

REDACTED

REDACTED FOR PUBLIC INSPECTION

EXHIBIT 8

Supporting Documentation for Reseller No. 4

REDACTED

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EXHIBIT 9

Supporting Documentation for Reseller No. 5

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EXHIBIT 10

Declaration of Dan Toomey

REDACTED

EXHIBIT 11

**XO MultiTransport Networking Service, “MTNS Using Ethernet
Access”**

and

**XO MultiTransport Networking Service, “MTNS Using Frame
Relay Access**

XO® MULTITRANSPORT NETWORKING SERVICE

MultiTransport Network Service Using Ethernet Access

XO DATA SERVICES

Leverage your existing asset investments while keeping an eye toward future technologies with XO® MultiTransport Network Service, provisioned on the award-winning XO OC-192 MPLS-enabled IP backbone.

XO MultiTransport Networking Service (MTNS) is a data networking service that supports traditional private data networking services—like Frame Relay—over a MultiProtocol Label Switching (MPLS)-enabled IP backbone. **XO MTNS: Ethernet Access** allows you to interconnect Ethernet sites to other Ethernet sites.

Control Traffic and Contain Costs

For XO MTNS: Ethernet Access, you purchase the desired port speed and then define a committed bandwidth on these ports. A service level agreement (SLA) guarantees the full port but the port is capped; any usage above the committed bandwidth and less than (or equal to) the port speed is charged on a usage basis.

For example, if you order 20 Mbps committed bandwidth on a 100 Mbps port, you get an SLA on the full 100 Mbps port, not just on the 20 Mbps committed bandwidth.

This lets you control traffic as well as contain costs—by not having to pay for the entire port while still enjoying the benefits of guaranteed usage.

Features

- Both ends of the circuit must be Ethernet.
- Supports VLAN implementations.
- 100% of the port is available.
- You sign up for a port speed and committed bandwidth. You are billed for usage, based on anything above committed bandwidth.

- Dedicated Internet Access (DIA) is available on the same Ethernet Access circuit and port at no additional charge (but you must choose an Ethernet port with a V-LAN configuration).

Benefits

- You don't have to buy CPE to access the XO network.
- If you commit to a lesser bandwidth than the port speed, you can use the full port speed and pay on per-usage basis.
- Accommodates and guarantees spikes in traffic patterns since the entire port is guaranteed, not just the committed bandwidth.
- No separate local loop necessary for Dedicated Internet Access (DIA).

How It Works

XO MTNS uses MultiProtocol Label Switching (MPLS). MPLS is a widely supported method of providing business-quality private data networking services via an IP backbone by using security equivalent to that of Frame Relay and similar services. MPLS is ideal for transporting various protocols over a single infrastructure. This offers an easy and compelling migration path to next generation private data networking services by letting you change and move to different technologies within your corporate LANs at your own pace or as the need arises.

Contact XO

For more information, please contact your XO Sales Representative or 866.963.9696.

SLA on the port, not just committed bandwidth.

XO® MULTITRANSPORT NETWORKING SERVICE

MultiTransport Network Service Using Frame Relay Access

XO DATA SERVICES

Leverage your existing asset investments while keeping an eye toward future technologies with XO® MultiTransport Network Service, provisioned on the award-winning XO OC-192 MPLS-enabled IP backbone.

XO MultiTransport Networking Service (MTNS) is a data networking service that supports traditional private data networking services – like Frame Relay – over a MultiProtocol Label Switching (MPLS)-enabled IP backbone.

XO MTNS: Frame Relay Access allows you to interconnect Frame Relay sites to other Frame Relay sites. Unlike most traditional Frame Relay services from other providers, XO MTNS: Frame Relay Access guarantees the port – not just the committed information rate (CIR). As a bonus, you can order public Internet access over the same local loop and port at no additional charge.

Control Traffic and Contain Costs

For XO MTNS: Frame Relay Access, you purchase the desired port speed and then define a committed bandwidth on these ports. A service-level agreement (SLA) guarantees the full port but the port is capped; any usage above the committed bandwidth and less than (or equal to) the port speed is charged on a usage basis. For example, if you order 128 K committed bandwidth on a 256 K port, you get an SLA on the full 256 K port, not just on the 128 K committed bandwidth.

This lets you control traffic as well as contain costs by not having to pay for the entire port while still enjoying the benefits of guaranteed usage.

Features

- Both ends of the circuit must be Frame Relay.
- 100% of the port is available.

- You sign up for a port speed and committed bandwidth. You are billed for usage, based on anything above committed bandwidth.
- SLA on the port, not just committed bandwidth.
- Dedicated Internet Access (DIA) on the same local loop and port for no additional charge.
- Customer provides CPE.

Benefits

- Gives you the full port / Permanent Virtual Circuit (PVC) speed.
- If you commit to a lesser bandwidth than the port speed, you can use the full port speed and pay on per-usage basis.
- Accommodates and guarantees spikes in traffic patterns since the entire port is guaranteed, not just the committed bandwidth.
- No separate local loop necessary for DIA.
- You can retain existing CPE and don't have to spend money on expensive CPE.
- First step in an easy migration path towards a Layer 3 Private IP VPN.

How It Works

XO MTNS uses MultiProtocol Label Switching (MPLS). MPLS is a widely supported method of providing business-quality private data networking services via an IP backbone by using security equivalent to that of Frame Relay and similar services. MPLS is ideal for transporting various protocols over a single infrastructure. This offers an easy and compelling migration path to next generation private data networking services by letting you change and move to different technologies within your corporate LANs at your own pace or as the need arises.

