

**Before the  
FEDERAL COMMUNICATIONS COMMISSION  
Washington, D.C. 20554**

_____ )	
In the Matter of )	
Request for Review of Decisions of the )	CC Docket No. 02-6
Universal Service Administrator )	FCC Form 471 Application #: 829164
Wilson County School District )	
North Carolina )	FRN 2372018, 2372034, 2372044, &
_____ )	2372056 (FY 2012)
_____ )	

To: Chief, Wireline Competition Bureau

**SECOND SUPPLEMENT TO REQUEST FOR REVIEW**

John W. Hughes  
Wilson County School District  
c/o New Hope Foundation  
One Valentine Lane  
Chapel Hill, NC 27516  
(919) 968-4332  
jhughes@newhopetech.org

*Contracted Consultant & Contact for  
Wilson County School District*

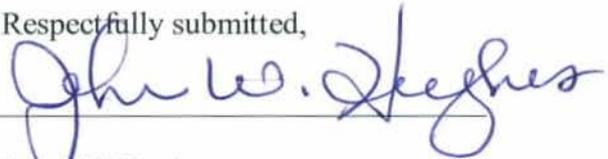
Dated: January 29, 2013

## SUMMARY

This Supplement is made to clarify the previous Supplement filed on January 17, 2013. In the January 17, 2013 Supplement the District made reference on page 12, Section VI.A. to a copy of the vendor quotes and contract for FRN 2372044. The attachment referred to was incomplete in that it did not include the CenturyLink wiring quote. Exhibit 1 to this Supplement contains the complete and accurate copy of the contract as well as a reconciliation of the FRN amount. The Products List attached to the contract were the quotes issued by CenturyLink in response to the FCC Form 470.

It should be pointed out that although the service providers did not specify the locations to receive service in their contracts for FRN's 2372018, 2372034, and 2372056, these FRN's included the same set of entities as FRN 2372044.

Respectfully submitted,



John W. Hughes  
Wilson County School District  
c/o New Hope Foundation  
One Valentine Lane  
Chapel Hill, NC 27516  
(919) 968-4332

*Contracted Consultant & Contact  
for Wilson County School District*

Dated: January 29, 2013

# EXHIBIT 1

FRN Reconciliation

CenturyLink Wiring Quote	\$ 97,547.00
CenturyLink Wireless Quote	\$ 560,330.51
State of NC Sales Tax Not Included in Wireless Quote	\$ 35,671.67
Total	\$ 693,549.18

*Winkler*

Contract No. 120200509673

### Products and Services Agreement

This Products and Services Agreement ("Agreement") between CENTURYLINK SALES SOLUTIONS, INC., as contracting agent on behalf of the applicable affiliated entities providing the Products and Services ("CenturyLink") and WILSON COUNTY SCHOOLS ("Customer") sets forth the terms and conditions for CenturyLink's provision of those Products and Services to Customer.

- 1. PRODUCTS.** CenturyLink will sell to Customer the Products listed on the Products List, attached and incorporated by this reference. This Agreement begins on the date all parties have signed below ("Effective Date").
- 2. PURCHASE ORDERS.** This Agreement controls over any Customer-issued purchase order, and any terms or conditions contained in a Customer-issued purchase order or other Customer ordering document will have no force or effect.
- 3. UNIFORM RESOURCE LOCATORS (URLS).** References to URLs in this Agreement include any successor URLs designated by CenturyLink.
- 4. ENTITY.** For an interim period until all work is completed to update systems and platforms related to the combination of EMBARQ and CenturyTel, and the acquisition of Qwest, the names EMBARQ and CenturyTel may be used in association with the products and services provided by CenturyLink in this Agreement and Qwest products and services will be sold under a separate agreement.

**DECLINE:** Customer and CenturyLink acknowledge that CenturyLink offered Customer CenturyLink™ Centurion™ Maintenance Service to support the Products and Customer declined.

CUSTOMER INITIALS *MS* CENTURYLINK INITIALS *CSB*

**AGREED:**

**CENTURYLINK SALES SOLUTIONS, INC.**

By: *Cora C. Brown*  
 Printed: *Cora C. Brown*  
 Title: *Gen. Mgr. Sales*  
 Date: *02/10/2012*

Address for Notices: Sales Administration  
 665 Lexington Avenue  
 Mailstop: OHMANB0107  
 Mansfield, OH 44907

And if related to a dispute to  
 CenturyLink - Attn: Sr. Assistant  
 General Counsel, Commercial Law  
 5454 W. 110<sup>th</sup> Street  
 Overland Park, KS 66211

Sales Rep: Laura Lancaster  
 Sales Rep Phone: (252) 212-3629

**WILSON COUNTY SCHOOLS**

By: *Wynne M. Smith*  
 Printed: *Wynne M. Smith*  
 Title: *Exec. Director Technology*  
 Date: *3/16/12*

Customer Address: 117 TARBORO ST SW  
 WILSON, NC 27893-3911

Address for Notices (if different from above):

Contract  
FRN 2372044

Contract No. 120200509673

**PRODUCTS LIST**

1. **PRODUCTS.** CenturyLink will provide to Customer those Products identified in the CenturyLink Price Quotes, attached and incorporated by this reference (each, a "Price Quote"). The name of the local operating company providing Products to Customer is listed in each Price Quote. CenturyLink sells Products under the Standard Terms and Conditions for Communications Services and the Equipment Sales Product Annex, and other applicable annexes based on Customer's selection of specific Products and Services, all as posted at [http://about.centurylink.com/legal/rates\\_conditions.html](http://about.centurylink.com/legal/rates_conditions.html).

CenturyLink Price Quote Number(s): 12-005793, 12-005794

2. **PRICING.**

- 2.1 **Per Unit Price.** CenturyLink will charge Customer the per unit price listed for each Product described in each Price Quote.
- 2.2 **Non-Recurring Charges ("NRCs") or Non-recurring Rates ("NRRs").** CenturyLink will charge Customer the NRCs or NRRs listed on each Price Quote, including charges related to CenturyLink labor and shipping of the Products to Customer. For purposes of this Agreement, NRCs and NRRs have the same meaning and may be used interchangeably.
- 2.3 **Additional Charges.** Rates do not include applicable local, state, or federal taxes or surcharges that CenturyLink may bill Customer related to the Products.
- 2.4 **Additional Payment Requirements.** CenturyLink reserves the right to require Customer's payment of the amounts listed above as described below:

<b>Down Payment Due</b>	<b>0.00%</b>
<b>Amount Due Upon Delivery of Products</b>	<b>0.00%</b>
<b>Amount Due Upon Customer Acceptance of Products</b>	<b>100.00%</b>



IP Delivers a higher standard  
of Information Productivity

Laura Lancaster  
Account Manager  
252-212-3629 Voice  
laura.lancaster@centurylink.com

Email

March 1, 2012

Wilson County Schools - Erate FY2012

Reference: Wireless AP's

**Quote # 12-005794**

Dear Wynn Smith and Brian Wagner:

CenturyLink is pleased to submit this quotation for your consideration. This quotation is based on the information supplied to CenturyLink.

### SCOPE OF WORK

#### Darden Middle School

- Furnish and install (47) Category 6 non plenum runs from MDF/IDF's.
- Mount (47) AP's marked on drawing.
- Provide a 24 port Category 6 patch panel in MDF/IDF's.
- Terminate cables on 24 port Category patch panels.
- Test and label each cable.
- Install conduit in open areas.
- Mount (2) cages for AP's in Gym
- Provide hand drawn as built to customer of AP wire runs.

<b>Materials</b>	<b>\$ 6,519.00</b>
<b>Labor</b>	<b>\$ 8,899.00</b>
<b>Total</b>	<b>\$15,418.00</b>

#### Barnes Elementary School

- Furnish and install (29) Category 6 non plenum runs from MDF/IDF's.
- Mount (29) AP's marked on drawing.
- Provide a 24 port Category 6 patch panel in MDF/IDF's.
- Terminate cables on 24 port Category patch panels.
- Test and label each cable.
- Install conduit in open areas.
- Mount (2) cages for AP's in Gym
- Provide hand drawn as built to customer of AP wire runs.

<b>Materials</b>	<b>\$2,882.00</b>
<b>Labor</b>	<b>\$3,373.00</b>
<b>Total</b>	<b>\$6,255.00</b>

#### Beddingsfield High School

- Furnish and install (41) Category 6 **plenum** runs from MDF/IDF's.

- Mount (41) AP's marked on drawing.
- Provide a 24 port Category 6 patch panel in MDF/IDF's.
- Terminate cables on 24 port Category patch panels.
- Test and label each cable.
- Mount (2) cages for AP's in Gym
- Provide hand drawn as built to customer of AP wire runs.

<b>Materials</b>	<b>\$4,427.00</b>
<b>Labor</b>	<b>\$4,626.00</b>
<b>Total</b>	<b>\$9,053.00</b>

#### Forest Hills

- Furnish and install (33) Category 6 non plenum runs from MDF/IDF's.
- Mount (33) AP's marked on drawing.
- Provide a 24 port Category 6 patch panel in MDF/IDF's.
- Terminate cables on 24 port Category patch panels.
- Test and label each cable.
- Mount (2) cages for AP's in Gym
- Provide hand drawn as built to customer of AP wire runs.

