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Letter of Appeal for 471 Application Number 768452
Funding Year 2010
CC Docket No. 02-6

November 9, 2012

Spokane School District 81
Billed Entity 145503
FCC Registration Number 0011859683

From: Diane Boudreau
Manager Projects and Technology Initiatives
200 N Bernard St, Spokane, WA 99201
DianeB@spokaneschools.org
Phone: (509) 354-7206
Fax: (509) 354-5960

Funding Commitment Decision Letter is dated October 15, 2012
Service Provider = Cerium Networks, LLC. SPIN 143024691

I am appealing the funding commitment decision for the following FRN's.
2078317, 2078339, 2078353, 2078363, 2078385, 2078411, 2078423, 2078447, 2078459,
2078478, 2078486, 2078496, 2078509, 2078529, 2078540, 2078554, 2078562 & 2078572

Language from Funding Commitment Report for all FRN's except 2078554, 2078562 & 2078572

During the course of our review, we asked you to provide further details about the factors that were used to evaluate the bids. On April 8, 2011, you indicated that the factor that received the heaviest weighting was "Capital & Life Cycle Costs" with 35%. The remaining factors were: Technical fit to Requirements (25%), Support Capabilities (20%), and Self Manage Capability (20%). Additionally, in the same email, in response to our question asking what was included in the cost element, and whether it included both eligible and ineligible costs or just eligible costs, you responded that "in order to do a true and accurate evaluation of the responding vendors, all costs were considered in the review. This included E-rate eligible and non-eligible items." According to FCC rules, only the cost of the eligible E-rate products and services can be included in the most heavily weighted factor in a bid evaluation. The costs associated with the ineligible items can be included in the evaluation process as long as they are included as a separate cost factor that is weighted less heavily than the cost of the eligible products and services. Because you included both eligible and ineligible costs together in the single price factor "Capital & Life Cycle Costs" the evaluation process was not conducted in accordance with FCC rules and the FRNs will be denied.

No. of Copies rec'd 0
List ABCDE

Response:

While we agree we considered all costs in our initial evaluation, we have completed a detailed analysis of all the bids to include only eligible costs, excluding all ineligible costs and as demonstrated in the attached spreadsheets (Total Points & Cost Breakdown), the RFP award would not have changed.

We also believe that in order to conduct a fair and accurate RFP evaluation and complete a thorough due diligence for our district and the taxpayers, both E-Rate eligible and ineligible costs must be considered when doing a final award. Our school board and the public expect us to take into consideration the full cost of a purchase, not just the parts where we may or may not receive E-Rate funding.

In the event we receive a favorable ruling we ask changing of the pre-discount amount to the attached revised Item 21 requested during PIA review in September 2010. The revised Item 21 reflects the removal of Training and Help Desk charges and also moves the phone software licenses (Aura STD Ed R5 1001) and the trade in discount from being itemized centrally to the site where they occurred, reflecting more accurately where the expense occurred. I have included notice from PIA noting the change in the pre-discount had been made. In hindsight, the trade in was for the old phones and should not have been included since phones are not eligible for E-Rate funds.

Language from Funding Commitment Report for FRN's 2078554, 2078562 & 2078572

Same as above, but in addition has...

Given Program demand, the funding cap will not provide for Internal Connections and/or Basic Maintenance of Internal Connections at your approved discount level to be funded. Please see <http://www.universalservice.org/sl> for further details.

Response:

I have included a copy of the Schools and Libraries News Brief dated September 23, 2011. Under Funding year 2010 it says Priority 2 requests will be funded at all discount levels. From that it looks like these requests fall within the approved discount level.

Please let me know if you need additional information to process this appeal.

Sincerely,



Diane Boudreau

Cc: Cerium Networks, LLC.

Cost Breakdown

UCS Vendor	Capital Costs			Operating Cost		E-Rate Eligible Capital and Operating Costs			
	E-Rate Eligible Capital Costs (Media Gateway, Media cards, Software Licenses, Project Management & Engineering)	Ineligible Capital Costs (Phones, Help Desk & Training)	Total Capital Costs	Annual Eligible Operating Costs (License & Software Maintenance)	Annual Ineligible Operating Costs (Hardware & upgrades)	Total E-Rate Eligible One Time Capital Costs (Excludes phones, Help Desk & Training)	E-Rate Eligible Operating Costs (License & Software Maintenance)	Eligible 5 Year Life Cycle	Eligible 10 Year Life Cycle
Cerium Networks - Avaya	\$826,868.29	\$468,410.00	\$1,295,278.29	\$46,905.12	\$61,072.44	\$826,868.29	\$46,905.12	\$1,061,393.89	\$1,295,919.49
Structured Comm. - Shoretel	\$1,019,056.37	\$868,098.05	\$1,887,154.42	\$44,187.74	\$44,187.73	\$1,019,056.37	\$44,187.74	\$1,239,995.05	\$1,460,933.72
Ednetics - Cisco	\$1,133,431.00	\$877,338.00	\$2,010,769.00	\$60,050.40	\$69,687.43	\$1,133,431.00	\$60,050.40	\$1,433,683.00	\$1,733,935.00
Terra Telecom - Alcatel Lucent	\$1,279,830.13	\$558,627.60	\$1,838,457.73	\$146,686.02	\$40,005.10	\$1,279,830.13	\$146,686.02	\$2,013,260.23	\$2,746,690.33
BlackBox - Alcatel Lucent	\$1,563,169.19	\$402,861.48	\$1,966,030.67	\$176,776.93	\$14,995.76	\$1,563,169.19	\$176,776.93	\$2,447,053.84	\$3,330,938.49
Qwest - HUCS	\$88,100.34	\$524,750.16	\$612,850.50	\$355,294.08	\$0.00	\$88,100.34	\$355,294.08	\$1,864,570.74	\$3,641,041.14
3Com/NCA - Shoretel	\$1,629,527.37	\$792,357.33	\$2,421,884.70	\$186,035.00	\$4,696.00	\$1,629,527.37	\$186,035.00	\$2,559,702.37	\$3,489,877.37
Access Telecom - Shoretel	\$1,356,501.08	\$830,173.90	\$2,186,674.98	\$74,770.61	\$146,667.21	\$1,356,501.08	\$74,770.61	\$1,730,354.13	\$2,104,207.18

