

Exhibit 6

John Hughes

From: John Hughes
Sent: Friday, October 05, 2012 5:21 PM
To: 'Gornstein, David'
Subject: RE: Appeal 829164 #1.1 7-Day Reminder Ltr 09-20-12
Attachments: 471 Data Entry.xlsx

Our responses to your questions are below in red. Let me know if you need anything further.

John Hughes
O - (919)968-4332
M - (919)593-2841
F - (919)929-9074

Go Heels!

September 20, 2012

John Hughes
Wilson County School District
cc: Barry Pace, NC Department of Public Instruction
 Phone 919-968-4332
 Fax:
 Email: jhughes@newhopetech.org

Application Number: **829164**

Response Due Date: **September 28, 2012**

The Program Compliance team is in the process of reviewing your appeal of Funding Year **2012** FCC Form 471 application # **829164**, to ensure that it is in compliance with the rules of the Universal Service program.

I am currently in the process of reviewing your appeal, in order to complete my review I need some additional information, as detailed below:

Issue # 1

For your FCC Form 471 Application # **829164** you are requesting the removal of the entities: Elm City Middle School, BEN: 28610; Fike High School, BEN: 28748 and Vinson-Bynum Elem School, Ben: 28751, from Worksheet A No: 1399351 for FRNs 2372018, 2372034, 2372044 and 2372056.

The Item 21 you submitted does not support the entities removal. Is the original Block 4 of your FCC Form 471 correct? Yes or XXXXX No?

1. **If yes**, no further information is required and no changes will be made to your FCC Form 471.
2. **If no**, and you wish to request a change please answer the following, is the discrepancy a result of a mistake made while you were completing your FCC Form 471, also known as Ministerial and Clerical (M&C) error?
 XXXXX Yes or No?

According to FCC Order (FCC 11-60), ministerial and clerical errors are defined as follows: "The applicant can amend its forms to correct clerical and ministerial errors until an FCDL is issued. Such errors include only the kinds of errors that a typist might make when entering data from one list to another, such as mistyping a number, using the wrong name or phone number, failing to enter an item from the source list onto the application, or making an arithmetic error." Additional correctable errors can be found in the FCC's Order DA-2354.

- **If you answered yes**, please provide a copy of the source documentation used to prepare your FCC

10/5/2012

Form 471 application; indicating the entities that were scheduled to receive the requested services on FRN 2372018. Examples of source documentation are contracts that cite all recipients of service, contract amendments documenting additional service to the entities in question, vendor quotes citing locations where products will be installed, RFPs, etc.

- **If you answered yes, please provide a copy of the source documentation used to prepare your FCC Form 471 application; indicating the entities that were scheduled to receive the requested services on FRN 2372034.** Examples of source documentation are contracts that cite all recipients of service, contract amendments documenting additional service to the entities in question, vendor quotes citing locations where products will be installed, RFPs, etc.
- **If you answered yes, please provide a copy of the source documentation used to prepare your FCC Form 471 application; indicating the entities that were scheduled to receive the requested services on FRN 2372044.** Examples of source documentation are contracts that cite all recipients of service, contract amendments documenting additional service to the entities in question, vendor quotes citing locations where products will be installed, RFPs, etc.
- **If you answered yes, please provide a copy of the source documentation used to prepare your FCC Form 471 application; indicating the entities that were scheduled to receive the requested services on FRN 2372056.** Examples of source documentation are contracts that cite all recipients of service, contract amendments documenting additional service to the entities in question, vendor quotes citing locations where products will be installed, RFPs, etc.
- Any documentation provided should clearly identify any ineligible charges that were cost allocated out of your request.

ANSWER:

The requirements for correcting a Ministerial & Clerical Error are very straightforward according to the SLD guidance found at <http://www.universalservice.org/sl/applicants/step02/clerical-errors.aspx>. They are copied in red below from the foregoing citation:

Ministerial and clerical (M&C) errors are defined as data entry errors or mistakes applicants made on the FCC Form 470 or FCC Form 471. "Such errors include only the kinds of errors that a typist might make when entering data from one list to another, such as mistyping a number, using the wrong name or phone number, failing to enter an item from the source list onto the application, or making an arithmetic error." (Order FCC 11-60, released April 14, 2011). USAC can process requests to correct M&C errors up until the time that a Funding Commitment Decision Letter (FCDL) is issued.

Allowable Corrections

- Spelling errors
- Simple addition, subtraction, multiplication or division errors
- Transposed letters and/or numbers
- Misplaced decimal points
- Other punctuation marks (hyphens, periods, commas, etc.) included or not included or misplaced
- Failing to enter an item from the source list (e.g., NSLP data, uploaded Block 4 data, FRN, etc.)
- Incorrect citations such as:
 - FCC Form 470 number
 - Discount percent
 - Urban/rural status
 - Contract number
 - Billing Account Number/Multiple Billing Account Numbers
 - FCC Form 471 Block 4 worksheet entries
- Updates or changes to contact person and/or consultant information
- Errors in dollars figures on an FRN
- Adding or removing entities accidentally omitted or included in FCC Form 471 Block 4
- Accidental omission of FRNs from the FCC Form 471

- Changing the amount budgeted for ineligible services (Item 25d, "necessary resources") in FCC Form 471 Block 6
- Changing the service delivery time period (e.g., month-to-month to contractual, recurring to non-recurring)
- Mis-keying the Service Provider Identification Number (SPIN) or Service Provider Name
- Corrective SPIN changes
- Correcting the annual charges for recurring charges
- Incorrectly identifying ineligible charges and/or services or products

Requests to correct M&C errors should be submitted to USAC as soon as the errors are detected by the applicant. USAC will accept and process requests until an FCDL is issued.

In this case we were indeed "removing (an) entit(y)ies accidentally.....included in FCC From 471 Block 4". We also submitted the errors to USAC as soon as they were detected and before the FCDL was issued. We therefore complied with the requirements of the guidance.

Further I am providing you with the input documents that we used from which we made an error that is best described as the "kind of error that a typist might make when entering data from one list to another".

Just to be clear we created two lists of entities when we started to complete our 471's for FY 2011.....one for the Priority 1 application and one for the Priority 2 application. A copy of the two workbooks contained in the file is attached (see attached "471 Data Entry.xlsx"). We entered the entities contained in the tab entitled "Priority 1 2012" when we populated Block 4 of the Priority 1 application and should have entered the entities contained in the tab entitled "Priority 2 2012" when we populated Block 4 of the Priority 2 application (application 829164 and the application in question in this review). We made a clerical typist error as described in the first paragraph of the guidance quoted above in red by not entering the entities correctly. The list in itself should suffice to prove that our assertion is correct and meets the criteria as outlined in the guidance.

In many cases, the PIA reviewer can determine whether the correction is allowable and, if so, complete the correction without requesting additional information. However when the nature of the correction is not apparent to the PIA reviewer, the PIA reviewer may request the appropriate source documentation to determine whether the correction is allowable. Source documentation is the documentation containing the information used to prepare the form (e.g., Item 21 Attachment, contract, vendor quote, NSLP data, etc.).

The fact that we have submitted the input documents that we used to populate Block 4 of the application should be adequate to conclude that we make a clerical error and should satisfy the requirement above, i.e. (e.g., Item 21 Attachment, contract, vendor quote, NSLP data, etc.).

I respectfully submit that we have satisfied all the requirements of the guidance listed at <http://www.universalservice.org/sl/applicants/step02/clerkal-errors.aspx> and ask that you process our RAL as submitted.

Please fax or email the requested information to my attention. If you have any questions or you do not understand what we are requesting, please feel free to contact me.

It is important that we receive all of the information requested within 15 calendar days so we can complete our review. Failure to respond may result in a reduction or denial of funding. If you need additional time to prepare your response, please let me know as soon as possible.

Should you wish to cancel your Form 471 application(s), or any of your individual funding requests, please clearly indicate in your response that it is your intention to cancel an application or funding request(s). Include in any cancellation request the Form 471 application number(s) and/or funding request number(s), and the complete name, title and signature of the authorized individual.

Thank you for your cooperation and continued support of the Universal Service Program.

Sincerely,

10/5/2012

David Gornstein

Program Compliance, USAC Schools & Libraries Division
 30 Lanidex Plaza West | Parsippany, NJ 07054
 T: 973.581.5143 | F: 973.599.6525
david.gornstein@sl.universalservice.org

From: Gornstein, David [mailto:David.GORNSTEIN@sl.universalservice.org]
Sent: Thursday, September 20, 2012 2:00 PM
To: John Hughes
Cc: 'barry.pace@dpi.nc.gov'
Subject: Appeal 829164 #1.1 7-Day Reminder Ltr 09-20-12
Importance: High

September 20, 2012

John Hughes**Wilson County School District**

cc: **Barry Pace**, NC Department of Public Instruction
 Phone 919-968-4332
 Fax:
 Email: jhughes@newhopetech.org

Application Number: **829164**

Response Due Date: **September 28, 2012**

The Program Compliance team is in the process of reviewing your appeal of Funding Year **2012** FCC Form 471 application # **829164**, to ensure that it is in compliance with the rules of the Universal Service program.

I am currently in the process of reviewing your appeal, in order to complete my review I need some additional information, as detailed below:

Issue # 1

For your FCC Form 471 Application # **829164** you are requesting the removal of the entities: Elm City Middle School, BEN: 28610; Fike High School, BEN: 28748 and Vinson-Bynum Elem School, Ben: 28751, from Worksheet A No: 1399351 for FRNs 2372018, 2372034, 2372044 and 2372056.

The Item 21 you submitted does not support the entities removal. Is the original Block 4 of your FCC Form 471 correct? **Yes** or **No**?

1. **If yes**, no further information is required and no changes will be made to your FCC Form 471.
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 Yes or **No**?

According to FCC Order (FCC 11-60), ministerial and clerical errors are defined as follows: "The applicant can amend its forms to correct clerical and ministerial errors until an FCDL is issued. Such errors include only the kinds of errors that a typist might make when entering data from one list to another, such as mistyping a number, using the wrong name or phone number, failing to enter an item from the source list onto the application, or making an arithmetic error." Additional correctable errors can be found in the FCC's Order DA-2354.

- **If you answered yes**, please provide a copy of the source documentation used to prepare your FCC Form 471 application; indicating the entities that were scheduled to receive the requested services on FRN 2372018. Examples of source documentation are contracts that cite all recipients of service, contract amendments documenting additional service to the entities in question, vendor quotes citing locations where products will be installed, RFPs, etc.
- **If you answered yes**, please provide a copy of the source documentation used to prepare your FCC Form 471 application; indicating the entities that were scheduled to receive the requested services on FRN

10/5/2012

2372034. Examples of source documentation are contracts that cite all recipients of service, contract amendments documenting additional service to the entities in question, vendor quotes citing locations where products will be installed, RFPs, etc.

