



Woodward Public Schools

1023 10th St.
Woodward, Oklahoma 73801
(580) 256-6063
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CC Docket Nos. 96-45 and 97-21

To: FCC Appeals
From: Bryan Stephenson, Director of Technology
1023 10th Street, Woodward, OK 73801
PH: 580-256-6063 x3143
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email: stephenson@woodwardps.net

Re: Appeal of: SLD Funding Commitment Decision Letter for Funding Year 2010
Letter Date: Oct 6, 2010
Applicant: Woodward Public Schools
Form 471 Application Number: 765953
Billed Entity Number (BEN): 139991
FRN: 2070638

To Whom It May Concern,

What follows is the appeal as given to SLD.

With evaluation, dialog and support with the vendor, Trillion, I submit the letter on the 2nd page, just as submitted to SLD in hopes that this will also be sufficient for the FCC.



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To: Pina Portanova, USAC, SLD
From: Bryan Stephenson, Director of Technology
Re: Response to E-Rate Follow-Up Question & Denial of Funding Support
Date: 9 September 2010

To Whom It May Concern,

I cannot speak directly of processes that occurred prior to my services starting in August 2009. All I can do is provide you with the history as I was informed and have learned.

Clarification pertaining to questions on the original Denial letter resulted in this latest response:

"The questions should be for FY 2007 app 571179 (FRN 1583374), FY 2008 app 615343(FRN 1694520), FY 2009 app 680677(FRN 1859112), and FY 2010 app 765953 (FRN 2070661)."

Breaking down these FRN's, all of these, except the 2009 FRN1859112, appear to pertain to the VoIP service. FRN1859112 refers to the main WAN contract (an error?).

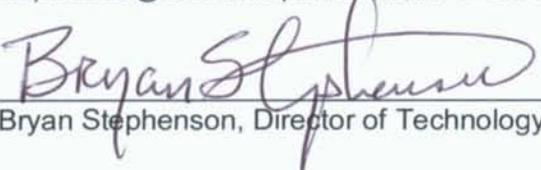
It is our interpretation that the root of contention is the 2007 application, since we've followed what was believed to be fair practice in the years that followed. Referencing the two main points of contention,

1) "Digital Transmission Circuits" was the most appropriate language at the time, for there was never any other language, no line item options, that appeared to specify VoIP systems, so it was used to encompass both the WAN and VoIP. So, when the 470 was filed, it was with the usage of the "digital transmission circuits," as we were confined to use the clusters of language recognized as appropriate for the process at the time. For each vendor that responded, inquiry into their modalities of communication occurred. Only one other vendor responded, but chose not to bid (see Pioneer attachment). There has never been any 'hidden agenda' or intent to conceal our desired needs.

2) We did not see the need at the time to post another 470 item to modify our agreement with Trillion upon adding the voicemail licenses, for at that time (Jan. 2007), the district simply "bit the bullet" and purchased the extra inbox licenses until the end of that current fiscal year. We based the decision on the facts that the increase was nominal relative to the overall agreement, and based on the ShoreTel licensing restrictions which will not allow another ShoreTel provider to sell goods/licenses/services once contractually engaged with the initial provider, we were only able to seek additional licensing from our existing provider (Trillion). Since the original contracted agreement was with the company providing the original voicemail extensions, it is not only prudent and ethical, but contractually explicit to purchase additional voicemail extensions from the original service provider since this is simply expansion of a pre-existing contractual business relationship.

If there is no other recourse to affect change in the denial status of SLD for this service, would it be allowable for Woodward Public Schools to pursue another service provider immediately, or are we bound to wait for the next window? Under the current financial pressure this district is experiencing, the full-cost to the district of these services, which are critical to the operations and safety of our district, is not a viable option, and it will take significant time to secure these services elsewhere.

For any further information, please feel free to contact Bryan Stephenson, 580.256.6063 x3143, or email stephenson@woodwardps.net. Mail: PO Box 668, Woodward, OK 73802.


Bryan Stephenson, Director of Technology


(Date)