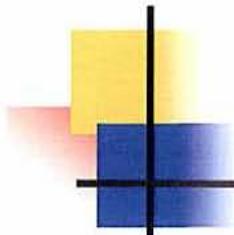
Bill Ekstrom, Deputy County Attorney  
Jack Trahan, President, WECOM, Inc.  
Ken Keane, Counsel



## The Questions Presented:

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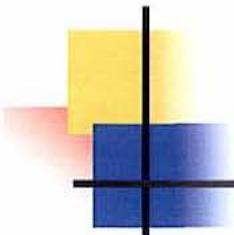
- Whether Sprint Nextel's interpretation of the October 5, 2005 MO + O in WT Docket No. 02-55 as denying reimbursement eligibility for the County's TV translator relays, is correct.
- If Sprint Nextel's interpretation were considered correct, and the Order were neither clarified nor reconsidered, whether a waiver should be granted to allow reimbursement for the County.



# Background

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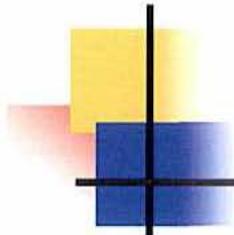
- Mohave County is remote, high desert country -- extremely large (200 miles from north to south and including the Grand Canyon).
- Approximately 155,000 residents (2000 Census), many on fixed incomes and on Indian reservations
- Communities are small (often just a few hundred persons), isolated, and scattered: places like Oatman (pop. 75), Chloride (pop. 353), and Wikieup (pop. 369).
- Only one full-service television station in County.



## Background (cont.)

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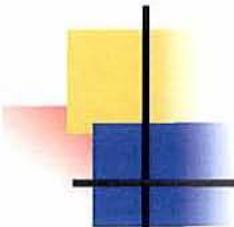
- Relay stations at issue used to deliver television station and network programming to 47 translators.
- TV translators operated in County since mid-'50s in effort to provide some means of off-the-air programming.
- The County's translators provide a vital source of news and information to County residents, particularly the many thousands on fixed incomes.



# The MO + O Does Not Alter The County's Reimbursement Right

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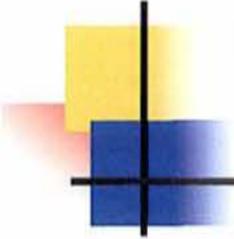
- The only issue before the Commission in the MO + O was that posed in the June 20, 2005 joint request by Nextel, NAB and MSTV, namely that the Commission clarify that secondary BAS licensees authorized pursuant to applications filed on or after June 27, 2000 (the date established in the MS spectrum allocation Order), but before November 23, 2004 (the date of publication of the 800 MHz Order), were also entitled to reimbursement.



## The MO + O ... (cont.)

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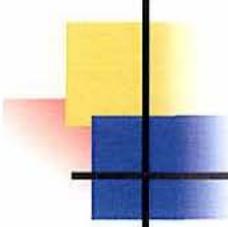
- Commission granted that request in order to facilitate the “timely clearing” of the BAS band, noting in passing that this did not “alter our overall relocation policy that secondary operations are not entitled to relocation or reimbursement . . .” (para. 107).



## The MO + O ... (cont.)

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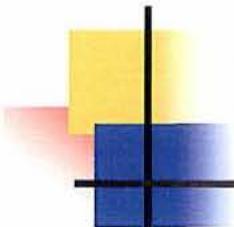
- However, the 800 MHz R + O adopted the BAS relocation plan filed by Nextel, NAB, and MSTV under which Nextel “commit[ted] to funding the entire cost of relocating all BAS incumbents nationwide. . . .” (quoting from Joint Proposed BAS Relocation Plan, filed May 3, 2004 filing in WT Docket No. 02-55, at 1-2; emphasis added).



## The MO + O ... (cont.)

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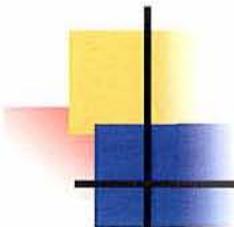
- Moreover, the 800 MHz R + O, defined BAS as including “TV translator relay stations;” stated that “all decisions apply to CARS and LTTS operations in the band, as well as to BAS” (*id.*); and held that Nextel would be required to relocate “all BAS licensees” as a condition of its 1.9 GHz license (paras. 252, 326, 347; emphasis added).



## The MO + O ... (cont.)

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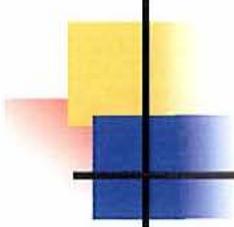
- BAS relocation was not intended to be a carbon copy of Emerging Technologies policies.
  - Part of the solution to the 800 MHz interference problem.
  - 800 MHz relocation policies diverge in numerous important respects from Emerging Technologies.
    - use of third-party overseer (Transition Administrator) vs. private negotiations only.
    - combined payments in-kind and cash to Treasury for new 1.9 GHz spectrum (vs. straight auction).
    - financial reconciliation upon completion.
    - crafted to solve “unique and compelling public interest considerations” (para. 7).



# Sprint Nextel's Opposition Is Without Merit

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- The 800 MHz R+O states that Sprint Nextel would be required to relocate “all BAS licensees.”
- Sprint Nextel itself viewed the 800 MHz Order as establishing a right of reimbursement for all 2 GHz BAS licensees. See Sprint Nextel et al June 20, 2005 Request for Declaratory Ruling at 3 (“Under [MSS reallocation rules], BAS facilities licensed pursuant to initial applications filed prior to June 27, 2000 are entitled to reimbursement.... Initial applications filed on or after that date have been licensed on a secondary basis and, therefore, are not entitled to reimbursement....”).

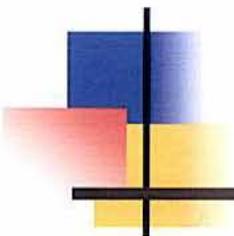


# Sprint Nextel's Opposition Is Without Merit (cont.)

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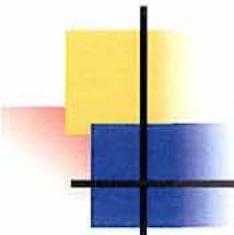
- The TV translator relays at issue were licensed years before June 27, 2000.
- Sprint Nextel's dealings with the County underscore its view that the County was entitled to reimbursement. See Chronology.

# Sprint Nextel's Interpretation Conflicts With The Commission's Stated Objectives For 2 GHz Relocation



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- Get it done promptly (September 7, 2007 is the deadline -- just over a year from now).
- Get it done with a minimum of disruption to the broadcast of essential news and emergency information to the American public (failure to allow reimbursement risks stranding the relays on the old band plan, while everyone around them migrates to the new plan -- a prescription for disruption).