- **If you answered yes, please provide a copy of the source documentation used to prepare your FCC Form 471 application; indicating the entities that were scheduled to receive the requested services on FRN 2372044.** Examples of source documentation are contracts that cite all recipients of service, contract amendments documenting additional service to the entities in question, vendor quotes citing locations where products will be installed, RFPs, etc.
- **If you answered yes, please provide a copy of the source documentation used to prepare your FCC Form 471 application; indicating the entities that were scheduled to receive the requested services on FRN 2372056.** Examples of source documentation are contracts that cite all recipients of service, contract amendments documenting additional service to the entities in question, vendor quotes citing locations where products will be installed, RFPs, etc.
- Any documentation provided should clearly identify any ineligible charges that were cost allocated out of your request.

Please fax or email the requested information to my attention. If you have any questions or you do not understand what we are requesting, please feel free to contact me.

It is important that we receive all of the information requested within 15 calendar days so we can complete our review. Failure to respond may result in a reduction or denial of funding. If you need additional time to prepare your response, please let me know as soon as possible.

Should you wish to cancel your Form 471 application(s), or any of your individual funding requests, please clearly indicate in your response that it is your intention to cancel an application or funding request(s). Include in any cancellation request the Form 471 application number(s) and/or funding request number(s), and the complete name, title and signature of the authorized individual.

Thank you for your cooperation and continued support of the Universal Service Program.

Sincerely,

David Gornstein

Program Compliance, USAC Schools & Libraries Division
30 Lanidex Plaza West | Parsippany, NJ 07054
T: 973.581.5143 | F: 973.599.6525
david.gornstein@sl.universalservice.org

cc: Barry Pace
NC Department of Public Instruction
828-756-0525
barry.pace@dpi.nc.gov

Confidentiality Notice: *The information in this e-mail and any attachments thereto is intended for the named*

10/5/2012

recipient(s) only. This e-mail, including any attachments, may contain information that is privileged and confidential and subject to legal restrictions and penalties regarding its unauthorized disclosure or other use. If you are not the intended recipient, you are hereby notified that any disclosure, copying, distribution, or the taking of any action or inaction in reliance on the contents of this e-mail and any of its attachments is **STRICTLY PROHIBITED**. If you have received this e-mail in error, please immediately notify the sender via return e-mail; delete this e-mail and all attachments from your e-mail system and your computer system and network; and destroy any paper copies you may have in your possession. Thank you for your cooperation.

10/5/2012

Wilson

Contract No. 120200509673

Products and Services Agreement

This Products and Services Agreement ("Agreement") between CENTURYLINK SALES SOLUTIONS, INC., as contracting agent on behalf of the applicable affiliated entities providing the Products and Services ("CenturyLink") and WILSON COUNTY SCHOOLS ("Customer") sets forth the terms and conditions for CenturyLink's provision of those Products and Services to Customer.

- 1. **PRODUCTS.** CenturyLink will sell to Customer the Products listed on the Products List, attached and incorporated by this reference. This Agreement begins on the date all parties have signed below ("Effective Date").
- 2. **PURCHASE ORDERS.** This Agreement controls over any Customer-issued purchase order, and any terms or conditions contained in a Customer-issued purchase order or other Customer ordering document will have no force or effect.
- 3. **UNIFORM RESOURCE LOCATORS (URLS).** References to URLs in this Agreement include any successor URLs designated by CenturyLink.
- 4. **ENTITY.** For an interim period until all work is completed to update systems and platforms related to the combination of EMBARQ and CenturyTel, and the acquisition of Qwest, the names EMBARQ and CenturyTel may be used in association with the products and services provided by CenturyLink in this Agreement and Qwest products and services will be sold under a separate agreement.

DECLINE: Customer and CenturyLink acknowledge that CenturyLink offered Customer CenturyLink™ Centurion™ Maintenance Service to support the Products and Customer declined.

CUSTOMER INITIALS *MS* CENTURYLINK INITIALS *CCB*

AGREED:

CENTURYLINK SALES SOLUTIONS, INC.

By: *Cora C. Brown*
 Printed: *Cora C. Brown*
 Title: *Sr. - Bus. Sales*
 Date: *03/14/2012*

Address for Notices: Sales Administration
 665 Lexington Avenue
 Mailstop: OHMANB0107
 Mansfield, OH 44907

And if related to a dispute to
 CenturyLink - Attn: Sr. Assistant
 General Counsel, Commercial Law
 5454 W. 110th Street
 Overland Park, KS 66211

Sales Rep: Laura Lancaster
 Sales Rep Phone: (252) 212-3629

WILSON COUNTY SCHOOLS

By: *Wynne M. Smith*
 Printed: *Wynne M. Smith*
 Title: *Exec. Director Technology*
 Date: *3/16/12*

Customer Address: 117 TARBORO ST SW
 WILSON, NC 27893-3911

Address for Notices (if different from above):

PRODUCTS LIST

1. **PRODUCTS.** CenturyLink will provide to Customer those Products identified in the CenturyLink Price Quotes, attached and incorporated by this reference (each, a "Price Quote"). The name of the local operating company providing Products to Customer is listed in each Price Quote. CenturyLink sells Products under the Standard Terms and Conditions for Communications Services and the Equipment Sales Product Annex, and other applicable annexes based on Customer's selection of specific Products and Services, all as posted at http://about.centurylink.com/legal/rates_conditions.html.

CenturyLink Price Quote Number(s): 12-005793, 12-005794

2. **PRICING.**

- 2.1 **Per Unit Price.** CenturyLink will charge Customer the per unit price listed for each Product described in each Price Quote.
- 2.2 **Non-Recurring Charges ("NRCs") or Non-recurring Rates ("NRRs").** CenturyLink will charge Customer the NRCs or NRRs listed on each Price Quote, including charges related to CenturyLink labor and shipping of the Products to Customer. For purposes of this Agreement, NRCs and NRRs have the same meaning and may be used interchangeably.
- 2.3 **Additional Charges.** Rates do not include applicable local, state, or federal taxes or surcharges that CenturyLink may bill Customer related to the Products.
- 2.4 **Additional Payment Requirements.** CenturyLink reserves the right to require Customer's payment of the amounts listed above as described below:

Down Payment Due	0.00%
Amount Due Upon Delivery of Products	0.00%
Amount Due Upon Customer Acceptance of Products	100.00%



CenturyLink

Customer Legal Name: Stantonsburg Elementary

Customer Billing Name: Wilson County Schools
117 TARBORO ST SW

Valid Until

May 1, 2012

WILSON, NC 27893-3911

Quote Number: 12-005793

Description of Work to be Performed: Wilson County schools - Stantonsburg Elementary
Wilson, NC

This proposal is for the installation of Access Points to conform to Wilson County's 470 request. For design purposes we have assumed all locations will be 1:1 student to laptop/tablet. Also assumed 30 students per classroom. Assumed 60 connections per common area, i.e. cafeteria, gymnasium, and/or auditorium. Provide all patch cables. Provide/mount cages for AP's in gyms.

Equipment pricing shown is based upon direct sale.

Description	Quantity	Unit Price	Extended Price
-	-	-	-
-	-	-	-
802.11a/g/n Fixed Unified AP; Int Ant; A Reg Domain	16	546.87	8,749.92
Cisco 1140 Series IOS WIRELESS LAN LWAPP RECOVERY	16	-	-
802.11n AP Low Profile Mounting Bracket (Default)	16	-	-
Ceiling Grid Clip for Aironet APs - Flush Mount	16	-	-
CISCO BASE 802.11a/g/n Fixed Unified AP; Int Ant (1 Yr)	16	-	-
Catalyst 2960S 24 GigE PoE 370W, 4 x SFP LAN Base	1	2,195.97	2,195.97
AC Power cord, 16AWG	1	-	-
CISCO BASE Catalyst 2960S Stack (1 Yr)	1	-	-
1000BASE-T SFP	2	217.11	434.22
802.11a/g/n Ctrlr-based AP; Ext Ant; A Reg Domain	2	656.76	1,313.52
Cisco 1260 Series IOS Wireless LAN Controller-based Recovery	2	-	-
5 GHz 3.5 dBi Straight Dipole Antenna Gray, RP-TNC	6	10.44	62.64
2.4 GHz 2.2 dBi Straight Dipole Antenna Gray, RP-TNC	6	10.44	62.64
802.11n AP Low Profile Mounting Bracket (Default)	2	-	-
Ceiling Grid Clip for Aironet APs - Recessed Mount (Default)	2	-	-
CISCO BASE 802.11a/g/n Ctrlr-based AP; Ext Ant; (1 Yr)	2	-	-
Miscellaneous and Consumables	1	158.51	158.51
Primary SKU for all upgrade options on the Cisco 5508 WC	1	-	-
25 AP Adder License for the 5508 Controller	1	6,866.59	6,866.59
-	-	-	-
-	-	-	-

SUBTOTAL: Gross Material Price	\$	19,844.01
SUBTOTAL: Gross Discount	\$	-
Net Material Price	\$	19,844.01
Labor (Includes Project Management if not shown separately below)	\$	1,752.00
Project Management	\$	279.88
Shipping	\$	126.00
TOTAL PRICE	\$	22,001.89

All Products listed on this Quote are governed by the Standard Terms and Conditions for Communications Services and the Equipment Sales Product Annex, both posted to <http://about.centurylink> plus NC Sales Tax



CenturyLink

Customer Legal Name: Springfield Middle School

Customer Billing Name: Wilson County Schools
117 TARBORO ST SW

Valid Until

May 1, 2012

WILSON, NC 27893-3911

Quote Number: 12-005793

Description of Work to be Performed: Wilson County schools - Springfield Middle School
Wilson, NC

This proposal is for the installation of Access Points to conform to Wilson County's 470 request. For design purposes we have assumed all locations will be 1:1 student to laptop/tablet. Also assumed 30 students per classroom. Assumed 60 connections per common area, i.e. cafeteria, gymnasium, and/or auditorium. Provide all patch cables. Provide/mount cages for AP's in gyms.

Equipment pricing shown is based upon direct sale.

