

NORTHSIDE URBAN PATHWAYS  
914 PENN AVENUE  
PITTSBURGH, PA 15222  
BID # YR130002

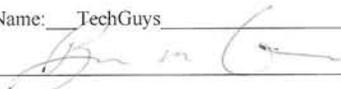
Sheet Number: 1 of 14

Sealed bids for the services listed herein will be received in the Northside Urban Pathways Administration Office, located at 914 Penn Avenue, Pittsburgh PA 15222 ATTN: Mr. Thomas Egan until 9:00 A.M., January 5, 2010 and will be opened at 10:15 at the Northside Urban Pathways Administration Office.

1. Two (2) hard copies and two (2) CDs containing electronic copies of the submitted signed bid response (must be in Microsoft WORD or in .PDF format) for this bid inquiry is to be filled out, signed with original signatures where noted and returned to NORTHSIDE URBAN PATHWAYS SCHOOL within the date, time and via method(s) defined within this document.
2. All bids shall be returned in sealed envelopes and addressed to NORTHSIDE URBAN PATHWAYS SCHOOL at the address stated above. **Please show the bid number (BID #: YR130002) on the outside of the envelope.**
3. The Bidder is responsible for ensuring that the Bid document, inside a sealed envelope, is received **via registered mail, courier service** prior to 9:00 AM on the date of the Bid Opening stated above. Delivering that Bid document directly to a NORTHSIDE URBAN PATHWAYS SCHOOL employee via any other method, even if a signature is obtained, is **not** sufficient to meet the requirements of this Bid Condition. NORTHSIDE URBAN PATHWAYS SCHOOL is not responsible for the failure of any of its employees or any mail delivery service to receive this bid document prior to the time and date for the public opening of this Bid.
4. Bids shall be submitted on this Bid form which must be signed by a duly authorized agent or officer of the Company making the bid. Absence of original signature of person duly authorized to sign for the Company submitting this bid document will automatically leave this bid null and void.
5. Prices quoted must include all costs for delivery of requested services including any and all installation, support and engineering charges.
6. Not more than one alternate service may be quoted on any single item of the bid. Description and pricing for any such alternate/hybrid/migration solutions must be typed in on the back side of this document and be accompanied with a valid signature from the submitting vendor.
7. The Technology Support Staff /Resources group shall have full power and authority to reject any and all bids furnished which in their opinion, are not in strict compliance and conformity with the requirements of the specifications. The decision of said group shall be final, conclusive, and without challenge.
8. NORTHSIDE URBAN PATHWAYS SCHOOL reserves the right to reject any or all bids, and to accept or reject any item or group of items, for which bid is submitted.
9. Upon identification of the lowest bid for identified services and installations (if warranted) the successful bidder will be notified in writing. It should be noted that awarding of this bid will commit the respondent to their quoted pricing for the entire period of time required for the SLD to notify NORTHSIDE URBAN PATHWAYS SCHOOL of E-rate funding. Once notified of funding NORTHSIDE URBAN PATHWAYS SCHOOL will immediately commence with deploying said services.

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Company Name: TechGuys  
Signature:   
Printed Name: Brian M. Hess  
Phone Number: 412-720-2352

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IT SHOULD BE NOTED THAT ORIGINAL SIGNATURES ARE REQUIRED AT THE BOTTOM OF EACH PAGE IN THIS BID WHEN THE APPROPRIATE SIGNATURE LINES ARE PROVIDED. FAILURE TO PROVIDE THESE SIGNATURES AS INSTRUCTED WILL VOID THE ENTIRE BID RESPONSE FOR THAT PARTICULAR RESPONDENT. THIS SIGNED BID RESPONSE ALONG WITH ANY FORTH-COMING LETTER OF ACCEPTANCE WILL CONSTITUTE THE ACTUAL SERVICES CONTRACT FOR THESE REQUESTED SERVICES

