

RelComm Inc.

The Reliable Communications Company

408 Bloomfield Drive Suite 3

West Berlin, NJ 08091

Phone: 856-809-1056

Fax: 856-809-1058

Spin # 413006035

For:

Harambee Institute Charter School

636-640 North 66th Street

Philadelphia PA 19151

Date: 01/19/2006

Entity #: 228148

Not Bid!

Internal Connections Item 9: Optional If new or additional equipment is needed

Quantity	Service/Product Description	Unit Cost	Total Cost
	PVBX		
1	Inovative Technology 32 Node PVBX Switch	29,032.50	29,032.50
25	Video Modulator Pair	110.00	2,750.00
2	Video Modulator Supply	157.50	315.00
1	Rack System w/shelf	600.00	600.00
3	Agile Modulator	220.50	661.50
1	APC Back-UPS 800VA RS 120V 1 Year warranty included	1,292.50	1,292.50
	PVBX Installation		750.00
	Total		\$35,401.50

Thank you for your business!

32 node expansion units can be added to main PVBX switch for nodes within the same building.

Quantity	Service/Product Description	Unit Cost	Total Cost
	PVBX Expansion Module		
1	Inovative Technology 32 Node PVBX Ecpansion Module	18,338.25	18338.25
25	Video Modulator Pair	110.00	2,750.00
2	Video Modulator Supply	157.50	315.00
3	Agile Modulator	220.50	661.50
	PVBX Installation		650.00
	Total		\$22,714.75

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Spin # 413006035

For:
Harambee Institute Charter School
636-640 North 66th Street
Philadelphia PA 19151

Date: 10/19/2006
470 Application #: 591140000568973
Entity #: 228148

Internal Connections Item 11: Extended Warranty

should be
5

Quantity	Service/Product Description	Unit Cost	Total Cost
	Extended Warranty		
1	SmartNet 24x7x4 Catalyst 3560-48TS	684.20	684.20
1	SmartNet 24x7x4 2621 XM	542.12	542.12
	missing Aironet		
		Total	\$1,226.32

FRW# 1406371

The parties to this Assignment Agreement ("AA") Final Mile Technologies, ("FMT") [Spin No. 143020661], located at 200 Rittenhouse Circle West, Unit 3, Bristol, PA 19007 and Harambee Institute Charter School, ("HICS"), located at 618 66th Street, Philadelphia, PA 19151, agree as follows:

P R O J E C T S C O P E

HICS has requested a project proposal for FMT to provide estimates for "Wire Maintenance" for their data cabling infrastructure at the above location. FMT will report all work related issues to HICS. FMT will provide Project Management and Technical Services for this assignment.

Specifically, this Maintenance Agreement will cover all Voice, Video, Data Cabling and fiber Connections for repair and upkeep of the Wires, Bays, Jacks, Blocks, Panels, and Terminals. This is a multi year contract with an option to renew annually. All cabling will be in accordance with ANSI/EIA/TIA 568 A standards.

The cost is reflective of the average MAC work requested for a typical school in a given school year:

P R O J E C T S T A F F I N G

Final Mile Technologies will provide the services of:

- ↓ Operations Manager: The certified installation of complete systems solutions
- ↓ Project Manager: For design and configuration of complete systems solutions, daily status reports, single point of contact
- ↓ Data Cabling Technician(s)

E-RATE ELIGIBLE LABOR & HARDWARE	AMT	EXTENDED
CAT6 Cabling Voice, Video, Data Cabling and fiber Connections for repair and upkeep of the Wires, Bays, Jacks, Blocks, Panels, and Terminals.	1Yr	\$ 7,000.00
Total for Three (3) years		\$21,000.00

*FMT
1906317*

Harambee Institute Charter School

USF SLD Year 9 E-Rate Program Project # 4B – Telecommunications – Web Hosting

Section 1.0 - DETAILED QUOTE FORMULA

COMWEB KnowledgeWEB Rich Media Web Hosting Services

This quote is an EXAMPLE only. It shows the annual cost for a platform to support 10 live on demand rich media teacher accounts.

