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Received & Indexed
MAR 18 2008
FCC Mail Room

March 10, 2008

Federal Communications Commission
c/o Marlene Dortch
445 12th Street SW
Washington, DC 20554

FCC: Please include this in the record for 07-51.

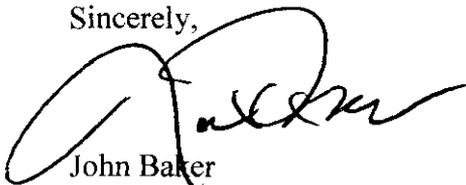
Dear Ms Dortch:

I have lived in my building since October 1987. When I moved here I began receiving cable tv service from Adelphia. I immediately began having reception and interference problems. I always had problems reaching them on the telephone; it was either busy or waiting times were over an hour to talk to a live person. When I finally was able to schedule a repair visit often no even one showed up or called. The service was atrocious. Finally after many residents signed a petition we got rid of them.

Our new provider, a PCO named Satellite Communications, upgraded the service in the building. Since they began servicing the property I have had very few problems with my tv reception or my high speed internet access. I can get through on the telephone within minutes and they service the building every day. I've had the same installer tech for over 10 years now and I know that if there is a problem it will be fixed immediately. In short, we receive excellent service now.

I urge you not to change the laws that would allow other operators in to the building and put our current provider's business at risk. We are very happy with the service we receive and we do not want to see them forced out of business.

Sincerely,



John Baker

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BANDWIDTH CONSULTING LLC

VIA OVERNIGHT DELIVERY

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MAR 10 2008

FCC Mail Room

March 5, 2008

Federal Communications Commission
Ms. Marlene Dortch
445 12th Street NW
Washington DC 20554

RE: *Competitive Clauses*

Dear Ms. Dortch:

As a Consultant to the MDU technology industry, I represent PCOs who serve over 250,000 multifamily units throughout the U.S.

As you examine the exclusivity clause issue regarding PCOs, I believe it is important to recognize that the right-of-entry agreements signed by most PCOs today include detailed "competitive clauses." These clauses may vary among operators but generally include the following themes:

- a) each PCO is required to maintain a competitive product, service, features, and pricing, as compared to other Operators (often including franchise and ILECs) in their market. If their product, service, features, or pricing are "not" competitive, the exclusive right of entry agreement can be terminated by the Owner.
- b) "competitiveness" clauses can be quite detailed including specifics such as actual programming, digital features, broadband speeds, voice options, as well as bundled pricing standards. In other words, the PCO is committing to maintaining a competitiveness during the term of the agreement on numerous features, with the level of performance being increased each year.
- c) the PCO is also committing to service-level standards, which often include such contract components as response time for installs, outage response time, customer service availability, web interface to manage accounts, and bi-lingual service reps. These standards too can increase over time as the market gets more competitive.

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Ms. Marlene Dortch
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Cont'd

All of these "competitive" clauses are included in PCO agreements to require the Operator to remain competitive for a long period of time. Yes, the agreement may be exclusive, but it is conditional on maintaining a high level of performance on products, service, features and pricing.

As the market continues to become more competitive, we have seen these types of clauses appear in the majority of right-of-entry agreements we review. This leads me to believe that while property owners enjoy using "exclusive agreements with PCOs," they do so with a "competitive clause" which is pro-consumer, and creates an environment that is positive for the subscriber.

Respectfully submitted,



Bryan J. Rader
CEO,
Bandwidth Consulting

Tammy Michaels
2700 Neilson Way #1524
Santa Monica, CA 90405
(310) 450-5609

Received & Inspected

MAR 18 2008

FCC Mail Room

March 11, 2008

FCC: Please include this in the record for 07-51.

I live in an MDU building with over 530 apartments. I get my digital cable, internet and phone service from the PCO Satellite Communications. I am very happy with the excellent service they provide. I can call them on the phone easily and they are always here working at the building. All of their guys are very friendly and nice.

I have been told that there will be a vote at the FCC to change the way access to this building is done and that they may be forced out of business. I do not want any changes made in Washington DC that will put this great company out of business or change who our service provider is.

Please don't hesitate to call me if I can be of further assistance to you in this matter.

Best,

Tammy Michaels

Tammy Michaels

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