

Reply to comments of the Grosvenor Park Condominium Television Committee (GPTV):

First I would like to commend the GPTV for delivering its own comments instead of parroting those of the national organization that has been done by many other condominium and apartment groups on this docket.

The GPTV states "we have utilized the services on a PCO to deliver video and high speed internet to our premises. To date, their offerings have been well received by our residents and, indeed have grown meaningfully in terms of system and programming enhancements."

It is good to here that someone is satisfied with the service of a PCO. I certainly do not hear that from my neighbors here in Live Oak Preserve (LOP) in Tampa, FL where we must put up with a not so well-received "service" from Century Communications, a subsidiary of the original developer, who profits handsomely from a 15 year exclusive contract for cable TV, internet and home security monitoring. Somehow, it does not sound like the PCO provider to Grosvenor Park has a long term contract since during the first 4-plus years of the Century contract there has been little meaningful system growth and certainly NO programming enhancements.

The GPTV also states "in addition, we are able to customize both programming and services to effectively meet the needs of our community. This arrangement would not be possible in a franchise environment." One would assume that the GP committee did a survey of the needs and desires of its residents and chose a provider that best met those needs. Unfortunately, when the developer ONLY surveys itself and unilaterally decides ITS PCO can provide it the MOST MONEY there is NO consideration of the needs and desires of the FUTURE residents since this contract was awarded before the first house was sold.

Finally, the GPTV comments "If we were obligated to open our property up to all offerors it would inevitably result in less service at higher prices in addition to the loss of control over our service." Here in LOP, the residents have no control since the HOA

is still under the control of the developer. Many of my neighbors are paying twice already for cable and internet service because the sub-standard product and customer service of Century forces them to obtain additional services and still they must pay Century through mandatory HOA fees. I personally cannot afford to pay twice so must endure what Century calls cable and internet.

If a ban on exclusivity becomes policy to all MDUs for all MVPDs, why would residents of Grosvenor Park want to change providers if their current deal is so great? But in LOP, the residents would be dancing in the streets for a new policy and would be calling immediately to Verizon, DirectTV, Dish, ADT and Brinks for replacement, quality services.