# Sprint Nextel's Interpretation Produces An Irrational Result

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- Parties who were licensed and bought equipment after June 2000 knowing it would shortly become obsolete, are allowed reimbursement -- whereas licensees like the County which bought their equipment years before June 2000 without any knowledge of the future reallocation, are not.
- Read in context the October 5, 2005 MO + O merely expanded the class of eligibles as Sprint Nextel had requested -- it did not narrow it.

# If The MO + O Is Not Clarified Or Reconsidered, Waiver Should Be Granted To Allow Reimbursement.

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- 
- Relay stations (and translators they feed) serve a critical need for delivery of national and state television programming to thousands of citizens -- for many of whom this represents their only source of TV news and information.
  - Fulfill most basic Commission mandate, *i.e.* to make available, so far as possible, a nationwide communication system of which free-over-the-air television is a vital part.

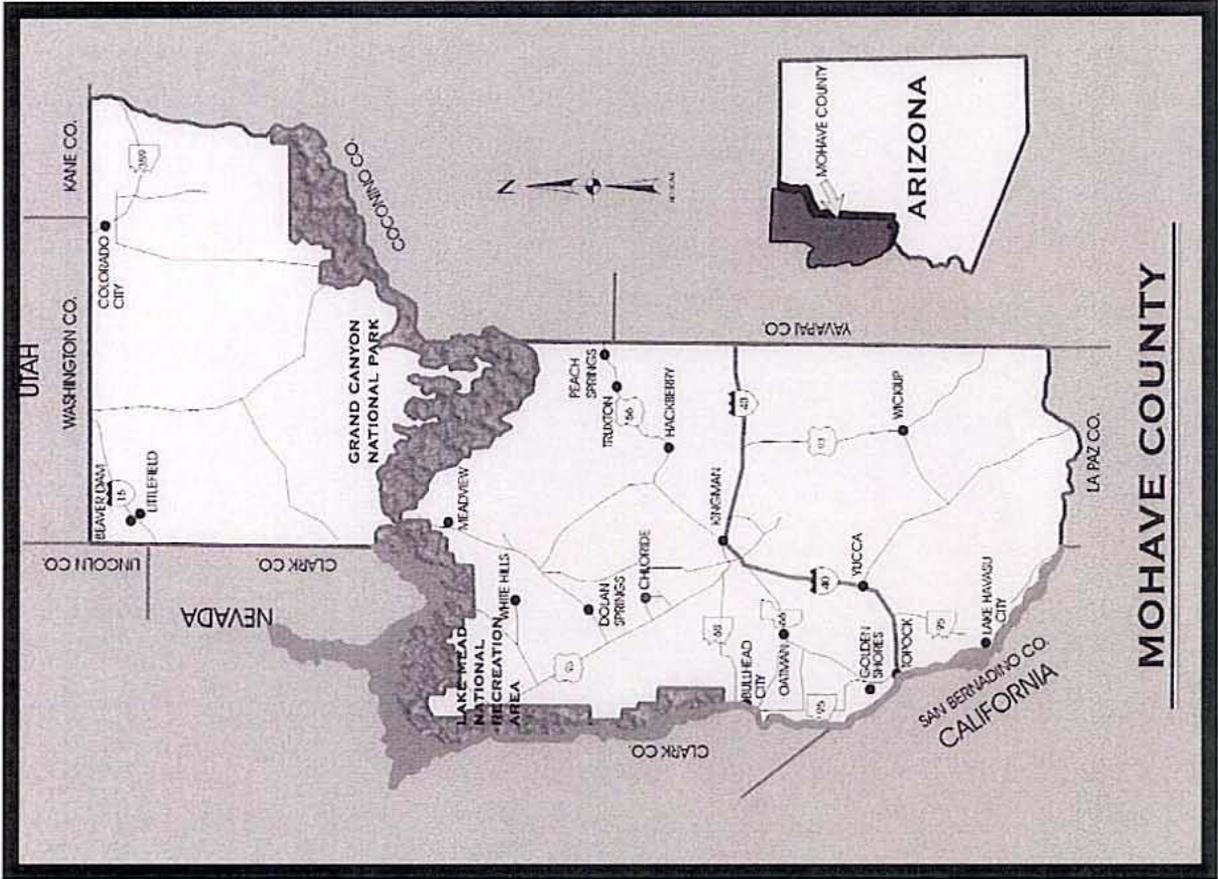
If The MO + O Is Not Clarified Or Reconsidered, Waiver Should Be Granted To Allow Reimbursement.



(cont.)

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- Minimal additional cost.
- Consistent with thrust of December 20, 2006 Public Notice allowing credit for rebanding facilities authorized by mere STAs, for example.



**MOHAVE COUNTY**

ARIZONA

MOHAVE COUNTY

UTAH

WASHINGTON CO.

UNION CO.

NEVADA

KANE CO.

COLORADO CITY

BEAVER DAM

LITTLEFIELD

CLARK CO.

MEADVIEW

WHITE HILLS

LAKE MEAD NATIONAL RECREATION AREA

DOUGLASS SPRINGS

CHANDLER

TRUXTON

PEACH SPRINGS

HACKBERRY

YAVAPAI CO.

KINGMAN

WICKIUP

LA PAZ CO.

LAKE HAVASU CITY

YUCCA

GOLDEN SHORES

TONOPAH

SAN BERNARDINO CO. CALIFORNIA

CLARK CO.

BULLHEAD CITY

OUTWANT

## Profile:

# Mohave County, Arizona

**M**ohave County, at the time of its creation by Arizona's first Territorial Assembly in 1864, actually included portions of present day Nevada. In 1865, the northern portion of Mohave County was split off as Pah-Ute County. And in 1867, parts of both counties – including the present site of Las Vegas – were attached to Nevada, which had become a state in 1864. The much-reduced Pah-Ute County was merged with Mohave County in 1871. Today, most of the historic sites of "Arizona's Lost County" are covered by the waters of Lake Mead.

The area that is now Mohave County began to attract settlers shortly after it was brought into the United States by the Treaty of Guadalupe Hidalgo in 1848. The 1860s saw an influx of miners after gold was discovered, and Mormons who were sent south from Utah by their church.

Mohave County is geographically the second largest in the state. Most of it is classified as desert, but of its 13,470 square miles, 158 square miles are water. The county boasts 1,000 miles of shoreline and is a great water sports center. It also has the longest stretch of historic Route 66. The Colorado River and two man-made lakes, Lake Mohave and Lake Havasu, play an important role in the growth of Lake Havasu City and Bullhead City.

Kingman, the county seat, was not founded until the 1880s with the coming of the railroad. Before being moved to Kingman in 1887, the county seat had been located in the communities of Mohave City, Hardyville, Cerbat, and Mineral Park – none of which exist today. Although these communities did not survive, the forces that led to their establishment – mining, the Colorado River, and the railroad – are still important to the county's economy. Part of Mohave County and all of Colorado City are designated Enterprise Zones.