**BID SPECIFICATIONS  
FOR  
TECHNICAL SUPPORT SERVICES**

NORTHSIDE URBAN PATHWAYS SCHOOL IS SEEKING A MULTI-YEAR CONTRACT FOR INSTALLATION, CONFIGURATION AND MAINTENANCE SUPPORT FOR NETWORK AND TECHNOLOGY COMPONENTS SERVICING THE SCHOOL'S MULTI-FLOORED SITE LOCATION. THE SERVICE CONTRACT WILL EXTEND FROM A PERIOD RANGING FROM JULY 1<sup>ST</sup>, 2010 THROUGH JUNE 30<sup>TH</sup>, 2012. THE SERVICES WILL COMMENCE JULY 1ST, 2010 AND WILL GOVERNED BY NORTHSIDE URBAN PATHWAYS SCHOOL' SERVICE NEEDS. IT SHOULD BE NOTED THAT ALL INVOICING FOR SUPPORT SERVICES WILL BE REQUIRED TO BE SEGREGATED INTO SEPARATE INVOICING PROCESSES WHICH WILL SEPARATE SUPPORT SERVICES FOR E-RATE ACQUIRED EQUIPMENT FROM ALL OTHER SUPPORT SERVICES.

ANY QUESTIONS PERTAINING TO PROCEDURES OR CLARIFICATIONS REGARDING THIS BID SHOULD BE DIRECTED TO:

**TOM EGAN  
NORTHSIDE URBAN PATHWAYS  
914 PENN AVENUE  
PITTSBURGH, PA 15222  
PHONE: (412) 392-4601**

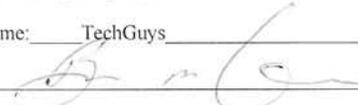
ANY TECHNICAL QUESTIONS OR CLARIFICATIONS SHOULD BE E-MAILED TO:

**REMY BIBAUD**  
[remv@intelagentresources.com](mailto:remv@intelagentresources.com)

**NOTE: PLEASE REFERENCE "NORTHSIDE URBAN PATHWAYS SCHOOL – BID# YR130002" WITHIN THE SUBJECT AREA OF YOUR E-MAIL.**

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ITEM  
NO.

ITEM/SERVICE DESCRIPTION

**4. TECHNOLOGY APPLICATION SUPPORT: INCLUDES THE INSTALLATION, CONFIGURATION, RELATED TESTING AND TROUBLE-SHOOTING AND MAINTENANCE OF ANY DISTRICT PURCHASED/OWNED APPLICATION SOFTWARE**

- |                      |                       |
|----------------------|-----------------------|
| A.) LEVEL 1 ENGINEER | COST/HR. __\$60_____  |
| B.) LEVEL 2 ENGINEER | COST/HR. __\$80_____  |
| C.) LEVEL 3 ENGINEER | COST/HR. __\$120_____ |

**5. CABLE INSTALLATION SERVICES: INCLUDES THE INSTALLATION, CONFIGURATION, RELATED TESTING AND TROUBLE-SHOOTING AND MAINTENANCE OF ALL NETWORK CABLING.**

- |                |                      |
|----------------|----------------------|
| A.) CONTRACTOR | COST/HR. __\$50_____ |
|----------------|----------------------|

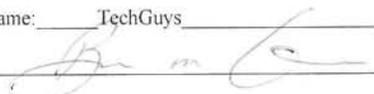
**7. NETWORK WAN/INTERNET SERVICES: INCLUDES THE CONFIGURATION, RELATED TESTING AND TROUBLE-SHOOTING AND MAINTENANCE OF ANY NETWORK DEVICE/SERVICES (I.E.: INTERNET ACCESS SERVICE, FIREWALL, ETC.)**

- |                      |                       |
|----------------------|-----------------------|
| A.) LEVEL 1 ENGINEER | COST/HR. __\$60_____  |
| B.) LEVEL 2 ENGINEER | COST/HR. __\$80_____  |
| C.) LEVEL 3 ENGINEER | COST/HR. __\$120_____ |

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ITEM  
NO.

ITEM/SERVICE DESCRIPTION

8. **TELEPHONY SERVICES:** INCLUDES THE INSTALLATION, CONFIGURATION, RELATED TESTING AND TROUBLE-SHOOTING AND MAINTENANCE OF VOICE SERVICES, INTERNAL AND EXTERNAL; INCLUDING THE RUNNING OF ANY REQUIRED CABLING.
- A.) LEVEL 1 ENGINEER COST/HR. NA
- B.) LEVEL 2 ENGINEER COST/HR. NA
- C.) LEVEL 3 ENGINEER COST/HR. NA
9. **ACCELERATED RESPONSE TIME:** ADDITIONAL COST LEVERAGED AGAINST CUSTOMER FOR ACCELERATED SUPPORT RESPONSE, AS DEFINED WITHIN THIS BID CONTRACT, FOR OCCURRENCES WHEREAS THE CUSTOMER DEEMS IMMEDIATE RESPONSE IS WARRANTED.
- A.) COST PER OCCURRENCE (IN ADDITION TO THE SERVICE LEVEL RATES LISTED ABOVE).
- COST/OCCURRENCE: \$150

