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EASTERN OKLAHOMA ERATE SERVICE

JULIE C. WATSON

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APPEAL

**Marlene H. Dortch, Secretary
Federal Communications Commission
Office of the Secretary
9300 East Hampton Drive
Capitol Heights, MD 20743
CC Docket Numbers: 02-06, 96-45**

To whom it may concern,

This is an Appeal for Braggs Public School.

Cite Letter: FCDL (Funding Commitment Decision Letter)

FRN # 1813378 under SPIN 143015254 - Form 471 App# 664175

FRN # 1813407 under SPIN 143027725 - Form 471 App# 664175

FRN # 1813476 under SPIN 143031547 - Form 471 App# 664233

Date of FCDL: August 25, 2010.

Billed Entity Name: Braggs Public School

Billed Entity Number: 225621

No. of Copies rec'd _____
Ltr ABCDE _____

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JAN 31 2011

January 23, 2011

Marlene H. Dortch, Secretary
Federal Communications Commission
Office of the Secretary
9300 East Hampton Drive
Capitol Heights, MD 20743
CC Docket Numbers: 02-06, 96-45

FCC Mail Room

Request for Review and/or Waiver Request

To Whom It May Concern:

Braggs Public Schools (BEN 225621, "Braggs or the "district") respectfully requests that the Federal Communications Commission (FCC) review and reverses the decision of the Universal Service Administrative Company ("USAC" or "Administer") to deny funding for three Funding Request Numbers (FRNs) for the 2009 program year, or, if appropriate we request a Waiver of Rules from the FCC. We are requesting relief from the decision of the USAC to deny funding for the following FRNs:

FRN 1813378 – 471# 664175
FRN 1813407 – 471# 664175
FRN 1813476 – 471# 664233

Each FRN was denied for the following reason: "... The applicant has not demonstrated on appeal that price was the highest weighted factor in selecting the service provider for the above funding request." We believe a simple clerical error led to this misunderstanding, and that the evidence shows the applicant did consider price as the primary factor. Per the Bishop Perry order, and numerous other orders issued after the Bishop Perry order, we ask that the FCC that the mistake the applicant made was merely procedural in nature, and did not jeopardize improper commitment of funds from the Administrator. On 1/7/2009, the district's E-rate Consultant, Julie Watson, sent the district a document entitled "Competitive Bidding Score Sheet Instructions" which contained a sample bid evaluation matrix and instructions for how to rank bids. The very first sentence of this document states that "**price must be the primary factor**" in choosing service providers. Additionally, the sample bid evaluation matrix shows five evaluation factors, of which price is the most heavily weighted.

The Superintendent at the district, Mr. Lucky McCrary, understood that price had to be the most heavily weighted factor when evaluating bids. The procedural error made during the evaluation process is that the matrix was missing a column for "total score." Mr. McCrary mistakenly listed the overall score for each vendor in the "weight" column. Had there been another column on the evaluation page for "overall score", Mr. McCrary would have realized the mistake and entered in the correct information. Please see the two examples below.

Actual Score Sheet Used by the District:

Factor	Weight
Price (must be the greatest factor)	
Personal Qualifications	
Prior Experience	
Past Performance	
Management Capability	
Technical Experience	
Other (Please indicate)	
Total (not exceeding 100%)	

Score Sheet with Clerical Error Corrected:

Factor	Weight	Score
Price (must be the greatest factor)	30	
Personal Qualifications	20	
Prior Experience	20	
Management Capability	20	
Past Performance	15	
Technical Experience	15	
Other _____ (Please indicate)		
Total (not exceeding 100%)		

As you can see, the mistake made by the district was not listing the column for "score" which is at best a clerical mistake. Instead, the Superintendent listed the score in the weight column, which is why USAC was confused about the total weight of each factor.

At all times during the evaluation process, Mr. McCrary was aware that price had to be the most heavily weighted factor. The "Weight" column on the second score sheet is the actual total points for each category that could be awarded by the Superintendent. While we note that these figures total more than 100%, we also note that is not a program violation, and is completely within program rules. Had Mr. McCrary listed the total weight column in the evaluation factor (a procedural error) USAC would not have come to the conclusion to deny funding.