The U.S. Forest Service and Bureau of Land management own 61 percent of the land; Indian reservations, 6 percent; the state of Arizona, 7 percent; individual or corporate, 18 percent; and other public lands, 8 percent.



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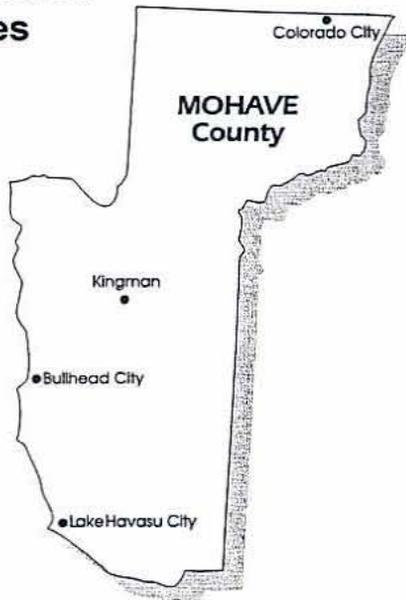


## Mohave County At-A-Glance

<b>County Seat:</b>	Kingman
<b>2003 Population:</b>	170,805
<b>2003 Labor Force:</b>	75,806
<b>Unemployment Rate:</b>	4.9%
<b>Major Industries:</b>	Retail Trade, Services, Public Administration, Transportation & Public Utilities, Finance, Insurance & Real Estate

Sources: Population Estimates, Population Statistics Unit, Research Administration and 2003 Preliminary Special Unemployment Report, Arizona Department of Economic Security.

## Incorporated Cities



## Population

	1990	2000	2003
Arizona	3,665,228	5,130,632	5,629,870
Mohave County	93,497	155,032	170,805
<i>Major Cities/Communities</i>			
Bullhead City	21,951	33,769	35,760
Colorado City	2,426	3,334	3,890
Kingman	13,208	20,069	22,690
New Kingman/Butler	N/A	14,810	16,317*
Lake Havasu City	24,363	41,938	48,730

Source: U.S. Census Bureau and Arizona Department of Economic Security, Population Statistics Unit.

\* Based on county growth rate

## Age Distribution

	% of total
0-14	19.3%
15-24	10.3%
25-44	23.2%
45-64	26.7%
65+	20.5%

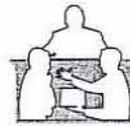
Source: U.S. Census Bureau, April 1, 2000 Census

## Population Composition\*

Race	% of total
White	90.1%
African American	0.5%
Native American	2.4%
Asian or Pacific Islander	0.9%
Other	6.1%
Totals	100.0%
Hispanic Heritage*	11.1%

Source: U.S. Census Bureau, April 1, 2000 Census

\* Persons of Hispanic heritage can be of any race.



## Labor Force

### 2003 Civilian Labor Force

	Labor Force	Unemployment Rate
Arizona	2,690,294	5.6%
Mohave County	75,806	4.9%
<i>Major Cities/Communities</i>		
Bullhead City	20,048	5.4%
Colorado City	824	0.0%
Kingman	10,639	3.2%
New Kingman/Butler CDP	8,601	6.9%
Lake Havasu City	21,026	2.6%

Source: Arizona Dept. of Economic Security, 2003 Special Unemployment Report.

### 2003 Employment by Sector

Construction	5,925
Education & Health Services	5,600
Financial Activities	1,900
Government	7,375
Information	875
Leisure & Hospitality	5,625
Manufacturing	3,350
Professional and Business Services	3,425
Trade, Transportation and Utilities	10,675

Source: Arizona Department of Economic Security.

Figures are organized under the North American Industrial Classification System (NAICS).

## 2003 Total All Occupations

<b>Employment</b>	44,950
<b>Hourly Compensation</b>	
Median Wage	\$10.89
Average Wage	\$13.16
Entry Wage	\$ 6.24
Experienced	\$15.52

## 2003 Employment by Occupation - Average Wages

	Employment	Avg. Wages
Office & Administrative Support	7,520	\$11.62
Construction & Extraction	5,530	\$13.67
Food Preparation & Serving Related	5,230	\$7.54
Sales & Related	4,660	\$11.85
Transportation & Material Moving	3,090	\$11.00
Production	2,480	\$12.49
Education, Training, & Library	2,440	\$13.98
Healthcare Practitioners & Technical	2,400	\$26.50
Installation, Maintenance & Repair	2,330	\$14.10
Management	1,640	\$28.70

Source: Prepared by the Ariz. Dept. of Economic Security, Research Administration in cooperation with the U.S. Department of Labor, Bureau of Labor Statistics, April 2004

## Major Employers

Employer	Employment Type
American Woodmark Corp. Kingman	Manufacturer Kitchen Wood Cabinets
Cyprus Climax Metals Co., Kingman	Copper Ore
Ford Proving Grounds, Yucca	Automotive Test Site
General Cable, Kingman	Miscellaneous Fabricated Wire Products
Goodyear, Kingman	Manufacturer Aircraft Components
Guardian Fiber Glass, Kingman	Manufacturer Flourine Products
Havasu Regional Hospital Lake Havasu City	General Medical and Surgical Hospital
Home Depot, Bullhead City, Lake Havasu	Trade
IWX Motor Freight, Kingman	Trucking/Heavy Hauling
Kingman Regional Medical Center Kingman	General Medical and Surgical Hospital
Laidlaw Corp., Kingman	Manufacturer, Coat Hangers
McKee Foods, Kingman	Manufacturer, Snack Foods
Mohave Community College Bullhead City, Colorado City, Kingman, Lake Havasu City	Colleges and Universities
Mohave County, Kingman	Government
Praxair, Inc., Kingman	Industrial Gases
Silver Ridge Village, Bullhead City	Retirement Home
Smith's Food and Drug Centers, Kingman	Grocery Stores
Sterlite Corp. Lake Havasu City	Manufacturer Plastic Household Products
True Serv Kingman	True Value Hardware Distribution
Wal-Mart, Bullhead City, Lake Havasu City	Trade
West Coast Netting, Kingman	Manufacturer
Western Arizona Regional, Bullhead City	Medical Center

## Electric Service



## Utilities

### Major Suppliers:

Citizens Utilities (Lake Havasu City)	(928) 855-2138
Citizens Utilities Electric Division	(928) 753-2124
Mohave Electric Cooperative, Inc.	(928) 763-1100

## Natural Gas Service

### Major Suppliers:

Citizens Utilities Company	(800) 522-4391
Citizens Utilities (Lake Havasu City)	(928) 453-0595
Southwest Gas Corporation	(800) 766-9722

## Water and Sewer

For information, see specific community profile or contact the local chamber of commerce directly.