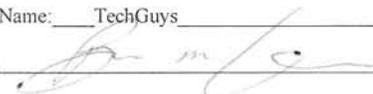
ADDITIONAL BID CONDITIONS:

1. CONTRACT ITEMS/CONDITIONS:
- A. IF THE BID RESPONDENT WOULD REQUIRE A FORMAL CONTRACT DOCUMENT TO BE SIGNED AND EXECUTED BY NORTHSIDE URBAN PATHWAYS SCHOOL UPON AWARD OF THIS BID THEN TWO COPIES OF SAID CONTRACT, **WITH ALL REQUIRED RESPONDENT SIGNATURES INTACT**, MUST BE SUBMITTED WITH THIS BID DOCUMENT AND CORRESPONDING RESPONDENT PROPOSAL.

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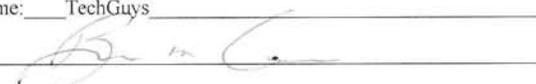
ADDITIONAL BID CONDITIONS:

- B. NO CONTRACT LANGUAGE MAY BE INSERTED OR CONTAINED WITHIN THE FORMAL CONTRACT DOCUMENT THAT REFERS TO ANY ISSUES, PROVISIONS OR ADDITIONAL ITEMS NOT SPECIFICALLY DETAILED WITHIN THIS BID DOCUMENT.
  - C. NO CONTRACT LANGUAGE MAY BE INSERTED INTO OR CONTAINED WITHIN THE FORMAL CONTRACT DOCUMENT THAT WOULD CONFLICT WITH THE FEDERAL E-RATE PROGRAM'S ELIGIBILITY REQUIREMENTS AND/OR GUIDELINES AS DEFINED BY THE SCHOOLS AND LIBRARIES DIVISION (SLD).
  - D. NO CONTRACT LANGUAGE MAY BE INSERTED INTO OR CONTAINED WITHIN THE FORMAL CONTRACT DOCUMENT THAT WOULD REPLACE OR MAKE INVALID ANY STATEMENT OR CONDITION OUTLINED WITHIN THIS BID DOCUMENT.
2. LIABILITY FOR TERMINATION OF SERVICES:
- A. THERE SHALL BE NO LIABILITY LEVERAGED AGAINST NORTHSIDE URBAN PATHWAYS SCHOOL FOR TERMINATION OF SERVICES TO ANY BUILDING/S THAT IS CLOSED OR IN SITUATIONS WHERE THE BUILDING/S LEASE BECOMES NULL OR VOIDED.
  - B. THERE WILL BE NO LIABILITY FOR TERMINATION OR REDUCTION OF SERVICE/S AT ANY FACILITY FOR ANY REASON. NORTHSIDE URBAN PATHWAYS SCHOOL IS ONLY REQUIRED TO PROVIDE FORMAL WRITTEN NOTIFICATION TO THE SERVICE PROVIDER/S 5 BUSINESS DAYS PRIOR TO ACTUAL DESIRED TERMINATION OF SERVICES.
3. ANY RESPONDENT WISHING TO SUBMIT A PROPOSAL TO THIS BID DOCUMENT MUST BE WILLING TO PARTICIPATE IN THE FEDERAL COMMUNICATIONS COMMISSION'S (FCC) UNIVERSAL SERVICE ORDER AS DETAILED IN THE TELECOMMUNICATIONS ACT OF 1996. NORTHSIDE URBAN PATHWAYS SCHOOL WILL BE SUBMITTING FUNDING REQUESTS FOR ALL ELIGIBLE SERVICES TO THE SLD AND UPON VERIFICATION OF FUNDING WILL EXPECT THE AWARDED RESPONDENT TO PARTICIPATE IN THE PROGRAM.