SERVICE COMPONENT	PART ID	UNIT COST	QTY	TOTAL COST
COMWEB KnowledgeWEB Rich Media WEB Hosting Service – User Account	RM-WHS-1	\$450	10	\$4,500
Project Management	RM-WHS-2	\$1,000	1	\$1,000
Initial New System On-Site Technical Training + System Upgrade Training	RM-WHS-3	\$800	1	\$800
System Set-Up	RM-WHS-4	\$500	1	\$500
Basic Maintenance & Technical Support 12 Months (7/1/06-7/30/07)	RM-WHS-5	\$500	1	\$500

Total Cost (10 Accounts): \$7,300

Note – The minimum number of user (teacher) accounts is five (5). Technical training is provided as part of the set-up process and only to those school staffers who are responsible for maintaining the system. This technical training does NOT involve any end-user training

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Harambee Institute Charter School

USF SLD Year 9 E-Rate Program

Project # 4A – Telecommunications – Web Hosting

Section 1.0 – DETAILED QUOTE FORMULA

COMWEB iNOTA Web Hosting Services

This quote is an EXAMPLE only - for 20 teacher and 500 student accounts. These costs were calculated based on the formula on the next page. Using this formula, the school can calculate costs for any possible configuration of teacher and student accounts.

NOTE - There is no built-in limit on the number of users and sites.

SERVICE COMPONENT	PART ID	UNIT COST	QTY	TOTAL COST
COMWEB iNOTA Teacher Account 7/1/06-6/30/07	WHS-1	\$100	20	\$ 2,000
COMWEB iNOTA Student Account 7/1/06-6/30/07	WHS-2	\$15	500	\$ 7,500
Technical Training – Initial Training for Staff - “How to Maintain System”	WHS-3	\$1,000 1x Fee	1	\$ 1,000
System Set-up, Installation and Customization	WHS-4	\$500 1x Fee	1	\$ 500
12-Month System Technical Support – 800 Number & E-Mail 7/1/06-6/30/07	WHS-5	\$500	1	\$ 500
Project Management Services	WHS-6	\$1,000 1x Fee	1	\$ 1,000

+ 750

Total E-Rate: \$11,500

iNOTA Desktop “Client” Software Annual License	WHS-7	\$500	Lot	\$500
---	-------	-------	-----	-------

Non-E-Rate Total: \$ 500

Handwritten notes:
11/11/06
11/11/06

NOTE: The minimum number of teacher accounts is 10 and the minimum number of student accounts is 100. Technical training is provided as part of the set-up process to the school staffers responsible for maintaining the COMWEB iNOTA Web Hosting Service. This technical training task does NOT involve any end-user training.

Summary of COMWEB's E-Rate Proposals
Prepared for Harambee Institute
Charter School

Telecommunications / Web Hosting

Form 470 # 370050000568963

Service or Function	Quantity and/or Capacity
<p><u>Project # 4A</u> – Telecommunications - Web Hosting / Web Sites COMWEB iNOTA Web Hosting Services for classroom and school-wide communications</p>	<p>COMWEB iNOTA Web Hosting Services- Unlimited # of Sites & Users Example: \$10,500 - 500 students/20 teachers Project Management: \$ 1,000 Additional Non-E-Rate: \$500</p>
<p><u>Project # 4B</u> – Telecommunications - Web Hosting / Rich Media COMWEB KnowledgeWEB Rich Media Web Hosting Service for classroom and school-wide communications</p>	<p>COMWEB KnowledgeWEB Rich Media Hosting Services– On demand live Internet distribution of rich media Formula Example: \$6,300 – 10 Users Project Management: \$1,000 Additional Non-E-Rate: N/A</p>

Prepared by:

COMWEB Technology Group, Inc.
 155 Route 46-Bldg II, Wayne, NJ 07470
 jchang@comweb.com & rrankin@comweb.com
 http://www.comweb.com 973-890-0010

Attachment 1-4
Vendor Selection Process

E-Rate Bid Assessment Worksheet
Funding Year 2006

Project or service description

#1 Local & CD

sole bid

Vendor Scoring

Selection Criteria	Weight
Prices/Charges	22%
Understanding of Needs	20%
Compatibility with Systems	16%
Qualifications	21%
Prior Experience	21%