<b>Materials</b>	<b>\$2,863.00</b>
<b>Labor</b>	<b>\$3,551.00</b>
<b>Total</b>	<b>\$6,414.00</b>

#### Hearne Elementary

- Furnish and install (26) Category 6 non plenum runs from MDF/IDF's.
- Mount (26) AP's marked on drawing.
- Provide a 48 port Category 6 patch panel in MDF.
- Terminate cables on 48 port Category patch panel.
- Test and label each cable.
- Install conduit in open areas.
- Mount (2) cages for AP's in Gym
- Provide hand drawn as built to customer of AP wire runs.

<b>Materials</b>	<b>\$2,470.00</b>
<b>Labor</b>	<b>\$3,117.00</b>
<b>Total</b>	<b>\$5,587.00</b>

#### Winstead School

- Furnish and install (22) Category 6 non plenum runs from MDF/IDF's.
- Mount (22) AP's marked on drawing.
- Provide a 24 port Category 6 patch panel in MDF/IDF's.
- Terminate cables on 24 port Category patch panels.
- Test and label each cable.
- Provide hand drawn as built to customer of AP wire runs.

<b>Materials</b>	<b>\$1,956.00</b>
<b>Labor</b>	<b>\$2,367.00</b>
<b>Total</b>	<b>\$4,323.00</b>

#### Lucama Elementary

- Furnish and install (28) Category 6 non plenum runs from MDF/IDF's.
- Mount (28) AP's marked on drawing.
- Provide a 24 port Category 6 patch panel in MDF/IDF's.

- Terminate cables on 24 port Category patch panels.
- Test and label each cable.
- Mount (2) cages for AP's in Gym
- Provide hand drawn as built to customer of AP wire runs.

<b>Materials</b>	<b>\$2,976.00</b>
<b>Labor</b>	<b>\$3,051.00</b>
<b>Total</b>	<b>\$6,027.00</b>

#### Springfield Middle

- Furnish and install (32) Category 6 non plenum runs from MDF/IDF's.
- Mount (32) AP's marked on drawing.
- Provide a 24 port Category 6 patch panel in MDF/IDF's.
- Terminate cables on 24 port Category patch panels.
- Test and label each cable.
- Mount (2) cages for AP's in Gym
- Provide hand drawn as built to customer of AP wire runs.

<b>Materials</b>	<b>\$3,154.00</b>
<b>Labor</b>	<b>\$3,451.00</b>
<b>Total</b>	<b>\$6,605.00</b>

#### Rock Ridge

- Furnish and install (28) Category 6 non plenum runs from MDF/IDF's.
- Mount (28) AP's marked on drawing.
- Provide a 24 port Category 6 patch panel in MDF/IDF's.
- Terminate cables on 24 port Category patch panels.
- Test and label each cable.
- Mount (2) cages for AP's in Gym
- Provide hand drawn as built to customer of AP wire runs.

<b>Materials</b>	<b>\$2,720.00</b>
<b>Labor</b>	<b>\$3,052.00</b>
<b>Total</b>	<b>\$5,772.00</b>

#### Stantonsburg Elementary

- Furnish and install (18) Category 6 non plenum runs from MDF/IDF's.
- Mount (18) AP's marked on drawing.
- Provide a 24 port Category 6 patch panel in MDF/IDF's.
- Terminate cables on 24 port Category patch panels.
- Test and label each cable.
- Install conduit in open areas.
- Mount (2) cages for AP's in Gym
- Provide hand drawn as built to customer of AP wire runs.

<b>Materials</b>	<b>\$2,271.00</b>
<b>Labor</b>	<b>\$2,763.00</b>
<b>Total</b>	<b>\$5,034.00</b>

#### Speight Middle

- Furnish and install (33) Category 6 non plenum runs from MDF/IDF's.
- Mount (33) AP's marked on drawing.
- Provide a 24 port Category 6 patch panel in MDF/IDF's.
- Terminate cables on 24 port Category patch panels.

- Test and label each cable.
- Mount (2) cages for AP's in Gym
- Provide hand drawn as built to customer of AP wire runs.

<b>Materials</b>	<b>\$3,059.00</b>
<b>Labor</b>	<b>\$3,551.00</b>
<b>Total</b>	<b>\$6,610.00</b>

#### Lee Woodard

- Furnish and install (17) Category 6 non plenum runs from MDF/IDF's.
- Mount (17) AP's marked on drawing.
- Provide a 24 port Category 6 patch panel in MDF/IDF's.
- Provide a wall mounted 2 ft rack in IDF.
- Terminate cables on 24 port Category patch panels.
- Test and label each cable.
- Install conduit in open areas.
- Mount (2) cages for AP's in Gym
- Provide hand drawn as built to customer of AP wire runs.

<b>Materials</b>	<b>\$2,786.00</b>
<b>Labor</b>	<b>\$3,056.00</b>
<b>Total</b>	<b>\$5,842.00</b>

#### Elm City Elementary

- Furnish and install (23) Category 6 non plenum runs from MDF/IDF's.
- Mount (23) AP's marked on drawing.
- Provide a 24 port Category 6 patch panel in MDF/IDF's.
- Terminate cables on 24 port Category patch panels.
- Test and label each cable.
- Mount (2) cages for AP's in Gym
- Provide hand drawn as built to customer of AP wire runs.

<b>Materials</b>	<b>\$2,174.00</b>
<b>Labor</b>	<b>\$1,951.00</b>
<b>Total</b>	<b>\$4,125.00</b>

#### Milton Daniels

- Furnish and install (21) Category 6 non plenum runs from MDF/IDF's.
- Mount (21) AP's marked on drawing.
- Provide a 24 port Category 6 patch panel in MDF/IDF's.
- Terminate cables on 24 port Category patch panels.
- Test and label each cable.
- Install conduit in open areas.
- Mount (2) cages for AP's in Gym
- Provide hand drawn as built to customer of AP wire runs.

<b>Materials</b>	<b>\$2,553.00</b>
<b>Labor</b>	<b>\$3,373.00</b>
<b>Total</b>	<b>\$5,926.00</b>

#### Gardners Elementary

- Furnish and install (17) Category 6 non plenum runs from MDF/IDF's.
- Mount (17) AP's marked on drawing.
- Provide a 24 port Category 6 patch panel in MDF/IDF's.

- Terminate cables on 24 port Category patch panels.
- Test and label each cable.
- Mount (2) cages for AP's in Gym
- Provide hand drawn as built to customer of AP wire runs.

<b>Materials</b>	<b>\$2,604.00</b>
<b>Labor</b>	<b>\$1,951.00</b>
<b>Total</b>	<b>\$4,556.00</b>

**NOTE: This bid was priced based upon using customers existing backbone infrastructure. Any changes in scope of work will be done on a time and material basis.**

### **GENERAL INFORMATION**

- CenturyLink will have a Lead Technician on site during regular working hours. Any additions or changes in the scope of work must be directed to the Lead Technician. CenturyLink will submit a written change order request within twenty-four hours of notification of any change and will not perform any additional work until an authorized change order is submitted to CenturyLink. **Wilson County** shall provide a contact individual authorized to approve additions and/or changes.
- It is clearly understood that this work is to be done during regular working hours and that CenturyLink shall provide free and ready access to the facility.
- It is the policy of CenturyLink to keep the work site free from waste materials caused by its employees.
- Exact locations of the equipment racks, patch panel positions and user locations must be approved before the start of the project.
- All wall plate and patch panel labels shall be mechanically printed.
- Our proposal does not include the supply or installation of any active components.
- CenturyLink shall perform this installation in compliance with National, State and Local codes.

### **CERTIFICATION AND WARRANTY**

- A CenturyLink installation comes with a 1-Year guarantee on material and 1 year labor.
- CenturyLink is a corporate member of BICSI, has Registered Communications Distribution Designers (RCDD) and Registered Technicians and Installers on staff, and follows the guidelines of the Telecommunications Distribution Methods Manual for all of our installations.
- This installation shall comply with current EIA/TIA 568A and 569 Specifications unless otherwise requested by the customer.

### **TERMS AND CONDITIONS**

- CenturyLink can commence work two (2) week after receipt of order or sooner.
- We will require a signed purchase order referencing this proposal prior to commencing any work. All prices are valid for a period of thirty (30) days after date of proposal.

Thank you for the opportunity to be of service to you. If you have any questions regarding this quotation please feel free to contact me at anytime.