Total Points

Considering E-Rate Eligible Costs Only

	Capital & Life Cycle Costs	Technical fit to Requirements	Support Capabilities	Self Manage Capability	TOTAL
Category: Weight:	35%	25%	20%	20%	
<u>UCS Vendor</u>					
Cerium Networks - Avaya	350	100	80	70	600
Structured Communications - Shoretel	304.5	87.5	40	80	512
Ednetics - Cisco	231	100	80	60	471
Access Telecom - Shoretel	133	87.5	40	80	340.5
BlackBox - Alcatel Lucent	0	100	60	60	220
Terra Telecom - Alcatel Lucent	0	100	40	60	200
3Com/NCA - Shoretel	0	87.5	40	80	207.5
Qwest - HUCS	0	75	70	50	195

* highest score delineates vendor who scored highest on requirements

To determine points for cost I took the percentage each vendor was higher than the lowest cost vendor. Then assigned points by that percent. Each point was then multiplied by 35 (the weighting value).

	Eligible 10 year Life Cycle Costs	Amount more than lowest response	% higher	Point Value	Point Value times 35
Cerium Networks - Avaya	\$1,295,919.49			10	350
Structured Communications - Shoretel	\$1,460,933.72	\$165,014.23	12.73	8.7	304.5
Ednetics - Cisco	\$1,733,935.00	\$438,015.51	33.8	6.6	231
Access Telecom - Shoretel	\$2,104,207.18	\$808,287.69	62.38	3.8	133
Terra Telecom - Alcatel Lucent	\$2,746,690.33	\$1,450,770.84	111.95	*0	0
BlackBox - Alcatel Lucent	\$3,330,938.49	\$2,035,019.00	157.03	*0	0
3Com/NCA - Shoretel	\$3,489,877.37	\$2,193,957.88	169.29	*0	0
Qwest - HUCS	\$3,641,041.14	\$2,345,121.65	180.96	*0	0

*Vendors with a cost 100% higher than the lowest cost received zero points.

Diane Boudreau - App#768452

From: "Vnencak, Dan" <DVNENCA@sl.universalservice.org>
To: <diane@spokaneschools.org>
Date: 9/19/2011 6:44 AM
Subject: App#768452

Diane,

Response Due Date: Oct. 4, 2011

The Program Integrity Assurance (PIA) team is in the process of reviewing all Funding Year 2011 Form 471 Applications to ensure that they are in compliance with the rules of the Universal Service program. We are currently in the process of reviewing your Funding Year 2011 Form 471 Application. To complete our review, we need some additional information. The information needed to complete the review is listed below.

- 1) Based on the documentation that you have provided, we intend to modify FRN (see list below)

FRN#	Original request	New request
2078317	\$4720.39	\$8736.85
2078339	\$4855.39	\$9400.14
2078353	\$4562.88	\$7963.02
2078363	\$5102.90	\$10616.17
2078385	\$4855.39	\$9400.14
2078411	\$5080.40	\$10505.62
2078423	\$5913.91	\$13452.26
2078447	\$8132.70	\$17079.80
2078459	\$4742.89	\$8847.40
2078478	\$4740.39	\$8736.85
2078486	\$4740.39	\$8736.85
2078496	\$9527.75	\$23933.76
2078509	\$5057.90	\$10395.07
2078529	\$4652.88	\$8405.21
2078540	\$5192.51	\$11058.36
2078554	\$129755.03	\$146622.69
2078562	\$5524.41	\$9731.78
2078572	\$10,320.96	\$15833.93

- 2) We are providing you with an opportunity to confirm that your original response(s) is correct. Please confirm that this change(s) listed above should be undertaken. Yes or No.
- 3) If the FRN should not be modified and you have alternative information, please provide the supporting documentation dated on or before February 19, 2010.
- 4) If you fail to respond to this email within 15 days, we will perform the action(s) listed above.

2) Based on the documentation that you have provided, we intend to modify FRN 2078554,2078562 and 2078572 shared discount from 80% to 69.

Ad Bids ITSC

Facilities

We are providing you with an opportunity to confirm that your original response(s) is correct. Please confirm that this change(s) listed above should be undertaken. Yes or No.

If the FRN should not be modified and you have alternative information, please provide the supporting documentation dated on or before February 19, 2010.