Description	Quantity	Unit Price	Extended Price
-	-	-	-
-	-	-	-
802.11a/g/n Fixed Unified AP; Int Ant; A Reg Domain	30	546.87	16,406.10
Cisco 1140 Series IOS WIRELESS LAN LWAPP RECOVERY	30	-	-
802.11n AP Low Profile Mounting Bracket (Default)	30	-	-
Ceiling Grid Clip for Aironet APs - Flush Mount	30	-	-
CISCO BASE 802.11a/g/n Fixed Unified AP; Int Ant (1 Yr)	30	-	-
Catalyst 2960S 24 GigE PoE 370W, 4 x SFP LAN Base	5	2,195.97	10,979.85
AC Power cord, 16AWG	5	-	-
CISCO BASE Catalyst 2960S Stack (1 Yr)	5	-	-
1000BASE-T SFP	10	217.11	2,171.10
802.11a/g/n Ctrlr-based AP; Ext Ant; A Reg Domain	2	656.76	1,313.52
Cisco 1260 Series IOS Wireless LAN Controller-based Recovery	2	-	-
5 GHz 3.5 dBi Straight Dipole Antenna Gray, RP-TNC	6	10.44	62.64
2.4 GHz 2.2 dBi Straight Dipole Antenna Gray, RP-TNC	6	10.44	62.64
802.11n AP Low Profile Mounting Bracket (Default)	2	-	-
Ceiling Grid Clip for Aironet APs - Recessed Mount (Default)	2	-	-
CISCO BASE 802.11a/g/n Ctrlr-based AP; Ext Ant; (1 Yr)	2	-	-
Miscellaneous and Consumables	1	211.34	211.34
Primary SKU for all upgrade options on the Cisco 5508 WC	1	-	-
50 AP Adder License for the 5508 Controller	1	11,811.95	11,811.95
-	-	-	-
-	-	-	-
-	-	-	-

SUBTOTAL: Gross Material Price	\$	43,019.14
SUBTOTAL: Gross Discount	\$	-
Net Material Price	\$	43,019.14
Labor (Includes Project Management if not shown separately below)	\$	3,197.25
Project Management	\$	510.79
Shipping	\$	298.00
TOTAL PRICE	\$	47,025.18

All Products listed on this Quote are governed by the Standard Terms and Conditions for Communications Services and the Equipment Sales Product Annex, both posted to <http://about.centurylink.com> plus NC Sales Tax



CenturyLink

Customer Legal Name: Speight Middle School
 Customer Billing Name: Wilson County Schools
 117 TARBORO ST SW
 WILSON, NC 27893-3911
 Quote Number: 12-005793

Valid Until **May 1, 2012**

Description of Work to be Performed: Wilson County schools - Speight Middle School
 Wilson, NC

This proposal is for the installation of Access Points to conform to Wilson Countys 470 request. For design purposes we have assumed all locations will be 1:1 student to laptop/tablet. Also assumed 30 students per classroom. Assumed 60 connections per common area, i.e. cafeteria, gymnasium, and/or auditorium. Provide all patch cables. Provide/mount cages for AP's in gyms.

Equipment pricing shown is based upon direct sale.

Description	Quantity	Unit Price	Extended Price
-	-	-	-
-	-	-	-
802.11a/g/n Fixed Unified AP; Int Ant; A Reg Domain	31	546.87	16,952.97
Cisco 1140 Series IOS WIRELESS LAN LWAPP RECOVERY	31	-	-
802.11n AP Low Profile Mounting Bracket (Default)	31	-	-
Ceiling Grid Clip for Aironet APs - Flush Mount	31	-	-
CISCO BASE 802.11a/g/n Fixed Unified AP; Int Ant (1 Yr)	31	-	-
Catalyst 2960S 24 GigE PoE 370W, 4 x SFP LAN Base	4	2,195.97	8,783.88
AC Power cord, 16AWG	4	-	-
CISCO BASE Catalyst 2960S Stack (1 Yr)	4	-	-
1000BASE-T SFP	8	217.11	1,736.88
802.11a/g/n Ctrlr-based AP; Ext Ant; A Reg Domain	2	656.76	1,313.52
Cisco 1260 Series IOS Wireless LAN Controller-based Recovery	2	-	-
5 GHz 3.5 dBi Straight Dipole Antenna Gray, RP-TNC	6	10.44	62.64
2.4 GHz 2.2 dBi Straight Dipole Antenna Gray, RP-TNC	6	10.44	62.64
802.11n AP Low Profile Mounting Bracket (Default)	2	-	-
Ceiling Grid Clip for Aironet APs - Recessed Mount (Default)	2	-	-
CISCO BASE 802.11a/g/n Ctrlr-based AP; Ext Ant; (1 Yr)	2	-	-
Miscellaneous and Consumables	1	211.34	211.34
Primary SKU for all upgrade options on the Cisco 5508 WC	1	-	-
50 AP Adder License for the 5508 Controller	1	11,811.95	11,811.95
-	-	-	-
-	-	-	-
-	-	-	-
SUBTOTAL: Gross Material Price			\$ 40,935.82
SUBTOTAL: Gross Discount			\$ -
Net Material Price			\$ 40,935.82
Labor (Includes Project Management if not shown separately below)			\$ 3,220.28
Project Management			\$ 503.58
Shipping			\$ 273.00
TOTAL PRICE			\$ 44,932.68

All Products listed on this Quote are governed by the Standard Terms and Conditions for Communications Services and the Equipment Sales Product Annex, both posted to <http://about.centurylink> plus NC Sales Tax



CenturyLink

Customer Legal Name: Rock Ridge
 Customer Billing Name: Wilson County Schools
 117 TARBORO ST SW
 WILSON, NC 27893-3911
 Quote Number: 12-005793

Valid Until **May 1, 2012**

Description of Work to be Performed: Wilson County schools - Rock Ridge Elementary Wilson, NC

This proposal is for the installation of Access Points to conform to Wilson County's 470 request. For design purposes we have assumed all locations will be 1:1 student to laptop/tablet. Also assumed 30 students per classroom. Assumed 60 connections per common area, i.e. cafeteria, gymnasium, and/or auditorium. Provide all patch cables. Provide/mount cages for AP's in gyms.

Equipment pricing shown is based upon direct sale.

Description	Quantity	Unit Price	Extended Price
-	-	-	-
-	-	-	-
802.11a/g/n Fixed Unified AP; Int Ant; A Reg Domain	26	546.87	14,218.62
Cisco 1140 Series IOS WIRELESS LAN LWAPP RECOVERY	26	-	-
802.11n AP Low Profile Mounting Bracket (Default)	26	-	-
Ceiling Grid Clip for Aironet APs - Flush Mount	26	-	-
CISCO BASE 802.11a/g/n Fixed Unified AP; Int Ant (1 Yr)	26	-	-
Catalyst 2960S 24 GigE PoE 370W, 4 x SFP LAN Base	3	2,195.97	6,587.91
AC Power cord, 16AWG	3	-	-
CISCO BASE Catalyst 2960S Stack (1 Yr)	3	-	-
1000BASE-T SFP	6	217.11	1,302.66
802.11a/g/n Ctrlr-based AP; Ext Ant; A Reg Domain	2	656.76	1,313.52
Cisco 1260 Series IOS Wireless LAN Controller-based Recovery	2	-	-
5 GHz 3.5 dBi Straight Dipole Antenna Gray, RP-TNC	6	10.44	62.64
2.4 GHz 2.2 dBi Straight Dipole Antenna Gray, RP-TNC	6	10.44	62.64
802.11n AP Low Profile Mounting Bracket (Default)	2	-	-
Ceiling Grid Clip for Aironet APs - Recessed Mount (Default)	2	-	-
CISCO BASE 802.11a/g/n Ctrlr-based AP; Ext Ant; (1 Yr)	2	-	-
Miscellaneous and Consumables	1	184.93	184.93
Primary SKU for all upgrade options on the Cisco 5508 WC	1	-	-
50 AP Adder License for the 5508 Controller	1	11,811.95	11,811.95
-	-	-	-
-	-	-	-
SUBTOTAL: Gross Material Price			\$ 35,544.87
SUBTOTAL: Gross Discount			\$ -
Net Material Price			\$ 35,544.87
Labor (Includes Project Management if not shown separately below)			\$ 2,740.50
Project Management			\$ 364.85
Shipping			\$ 224.00
TOTAL PRICE			\$ 38,874.22

All Products listed on this Quote are governed by the Standard Terms and Conditions for Communications Services and the Equipment Sales Product Annex, both posted to <http://about.centurylink> plus NC Sales Tax



CenturyLink

Customer Legal Name: Darden Middle School
 Customer Billing Name: Wilson County Schools
 117 TARBORO ST SW
 WILSON, NC 27893-3911
 Quote Number: 12-005793

Valid Until **May 1, 2012**

Description of Work to be Performed: Wilson County Schools - Darden Middle School
 Wilson, NC

This proposal is for the installation of Access Points to conform to Wilson County's 470 request. For design purposes we have assumed all locations will be 1:1 student to laptop/tablet. Also assumed 30 students per classroom. Assumed 60 connections per common area, i.e. cafeteria, gymnasium, and/or auditorium. Provide all patch cables. Provide/mount cages for AP's in gyms.

Equipment pricing shown is based upon direct sale.

Description	Quantity	Unit Price	Extended Price
-	-	-	-
-	-	-	-
802.11a/g/n Fixed Unified AP; Int Ant; A Reg Domain	42	546.87	22,968.54
Cisco 1140 Series IOS WIRELESS LAN LWAPP RECOVERY	42	-	-
802.11n AP Low Profile Mounting Bracket (Default)	42	-	-
Ceiling Grid Clip for Aironet APs - Flush Mount	42	-	-
CISCO BASE 802.11a/g/n Fixed Unified AP; Int Ant (1 Yr)	42	-	-
Catalyst 2960S 24 GigE PoE 370W, 4 x SFP LAN Base	12	2,195.97	26,351.64
AC Power cord, 16AWG	12	-	-
CISCO BASE Catalyst 2960S Stack (1 Yr)	12	-	-
1000BASE-T SFP	24	217.11	5,210.64
802.11a/g/n Ctrlr-based AP; Ext Ant; A Reg Domain	5	656.76	3,283.80
Cisco 1260 Series IOS Wireless LAN Controller-based Recovery	5	-	-
5 GHz 3.5 dBi Straight Dipole Antenna Gray, RP-TNC	15	10.44	156.60
2.4 GHz 2.2 dBi Straight Dipole Antenna Gray, RP-TNC	15	10.44	156.60
802.11n AP Low Profile Mounting Bracket (Default)	5	-	-
Ceiling Grid Clip for Aironet APs - Recessed Mount (Default)	5	-	-
CISCO BASE 802.11a/g/n Ctrlr-based AP; Ext Ant; (1 Yr)	5	-	-
Miscellaneous and Consumables	1	317.01	317.01
Primary SKU for all upgrade options on the Cisco 5508 WC	1	-	-
50 AP Adder License for the 5508 Controller	1	11,811.95	11,811.95
-	-	-	-
-	-	-	-
SUBTOTAL: Gross Material Price			\$ 70,256.78
SUBTOTAL: Gross Discount			\$ -
Net Material Price			\$ 70,256.78
Labor (Includes Project Management if not shown separately below)			\$ 5,416.56
Project Management			\$ 863.28
Shipping			\$ 561.00
TOTAL PRICE			\$ 77,097.62

All Products listed on this Quote are governed by the Standard Terms and Conditions for Communications Services and the Equipment Sales Product Annex, both posted to <http://about.centurylink>. plus NC Sales Tax

Prices do not include charges for taxes, duties, tariffs, telecommunication services, or professional services such as Centurion Maintenance or Managed Network Services.



CenturyLink

Customer Legal Name: Wilson County Schools - Barnes ES
 Customer Billing Name: Wilson County Schools
 117 TARBORO ST SW
 WILSON, NC 27893-3911
 Quote Number: 12-005793

Valid Until **May 1, 2012**

Description of Work to be Performed: Wilson County schools - Barnes Elementary
 Wilson, NC

This proposal is for the installation of Access Points to conform to Wilson County's 470 request. For design purposes we have assumed all locations will be 1:1 student to laptop/tablet. Also assumed 30 students per classroom. Assumed 60 connections per common area, i.e. cafeteria, gymnasium, and/or auditorium. Provide all patch cables. Provide/mount cages for AP's in gyms.

Equipment pricing shown is based upon direct sale.