SNIP					
Raw Score	Weighted Score	Raw Score	Weighted Score	Raw Score	Weighted Score
5	1.10		0		0
5	1.00		0		0
5	.80		0		0
5	1.05		0		0
5	1.05		0		0

Overall Ranking 100%

50 0 0 0

Vendor Selected: SNIP
 Approved by: *[Signature]*
 Title: CEO
 Date: 1-23-2006

FRN 1406262

E-Rate Bid Assessment Worksheet
Funding Year 2006

Project or service description

#2 Internet

Vendor Scoring

sole bid

Selection Criteria	Weight
Prices/Charges	22%
Understanding of Needs	20%
Compatibility with Systems	16%
Qualifications	21%
Prior Experience	21%

SNIP					
Raw Score	Weighted Score	Raw Score	Weighted Score	Raw Score	Weighted Score
5	1.1 0		0		0
5	1 0		0		0
5	.8 0		0		0
5	1.05 0		0		0
5	1.05 0		0		0

Overall Ranking

100%

5 0

0

0

0

Vendor Selected:

SNIP

Approved by:

[Signature]

Title:

CEO

Date:

1-23-2006

FRN 1406266

#2

E-Rate Bid Assessment Worksheet
Funding Year 2006

Project or service description

#3 Cellular

sole bid

Vendor Scoring

Selection Criteria	Weight	Raw Score	Weighted Score						
Prices/Charges	22%	5	1.10		0		0		0
Understanding of Needs	20%	5	1.00		0		0		0
Compatibility with Systems	16%	5	.80		0		0		0
Qualifications	21%	5	1.05		0		0		0
Prior Experience	21%	5	1.05		0		0		0
Overall Ranking	100%	5.0		0		0		0	

Vendor Selected: VERIZON
 Approved by: John O. [Signature]
 Title: CEO
 Date: 1-23-2006

FRN 1406250

E-Rate Bid Assessment Worksheet
Funding Year 2006

Project or service description

#4 Web + Email

Vendor Scoring

Selection Criteria	Weight
Prices/Charges	22%
Understanding of Needs	20%
Compatibility with Systems	16%
Qualifications	21%
Prior Experience	21%

ComWeb		WebCaterings			
Raw Score	Weighted Score	Raw Score	Weighted Score	Raw Score	Weighted Score
4	0.88	5	1.1		0
5	1	5	1		0
5	0.8	5	0.8		0
5	1.05	5	1.05		0
5	1.05	5	1.05		0

Overall Ranking 100%

4.78 5.0 0 0

Vendor Selected: WebCaterings
 Approved by: *John D. [Signature]*
 Title: C.E.O.
 Date: 1-23-2006

FRN 1406290

2010⁰⁰

#5

Attachment 1-6
CORRESPONDENCE

From: "John Holt" <bjholtjr@hotmail.com>
Subject: Fw: Harambee E-rate
Date: January 30, 2006 12:51:59 PM EST
To: "Martin Friedman" <mafriedman@comcast.net>

Did you get this

John

----- Original Message -----

From: rsharifcpa@aol.com
To: bjholtjr@hotmail.com
Sent: Friday, January 27, 2006 12:55 PM
Subject: Fwd: Harambee E-rate

-----Original Message-----

From: RSharifCPA
To: bjholdjr@hotmail.com
Sent: Fri, 27 Jan 2006 12:54:20 -0500
Subject: Harambee E-rate

John,

The following are the estimates for the upcoming school year:

1. Hardware - \$60,000
2. Software - \$5,000
3. Professional development - \$15,000
4. Technician - \$25,000
5. Wiring/electric - \$7,500

If you have any questions call me after 2:30 at 267 228-1905

Thanks,
Rhonda

GENERAL VENDOR COMMUNICATIONS

From: Shirley.Li@VerizonWireless.com
Date: April 14, 2006 6:47:41 PM EDT
To: <friedman@ALEMARConsulting.com>
Subject: Re: VZW Charter Schools

Thanks so much for the update Martin. We look forward to working with you and the schools!