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ADDITIONAL BID CONDITIONS:

- A. NORTHSIDE URBAN PATHWAYS SCHOOL IS NOT RESPONSIBLE FOR THE BALANCE FEE/S FOR ANY E-RATE ELIGIBLE PROJECT WHEREAS THE FUNDING COMMITMENT LETTER WAS RECEIVED AND CORRESPONDING SERVICES WERE LEVIED BUT IMPROPER PROCEDURES OR DELAYS FROM THE AWARDED SERVICE VENDOR DELAYS OR NEGATES E-RATE FUNDING.
4. THE LEVEL OF PARTICIPATION FROM THE RESPONDENT WILL INCLUDE THE FOLLOWING:
- A. PROVIDE DISCOUNTED BILLING...WHEREAS NORTHSIDE URBAN PATHWAYS SCHOOL WILL BE INVOICED DIRECTLY FOR ITS "FAIR-SHARE" PORTION OF ELIGIBLE SERVICES WHILE THE RESPONDENT DIRECTLY INVOICES THE E-RATE PROGRAM FOR THE REMAINING PORTION (APPROXIMATELY 85-90%).
- B. THE RESPONDENT MUST HAVE AN ACTIVE/VALID SPIN NUMBER AND PROVIDE IT BELOW. **FAILURE TO PROVIDE SPIN NUMBER WILL VOID THE RESPONDENT'S PROPOSAL.**

SPIN #: 143031645

- C. THE RESPONDENT MUST NOTE BELOW IF THEY ARE/WERE LISTED ON THE FCC OR SLD "RED-LIGHT" OR "SELECT REVIEW" STATUS LIST/S. **FAILURE TO ANSWER THE QUESTION BELOW WILL VOID THE RESPONDENT'S PROPOSAL.**

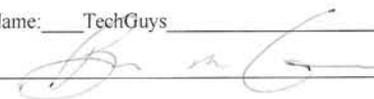
RESPONDENT ON SLD FCC "RED-LIGHT" STATUS LIST? YES or NO  
(Please indicate either "YES" or "NO")

- D. SHOULD THE SUCCESSFUL VENDOR BECOME RED-LIGHTED BY THE FCC, NORTHSIDE URBAN PATHWAYS SCHOOL SHALL HAVE THE RIGHT TO TERMINATE THE CONTRACT AND SELECT ANOTHER VENDOR
- E. ALL INVOICING WILL ABIDE BY THE SCHOOL'S STIPULATIONS AND BE DELIVERED IN A TIMELY MANNER. INVOICING WILL BE ACCEPTABLE IN ELECTRONIC FORMAT.

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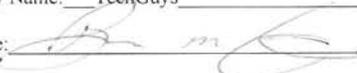
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**ADDITIONAL BID CONDITIONS:**

- F. THROUGHOUT THE TERM OF THIS CONTRACT THERE WILL BE REQUESTS FROM NORTHSIDE URBAN PATHWAYS SCHOOL FOR QUOTES FROM THE AWARDED PROVIDER RELEVANT TO SPECIFIC E-RATE ELIGIBLE PROJECTS CONCERNING E-RATE ACQUIRED EQUIPMENT. SUCH QUOTES WILL CONTAIN ALL NORTHSIDE URBAN PATHWAYS SCHOOL IDENTIFIED INFORMATION AND WILL BE PRESENTED TO NORTHSIDE URBAN PATHWAYS SCHOOL WITHIN 3 BUSINESS DAYS OF REQUEST.
5. CONTRACT REDUCTION/MODIFICATION:
- A. IF, DURING THE COURSE OF THE CONTRACT, CHANGES IN TECHNOLOGY, THE ECONOMY, OR ANY OTHER CONTRIBUTING FACTOR PROVIDE THE NEED FOR MORE COSTLY SERVICES THE SELECTED VENDOR WILL AND CANNOT LEVY THESE COST INCREASES UPON NORTHSIDE URBAN PATHWAYS SCHOOL.
6. UPON AWARD OF THIS CONTRACT TO THE SUCCESSFUL RESPONDENT IT WILL BE THE RESPONDENT'S IMMEDIATE RESPONSIBILITY TO PROCURE REQUIRED BACKGROUND CHECKS (PENNSYLVANIA STATE POLICE CRIMINAL RECORD CHECK [ACT 33/34] AND PENNSYLVANIA CHILD ABUSE HISTORY CLEARANCE [ACT 151]) FOR ALL EMPLOYEES THAT WILL BE WORKING ONSITE WITHIN THE SCHOOLS OR HAVING ACCESS, EITHER DIRECTLY OR REMOTELY, TO NORTHSIDE URBAN PATHWAYS SCHOOL DATA/INFORMATION STORED ON AND COMPUTER AND/OR NETWORK EQUIPMENT. COPIES OF ALL CLEARANCES AND A PHOTO STATIC COPY OF EACH SUPPORT STAFF WILL BE DELIVERED TO THE SCHOOL AT THE ADMINISTRATION BUILDING REFERENCING THIS BID DOCUMENT NUMBER.
7. NORTHSIDE URBAN PATHWAYS SCHOOL WILL CONSIDER BIDS THAT LEVERAGE SUBCONTRACTORS AS LONG AS THE IDENTIFIED SUBCONTRACTOR/S, THROUGH THE AWARDED VENDOR OF THIS BID CONTRACT, PROVIDES THE ABOVE DESCRIBED CLEARANCES AND ABIDES BY THE SAME GUIDELINES OUTLINED IN THIS BID. IT SHOULD BE NOTED THAT THE AWARDED VENDOR FOR THIS BID ACCEPTS ALL RESPONSIBILITIES AND LIABILITIES FOR ANY SUBCONTRACTORS THEY CHOSE TO LEVERAGE.