## Telephone

### Major Suppliers:

Cellular One (Kingman)	(928) 692-1715
Citizens Communications	(928) 453-9009 or (928) 753-9009
Citizens Mohave Wireless	(928) 716-2355
Citizens Utilities Company	(800) 457-0312
South Central Utah Telephone Association	(435) 826-4211



## Medical

### Major Hospitals:

Western Arizona Regional Medical Ctr., Bullhead City	(928) 763-2273
Havasu Samaritan Regional Hospital, Lake Havasu City	(928) 855-8185
Kingman Regional Medical Center, Kingman	(928) 757-2101



## Education

Mohave Community College, Kingman	(928) 757-4331
Lake Havasu City	(928) 855-7812
Bullhead City	(928) 763-3926
Colorado City	(928) 875-2799
Northern Arizona University, Kingman Office	(928) 757-0818
The University of Arizona, Mohave County Cooperative Extension Office	(928) 753-3788

Note: Public libraries are located in Kingman, Bullhead City, Lake Havasu City and Colorado City.



## Transportation

### Highways

Interstate 40, I-15, U.S. 93, state Highway 66, state Highway 68, state Highway 95, state Highway 389

### Bus Lines

Greyhound Bus Lines

### Rail Service

AMTRAK (800) 872-7245  
Burlington Northern Santa Fe Railway (800) 289-2673

### Trucking Service

Arkansas Best Freight Systems (ABF) Freight System Inc., C&R Trucking, Conway Transportation Services, Consolidated Freight Ways (CF), Motor Cargo, Sun Aire Transport Corp., Viking Freight Inc., Yellow Freight System, Inc., Roadrunner Trucking

### Air Service

#### Major Airports

Airport Name:

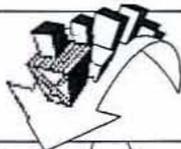
**Laughlin Bullhead Int'l. Airport**  
(928) 754-2134  
Location: Bullhead City  
Functional Class: Commercial Service; Tri-State Regional Airport with scheduled daily service and connections to national/international carriers  
Elevation: 692'  
Ownership: Public  
Use: Public/Military/Commercial  
Nav-aids: None  
Runway: 16/34 Length: 7,500' Width: 150'

Airport Name: **Colorado City Municipal** (928) 875-8046  
Functional Class: Basic Service  
Elevation: 4,870'  
Ownership: Public  
Use: Public  
Nav-aids: NDB AWOS  
Runway: 20/02 Length: 5,100' Width: 60'  
Surface: Asphalt  
Runway: 29/11 Length: 6,300' Width: 75'

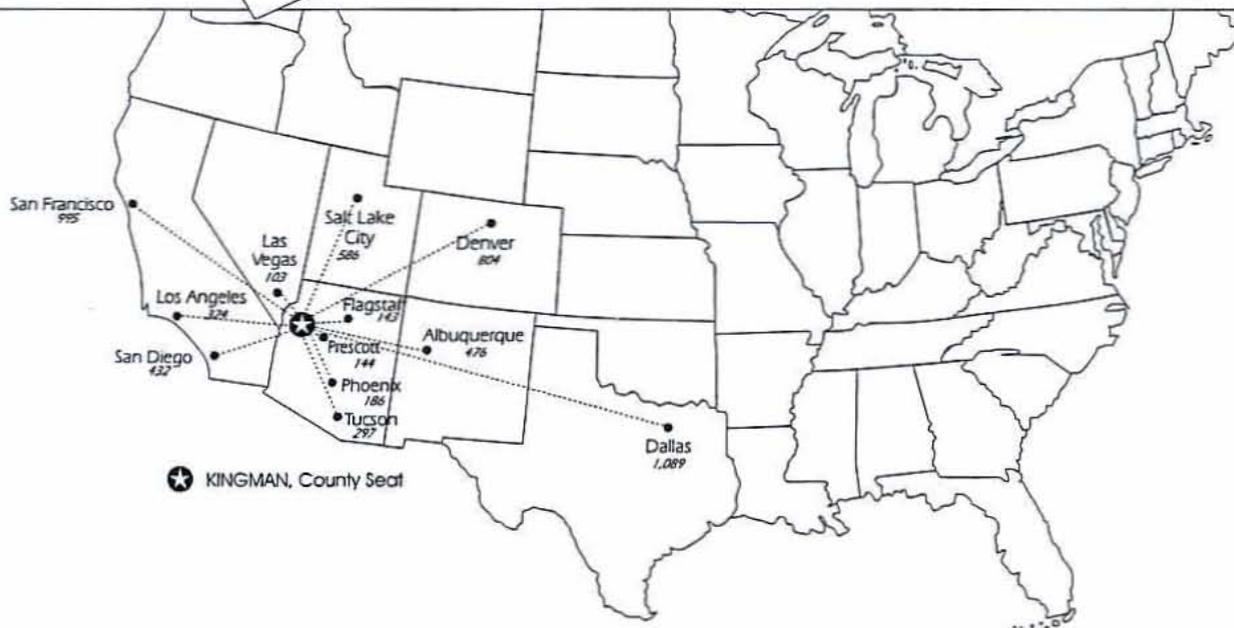
Airport Name: **Kingman** (928) 757-2134  
Functional Class: Commercial Service  
Elevation: 3,446'  
Ownership: Public  
Use: Public/Military/Commercial  
Nav-Aids: VOR  
Runway: 03/21 Length: 6,831' Width: 150'  
Surface: Asphalt  
Runway: 17/35 Length: 6,724' Width: 75'  
Surface: Asphalt, concrete

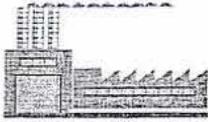
Airport Name: **Lake Havasu City Airport** (928) 764-3330  
Functional Class: Commercial/General Aviation  
Elevation: 781' MSL  
Ownership: Municipal (Lake Havasu City)  
Use: Public/Commercial/Military  
Nav-Aids: Needles VOR/GPS EED 115.2  
139 degrees at 13.2 NM  
Runway: 32/14 Length: 5,500' Width: 100'  
Surface: Asphalt

Source: Department of Transportation, Arizona Airports Land Use Compatibility Study



## Distance to Major Cities





## Industrial Facilities

### Bullhead City

A 190-acre park with all utilities, transportation access to state Highway 95 and Bullhead/Laughlin International Airport is available. Contact Bullhead/Laughlin International Airport Industrial Park, Tom Griffin, Planning Group, P.O. Box 570, Bullhead City, AZ 86430; (928) 754-2829, for further information. Other industrial and commercial properties are available.

### Colorado City

Commercial/Industrial Park is located at Arizona Avenue and Highway 389. There are 32 one-to-two acre lots. The city is a designated Enterprise Zone. Contact Oliver Barlow, Enterprise Zone Administrator at (928) 875-2414 or Kevin Barlow, City Clerk at (928) 875-2646.

### Kingman

There is one industrial park four miles from town at the Kingman Airport. 4,500 acres zoned industrial, served by rail, air and interstate highway with all utilities are available. For additional information, contact Kingman 2005, (928) 757-2005.