If you fail to respond to this email within 15 days, we will perform the action(s) listed above.

Please fax or email the requested information to my attention. If you have any questions or if you require a further explanation of this request, please feel free to contact me.

It is important that we receive all of the information requested **within 15 calendar days** so we can complete our review. **Failure to respond may result in a reduction or denial of funding. If you need additional time to prepare your response, please let me know as soon as possible.**

Should you wish to cancel your Form 471 application(s), or any of your individual funding requests, please clearly indicate in your response that it is your intention to cancel an application or funding request(s). Include in any cancellation request the Form 471 application number(s) and/or funding request number(s), and the complete name, title and signature of the authorized individual.

Thank you for your cooperation and continued support of the Universal Service Program.

Dan Vnencak
Schools and Libraries
Program Integrity Assurance
Phone: 973-581-6736
Fax: 973-599-6522
E-Mail: dvnenca@sl.universalservice.org

Name of Billed Entity: Spokane School District 81			Billed Entity Number: 145503							
Contact Name: Diane Boudreau			Phone: (509) 354-7206							
Form Identifier: 2010471 - UCS80			Attachment: 02							
Form 471: 768452										
Unified Communications System										
Location	Entity Number	Discount	Equipment	Software	Modular Messaging	Professional Services	Shipping	Tax	Trade-in	Total
Adams Elementary	116943	80	\$1,129.05	\$4,194.00	\$1,035.00	\$2,205.00	\$27.90	\$747.41	-\$601.51	\$8,736.85
Arlington Elementary	116933	80	\$1,129.05	\$4,680.00	\$1,159.20	\$2,205.00	\$27.90	\$800.50	-\$601.51	\$9,400.14
Browne Elementary	116862	80	\$1,129.05	\$3,627.00	\$890.10	\$2,205.00	\$27.90	\$685.48	-\$601.51	\$7,963.02
Cooper Elementary	116932	80	\$1,129.05	\$5,571.00	\$1,386.90	\$2,205.00	\$27.90	\$897.83	-\$601.51	\$10,616.17
Finch Elementary	116850	80	\$1,129.05	\$4,680.00	\$1,159.20	\$2,205.00	\$27.90	\$800.50	-\$601.51	\$9,400.14
Garfield Elementary	116861	80	\$1,129.05	\$5,490.00	\$1,366.20	\$2,205.00	\$27.90	\$888.98	-\$601.51	\$10,505.62
Glover Middle School	116849	80	\$1,399.05	\$7,434.00	\$1,863.00	\$2,205.00	\$27.90	\$1,124.82	-\$601.51	\$13,452.26
Havermale High School	116855	80	\$3,109.05	\$8,730.00	\$2,194.20	\$2,205.00	\$27.90	\$1,415.16	-\$601.51	\$17,079.80
Linwood Elementary	116906	80	\$1,129.05	\$4,275.00	\$1,055.70	\$2,205.00	\$27.90	\$756.26	-\$601.51	\$8,847.40
Madison Elementary	116863	80	\$1,129.05	\$4,194.00	\$1,035.00	\$2,205.00	\$27.90	\$747.41	-\$601.51	\$8,736.85
Ridgeview Elementary	116865	80	\$1,129.05	\$4,194.00	\$1,035.00	\$2,205.00	\$27.90	\$747.41	-\$601.51	\$8,736.85
Rogers High School	116889	80	\$3,109.05	\$13,752.00	\$3,477.60	\$2,205.00	\$27.90	\$1,963.72	-\$601.51	\$23,933.76
Roosevelt Elementary	116844	80	\$1,129.05	\$5,409.00	\$1,345.50	\$2,205.00	\$27.90	\$880.13	-\$601.51	\$10,395.07
Westview Elementary	116866	80	\$1,129.05	\$3,951.00	\$972.90	\$2,205.00	\$27.90	\$720.87	-\$601.51	\$8,405.21
Willard Elementary	116846	80	\$1,129.05	\$5,895.00	\$1,469.70	\$2,205.00	\$27.90	\$933.22	-\$601.51	\$11,058.36
Administration Building	16038514	80	\$49,979.25	\$26,289.00	\$6,644.70	\$52,500.00	\$27.90	\$11,783.35	-\$601.51	\$146,622.69
Instructional Technology Support Center	16038515	80	\$1,129.05	\$4,923.00	\$1,221.30	\$2,205.00	\$27.90	\$827.04	-\$601.51	\$9,731.78
Facilities	16043473	80	\$2,258.10	\$6,768.00	\$1,656.00	\$4,410.00	\$27.90	\$1,315.44	-\$601.51	\$15,833.93
TOTALS			\$74,532.15	\$124,056.00	\$30,967.20	\$92,190.00	\$502.20	\$28,035.54	-\$10,827.18	\$339,455.90
E-Rate amount requested 80% of Total										\$271,564.72
Shipping amount of \$1562.66 has been pro-rated as 1/56th of the cost per site.					\$27.90					
Trade - In amount of \$33,684.79 pro-rated as 1/56th of the cost per site					\$601.51					



