



» LEADING THE WAY

METRO FIBER OPTIC NETWORKS ARE DESIGNED, BUILT, AND OPERATED WITHIN MID-SIZE CITIES

Headquartered in Rochester, New York, Fibertech has quickly established itself as a leading provider of metro dark fiber and fiber-based transport services in mid-size cities throughout the eastern and central United States.

Fibertech is at the forefront of building and operating state-of-the-art fiber optic networks that connect local telco central offices, carrier hotels, data centers, office parks, and other high-traffic locations. The company also extends its core infrastructure directly into local businesses to create scalable high-speed optical networks for end-user customers.

Founded in 2000, Fibertech is a privately held company with more than 150 dedicated employees operating across 12 states. The company was recently recognized among metro-specific, fiber-based providers as the "Best-In-Class Service Partner" for retail business customers by Atlantic ACM in its Metro Report Card.

Fibertech was also named one of the fastest-growing private companies in the U.S. by INC Magazine and has appeared in the Rochester Top 100 Fastest-Growing Private Companies for five consecutive years.

» OUR FOOTPRINT



Fibertech operates one of the nation's largest independently owned metro-area fiber optic footprints. The company has operational core networks in 24 locations, including:

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|--------------------|--------------------|-------------------|-------------------------|
| ✘ Buffalo, NY | ✘ Newark, NJ | ✘ New London, CT | ✘ Montgomery County, MD |
| ✘ Syracuse, NY | ✘ Camden, NJ | ✘ Stamford, CT | ✘ Concord, NH |
| ✘ Rochester, NY | ✘ Pittsburgh, PA | ✘ Bridgeport, CT | ✘ Providence, RI |
| ✘ Binghamton, NY | ✘ Philadelphia, PA | ✘ New Haven, CT | ✘ Indianapolis, IN |
| ✘ Albany, NY | ✘ Danbury, CT | ✘ Worcester, MA | ✘ Columbus, OH |
| ✘ White Plains, NY | ✘ Hartford, CT | ✘ Springfield, MA | ✘ Wilmington, DE |

» OUR LEADERSHIP

Fibertech's management team has decades of expertise in all facets of fiber optic network design, construction, and operation, including President and CEO John K. Purcell's 30 years of experience with Frontier Corporation, and Executive Vice President and COO Frank Chiaino's 25 years in executive roles at Time Warner Cable.

» OUR CUSTOMERS

Fibertech serves a number of U.S. long distance providers and regional CLECs, as well as other local and wireless carriers. The company also provides bandwidth services to many Fortune 500 companies, nationally recognized colleges and universities, major health care facilities, state and local government agencies, and K through 12 school districts.

» OUR SERVICES

Transport:

- Dark Fiber
- Metro Ethernet
- Regional Long Haul
- SONET
- Internet from 3 MB to 10 GB
- Colocation