

EXHIBIT B

Leslie Pitman

From: Michael Kyser [kyserm@gmail.com]
Sent: Monday, January 16, 2012 3:31 PM
To: Leslie Pitman
Subject: Fwd: First Baptist Closed Caption WSFA

AmicusId: 195189
AmicusStatus: Saved

We currently broadcast two 30-minute services and a 1-hour service. Here is what WSFA has quote for captioning. I will talk to Amanda and send you information on editing system cost.

Mike

----- Forwarded message -----

From: Pollock, Morris <mpollock@wsfa.com>
Date: Mon, Jan 16, 2012 at 1:56 PM
Subject: RE: First Baptist Closed Caption WSFA
To: "kyserm@gmail.com" <kyserm@gmail.com>
Cc: "Dunaway, Shea" <sdunaway@wsfa.com>, "Gaston, Collin" <cgaston@wsfa.com>

Hello Mike,

For information purposes we use US Captioning for our live caption needs where the captioner listens to the live broadcast and inserts caption data during the broadcast using our existing caption encoder. The rate is \$85 per hour or \$42.50 per half hour. First United Methodist has started captioning their service just this past Sunday. US Captioning bills WSFA for the service (since we already have an account) and we add that amount to their invoice each month.

For budget purposes you would be looking at the following for the remainder of the year based on 2012 having 53 Sunday's with 3 already passed.

$50 \times \$85 = \$4,250.00$

$50 \times \$42.50 = \$2,125.00$

Please let us know if this is something you would like to pursue or if you have any questions please let us know. Either way we need to do something by 1/18/2012 to comply with FCC regulations.

Thanks,

Morris Pollock

Chief Engineer

WSFA-TV

A Raycom Media Station

office [334-613-8270](tel:334-613-8270)

cell [334-467-4747](tel:334-467-4747)

mpollock@wsfa.com

From: Dunaway, Shea

Sent: Monday, January 16, 2012 1:21 PM

To: kyserm@gmail.com

Cc: Gaston, Collin; Pollock, Morris

Subject: First Baptist Closed Caption WSFA

Hi Mike. Thanks so much for speaking with me today. Per our conversation, we just have to have the request in house by Wednesday 1/18 or if you would like further information on our closed caption you may contact Morris Pollock at mpollock@wsfa.com or 613-8270. Thanks so much again and enjoy your day off.

Best Regards Always,

Shea W. Dunaway

12 East Delano Avenue

Montgomery, AL 36105

Direct: [334-613-8254](tel:334-613-8254)

Fax: [334-613-8304](tel:334-613-8304)

Cell: [334-531-0276](tel:334-531-0276)

sdunaway@wsfa.com

This station does not discriminate in advertising contracts on the basis of race or ethnicity. Any provision in any order or agreement for advertising that purports to discriminate on the basis of race or ethnicity, even if handwritten, typed, or otherwise made a part of the particular contract, is hereby rejected.



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Thanks
Michael Kyser
315.5599

EXHIBIT C

- Subtitles for the Deaf & Hard of Hearing (SDH)
- Translations

Pricing Information

LIVE CAPTIONING:

Contract Services

\$75-\$100 (30 min. program)

\$100-\$160 per hour

Single-event Services

\$250 for the first hour, \$200 each additional hour

TAPE & NLEdirect POST-PRODUCTION CAPTIONING:

Pop-on Captioning

The program text pops onto the screen in blocks of one to three lines. The captions are carefully placed onto the screen so they do not interfere with on-screen text or graphics. Captions are synched to the spoken word, moved around the screen to identify speakers and sound effects are described. Pop-on captions are the preferred viewing style of the hearing impaired.

\$7-\$16 per video minute (\$200 minimum)

Roll-up Captioning

Program text rolls onto the screen one line at a time. In most instances, a maximum of three lines are shown on the screen at a time. The captions are carefully synched to the spoken word and are placed onto the screen so they do not interfere with on-screen text or graphics. Roll-up captions are typically used for single speaker videos such as training or preaching programs.