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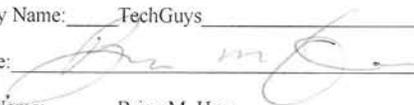
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**ADDITIONAL BID CONDITIONS:**

8. AS PART OF THE DELIVERABLE SERVICES OF THIS SERVICE CONTRACT THERE IS THE REQUIREMENT FOR ASSIGNMENT OF AN ACCOUNT MANAGER WITH TECHNICAL EXPERTISE IN PROJECT MANAGEMENT, DESIGN AND COORDINATION. THIS RESOURCE WILL BE REQUIRED TO PARTICIPATE IN A BI-WEEKLY MEETING WITH NORTHSIDE URBAN PATHWAYS CHARTER SCHOOL STAFF TO IDENTIFY, PLAN, EVALUATE, COORDINATE AND PROVIDE STATUS REPORTS FOR ANY/ALL PROJECTS. THIS IS TO BE CONSIDERED A COLLABORATION MEETING BETWEEN SERVICE PROVIDER AND CUSTOMER AND WILL NOT BE BILLABLE. CORRESPONDINGLY, ANY ADDITIONAL STAFF RESOURCE/S THAT THE ACCOUNT MANAGER ELECTS TO BRING TO ANY GIVEN MEETING IS ALSO NOT BILLABLE.
9. CONTRACTOR SHALL MAINTAIN THROUGHOUT THE ENTIRE TERM OF THIS AGREEMENT, ADEQUATE GENERAL LIABILITY INSURANCE PROVIDING COVERAGE AGAINST LIABILITY FOR BODILY INJURY, DEATH, AND PROPERTY DAMAGE THAT MAY ARISE OUT OF OR BE BASED UPON ANY ACT OR OMISSION OF CONSULTANTS OR ANY OF THEIR EMPLOYEES, AGENTS OR SUBCONTRACTORS. PROOF OF SUCH COVERAGE MUST BE SUBMITTED WITH RESPONDENT'S PROPOSAL. PROOF SHALL INCLUDE CERTIFICATES FROM THEIR INSURERS INDICATING THE AMOUNT OF INSURANCE COVERAGE, THE NATURE OF SUCH COVERAGE, AND THE EXPIRATION DATE OF EACH APPLICABLE POLICY.
10. IT IS THE RESPONDENT'S RESPONSIBILITY TO ENSURE ANY/ALL SUB-CONTRACTORS UTILIZED BY THE RESPONDENT COMPLY WITH ALL STIPULATIONS WITHIN THIS BID CONTRACT.
11. CONTRACTOR AGREES TO ADHERE TO ALL OF NORTHSIDE URBAN PATHWAYS CHARTER SCHOOL'S POLICIES AND PROCEDURES CONCERNING CODE AND CONDUCT WHILE ON NORTHSIDE URBAN PATHWAYS CHARTER SCHOOL'S PREMISES.
12. CONTRACTOR SHALL ONLY UTILIZE, AND IS REQUIRED FOR SERVICE/SUPPORT PURPOSES, TO PROVIDE TECHNICIANS HOLDING CERTIFICATIONS FOR THE PROPER WORK BEING PERFORMED WHILE ON NORTHSIDE URBAN PATHWAYS CHARTER SCHOOL'S PREMISES. THE CERTIFICATIONS MUST BE FROM THE FOLLOWING INDUSTRY STANDARD VENDORS; MICROSOFT, COMPTIA, OR CISCO.