Spokane School District #81
 Entity Number: 145503

471 Application # 768452
 Form Identifier: 2010471UCS80
 ITEM 21 ATTACHMENT

Contact: Diane Boudreau
 Phone number: 509-354-7206

Adams		116943		
	QTY	Brief Item Description	Price / Unit	Extended Price
Common Equipment:				
	1	AVAYA G430 MEDIA GATEWAY	\$ 675.00	\$ 675.00
	1	PWR CORD USA	\$ 4.05	\$ 4.05
	1	AVAYA MM714B ANLG 4+4 MEDIA MOD - NON GSA	\$ 450.00	\$ 450.00
Software				
	50	AURA STD ED R5 1001+ NEW LIC	\$ 81.00	\$ 4,050.00
	8	AURA R5 ANALOG NEW LIC	\$ 18.00	\$ 144.00
	50	Modular Messaging R5.2 1 Seat New - 1 per device	\$ 20.70	\$ 1,035.00
Professional Services:				
	1	Project Management	\$ 150.00	\$ 150.00
	1	Engineering	\$ 2,055.00	\$ 2,055.00
Shipping				\$ 27.90
Tax 8.7%				\$ 747.41
Trade-In				\$ (601.51)
Totals				\$ 8,736.85

Spokane School District #81
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Contact: Diane Boudreau
 Phone number: 509-354-7206

Arlington		116933		
	QTY	Brief Item Description	Price / Unit	Extended Price
Common Equipment:				
	1	AVAYA G430 MEDIA GATEWAY	\$ 675.00	\$ 675.00
	1	PWR CORD USA	\$ 4.05	\$ 4.05
	1	AVAYA MM714B ANLG 4+4 MEDIA MOD - NON GSA	\$ 450.00	\$ 450.00
Software				
	56	AURA STD ED R5 1001+ NEW LIC	\$ 81.00	\$ 4,536.00
	8	AURA R5 ANALOG NEW LIC	\$ 18.00	\$ 144.00
	56	Modular Messaging R5.2 1 Seat New - 1 per device	\$ 20.70	\$ 1,159.20
Professional Services:				
	1	Project Management	\$ 150.00	\$ 150.00
	1	Engineering	\$ 2,055.00	\$ 2,055.00
Shipping				
				\$ 27.90
Tax 8.7%				
				\$ 800.50
Trade-In				
				\$ (601.51)
Totals				
				\$ 9,400.14

Spokane School District #81
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Contact: Diane Boudreau
 Phone number: 509-354-7206

Browne		116862		
	QTY	Brief Item Description	Price / Unit	Extended Price
Common Equipment:				
	1	AVAYA G430 MEDIA GATEWAY	\$ 675.00	\$ 675.00
	1	PWR CORD USA	\$ 4.05	\$ 4.05
	1	AVAYA MM714B ANLG 4+4 MEDIA MOD - NON GSA	\$ 450.00	\$ 450.00
Software				
	43	AURA STD ED R5 1001+ NEW LIC	\$ 81.00	\$ 3,483.00
	8	AURA R5 ANALOG NEW LIC	\$ 18.00	\$ 144.00
	43	Modular Messaging R5.2 1 Seat New - 1 per device	\$ 20.70	\$ 890.10
Professional Services:				
	1	Project Management	\$ 150.00	\$ 150.00
	1	Engineering	\$ 2,055.00	\$ 2,055.00
Shipping				\$ 27.90
Tax 8.7%				\$ 685.48
Trade-In				\$ (601.51)
Totals				\$ 7,963.02

Spokane School District #81
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Contact: Diane Boudreau
 Phone number: 509-354-7206

Cooper		116932		
	QTY	Brief Item Description	Price / Unit	Extended Price
Common Equipment:				
	1	AVAYA G430 MEDIA GATEWAY	\$ 675.00	\$ 675.00
	1	PWR CORD USA	\$ 4.05	\$ 4.05
	1	AVAYA MM714B ANLG 4+4 MEDIA MOD - NON GSA	\$ 450.00	\$ 450.00
Software				
	67	AURA STD ED R5 1001+ NEW LIC	\$ 81.00	\$ 5,427.00
	8	AURA R5 ANALOG NEW LIC	\$ 18.00	\$ 144.00
	67	Modular Messaging R5.2 1 Seat New - 1 per device	\$ 20.70	\$ 1,386.90
Professional Services:				
	1	Project Management	\$ 150.00	\$ 150.00
	1	Engineering	\$ 2,055.00	\$ 2,055.00
Shipping				\$ 27.90
Tax 8.7%				\$ 897.83
Trade-In				\$ (601.51)
Totals				\$ 10,616.17

Spokane School District #81
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Contact: Diane Boudreau
 Phone number: 509-354-7206

Finch		116850		
	QTY	Brief Item Description	Price / Unit	Extended Price
Common Equipment:				
	1	AVAYA G430 MEDIA GATEWAY	\$ 675.00	\$ 675.00
	1	PWR CORD USA	\$ 4.05	\$ 4.05
	1	AVAYA MM714B ANLG 4+4 MEDIA MOD - NON GSA	\$ 450.00	\$ 450.00
Software				
	56	AURA STD ED R5 1001+ NEW LIC	\$ 81.00	\$ 4,536.00
	8	AURA R5 ANALOG NEW LIC	\$ 18.00	\$ 144.00
	56	Modular Messaging R5.2 1 Seat New - 1 per device	\$ 20.70	\$ 1,159.20
Professional Services:				
	1	Project Management	\$ 150.00	\$ 150.00
	1	Engineering	\$ 2,055.00	\$ 2,055.00
Shipping				\$ 27.90
Tax 8.7%				\$ 800.50
Trade-In				\$ (601.51)
Totals				\$ 9,400.14