We note that these "total weighting points" are supported by each evaluation sheet filled out by Mr. McCrary. Of the 14 evaluation sheets submitted to USAC during our first appeal, each of those evaluation sheets confirms that Mr. McCrary did use the fixed weight totals in the above score sheet (Price at 30, Personal Qualification, Prior Experience and Management at 20, and the remaining factors at 15 total points).

While we do admit that we made a mistake in not listing the appropriate columns on the bid evaluation sheet, we also contest that those mistakes are at best procedural and should be reversed by the Commission. We also note that at no time did USAC indicate any evidence of waste, fraud or abuse. As a matter of fact, the decision by the Superintendent to rank bids shows a desire and willingness to conform to program rules.

FRN # 1813378

Form 471 App# 664175

SPIN 143015254

Service Provider: Onenet

This is the text included in the FCDL which Braggs School is appealing:

"Funding Commitment Decision Explanation: DR1: Based on the documentation you provided during the Selective Review, this FRN is denied because the vendor selection documentation you provided during the review did not demonstrate that price of the eligible goods and services was the primary factor. Specifically, there appears to be no specific point value assigned for each of the evaluation factor and the bid evaluation instruction sheet used by the evaluators was merely a guideline that was not required to be followed by the bid evaluators. Applicants must select the most cost-effective provider of the desired products or services eligible for support, with the price of the eligible goods and services being the primary evaluating factor."

Braggs Public School selected the most cost-effective Internet Service Provider. Braggs School has used OneNet since 2000. As you will see on the "Competitive Bidding Score Sheet for Onenet (*Appendix A*)," Braggs School gave "Price" factor 25 points, and this is higher than all other factors on the score sheet and makes that the primary factor. The instructions given to the school and the score sheet (*APPENDIX B*) were both printed directly off of the SLD's web site, and that text is still there as of today, September 24, 2010. Price was the highest factor in evaluating the bids, but not the only factor. And I quote the text from the SLD's website, "***When an applicant examines and evaluates the bids received for eligible services, it must select the most cost-effective bid. This means that the price should be the primary factor, but does not have to be the sole factor.***" (*Appendix B*)

Braggs received 2 bids for Internet Access. The two companies were Onenet and Proficient Telecom. Please find both bids with their score sheets in *Appendix C*.

Service Provider	1 T1 Line	2 T1 Lines	MTM or Contract
OneNet	\$514/month	\$1028/month	MTM
Proficient Telecom	\$559/month	\$999/month	36 month contract
Proficient Telecom	\$559/month	\$979/month	12 month contract

Onenet's price and Proficient Telecom's price cannot be compared Proficient Telecom's price because Proficient required a contract. Proficient Telecom price may have been \$29-\$49 less a month than Onenet's price, Braggs School did not want to sign a contract for Internet Services (12 or 36 months). In Article 10 Section 26 of the Oklahoma State Constitution, schools cannot contract but for one year. As you will see from Braggs' score sheet for Proficient Telecom, Braggs School was totally unfamiliar with this company's Personal Qualifications and Past Performance (*Appendix C*). It is clear to see that Braggs School took the time to thoroughly evaluate both bids, taking Price into the highest consideration, along with 5 other important factors. After comparing the bids, Onenet's bid scored higher than Proficient Telecom; and therefore, Braggs School selected Onenet for their Internet Service Provider.

OneNet is Oklahoma's internet service provider (ISP) for education, government, healthcare, research and nonprofit organizations. OneNet is a division of the Oklahoma State Regents for Higher Education and is operated in cooperation with the Oklahoma Office of State Finance. Please see *Appendix D* for a complete listing of Oklahoma Erate Applicants' requests for Onenet in 2009. Until Funding Year 2009, USAC/SLD has approved and funded all Braggs' Internet Access request with Onenet. You will find enclosed a complete Erate History for Braggs School in *Appendix E*. After reviewing the enclosed information, we graciously ask you to reconsider your decision and fund FRN 1813378 for Braggs School.

