



Gregory P. Smith
208 S Akard St, Room 923
Dallas, TX 75202

Office: 214-757-7995
Cell: 210-215-8888
gsmith@att.com

October 13, 2011

Jesse P. Clay, Jr.
Deputy Executive Director for Administrative Matters
DC Public Service Commission
1333 H Street, NW, 2nd Floor, West Tower
Washington, DC 20005

RE: Washington, DC CTRS RFP PSC-11-10 – Best and Final Offer

Dear Mr. Clay:

The following represents AT&T's Best and Final Offer for the above referenced RFP:

| Year | Contract Period | CTRS |
|-------------|------------------------|-------------|
| 1- Initial | 11/2011 - 10/2012 | \$ 1.385 |
| 2- Option | 11/2012 - 10/2013 | \$ 1.385 |
| 3- Option | 11/2013 - 10/2014 | \$ 1.385 |

We appreciate the opportunity to provide this Best and Final Offer to the District and we look forward to the evaluation process.

Sincerely,

Gregory P. Smith
Director-Market Development
AT&T Services, Inc.