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March 14, 2008

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FILED/ACCEPTED

MAR 14 2008

Federal Communications Commission  
Office of the Secretary

BY HAND DELIVERY

Ms. Marlene H. Dortch  
Secretary  
Federal Communications Commission  
445 12<sup>th</sup> Street, S.W.  
Washington, D.C. 20554

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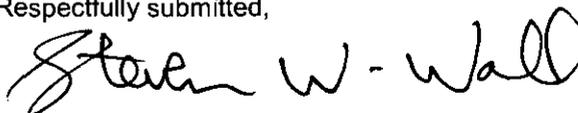
Re: Ex Parte Notice  
Docket No.: In the Matter of Streamlining of Part 25 Rules for the  
Licensing of Earth Stations and Space Station Satellite Networks  
IB Docket No. 00-248

Dear Ms. Dortch:

On March 13, 2008, the undersigned counsel for Hughes Network Systems, LLC, along with Steven Doiron, Senior Director, Regulatory Affairs, Hughes Network Systems, LLC, and Alfred E. Mottur, Esq., Brownstein Hyatt Farber Schreck, met with Wayne Leighton, Legal Advisor to Commissioner Deborah Taylor Tate to provide an overview of Hughes Network Systems and to discuss issues related to the aforementioned proceeding and certain substantive points reflected in the submissions already on file in this proceeding. Specifically, the proposal by the Commission in this proceeding on contention protocol operations would negatively impact Hughes and other VSAT operators making use of this technique. In addition, Mr. Doiron provided Mr. Leighton with a copy of the attached document.

Any question about this matter should be directed to the undersigned.

Respectfully submitted,



Steven W. Wall  
Counsel for Hughes Network Systems, LLC

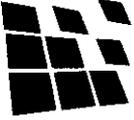
Attachment

cc: Commissioner Deborah Taylor Tate  
Mr. Steven Doiron  
Wayne Leighton, Esq.  
Alfred E. Mottur, Esq.

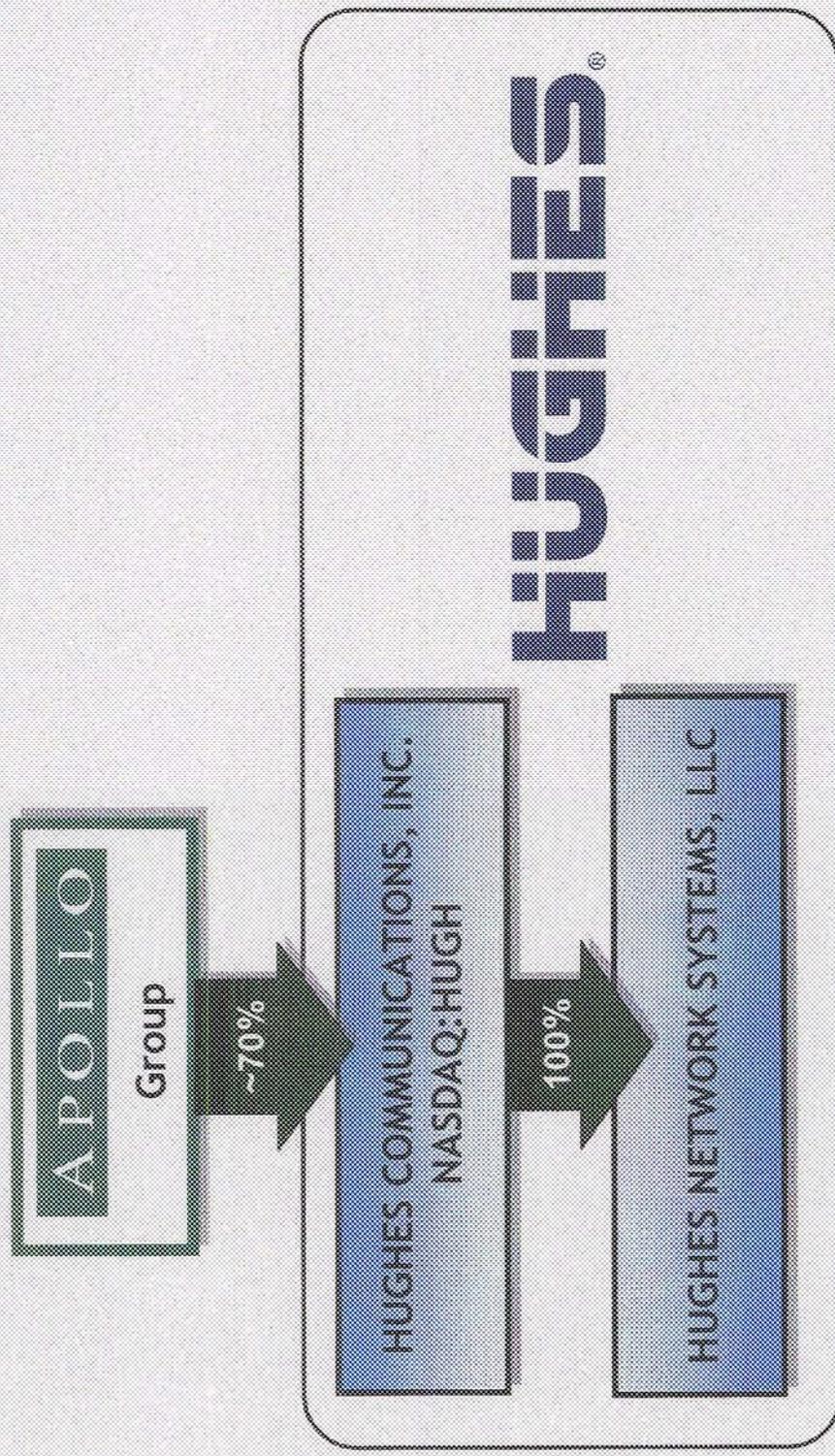
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# **Hughes Briefing to the Federal Communication Commission**

