

CTB Holdings, Inc.

February 5, 2008

Ms. Monica Desai
Media Bureau
Federal Communications Commission
445 12th Street SW
Washington DC 20554

RE: *Exclusive Agreements for MDUs*

Dear Ms. Desai:

Private Cable companies (PCOs) are an important part of creating a competitive environment for MDU owners and residents. PCOs provide quality service alternatives to the massive and entrenched telephone companies and franchise cable providers. Additionally, PCOs offer MDU owners negotiating leverage they would not otherwise have, meaning they would be forced to work with one large franchise cable provider and one large telephone company. It is possible to provide such benefits in part because of the "exclusive service" provision in the right-of-entry agreement.

PCOs are able to offer MDU residents flexible choices for video channel lineups and customized service not found with franchise cable providers and telephone companies, often at prices lower than those large companies. The improved service and flexible customer choices provide the MDU owners with strong negotiating position. The residents of MDUs end up the winners: flexible choices, strong service and competitive pricing.

I urge the commission to maintain a PCO's ability to maintain exclusive agreements and maintain the competitive choices and negotiating leverage currently enjoyed by MDUs.

Sincerely,



Chris Petersen, CEO
CTB Holdings, Inc.