Sincerely,

Laura Lancaster  
Account Manager



# CenturyLink

Customer Legal Name: Wilson County Schools - Barnes ES  
 Customer Billing Name: Wilson County Schools  
 117 TARBORO ST SW  
 WILSON, NC 27893-3911  
 Quote Number: 12-005793

Valid Until: May 1, 2012

Description of Work to be Performed: Wilson County schools - Barnes Elementary  
 Wilson, NC

This proposal is for the installation of Access Points to conform to Wilson County's 470 request. For design purposes we have assumed all locations will be 1:1 student to laptop/tablet. Also assumed 30 students per classroom. Assumed 60 connections per common area, i.e. cafeteria, gymnasium, and/or auditorium. Provide all patch cables. Provide/mount cages for AP's in gyms.

*Equipment pricing shown is based upon direct sale.*

Description	Quantity	Unit Price	Extended Price
-	-	-	-
-	-	-	-
802.11a/g/n Fixed Unified AP; Int Ant; A Reg Domain	27	546.87	14,765.49
Cisco 1140 Series IOS WIRELESS LAN LWAPP RECOVERY	27	-	-
802.11n AP Low Profile Mounting Bracket (Default)	27	-	-
Ceiling Grid Clip for Aironet APs - Flush Mount	27	-	-
CISCO BASE 802.11a/g/n Fixed Unified AP; Int Ant (1 Yr)	27	-	-
Catalyst 2960S 24 GigE PoE 370W, 4 x SFP LAN Base	4	2,195.97	8,783.88
AC Power cord, 16AWG	4	-	-
CISCO BASE Catalyst 2960S Stack (1 Yr)	4	-	-
1000BASE-T SFP	8	217.11	1,736.88
802.11a/g/n Ctrlr-based AP; Ext Ant; A Reg Domain	2	656.76	1,313.52
Cisco 1260 Series IOS Wireless LAN Controller-based Recovery	2	-	-
5 GHz 3.5 dBi Straight Dipole Antenna Gray, RP-TNC	6	10.44	62.64
2.4 GHz 2.2 dBi Straight Dipole Antenna Gray, RP-TNC	6	10.44	62.64
802.11n AP Low Profile Mounting Bracket (Default)	2	-	-
Ceiling Grid Clip for Aironet APs - Recessed Mount (Default)	2	-	-
CISCO BASE 802.11a/g/n Ctrlr-based AP; Ext Ant; (1 Yr)	2	-	-
Miscellaneous and Consumables	1	211.34	211.34
Primary SKU for all upgrade options on the Cisco 5508 WC	1	-	-
50 AP Adder License for the 5508 Controller	1	11,811.95	11,811.95
-	-	-	-
-	-	-	-
SUBTOTAL: Gross Material Price .....			\$ 38,748.34
SUBTOTAL: Gross Discount .....			\$ -
Net Material Price .....			\$ 38,748.34
Labor (Includes Project Management if not shown separately below) .....			\$ 3,124.67
Project Management .....			\$ 431.64
Shipping .....			\$ 257.00
TOTAL PRICE .....			\$ 42,561.65

All Products listed on this Quote are governed by the Standard Terms and Conditions for Communications Services and the Equipment Sales Product Annex, both posted to [http://about.centurylink.com/legal/rates\\_conditions.html](http://about.centurylink.com/legal/rates_conditions.html)



# CenturyLink

Customer Legal Name: Wilson County Schools - Beddingfield

Customer Billing Name: Wilson County Schools  
117 TARBORO ST SW

Valid Until

May 1, 2012

WILSON, NC 27893-3911

Quote Number: 12-005793

Description of Work to be Performed: Wilson County schools - Beddingfield HS  
Wilson, NC

This proposal is for the installation of Access Points to conform to Wilson County's 470 request. For design purposes we have assumed all locations will be 1:1 student to laptop/tablet. Also assumed 30 students per classroom. Assumed 60 connections per common area, i.e. cafeteria, gymnasium, and/or auditorium. Provide all patch cables. Provide/mount cages for AP's in gyms.

*Equipment pricing shown is based upon direct sale.*

Description	Quantity	Unit Price	Extended Price
-	-	-	-
-	-	-	-
802.11a/g/n Fixed Unified AP; Int Ant; A Reg Domain	39	546.87	21,327.93
Cisco 1140 Series IOS WIRELESS LAN LWAPP RECOVERY	39	-	-
802.11n AP Low Profile Mounting Bracket (Default)	39	-	-
Ceiling Grid Clip for Aironet APs - Flush Mount	39	-	-
CISCO BASE 802.11a/g/n Fixed Unified AP; Int Ant (1 Yr)	39	-	-
Catalyst 2960S 24 GigE PoE 370W, 4 x SFP LAN Base	4	2,195.97	8,783.88
AC Power cord, 16AWG	4	-	-
CISCO BASE Catalyst 2960S Stack (1 Yr)	4	-	-
1000BASE-T SFP	8	217.11	1,736.88
802.11a/g/n Ctrlr-based AP; Ext Ant; A Reg Domain	2	656.76	1,313.52
Cisco 1260 Series IOS Wireless LAN Controller-based Recovery	2	-	-
5 GHz 3.5 dBi Straight Dipole Antenna Gray, RP-TNC	6	10.44	62.64
2.4 GHz 2.2 dBi Straight Dipole Antenna Gray, RP-TNC	6	10.44	62.64
802.11n AP Low Profile Mounting Bracket (Default)	2	-	-
Ceiling Grid Clip for Aironet APs - Recessed Mount (Default)	2	-	-
CISCO BASE 802.11a/g/n Ctrlr-based AP; Ext Ant; (1 Yr)	2	-	-
Miscellaneous and Consumables	1	237.76	237.76
Primary SKU for all upgrade options on the Cisco 5508 WC	1	-	-
50 AP Adder License for the 5508 Controller	1	11,811.95	11,811.95
-	-	-	-
-	-	-	-
-	-	-	-
SUBTOTAL: Gross Material Price .....			\$ 45,337.20
SUBTOTAL: Gross Discount .....			\$ -
Net Material Price .....			\$ 45,337.20
Labor (Includes Project Management if not shown separately below) .....			\$ 3,713.88
Project Management .....			\$ 567.52
Shipping .....			\$ 305.00
TOTAL PRICE .....			\$ 49,923.60

All Products listed on this Quote are governed by the Standard Terms and Conditions for Communications Services and the Equipment Sales Product Annex, both posted to [http://about.centurylink.com/legal/rates\\_conditions.html](http://about.centurylink.com/legal/rates_conditions.html)



# CenturyLink

Customer Legal Name: Darden Middle School  
 Customer Billing Name: Wilson County Schools  
 117 TARBORO ST SW  
 WILSON, NC 27893-3911  
 Quote Number: 12-005793

Valid Until **May 1, 2012**

Description of Work to be Performed: Wilson County Schools - Darden Middle School  
 Wilson, NC

This proposal is for the installation of Access Points to conform to Wilson County's 470 request. For design purposes we have assumed all locations will be 1:1 student to laptop/tablet. Also assumed 30 students per classroom. Assumed 60 connections per common area, i.e. cafeteria, gymnasium, and/or auditorium. Provide all patch cables. Provide/mount cages for AP's in gyms.

*Equipment pricing shown is based upon direct sale.*

Description	Quantity	Unit Price	Extended Price
-	-	-	-
-	-	-	-
802.11a/g/n Fixed Unified AP; Int Ant; A Reg Domain	42	546.87	22,968.54
Cisco 1140 Series IOS WIRELESS LAN LWAPP RECOVERY	42	-	-
802.11n AP Low Profile Mounting Bracket (Default)	42	-	-
Ceiling Grid Clip for Aironet APs - Flush Mount	42	-	-
CISCO BASE 802.11a/g/n Fixed Unified AP; Int Ant (1 Yr)	42	-	-
Catalyst 2960S 24 GigE PoE 370W, 4 x SFP LAN Base	12	2,195.97	26,351.64
AC Power cord, 16AWG	12	-	-
CISCO BASE Catalyst 2960S Stack (1 Yr)	12	-	-
1000BASE-T SFP	24	217.11	5,210.64
802.11a/g/n Ctrlr-based AP; Ext Ant; A Reg Domain	5	656.76	3,283.80
Cisco 1260 Series IOS Wireless LAN Controller-based Recovery	5	-	-
5 GHz 3.5 dBi Straight Dipole Antenna Gray, RP-TNC	15	10.44	156.60
2.4 GHz 2.2 dBi Straight Dipole Antenna Gray, RP-TNC	15	10.44	156.60
802.11n AP Low Profile Mounting Bracket (Default)	5	-	-
Ceiling Grid Clip for Aironet APs - Recessed Mount (Default)	5	-	-
CISCO BASE 802.11a/g/n Ctrlr-based AP; Ext Ant; (1 Yr)	5	-	-
Miscellaneous and Consumables	1	317.01	317.01
Primary SKU for all upgrade options on the Cisco 5508 WC	1	-	-
50 AP Adder License for the 5508 Controller	1	11,811.95	11,811.95
-	-	-	-
-	-	-	-
SUBTOTAL: Gross Material Price .....			\$ 70,256.78
SUBTOTAL: Gross Discount .....			\$ -
Net Material Price .....			\$ 70,256.78
Labor (Includes Project Management if not shown separately below) .....			\$ 5,416.56
Project Management .....			\$ 863.28
Shipping .....			\$ 561.00
TOTAL PRICE .....			\$ 77,097.62

All Products listed on this Quote are governed by the Standard Terms and Conditions for Communications Services and the Equipment Sales Product Annex, both posted to <http://about.centurylink.com> plus NC Sales Tax

Prices do not include charges for taxes, duties, tariffs, telecommunication services, or professional services such as Centurion Maintenance or Managed Network Services.