### Lake Havasu City

The city's Central Business Park has approximately 20 acres remaining available for light manufacturing. Approximately 200 acres of city-owned property, adjoining the newly completed airport, is undergoing master planning. Contact the Partnership for Economic Development, 314 London Bridge Rd., Lake Havasu City, AZ 86403; (928) 453-3444, for further information.

### Mohave County

Interstate 40 industrial corridor now under development, between Kingman and Lake Havasu City, offers large industrial tracts to accommodate warehouse-distribution and manufacturing firms that require direct access to I-40 for same day, on-time deliveries to West Coast markets. The corridor is served by the mainline of the Burlington Northern Santa Fe Railroad and two transcontinental natural gas pipeline corridors. For information contact the Mohave County Economic Development Authority, 3160 Shangri La, Kingman, AZ 86401, (928) 692-6970.



## Financial Authorities

### Industrial Development Authorities

#### Industrial Development Authority of Bullhead City

Mr. Tony Dias, President  
1255 Marina Blvd.  
Bullhead City, AZ 86442  
(928) 758-4500/Fax: (928) 758-4755  
Email: edevsec@bullheadcity.com

#### Industrial Development Authority of Kingman

Robert A. Taylor, City Attorney  
310 N. 4th St.  
Kingman, AZ 86401  
(928) 753-8091/Fax: (928) 753-8007

### Industrial Development Authority of Mohave County

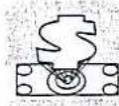
Mr. Dan Hargrove, President  
1840 Highway 95  
Bullhead City, AZ 86442  
(928) 763-2535/Fax: (928) 763-9029

*Note: This information is as current as the date of this publication and was taken from reliable sources; however, we do not guarantee its completeness nor does the Arizona Department of Commerce endorse any particular individual.*

*This information is provided as a service only.*

### Commercial Banks

Arizona Bank  
Bank of America  
Bank One  
Downey Savings  
First Arizona Savings  
Mission Bank  
Mohave State Bank  
Stockmen's Bank  
Wells Fargo Bank



## Taxes

### State Corporate Income Tax

Corporate income tax rate is 6.968 percent effective for taxable years beginning from and after December 31, 2000.

Source: Arizona Department of Revenue

### Property Tax

Community	School District	City/Fire	Countywide	Total
Bullhead City	5.31	0.00*	4.18	9.49
Chloride	4.91	2.97	4.18	12.06
Colorado City	6.86	0.00*	4.18	11.04
Kingman	4.91	0.30	4.18	9.39
Lake Havasu City	6.53	0.80	4.18	11.51

Source: Arizona Tax Research Foundation, 2003 (Rate is per \$100 of assessed value)

\* Bullhead City residents also pay Bullhead City Fire District rate and Colorado City residents also pay Colorado City Fire District rate.

### Sales Tax

The state imposes a 5.6 percent transaction privilege (sales) tax on most business activities. Mohave County has a 1/4 percent general sales tax. The cities of Bullhead City, Colorado City, Kingman, and Lake Havasu City have a city sales tax of 2 percent. Colorado City and Kingman have an additional 2 percent tax on hotel/motel stays and Bullhead City has a 3 percent bed tax.

### Payroll Tax

Payroll taxes in Arizona are computed based on federal filing by employers and employees. Generally, withholding for state payroll taxes is between 10 and 37 percent of federal withholding based on employees' income.

Source: Arizona Department of Revenue



## For Further Information

### **Bullhead Area Chamber of Commerce**

1251 Hwy. 95  
Bullhead City, AZ 86429

(928) 754-4121  
FAX: (928) 754-5514  
Email: [info@bullheadchamber.com](mailto:info@bullheadchamber.com)

### **Bullhead City Economic Development Authority, Inc.**

1848 Hwy. 95, Suite 104  
City Complex  
Bullhead City, AZ 86442

(928) 704-6374  
FAX: (928) 704-6376  
Email: [r1abcda@frontiernet.net](mailto:r1abcda@frontiernet.net)

### **Town of Colorado City**

25 S. Central  
P.O. Box 70  
Colorado City, AZ 86021

(928) 875-2646

### **Dolan Springs Chamber of Commerce**

P.O. Box 274  
Dolan Springs, AZ 86441

(928) 767-4473  
FAX: (928) 767-6245

### **Kingman Area Chamber of Commerce**

333 W. Andy Devine Ave.  
P.O. Box 1150  
Kingman, AZ 86402-1150  
[www.kingmanchamber.org](http://www.kingmanchamber.org)

(928) 753-6253  
FAX: (928) 753-1049  
Email: [kgmncocf@ctaz.com](mailto:kgmncocf@ctaz.com)

### **Kingman 2005, Inc./Kingman Airport Authority, Inc.**

7000 Flightline Dr.  
Kingman, AZ 86401

(928) 757-2005  
FAX: (928) 757-9871  
Email: [kaaecondev@citilink.net](mailto:kaaecondev@citilink.net)

### **Lake Havasu Area Chamber of Commerce**

314 London Bridge Rd.  
Lake Havasu City, AZ 86403  
[www.havasuchamber.com](http://www.havasuchamber.com)

(928) 855-4115  
FAX: (928) 680-0010  
Email: [info@havasuchamber.com](mailto:info@havasuchamber.com)

### **Partnership for Economic Development**

314 London Bridge Rd.  
Lake Havasu City, AZ 86405-0316

[www.lakehasasu.org](http://www.lakehasasu.org)  
(928) 505-7333  
FAX: (928) 505-2095

### **Mohave Valley Chamber of Commerce**

P. O. Box 9101  
Ft. Mojave, AZ 86427  
[www.mohavevalleychamber.com](http://www.mohavevalleychamber.com)  
Email: [info@mohavevalleychamber.com](mailto:info@mohavevalleychamber.com)

(928) 768-2777  
FAX: (928) 768-3747

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County profiles are produced by the Communications and Research  
Division of the Arizona Department of Commerce.