\$5-\$13 per video minute (\$200 minimum)

All Pricing Includes:

- Verbatim transcription of your video. Deduct \$2 per video minute if verbatim transcript is provided.
- DVD approval copy (upon request)
- Volume discounts available
- 24 hour turnaround available

SUBTITLING, WEBCAST, DVD, FOREIGN LANGUAGE:

Call for pricing.

TRANSCRIPTION: (of any audio)

\$2-\$6/minute (\$50 minimum)

Aberdeen Captioning

22362 Gilberto, Suite 120
Rancho Santa Margarita, CA 92688
Phone: 800-688-6621
or 949-858-4463
Fax: 949-858-4405
[email](#)

From our Clients

"It's an understatement to say you did everything you could to make it as seamless as possible. You guys were extremely helpful and more or less single-handedly restored my faith in the concept of customer service."

Chris Burke, Redtail Media

"You are one of the finest companies I have ever worked with in my 30 year career in producing infomercials - absolutely the best - the only company to use for close captioning as far as I am concerned - thanks again."

-Mark Heidt, BEC Worldwide

*Captioning And Subtitling | Closed Caption Companies | Closed Caption Services | Dvd closed captioning | Video Closed Caption
Captioning | Youtube Closed Captioning | Captioning And Subtitling | File Delivery Service | Translation Service | Closed Captioning DVD
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November 29, 2011

Director of Media
First Baptist Church
305 South Perry Street
Montgomery, AL 36104

Director of Media

I understand First Baptist Church may be required to caption previously aired television programming as the result of recent FCC action. I'm writing to offer creative captioning solutions at special rates from the nation's leading closed captioning company, VITAC. These solutions include:

CAPTIONS FORMATTED FOR YOUR EDITING SYSTEM

Easy and 100% accurate, VITAC will create a caption file that is formatted to work with your nonlinear editing system (.aaf for Avid HD or SD or .sc for Final Cut). Simply upload a low-resolution proxy of your video to our secure FTP site. We will create your caption file and deliver within 2-3 business days. You then lay the caption file into your video timeline and export a captioned video. The total charge to create the captions this way is \$250 per 60:00 program, \$125 per 30:00 program.

WEEKDAY LIVE CAPTIONING

VITAC captions 190,000 hours of live programming per year, most of it airing in the morning, evenings and weekends. We're offering a discount to organizations with the ability to encode captions live to tape, between 9:00 a.m. and 6:00 p.m. EST, Monday through Friday. If you have your own caption encoder and the ability to feed us audio, contact us to learn more about this option, which costs \$110 per 60:00 program, \$55 per 30:00 program.

TURNKEY LIVE TO TAPE

Don't have an encoder or editing system? Don't worry! VITAC will accept your video in any format and add live-to-tape captions ourselves. We'll ship back a captioned master within two days of receipt of the video. This option will cost \$230 per 60:00 for SD videotape, \$115 per 30:00, plus shipping.

VITAC also offers additional "no worries" solutions including tapeless file delivery with embedded captions. Popular file formats include MXF, QuickTime, MPEG2 Transport and Program streams.

To learn more, please contact VITAC's Client Sales & Services department at clientservices@vitac.com or call 724-514-4077. Please mention our "Anglers Order Special." We look forward to the opportunity to work with you in the near future!

Sincerely,

Heather York
VP, Marketing
301-861-7534

Heather.y@vitac.com

101 Hillpointe Drive | Canonsburg, PA 15317 | Phone 724.514.4000 | Fax 724.514.4111
4605 Lankershim Boulevard, Suite 250 | North Hollywood, CA 91602 | Phone 818.755.0410 | Fax 818.755.0411
1501 Wilson Boulevard, Suite 1003 | Arlington, VA 22209 | Phone 703.807.2766 | Fax 703.807.2761