# CenturyLink

Customer Legal Name: Wilson County Schools - Elm City Elementary

Customer Billing Name: Wilson County Schools  
117 TARBORO ST SW

Valid Until

May 1, 2012

WILSON, NC 27893-3911

Quote Number: 12-005793

Description of Work to be Performed: Wilson County schools - Elm City Elementary  
Wilson, NC

This proposal is for the installation of Access Points to conform to Wilson County's 470 request. For design purposes we have assumed all locations will be 1:1 student to laptop/tablet. Also assumed 30 students per classroom. Assumed 60 connections per common area, i.e. cafeteria, gymnasium, and/or auditorium. Provide all patch cables. Provide/mount cages for AP's in gyms.

*Equipment pricing shown is based upon direct sale.*

Description	Quantity	Unit Price	Extended Price
-	-	-	-
802.11a/g/n Fixed Unified AP; Int Ant; A Reg Domain	21	546.87	11,484.27
Cisco 1140 Series IOS WIRELESS LAN LWAPP RECOVERY	21	-	-
802.11n AP Low Profile Mounting Bracket (Default)	21	-	-
Ceiling Grid Clip for Aironet APs - Flush Mount	21	-	-
CISCO BASE 802.11a/g/n Fixed Unified AP; Int Ant (1 Yr)	21	-	-
Catalyst 2960S 24 GigE PoE 370W, 4 x SFP LAN Base	1	2,195.97	2,195.97
AC Power cord, 16AWG	1	-	-
CISCO BASE Catalyst 2960S Stack (1 Yr)	1	-	-
1000BASE-T SFP	2	217.11	434.22
802.11a/g/n Ctrlr-based AP; Ext Ant; A Reg Domain	2	656.76	1,313.52
Cisco 1260 Series IOS Wireless LAN Controller-based Recovery	2	-	-
5 GHz 3.5 dBi Straight Dipole Antenna Gray, RP-TNC	6	10.44	62.64
2.4 GHz 2.2 dBi Straight Dipole Antenna Gray, RP-TNC	6	10.44	62.64
802.11n AP Low Profile Mounting Bracket (Default)	2	-	-
Ceiling Grid Clip for Aironet APs - Recessed Mount (Default)	2	-	-
CISCO BASE 802.11a/g/n Ctrlr-based AP; Ext Ant; (1 Yr)	2	-	-
Miscellaneous and Consumables	1	158.51	158.51
Primary SKU for all upgrade options on the Cisco 5508 WC	1	-	-
25 AP Adder License for the 5508 Controller	1	6,866.59	6,866.59
-	-	-	-
-	-	-	-
SUBTOTAL: Gross Material Price .....			\$ 22,578.36
SUBTOTAL: Gross Discount .....			\$ -
Net Material Price .....			\$ 22,578.36
Labor (Includes Project Management if not shown separately below) .....			\$ 2,042.04
Project Management .....			\$ 276.12
Shipping .....			\$ 146.00
<b>TOTAL PRICE .....</b>			<b>\$ 25,042.52</b>

All Products listed on this Quote are governed by the Standard Terms and Conditions for Communications Services and the Equipment Sales Product Annex, both posted to [http://about.centurylink.com/legal/rates\\_conditions.html](http://about.centurylink.com/legal/rates_conditions.html)



# CenturyLink

Customer Legal Name: Forest Hills  
 Customer Billing Name: Wilson County Schools  
 117 TARBORO ST SW

Valid Until **May 1, 2012**

WILSON, NC 27893-3911

Quote Number: 12-005793

Description of Work to be Performed: Wilson County Schools - Forest Hills Elementary  
 Wilson, NC

This proposal is for the installation of Access Points to conform to Wilson County's 470 request. For design purposes we have assumed all locations will be 1:1 student to laptop/tablet. Also assumed 30 students per classroom. Assumed 60 connections per common area, i.e. cafeteria, gymnasium, and/or auditorium. Provide all patch cables. Provide/mount cages for AP's in gyms.

*Equipment pricing shown is based upon direct sale.*

Description	Quantity	Unit Price	Extended Price
-	-	-	-
-	-	-	-
802.11a/g/n Fixed Unified AP; Int Ant; A Reg Domain	31	546.87	16,952.97
Cisco 1140 Series IOS WIRELESS LAN LWAPP RECOVERY	31	-	-
802.11n AP Low Profile Mounting Bracket (Default)	31	-	-
Ceiling Grid Clip for Aironet APs - Flush Mount	31	-	-
CISCO BASE 802.11a/g/n Fixed Unified AP; Int Ant (1 Yr)	31	-	-
Catalyst 2960S 24 GigE PoE 370W, 4 x SFP LAN Base	2	2,195.97	4,391.94
AC Power cord, 16AWG	2	-	-
CISCO BASE Catalyst 2960S Stack (1 Yr)	2	-	-
1000BASE-T SFP	4	217.11	868.44
802.11a/g/n Ctrlr-based AP; Ext Ant; A Reg Domain	2	656.76	1,313.52
Cisco 1260 Series IOS Wireless LAN Controller-based Recovery	2	-	-
5 GHz 3.5 dBi Straight Dipole Antenna Gray, RP-TNC	6	10.44	62.64
2.4 GHz 2.2 dBi Straight Dipole Antenna Gray, RP-TNC	6	10.44	62.64
802.11n AP Low Profile Mounting Bracket (Default)	2	-	-
Ceiling Grid Clip for Aironet APs - Recessed Mount (Default)	2	-	-
CISCO BASE 802.11a/g/n Ctrlr-based AP; Ext Ant; (1 Yr)	2	-	-
Miscellaneous and Consumables	1	158.51	158.51
Primary SKU for all upgrade options on the Cisco 5508 WC	1	-	-
50 AP Adder License for the 5508 Controller	1	11,811.95	11,811.95
-	-	-	-
-	-	-	-
SUBTOTAL: Gross Material Price .....			\$ 35,622.61
SUBTOTAL: Gross Discount .....			\$ -
Net Material Price .....			\$ 35,622.61
Labor (Includes Project Management if not shown separately below) .....			\$ 2,845.46
Project Management .....			\$ 431.64
Shipping .....			\$ 215.00
<b>TOTAL PRICE .....</b>			<b>\$ 39,114.71</b>

All Products listed on this Quote are governed by the Standard Terms and Conditions for Communications Services and the Equipment Sales Product Annex, both posted to <http://about.centurylink.com> plus NC Sales Tax

Prices do not include charges for taxes, duties, tariffs, telecommunication services, or professional services such as Centurion Maintenance or Managed Network Services.



# CenturyLink

Customer Legal Name: Gardners Elementary  
 Customer Billing Name: Wilson County Schools  
 117 TARBORO ST SW

Valid Until

May 1, 2012

WILSON, NC 27893-3911

Quote Number: 12-005793

Description of Work to be Performed: Wilson County schools - Gardners Elementary  
 Wilson, NC

This proposal is for the installation of Access Points to conform to Wilson Countys 470 request. For design purposes we have assumed all locations will be 1:1 student to laptop/tablet. Also assumed 30 students per classroom. Assumed 60 connections per common area, i.e. cafeteria, gymnasium, and/or auditorium. Provide all patch cables. Provide/mount cages for AP's in gyms.

*Equipment pricing shown is based upon direct sale.*

Description	Quantity	Unit Price	Extended Price
-	-	-	-
802.11a/g/n Fixed Unified AP; Int Ant; A Reg Domain	15	546.87	8,203.05
Cisco 1140 Series IOS WIRELESS LAN LWAPP RECOVERY	15	-	-
802.11n AP Low Profile Mounting Bracket (Default)	15	-	-
Ceiling Grid Clip for Aironet APs - Flush Mount	15	-	-
CISCO BASE 802.11a/g/n Fixed Unified AP; Int Ant (1 Yr)	15	-	-
Catalyst 2960S 24 GigE PoE 370W, 4 x SFP LAN Base	1	2,195.97	2,195.97
AC Power cord, 16AWG	1	-	-
CISCO BASE Catalyst 2960S Stack (1 Yr)	1	-	-
1000BASE-T SFP	2	217.11	434.22
802.11a/g/n Ctrlr-based AP; Ext Ant; A Reg Domain	2	656.76	1,313.52
Cisco 1260 Series IOS Wireless LAN Controller-based Recovery	2	-	-
5 GHz 3.5 dBi Straight Dipole Antenna Gray, RP-TNC	6	10.44	62.64
2.4 GHz 2.2 dBi Straight Dipole Antenna Gray, RP-TNC	6	10.44	62.64
802.11n AP Low Profile Mounting Bracket (Default)	2	-	-
Ceiling Grid Clip for Aironet APs - Recessed Mount (Default)	2	-	-
CISCO BASE 802.11a/g/n Ctrlr-based AP; Ext Ant; (1 Yr)	2	-	-
Miscellaneous and Consumables	1	158.51	158.51
Primary SKU for all upgrade options on the Cisco 5508 WC	1	-	-
25 AP Adder License for the 5508 Controller	1	6,866.59	6,866.59
-	-	-	-
-	-	-	-
SUBTOTAL: Gross Material Price .....			\$ 19,297.14
SUBTOTAL: Gross Discount .....			\$ -
Net Material Price .....			\$ 19,297.14
Labor (Includes Project Management if not shown separately below) .....			\$ 1,728.28
Project Management .....			\$ 345.15
Shipping .....			\$ 122.00
<b>TOTAL PRICE .....</b>			<b>\$ 21,492.57</b>

All Products listed on this Quote are governed by the Standard Terms and Conditions for Communications Services and the Equipment Sales Product Annex, both posted to [http://about.centurylink.com/legal/rates\\_conditions.html](http://about.centurylink.com/legal/rates_conditions.html)

Prices do not include charges for taxes, duties, tariffs, telecommunication services, or professional services such as Centurion Maintenance or Managed Network Services.