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Contact: Diane Boudreau
 Phone number: 509-354-7206

Garfield		116861		
	QTY	Brief Item Description	Price / Unit	Extended Price
Common Equipment:				
	1	AVAYA G430 MEDIA GATEWAY	\$ 675.00	\$ 675.00
	1	PWR CORD USA	\$ 4.05	\$ 4.05
	1	AVAYA MM714B ANLG 4+4 MEDIA MOD - NON GSA	\$ 450.00	\$ 450.00
Software				
	66	AURA STD ED R5 1001+ NEW LIC	\$ 81.00	\$ 5,346.00
	8	AURA R5 ANALOG NEW LIC	\$ 18.00	\$ 144.00
	66	Modular Messaging R5.2 1 Seat New - 1 per device	\$ 20.70	\$ 1,366.20
Professional Services:				
	1	Project Management	\$ 150.00	\$ 150.00
	1	Engineering	\$ 2,055.00	\$ 2,055.00
Shipping				
				\$ 27.90
Tax 8.7%				
				\$ 888.98
Trade-In				
				\$ (601.51)
Totals				
				\$ 10,505.62

Spokane School District #81
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471 Application # 768452
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 ITEM 21 ATTACHMENT

Contact: Diane Boudreau
 Phone number: 509-354-7206

Glover		116849		
	QTY	Item Description	Price / Unit	Extended Price
Common Equipment:				
	1	AVAYA G430 MEDIA GATEWAY	\$ 675.00	\$ 675.00
	1	PWR CORD USA	\$ 4.05	\$ 4.05
	1	AVAYA MM711 ANLG MEDIA MODULE - NON GSA	\$ 720.00	\$ 720.00
Software				
	90	AURA STD ED R5 1001+ NEW LIC	\$ 81.00	\$ 7,290.00
	8	AURA R5 ANALOG NEW LIC	\$ 18.00	\$ 144.00
	90	Modular Messaging R5.2 1 Seat New - 1 per device	\$ 20.70	\$ 1,863.00
Professional Services:				
	1	Project Management	\$ 150.00	\$ 150.00
	1	Engineering	\$ 2,055.00	\$ 2,055.00
Shipping				
				\$ 27.90
Tax 8.7%				
				\$ 1,124.82
Trade-In				
				\$ (601.51)
Totals				
				\$ 13,452.26

Spokane School District #81
 Entity Number: 145503

471 Application # 768452
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 ITEM 21 ATTACHMENT

Contact: Diane Boudreau
 Phone number: 509-354-7206

Havermale		116855		
	QTY	Item Description	Price / Unit	Extended Price
Common Equipment:				
	1	AVAYA G450 MP20 W/POWER SUPPLY	\$ 2,385.00	\$ 2,385.00
	1	PWR CORD USA	\$ 4.05	\$ 4.05
	1	AVAYA MM711 ANLG MEDIA MODULE - NON GSA	\$ 720.00	\$ 720.00
Software				
	106	AURA STD ED R5 1001+ NEW LIC	\$ 81.00	\$ 8,586.00
	8	AURA R5 ANALOG NEW LIC	\$ 18.00	\$ 144.00
	106	Modular Messaging R5.2 1 Seat New - 1 per device	\$ 20.70	\$ 2,194.20
Professional Services:				
	1	Project Management	\$ 150.00	\$ 150.00
	1	Engineering	\$ 2,055.00	\$ 2,055.00
Shipping				
				\$ 27.90
Tax 8.7%				
				\$ 1,415.16
Trade-In				
				\$ (601.51)
Totals				
				\$ 17,079.80

Spokane School District #81
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 ITEM 21 ATTACHMENT

Contact: Diane Boudreau
 Phone number: 509-354-7206

Linwood		116906		
	QTY	Brief Item Description	Price / Unit	Extended Price
Common Equipment:				
	1	AVAYA G430 MEDIA GATEWAY	\$ 675.00	\$ 675.00
	1	PWR CORD USA	\$ 4.05	\$ 4.05
	1	AVAYA MM714B ANLG 4+4 MEDIA MOD - NON GSA	\$ 450.00	\$ 450.00
Software				
	51	AURA STD ED R5 1001+ NEW LIC	\$ 81.00	\$ 4,131.00
	8	AURA R5 ANALOG NEW LIC	\$ 18.00	\$ 144.00
	51	Modular Messaging R5.2 1 Seat New - 1 per device	\$ 20.70	\$ 1,055.70
Professional Services:				
	1	Project Management	\$ 150.00	\$ 150.00
	1	Engineering	\$ 2,055.00	\$ 2,055.00
Shipping				
				\$ 27.90
Tax 8.7%				
				\$ 756.26
Trade-In				
				\$ (601.51)
Totals				
				\$ 8,847.40