Sent from my BlackBerry Wireless Handheld

-----Original Message-----

From: Martin Friedman <friedman@ALEMARConsulting.com>
To: Li, Shirley <lish@NE.VerizonWireless.com>
CC: John Holt <bjholtjr@hotmail.com>
Sent: Fri Apr 14 18:03:19 2006
Subject: Re: VZW Charter Schools

Hi Shirley,

My records indicate that the following schools have selected Verizon Wireless for eRate. All but those indicated will begin service as of July 1, 2006.

Harambee Charter - March 1, 2006
IMHOTEP Institute CS - March 1, 2006
Philadelphia Electrical & Technology CS
Richard Allen CS
World Communication CS
Raising Horizons Quest CS
Discovery CS
Imani Education Circle CS - December 1, 2005
Renaissance CS
Eugenio Maria De Hostos CS
Mastery CS
Folks Arts & Cultural Treasures CS

On Apr 10, 2006, at 2:01 PM, Shirley.Li@VerizonWireless.com wrote:

Hi Martin,

I was speaking with John Holt concerning the charter schools that will be moving to VZW. Below is the list of the schools that we submitted proposals for (I have indicated those that I know are ours). John believes that we won most of them. Can you confirm which we won, and also advise as to when they will be moving to VZW service?

Harambee Charter (won)
IMHOTEP CS (won)

Philadelphia Electrical CS
Richard Allen CS
World Communication CS
Raising Horizons CS
Discovery CS
Imani CS (won)
Franklintowne CS
Renaissance CS
Eugenio Maria De Hostos CS
Mastery CS
Universal CS
Folks Arts Cultural Treasures CS
Germantown Settlement CS

Thanks,
Shirley

Shirley Li
Government Account Manager
Verizon Wireless
Phone- 609-923-4408
Fax- 215-604-7259
shirley.li@verizonwireless.com

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Martin Friedman
ALEMAR Consulting, Inc.
610-999-9935
610-353-1005 fax
friedman@alemarconsulting.com
www.alemar.net

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MESSAGE IS NOT THE INTENDED RECIPIENT OR THE EMPLOYEE OR AGENT RESPONSIBLE FOR DELIVERING THE MESSAGE TO THE INTENDED RECIPIENT YOU ARE HEREBY NOTIFIED THAT ANY DISCLOSURE, DISSEMINATION, DISTRIBUTION OR COPYING OF THIS COMMUNICATION IS STRICTLY PROHIBITED. IF YOU HAVE RECEIVED THIS COMMUNICATION IN ERROR, PLEASE NOTIFY US IMMEDIATELY BY TELEPHONE AND RETURN THE ORIGINAL MESSAGE TO US AT THE ABOVE ADDRESS VIA THE U.S. POSTAL SERVICE. THANK YOU

From: "IreneGlickman" <IreneGlickman@Webgatherings.com>
Date: March 1, 2006 2:38:22 PM EST
To: "Martin Friedman" <info@ALEMARconsulting.com>
Subject: Re: 471 Acknowledgment letters

Hi Martin,
When it rains it pours!
Could you please sent me contact information for
Khpera Charter School?

Thanks again,
irene
610.212.4162

From: Martin Friedman <info@ALEMARconsulting.com>
Date: February 28, 2006 10:41:10 AM EST
To: IreneGlickman <IreneGlickman@Webgatherings.com>
Subject: Re: 471 Acknowledgment letters

Irene,

Answers in **BOLD**, contacts are below.

M

On Feb 27, 2006, at 3:03 PM, IreneGlickman wrote:
Martin,

I have received 471 Acknowledgment letters from the following schools and districts with whom I have not done business before:

- 1) Eugenio Maria de Hostos Charter - **DANA SCOTT** (dscott@hostoscharterschool.org)
- 2) Universal Institute Charter - **JOHNNY WALKER**
(JWalker@universalcompanies.org)
- 3) Folk Arts-Cultural Treasures Charter - **NEETA PATEL** (npatel@aaunited.org)
- 4) Mastery Charter High - **KEYON TOYER** (Keon.Toyer@Masterycharter.org)
- 5) Pleasantville School District - **ROBERT BLOOM** (Bloom.Robert@pps-nj.us)

Please provide me with contact information for these schools so that I may follow up with them

and hopefully satisfy their technological needs.