# CenturyLink

Customer Legal Name: Hearne Elementary  
 Customer Billing Name: Wilson County Schools  
 117 TARBORO ST SW  
 WILSON, NC 27893-3911  
 Quote Number: 12-005793

Valid Until **May 1, 2012**

Description of Work to be Performed: Wilson County schools - Hearne Elementary  
 Wilson, NC

This proposal is for the installation of Access Points to conform to Wilson Countys 470 request. For design purposes we have assumed all locations will be 1:1 student to laptop/tablet. Also assumed 30 students per classroom. Assumed 60 connections per common area, i.e. cafeteria, gymnasium, and/or auditorium. Provide all patch cables. Provide/mount cages for AP's in gyms.

*Equipment pricing shown is based upon direct sale.*

Description	Quantity	Unit Price	Extended Price
-	-	-	-
-	-	-	-
802.11a/g/n Fixed Unified AP; Int Ant; A Reg Domain	24	546.87	13,124.88
Cisco 1140 Series IOS WIRELESS LAN LWAPP RECOVERY	24	-	-
802.11n AP Low Profile Mounting Bracket (Default)	24	-	-
Ceiling Grid Clip for Aironet APs - Flush Mount	24	-	-
CISCO BASE 802.11a/g/n Fixed Unified AP; Int Ant (1 Yr)	24	-	-
Catalyst 2960S 24 GigE PoE 370W, 4 x SFP LAN Base	2	2,195.97	4,391.94
AC Power cord, 16AWG	2	-	-
CISCO BASE Catalyst 2960S Stack (1 Yr)	2	-	-
1000BASE-T SFP	4	217.11	868.44
802.11a/g/n Ctrlr-based AP; Ext Ant; A Reg Domain	2	656.76	1,313.52
Cisco 1260 Series IOS Wireless LAN Controller-based Recovery	2	-	-
5 GHz 3.5 dBi Straight Dipole Antenna Gray, RP-TNC	6	10.44	62.64
2.4 GHz 2.2 dBi Straight Dipole Antenna Gray, RP-TNC	6	10.44	62.64
802.11n AP Low Profile Mounting Bracket (Default)	2	-	-
Ceiling Grid Clip for Aironet APs - Recessed Mount (Default)	2	-	-
CISCO BASE 802.11a/g/n Ctrlr-based AP; Ext Ant; (1 Yr)	2	-	-
Miscellaneous and Consumables	1	158.51	158.51
Primary SKU for all upgrade options on the Cisco 5508 WC	1	-	-
25 AP Adder License for the 5508 Controller	1	6,866.59	6,866.59
-	-	-	-
-	-	-	-
SUBTOTAL: Gross Material Price .....			\$ 26,849.16
SUBTOTAL: Gross Discount .....			\$ -
Net Material Price .....			\$ 26,849.16
Labor (Includes Project Management if not shown separately below) .....			\$ 2,329.49
Project Management .....			\$ 279.88
Shipping .....			\$ 187.00
TOTAL PRICE .....			\$ 29,645.53

All Products listed on this Quote are governed by the Standard Terms and Conditions for Communications Services and the Equipment Sales Product Annex, both posted to <http://about.centurylink>. plus NC Sales Tax



# CenturyLink

Customer Legal Name: Lee Woodard  
 Customer Billing Name: Wilson County Schools  
 117 TARBORO ST SW

Valid Until

May 1, 2012

WILSON, NC 27893-3911

Quote Number: 12-005793

Description of Work to be Performed: Wilson County schools - Lee Woodard Elementary  
 Wilson, NC

This proposal is for the installation of Access Points to conform to Wilson County's 470 request. For design purposes we have assumed all locations will be 1:1 student to laptop/tablet. Also assumed 30 students per classroom. Assumed 60 connections per common area, i.e. cafeteria, gymnasium, and/or auditorium. Provide all patch cables. Provide/mount cages for AP's in gyms.

*Equipment pricing shown is based upon direct sale.*

Description	Quantity	Unit Price	Extended Price
-	-	-	-
802.11a/g/n Fixed Unified AP; Int Ant; A Reg Domain	15	546.87	8,203.05
Cisco 1140 Series IOS WIRELESS LAN LWAPP RECOVERY	15	-	-
802.11n AP Low Profile Mounting Bracket (Default)	15	-	-
Ceiling Grid Clip for Aironet APs - Flush Mount	15	-	-
CISCO BASE 802.11a/g/n Fixed Unified AP; Int Ant (1 Yr)	15	-	-
Catalyst 2960S 24 GigE PoE 370W, 4 x SFP LAN Base	2	2,195.97	4,391.94
AC Power cord, 16AWG	2	-	-
CISCO BASE Catalyst 2960S Stack (1 Yr)	2	-	-
1000BASE-T SFP	4	217.11	868.44
802.11a/g/n Ctrlr-based AP; Ext Ant; A Reg Domain	2	656.76	1,313.52
Cisco 1260 Series IOS Wireless LAN Controller-based Recovery	2	-	-
5 GHz 3.5 dBi Straight Dipole Antenna Gray, RP-TNC	6	10.44	62.64
2.4 GHz 2.2 dBi Straight Dipole Antenna Gray, RP-TNC	6	10.44	62.64
802.11n AP Low Profile Mounting Bracket (Default)	2	-	-
Ceiling Grid Clip for Aironet APs - Recessed Mount (Default)	2	-	-
CISCO BASE 802.11a/g/n Ctrlr-based AP; Ext Ant; (1 Yr)	2	-	-
Miscellaneous and Consumables	1	158.51	158.51
Primary SKU for all upgrade options on the Cisco 5508 WC	1	-	-
25 AP Adder License for the 5508 Controller	1	6,866.59	6,866.59
-	-	-	-
-	-	-	-
SUBTOTAL: Gross Material Price .....			\$ 21,927.33
SUBTOTAL: Gross Discount .....			\$ -
Net Material Price .....			\$ 21,927.33
Labor (Includes Project Management if not shown separately below) .....			\$ 1,843.28
Project Management .....			\$ 283.76
Shipping .....			\$ 151.00
<b>TOTAL PRICE .....</b>			<b>\$ 24,205.37</b>

All Products listed on this Quote are governed by the Standard Terms and Conditions for Communications Services and the Equipment Sales Product Annex, both posted to <http://about.centurylink.com> plus NC Sales Tax



# CenturyLink

Customer Legal Name: Lucama Elementary  
 Customer Billing Name: Wilson County Schools  
 117 TARBORO ST SW  
 WILSON, NC 27893-3911  
 Quote Number: 12-005793

Valid Until **May 1, 2012**

Description of Work to be Performed: Wilson County schools - Lucama Elementary  
 Wilson, NC

This proposal is for the installation of Access Points to conform to Wilson County's 470 request. For design purposes we have assumed all locations will be 1:1 student to laptop/tablet. Also assumed 30 students per classroom. Assumed 60 connections per common area, i.e. cafeteria, gymnasium, and/or auditorium. Provide all patch cables. Provide/mount cages for AP's in gyms.