Spokane School District #81
 Entity Number: 145503

471 Application # 768452
 Form Identifier: 2010471UCS80
 ITEM 21 ATTACHMENT

Contact: Diane Boudreau
 Phone number: 509-354-7206

Madison		116863		
	QTY	Brief Item Description	Price / Unit	Extended Price
Common Equipment:				
	1	AVAYA G430 MEDIA GATEWAY	\$ 675.00	\$ 675.00
	1	PWR CORD USA	\$ 4.05	\$ 4.05
	1	AVAYA MM714B ANLG 4+4 MEDIA MOD - NON GSA	\$ 450.00	\$ 450.00
Software				
	50	AURA STD ED R5 1001+ NEW LIC	\$ 81.00	\$ 4,050.00
	8	AURA R5 ANALOG NEW LIC	\$ 18.00	\$ 144.00
	50	Modular Messaging R5.2 1 Seat New - 1 per device	\$ 20.70	\$ 1,035.00
Professional Services:				
	1	Project Management	\$ 150.00	\$ 150.00
	1	Engineering	\$ 2,055.00	\$ 2,055.00
Shipping				
				\$ 27.90
Tax 8.7%				
				\$ 747.41
Trade-In				
				\$ (601.51)
Totals				
				\$ 8,736.85

Spokane School District #81
 Entity Number: 145503

471 Application # 768452
 Form Identifier: 2010471UCS80
 ITEM 21 ATTACHMENT

Contact: Diane Boudreau
 Phone number: 509-354-7206

Ridgeview		116865		
	QTY	Brief Item Description	Price / Unit	Extended Price
Common Equipment:				
	1	AVAYA G430 MEDIA GATEWAY	\$ 675.00	\$ 675.00
	1	PWR CORD USA	\$ 4.05	\$ 4.05
	1	AVAYA MM714B ANLG 4+4 MEDIA MOD - NON GSA	\$ 450.00	\$ 450.00
Software				
	50	AURA STD ED R5 1001+ NEW LIC	\$ 81.00	\$ 4,050.00
	8	AURA R5 ANALOG NEW LIC	\$ 18.00	\$ 144.00
	50	Modular Messaging R5.2 1 Seat New - 1 per device	\$ 20.70	\$ 1,035.00
Professional Services:				
	1	Project Management	\$ 150.00	\$ 150.00
	1	Engineering	\$ 2,055.00	\$ 2,055.00
Shipping				
				\$ 27.90
Tax 8.7%				
				\$ 747.41
Trade-In				
				\$ (601.51)
Totals				
				\$ 8,736.85

Spokane School District #81
 Entity Number: 145503

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 ITEM 21 ATTACHMENT

Contact: Diane Boudreau
 Phone number: 509-354-7206

Rogers		116889		
	QTY	Item Description	Price / Unit	Extended Price
Common Equipment:				
	1	AVAYA G450 MP20 W/POWER SUPPLY	\$ 2,385.00	\$ 2,385.00
	1	PWR CORD USA	\$ 4.05	\$ 4.05
	1	AVAYA MM711 ANLG MEDIA MODULE - NON GSA	\$ 720.00	\$ 720.00
Software				
	168	AURA STD ED R5 1001+ NEW LIC	\$ 81.00	\$ 13,608.00
	8	AURA R5 ANALOG NEW LIC	\$ 18.00	\$ 144.00
	168	Modular Messaging R5.2 1 Seat New - 1 per device	\$ 20.70	\$ 3,477.60
Professional Services:				
	1	Project Management	\$ 150.00	\$ 150.00
	1	Engineering	\$ 2,055.00	\$ 2,055.00
Shipping				
				\$ 27.90
Tax 8.7%				
				\$ 1,963.72
Trade-In				
				\$ (601.51)
Totals				
				\$ 23,933.76

Spokane School District #81
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 ITEM 21 ATTACHMENT

Contact: Diane Boudreau
 Phone number: 509-354-7206

Roosevelt		116844		
	QTY	Brief Item Description	Price / Unit	Extended Price
Common Equipment:				
	1	AVAYA G430 MEDIA GATEWAY	\$ 675.00	\$ 675.00
	1	PWR CORD USA	\$ 4.05	\$ 4.05
	1	AVAYA MM714B ANLG 4+4 MEDIA MOD - NON GSA	\$ 450.00	\$ 450.00
Software				
	65	AURA STD ED R5 1001+ NEW LIC	\$ 81.00	\$ 5,265.00
	8	AURA R5 ANALOG NEW LIC	\$ 18.00	\$ 144.00
	65	Modular Messaging R5.2 1 Seat New - 1 per device	\$ 20.70	\$ 1,345.50
Professional Services:				
	1	Project Management	\$ 150.00	\$ 150.00
	1	Engineering	\$ 2,055.00	\$ 2,055.00
Shipping				
				\$ 27.90
Tax 8.7%				
				\$ 880.13
Trade-In				
				\$ (601.51)
Totals				
				\$ 10,395.07

Spokane School District #81
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 ITEM 21 ATTACHMENT