FRN # 1813407

Form 471 App# 664175

SPIN 143027725

Service Provider: Gabbart Enterprises LLC (Scholastic Communications)

This is the text included in the FCDL which Braggs School is appealing:

"Funding Commitment Decision Explanation: DR1: Based on the documentation you provided during the Selective Review, this FRN is denied because the vendor selection documentation you provided during the review did not demonstrate that price of the eligible goods and services was the primary factor. Specifically, there appears to be no specific point value assigned for each of the evaluation factor and the bid evaluation instruction sheet used by the evaluators was merely a guideline that was not required to be followed by the bid evaluators. Applicants must select the most cost-effective provider of the desired products or services eligible for support, with the price of the eligible goods and services being the primary evaluating factor."

Braggs School selected the most cost-effective Web Hosting Service Provider. Braggs School has used Gabbart Enterprises, also known as Scholastic Communications, since 2009. As you will see on the

"Competitive Bidding Score Sheet for Scholastic Communications (Appendix F)," Braggs School gave "Price" factor 25 points, and this is higher than all other factors on the score sheet and makes that the primary factor. The instructions given to the school and the score sheet were both printed directly off of the SLD's web site, and that text is still there as of today, September 24, 2010. Price was the highest factor in evaluating the bids, but not the only factor. And I quote the text from the SLD's website, "***When an applicant examines and evaluates the bids received for eligible services, it must select the most cost-effective bid. This means that the price should be the primary factor, but does not have to be the sole factor.***" (Appendix B)

Braggs received 5 bids for Web Hosting and/or Email Hosting. The five companies were Gabbart/Scholastics Communication, Gaggle.net, Sharp School, Trace Tech, and Edline Please find all of their bids with score sheets in Appendix D.

Service Provider	Price	Type of Service
Scholastic Comm Gabbart	\$2,700.00	Web Hosting
Gaggle.net	\$975.00	EMAIL
Sharp School	\$1,935.00	Web Hosting
Trace Technologies	\$869.40 \$1,689.40 \$3,369.40 Price varies depending on package	Web Hosting
Edline	\$2,376.00	Web Hosting

It is clear to see that Braggs School took the time to thoroughly evaluate all bids, taking Price into the highest consideration and giving price the highest score on each score sheet. After comparing the bids, Gabbart/Scholastic's bid scored higher than the others; and therefore, Braggs School selected Gabbart for their Web Hosting Service Provider.

In APPENDIX G, you will see Scholastic Communications currently has 40 funded and approved FRNs. (This is the number of FRN's for Oklahoma only). 40 out of 41 Erate Applicants in Oklahoma were approved for Web Hosting with Scholastics. The only school denied for funding in 2009 in Oklahoma was Braggs School. After reviewing the enclosed information, we graciously ask you to reconsider your decision and fund FRN 1813407 for Braggs School.

FRN # 1813476

Form 471 App# 664233

SPIN 143031547

Service Provider: Peak Methods, Inc (Peak Uptime)

This is the text included in the FCDL which Braggs School is appealing:

"Funding Commitment Decision Explanation: DR1: Based on the documentation you provided during the Selective Review, this FRN is denied because the vendor selection documentation you provided during the review did not demonstrate that price of the eligible goods and services was the primary factor. Specifically, there appears to be no specific point value assigned for each of the evaluation factor and the bid evaluation instruction sheet used by the evaluators was merely a guideline that was not required to be followed by the bid evaluators. Applicants must select the most cost-effective provider of the desired products or services eligible for support, with the price of the eligible goods and services being the primary evaluating factor."

Braggs School selected the most cost-effective Basic Maintenance Service Provider. Braggs School has used Peak Methods, also known as Peak Uptime since 2009. As you will see on the "Competitive

Bidding Score Sheet for Peak Uptime (*Appendix H*)," Braggs School gave "Price" factor 25 points, and this is higher than all other factors on the score sheet and makes that the primary factor. The instructions given to the school and the score sheet were both printed directly off of the SLD's web site, and that text is still there as of today, September 24, 2010. Price was the highest factor in evaluating the bids, but not the only factor. And I quote the text from the SLD's website, "***When an applicant examines and evaluates the bids received for eligible services, it must select the most cost-effective bid. This means that the price should be the primary factor, but does not have to be the sole factor.***" (*Appendix B*).