*Equipment pricing shown is based upon direct sale.*

Description	Quantity	Unit Price	Extended Price
-	-	-	-
802.11a/g/n Fixed Unified AP; Int Ant; A Reg Domain	26	546.87	14,218.62
Cisco 1140 Series IOS WIRELESS LAN LWAPP RECOVERY	26	-	-
802.11n AP Low Profile Mounting Bracket (Default)	26	-	-
Ceiling Grid Clip for Aironet APs - Flush Mount	26	-	-
CISCO BASE 802.11a/g/n Fixed Unified AP; Int Ant (1 Yr)	26	-	-
Catalyst 2960S 24 GigE PoE 370W, 4 x SFP LAN Base	5	2,195.97	10,979.85
AC Power cord, 16AWG	5	-	-
CISCO BASE Catalyst 2960S Stack (1 Yr)	5	-	-
1000BASE-T SFP	10	217.11	2,171.10
802.11a/g/n Ctrlr-based AP; Ext Ant; A Reg Domain	2	656.76	1,313.52
Cisco 1260 Series IOS Wireless LAN Controller-based Recovery	2	-	-
5 GHz 3.5 dBi Straight Dipole Antenna Gray, RP-TNC	6	10.44	62.64
2.4 GHz 2.2 dBi Straight Dipole Antenna Gray, RP-TNC	6	10.44	62.64
802.11n AP Low Profile Mounting Bracket (Default)	2	-	-
Ceiling Grid Clip for Aironet APs - Recessed Mount (Default)	2	-	-
CISCO BASE 802.11a/g/n Ctrlr-based AP; Ext Ant; (1 Yr)	2	-	-
Miscellaneous and Consumables	1	211.34	211.34
Primary SKU for all upgrade options on the Cisco 5508 WC	1	-	-
50 AP Adder License for the 5508 Controller	1	11,811.95	11,811.95
-	-	-	-
-	-	-	-
SUBTOTAL: Gross Material Price .....		\$	40,831.66
SUBTOTAL: Gross Discount .....		\$	-
Net Material Price .....		\$	40,831.66
Labor (Includes Project Management if not shown separately below) .....		\$	2,954.83
Project Management .....		\$	437.82
Shipping .....		\$	282.00
<b>TOTAL PRICE .....</b>		<b>\$</b>	<b>44,506.31</b>

All Products listed on this Quote are governed by the Standard Terms and Conditions for Communications Services and the Equipment Sales Product Annex, both posted to <http://about.centurylink.com> plus NC Sales Tax



# CenturyLink

Customer Legal Name: Wilson County Schools - Milton Daniel  
 Customer Billing Name: Wilson County Schools  
 117 TARBORO ST SW  
 WILSON, NC 27893-3911  
 Quote Number: 12-005793

Valid Until **May 1, 2012**

Description of Work to be Performed: Wilson County schools - Milton Daniels Elementary  
 Wilson, NC

This proposal is for the installation of Access Points to conform to Wilson Countys 470 request. For design purposes we have assumed all locations will be 1:1 student to laptop/tablet. Also assumed 30 students per classroom. Assumed 60 connections per common area, i.e. cafeteria, gymnasium, and/or auditorium. Provide all patch cables. Provide/mount cages for AP's in gyms.

*Equipment pricing shown is based upon direct sale.*

Description	Quantity	Unit Price	Extended Price
-	-	-	-
-	-	-	-
802.11a/g/n Fixed Unified AP; Int Ant; A Reg Domain	19	546.87	10,390.53
Cisco 1140 Series IOS WIRELESS LAN LWAPP RECOVERY	19	-	-
802.11n AP Low Profile Mounting Bracket (Default)	19	-	-
Ceiling Grid Clip for Aironet APs - Flush Mount	19	-	-
CISCO BASE 802.11a/g/n Fixed Unified AP; Int Ant (1 Yr)	19	-	-
Catalyst 2960S 24 GigE PoE 370W, 4 x SFP LAN Base	2	2,195.97	4,391.94
AC Power cord, 16AWG	2	-	-
CISCO BASE Catalyst 2960S Stack (1 Yr)	2	-	-
1000BASE-T SFP	4	217.11	868.44
802.11a/g/n Ctrlr-based AP; Ext Ant; A Reg Domain	2	656.76	1,313.52
Cisco 1260 Series IOS Wireless LAN Controller-based Recovery	2	-	-
5 GHz 3.5 dBi Straight Dipole Antenna Gray, RP-TNC	6	10.44	62.64
2.4 GHz 2.2 dBi Straight Dipole Antenna Gray, RP-TNC	6	10.44	62.64
802.11n AP Low Profile Mounting Bracket (Default)	2	-	-
Ceiling Grid Clip for Aironet APs - Recessed Mount (Default)	2	-	-
CISCO BASE 802.11a/g/n Ctrlr-based AP; Ext Ant; (1 Yr)	2	-	-
Miscellaneous and Consumables	1	184.93	184.93
Primary SKU for all upgrade options on the Cisco 5508 WC	1	-	-
25 AP Adder License for the 5508 Controller	1	6,866.59	6,866.59
-	-	-	-
-	-	-	-
SUBTOTAL: Gross Material Price .....			\$ 24,141.23
SUBTOTAL: Gross Discount .....			\$ -
Net Material Price .....			\$ 24,141.23
Labor (Includes Project Management if not shown separately below) .....			\$ 2,004.02
Project Management .....			\$ 349.85
Shipping .....			\$ 167.00
<b>TOTAL PRICE .....</b>			<b>\$ 26,662.10</b>

All Products listed on this Quote are governed by the Standard Terms and Conditions for Communications Services and the Equipment Sales Product Annex, both posted to [http://about.centurylink.com/legal/rates\\_conditions.html](http://about.centurylink.com/legal/rates_conditions.html)



# CenturyLink

Customer Legal Name: Rock Ridge  
 Customer Billing Name: Wilson County Schools  
 117 TARBORO ST SW  
 WILSON, NC 27893-3911  
 Quote Number: 12-005793

Valid Until **May 1, 2012**

Description of Work to be Performed: Wilson County schools - Rock Ridge Elementary  
 Wilson, NC

This proposal is for the installation of Access Points to conform to Wilson County's 470 request. For design purposes we have assumed all locations will be 1:1 student to laptop/tablet. Also assumed 30 students per classroom. Assumed 60 connections per common area, i.e. cafeteria, gymnasium, and/or auditorium. Provide all patch cables. Provide/mount cages for AP's in gyms.

*Equipment pricing shown is based upon direct sale.*

Description	Quantity	Unit Price	Extended Price
-	-	-	-
-	-	-	-
802.11a/g/n Fixed Unified AP; Int Ant; A Reg Domain	26	546.87	14,218.62
Cisco 1140 Series IOS WIRELESS LAN LWAPP RECOVERY	26	-	-
802.11n AP Low Profile Mounting Bracket (Default)	26	-	-
Ceiling Grid Clip for Aironet APs - Flush Mount	26	-	-
CISCO BASE 802.11a/g/n Fixed Unified AP; Int Ant (1 Yr)	26	-	-
Catalyst 2960S 24 GigE PoE 370W, 4 x SFP LAN Base	3	2,195.97	6,587.91
AC Power cord, 16AWG	3	-	-
CISCO BASE Catalyst 2960S Stack (1 Yr)	3	-	-
1000BASE-T SFP	6	217.11	1,302.66
802.11a/g/n Ctrlr-based AP; Ext Ant; A Reg Domain	2	656.76	1,313.52
Cisco 1260 Series IOS Wireless LAN Controller-based Recovery	2	-	-
5 GHz 3.5 dBi Straight Dipole Antenna Gray, RP-TNC	6	10.44	62.64
2.4 GHz 2.2 dBi Straight Dipole Antenna Gray, RP-TNC	6	10.44	62.64
802.11n AP Low Profile Mounting Bracket (Default)	2	-	-
Ceiling Grid Clip for Aironet APs - Recessed Mount (Default)	2	-	-
CISCO BASE 802.11a/g/n Ctrlr-based AP; Ext Ant; (1 Yr)	2	-	-
Miscellaneous and Consumables	1	184.93	184.93
Primary SKU for all upgrade options on the Cisco 5508 WC	1	-	-
50 AP Adder License for the 5508 Controller	1	11,811.95	11,811.95
-	-	-	-
-	-	-	-
SUBTOTAL: Gross Material Price .....			\$ 35,544.87
SUBTOTAL: Gross Discount .....			\$ -
Net Material Price .....			\$ 35,544.87
Labor (Includes Project Management if not shown separately below) .....			\$ 2,740.50
Project Management .....			\$ 364.85
Shipping .....			\$ 224.00
<b>TOTAL PRICE .....</b>			<b>\$ 38,874.22</b>

All Products listed on this Quote are governed by the Standard Terms and Conditions for Communications Services and the Equipment Sales Product Annex, both posted to <http://about.centurylink.com> plus NC Sales Tax



# CenturyLink

Customer Legal Name: Speight Middle School  
 Customer Billing Name: Wilson County Schools  
 117 TARBORO ST SW

Valid Until

May 1, 2012

WILSON, NC 27893-3911

Quote Number: 12-005793

Description of Work to be Performed: Wilson County schools - Speight Middle School  
 Wilson, NC

This proposal is for the installation of Access Points to conform to Wilson Countys 470 request. For design purposes we have assumed all locations will be 1:1 student to laptop/tablet. Also assumed 30 students per classroom. Assumed 60 connections per common area, i.e. cafeteria, gymnasium, and/or auditorium. Provide all patch cables. Provide/mount cages for AP's in gyms.