Contact: Diane Boudreau
 Phone number: 509-354-7206

Westview		116866		
	QTY	Brief Item Description	Price / Unit	Extended Price
Common Equipment:				
	1	AVAYA G430 MEDIA GATEWAY	\$ 675.00	\$ 675.00
	1	PWR CORD USA	\$ 4.05	\$ 4.05
	1	AVAYA MM714B ANLG 4+4 MEDIA MOD - NON GSA	\$ 450.00	\$ 450.00
Software				
	47	AURA STD ED R5 1001+ NEW LIC	\$ 81.00	\$ 3,807.00
	8	AURA R5 ANALOG NEW LIC	\$ 18.00	\$ 144.00
	47	Modular Messaging R5.2 1 Seat New - 1 per device	\$ 20.70	\$ 972.90
Professional Services:				
	1	Project Management	\$ 150.00	\$ 150.00
	1	Engineering	\$ 2,055.00	\$ 2,055.00
Shipping				
				\$ 27.90
Tax 8.7%				
				\$ 720.87
Trade-In				
				\$ (601.51)
Totals				
				\$ 8,405.21

Spokane School District #81
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 ITEM 21 ATTACHMENT

Contact: Diane Boudreau
 Phone number: 509-354-7206

Willard		116846		
	QTY	Brief Item Description	Price / Unit	Extended Price
Common Equipment:				
	1	AVAYA G430 MEDIA GATEWAY	\$ 675.00	\$ 675.00
	1	PWR CORD USA	\$ 4.05	\$ 4.05
	1	AVAYA MM714B ANLG 4+4 MEDIA MOD - NON GSA	\$ 450.00	\$ 450.00
Software				
	71	AURA STD ED R5 1001+ NEW LIC	\$ 81.00	\$ 5,751.00
	8	AURA R5 ANALOG NEW LIC	\$ 18.00	\$ 144.00
	71	Modular Messaging R5.2 1 Seat New - 1 per device	\$ 20.70	\$ 1,469.70
Professional Services:				
	1	Project Management	\$ 150.00	\$ 150.00
	1	Engineering	\$ 2,055.00	\$ 2,055.00
Shipping				
				\$ 27.90
Tax 8.7%				
				\$ 933.22
Trade-In				
				\$ (601.51)
Totals				
				\$ 11,058.36

Spokane School District #81
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 ITEM 21 ATTACHMENT

Contact: Diane Boudreau
 Phone number: 509-354-7206

Admin Bldg 16038514				
	QTY	Item Description	Price / Unit	Extended Price
Common Equipment:				
	3	AVAYA S8800 SERVER ACM-SES	\$ 3,549.00	\$ 10,647.00
	5	PWR CORD USA	\$ 4.05	\$ 20.25
	2	AVAYA G450 MP240 W/POWER SUPPLY	\$ 6,345.00	\$ 12,690.00
	2	AVAYA MM711 ANLG MEDIA MODULE - NON GSA	\$ 720.00	\$ 1,440.00
	12	AVAYA MM710B E1/T1 MEDIA MODULE - NON GSA	\$ 1,419.30	\$ 17,031.60
	1	AVAYA MM S8800 1U MAS SRVR AVSTR	\$ 3,590.55	\$ 3,590.55
	1	AVAYA MM S8800 1U MSS SRVR	\$ 4,559.85	\$ 4,559.85
Software				
	321	AURA STD ED R5 1001+ NEW LIC	\$ 81.00	\$ 26,001.00
	16	AURA R5 ANALOG NEW LIC	\$ 18.00	\$ 288.00
	321	Modular Messaging R5.2 1 Seat New - 1 per device	\$ 20.70	\$ 6,644.70
Professional Services:				
	1	Project Management	\$ 3,000.00	\$ 3,000.00
	1	Engineering	\$ 49,500.00	\$ 49,500.00
Shipping				\$ 27.90
Tax 8.7%				\$ 11,783.35
Trade-In				\$ (601.51)
Totals				\$ 146,622.69

Spokane School District #81
 Entity Number: 145503

471 Application # 768452
 Form Identifier: 2010471UCS80
 ITEM 21 ATTACHMENT

Contact: Diane Boudreau
 Phone number: 509-354-7206

ITSC		16038514		
	QTY	Item Description	Price / Unit	Extended Price
Common Equipment:				
	1	AVAYA G430 MEDIA GATEWAY	\$ 675.00	\$ 675.00
	1	PWR CORD USA	\$ 4.05	\$ 4.05
	1	AVAYA MM714B ANLG 4+4 MEDIA MOD - NON GSA	\$ 450.00	\$ 450.00
Software				
	59	AURA STD ED R5 1001+ NEW LIC	\$ 81.00	\$ 4,779.00
	8	AURA R5 ANALOG NEW LIC	\$ 18.00	\$ 144.00
	59	Modular Messaging R5.2 1 Seat New - 1 per device	\$ 20.70	\$ 1,221.30
Professional Services:				
	1	Project Management	\$ 150.00	\$ 150.00
	1	Engineering	\$ 2,055.00	\$ 2,055.00
Shipping				
				\$ 27.90
Tax 8.7%				
				\$ 827.04
Trade-In				
				\$ (601.51)
Totals				
				\$ 9,731.78

Spokane School District #81
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 ITEM 21 ATTACHMENT