Braggs received 7 bids for Basic Maintenance. The seven companies were Peak Methods (Peak Uptime), Quality PC, United Systems, ICAT Solutions, RecTec, Trace Technologies, and Green Country Communications. Please find all of their bids with score sheets in *Appendix H*.

Service Provider	Price
Peak Methods/Uptime	\$19,975.00
Quality PC	\$22,208.00
United Systems	\$66,139.14
ICAT Solutions	\$12,991.62 Does not include an hourly rate or give a description of the quantity of service
RecTec	\$22,400.00
Trace Technologies	\$85.00/hour No details
Green Country Comm	\$85.00/hour No details

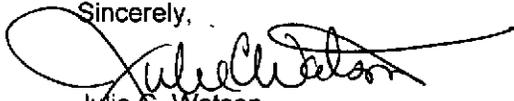
The RFP for Braggs School (*APPENDIX I*) was posted on December 4, 2008, which is the same date their Form 470 # 196770000706922 was posted. All service providers were given the same RFP, but some of the bids did not provide a detailed description of service. It is clear to see that Braggs School took the time to thoroughly evaluate all bids, taking Price into the highest consideration and giving price the highest score on each score sheet. After comparing the bids, Peak Methods/Uptime's bid scored higher than the others; and therefore, Braggs School selected Peak Methods/Uptime for their Basic Maintenance Service Provider. Please see *Appendix J* for a complete listing of Oklahoma Erate Applicants' requests for Peak Methods/Uptime in 2009. After reviewing the enclosed information, we graciously ask you to reconsider your decision and fund FRN 1813476 for Braggs School.

Please find enclosed a copy of both Funding Commitment Decision Letters in *APPENDIX K*. Please find enclosed a copy of the LOA for Braggs School in *APPENDIX L*.

Please find enclosed the new score sheet format (*APPENDIX M*), which I started using in FY 2010. This was suggested to me by a selective reviewer last year.

If you need additional information or have any questions, please do not hesitate to contact me. Thank you for your time today. We appreciate your consideration in reinstating the funds for FRN's 1813378, 1813407, and 1813476.

Sincerely,



Julie G. Watson
 Eastern Oklahoma Erate Service
 Erate Consultant for Braggs School
 Phone: (918) 441-3538
 Fax: (918) 474-3936
 Email: eratemone4u@yahoo.com

APPENDIX A

Competitive Bidding Score Sheet

For each Service Provider, please fill out a Bid Scoring Grid. Total should not exceed 100%.

Service Provider's Name OneNet - Internet Access

Factor	Weight
Price (must be the greatest factor)	25
Personal Qualifications	15
Prior Experience	15
Past Performance	15
Management Capability	20
Technical Experience	5
Other (Please indicate)	
Total (not exceeding 100%)	95

APPENDIX B



Step 4: Construct An Evaluation

Construct an Evaluation

Price must be the primary factor when constructing the evaluation of bid responses.

When an applicant examines and evaluates the bids received for eligible services, it must select the most cost-effective bid. This means that the price should be the primary factor, but does not have to be the sole factor. Other relevant factors may include: prior experience including past performance; personnel qualifications including technical excellence; management capability including schedule compliance; and environmental objectives.

For example, the following would be an acceptable weighting of the factors listed above to use in evaluating bid responses, as price is weighted higher than any other single factor:

Example 1:

Factor	Weight
Price of the ELIGIBLE goods and services	30%
Prior experience	25%
Personnel qualifications	20%
Management capability	15%
Environmental objectives	10%
Total	100%

Example 2:

Factor	Weight
Price of the ELIGIBLE goods and services	30%
Prior experience	25%
Other cost factors (including price of ineligible goods and services, price of changing providers, price for breaking contract, etc)	20%
Management capability	15%
Local Vendor	10%
Total	100%

Note in Example 2 that the value or price competitiveness of ineligible cost items including the services or products that are ineligible for support cannot be included in the "Price of the ELIGIBLE goods and service" factor, but they can be considered as a separate factor, as long as it is weighted less heavily.

