

CPE & CMTS Estimated Volumes

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2006 Focus Areas - Capex Overlap now at \$468 Million

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Estimating \$52 mm Savings in 2006 (LGI Only)

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OSS/BSS Review

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Corporate Strategy Group -- Work Plan

Group LRP

Strategy Group
Projects

M&A
Projects

New Opportunities

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Group Mobile Project

Summary & Implications from Phase 1

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Access

Content

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MNO Control

LGI Should Investigate up to 8 Opportunities

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Local MVNO

LGI can secure deals in 6-10 of the 12 countries considered

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Regional MVNO

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Group Mobile Project

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LIBERTY GLOBAL

Latin America

March 8, 2006

Babb

LGI.Sup. 000035

LCPR – Update on Key Projects/Issues

- **LatAm 2006 Elections Calendar**

- **VTR**
 - 2005 Full Year Results Summary
 - January 2006 Results Summary
 - Key Initiatives / Issues

- **LCPR**
 - Scorecard
 - 2005 Full Year Results Summary
 - January 2006 Results Summary
 - Key Initiatives / Issues

- **Pramer Update**

- **Other LatAm**

LatAm 2006 Elections Calendar

2006 dominated by elections in the region. Key ones:

- **Bolivia >> Presidential Elections Held End 05**
 - Evo Morales sworn in Feb/06 >> Close ties to Chavez, move to the left
- **Chile >> January/06 Presidential Elections Held**
 - Michelle Bachelet elected President, as expected
 - Continuation of rule by "Concertacion" (Lagos' party)
- **Mexico >> July Presidential Elections**
 - Andres Manuel Lopez Obregon (PRD) leading polls (35%) and expected to win, although early in race
 - Although clearly a candidate for the left, Lopez Obregon moving towards center >> "More likely Lula than Chavez"
 - No *sexenio* macroeconomic crisis expected
- **Brazil >> October Presidential Elections**
 - Lula (PT) expected to run for re-election
 - Leadership of PSDB still unclear & still too early to predict outcome of elections
- **Peru >> Presidential Elections (April 9/Run off: May7)**
 - Lourdes Flores (center-right) leading polls (24%), Ollanta Humala (left, supported by Chavez) second (20%)
 - Polls show Lourdes Flores winning run off with 60% of votes against Humala
- **Puerto Rico >> Island Status**
 - US Presidential Task Force on Puerto Rico's status released report on findings late Dec/05
 - Report calls for first vote on whether island should retain current commonwealth status or vote for a definitive solution. If later, then vote on statehood vs independence should follow
 - Bill has not been presented to Congress yet turning recommendation into proposed legislation
 - But bill led by Democratic party has however been presented to Congress to let Puerto Ricans determine options to be included in referendum
 - Unclear whether US Congress will act on recommendation

VTR – 2005 Full Year Results

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VTR – January 06 Results Summary (1/2)

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VTR --January 06 Results Summary (2/2)

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VTR – RGU's & Bundling

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VTR – ARPU & Churn

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VTR – Revenue & OCF

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VTR – Key Initiatives: Wireless

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LCPR – Scorecard

MACRO

OPERATIONS

KEY
STRATEGIC
PROJECTS

FINANCE

HHRR

LEGAL

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LCPR – 2005 Full Year Results

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LCPR – January 06 Results

Subscriber Base	RGUS	Video Voice Data Total
	Net Gain	Video Voice Data Total
	Churn	Video Voice Data Total
ARPU	ARPU (USD)	Video Voice Data
Revenue	Revenue (USD (100's))	Video Voice Data Total
OCF	OCF	HSP 000's OCF Margin

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LCPR – Update on Key Projects/Issues

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Pramer - Update

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