**Janet Napolitano**  
*Governor of Arizona*

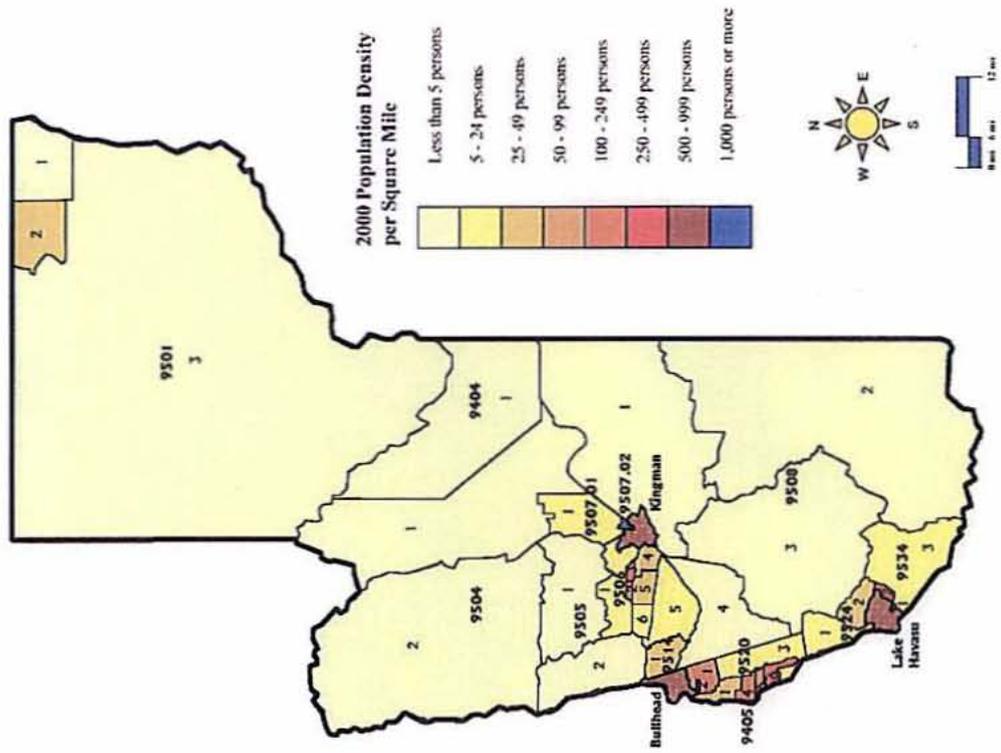
**Gilbert Jimenez, Director**  
*Arizona Department of Commerce*

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10-04

# Mohave County Census Tracts

Source: 2000 Census/Mohave County PerZ Dept.





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Wikleup

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HWY 93

CHICKEN SPRINGS RD

SAGUARO SAM

CHOLLA CHUCK DR

HANCOCK RD

T16N, R13W

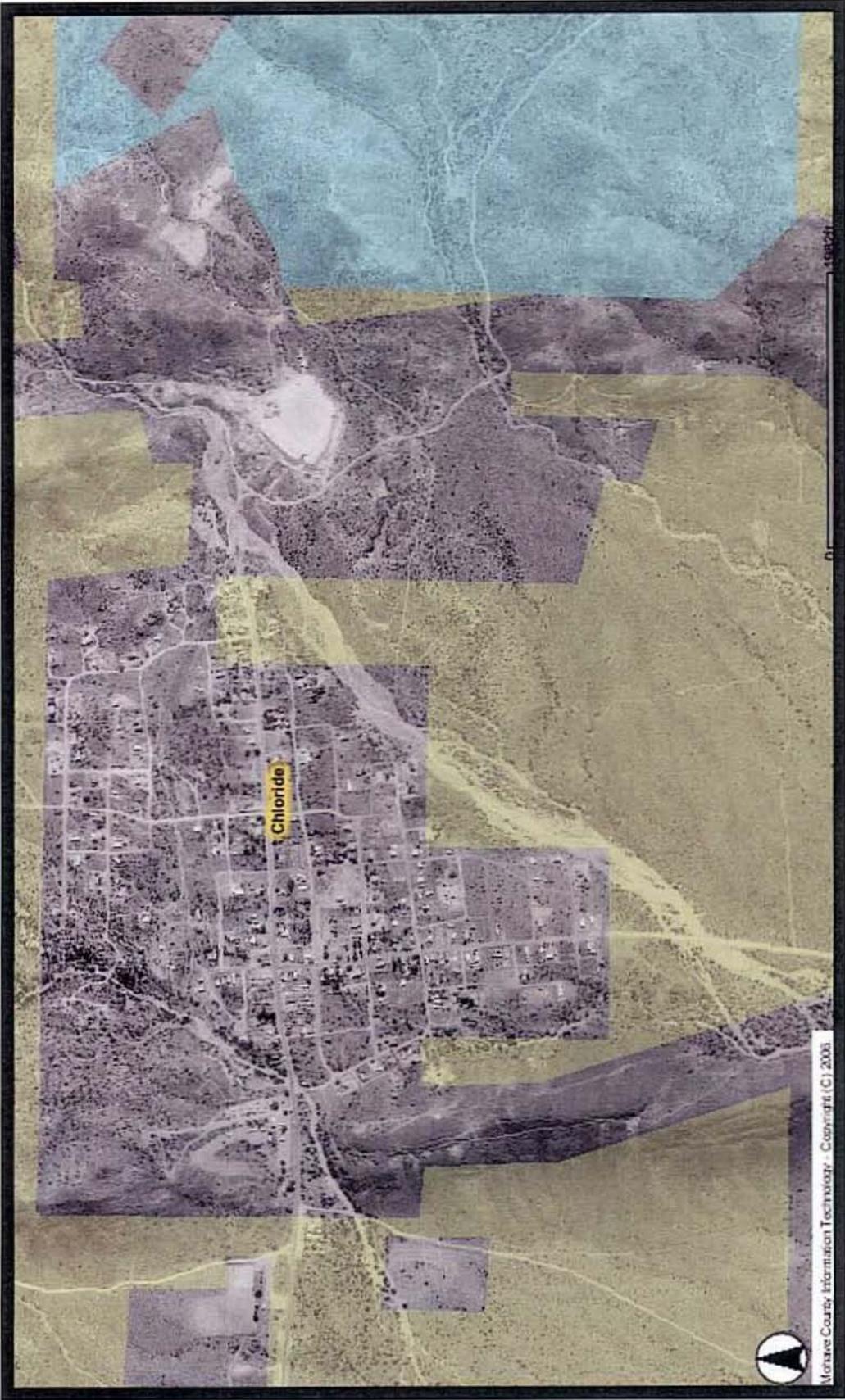
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**MOHAVE COUNTY - FINANCIAL COMMITMENTS FROM NEXTEL**