No bids received in response to a Form 470/RFP

If you receive one bid or no bids in response to a Form 470/RFP, we suggest that you memorialize this fact with an email to yourself or a memo to the file. Various review processes – including audits – may occur some time after your competitive bidding process has ended, and this email or memo may be the only documentation of what happened.

If you don't receive any bids after your 28-day waiting period, you can contact service providers to solicit bids and can then review and evaluate any bids received as a result. However, remember that if you post a new Form 470, issue a new RFP, or amend your existing RFP, you start a new 28-day waiting period.

Keep in mind that your state and local procurement rules may also require you to take certain actions when this situation occurs. As always, you must be in compliance with all of your state and local rules and regulations as well as FCC rules.

One bid is received in response to a Form 470/RFP

In cases where you receive only one bid, we suggest that you memorialize this fact with an email to yourself or a memo to the file. This will help to document that you didn't just keep only the winning bid.

Furthermore, remember that the FCC has stated that if you only get one bid, that does not automatically make the bid cost effective. You should review the pricing in the bid response to determine whether the costs for the products and services are significantly higher than the costs generally available in the marketplace for the same or similar products or services. If they are significantly higher, then the bid may not be cost effective. You can refer to the Cost Effectiveness Tip Sheet for more information about cost effectiveness.

Disqualification Factors

Vendor Selection Disqualification Reasons

You can set out specific requirements and disqualify bids that do not meet those requirements as long as you clearly identify the disqualification reasons on your Form 470 and/or your RFP. Disqualification reasons should be determined prior to any substantive bid evaluation. Disqualification reasons cannot be scored on a range, but rather are binary – i.e., the service provider either meets the standard or does not meet the standard.

The following items are examples of common bid disqualification reasons:

- Service provider must register with the state procurement office.
- Service provider must have a Service Provider Identification Number (SPIN).
- Service provider must have an FCC Registration Number.
- Service provider must be bonded.

If you feature these four requirements as its bid disqualification reasons, bids from service providers that do not meet all four requirements are disqualified and not evaluated further. The remaining bids must then be evaluated with the price of the eligible products and services as the factor that is weighted most heavily in the bid evaluation.

Mandatory Walkthroughs and Bidders Conference as Disqualification Reasons

You can require that bidders participate in a walkthrough of your facility or attend a bidders conference in order to submit a bid. As long as you have clearly stated in your Form 470 and/or RFP that not attending these events is a reason for disqualification, you can disqualify bids from service providers that were not present at these events.

However, you must be sure that all bidders had access to this information and have timely notice so that they have a reasonable opportunity to attend.

Note that if you use the walkthrough or bidders conference as the only opportunity to distribute the RFP, you must then wait at least 28 days from the date you last distributed the RFP before you can select your service provider.

Multi-tiered Vendor Evaluations

Multi-tiered Evaluation Processes

If you use a multi-tiered or multi-round evaluation process, the price of the eligible products and services must be the primary evaluation factor in EACH tier or round of the process.

The following is an example of such a process:

- In the first round, the applicant uses the following evaluation criteria:
 - Price of the eligible products and services (50 points)
 - Reference check (25 points)
 - Prior experience with the district (25 points)
- Bidders that do not receive at least 70 points in the first round are eliminated and not considered any further.
- In the second round, the applicant uses the following evaluation criteria:
 - Price of the eligible products and services (40 points)
 - Technical solution (35 points)
 - Price of any ineligible products and services needed in order to make the solution work (25 points)

Although the applicant did not consider bids that did not meet the 70-point threshold, the first round is not a disqualification because bidders were scored subjectively on references and prior experience with the district. Note that in each round the primary factor was the price of the eligible goods and services.

