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February 2, 2010

Ms. Marlene H. Dortch
Secretary
Federal Communications Commission
445 12th Street, S.W.
Washington, D.C. 20554

RE: Exclusive Service Contracts for Provision of Video Services in Multiple Dwelling Units and Other Real Estate Developments, MB Docket No. 07-51

Dear Ms. Dortch:

On February 2, 2010, Will Johnson and I met with Joshua Cinelli and Jamila Bess Johnson, Legal Advisors to Commissioner Cops, to urge the Commission not to restrict video providers' ability to enter into bulk billing and exclusive marketing arrangements. These arrangements can offer consumers benefits, such as discounted services, and, unlike cable incumbents' exclusive access agreements, bulk billing and exclusive marketing arrangements do not have the effect of completely foreclosing consumer choice. Additionally, such arrangements can facilitate market entry by providing important tools for new entrants competing against cable incumbents.

Sincerely,

A handwritten signature in black ink, appearing to read "Leora Hochstein".

cc: Jamila Bess Johnson
Joshua Cinelli