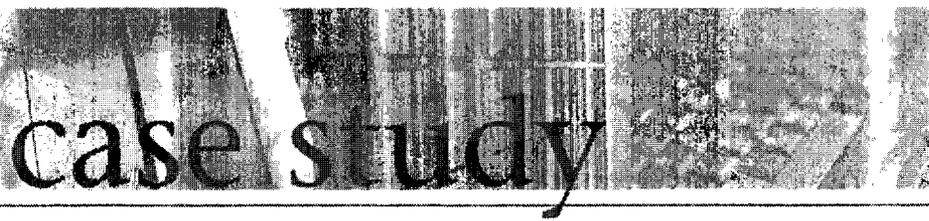
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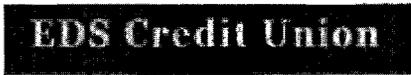


EXHIBIT 12

Case Study: “EDS Credit Union Saves Money and Gets a Flexible Networking Solution by Expanding XO Partnership”



EDS Credit Union Saves Money and Gets a Flexible Networking Solution by Expanding XO Partnership



EDS Credit Union

EDS Credit Union (EDS CU), chartered in 1974, is headquartered in Plano, Texas with more than \$450 million in assets and over 39,000 members. The credit union offers its members a full range of financial services, including automated teller machine (ATM) access and Internet bill payment.

The Challenge

Finding a Flexible Partner to Provide Cost-Effective and Reliable Networking Services

EDS CU was using data networking services provided by EDS Corporation to communicate between branch locations. When EDS CU decided to change its core data processor, the Credit Union's network security requirements changed. "We were satisfied with EDS' networking services," said Tom Condos, senior vice president of IT and operations, "but our new data processor used a proprietary network model not supported by EDS, forcing us to find a new provider."

EDS CU needed a service provider that could:

- Provide reasonably priced, high-quality networking services
- Be flexible and responsive to the Credit Union's changing bandwidth and speed requirements
- Provide the Credit Union more control over maintenance windows
- Meet a short conversion deadline of 60 days

The Solution

Adding XO Networking Services to EDS CU's Existing Voice Services

EDS CU looked at various communications service providers, including Sprint, Verizon, AT&T and XO. The Credit Union was already using XO for voice services and felt comfortable with the level of service they received. "Working with XO had been nothing but a good experience," said Todd Runyan, senior systems administrator. "So when they came in with the best pricing, the decision was easy."

- XO connected EDS CU's seven offices and new data processor using XO® MultiTransport Networking Service (MTNS), a data networking service that

highlights

Customer Challenge

EDS Credit Union needed a service provider that could:

- Provide reasonably priced, high-quality private networking services
- Be flexible and responsive to the Credit Union's ever-changing needs
- Meet a short, 60 day conversion deadline

XO® Solution

Provided EDS CU a projected savings of nearly \$300k over a five-year period by:

- Connecting EDS CU's seven offices and its new data processor using XO® MultiTransport Networking Service (MTNS)
- Establishing a fail-over circuit from EDS CU's headquarters to its office located on EDS Corporation's main campus



supports traditional private data networking services – like frame relay – over a MultiProtocol Label Switching (MPLS)-enabled IP backbone.

- XO also established a fail-over circuit from EDS CU's headquarters to its office located on EDS Corporation's main campus.

The Results

Substantial Cost Savings

The XO® MTNS solution was more than 45% cheaper than the nearest competitor's solution and offered EDS CU a projected savings of nearly \$300K over a five-year period. EDS CU gained additional cost savings since Internet access and email services can now be provided to their six branch locations without installing Web and email servers at each office.

With XO MTNS, the Credit Union gets secure, cost-effective private data networking services via a single IP backbone. Shortly they'll be able to connect their frame relay, ATM, and IP networks over this same backbone since XO MTNS will soon support data transport among various networks, regardless of protocol.

Efficient, Easy-to-Manage Solution

By taking advantage of the combined services discounts and single billing provided by XO, EDS CU now has only one vendor to call for technical or billing issues, simplifying communications management and providing peace of mind.

Flexible, Responsive, and Reliable Partner

"XO is extremely flexible with the terms of our agreement," said Condos. "We can adjust bandwidth and speeds as our needs change. And with XO we can perform network maintenance activities during evenings and weekends."

Quick Implementation

XO easily met an aggressive deadline, driven by EDS CU's need to perform testing with its outsourced data processor. "Anyone considering this type of solution should give XO a call," Condos concluded.



"Working with XO had been nothing but a good experience. So when they came in with the best pricing, the decision was easy."

TODD RUNYAN
Sr. Systems Administrator
EDS Credit Union

About XO Communications

XO Communications is a leading provider of telecommunications services exclusively to businesses. XO services include local and long distance voice, dedicated Internet access, private networking, data transport, and Web hosting services as well as bundled voice and internet solutions. XO is a proven leader in IP services, including the award-winning Voice over Internet Protocol (VoIP) services bundle, XOptions® Flex. For carriers and service providers, XO offers a full suite of wholesale services. XO provides these services over an advanced, national facilities-based IP network and serves more than 70 metropolitan markets across the United States.

For more information, visit www.xo.com or call 1.866.963.9696.