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SERVICE OPTIONS		Value Basic	EtherSat® Connect	EtherSat®	EtherSat® Plus	EtherSat® Max	OnDemand®		Tandberg Video Conference Service	
Ratio Down		60.1	60.1	25.1	15.1	10.1		1:1		
DOWNLOAD SPEEDS		1024Kbps	2056 Kbps PLUS Average					384Kbps		
UPLOAD CHANNEL (Not Speed) **		128Kbps	768Kbps			2056 Kbps	768 Kbps	2056 Kbps	384Kbps	
COSTS	EQUIPMENT	1.2 Meter Fixed or .98 or 1.2 Mobile with a 4 Watt BUC				1.8 Meter Fixed/w 4 Watt BUC or 1.2 Meter Mobile/w 4 Watt BUC	1.2 Meter Fixed or Mobile or .98 Meter Mobile/w 4 Watt BUC	1.8 Meter Fixed or 1.2 Meter Mobile/w 4 Watt BUC		
	MONTHLY USAGE	\$149	\$249	\$599	\$995	\$3495	\$149*	\$149*	\$6.995 per year ***	
	Using a .98 Meter Antenna	\$169	\$289	\$649	\$1095	N/A	\$199*	N/A	N/A	
	Annual Maintenance Fee ****	\$1100	\$1100	\$1100	\$1100	\$1100	\$1100	\$1100	\$1100	
	One Time Initialization Fee	All levels of service require a one time \$150 Initialization Fee effective 1-1-2007								
	Daily or Hourly Charge	N/A					\$50 per day for 1.2 Meter	\$125 per day for .98 Meter	\$250 Per Day	Basic Package gets 300 Hours per year. Each additional 25 hours is \$645
Details					Description			Equipment Cost	Installation Charge	
					Ethersat® Fixed 1.2 Meter &					

All systems support VOIP. Basic On Demand Service supports 10 concurrent VOIP calls plus other IP/video service (can be increased for additional cost). All new subscriptions activated at 12 month contract terms with pricing subject to change. Dynamic IP Standard, Single Static IP available at no extra charge at time of order. \$50 per month for each additional 4 IPs. CIR is extra (see SCPC), all bandwidth is shared, actual speed will vary based on network load. Customer is responsible for calling in to turn off On Demand service. Monthly cost is the same for Fixed or Mobile Systems.

* OnDemand Service Includes 128Kbps X1024Kbps Value Basic Service. Email not included.

** Actual Speed varies because all Plans are shared except the SCPC which is not shared. Users in the 2056Kbps up channel generally see between 700Kbps and 1.2 Mbps of actual throughput.

*** This product requires Tandberg Video Conferencing Equipment.

Hardware		
	\$3595	\$530
Ethersat® Fixed 1.8 Meter & Hardware	\$4395	\$595
EtherSat® Mobile (F-2) .98 Meter Antenna	\$10,295	\$1200
EtherSat® Mobile .98 Meter Antenna (XF2)	\$18,595	\$1200
EtherSat® Mobile 1.2M Antenna (XF3)	\$18,895	\$1200
Upgrade for SCPC	Equipment	Hourly Cost
The dedicated SCPC Service Option is available by the Hour and requires upgrade of equipment to 8 Watt BUC if more than 1MB uplink is desired. A minimum 1.2 Meter Antenna and 7350 Modem are also required. The 7350 Modem supports up to 30 VOIP lines and the 3100 supports up to 10 VOIP lines.	Upgrade from a 4 Watt BUC to an 8 Watt \$5,362.50	\$50 per hour for 1MB Dedicated SCPC Link
	Upgrade from a 3100 Modem to a 7350 Modem is \$5,271.50	\$100 per hour for 2MB Dedicated SCPC Link