Step 3 Open a Competitive bidding Process

Step 5 Calculate the Discount Level

Last modified on 12/5/2008

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Competitive Bidding Score Sheet Instructions

You must select the most cost-effective provider of the desired services, with price being the primary factor.

When you examine and evaluate the bids you receive for eligible services, you must select the most cost-effective bid. This means that the price should be the primary factor, but does not have to be the sole factor, in evaluating the bids. Other relevant factors may include: prior experience, including past performance; personnel qualifications, including technical excellence; management capability, including schedule compliance; and environmental objectives.

For example, the following would be an acceptable weighting of the factors listed above to use in evaluating bid responses, as price is weighted higher than any other single factor:

<u>Factor</u>	<u>Weight</u>
Price	30
Prior experience	25
Personnel qualifications	20
Management capability	15
Environmental objectives	10
Total	100

The value or price competitiveness of services or products that are ineligible for universal service discounts cannot be factored into the evaluation of the most cost-effective supplier of eligible services. For example, Service Provider A offers a price for eligible services of \$1,000. Service Provider B offers a price for the same services for \$1,200, but this price also includes ineligible services valued at \$300 to be provided at no additional cost to the applicant. The value of this "free" software or hardware cannot be factored into the evaluation of the most cost-effective supplier of eligible services. All other things being equal, Service Provider A is offering the most cost-effective bid for services eligible for a universal service discount.

Competitive Bidding Score Sheet

For each Service Provider, please fill out a Bid Scoring Grid. Total should not exceed 100%.

Service Provider's Name _____

Factor	Weight
Price (must be the greatest factor)	
Personal Qualifications	
Prior Experience	
Past Performance	
Management Capability	
Technical Experience	
Other _____ (Please indicate)	
Total (not exceeding 100%)	

Blank
Copy

APPENDIX C

Competitive Bidding Score Sheet

For each Service Provider, please fill out a Bid Scoring Grid. Total should not exceed 100%.

Service Provider's Name OneNet - Internet Access

Factor	Weight
Price (must be the greatest factor)	25
Personal Qualifications	15
Prior Experience	15
Past Performance	15
Management Capability	20
Technical Experience	5
Other (Please indicate)	
Total (not exceeding 100%)	95

OneNet A Division of the Oklahoma State Agency for Higher Education operated in cooperation with the Office of State Finance		Invoice Number: 09010100230		INVOICE	
P.O. Box 108800 Oklahoma City, OK 73101-8800		Agency # 605 Fund # 718 Receipt Code # 7333300		Amount Paid \$ _____ Customer P.O. # _____	
Statement Closing Date	Account Name	Account Number Client I.D.	Payment Due Date	Balance Due	
12/31/2008	Braggs Public Schools	0000010023-0	1/31/2009	\$0.00	
Jerry Allen Braggs Public Schools PO Box 59 Braggs OK 74423					

PLEASE RETURN TOP PORTION WITH PAYMENT

Account Summary

Note: Charges, Payments or Credit Transactions After Invoice Date Will Appear on Next Statement

OneNet		Invoice Number: 09010100230				
Activity Date	Service ID	Explanation of Activity	Charges & Debits			Payments & Credits
			Customer Portion	Enet Portion	OUSF Portion	
12/8/2008		SLC CR - Cash CR Trans-T-1 Circuit Fees				\$462.60
12/3/2008		SLC CR - Cash CR Trans-T-1 Circuit Fees				\$462.60
12/3/2008		SLC CR - Cash CR Trans-T-1 Circuit Fees				\$462.60
12/19/2008		SLC CR - Cash CR Trans-T-1 Circuit Fees				\$462.60
12/31/2008		A/R Beginning Balance \$0.00				
12/31/2008	CIR0001870	SLC Part of T1 billing for 1/1/2009 through 1/31/2009 - FRN:0001674245		\$462.60		
12/31/2008		OUSF Part of T1 billing for 1/1/2009 through 1/31/2009			\$51.40	
12/31/2008		T1 billing for 1/1/2009 through 1/31/2009	\$0.00			
Total debits and credits			\$0.00	\$462.60	\$51.40	\$1,850.40