In addition I have received 471 Acknowledgement letters for several of my existing Charter School clients. All of them indicated Pre-discounted amounts for the services without the setup cost included, as I would expect as they have already been setup. But the pre-discounted amount for Raising Horizons did include a setup fee, but they are already a customer. What should I do? **JUST BILL FOR ACTUAL SERVICES.**

Also, Mastery Charter has two schools at the moment. Is the hosting for both schools or just one of them? - **YOU WOULD HAVE TO ASK THIS OF THEM.**

Thanks so much!

Irene Glickman
Webgatherings, LLC
610.212.4162

Martin Friedman
ALEMAR Consulting, Inc.
610-999-9935
610-353-1005 fax
friedman@alemarconsulting.com
www.alemar.net

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From: "Chavez, Ana [Nextel Contractor]" <Ana.Chavez@sprint.com>
Date: February 13, 2006 2:23:57 PM EST
To: "Martin Friedman" <friedman@alemarconsulting.com>
Subject: **RE: Form 470 application# 912830000568996**

Martin,
I am sorry. Thank you.
Best,
Ana Maria Chavez

From: Martin Friedman [mailto:friedman@alemarconsulting.com]
Sent: Monday, February 13, 2006 2:21 PM
To: Chavez, Ana [Nextel Contractor]
Cc: Rackowski, Carlos - Contractor
Subject: Re: Form 470 application# 912830000568996

Anna,

Perhaps you sent this to me in error. I do not represent the Pleasantville School for Academic Excellence.

Thanks.

M

On Feb 13, 2006, at 2:06 PM, Chavez, Ana [Nextel Contractor] wrote:

John Thomas
The Pleasantville School for Academic Excellence
700 Black Horse Pike
Pleasantville, NJ 08232
Dear John Thomas,

Thank you for allowing Sprint Nextel ("Sprint") to participate in your invitation to bid on the Form 470 application for funding year 2006-2007. I have attached a quote sheet among other documents for your perusal. If you accept the terms of our quote, please sign both the quotation and the applicable option and fax the paperwork to 703-748-4199 for our signature.

As a reminder, please do not sign the quote sheet until 28 days after the posting date of the 470-application in order to remain in compliance with the competitive bidding process.

Sprint hopes that the information provided is a valuable resource in our developing relationship. Please feel free to contact Sprint's E-Rate Helpline

at 1-866-414-3225, if you have any questions regarding your quotation, contracting inquiries, or prefer to meet with a sales representative directly.

<<The Pleasantville School for Academic Excellence.xls>> <<Feb Copy of id_public_sector_rate_plan_grid (4).xls>> <<Erate Terms and Conditions for 2006-2007 Quotation.doc>> <<Erate 470 Insert1.doc>>

Sincerely,
Rackowski, Carlos - Contractor

<The Pleasantville School for Academic Excellence.xls>
<Feb Copy of id_public_sector_rate_plan_grid (4).xls>
<Erate Terms and Conditions for 2006-2007 Quotation.doc>
<Erate 470 Insert1.doc>

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From: "Eric Hunt" <ehunt@echalk.com>
Date: February 10, 2006 9:58:48 AM EST
To: <friedman@alemarconsulting.com>
Subject: eChalk

Hello Martin. I noticed that your district has filed a form 470 requesting funding for services we provide—namely web hosting and email services—

and I was curious to know what the goals are for the district regarding communications.

I'd love to show you our integrated online communications platform and talk to you a bit about the specific initiatives you are focusing on for 06-07.

As you probably know, the deadline for filing the 471 to secure e-rate funding is February 16th so if this sounds like a good idea, let's nail down a time to meet as soon as possible. I am available to come out for a visit on February 13th in the afternoon (I'll be in Plainfield from 10am-11:30am), February 14th in the morning or the 15th in the morning or early afternoon. Will any of those or dates and times work for you? If not, let me know what does work and I'll make time.

Some of our best New Jersey customers are:

Jackson: www.jacksonsd.org

Livingston: www.livingston.org

Englewood: www.epsd.org

Let me know your thoughts...