**Steven Doiron – Sr. Dir Regulatory Affairs**

**HughesNet** 

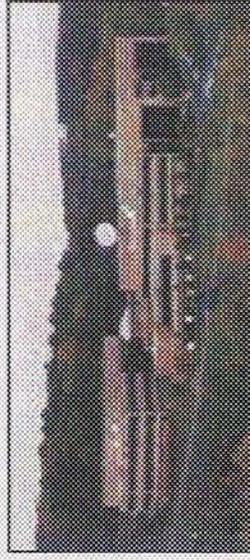
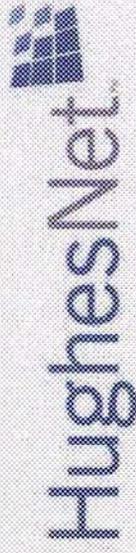
# Hughes Corporate Structure



G-28216 P 03/2008

## Hughes Network Systems, LLC (HUGHES)

- Global leader in providing broadband satellite networks and services for large enterprises, governments, small businesses, and consumers under the service brand HughesNet
- Have provided managed enterprise services for two decades and introduced the first consumer satellite Internet service in 1996 (DirecPC)
- Hughes has shipped more than 1.2 million systems to customers in over 100 countries and has business operations around the world



Germantown, MD

# Hughes Broadband History : Commercializing VSAT

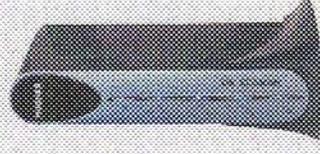


Shipped 14 million  
DIRECTV Set-Top boxes  
**HUGHES**

## What is HughesNet?

### *Nationwide Broadband Service...*

- Broadband delivered via satellite
- Can be deployed anywhere, there is a view of southern sky
- Works with Windows® and MAC® platforms
- Includes everything needed to get online:
  - Hardware (Modem and Antenna)
  - Standard Professional Installation
  - 7/24/365 Technical Support
  - Help desk and ongoing support