Description	Quantity	Unit Price	Extended Price
-	-	-	-
802.11a/g/n Fixed Unified AP; Int Ant; A Reg Domain	27	546.87	14,765.49
Cisco 1140 Series IOS WIRELESS LAN LWAPP RECOVERY	27	-	-
802.11n AP Low Profile Mounting Bracket (Default)	27	-	-
Ceiling Grid Clip for Aironet APs - Flush Mount	27	-	-
CISCO BASE 802.11a/g/n Fixed Unified AP; Int Ant (1 Yr)	27	-	-
Catalyst 2960S 24 GigE PoE 370W, 4 x SFP LAN Base	4	2,195.97	8,783.88
AC Power cord, 16AWG	4	-	-
CISCO BASE Catalyst 2960S Stack (1 Yr)	4	-	-
1000BASE-T SFP	8	217.11	1,736.88
802.11a/g/n Ctrlr-based AP; Ext Ant; A Reg Domain	2	656.76	1,313.52
Cisco 1260 Series IOS Wireless LAN Controller-based Recovery	2	-	-
5 GHz 3.5 dBi Straight Dipole Antenna Gray, RP-TNC	6	10.44	62.64
2.4 GHz 2.2 dBi Straight Dipole Antenna Gray, RP-TNC	6	10.44	62.64
802.11n AP Low Profile Mounting Bracket (Default)	2	-	-
Ceiling Grid Clip for Aironet APs - Recessed Mount (Default)	2	-	-
CISCO BASE 802.11a/g/n Ctrlr-based AP; Ext Ant; (1 Yr)	2	-	-
Miscellaneous and Consumables	1	211.34	211.34
Primary SKU for all upgrade options on the Cisco 5508 WC	1	-	-
50 AP Adder License for the 5508 Controller	1	11,811.95	11,811.95
-	-	-	-
-	-	-	-
SUBTOTAL: Gross Material Price			\$ 38,748.34
SUBTOTAL: Gross Discount			\$ -
Net Material Price			\$ 38,748.34
Labor (Includes Project Management if not shown separately below)			\$ 3,124.67
Project Management			\$ 431.64
Shipping			\$ 257.00
TOTAL PRICE			\$ 42,561.65

All Products listed on this Quote are governed by the Standard Terms and Conditions for Communications Services and the Equipment Sales Product Annex, both posted to http://about.centurylink.com/legal/rates_conditions.html



CenturyLink

Customer Legal Name: Wilson County Schools - Milton Daniel

Customer Billing Name: Wilson County Schools
117 TARBORO ST SW

Valid Until

May 1, 2012

WILSON, NC 27893-3911

Quote Number: 12-005793

Description of Work to be Performed: Wilson County schools - Milton Daniels Elementary
Wilson, NC

This proposal is for the installation of Access Points to conform to Wilson County's 470 request. For design purposes we have assumed all locations will be 1:1 student to laptop/tablet. Also assumed 30 students per classroom. Assumed 60 connections per common area, i.e. cafeteria, gymnasium, and/or auditorium. Provide all patch cables. Provide/mount cages for AP's in gyms.

Equipment pricing shown is based upon direct sale.

Description	Quantity	Unit Price	Extended Price
-	-	-	-
802.11a/g/n Fixed Unified AP; Int Ant; A Reg Domain	19	546.87	10,390.53
Cisco 1140 Series IOS WIRELESS LAN LWAPP RECOVERY	19	-	-
802.11n AP Low Profile Mounting Bracket (Default)	19	-	-
Ceiling Grid Clip for Aironet APs - Flush Mount	19	-	-
CISCO BASE 802.11a/g/n Fixed Unified AP; Int Ant (1 Yr)	19	-	-
Catalyst 2960S 24 GigE PoE 370W, 4 x SFP LAN Base	2	2,195.97	4,391.94
AC Power cord, 16AWG	2	-	-
CISCO BASE Catalyst 2960S Stack (1 Yr)	2	-	-
1000BASE-T SFP	4	217.11	868.44
802.11a/g/n Ctrlr-based AP; Ext Ant; A Reg Domain	2	656.76	1,313.52
Cisco 1260 Series IOS Wireless LAN Controller-based Recovery	2	-	-
5 GHz 3.5 dBi Straight Dipole Antenna Gray, RP-TNC	6	10.44	62.64
2.4 GHz 2.2 dBi Straight Dipole Antenna Gray, RP-TNC	6	10.44	62.64
802.11n AP Low Profile Mounting Bracket (Default)	2	-	-
Ceiling Grid Clip for Aironet APs - Recessed Mount (Default)	2	-	-
CISCO BASE 802.11a/g/n Ctrlr-based AP; Ext Ant; (1 Yr)	2	-	-
Miscellaneous and Consumables	1	184.93	184.93
Primary SKU for all upgrade options on the Cisco 5508 WC	1	-	-
25 AP Adder License for the 5508 Controller	1	6,866.59	6,866.59
-	-	-	-
-	-	-	-
SUBTOTAL: Gross Material Price			\$ 24,141.23
SUBTOTAL: Gross Discount			\$ -
Net Material Price			\$ 24,141.23
Labor (Includes Project Management if not shown separately below)			\$ 2,004.02
Project Management			\$ 349.85
Shipping			\$ 167.00
TOTAL PRICE			\$ 26,662.10

All Products listed on this Quote are governed by the Standard Terms and Conditions for Communications Services and the Equipment Sales Product Annex, both posted to http://about.centurylink.com/legal/rates_conditions.html

Prices do not include charges for taxes, duties, tariffs, telecommunication services, or professional services such as Centurion Maintenance or Managed Network Services.



CenturyLink

Customer Legal Name: Lucama Elementary
 Customer Billing Name: Wilson County Schools
 117 TARBORO ST SW
 WILSON, NC 27893-3911
 Quote Number: 12-005793

Valid Until **May 1, 2012**

Description of Work to be Performed: Wilson County schools - Lucama Elementary
 Wilson, NC

This proposal is for the installation of Access Points to conform to Wilson Countys 470 request. For design purposes we have assumed all locations will be 1:1 student to laptop/tablet. Also assumed 30 students per classroom. Assumed 60 connections per common area, i.e. cafeteria, gymnasium, and/or auditorium. Provide all patch cables. Provide/mount cages for AP's in gyms.

Equipment pricing shown is based upon direct sale.

Description	Quantity	Unit Price	Extended Price
-	-	-	-
-	-	-	-
802.11a/g/n Fixed Unified AP; Int Ant; A Reg Domain	26	546.87	14,218.62
Cisco 1140 Series IOS WIRELESS LAN LWAPP RECOVERY	26	-	-
802.11n AP Low Profile Mounting Bracket (Default)	26	-	-
Ceiling Grid Clip for Aironet APs - Flush Mount	26	-	-
CISCO BASE 802.11a/g/n Fixed Unified AP; Int Ant (1 Yr)	26	-	-
Catalyst 2960S 24 GigE PoE 370W, 4 x SFP LAN Base	5	2,195.97	10,979.85
AC Power cord, 16AWG	5	-	-
CISCO BASE Catalyst 2960S Stack (1 Yr)	5	-	-
1000BASE-T SFP	10	217.11	2,171.10
802.11a/g/n Ctrlr-based AP; Ext Ant; A Reg Domain	2	656.76	1,313.52
Cisco 1260 Series IOS Wireless LAN Controller-based Recovery	2	-	-
5 GHz 3.5 dBi Straight Dipole Antenna Gray, RP-TNC	6	10.44	62.64
2.4 GHz 2.2 dBi Straight Dipole Antenna Gray, RP-TNC	6	10.44	62.64
802.11n AP Low Profile Mounting Bracket (Default)	2	-	-
Ceiling Grid Clip for Aironet APs - Recessed Mount (Default)	2	-	-
CISCO BASE 802.11a/g/n Ctrlr-based AP; Ext Ant; (1 Yr)	2	-	-
Miscellaneous and Consumables	1	211.34	211.34
Primary SKU for all upgrade options on the Cisco 5508 WC	1	-	-
50 AP Adder License for the 5508 Controller	1	11,811.95	11,811.95
-	-	-	-
-	-	-	-
SUBTOTAL: Gross Material Price			\$ 40,831.66
SUBTOTAL: Gross Discount			\$ -
Net Material Price			\$ 40,831.66
Labor (Includes Project Management if not shown separately below)			\$ 2,954.83
Project Management			\$ 437.82
Shipping			\$ 282.00
TOTAL PRICE			\$ 44,506.31

All Products listed on this Quote are governed by the Standard Terms and Conditions for Communications Services and the Equipment Sales Product Annex, both posted to <http://about.centurylink>. plus NC Sales Tax

Prices do not include charges for taxes, duties, tariffs, telecommunication services, or professional services such as Centurion Maintenance or Managed Network Services.



CenturyLink

Customer Legal Name: Lee Woodard
 Customer Billing Name: Wilson County Schools
 117 TARBORO ST SW
 WILSON, NC 27893-3911
 Quote Number: 12-005793

Valid Until **May 1, 2012**

Description of Work to be Performed: Wilson County schools - Lee Woodard Elementary
 Wilson, NC

This proposal is for the installation of Access Points to conform to Wilson Countys 470 request. For design purposes we have assumed all locations will be 1:1 student to laptop/tablet. Also assumed 30 students per classroom. Assumed 60 connections per common area, i.e. cafeteria, gymnasium, and/or auditorium. Provide all patch cables. Provide/mount cages for AP's in gyms.

Equipment pricing shown is based upon direct sale.

Description	Quantity	Unit Price	Extended Price
-	-	-	-
802.11a/g/n Fixed Unified AP; Int Ant; A Reg Domain	15	546.87	8,203.05
Cisco 1140 Series IOS WIRELESS LAN LWAPP RECOVERY	15	-	-
802.11n AP Low Profile Mounting Bracket (Default)	15	-	-
Ceiling Grid Clip for Aironet APs - Flush Mount	15	-	-
CISCO BASE 802.11a/g/n Fixed Unified AP; Int Ant (1 Yr)	15	-	-
Catalyst 2960S 24 GigE PoE 370W, 4 x SFP LAN Base	2	2,195.97	4,391.94
AC Power cord, 16AWG	2	-	-
CISCO BASE Catalyst 2960S Stack (1 Yr)	2	-	-
1000BASE-T SFP	4	217.11	868.44
802.11a/g/n Ctrlr-based AP; Ext Ant; A Reg Domain	2	656.76	1,313.52
Cisco 1260 Series IOS Wireless LAN Controller-based Recovery	2	-	-
5 GHz 3.5 dBi Straight Dipole Antenna Gray, RP-TNC	6	10.44	62.64
2.4 GHz 2.2 dBi Straight Dipole Antenna Gray, RP-TNC	6	10.44	62.64
802.11n AP Low Profile Mounting Bracket (Default)	2	-	-
Ceiling Grid Clip for Aironet APs - Recessed Mount (Default)	2	-	-
CISCO BASE 802.11a/g/n Ctrlr-based AP; Ext Ant; (1 Yr)	2	-	-
Miscellaneous and Consumables	1	158.51	158.51
Primary SKU for all upgrade options on the Cisco 5508 WC	1	-	-
25 AP Adder License for the 5508 Controller	1	6,866.59	6,866.59
-	-	-	-
-	-	-	-
SUBTOTAL: Gross Material Price			\$ 21,927.33
SUBTOTAL: Gross Discount			\$ -
Net Material Price			\$ 21,927.33
Labor (Includes Project Management if not shown separately below)			\$ 1,843.28
Project Management			\$ 283.76
Shipping			\$ 151.00
TOTAL PRICE			\$ 24,205.37

All Products listed on this Quote are governed by the Standard Terms and Conditions for Communications Services and the Equipment Sales Product Annex, both posted to <http://about.centurylink>. plus NC Sales Tax



CenturyLink

Customer Legal Name: Hearne Elementary
 Customer Billing Name: Wilson County Schools
 117 TARBORO ST SW
 WILSON, NC 27893-3911
 Quote Number: 12-005793

Valid Until **May 1, 2012**

Description of Work to be Performed: Wilson County schools - Hearne Elementary
 Wilson, NC

This proposal is for the installation of Access Points to conform to Wilson County's 470 request. For design purposes we have assumed all locations will be 1:1 student to laptop/tablet. Also assumed 30 students per classroom. Assumed 60 connections per common area, i.e. cafeteria, gymnasium, and/or auditorium. Provide all patch cables. Provide/mount cages for AP's in gyms.

