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April 16, 2008

Via Electronic Submission

Ms. Marlene H. Dortch, Secretary
Federal Communications Commission
445 12th Street, S.W., Room TW-A325
Washington, D.C. 20554

Re: Ex Parte Communications
In the Matter of AT&T ILECs Petition for Declaratory Ruling,
WC Docket No. 08-23.

Dear Ms. Dortch:

This letter is to inform you that on April 15, 2008, Sprint Nextel Corporation (“Sprint Nextel”), through its representatives, Anna Gomez and Charles W. McKee, met with Dana Shaffer, Don Stockdale, Marcus Maher, Christi Shewman, and Randy Clarke of the Wireline Competition Bureau regarding the above referenced docket. Sprint Nextel’s discussion was consistent with the attached presentation and its Comments in this docket.

Pursuant to Section 1.1206 of the Commission’s rules, this letter is being electronically filed with your office. Please let me know if you have any questions regarding this filing.

Respectfully submitted,

/s/ Charles W. McKee
Charles W. McKee
Director, Government Affairs
Sprint Nextel Corporation

cc: Dana Shaffer
Don Stockdale
Marcus Maher
Christi Shewman
Randy Clarke

Sprint Nextel



Together with NEXTEL

Enforcement of the AT&T Merger Conditions

Interconnection Agreements
4/15/2008

Merger Commitments 7.1 & 7.4

- The AT&T/BellSouth ILECs shall make available to any requesting telecommunications carrier any entire effective interconnection agreement, whether negotiated or arbitrated, that an AT&T/BellSouth ILEC entered into in any state in the AT&T/BellSouth 22-state ILEC operating territory, subject to state-specific pricing and performance plans and technical feasibility. . . . and is consistent with the laws and regulatory requirements of, the state for which the request is made.
- The AT&T/BellSouth ILEC shall permit a requesting telecommunications carrier to extend its current interconnection agreement, regardless of whether its initial term has expired, for a period of up to three years. . . .

Sprint/BellSouth Interconnection Agreement

- The Sprint/BellSouth Interconnection agreement provided the terms and conditions under which all Sprint wireless and CLEC operations would exchange traffic with all BellSouth operating companies/territories.

The agreement provided that the companies would not seek compensation from one another for the exchange traffic but would instead exchange traffic on a “bill-and-keep” basis, recovering the cost of traffic exchange from their own customers:

- “The Parties hereby agree to a bill-and-keep *arrangement* for usage on CLEC Local Traffic, ISP-bound traffic, and Wireless Local Traffic.”
- The agreement also provided that the companies would share the **cost** of interconnecting facilities (regardless of the **state-specific price** for such facilities) on a 50/50 sharing basis.
- The agreement also contained in the attachments, **state-specific pricing** information related to those items Sprint might purchase from BellSouth in specific territories.

Bill-and-Keep is Not a Price

- Bill-and-keep is a methodology by which each carrier agrees to **forego** a price or rate for exchanging traffic. The **cost** of exchanging traffic is recovered from each carrier's own end users.
- Rule 51.713(a) acknowledges that bill-and-keep is an arrangement by which neither party charges the other.
- AT&T argues that bill-and-keep is a "rate of zero" and is therefore dependent upon a corresponding agreement that traffic exchange must be balanced and must remain balanced.
- The contract contains no provisions that indicate the parties agreed to a rate of zero and nothing in the contract imposes a balance-of-traffic requirement or re-instatement of billing if traffic exchange falls "out-of-balance."

AT&T Cannot be Permitted to Insert a Balance of Traffic Condition

- BellSouth inserted no “balance-of-traffic” provision in the contract and cannot ask the Commission amend its contract to insert one now.
- AT&T’s repeated assertions that BellSouth entered the interconnection agreements based upon an assumption of a balance of traffic is both irrelevant and inconsistent with the evidence submitted to the Commission.

The Bill-and-Keep Arrangement is not “State Specific”

- Sprint and BellSouth agreed, through free negotiations, to a bill-and-keep arrangement for all BellSouth operating territories without a balance of traffic requirement.
- The general terms and conditions contained in the contracts for all nine BellSouth states are identical (including the bill-and-keep methodology).
- Sprint Nextel is not attempting to port those provisions within the contracts that contain state-specific pricing.

The Facilities Cost Sharing Arrangement Is Not a Price or Rate

- The facilities sharing arrangement provides that the **cost** of interconnection facilities between the two parties would be shared on a 50/50 basis.
- The **price** of these facilities remained subject to state-specific and even route-specific pricing.
- Any porting of the interconnection agreement will thus continue to be subject to the state-specific **price** for interconnection facilities, but the **cost** of the facilities will be shared equally between the parties.
- AT&T provides no explanation why it believes this arrangement should be considered “unfair” or “arbitrage.”

Section 51.809(b) Does not Bar Adoption of the BellSouth ICA

- Section 51.809(b) is not relevant to enforcement of the Merger Conditions.
- Even if 51.809(b) is relevant, it does not bar adoption of the BellSouth ICA:
 - AT&T's attempt to insert a "similarly situated" condition has been expressly rejected by the Commission in a discussion of this very type of arrangement.
 - AT&T's argument is based on lost revenue, not additional cost.

Arbitrage:

Anything that Reduces AT&T's Revenue

- The merger conditions were designed to ensure the spread of best practices, not to ensure that only those contracts favorable to AT&T would be ported.
- Every aspect of a contract has financial implications that make it more or less favorable toward one party.
- AT&T's claim of arbitrage is belied by its own support for bill-and-keep arrangements in the past and its continued refusal to compensate Sprint Nextel for any traffic delivered by its IXC on the grounds that bill-and-keep is the most appropriate arrangement for such traffic, despite being 100% one-way.

State Decisions to Date

Kentucky

- > September 18, 2007: Order extending Sprint ICA 3 years.
- > December 18, 2007: Order that Nextel can adopt Sprint ICA per 252(i).
- > February 18, 2007: Order Denying AT&T Motion for Reconsideration.

Georgia

- > March 4, 2008: Ordered hearing on 47 C.F.R. §51.809(b)(1) exception.
- > March 14, 2008: After filing testimony which equated “costs” with “lost revenues,” AT&T withdrew its hearing request. Hearing canceled and awaiting final Commission decision.

Ohio

- > February 5, 2008: Order that Sprint Nextel entities can port Kentucky Sprint ICA to Ohio subject to state-specific modifications.

Kansas

- > March 12, 2008: Order that Sprint Nextel entities can port Kentucky Sprint ICA to Kansas subject to feasibility consistent with the laws and regulatory requirements of Kansas.

Others – Mississippi PSC’s 10/07 Orders dismissing Nextel’s adoption requests.