Statement Closing Date 12/31/2008		Please Indicate Your Account Number When Calling Our Office 0000010023-0			
	Current Billing	< 60 days	60 - 90 Days	> 90 Days	Please Pay This Amount
	\$0.00	\$205.60	(\$51.40)	(\$154.20)	\$0.00
Amounts Billed SLC	\$462.60	\$462.60	\$0.00	\$0.00	
Amounts Billed OUSF	\$51.40	\$102.80	\$51.40	\$154.20	
Dialup Fees	\$0.00	\$0.00	\$0.00	\$0.00	
Service Inquiries: (888) 6ON-ENET local: (405) 225-9444			Billing Inquiries: (888) 666-3638 local: (405) 225-9444		

Please note that any amount enclosed by Parentheses () is a credit amount

Thank You For Your Business!

OneNet Internet



Item 21 Attachment
Internet Access - Funding Year 2009

Applicant Name BRAGGS PUBLIC SCHOOL
Billed Entity Number 225621
Form 471 Application Number 664175
Funding Request Number 1813378
Service Provider OneNet (Oklahoma State Regents)
Attachment Number E
Narrative description of this Funding Request Internet Access for Braggs School Dist.

Service Type	Service Description	Eligible Pre-Discount Cost	
1 T-2	2 T1 Lines		\$12,336.00
		Number of InternetAccess Lines (if applicable)	0
		Recurring Charges	Non Recurring Charges
		Monthly Recurring Charges	One-time non-recurring charges
		\$1,028.00	\$0.00
		Less Ineligible Amount (if any)	Less Ineligible Amount (if any)
		\$0.00	\$0.00
		Number of Months	12
		Eligible recurring charges	\$12,336.00
		Eligible non-recurring charges	\$0.00
		Line item TOTAL	\$12336
		Total:	\$12,336.00
		Funding Requested on 471:	\$12,336.00

Date Submitted 3/9/2009 5:36:36 PM



FRN listing

Online Item 21 Attachment

Your Item 21 Attachment for FRN 1813378, Application 225621 has been received on 3/9/2009 5:36:36 PM.

Please press the PRINT button for a copy of your Item 21 Attachment.

Retain that printout as confirmation of your submission of your Item 21 Attachment. You must retain all records (including bills, invoices, and contracts) related to your application for receipt and delivery of discounted services for a period of five years after the last day of services delivered for a particular Funding Year.

[Print Summary Listing](#)

[Print Detailed Listing](#)

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Competitive Bidding Score Sheet

For each Service Provider, please fill out a Bid Scoring Grid. Total should not exceed 100%.

Service Provider's Name Proficient Telecom - Internet Access

Factor	Weight
Price (must be the greatest factor)	15 <i>to 3yr. Quote guide</i>
Personal Qualifications	0
Prior Experience	15
Past Performance	0
Management Capability	15
Technical Experience	5
Other _____ (Please indicate)	
Total (not exceeding 100%)	50

5/54?
999

Proposal Has only 3 yr.

*Contract. \$ - No 5 yr. \$
Amounts.*

Price.

From: Tom Jordan (tjordan@proficienttel.com)
To: eratemone4u@yahoo.com; tjordan@proficienttel.com;
Date: Sun, December 21, 2008 7:28:05 PM
Cc:
Subject: Braggs Public School E-Rate Proposal - Application #196770000706922



SPIN 143032068

December 21, 2008

Julie C. Watson
Braggs Public School
Highway 10 And Gruber St.
Braggs, OK 74423

RE: E-Rate Universal Service Application Number: 196770000706922

I am pleased to submit for your consideration the attached proposal for data services. This proposal is being provided in response to your Form 470 application which was filed with the Universal Service Administrative Company.

Proficient Telecom began offering services in 1996. In recent years we have specialized in serving schools and libraries, particularly those which receive E-Rate funding. Today, we offer a comprehensive list of communications solutions to schools and libraries throughout the United States.

