

# Grosvenor Park Condominiums Television Committee

10401 Grosvenor Place • Suite 902 • North Bethesda, Maryland 20817

7 March 2008

Ms. Marlene Dortch  
Federal Communications Commission  
415 12<sup>th</sup> St., SW  
Washington, DC 20554

REC-11

MAR 11 2008

Reference: File No. 07-51

Dear Ms. Dortch:

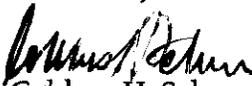
I am writing to you as Chairperson of the Grosvenor Park Condominiums Television Committee (GPTV) representing 1440 unit owners in suburban Washington, DC. For more than 10 years, we have utilized the services of private cable operators (PCO) to deliver video and high speed internet services to our premises. To date, their offerings have been well-received by our residents and, indeed, have grown meaningfully in terms of system and programming enhancements.

Please know that the GPTV committee continuously monitors the marketplace for video and data delivery options and has found that our PCO has consistently offered services at fair and reasonable prices with minimal system problems when compared to local franchisees. Even these issues are quickly resolved since customer support access is readily available. In addition, we are able to customize both programming and services to effectively meet the needs of our community. This arrangement would not be possible in a franchise environment.

Grosvenor Park believes that if we were obligated to open our property up to all offerors it would inevitably result in less service at higher prices in addition to the loss of control over our service. Therefore, I respectfully request that the Commission take no action that would in any way diminish our ability to effectively use a PCO as our service provider.

Thank you for your consideration of this important concern.

Yours truly,

  
Coblens H. Scherr

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# LeCesse

DEVELOPMENT CORP

March 5, 2008

**Federal Communications Commission**

c/o Marlene Dortch  
445 12th Street SW  
Washington, DC 20554

REC'D  
MAR 11 2008

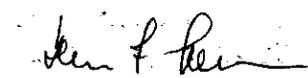
**RE: Please include in the record for 07-51.**

LeCesse Development has developed many MDU projects and our management company manages over 5,000 apartment units in the US. When we have satisfied residents our business thrives. A high priority for our residents and consequently our company is the type and quality of video and telecommunications products and services offered. Many of our residents have not been happy with the local franchised cable company one size fits all- take it or leave it attitude. Some residents are very dissatisfied with the franchised cable company's level of customer service. We have found the option of utilizing a private cable operator can be a more satisfying experience for our residents. The private cable operator is able to provide specific channels to our residents at prices lower than the franchise cable companies. Because the private cable operator is smaller and local they tend to be more responsive to our residents and our company. Many residents are pleased with how private cable providers perform and often ask what we as management can do with the level of service from the franchise cable company. You have seen the JD Powers and other customer service numbers for the major cable operators. I think there is a general lack of attention to our residents by the large cable companies. We respectfully request the FCC continue to allow satellite and private cable operators continue to enter into exclusive contracts, exclusive marketing agreements and bulk agreements. All such agreements provide a meaningful alternative to the one size fits all cable companies.

Thank you for your consideration.

Very truly yours,

LeCesse Development Corporation



Salvador F. LeCesse  
President

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