<b>Item No.</b>	<b>Date</b>	<b>Event</b>
1	3/26/2004	Michael Degitz, Senior Director, Global Initiatives & Spectrum, Nextel, writes Jack Trahan, Mohave County, Engineer. Letter states that "Nextel is prepared to pay all reasonable equipment modification or replacement costs incurred in the relocation."
2	2/24/2005	Nextel invited County to Pre-Kick Off Meeting in Phoenix, Arizona, at offices of KPNX Station 1101 N. Central Avenue, 9:00 A.M. (Power Point presentation distributed at the meeting was e-mailed, excerpts attached). See pages 5 and 9 regarding payments. Jack Trahan attended representing Mohave County.
3	2/25/2005	E-mail from Jack Trahan to Yvonne Orr, Mohave County, providing brief report of meeting held in Phoenix, including the fact that Nextel committed that there would be "no cost" to the County.
4	3/23/2005	E-mail from Jeff Maddox, Nextel Senior Project Manager, West Region, to Yvonne Orr introducing himself and 2 GHz project, advising that Mohave County's 2 GHz fixed link equipment will need to be upgraded to work with the new band plan and that "funding is being provided." (Attachment)
5	3/23/2005	Ron Walker, County Manager, and Yvonne Orr received e-mail from Nextel inviting them to kick-off meeting in Phoenix on April 6, 2005, Sheraton Phoenix Airport Hotel. References County's "microwave fixed links that go from Phoenix up to Kingman..." (Attachment)
6	4/6/2005	Kick Off Meeting Packet of Information provided regarding reimbursement (excerpt attached). Jack Trahan and Yvonne Orr attended representing Mohave County.
7	4/13/2005	Meeting held in Mohave County Manager's Office. Attendees: Mohave County: Ron Walker, County Manager, Bill Ekstrom, Deputy County Attorney, Yvonne Orr, Administrative Analyst; WECOM, Jack Trahan, Bill Boyett; Nextel's West Region Team, Jeff Maddox, Senior Project Manager, Glenn Basarab, Senior Spectrum Resource Manager, RJ Russell, Senior Broadcast Engineer, and Arizona Frequency Coordinator, Karl Voss. Affected microwaves discussed along with bid process, handling of surplus equipment, relocation, non-disclosure agreements, lien releases, W-9 tax forms and reimbursement. Verbal confirmation provided regarding reimbursement.
8	5/26/2005	E-mail from Nextel forwarding draft Frequency Relocation Agreement evidencing continuing commitment to relocate and fund the project.
9	6/15/2005	E-mail from Nextel urging completion of inventory and budget estimates "as soon as possible."
10	6/30/2005	Letter from Michael Degitz, Nextel Vice President, Spectrum Development to County Manager discussing relocation process and Sprint Nextel obligation to "reimburse" 2 GHz licensees (attachment).
11	9/24/2005	E-mail from Glenn Basarab, Nextel, discussing milestone payments or single-cash draw options.
12	9/29/2005	E-mail from Glenn Basarab, Nextel, forwarding updated Broadcaster Instruction Guide, reimbursement commitments.
13	10/26/2005	E-mail from Glenn Basarab, Nextel, advising of a change in mileage reimbursement rate.

March 26, 2004

Via Federal Express and/or Electronic Mail

Mr. Jack Trahan, Engineer  
Mohave County Board of Supervisors  
2332 Kingman Avenue  
Kingman, AZ  
(928) 753-3829

RE: Proposal by Nextel Communications to engage in a cooperative effort with the Phoenix and Tucson Broadcast Auxiliary Services ("BAS") and Fixed Services ("FS") licensees to convert their operations to digital systems and complete a retuning of the 1990-2110 MHz band ("1.9 GHz"), in accordance with a recent FCC Order.

Dear Mr. Trahan:

Nextel Communications would like to join you and the other BAS and FS licensees in the Phoenix and Tucson Nielsen Designated Market Areas ("DMAs") in a cooperative effort to carry out an initial frequency relocation of the 1.9 GHz band. The relocation would be completed in order to comply with the Federal Communications Commission's ("FCC") re-configured band plan set forth in 47 CFR § 74.602(a)(3)(i). As part of this proposal, Nextel is prepared to pay all reasonable equipment modification or replacement costs incurred in the relocation.

Nextel and members of the public safety community have submitted a proposal to the FCC seeking to reconfigure the 800 MHz Land Mobile band ("Consensus Plan"). The goal of the Consensus Plan is to resolve interference being caused to Public Safety licensees in the 800 MHz band. The re-banding of the 800 MHz band may also include an allocation of a portion of the 1.9 GHz band to Nextel in exchange for spectrum it would relinquish in the 800 MHz and other bands. As of this writing, the FCC has not reached a decision on this matter.

In preparation for a possible allocation of 1.9 GHz spectrum, Nextel has been studying the challenges of relocating broadcast Electronic News Gathering ("ENG") operations to the upper portion of the ENG band. Nextel has received generous assistance in its efforts from individual broadcast engineers, including the 2 GHz "ad hoc" committee, and SBE Chapters 9 and 26 of Chicago and Phoenix. At this time, Nextel believes that it and the BAS and FS engineering and manufacturing community as a whole would greatly benefit from information gained by completing an actual retuning.

Mr. Jack Trahan  
March 26, 2004  
Page 2

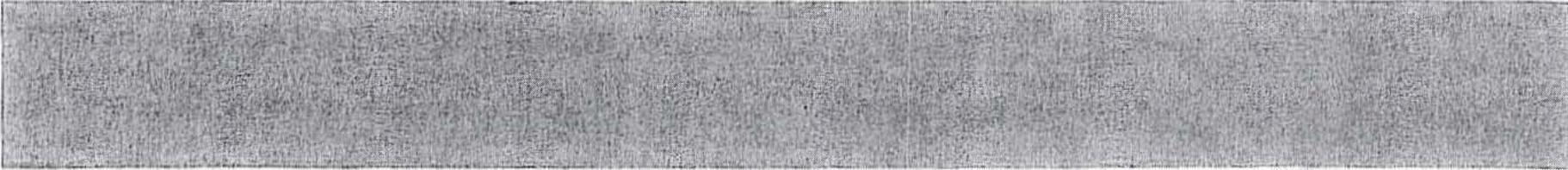
Recognizing that the FCC has not yet acted on Nextel's request for assignment of 1990-1995 MHz, this retuning exercise is voluntary. Accordingly, it will not go forward without the voluntary consent of all stakeholders. This letter is intended to begin that process.

Assuming we receive a positive response from you and the other licensees, we will schedule a meeting in the Phoenix area to further discuss the issues. I hope you are amenable to Nextel's proposal and look forward to the opportunity of working with you. Please feel free to contact me if you have questions regarding this letter or Nextel's proposal. I can be reached by telephone at (703) 433-4469 or by email at [Michael.Degitz@Nextel.com](mailto:Michael.Degitz@Nextel.com). Thank you for your attention to this matter.

Sincerely,

Michael Degitz  
Senior Director,  
Global Initiatives & Spectrum

**NEXTEL** |™



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# **Broadcast Auxiliary Systems Relocation**

## ***Background and Overview***

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**February 24, 2005**

**Phoenix, Arizona**



**NEXTEL**

**Nextel has met with Broadcasters and attended broadcast industry meetings, listening to Broadcaster concerns and priorities – Nextel's relocation approach has tried to incorporate this feedback**

### Principles for the Relocation Approach

#### **Control**

- BAS Broadcasters would retain full control over equipment and installation vendor selection and the execution of their own relocation process

#### **Purchasing**

- Nextel will establish set equipment pricing for the relocation with major manufacturers. Compensation provided to Broadcasters will be sufficient to provide for all reasonable equipment choices

#### **Cash flow**

- For all other costs, Nextel will make compensation agreements with the Broadcasters. Such payments will be provided to Broadcasters in advance of expenditures

**From:** "Maddox, Jeff" <Jeffery.Maddox@Nextel.com>  
**To:** <yvonne.orr@co.mohave.az.us>  
**Date:** 03/23/2005 9:24:06 AM  
**Subject:** 2GHz Relocation Project--reply requested

Yvonne,

Jack Trahan gave me your e-mail address.