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**ADDITIONAL BID CONDITIONS:**

13. EACH RESPONDENT MUST INCLUDE A TECHNICAL PROPOSAL SIGNED BY A COMPANY OFFICIAL INCLUDING THE FOLLOWING:
  - EXECUTIVE SUMMARY (INCLUDING ADMINISTRATIVE INFORMATION)
  - COMPANY BACKGROUND, EXPERIENCE, AND QUALIFICATION
  - APPROACH TO ACCOMPLISH SCOPE OF SERVICES TO BE DELIVERED
  - REFERENCES
14. SERVICE PROVIDER IS RESPONSIBLE FOR SUPPORTING ANY/ALL NORTHSIDE URBAN PATHWAYS SCHOOL SITES (EXISTING OR FUTURE) AS DIRECTED AND WILL INVOICE IN ACCORDANCE WITH THIS BID CONTRACT'S STIPULATIONS ACCORDINGLY.
15. IT IS A REQUIREMENT THAT ALL INVOICING FOR SUPPORT SERVICES BE SEGREGATED INTO SEPARATE INVOICING PROCESSES WHICH WILL SEPARATE SUPPORT SERVICES FOR E-RATE ACQUIRED EQUIPMENT FROM ALL OTHER SUPPORT SERVICES. ADDITIONALLY, IT IS ALSO A REQUIREMENT THAT THE SERVICE PROVIDER PROVIDE A QUARTERLY SERVICE REPORT TO NORTHSIDE URBAN PATHWAYS SCHOOL IN ELECTRONIC FORMAT THAT DETAILS THE SERVICE HOURS FOR THAT QUARTER BY CALL TYPE AND GROUPING (E-RATE VERSES NON-E-RATE)

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**DEFINITION OF BID TERMS:**

1. SERVICE LEVELS:

LEVEL ONE - SUPPORT IS DEFINED AS THE FIRST POINT OF CONTACT FOR A SERVICE REQUEST. LEVEL 1 TECHNICAL SUPPORT TYPICALLY INCLUDES THE FOLLOWING SUPPORT ACTIVITIES: ANSWERS TO 'HOW-TO' AND NAVIGATIONAL QUESTIONS, RESOLUTION OF SIMPLE PRODUCT PROBLEMS, TROUBLESHOOTING OF TECHNICAL PROBLEMS (INCLUDING CONNECTIVITY, CONFIGURATION, ETC.), ADMINISTRATION (PASSWORD RESETS, ETC.), DIAGNOSTIC PROCESSING AND GATHERING OF TECHNICAL TROUBLESHOOTING INFORMATION, ESCALATION TO LEVEL 2 FOR PROBLEMS WHICH CANNOT BE RESOLVED AT LEVEL 1, AND CASE OWNERSHIP TO RESOLUTION.

LEVEL TWO – SUPPORT IS DEFINED AS THE ESCALATION HANDLING FROM LEVEL 1 STANDARD FIELD SUPPORT TO A SENIOR FIELD LEVEL TROUBLESHOOTING/CONFIGURATION SUPPORT MECHANISM. ADDITIONALLY, THIS LEVEL TYPICALLY PROVIDES PROJECT MANAGEMENT AND COORDINATION RANGING FROM IDENTIFICATION, ACQUISITION AND INSTALLATION OF ALL REQUIRED COMPONENTS FOR A GIVEN PROJECT. INCLUDES INTERACTION WITH OTHER CUSTOMER VENDOR'S AND SERVICE PROVIDERS

LEVEL THREE - SUPPORT IS DEFINED AS THE ESCALATION HANDLING FROM LEVEL 2 TO AN ENGINEER LEVEL SUPPORT MECHANISM FOR ANY/ALL OPEN ISSUES AND NEW INITIATIVES.

2. RESPONSE TIMES:

STANDARD RESPONSE TIME – TWO HOURS FOR ALL REPORTED PROBLEMS TO CONTRACTOR, MONDAY – FRIDAY DURING NORMAL BUSINESS HOURS, 7:00 AM TO 5:00 PM. RESPONSE IS DEFINED AS E-MAIL AND/OR VOICE CONTACT WITH THE CUSTOMER.