Equipment pricing shown is based upon direct sale.

Description	Quantity	Unit Price	Extended Price
-	-	-	-
-	-	-	-
802.11a/g/n Fixed Unified AP; Int Ant; A Reg Domain	24	546.87	13,124.88
Cisco 1140 Series IOS WIRELESS LAN LWAPP RECOVERY	24	-	-
802.11n AP Low Profile Mounting Bracket (Default)	24	-	-
Ceiling Grid Clip for Aironet APs - Flush Mount	24	-	-
CISCO BASE 802.11a/g/n Fixed Unified AP; Int Ant (1 Yr)	24	-	-
Catalyst 2960S 24 GigE PoE 370W, 4 x SFP LAN Base	2	2,195.97	4,391.94
AC Power cord, 16AWG	2	-	-
CISCO BASE Catalyst 2960S Stack (1 Yr)	2	-	-
1000BASE-T SFP	4	217.11	868.44
802.11a/g/n Ctrlr-based AP; Ext Ant; A Reg Domain	2	656.76	1,313.52
Cisco 1260 Series IOS Wireless LAN Controller-based Recovery	2	-	-
5 GHz 3.5 dBi Straight Dipole Antenna Gray, RP-TNC	6	10.44	62.64
2.4 GHz 2.2 dBi Straight Dipole Antenna Gray, RP-TNC	6	10.44	62.64
802.11n AP Low Profile Mounting Bracket (Default)	2	-	-
Ceiling Grid Clip for Aironet APs - Recessed Mount (Default)	2	-	-
CISCO BASE 802.11a/g/n Ctrlr-based AP; Ext Ant; (1 Yr)	2	-	-
Miscellaneous and Consumables	1	158.51	158.51
Primary SKU for all upgrade options on the Cisco 5508 WC	1	-	-
25 AP Adder License for the 5508 Controller	1	6,866.59	6,866.59
-	-	-	-
-	-	-	-
SUBTOTAL: Gross Material Price			\$ 26,849.16
SUBTOTAL: Gross Discount			\$ -
Net Material Price			\$ 26,849.16
Labor (Includes Project Management if not shown separately below)			\$ 2,329.49
Project Management			\$ 279.88
Shipping			\$ 187.00
TOTAL PRICE			\$ 29,645.53

All Products listed on this Quote are governed by the Standard Terms and Conditions for Communications Services and the Equipment Sales Product Annex, both posted to <http://about.centurylink.com> plus NC Sales Tax

Prices do not include charges for taxes, duties, tariffs, telecommunication services, or professional services such as Centurion Maintenance or Managed Network Services.



CenturyLink

Customer Legal Name: Gardners Elementary
 Customer Billing Name: Wilson County Schools
 117 TARBORO ST SW
 WILSON, NC 27893-3911
 Quote Number: 12-005793

Valid Until **May 1, 2012**

Description of Work to be Performed: Wilson County schools - Gardners Elementary Wilson, NC

This proposal is for the installation of Access Points to conform to Wilson Countys 470 request. For design purposes we have assumed all locations will be 1:1 student to laptop/tablet. Also assumed 30 students per classroom. Assumed 60 connections per common area, i.e. cafeteria, gymnasium, and/or auditorium. Provide all patch cables. Provide/mount cages for AP's in gyms.

Equipment pricing shown is based upon direct sale.

Description	Quantity	Unit Price	Extended Price
-	-	-	-
-	-	-	-
802.11a/g/n Fixed Unified AP; Int Ant; A Reg Domain	15	546.87	8,203.05
Cisco 1140 Series IOS WIRELESS LAN LWAPP RECOVERY	15	-	-
802.11n AP Low Profile Mounting Bracket (Default)	15	-	-
Ceiling Grid Clip for Aironet APs - Flush Mount	15	-	-
CISCO BASE 802.11a/g/n Fixed Unified AP; Int Ant (1 Yr)	15	-	-
Catalyst 2960S 24 GigE PoE 370W, 4 x SFP LAN Base	1	2,195.97	2,195.97
AC Power cord, 16AWG	1	-	-
CISCO BASE Catalyst 2960S Stack (1 Yr)	1	-	-
1000BASE-T SFP	2	217.11	434.22
802.11a/g/n Ctrlr-based AP; Ext Ant; A Reg Domain	2	656.76	1,313.52
Cisco 1260 Series IOS Wireless LAN Controller-based Recovery	2	-	-
5 GHz 3.5 dBi Straight Dipole Antenna Gray, RP-TNC	6	10.44	62.64
2.4 GHz 2.2 dBi Straight Dipole Antenna Gray, RP-TNC	6	10.44	62.64
802.11n AP Low Profile Mounting Bracket (Default)	2	-	-
Ceiling Grid Clip for Aironet APs - Recessed Mount (Default)	2	-	-
CISCO BASE 802.11a/g/n Ctrlr-based AP; Ext Ant; (1 Yr)	2	-	-
Miscellaneous and Consumables	1	158.51	158.51
Primary SKU for all upgrade options on the Cisco 5508 WC	1	-	-
25 AP Adder License for the 5508 Controller	1	6,866.59	6,866.59
-	-	-	-
-	-	-	-
SUBTOTAL: Gross Material Price			\$ 19,297.14
SUBTOTAL: Gross Discount			\$ -
Net Material Price			\$ 19,297.14
Labor (Includes Project Management if not shown separately below)			\$ 1,728.28
Project Management			\$ 345.15
Shipping			\$ 122.00
TOTAL PRICE			\$ 21,492.57

All Products listed on this Quote are governed by the Standard Terms and Conditions for Communications Services and the Equipment Sales Product Annex, both posted to http://about.centurylink.com/legal/rates_conditions.html



CenturyLink

Customer Legal Name: Forest Hills
 Customer Billing Name: Wilson County Schools
 117 TARBORO ST SW
 WILSON, NC 27893-3911
 Quote Number: 12-005793

Valid Until **May 1, 2012**

Description of Work to be Performed: Wilson County Schools - Forest Hills Elementary
 Wilson, NC

This proposal is for the installation of Access Points to conform to Wilson County's 470 request. For design purposes we have assumed all locations will be 1:1 student to laptop/tablet. Also assumed 30 students per classroom. Assumed 60 connections per common area, i.e. cafeteria, gymnasium, and/or auditorium. Provide all patch cables. Provide/mount cages for AP's in gyms.

Equipment pricing shown is based upon direct sale.

Description	Quantity	Unit Price	Extended Price
-	-	-	-
-	-	-	-
802.11a/g/n Fixed Unified AP; Int Ant; A Reg Domain	31	546.87	16,952.97
Cisco 1140 Series IOS WIRELESS LAN LWAPP RECOVERY	31	-	-
802.11n AP Low Profile Mounting Bracket (Default)	31	-	-
Ceiling Grid Clip for Aironet APs - Flush Mount	31	-	-
CISCO BASE 802.11a/g/n Fixed Unified AP; Int Ant (1 Yr)	31	-	-
Catalyst 2960S 24 GigE PoE 370W, 4 x SFP LAN Base	2	2,195.97	4,391.94
AC Power cord, 16AWG	2	-	-
CISCO BASE Catalyst 2960S Stack (1 Yr)	2	-	-
1000BASE-T SFP	4	217.11	868.44
802.11a/g/n Ctrlr-based AP; Ext Ant; A Reg Domain	2	656.76	1,313.52
Cisco 1260 Series IOS Wireless LAN Controller-based Recovery	2	-	-
5 GHz 3.5 dBi Straight Dipole Antenna Gray, RP-TNC	6	10.44	62.64
2.4 GHz 2.2 dBi Straight Dipole Antenna Gray, RP-TNC	6	10.44	62.64
802.11n AP Low Profile Mounting Bracket (Default)	2	-	-
Ceiling Grid Clip for Aironet APs - Recessed Mount (Default)	2	-	-
CISCO BASE 802.11a/g/n Ctrlr-based AP; Ext Ant; (1 Yr)	2	-	-
Miscellaneous and Consumables	1	158.51	158.51
Primary SKU for all upgrade options on the Cisco 5508 WC	1	-	-
50 AP Adder License for the 5508 Controller	1	11,811.95	11,811.95
-	-	-	-
-	-	-	-
SUBTOTAL: Gross Material Price			\$ 35,622.61
SUBTOTAL: Gross Discount			\$ -
Net Material Price			\$ 35,622.61
Labor (Includes Project Management if not shown separately below)			\$ 2,845.46
Project Management			\$ 431.64
Shipping			\$ 215.00
TOTAL PRICE			\$ 39,114.71

All Products listed on this Quote are governed by the Standard Terms and Conditions for Communications Services and the Equipment Sales Product Annex, both posted to <http://about.centurylink>. plus NC Sales Tax



CenturyLink

Customer Legal Name: Wilson County Schools - Elm City Elementary

Customer Billing Name: Wilson County Schools
117 TARBORO ST SW

Valid Until

May 1, 2012

WILSON, NC 27893-3911

Quote Number: 12-005793

Description of Work to be Performed: Wilson County schools - Elm City Elementary
Wilson, NC

This proposal is for the installation of Access Points to conform to Wilson County's 470 request. For design purposes we have assumed all locations will be 1:1 student to laptop/tablet. Also assumed 30 students per classroom. Assumed 60 connections per common area, i.e. cafeteria, gymnasium, and/or auditorium. Provide all patch cables. Provide/mount cages for AP's in gyms.

Equipment pricing shown is based upon direct sale.