*Equipment pricing shown is based upon direct sale.*

Description	Quantity	Unit Price	Extended Price
-	-	-	-
-	-	-	-
802.11a/g/n Fixed Unified AP; Int Ant; A Reg Domain	31	546.87	16,952.97
Cisco 1140 Series IOS WIRELESS LAN LWAPP RECOVERY	31	-	-
802.11n AP Low Profile Mounting Bracket (Default)	31	-	-
Ceiling Grid Clip for Aironet APs - Flush Mount	31	-	-
CISCO BASE 802.11a/g/n Fixed Unified AP; Int Ant (1 Yr)	31	-	-
Catalyst 2960S 24 GigE PoE 370W, 4 x SFP LAN Base	4	2,195.97	8,783.88
AC Power cord, 16AWG	4	-	-
CISCO BASE Catalyst 2960S Stack (1 Yr)	4	-	-
1000BASE-T SFP	8	217.11	1,736.88
802.11a/g/n Ctrlr-based AP; Ext Ant; A Reg Domain	2	656.76	1,313.52
Cisco 1260 Series IOS Wireless LAN Controller-based Recovery	2	-	-
5 GHz 3.5 dBi Straight Dipole Antenna Gray, RP-TNC	6	10.44	62.64
2.4 GHz 2.2 dBi Straight Dipole Antenna Gray, RP-TNC	6	10.44	62.64
802.11n AP Low Profile Mounting Bracket (Default)	2	-	-
Ceiling Grid Clip for Aironet APs - Recessed Mount (Default)	2	-	-
CISCO BASE 802.11a/g/n Ctrlr-based AP; Ext Ant; (1 Yr)	2	-	-
Miscellaneous and Consumables	1	211.34	211.34
Primary SKU for all upgrade options on the Cisco 5508 WC	1	-	-
50 AP Adder License for the 5508 Controller	1	11,811.95	11,811.95
-	-	-	-
-	-	-	-
-	-	-	-
SUBTOTAL: Gross Material Price .....			\$ 40,935.82
SUBTOTAL: Gross Discount .....			\$ -
Net Material Price .....			\$ 40,935.82
Labor (Includes Project Management if not shown separately below) .....			\$ 3,220.28
Project Management .....			\$ 503.58
Shipping .....			\$ 273.00
TOTAL PRICE .....			\$ 44,932.68

All Products listed on this Quote are governed by the Standard Terms and Conditions for Communications Services and the Equipment Sales Product Annex, both posted to <http://about.centurylink.com> plus NC Sales Tax

Prices do not include charges for taxes, duties, tariffs, telecommunication services, or professional services such as Centurion Maintenance or Managed Network Services.



**CenturyLink**

Customer Legal Name: Springfield Middle School

Customer Billing Name: Wilson County Schools

117 TARBORO ST SW

-

WILSON, NC 27893-3911

Quote Number: 12-005793

Valid Until

May 1, 2012

Description of Work to be Performed:

Wilson County schools - Springfield Middle School  
Wilson, NC

This proposal is for the installation of Access Points to conform to Wilson County's 470 request. For design purposes we have assumed all locations will be 1:1 student to laptop/tablet. Also assumed 30 students per classroom. Assumed 60 connections per common area, i.e. cafeteria, gymnasium, and/or auditorium. Provide all patch cables. Provide/mount cages for AP's in gyms.

*Equipment pricing shown is based upon direct sale.*

Description	Quantity	Unit Price	Extended Price
-	-	-	-
-	-	-	-
802.11a/g/n Fixed Unified AP; Int Ant; A Reg Domain	30	546.87	16,406.10
Cisco 1140 Series IOS WIRELESS LAN LWAPP RECOVERY	30	-	-
802.11n AP Low Profile Mounting Bracket (Default)	30	-	-
Ceiling Grid Clip for Aironet APs - Flush Mount	30	-	-
CISCO BASE 802.11a/g/n Fixed Unified AP; Int Ant (1 Yr)	30	-	-
Catalyst 2960S 24 GigE PoE 370W, 4 x SFP LAN Base	5	2,195.97	10,979.85
AC Power cord, 16AWG	5	-	-
CISCO BASE Catalyst 2960S Stack (1 Yr)	5	-	-
1000BASE-T SFP	10	217.11	2,171.10
802.11a/g/n Ctrlr-based AP; Ext Ant; A Reg Domain	2	656.76	1,313.52
Cisco 1260 Series IOS Wireless LAN Controller-based Recovery	2	-	-
5 GHz 3.5 dBi Straight Dipole Antenna Gray, RP-TNC	6	10.44	62.64
2.4 GHz 2.2 dBi Straight Dipole Antenna Gray, RP-TNC	6	10.44	62.64
802.11n AP Low Profile Mounting Bracket (Default)	2	-	-
Ceiling Grid Clip for Aironet APs - Recessed Mount (Default)	2	-	-
CISCO BASE 802.11a/g/n Ctrlr-based AP; Ext Ant; (1 Yr)	2	-	-
Miscellaneous and Consumables	1	211.34	211.34
Primary SKU for all upgrade options on the Cisco 5508 WC	1	-	-
50 AP Adder License for the 5508 Controller	1	11,811.95	11,811.95
-	-	-	-
-	-	-	-
-	-	-	-
SUBTOTAL: Gross Material Price .....			\$ 43,019.14
SUBTOTAL: Gross Discount .....			\$ -
Net Material Price .....			\$ 43,019.14
Labor (Includes Project Management if not shown separately below) .....			\$ 3,197.25
Project Management .....			\$ 510.79
Shipping .....			\$ 298.00
TOTAL PRICE .....			\$ 47,025.18

All Products listed on this Quote are governed by the Standard Terms and Conditions for Communications Services and the Equipment Sales Product Annex, both posted to <http://about.centurylink.com> plus NC Sales Tax



# CenturyLink

Customer Legal Name: Stantonsburg Elementary

Customer Billing Name: Wilson County Schools  
117 TARBORO ST SW

Valid Until

May 1, 2012

WILSON, NC 27893-3911

Quote Number: 12-005793

Description of Work to be Performed: Wilson County schools - Stantonsburg Elementary  
Wilson, NC

This proposal is for the installation of Access Points to conform to Wilson County's 470 request. For design purposes we have assumed all locations will be 1:1 student to laptop/tablet. Also assumed 30 students per classroom. Assumed 60 connections per common area, i.e. cafeteria, gymnasium, and/or auditorium. Provide all patch cables. Provide/mount cages for AP's in gyms.

*Equipment pricing shown is based upon direct sale.*

Description	Quantity	Unit Price	Extended Price
-	-	-	-
-	-	-	-
802.11a/g/n Fixed Unified AP; Int Ant; A Reg Domain	16	546.87	8,749.92
Cisco 1140 Series IOS WIRELESS LAN LWAPP RECOVERY	16	-	-
802.11n AP Low Profile Mounting Bracket (Default)	16	-	-
Ceiling Grid Clip for Aironet APs - Flush Mount	16	-	-
CISCO BASE 802.11a/g/n Fixed Unified AP; Int Ant (1 Yr)	16	-	-
Catalyst 2960S 24 GigE PoE 370W, 4 x SFP LAN Base	1	2,195.97	2,195.97
AC Power cord, 16AWG	1	-	-
CISCO BASE Catalyst 2960S Stack (1 Yr)	1	-	-
1000BASE-T SFP	2	217.11	434.22
802.11a/g/n Ctrlr-based AP; Ext Ant; A Reg Domain	2	656.76	1,313.52
Cisco 1260 Series IOS Wireless LAN Controller-based Recovery	2	-	-
5 GHz 3.5 dBi Straight Dipole Antenna Gray, RP-TNC	6	10.44	62.64
2.4 GHz 2.2 dBi Straight Dipole Antenna Gray, RP-TNC	6	10.44	62.64
802.11n AP Low Profile Mounting Bracket (Default)	2	-	-
Ceiling Grid Clip for Aironet APs - Recessed Mount (Default)	2	-	-
CISCO BASE 802.11a/g/n Ctrlr-based AP; Ext Ant; (1 Yr)	2	-	-
Miscellaneous and Consumables	1	158.51	158.51
Primary SKU for all upgrade options on the Cisco 5508 WC	1	-	-
25 AP Adder License for the 5508 Controller	1	6,866.59	6,866.59
-	-	-	-
-	-	-	-
SUBTOTAL: Gross Material Price .....		\$	19,844.01
SUBTOTAL: Gross Discount .....		\$	-
Net Material Price .....		\$	19,844.01
Labor (Includes Project Management if not shown separately below) .....		\$	1,752.00
Project Management .....		\$	279.88
Shipping .....		\$	126.00
<b>TOTAL PRICE .....</b>		<b>\$</b>	<b>22,001.89</b>

All Products listed on this Quote are governed by the Standard Terms and Conditions for Communications Services and the Equipment Sales Product Annex, both posted to <http://about.centurylink.com> plus NC Sales Tax



# CenturyLink

Customer Legal Name: Winstead Elementary  
 Customer Billing Name: Wilson County Schools  
 117 TARBORO ST SW

Valid Until

May 1, 2012

WILSON, NC 27893-3911

Quote Number: 12-005793

Description of Work to be Performed: Wilson County schools - Winstead Elementary  
 Wilson, NC

This proposal is for the installation of Access Points to conform to Wilson Countys 470 request. For design purposes we have assumed all locations will be 1:1 student to laptop/tablet. Also assumed 30 students per classroom. Assumed 60 connections per common area, i.e. cafeteria, gymnasium, and/or auditorium. Provide all patch cables. Provide/mount cages for AP's in gyms.