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STANDARD PROBLEM RESOLUTION TIME – NEXT BUSINESS DAY  
RESOLUTION FOR ALL REPORTED PROBLEMS UNLESS UNFORESEEN  
CIRCUMSTANCES NEED TO BE CONSIDERED, MONDAY – FRIDAY DURING  
NORMAL BUSINESS HOURS, 7:00 AM TO 5:00 PM

ELEVATED PROBLEM RESOLUTION TIME – FOURS HOURS FOR ANY  
REPORTED MISSION CRITICAL PROBLEM/S (AS DEFINED BY THE  
CUSTOMER). MONDAY – FRIDAY DURING NORMAL BUSINESS HOURS, 7:00  
AM TO 5:00 PM

16. DELIVERY OF SERVICE FROM THE RESPONDENT MAY/WILL INCLUDE THE  
FOLLOWING SITE/S:

- A. NORTHSIDE URBAN PATHWAYS  
914 PENN AVENUE  
3<sup>rd</sup> Floor  
PITTSBURGH, PA 15222
- B. NORTHSIDE URBAN PATHWAYS (H.S.)  
119 6TH AVENUE  
PITTSBURGH, PA 15222
- C. NORTHSIDE URBAN PATHWAYS (ELEMENTARY)  
2055 BEDFORD AVENUE  
PITTSBURGH, PA 15219
- D. \* ANY FUTURE NORTHSIDE URBAN PATHWAYS SITE LOCATED IN  
PITTSBURGH

**EXPECTATIONS & IDENTIFICATION OF SERVICES:**

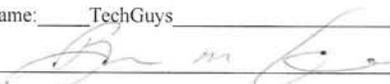
SERVICES TO BE PROVIDED INCLUDE, BUT ARE NOT LIMITED TO:

- INSTALL PATCHES, FIXES, AND UPDATES TO OPERATING SYSTEMS AND/OR  
SERVERS; INSTALL ADDITIONAL SOFTWARE PACKAGES TO THE  
OPERATING SYSTEM OR SERVER; INSTALL PATCHES, FIXES, AND UPDATES  
TO ADDITIONAL DESKTOP SOFTWARE PACKAGES.

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The undersigned, as authorized representatives of the identified company listed below, hereby propose and agree to provide the originators of this Bid process any/all of the items/services to which a cost has been submitted. This proposal is subject to all terms of the specifications, bid conditions and instructions outlined herein, where we hereby agree to provide such item/s as awarded to us. This bid is only valid when completed with an original signature of a properly authorized representative of the submitting company.

Company Name: TechGuys

Signature: 

Printed Name: Brian M. Hess

Phone Number: 412-720-2352

**NORTHSIDE URBAN PATHWAYS  
914 PENN AVENUE  
PITTSBURGH, PA 15222  
BID # YR130002**

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- MAINTAIN ADEQUATE PROTECTION AND SAFEGUARD NORTHSIDE URBAN PATHWAYS CHARTER SCHOOL AGAINST VIRUS, TROJAN, SPYWARE (THE "PROTECTIONS") OR ANY OTHER UNAUTHORIZED INTRUSION NORTHSIDE URBAN PATHWAYS CHARTER SCHOOL MAY SPECIFY.
- VIRUS/HACKING OCCURRENCE THE RESPONDENT WILL PROVIDE AND IMPLEMENT A SOLUTION STRATEGY
- DEVELOP POLICIES AND PROCEDURES FOR UPDATING PROTECTIONS ON ALL TECHNOLOGY DEVICES
- EVALUATE AND MAKE RECOMMENDATIONS TO NORTHSIDE URBAN PATHWAYS CHARTER SCHOOL REGARDING NETWORK SECURITY, PROTECTIONS, OR ANY OTHER CONCERNS CONTRACTOR MAY HAVE IN ORDER TO SAFEGUARD NORTHSIDE URBAN PATHWAYS CHARTER SCHOOL'S NETWORK, WORKSTATIONS, COMPUTERS, OR OTHER RELATED SYSTEMS.
- PROVIDE CONSULTATION AND POSSIBLY PROVIDE INSTALLATION SERVICES FOR ANY NEW PROJECTS OR TASKS THAT NORTHSIDE URBAN PATHWAYS CHARTER SCHOOL REQUESTS OF CONTRACTOR
- PROVIDE DISASTER RECOVERY FROM BACKUP AND MAINTAIN A CURRENT FILE LIBRARY OF ALL SOFTWARE, LICENSES, AND HARDWARE ASSETS. MAINTAIN A HISTORY LOG OR OTHER RECORD FOR NORTHSIDE URBAN PATHWAYS CHARTER SCHOOL CONCERNING ALL INSTALLATIONS, UPGRADES, PATCHES, OR OTHER SERVICES PERFORMED FOR NORTHSIDE URBAN PATHWAYS SCHOOL
- OFFER GENERAL ADVICE AND GUIDANCE TO NORTHSIDE URBAN PATHWAYS CHARTER SCHOOL'S EMPLOYEES OR END USERS, AND MAKE RECOMMENDATIONS TO NORTHSIDE URBAN PATHWAYS CHARTER SCHOOL CONCERNING THEIR SYSTEMS AND SOFTWARE
- LIAISE WITH NORTHSIDE URBAN PATHWAYS CHARTER SCHOOL SUPPORT, OR OTHER SERVICES OR ENTITIES RELATED TO THE MAINTENANCE, DESIGN AND UPKEEP OF NORTHSIDE URBAN PATHWAYS CHARTER SCHOOL'S SYSTEMS, DOCUMENTATION (INCLUDING NETWORK DIAGRAMS), INVENTORY AND SOFTWARE