Description	Quantity	Unit Price	Extended Price
-	-	-	-
802.11a/g/n Fixed Unified AP; Int Ant; A Reg Domain	21	546.87	11,484.27
Cisco 1140 Series IOS WIRELESS LAN LWAPP RECOVERY	21	-	-
802.11n AP Low Profile Mounting Bracket (Default)	21	-	-
Ceiling Grid Clip for Aironet APs - Flush Mount	21	-	-
CISCO BASE 802.11a/g/n Fixed Unified AP; Int Ant (1 Yr)	21	-	-
Catalyst 2960S 24 GigE PoE 370W, 4 x SFP LAN Base	1	2,195.97	2,195.97
AC Power cord, 16AWG	1	-	-
CISCO BASE Catalyst 2960S Stack (1 Yr)	1	-	-
1000BASE-T SFP	2	217.11	434.22
802.11a/g/n Ctrlr-based AP; Ext Ant; A Reg Domain	2	656.76	1,313.52
Cisco 1260 Series IOS Wireless LAN Controller-based Recovery	2	-	-
5 GHz 3.5 dBi Straight Dipole Antenna Gray, RP-TNC	6	10.44	62.64
2.4 GHz 2.2 dBi Straight Dipole Antenna Gray, RP-TNC	6	10.44	62.64
802.11n AP Low Profile Mounting Bracket (Default)	2	-	-
Ceiling Grid Clip for Aironet APs - Recessed Mount (Default)	2	-	-
CISCO BASE 802.11a/g/n Ctrlr-based AP; Ext Ant; (1 Yr)	2	-	-
Miscellaneous and Consumables	1	158.51	158.51
Primary SKU for all upgrade options on the Cisco 5508 WC	1	-	-
25 AP Adder License for the 5508 Controller	1	6,866.59	6,866.59
-	-	-	-
-	-	-	-
SUBTOTAL: Gross Material Price		\$	22,578.36
SUBTOTAL: Gross Discount		\$	-
Net Material Price		\$	22,578.36
Labor (Includes Project Management if not shown separately below)		\$	2,042.04
Project Management		\$	276.12
Shipping		\$	146.00
TOTAL PRICE		\$	25,042.52

All Products listed on this Quote are governed by the Standard Terms and Conditions for Communications Services and the Equipment Sales Product Annex, both posted to http://about.centurylink.com/legal/rates_conditions.html



CenturyLink

Customer Legal Name: Wilson County Schools - Beddingfield

Customer Billing Name: Wilson County Schools
117 TARBORO ST SW

Valid Until

May 1, 2012

WILSON, NC 27893-3911

Quote Number: 12-005793

Description of Work to be Performed: Wilson County schools - Beddingfield HS
Wilson, NC

This proposal is for the installation of Access Points to conform to Wilson County's 470 request. For design purposes we have assumed all locations will be 1:1 student to laptop/tablet. Also assumed 30 students per classroom. Assumed 60 connections per common area, i.e. cafeteria, gymnasium, and/or auditorium. Provide all patch cables. Provide/mount cages for AP's in gyms.

Equipment pricing shown is based upon direct sale.

Description	Quantity	Unit Price	Extended Price
-	-	-	-
802.11a/g/n Fixed Unified AP; Int Ant; A Reg Domain	39	546.87	21,327.93
Cisco 1140 Series IOS WIRELESS LAN LWAPP RECOVERY	39	-	-
802.11n AP Low Profile Mounting Bracket (Default)	39	-	-
Ceiling Grid Clip for Aironet APs - Flush Mount	39	-	-
CISCO BASE 802.11a/g/n Fixed Unified AP; Int Ant (1 Yr)	39	-	-
Catalyst 2960S 24 GigE PoE 370W, 4 x SFP LAN Base	4	2,195.97	8,783.88
AC Power cord, 16AWG	4	-	-
CISCO BASE Catalyst 2960S Stack (1 Yr)	4	-	-
1000BASE-T SFP	8	217.11	1,736.88
802.11a/g/n Ctrlr-based AP; Ext Ant; A Reg Domain	2	656.76	1,313.52
Cisco 1260 Series IOS Wireless LAN Controller-based Recovery	2	-	-
5 GHz 3.5 dBi Straight Dipole Antenna Gray, RP-TNC	6	10.44	62.64
2.4 GHz 2.2 dBi Straight Dipole Antenna Gray, RP-TNC	6	10.44	62.64
802.11n AP Low Profile Mounting Bracket (Default)	2	-	-
Ceiling Grid Clip for Aironet APs - Recessed Mount (Default)	2	-	-
CISCO BASE 802.11a/g/n Ctrlr-based AP; Ext Ant; (1 Yr)	2	-	-
Miscellaneous and Consumables	1	237.76	237.76
Primary SKU for all upgrade options on the Cisco 5508 WC	1	-	-
50 AP Adder License for the 5508 Controller	1	11,811.95	11,811.95
-	-	-	-
-	-	-	-
-	-	-	-
SUBTOTAL: Gross Material Price		\$	45,337.20
SUBTOTAL: Gross Discount		\$	-
Net Material Price		\$	45,337.20
Labor (Includes Project Management if not shown separately below)		\$	3,713.88
Project Management		\$	567.52
Shipping		\$	305.00
TOTAL PRICE		\$	49,923.60

All Products listed on this Quote are governed by the Standard Terms and Conditions for Communications Services and the Equipment Sales Product Annex, both posted to http://about.centurylink.com/legal/rates_conditions.html



CenturyLink

Customer Legal Name: Winstead Elementary
 Customer Billing Name: Wilson County Schools
 117 TARBORO ST SW
 WILSON, NC 27893-3911
 Quote Number: 12-005793

Valid Until **May 1, 2012**

Description of Work to be Performed: Wilson County schools - Winstead Elementary
 Wilson, NC

This proposal is for the installation of Access Points to conform to Wilson Countys 470 request. For design purposes we have assumed all locations will be 1:1 student to laptop/tablet. Also assumed 30 students per classroom. Assumed 60 connections per common area, i.e. cafeteria, gymnasium, and/or auditorium. Provide all patch cables. Provide/mount cages for AP's in gyms.

Equipment pricing shown is based upon direct sale.

Description	Quantity	Unit Price	Extended Price
-	-	-	-
802.11a/g/n Fixed Unified AP; Int Ant; A Reg Domain	20	546.87	10,937.40
Cisco 1140 Series IOS WIRELESS LAN LWAPP RECOVERY	20	-	-
802.11n AP Low Profile Mounting Bracket (Default)	20	-	-
Ceiling Grid Clip for Aironet APs - Flush Mount	20	-	-
CISCO BASE 802.11a/g/n Fixed Unified AP; Int Ant (1 Yr)	20	-	-
Catalyst 2960S 24 GigE PoE 370W, 4 x SFP LAN Base	2	2,195.97	4,391.94
AC Power cord, 16AWG	2	-	-
CISCO BASE Catalyst 2960S Stack (1 Yr)	2	-	-
1000BASE-T SFP	4	217.11	868.44
802.11a/g/n Ctrlr-based AP; Ext Ant; A Reg Domain	2	656.76	1,313.52
Cisco 1260 Series IOS Wireless LAN Controller-based Recovery	2	-	-
5 GHz 3.5 dBi Straight Dipole Antenna Gray, RP-TNC	6	10.44	62.64
2.4 GHz 2.2 dBi Straight Dipole Antenna Gray, RP-TNC	6	10.44	62.64
802.11n AP Low Profile Mounting Bracket (Default)	2	-	-
Ceiling Grid Clip for Aironet APs - Recessed Mount (Default)	2	-	-
CISCO BASE 802.11a/g/n Ctrlr-based AP; Ext Ant; (1 Yr)	2	-	-
Miscellaneous and Consumables	1	158.51	158.51
Primary SKU for all upgrade options on the Cisco 5508 WC	1	-	-
25 AP Adder License for the 5508 Controller	1	6,866.59	6,866.59
-	-	-	-
-	-	-	-
SUBTOTAL: Gross Material Price			\$ 24,661.68
SUBTOTAL: Gross Discount			\$ -
Net Material Price			\$ 24,661.68
Labor (Includes Project Management if not shown separately below)			\$ 2,097.01
Project Management			\$ 314.87
Shipping			\$ 171.00
TOTAL PRICE			\$ 27,244.56

All Products listed on this Quote are governed by the Standard Terms and Conditions for Communications Services and the Equipment Sales Product Annex, both posted to <http://about.centurylink> plus NC Sales Tax

SCHOOLS AND LIBRARIES FUNDING PROGRAM ADDENDUM

CenturyLink and Customer are entering into an Agreement for the provision of certain telecommunications services, equipment or both ("Service"). The Service may be eligible for discounts or other benefits under the Universal Service Fund Schools and Libraries Program established by the Telecommunications Act of 1996 ("E-Rate Program") and administered by the Universal Service Administrative Company ("USAC") or other administrative body designated by the Federal Communications Commission ("FCC"), or under state or local corollaries to the E-Rate Program (collectively, "Support"). This Addendum is an integral part of the Agreement and is binding when acknowledged by Customer or when Customer receives Service.

1. **EFFECTIVE DATE OF AGREEMENT.** The Term of the Agreement will begin according to the following option selected by Customer:

____ Option 1.	The Term will begin as stated in the Agreement. Customer is requesting Support, but agrees that it will obtain Service and be liable for payment regardless of whether it receives Support.
____ Option 2.	The Term will begin on July 1, 2012. Customer is requesting Support, but agrees that it will obtain Service and be liable for payment regardless of whether it receives Support.
____ Option 3.	The Term will begin on the last date on which both parties have signed the Agreement <u>and</u> CenturyLink has received USAC's Funding Commitment Decision Letter or a similar written commitment of Support from a state or local program administrator ("Other Funding Source"). But if CenturyLink receives USAC's Funding Commitment Decision Letter or a commitment from an Other Funding Source before July 1, 2012, the effective date of the Agreement will be July 1, 2012. Customer will be responsible for payment for Service throughout the remainder of the Term and for any amounts not covered by the Support, irrespective of the availability of Support for future years.
____ Option 4.	The Term will begin on the last date on which both parties have signed the Agreement. Customer affirms that it is not currently requesting Support for Service. The remainder of this Addendum will not apply to the Agreement if Customer selects Option 4. If Customer subsequently chooses to request Support for Service, Customer will contact CenturyLink to make appropriate arrangements.

If Customer does not indicate an affirmative choice above, CenturyLink will treat the Agreement as if Customer selected Option 4.