I need to speak with you regarding the 2GHz Relocation Project that Nextel is coordinating for the FCC. The impact is that your 2GHz fixed link equipment will in all likelihood need to be upgraded to work with the new band plan (i.e., new frequencies). Funding is being provided.

Please send me a contact number for you--I would like to discuss this with you...and also invite you to the kickoff meeting for this project in the Phoenix Market.

Thanks,  
Jeff

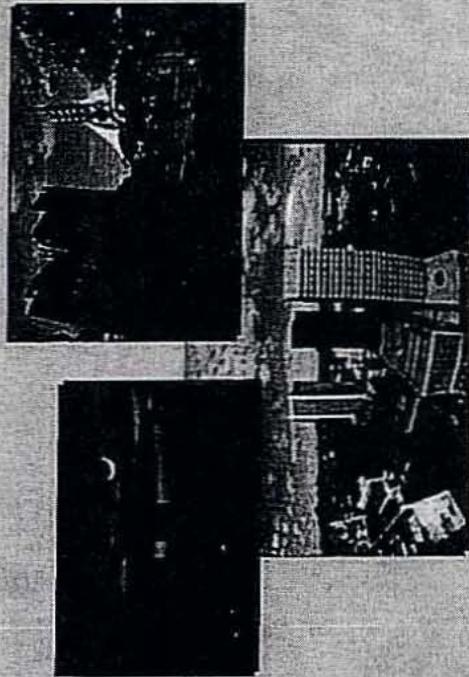
Jeff Maddox, PMP, SCPM  
Sr Corporate Strategy Manager  
Nextel Communications, Inc.  
2000 Edmund Halley Drive  
Mail Stop D4-2  
Reston, VA 20191  
Office: 703-433-8793  
Cell: 703-898-8609

TM

**NEXTEL**

# 2GHz Relocation Market Kickoff

**Phoenix**  
**April 6, 2005**



### Guidelines on Relocation Eligibility

- Eligible 2GHz broadcasters include those BAS, CARS, and LTTS licensees that have submitted an initial application for a BAS license prior to June 27th, 2000 ))
- Nextel will compensate broadcasters for their relocation costs according to FCC rules
  - “Nextel shall provide comparable facilities to BAS incumbents that are relocated”
- Nextel will pay to upgrade or replace eligible 2GHz equipment to operate in the new 12MHz channel plan
  - If equipment can be cost-effectively upgraded, it will; otherwise it will be replaced
  - Related relocation equipment and expenses will be covered if required to achieve comparability
- Expenses will be audited by Nextel, the FCC-appointed Transition Administrator and the Government Accountability Office
- Nextel and broadcasters are required by the FCC Order to negotiate in good faith

XC: JACK TRAHAN  
JK KEN KEANE

June 30, 2005

County Manager  
Mohave County Board of Supervisors  
809 E Beale St.  
Kingman, AZ 86401



RE: Market, 2GHz Relocation

Dear County Manager:

In February 2005 Nextel Communications, Inc ("Nextel") accepted the rights and responsibilities imposed by the Federal Communications Commission ("FCC"). In exchange for its spectrum and financial contributions to reconfigure the 800 MHz spectrum band to resolve a public safety interference problem, Nextel received 10 MHz of spectrum in the 2 GHz band. As part of the FCC's decision, Nextel is required to reimburse licensees in the 2 GHz spectrum band (1990 MHz - 2110 MHz) for certain costs in their mandated relocation to a new channel plan ("Relocation") to make the 2 GHz spectrum it has received to be usable by Nextel. As you may already be aware, the Relocation must occur in an expedited timeframe (31 months), and may involve your station.

The Relocation requires the conversion of the systems of 2GHz licensees to operate in a new frequency allocation and channel plan. The new frequency allocation utilizes channel widths of 12 MHz, reduced from the current 17MHz. Nextel is required to compensate licensees for their costs in achieving comparable facilities in the new channel plan.

Nextel understands that there may be additional requirements or constraints on non-commercial public broadcast station licensees ("PTV licensees") due to their unique status (e.g., as recipients of government grants or other local, state and/or federal involvement). The purpose of this letter is to outline the basic process we have contemplated and request your input on what, if any, deviations will be required to comply with your circumstances. This feedback will enable us to tailor our process, allowing us to address your specific requirements effectively.

The basic process is as follows:

- Each licensee will identify the 2GHz equipment to be relocated (upgraded or replaced) and develop a budget for the relocation
- Nextel will verify the equipment and budget estimates; and
- Nextel and the licensee will agree to their obligations under the Relocation (e.g. contract stating what equipment will be provided, and the amount of money that Nextel will reimburse to the Licensee) and document the terms in a frequency relocation agreement.

Nextel envisions that the relocation agreement documenting the obligations of the parties will include the following terms:

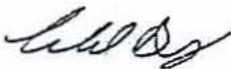
- Licensee will create a purchase order for radio equipment, antennas, and control systems ("Big Ticket Items") and send to Nextel for approval;
- Nextel will approve the purchase order and submit the purchase order to the manufacturer on the licensee's behalf
- Licensee will receive shipment of equipment from the manufacturer, indicate that the equipment has been "accepted;"
- Nextel will issue payment to the manufacturer directly for the Big Ticket Items (note: Nextel does not take title to the new equipment);
- Licensees are required to provide estimates for internal labor and services or quotes for external labor and services, including quotes for ancillary equipment over \$500;
- Licensee will pay for ancillary equipment and service providers that install this equipment and Nextel will reimburse the Licensee for the reasonable documented expenses; and
- Licensee will ship old equipment to a Nextel recycling center in Abilene, Texas, where Nextel will take title to the old equipment and dispose of it.

Nextel also encourages you to visit our website at <http://www.2GhzRelocation.com> for additional information on the relocation project.

Please notify all impacted departments (Legal, Technical, Management, Finance, etc.) within your organization about the process outlined in this letter. Nextel would like your input on any potential issues you may have with the process as outlined above. You should contact Shelly Rakoczy at (703-592-7703) or via email at [shelly.rakoczv@nextel.com](mailto:shelly.rakoczv@nextel.com) to express any concerns or foreseeable issues or obstacles to completing the relocation as described.

Thank you for your attention to this matter. We look forward to meeting and working with you.

Sincerely,



Michael Degitz  
Vice President, Spectrum Development