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Company Name: TechGuys

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Printed Name: Brian M. Hess

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NORTHSIDE URBAN PATHWAYS  
914 PENN AVENUE  
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BID # YR130002

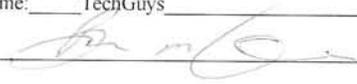
Sheet Number: 14 of 14

- PROVIDE AVAILABILITY TO NORTHSIDE URBAN PATHWAYS SCHOOL BEYOND STANDARD RESPONSE AND RESOLUTION TIMES FOR EMERGENCIES ON AN "AS-NEEDED" BASIS AT THE SAME HOURLY RATES, 24/7.

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Company Name: TechGuys

Signature: 

Printed Name: Brian M. Hess

Phone Number: 412-720-2352



TechGuys  
1016 Cider Mill Road  
Gibsonia, PA 15044  
ATTN: Brian Hess  
SPIN: 143031645

**CONTRACT #: YR13 BIDCONTRACT#: YR130002**  
**CONTRACT AWARD DATE: January 5, 2010**  
**RE: NORTHSIDE URBAN PATHWAYS**  
**BID #: YR130002, 2 Year Term (July 1, 2010 through June 30, 2012), SUPPORT SERVICES**

To Whom It May Concern:

This letter is to confirm with you the acceptance of your price quote/bid proposal for specific service items (as identified above) within your company's price quotation(s)/proposal in accordance with the school's Bid/Contract procedure referenced above. This dually signed letter along with your signed bid contract response constitutes the contract of record for these items/services.

This purchase/service agreement is/may be contingent upon E-rate funding. Upon receiving such approval from the SLD the school will/may initiate service requests pursuant to the contract terms of the Bid and E-rate regulations. Awarding of funding from SLD does not guarantee the school will move forward with the acquisition of services and/or equipment bid items, whether in-whole or part. Please note that there may be numerous service requests leveraged against the pricing submitted within the accepted bid response to address various site/office requirements. Services will have E-rate ramifications and cannot be received before July 1<sup>st</sup>, of 2010 (beginning service contract date). Additionally, any and all issued invoices for services with E-rate ramifications will only reflect the school's "Fair-share" portion of said purchase when applicable. The Vendor is responsible for invoicing the E-rate program directly for the funded portion of the identified services (as specified within the Bid). Thus the school should receive discounted invoices reflecting its fair-share amount of the monthly invoices and/or one-time non-recurring costs. Your support in abiding by these SLD (E-Rate) and school imposed restrictions and procedures are required and greatly appreciated. Please note that the school has reserved the right to increase/decrease the quantities and/or levels of service items as specified within the Bid contract.

In acceptance of these terms and conditions, please sign below and **return two original copies.**

**NORTHSIDE URBAN PATHWAYS**  
**914 PENN AVE**  
**PITTSBURGH, PA 15222**

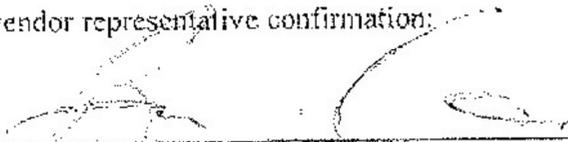
Sincerely,

  
Ms. Linda Clancy, CEO

Authorized vendor representative confirmation:

[Signature]:

[Name and Title]:

  
Brian Hess, TechGuys