2. **APPLICATIONS FOR SUPPORT.** Following execution of the Agreement and if Customer chooses to seek Support for Service, Customer will take the following steps to request Support depending on the source of such funds.
- A. **USAC.** Customer will take appropriate steps to ensure that USAC receives a Form 471 application (or its successor form) and any other necessary documentation to request Support for Service. For Service provided in multiple years, Customer will submit subsequent Forms 471 to request Support. Customer will promptly provide CenturyLink with a copy of its Funding Commitment Decision Letter and all other relevant documentation requested by CenturyLink. Customer will abide by all FCC and USAC rules and obligations for receipt of Support, including but not limited to submission of Form 486 (or its successor form) confirming receipt of Service.
 - B. **Other Funding Sources.** If desired, Customer will take all necessary steps to request Support from Other Funding Sources. Customer will promptly notify CenturyLink in writing of its receipt of a Support commitment from Other Funding Sources, and will include a copy of its application and

Other Funding Source documentation in such notice to CenturyLink. **Customer will abide by all Other Funding Source rules and obligations for receipt of Support.**

3. RECEIPT OF SUPPORT.

- A. **USAC.** Customer will pay, in full, all invoices issued by CenturyLink prior to CenturyLink's receipt of notification from USAC of Customer's Form 486 filing and CenturyLink's receipt of the service worksheet. Upon notification, CenturyLink will apply discounts or reimburse Customer according to the Funding Commitment Decision Letter, Form 486 for Service delivered, and CenturyLink worksheet delineating the associated accounts. CenturyLink may require Customer to seek USAC reimbursement via Form 472 if Customer has not received its USAC Funding Commitment Decision Letter by December 31 of the funding year. All discounts or reimbursements will be retroactive to the date authorized by USAC's funding year. CenturyLink will either apply a credit to Customer's account or provide Customer with a check or credit corresponding to USAC's Support commitment as calculated after providing Service.
- B. **Other Funding Sources.** Customer will pay, in full, all invoices issued by CenturyLink prior to CenturyLink's receipt of notification from the Other Funding Source acknowledging Customer's receipt of Service. Upon notification, CenturyLink will apply discounts or reimburse Customer for Service delivered under the terms of the Agreement and corresponding to the Other Funding Source acknowledgement. These discounts or reimbursements will be retroactive to the date authorized by the Other Funding Source funding year. CenturyLink may apply a credit to Customer's account or provide Customer with a check corresponding to the Other Funding Source's Support commitment as calculated after providing Service.

4. FAILURE TO OBTAIN SUPPORT.

- A. If, for any reason other than CenturyLink's material failure to deliver Service under the terms of the Agreement, the FCC, USAC or Other Funding Sources fail to reimburse CenturyLink for Service, or if the FCC, USAC or Other Funding Sources reclaim any portion of Support paid to CenturyLink on Customer's behalf, then Customer will reimburse CenturyLink for these amounts.
- B. While CenturyLink will use commercially reasonable efforts to assist Customer in requesting Support, CenturyLink is not responsible for Customer's compliance with FCC, USAC or Other Funding Source rules and regulations, Customer's applications for Support, or any decisions or actions by the FCC, USAC or Other Funding Sources with respect to Customer.

5. TITLE TO EQUIPMENT. Any equipment for which Customer is not applying for Priority 2 Support under the E-Rate Program, and is used in the provision of Services under the Agreement, is the property of CenturyLink. Customer neither owns nor will acquire any right of ownership to any such CenturyLink-provided equipment. Upon termination or expiration of the Agreement, Customer will surrender and immediately return the CenturyLink-provided equipment to CenturyLink or will provide CenturyLink access to reclaim such equipment.

6. PRECEDENCE AND INTERPRETATION. The terms and conditions of this Addendum take precedence over all conflicting terms and conditions in the Agreement. All other terms and conditions of the Agreement remain unchanged.

Acknowledged this ____ day of _____, 20__.

Signature

Print Name

Title

Quote
FRN 2372056



QUOTATION / PRICING REQUEST
Quote # TCC-WCS-HPPL380-031912

Date: March 19, 2012
Customer: Mr. Brian Wagner
Wilson County Schools
Request: Replacement File Servers

Part Number	Description	Quantity	Price	Total
66553-B21-BDL	HP ProLiant DL380p G8 Server	29	\$5,100.00	\$147,900.00
	Tiber Creek Consulting Quote # 7475389 / Outlet ID 10105815			
	24GB Memory (12x2GB), 1333Mhz Single Ranked PC3L-10600E		incl.	
	Intel Xeon E5-2609 (2.40GHz/4-Core) Processor (PROC 1)		incl.	
	Intel Xeon E5-2609 (2.40GHz/4-Core) Processor (PROC 2)		incl.	
	Integrated Lights Out 4 (LO 4) Management		incl.	
	HP Smart Array P420i / Zero Memory Controller		incl.	
	600GB 15K RPM SAS 3.5" Enterprise Hard Drive (HD1)		incl.	
	600GB 15K RPM SAS 3.5" Enterprise Hard Drive (HD2)		incl.	
	600GB 15K RPM SAS 3.5" Enterprise Hard Drive (HD3)		incl.	
	DVD+-RW SATA Internal Drive		incl.	
	460 Watt Common Slot Gold Hot Plug Power Supply		incl.	
	3-Year On Site NBD Support / Service		incl.	
SUBTOTAL				\$147,900.00
Tax (6.75%)				\$9,983.25
TOTAL				\$157,883.25

NOTE: This quote is for a Hardware / Software Solution ONLY. Other than the manufacturer services listed, no services for either installation or support are included. Options for these other services will be provided on separate proposal(s), if required / requested.

P.O. Processing – Please attach this quote to your Purchase Order and Mail or Fax to:

Tiber Creek Consulting
10130 Mallard Creek Road, Suite 300
Charlotte, North Carolina 28262
FAX NUMBER: 704-414-3801

Or Process your order directly via North Carolina's e-Procurement system
Thank you for the opportunity to serve you. We appreciate your business!

For additional information, please contact:

David R. Lloyd
Tiber Creek Consulting, Inc.
10130 Mallard Creek Road, Suite 300
Charlotte, North Carolina 28262
david.lloyd@tibercreek.com
Voice: 704-996-3718 Fax: 704-414-3801



QUOTATION / PRICING REQUEST
Quote # TCC-WCS-HPDL380UG-031912

Date: March 19, 2012
Customer: Mr. Brian Wagner
Wilson County Schools
Request: File Server Upgrades

Part Number	Description	Quantity	Price	Total
397415-B21	8GB Memory for HP DL380 G5 Servers <i>17 Servers x 3 Memory Modules Per Server (Total of 24GB per Server)</i>	51	\$479.00	\$24,429.00
500658-B21	4GB Memory for HP DL380 G6 Servers <i>5 Servers x 6 Memory Modules Per Server (Total of 24GB per Server)</i>	30	\$189.00	\$5,670.00
507127-B21	300GB 10K Hard Drives for HP DL380 G5 Servers <i>17 Servers x 3 Hard Drives per Server (Total of 900GB per Server)</i>	51	\$339.00	\$17,289.00
581284-B21	450GB 10K Hard Drives for HP DL380 G6 Servers <i>5 Servers x 3 Hard Drives per Server (Total of 1.35TB per Server)</i>	15	\$479.00	\$7,185.00
SUBTOTAL				\$54,573.00
Tax (6.75%)				\$3,683.68
TOTAL				\$58,256.68

NOTE: This quote is for a Hardware / Software Solution ONLY. Other than the manufacturer services listed, no services for either installation or support are included. Options for these other services will be provided on separate proposal(s), if required / requested.

P.O. Processing – Please attach this quote to your Purchase Order and Mail or Fax to:

Tiber Creek Consulting
10130 Mallard Creek Road, Suite 300
Charlotte, North Carolina 28262
FAX NUMBER: 704-414-3801

Or Process your order directly via North Carolina's e-Procurement system

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David R. Lloyd
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david.lloyd@tibercreek.com
Voice: 704-996-3718 Fax: 704-414-3801

Wilson Co. BIN 126912 FRN 2372034

Quote

DELL**QUOTATION**

QUOTE #: 616097868

Customer #: 10728486

Contract #: 77ACZ

Customer Agreement #: 204-A

Quote Date: 3/19/12

Date: 3/19/12 3:43:07 PM

Customer Name: WILSON COUNTY BOARD OF EDUC

TOTAL QUOTE AMOUNT:	\$40,834.05		
Product Subtotal:	\$38,252.04		
Tax:	\$2,582.01		
Shipping & Handling:	\$0.00		
Shipping Method:	Ground	Total Number of System Groups:	0

SOFTWARE & ACCESSORIES			
Product	Quantity	Unit Price	Total
OLP WINSVRSTD 2008R2 SNGL NL ACDMC elec dwnld only (A3064375)	29	\$95.76	\$2,777.04
OLP WIN SVR CAL 2008 SNGL NL AE DEV CAL (A1533524)	5500	\$6.45	\$35,475.00
Number of S & A Items: 2		S&A Total Amount: \$38,252.04	

COMMENTS
BRIAN.WAGNER@MAIL.WIL
.K12.NC.US
TEL # 252-399-7870
BRIAN WAGNER

SALES REP:	Felix Sabo	PHONE:	512-725-0179
Email Address:	Felix_Sabo@Dell.com	Phone Ext:	7250179

Please review this quote carefully. If complete and accurate, you may place your order online at www.dell.com/qto (use quote number above). POs and payments should be made to Dell Marketing L.P.

If you do not have a separate agreement with Dell that applies to your order, please refer to www.dell.com/terms as follows:

If purchasing for your internal use, your order will be subject to Dell's Terms and Conditions of

Time Estimates and Pricing

Phase	Time
Centralized Infrastructure Installation and Configuration	15 Days
Initial Site Migration	10 Days
Individual Site Migration	3 to 5 Days per Site *

* School upgrade time estimate is based on 3 days per location if Wilson County is responsible for re-imaging all workstations and 5 days per location if Tiber Creek Consulting is responsible for re-imaging all workstations. During the first few sites, extensive testing and documenting will occur to ensure a smooth and consistent upgrade process for all remaining locations.

Part Number	Description	Quantity	Daily Rate	Annual Total
TC-SUPPT-CUST	Senior Technical Analyst - Phase I and II * Senior Level Technical Support * All Travel / Expenses are Included in Rate	25	\$1,400.00	\$35,000.00
	Volume / Education Discount (20%)	25	(\$280.00)	(\$7,000.00)
TOTAL		25	\$1,120.00	\$28,000.00

This block of engineering time is an estimate based on the proposed targeted project tasks. Amount billed will be based on the actual time spent by our engineer on this project. An accounting of that time will be included with any request for payment from Tiber Creek Consulting.

Part Number	Description	Quantity	Daily Rate	Annual Total
TC-SUPPT-CUST	Senior Technical Analyst - Phase III * Senior Level Technical Support * Based on 24 Schools / Sites (3 Days per School) * All Travel / Expenses are Included in Rate	72	\$1,400.00	\$100,800.00
	Volume / Education Discount (30%)	72	(\$420.00)	(\$30,240.00)
TOTAL		72	\$980.00	\$70,560.00



Contract and Authorization to Proceed

By signing below, I acknowledge that the work outlined in this Proposal has been explained to me thoroughly and reflects my solution requirements. I understand that I must purchase all required hardware and software prior to deployment and that any services not explicitly included in this Proposal will be billed to me for an additional fee. The Service Terms and Conditions attached are incorporated by this reference.

Customer

Organization

Signature

Date

Printed Name

Tiber Creek Consulting



Signature

March 2, 2012

Date

David R. Lloyd, Director

Printed Name

Completion of Agreement

After signing, please fax all pages to:

704-414-3801

Or Scan and e-Mail to:

david.lloyd@tibercreek.com

Mail completed document to:

Tiber Creek Consulting

10130 Mallard Creek Road, Suite 300

Charlotte, North Carolina 28262

After receiving your fax / order, we will contact you to finalize the scheduling of this contract. Please save this document for your records as it outlines the exact scope of your Network Solution.