Contact: Diane Boudreau
 Phone number: 509-354-7206

Facilities		16043473		
	QTY	Item Description	Price / Unit	Extended Price
Common Equipment:				
	2	AVAYA G430 MEDIA GATEWAY	\$ 675.00	\$ 1,350.00
	2	PWR CORD USA	\$ 4.05	\$ 8.10
	2	AVAYA MM714B ANLG 4+4 MEDIA MOD - NON GSA	\$ 450.00	\$ 900.00
Software				
	80	AURA STD ED R5 1001+ NEW LIC	\$ 81.00	\$ 6,480.00
	16	AURA R5 ANALOG NEW LIC	\$ 18.00	\$ 288.00
	80	Modular Messaging R5.2 1 Seat New - 1 per device	\$ 20.70	\$ 1,656.00
Professional Services:				
	2	Project Management	\$ 150.00	\$ 300.00
	2	Engineering	\$ 2,055.00	\$ 4,110.00
Shipping				
				\$ 27.90
Tax 8.7%				
				\$ 1,315.44
Trade-In				
				\$ (601.51)
Totals				
				\$ 15,833.93

Spokane School District #81
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 ITEM 21 ATTACHMENT

Contact: Diane Boudreau
 Phone number: 509-354-7206

Total 80% sites				
	QTY	Item Description	Price / Unit	Extended Price
Common Equipment:				
	16	AVAYA G430 MEDIA GATEWAY	\$ 675.00	\$ 10,800.00
	2	AVAYA G450 MP20 W/POWER SUPPLY	\$ 2,385.00	\$ 4,770.00
	2	AVAYA G450 MP240 W/POWER SUPPLY	\$ 6,345.00	\$ 12,690.00
	3	AVAYA S8800 SERVER ACM-SES	\$ 3,549.00	\$ 10,647.00
	23	PWR CORD USA	\$ 4.05	\$ 93.15
	15	AVAYA MM714B ANLG 4+4 MEDIA MOD - NON GSA	\$ 450.00	\$ 6,750.00
	5	AVAYA MM711 ANLG MEDIA MODULE - NON GSA	\$ 720.00	\$ 3,600.00
	12	AVAYA MM710B E1/T1 MEDIA MODULE - NON GSA	\$ 1,419.30	\$ 17,031.60
	1	AVAYA MM S8800 1U MAS SRVR AVSTR	\$ 3,590.55	\$ 3,590.55
	1	AVAYA MM S8800 1U MSS SRVR	\$ 4,559.85	\$ 4,559.85
Software				
	1496	AURA STD ED R5 1001+ NEW LIC	\$ 81.00	\$ 121,176.00
	160	AURA R5 ANALOG NEW LIC	\$ 18.00	\$ 2,880.00
	1496	Modular Messaging R5.2 1 Seat New - 1 per device	\$ 20.70	\$ 30,967.20

Spokane School District #81
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 ITEM 21 ATTACHMENT

Contact: Diane Boudreau
 Phone number: 509-354-7206

Professional Services:				
	18	Project Management	\$ 150.00	\$ 2,700.00
	1	Project Management - Administration Building	\$ 3,000.00	\$ 3,000.00
	18	Engineering	\$ 2,055.00	\$ 36,990.00
	1	Engineering - Administration Building	\$ 49,500.00	\$ 49,500.00
Shipping		18 sites x \$27.90		\$ 502.20
Tax 8.7%				\$ 28,035.54
Trade-In				\$ (10,827.18)
Totals				\$ 339,455.91

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Schools and Libraries News Brief

September 23, 2011

TIP OF THE WEEK: Next Friday, September 30 is the deadline for submitting a service delivery extension request (see below). Automatic extensions occur if one of the following was or will be issued on or after or March 1, 2011: an FCDL, an approved SPIN change request, or an approved service substitution request. All other extensions must be requested by the deadline.

Commitments for Funding Years 2011, 2010 and 2009

Funding Year 2011. USAC will release FY2011 Wave 15 Funding Commitment Decision Letters (FCDLs) September 27. This wave includes commitments for approved Priority 1 (Telecommunications Services and Internet Access) requests at all discount levels. As of September 23, FY2011 commitments total just under \$920 million.

Funding Year 2010. USAC will release FY2010 Wave 68 FCDLs September 28. This and future waves for FY2010 can include commitments for approved Priority 2 (Internal Connections and Basic Maintenance) requests at all discount levels. As of September 23, FY2010 commitments total over \$2.74 billion.

Funding Year 2009. USAC will release FY2009 Wave 94 FCDLs September 26. This wave includes commitments for approved Priority 2 (Internal Connections and Basic Maintenance) requests at 77% and above and denials at 76% and below. As of September 23, FY2009 commitments total over \$2.87 billion.

On the day the FCDLs are mailed, you can check to see if you have a commitment by using USAC's [Automated Search of Commitments](#) tool.

Fall Training Update

Don't forget to make a room reservation if you want to stay at the conference hotel for one of the fall training sessions. Rooms may not be available or may be more expensive after the deadlines listed below.

Hotel	Deadline for Hotel Reservations
Renaissance Arlington Capital View	CLOSED
Newark Liberty International Airport Marriott	September 29 (extended)
Hilton Minneapolis/St. Paul Airport Mall of America	September 23 (extended)
Hilton Portland & Executive Tower	CLOSED*
Renaissance St. Louis Airport Hotel	September 26 (no extension)
Sheraton New Orleans Hotel	October 5
Sheraton Gateway Los Angeles Hotel	October 11
Hyatt Regency Orlando International Airport	October 17

*Will process reservations based on availability

To get hotel information, go to the [Training Sessions and Presentations](#) page on the USAC website. If you have questions or wish to cancel your reservation, please [email USACtraining](#).