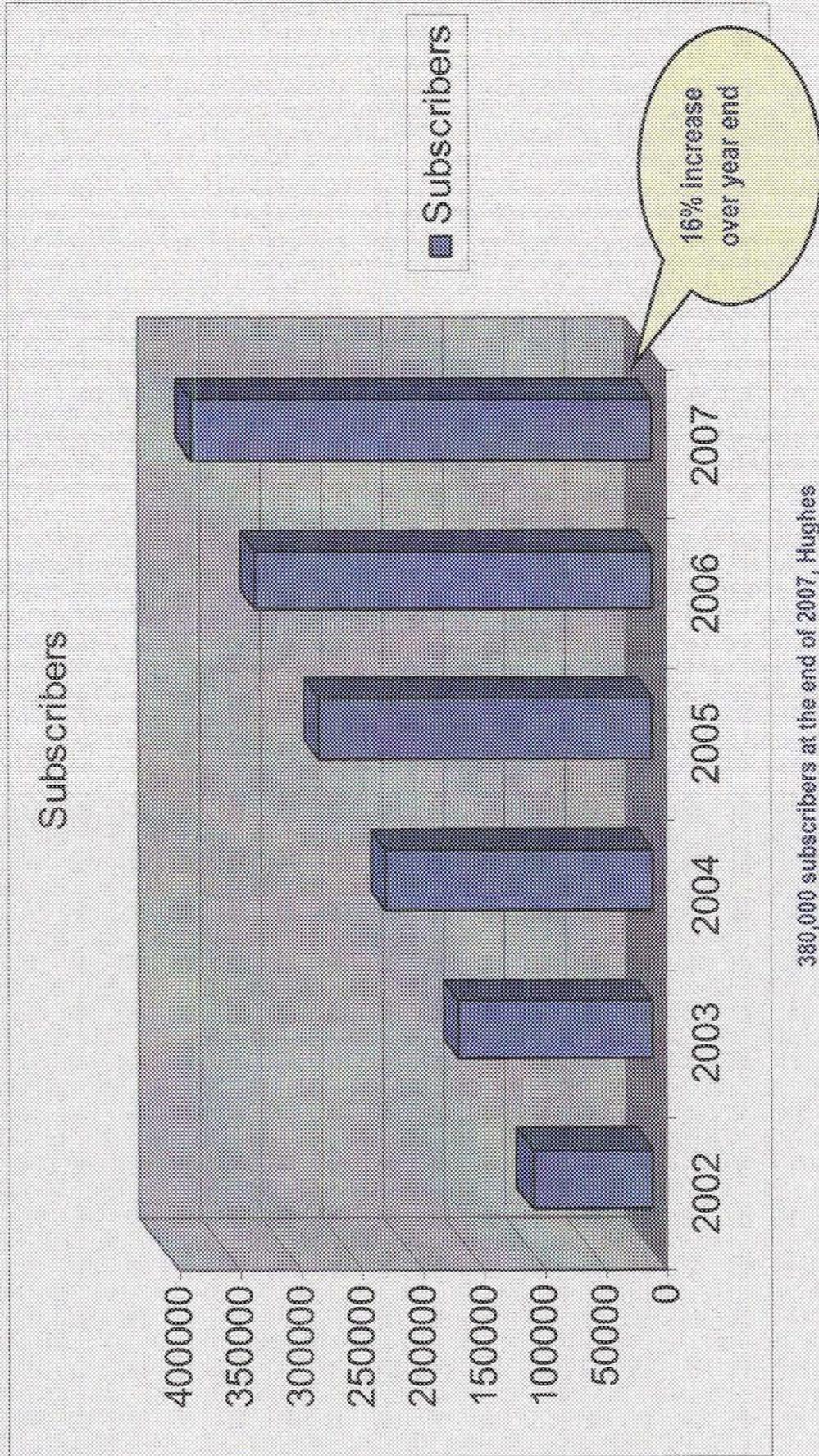


## Current Consumer Offers

| Pricing Options                     | Home   | Pro  | ProPlus  |
|-------------------------------------|--|--|--|
| Maximum Speeds                      | Up to 700 Kbps / 128 Kbps                          | Up to 1 Mbps / 200 Kbps  | Up to 1.5 Mbps / 200 Kbps                              |
| <b>OPTION 1</b><br>Upfront Purchase | Monthly Fee<br>Equipment and Standard Installation | <b>\$59.<sup>99</sup></b><br><b>Only \$299.<sup>98</sup> after \$100 mail-in rebate!</b> | <b>\$69.<sup>99</sup></b><br><b>\$79.<sup>99</sup></b> |
| <b>OPTION 2</b><br>Promotional Plan | Monthly Fee*                                       | <b>\$79.<sup>99</sup></b>  | <b>\$89.<sup>99</sup></b><br><b>\$99.<sup>99</sup></b> |
|                                     |  |  | <b>\$0 Upfront Fee plus \$100 mail-in rebate!</b>      |

\*The Promotional Plan includes equipment and standard installation, and requires a 24-month commitment. After the 24th month, the monthly fee reverts to the standard monthly rate.

# HughesNet Consumer and Small Business Subscribers - Historical Data



380,000 subscribers at the end of 2007, Hughes  
2003 estimated