STANDARD SERVICE TERMS AND CONDITIONS

Project Scheduling

After all of your hardware and software has shipped, you will receive a phone call to schedule your project. Regular service hours are Monday through Friday from 8:00 AM to 6:00 PM local time. For your convenience, after hours service is available for an additional fee.

Before We Arrive

- Purchase hardware and software required as specified in this Proposal
- Ensure all equipment has required network and electrical connections available
- Internet connectivity must be fully functional prior to the start of the deployment, if Internet connectivity is required as part of the network solution.
- Install cabling prior to project solution
- Gather installation disks and licensing for all software to be installed or configured
- Move unopened hardware and software to the installation locations

Project Commencement

On the initial day of your project, please be accessible via the phone numbers you provided and remember to check your messages. As consultant arrival time is approximate, we will call you if our arrival time is going to differ substantially from the estimate.

After We Leave

If you have any problems, please call your Tiber Creek Project Manager or Project Coordinator at 828-230-7817.

Statement of Conditions

The purchase agreement mutually agreed upon between you and Tiber Creek are incorporated by this reference. Pricing for the services outlined in this document are valid for up to 30 days from the date of this document.

ALL SERVICES ARE PROVIDED AS-IS. TIBER CREEK MAKES NO WARRANTIES AND HEREBY DISCLAIMS ALL WARRANTIES, WHETHER EXPRESS OR IMPLIED, INCLUDING, BUT NOT LIMITED TO, ANY IMPLIED WARRANTIES OF NON-INFRINGEMENT, MERCHANTABILITY AND FITNESS FOR A PARTICULAR PURPOSE. NEITHER TIBER CREEK NOR ITS THIRD PARTY PROVIDER WILL BE LIABLE BEYOND THE REMEDIES SET FORTH IN THIS PROPOSAL INCLUDING BUT NOT LIMITED TO LIABILITY FOR PRODUCT NOT BEING AVAILABLE FOR USE, LOST PROFITS, LOSS OF BUSINESS, OR LOST OR CORRUPTED DATA OR SOFTWARE. IN NO EVENT SHALL TIBER CREEK BE LIABLE FOR ANY CONSEQUENTIAL, SPECIAL, INDIRECT, OR PUNITIVE DAMAGES, EVEN IF ADVISED OF THE POSSIBILITY OF SUCH DAMAGES. TIBER CREEK DOES NOT TAKE RESPONSIBILITY FOR ANY THIRD PARTY CLAIM INCLUDING BUT NOT LIMITED TO CLAIMS RELATED TO WARRANTIES OR FOR ANY EFFECT ON THOSE WARRANTIES ARISING FROM THIS PROPOSAL. TIBER CREEK IS NOT RESPONSIBLE FOR ANY AMOUNT OF DAMAGES ABOVE THE AMOUNT INVOICED FOR THE APPLICABLE PRODUCT AND/OR SERVICE. NOTWITHSTANDING ANYTHING IN THIS PROPOSAL TO THE CONTRARY, THE REMEDIES SET FORTH IN THIS PROPOSAL SHALL APPLY EVEN IF SUCH REMEDIES FAIL THEIR ESSENTIAL PURPOSE.

ADDITIONAL CHARGES MAY APPLY IF YOU FAIL TO FULFILL YOUR OBLIGATIONS, ALTER YOUR TECHNOLOGY ENVIRONMENT, OR REQUEST CHANGES AND/OR ADDITIONS TO THE PROPOSAL. YOU REPRESENT YOU HAVE THE RIGHT AND AUTHORITY TO GRANT TIBER CREEK ACCESS AND USE THE SYSTEM, THE DATA ON IT, AND ALL HARDWARE AND SOFTWARE COMPONENTS.

Nondisclosure

This proposal includes data that shall not be disclosed outside of the customer and shall not be duplicated, used or disclosed, in whole or in part, for any purpose other than to evaluate this proposal. If however, a contract is awarded to Tiber Creek as a result of, and in connection with, the submission of this data, Customer shall have the right to duplicate, use or disclose the data to the extent provided in the resulting contract. This restriction does not limit the Customer's right to use information contained in this data if it is obtained from another source without restriction. The data subject to this restriction are annotated herein.



Wilson County Schools
 Priority 1 471
 FY 2012

*Block 4 Input
 sheets*

School Name	BEN	Enrollment	Responses	NLSP Eligible	%	Projected NSLP	Discount	Survey
B O Barnes Elementary	28759	485		426	88%	426	90%	no
Beddingfield High	28756	880	703	573	82%	717	90%	yes
Charles H Darden Middle	28752	367	210	196	93%	343	90%	yes
Elm City Elementary	28609	346	308	264	86%	297	90%	yes
Elm City Middle	28610	468	430	236	55%	257	80%	yes
Fike High	28748	1151	654	372	57%	655	80%	yes
Forest Hills Middle	28765	640	439	335	76%	488	90%	yes
Gardners Elementary	28608	314	255	205	80%	252	90%	yes
James Hunt High School	28760	1330	884	529	60%	796	80%	yes
John W Jones Elementary	16050553	646	563	357	63%	410	80%	yes
Lee Woodard Elementary	28601	246	192	144	75%	185	90%	yes
Lucama Elementary	28654	406	379	299	79%	320	90%	yes
Margaret Hearne	28746	536		479	89%	479	90%	no
Milton M Daniels Learning	224028	84		76	90%	76	90%	no
New Hope Elementary	28766	498	456	217	48%	237	70%	yes
Rock Ridge Elementary	28757	384	372	280	75%	381	90%	yes
Speight Middle	28758	422	271	219	81%	341	90%	yes
Springfield Middle	28655	480	349	264	76%	363	90%	yes
Stantonsburg Elementary	28714	287	207	163	79%	226	90%	yes
Toisnot Middle	28749	508	429	326	76%	386	90%	yes
Vick Elementary	16023148	376		370	98%	370	90%	no
Vinson-Bynum Elementary	28751	463	424	264	62%	288	80%	yes
Wells Elementary	28750	522		267	51%	329	80%	no
Wilson Early College	16056601	152		113	74%	113	80%	no
Winstead Elementary	28753	398		344	86%	354	90%	no
Central Office	16023638	0		0		0	84%	NIF
Adams Learning Center	28745	0		0		0	84%	NIF

Wilson County Schools
 Priority 2 471
 FY 2012

School Name	BEN	Enrollment	Responses	NLSP Eligible	%	Projected NSLP	Discount	Survey
B O Barnes Elementary	28759	485		426	88%	426	90%	no
Beddingfield High	28756	880	703	573	82%	717	90%	yes
Charles H Darden Middle	28752	367	210	196	93%	343	90%	yes
Elm City Elementary	28609	346	308	264	86%	297	90%	yes
Forest Hills Middle	28765	640	439	335	76%	488	90%	yes
Gardners Elementary	28608	314	255	205	80%	252	90%	yes
Lee Woodard Elementary	28601	246	192	144	75%	185	90%	yes
Lucama Elementary	28654	406	379	299	79%	320	90%	yes
Margaret Hearne	28746	536		479	89%	479	90%	no
Milton M Daniels	224028	84		76	90%	76	90%	no
Rock Ridge Elementary	28757	384	372	280	75%	381	90%	yes
Speight Middle	28758	422	271	219	81%	341	90%	yes
Springfield Middle	28655	480	349	264	76%	363	90%	yes
Stantonsburg Elementary	28714	287	207	163	79%	226	90%	yes
Toisnot Middle	28749	508	429	326	76%	386	90%	yes
Vick Elementary	16023148	376		370	98%	370	90%	no
Winstead Elementary	28753	398		344	86%	354	90%	no
Operations	16023640	0		0		0	84%	NIF

Wilson County Schools
 Priority 1 471
 FY 2012

School Name	BEN	Enrollment	Responses	NLSP Eligible	%	Projected NSLP	Discount	Survey
B O Barnes Elementary	28759	485		426	88%	426	90%	no
Beddingfield High	28756	880	703	573	82%	717	90%	yes
Charles H Darden Middle	28752	367	210	196	93%	343	90%	yes
Elm City Elementary	28609	346	308	264	86%	297	90%	yes
Elm City Middle	28610	468	430	236	55%	257	80%	yes
Fike High	28748	1151	654	372	57%	655	80%	yes
Forest Hills Middle	28765	640	439	335	76%	488	90%	yes
Gardners Elementary	28608	314	255	205	80%	252	90%	yes
James Hunt High School	28760	1330	884	529	60%	796	80%	yes
John W Jones Elementary	16050553	646	563	357	63%	410	80%	yes
Lee Woodard Elementary	28601	246	192	144	75%	185	90%	yes
Lucama Elementary	28654	406	379	299	79%	320	90%	yes
Margaret Hearne	28746	536		479	89%	479	90%	no
Milton M Daniels Learning	224028	84		76	90%	76	90%	no
New Hope Elementary	28766	498	456	217	48%	237	70%	yes
Rock Ridge Elementary	28757	384	372	280	75%	381	90%	yes
Speight Middle	28758	422	271	219	81%	341	90%	yes
Springfield Middle	28655	480	349	264	76%	363	90%	yes
Stantonsburg Elementary	28714	287	207	163	79%	226	90%	yes
Toisnot Middle	28749	508	429	326	76%	386	90%	yes
Vick Elementary	16023148	376		370	98%	370	90%	no
Vinson-Bynum Elementary	28751	463	424	264	62%	288	80%	yes
Wells Elementary	28750	522		267	51%	329	80%	no
Wilson Early College	16056601	152		113	74%	113	80%	no
Winstead Elementary	28753	398		344	86%	354	90%	no
Central Office	16023638	0		0		0	84%	NIF
Adams Learning Center	28745	0		0		0	84%	NIF

Exhibit 7

Wilson County Schools
 Priority 2 471
 FY 2012

School Name	BEN	Enrollment	Responses	NLSP Eligible	%	Projected NSLP	Discount	Survey
B O Barnes Elementary	28759	485		426	88%	426	90%	no
Beddingfield High	28756	880	703	573	82%	717	90%	yes
Charles H Darden Middle	28752	367	210	196	93%	343	90%	yes
Elm City Elementary	28609	346	308	264	86%	297	90%	yes
Forest Hills Middle	28765	640	439	335	76%	488	90%	yes
Gardners Elementary	28608	314	255	205	80%	252	90%	yes
Lee Woodard Elementary	28601	246	192	144	75%	185	90%	yes
Lucama Elementary	28654	406	379	299	79%	320	90%	yes
Margaret Hearne	28746	536		479	89%	479	90%	no
Milton M Daniels	224028	84		76	90%	76	90%	no
Rock Ridge Elementary	28757	384	372	280	75%	381	90%	yes
Speight Middle	28758	422	271	219	81%	341	90%	yes
Springfield Middle	28655	480	349	264	76%	363	90%	yes
Stantonsburg Elementary	28714	287	207	163	79%	226	90%	yes
Toisnot Middle	28749	508	429	326	76%	386	90%	yes
Vick Elementary	16023148	376		370	98%	370	90%	no
Winstead Elementary	28753	398		344	86%	354	90%	no
Operations	16023640	0		0		0	84%	NIF