Sincerely,

Eric Hunt

Regional Sales Manager | Northeastern United States

199 Water Street
16th Floor
New York, NY 10038
ph 212.809.8400 | *fx* 212.809.8500

From: bradm@gaggle.net
Date: February 7, 2006 3:11:07 PM EST
To: friedman@alemarconsulting.com
Subject: Erate applications for email

Hi Martin,

Let me introduce myself. My name is Brad Martin and I'm from Gaggle.Net. We provide safe Email for students and educators.

Martin, I just wanted to thank you for your assistance this erate season. If you have any questions or concerns, please contact me.

Thank you,

Brad

Brad Martin
Sales Representative
Gaggle.Net, Inc.
800-288-7750
Fax: 309-663-5025
bradm@gaggle.net

<http://www.gaggle.net>
Safe email for students and teachers

From: Martin Friedman <friedman@alemarconsulting.com>
Date: February 4, 2006 10:57:33 AM EST
To: Patrick McGinley <Patrick.McGinley@tekconnect.com>
Subject: Re: Monday Bid Openings

Patrick, AC is at 2. I know not where. Last year it was in a conference room on the 5th floor of the admin bldg.

Pleasantville has not provided me that information.

M

On Feb 3, 2006, at 5:07 PM, Patrick McGinley wrote:

Good afternoon, Martin. Please let me know when and where you have scheduled the E-rate bid openings for Atlantic City (I think that is at 2:00pm but where?) and for Pleasantville. I plan to attend both. Thank you and have a great weekend.

Patrick

Patrick McGinley, Vice President for Strategic Accounts
TekConnect Corporation
Office Phone: 856 834-1126; Office Fax: 856 834-1111
Email: Patrick.McGinley@TekConnect.com

Connecting Education with Technology

Martin Friedman
ALEMAR Consulting, Inc.
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From: Patrick McGinley <Patrick.McGinley@tekconnect.com>
Date: February 3, 2006 5:07:03 PM EST
To: friedman@alemarconsulting.com
Subject: Monday Bid Openings

Good afternoon, Martin. Please let me know when and where you have scheduled the E-rate bid openings for Atlantic City (I think that is at 2:00pm but where?) and for Pleasantville. I plan to attend both. Thank you and have a great weekend.

Patrick

Patrick McGinley, Vice President for Strategic Accounts
TekConnect Corporation
Office Phone: 856 834-1126; Office Fax: 856 834-1111
Email: Patrick.McGinley@TekConnect.com

Connecting Education with Technology
From: "Barbara Robinson" <Brobinson@Comtecusa.net>
Date: February 2, 2006 3:28:44 PM EST
To: "Martin Friedman" <friedman@alemarconsulting.com>
Cc: "Barbara Robinson" <Brobinson@Comtecusa.net>, "Mike Vertolli" <Mvertolli@Comtecusa.net>
Subject: FW: YEAR 9 BIDS SENT VIA FED EX

Martin---
Did you get the four bids today?

Barbara A. Robinson
Vice President
ComTec Communications

2658 N. West Boulevard
Vineland, NJ 08360
Phone: (856) 691-5111 x1153
Fax: (856) 690-0377
E-mail: brobinson@comtecusa.net
Visit us at: www.comtecusa.net

-----Original Message-----

From: Barbara Robinson
Sent: Wednesday, February 01, 2006 3:14 PM
To: 'Martin Friedman'
Cc: Barbara Robinson; Mike Vertolli
Subject: YEAR 9 BIDS SENT VIA FED EX

Martin,

Four sealed bids being sent to you today via Fed Ex standard overnight. They are for Renaissance, Germantown and (2) for Mastery Charter. Please confirm receipt via this email. They should be there tomorrow.

Barbara A. Robinson
Vice President
ComTec Communications
2658 N. West Boulevard
Vineland, NJ 08360
Phone: (856) 691-5111 x1153
Fax: (856) 690-0377
E-mail: brobinson@comtecusa.net
Visit us at: www.comtecusa.net

From: Martin Friedman <friedman@alemarconsulting.com>
Date: February 2, 2006 10:01:48 AM EST
To: wilbert.waston@sprint.com
Subject: AC RFP

Martin Friedman
ALEMAR Consulting, Inc.