Based on the information provided in your Form 470 filing, Proficient Telecom is recommending **managed T1 Internet Access Service at just \$559 per month or managed Bonded T1 Internet Access Service at just \$999 per month (These rates are before E-rate discounts. See the attached proposal for additional details.)**

Additionally, for a limited time we are offering voice PRI as low as \$299 per month.

If your organization is seeking a different service, please reply and indicate what it is and I'll be happy to give you a bid.

I look forward to discussing your specific needs in more detail. Please direct any questions to me on 314-406-6000 or by email to tjordan@proficienttel.com.

Finally, if you would kindly reply to this message with "Received", it would be greatly appreciated. If your organization has already chosen a service provider for this specific application number, indicate as such and I will remove it from our interested applicant list.

Thank you.

Sincerely,

Tom Jordan
314-406-6000
tjordan@proficienttel.com
www.proficienttel.com
SPIN 143032068

PRICING & CONTRACT TERMS

Monthly pricing for Proficient Telecom T1 Internet Access Service shall be a function of committed contract length, as follows:

Recurring Charge for Each Managed Data T1 Circuit (1.5 Mbps)

Length of Contract	Monthly Fee
36 Month	\$559

Note: pricing is before any applicable E-rate discounts specific to your organization. Apply your school or library discount percentage to determine final cost.

Non-recurring Charge for Each Managed Data T1 Circuit (1.5 Mbps)

Length of Contract	One-time
36 Month	\$0

Note: pricing is before any applicable E-rate discounts specific to your organization. Apply your school or library discount percentage to determine final cost.

Recurring Charge for Managed Bonded T1 Service (3.0 Mbps)

Length of Contract	Monthly Fee
36 Month	\$999

Note: pricing is before any applicable E-rate discounts specific to your organization. Apply your school or library discount percentage to determine final cost.

Non-recurring Charge for Managed Bonded T1 Service (3.0 Mbps)

Length of Contract	One-time
36 Month	\$0

Note: pricing is before any applicable E-rate discounts specific to your organization. Apply your school or library discount percentage to determine final cost.

Assumptions

This proposal makes a number of assumptions including but not limited to the following:

- 1) The information provided in the 470 application is materially correct.
- 2) You will assign a member of your technical staff to be the primary contact during the migration from your existing ISP to Proficient Telecom. That individual will be sufficiently familiar with your existing internal TCP/IP addressing scheme to support Proficient Telecom's engineers during the migration.
- 3) You will provide a complete listing of all DNS names you currently use.

Deviations from these assumptions may result in delays in completing the migration or additional costs.

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Length of Contract	Monthly Fee
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Length of Contract	One-time
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Data Communications Service Proposal

For
Braggs Public School

Presented By



SPIN # 143032068

Contact: Tom Jordan

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Proficient Internet

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PRICING & CONTRACT TERMS

Monthly pricing for Proficient Telecom T1 Internet Access Service shall be a function of committed contract length, as follows:

Recurring Charge for Managed Bonded T1 Service (3.0 Mbps)

Length of Contract	Monthly Fee
12 Month	\$979

Note: pricing is before any applicable E-rate discounts specific to your organization. Apply your school or library discount percentage to determine final cost.

Non-recurring Charge for Managed Bonded T1 Service (3.0 Mbps)

Length of Contract	One-time
12 Month	\$0

Note: pricing is before any applicable E-rate discounts specific to your organization. Apply your school or library discount percentage to determine final cost.

Recurring Charge for Each Managed Data T1 Circuit (1.5 Mbps)

Length of Contract	Monthly Fee
12 Month	\$559

Note: pricing is before any applicable E-rate discounts specific to your organization. Apply your school or library discount percentage to determine final cost.

Non-recurring Charge for Each Managed Data T1 Circuit (1.5 Mbps)

Length of Contract	One-time
12 Month	\$0

Note: pricing is before any applicable E-rate discounts specific to your organization. Apply your school or library discount percentage to determine final cost.

Assumptions

This proposal makes a number of assumptions including but not limited to the following:

- 1) The information provided in the 470 application is materially correct.
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