WWW.VITAC.COM

EXHIBIT D

First Baptist Church

Montgomery, Alabama

First Baptist Church

Montgomery, Alabama

Summary and Comparative
Financial Data

for the Periods Ending November 2011 and 2010

		Actual	Required	Variance	
2011	Income*	\$5,036,978.00	\$ 5,422,083.33	\$ (385,105.33)	
	Expenses	\$4,910,853.00	\$ 5,422,083.33	\$ 511,230.33	
				\$ 126,125.00	
2010	Income*	\$ 4,850,131.00	\$ 5,225,429.92	\$ (375,298.92)	
	Expenses	\$ 4,906,794.00	\$ 5,225,429.92	\$ 318,635.92	
				\$ (56,663.00)	
Budget:		2011	2010	Difference	%

Adopted Budget		\$ 5,915,000.00	\$ 5,700,469.00	\$ 214,531.00	3.76%
Required for Operation		\$ 5,422,083.33	\$ 5,225,429.92	\$ 196,653.42	3.76%
Budget receipts to Date		\$5,036,978.00	\$ 4,850,131.00	\$ 186,847.00	3.85%
Budget receipts for month	4 4	\$474,100.06	\$573,004.44	\$ (98,904.38)	-17.26%
Average per Sunday	48 48	\$ 104,937.04	\$ 101,044.40	\$ 3,892.65	3.85%
% of Budget Received		85.16%	85.08%	0.07%	0.09%

001 First Baptist Church
 Fiscal Year Beginning 1/1/2011
 Budgeted Financial Statement for Period 11 November 91.67%

Budget Annual	Description	Budget for Period	Actual for Period	Actual YTD	Budget YTD	Var. Actual to Annual Budget Dollar	Var. Actual to Annual Budget %
Revenue							
\$0.00	Wednesday Night Supper	\$0.00	\$1,166.00	\$24,109.29	\$0.00	\$24,109.29	0.00
\$0.00	Sunday Meals	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	0.00
\$0.00	Tuesday Noon Meals	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	0.00
\$0.00	Church Events	\$0.00	\$181.63	\$11,855.28	\$0.00	\$11,855.28	0.00
\$0.00	Catering Sevice	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	0.00
\$0.00	Special Gifts / Use Fee	\$0.00	\$0.00	\$400.00	\$0.00	\$400.00	0.00
\$0.00	Total Revenue	\$0.00	\$1,347.63	\$36,364.57	\$0.00	\$36,364.57	0.00
Disbursements							
\$0.00	Kitchen Items	\$0.00	\$3,792.95	\$59,527.97	\$0.00	\$59,527.97	0.00
\$0.00	Kitchen Maintenance	\$0.00	\$565.00	\$1,186.63	\$0.00	\$1,186.63	0.00
\$0.00	Kitchen Insurance	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	0.00
\$0.00	Health Insurance	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	0.00
\$0.00	Staff Retirement	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	0.00
\$0.00	Social Security	\$0.00	\$260.17	\$2,724.91	\$0.00	\$2,724.91	0.00
\$0.00	Life/Disability Insurance	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	0.00
\$0.00	Salary	\$0.00	\$3,401.13	\$36,796.11	\$0.00	\$36,796.11	0.00
\$0.00	Year End Transfers	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	0.00
\$0.00		\$0.00	\$8,019.25	\$100,235.62	\$0.00	\$100,235.62	0.00
\$0.00	Total Revenue Over Disbursements	\$0.00	(\$6,671.62)	(\$63,871.05)	\$0.00	(\$63,871.05)	0.00

001 First Baptist Church
 Balance Sheet Thru November
 004 Benevolent Fund

Account#	Name	Opening Balance	August(*)	September(*)	October	November
Benevolent Assets						
1155	Benevolent Cash	\$33,071.68	\$23,754.85	\$23,489.59	\$18,198.29	\$15,935.71
Total Assets		\$33,071.68	\$23,754.85	\$23,489.59	\$18,198.29	\$15,935.71
Benevolent Capital						
3030	RETAINED EARNINGS	\$33,071.68	\$33,071.68	\$33,071.68	\$33,071.68	\$33,071.68
	RETAINED EARNINGS - Current Year	\$0.00	(\$9,316.83)	(\$9,582.09)	(\$14,873.39)	(\$17,135.97)
	RETAINED EARNINGS - Current Year	\$33,071.68	\$23,754.85	\$23,489.59	\$18,198.29	\$15,935.71
Total Benevolent Capital		\$33,071.68	\$23,754.85	\$23,489.59	\$18,198.29	\$15,935.71