*Equipment pricing shown is based upon direct sale.*

Description	Quantity	Unit Price	Extended Price
-	-	-	-
802.11a/g/n Fixed Unified AP; Int Ant; A Reg Domain	20	546.87	10,937.40
Cisco 1140 Series IOS WIRELESS LAN LWAPP RECOVERY	20	-	-
802.11n AP Low Profile Mounting Bracket (Default)	20	-	-
Ceiling Grid Clip for Aironet APs - Flush Mount	20	-	-
CISCO BASE 802.11a/g/n Fixed Unified AP; Int Ant (1 Yr)	20	-	-
Catalyst 2960S 24 GigE PoE 370W, 4 x SFP LAN Base	2	2,195.97	4,391.94
AC Power cord, 16AWG	2	-	-
CISCO BASE Catalyst 2960S Stack (1 Yr)	2	-	-
1000BASE-T SFP	4	217.11	868.44
802.11a/g/n Ctrlr-based AP; Ext Ant; A Reg Domain	2	656.76	1,313.52
Cisco 1260 Series IOS Wireless LAN Controller-based Recovery	2	-	-
5 GHz 3.5 dBi Straight Dipole Antenna Gray, RP-TNC	6	10.44	62.64
2.4 GHz 2.2 dBi Straight Dipole Antenna Gray, RP-TNC	6	10.44	62.64
802.11n AP Low Profile Mounting Bracket (Default)	2	-	-
Ceiling Grid Clip for Aironet APs - Recessed Mount (Default)	2	-	-
CISCO BASE 802.11a/g/n Ctrlr-based AP; Ext Ant; (1 Yr)	2	-	-
Miscellaneous and Consumables	1	158.51	158.51
Primary SKU for all upgrade options on the Cisco 5508 WC	1	-	-
25 AP Adder License for the 5508 Controller	1	6,866.59	6,866.59
-	-	-	-
-	-	-	-
SUBTOTAL: Gross Material Price .....			\$ 24,661.68
SUBTOTAL: Gross Discount .....			\$ -
Net Material Price .....			\$ 24,661.68
Labor (Includes Project Management if not shown separately below) .....			\$ 2,097.01
Project Management .....			\$ 314.87
Shipping .....			\$ 171.00
<b>TOTAL PRICE .....</b>			<b>\$ 27,244.56</b>

All Products listed on this Quote are governed by the Standard Terms and Conditions for Communications Services and the Equipment Sales Product Annex, both posted to <http://about.centurylink> plus NC Sales Tax

## SCHOOLS AND LIBRARIES FUNDING PROGRAM ADDENDUM

CenturyLink and Customer are entering into an Agreement for the provision of certain telecommunications services, equipment or both ("Service"). The Service may be eligible for discounts or other benefits under the Universal Service Fund Schools and Libraries Program established by the Telecommunications Act of 1996 ("E-Rate Program") and administered by the Universal Service Administrative Company ("USAC") or other administrative body designated by the Federal Communications Commission ("FCC"), or under state or local corollaries to the E-Rate Program (collectively, "Support"). This Addendum is an integral part of the Agreement and is binding when acknowledged by Customer or when Customer receives Service.

1. **EFFECTIVE DATE OF AGREEMENT.** The Term of the Agreement will begin according to the following option selected by Customer:

____ Option 1.	The Term will begin as stated in the Agreement. Customer is requesting Support, but agrees that it will obtain Service and be liable for payment regardless of whether it receives Support.
____ Option 2.	The Term will begin on July 1, 2012. Customer is requesting Support, but agrees that it will obtain Service and be liable for payment regardless of whether it receives Support.
____ Option 3.	The Term will begin on the last date on which both parties have signed the Agreement <u>and</u> CenturyLink has received USAC's Funding Commitment Decision Letter or a similar written commitment of Support from a state or local program administrator ("Other Funding Source"). But if CenturyLink receives USAC's Funding Commitment Decision Letter or a commitment from an Other Funding Source before July 1, 2012, the effective date of the Agreement will be July 1, 2012. Customer will be responsible for payment for Service throughout the remainder of the Term and for any amounts not covered by the Support, irrespective of the availability of Support for future years.
____ Option 4.	The Term will begin on the last date on which both parties have signed the Agreement. Customer affirms that it is not currently requesting Support for Service. <b>The remainder of this Addendum will not apply to the Agreement if Customer selects Option 4. If Customer subsequently chooses to request Support for Service, Customer will contact CenturyLink to make appropriate arrangements.</b>

**If Customer does not indicate an affirmative choice above, CenturyLink will treat the Agreement as if Customer selected Option 4.**

2. **APPLICATIONS FOR SUPPORT.** Following execution of the Agreement and if Customer chooses to seek Support for Service, Customer will take the following steps to request Support depending on the source of such funds.
- A. **USAC.** Customer will take appropriate steps to ensure that USAC receives a Form 471 application (or its successor form) and any other necessary documentation to request Support for Service. For Service provided in multiple years, Customer will submit subsequent Forms 471 to request Support. Customer will promptly provide CenturyLink with a copy of its Funding Commitment Decision Letter and all other relevant documentation requested by CenturyLink. Customer will abide by all FCC and USAC rules and obligations for receipt of Support, including but not limited to submission of Form 486 (or its successor form) confirming receipt of Service.
  - B. **Other Funding Sources.** If desired, Customer will take all necessary steps to request Support from Other Funding Sources. Customer will promptly notify CenturyLink in writing of its receipt of a Support commitment from Other Funding Sources, and will include a copy of its application and

Other Funding Source documentation in such notice to CenturyLink. **Customer will abide by all Other Funding Source rules and obligations for receipt of Support.**

**3. RECEIPT OF SUPPORT.**

- A. **USAC.** Customer will pay, in full, all invoices issued by CenturyLink prior to CenturyLink's receipt of notification from USAC of Customer's Form 486 filing and CenturyLink's receipt of the service worksheet. Upon notification, CenturyLink will apply discounts or reimburse Customer according to the Funding Commitment Decision Letter, Form 486 for Service delivered, and CenturyLink worksheet delineating the associated accounts. CenturyLink may require Customer to seek USAC reimbursement via Form 472 if Customer has not received its USAC Funding Commitment Decision Letter by December 31 of the funding year. All discounts or reimbursements will be retroactive to the date authorized by USAC's funding year. CenturyLink will either apply a credit to Customer's account or provide Customer with a check or credit corresponding to USAC's Support commitment as calculated after providing Service.
- B. **Other Funding Sources.** Customer will pay, in full, all invoices issued by CenturyLink prior to CenturyLink's receipt of notification from the Other Funding Source acknowledging Customer's receipt of Service. Upon notification, CenturyLink will apply discounts or reimburse Customer for Service delivered under the terms of the Agreement and corresponding to the Other Funding Source acknowledgement. These discounts or reimbursements will be retroactive to the date authorized by the Other Funding Source funding year. CenturyLink may apply a credit to Customer's account or provide Customer with a check corresponding to the Other Funding Source's Support commitment as calculated after providing Service.

**4. FAILURE TO OBTAIN SUPPORT.**

- A. If, for any reason other than CenturyLink's material failure to deliver Service under the terms of the Agreement, the FCC, USAC or Other Funding Sources fail to reimburse CenturyLink for Service, or if the FCC, USAC or Other Funding Sources reclaim any portion of Support paid to CenturyLink on Customer's behalf, then Customer will reimburse CenturyLink for these amounts.
- B. While CenturyLink will use commercially reasonable efforts to assist Customer in requesting Support, CenturyLink is not responsible for Customer's compliance with FCC, USAC or Other Funding Source rules and regulations, Customer's applications for Support, or any decisions or actions by the FCC, USAC or Other Funding Sources with respect to Customer.

**5. TITLE TO EQUIPMENT.** Any equipment for which Customer is not applying for Priority 2 Support under the E-Rate Program, and is used in the provision of Services under the Agreement, is the property of CenturyLink. Customer neither owns nor will acquire any right of ownership to any such CenturyLink-provided equipment. Upon termination or expiration of the Agreement, Customer will surrender and immediately return the CenturyLink-provided equipment to CenturyLink or will provide CenturyLink access to reclaim such equipment.

**6. PRECEDENCE AND INTERPRETATION.** The terms and conditions of this Addendum take precedence over all conflicting terms and conditions in the Agreement. All other terms and conditions of the Agreement remain unchanged.

Acknowledged this \_\_\_\_ day of \_\_\_\_\_, 20\_\_.

\_\_\_\_\_  
Signature

\_\_\_\_\_  
Print Name

\_\_\_\_\_  
Title