001 First Baptist Church

Fiscal Year Beginning 1/1/2011

Budgeted Financial Statement for Period 11 November 91.67%

Budget Annual	Description	Budget for Period	Actual for Period	Actual YTD	Budget YTD	Var. Actual to Annual Budget Dollar	Var. Actual to Annual Budget %
Revenue							
\$0.00	Benevolent Contributions	\$0.00	\$2,977.00	\$47,502.80	\$0.00	\$47,502.80	0.00
\$0.00	Benevolent Interest	\$0.00	\$0.00	\$29.58	\$0.00	\$29.58	0.00
\$0.00	Total Contributions	\$0.00	\$2,977.00	\$47,532.38	\$0.00	\$47,532.38	0.00
Benevolent Disbursements							
\$0.00	Gas Assistance	\$0.00	\$15.00	\$775.34	\$0.00	\$775.34	0.00
\$0.00	Medical / Hospital Assistance	\$0.00	\$0.00	\$100.00	\$0.00	\$100.00	0.00
\$0.00	Pharmacy Assistance	\$0.00	\$193.11	\$748.38	\$0.00	\$748.38	0.00
\$0.00	Rent / Housing Assistance	\$0.00	\$1,900.00	\$16,393.31	\$0.00	\$16,393.31	0.00
\$0.00	Utilities Assistance	\$0.00	\$919.66	\$18,074.01	\$0.00	\$18,074.01	0.00
\$0.00	Other Financial Assistance	\$0.00	\$2,075.31	\$23,298.98	\$0.00	\$23,298.98	0.00
\$0.00	Caring Center Food	\$0.00	\$0.00	\$1,045.40	\$0.00	\$1,045.40	0.00
\$0.00	Funeral Assistance	\$0.00	\$100.00	\$1,800.00	\$0.00	\$1,800.00	0.00
\$0.00	STEP Foundation	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	0.00
\$0.00	Counseling Care	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	0.00
\$0.00	Jeff Davis Bible Study	\$0.00	\$0.00	\$2,100.00	\$0.00	\$2,100.00	0.00
\$0.00	ID / Documentation Assistance	\$0.00	\$36.50	\$145.50	\$0.00	\$145.50	0.00
\$0.00	Car Repair Assistance	\$0.00	\$0.00	\$137.43	\$0.00	\$137.43	0.00
\$0.00	Tuition Assistance	\$0.00	\$0.00	\$50.00	\$0.00	\$50.00	0.00
\$0.00	Total Disbursements	\$0.00	\$5,239.58	\$64,668.35	\$0.00	\$64,668.35	0.00

EXHIBIT E

STATE OF ALABAMA)
MONTGOMERY COUNTY)

AFFIDAVIT OF PATTI SHOEMAKER

I, Patti Shoemaker, being first duly sworn, depose and state:

1. I am the Church Administrator at First Baptist Church, a church in Montgomery, Alabama. I am over the age of 21.
2. I have reviewed the Petition for Exemption for Closed Captioning Requirements filed on behalf of First Baptist Church, and, upon information and belief, believe the statements regarding our organization and *Crossroads* to be true and accurate.

FURTHER AFFIANT SAYETH NOT.



Patti Shoemaker
Church Administrator
First Baptist Church

SUBSCRIBED TO AND SWORN
before me this 17th day of January, 2012.



Notary Public
My Commission expires: _____

**NOTARY PUBLIC STATE OF ALABAMA AT LARGE
MY COMMISSION EXPIRES: Oct 10, 2012
DANA K. BYRNES**

