

Exhibit 1



Twin Rivers Unification

School consolidation is not new, but how many times have you been able to look over a district's shoulder and watch the process unfold?

Now you can.

NSBA's [National Affiliate Program](#) and [American School Board Journal](#) are collaborating online and in print to study consolidation and its impact. The focus of this effort is the new Twin Rivers Unified School District, located on the outskirts of Sacramento, Calif.

Twin Rivers unifies three former elementary districts and a high school district into a single pre-K through 12 entity that services approximately 30,000 students. Through this project, we are examining what led to the consolidation and how the new district is dealing with various issues and challenges that merger presents. At the end, our plan is to have a useful tool that will help others that face similar circumstances.

Over the next several months, you can read regular updates about the process, hear what the individuals involved think, and meet key leaders face-to-face.

[NSBA's Twin Rivers Resource Page](#)

The National Affiliate Program's detailed look at the Twin Rivers Consolidation Project. Including interviews, community relations tools, legal documents and much much more.



The Long Road to Unification

By Glenn Cook

For the first time in several months, Frank Porter had reason to exhale. As the superintendent of California's new Twin Rivers Unified School District visited classrooms on July 1, the sense of relief was almost palpable.

"At times," Porter says, "this feels like the longest all-nighter I've ever had to pull to get ready for an exam."

The first day of the Twin Rivers unification, highlighted by almost 800 supporters attending a celebration outside the district's new central office, signaled the end of a long and difficult journey. Six previous attempts to consolidate the elementary and high school districts in northern Sacramento County had failed since the end of World War II.

Since November 2007, when 60 percent of voters approved the unification and elected a new seven-member school board, the consolidation process has occurred at a frenetic pace. In unifying the Rio Linda, North Sacramento, and Del Paso Heights elementary school districts with the Grant Joint Union High School District, Twin Rivers' leaders have held community forums, negotiated union contracts, worked out a new budget, and put new logos on buses that were unveiled for summer school students when the merger took effect.

"Everyone involved from the very start knew this would be a lot of work," says Kathy Young, a parent who campaigned door-to-door for the unification last summer and fall. "There is great diversity in this district, a large landmass, and there are so many cultural issues. Some of our kids are very successful and many are not. So we knew even if everyone agreed to do this and got what they wanted that this was going to be a lot of work."

What few expected were the unintended but almost inevitable hurdles caused by decades of acrimony and the complex melding of four cultures into one. In the eight months between the vote and July 1, the new district's leaders faced a court battle over administrative buyouts, lingering financial questions about the construction of a \$159 million school, and continuing resentment among staff and board members in Grant and Rio Linda, the two largest former districts.

"There's a lot of hard feelings and a lot of bitterness," says Scott Plotkin, executive director of the California School Boards Association and a former longtime member of the Rio Linda board. "I know of at least a dozen circumstances in the state where everyone agreed consolidation and unification was a good idea. This was not one of them. ... They have some real challenges ahead."

Effects of consolidation

Consolidation has presented challenges for school board members, administrators, and local control proponents for more than 100 years, but especially since the end of World War II. Seventy years ago, the nation had 117,000 school districts and 25.5 million students; today, the number is closer to 14,500 and 50 million, respectively.

With half of the nation's school districts enrolling fewer than 1,000 students, and a tight economy pinching budgets, legislators in a number of states continue to eye consolidation as a way to cut costs and provide expanded services to students who live in far-flung rural areas. On the heels of similar efforts in Arkansas and West Virginia earlier in the decade, Maine legislators in 2007 passed a law to cut the number of school districts from 290 to about 80 over the next several years.

Similar consolidation proposals have been or are being floated by state leaders in Alaska, Hawaii, Michigan, New Jersey, New York, Pennsylvania, South Carolina, and Vermont. And in November, taxpayers in 10 Arizona counties will decide whether to unify 120 school districts.

Research on the effects of school consolidation is scant, and most of what's available is more than a decade old. However, a 2007 Standard & Poor's study said the state of Pennsylvania could potentially save millions by consolidating districts with fewer than 500 students. Another 2007 study by Indiana University's Center for Evaluation and Education Policy (CEEP) said mergers provide only limited savings to states and local taxpayers and, more important, have little to no impact on student achievement.

Terry Spradlin, CEEP's associate director for education policy, believes districts have "no compelling reasons to consolidate" if the intent is to raise achievement. "However," he said when the study was released, "there is some research that says—for especially small and rural school districts—there are some economic benefits ... but that's really on a limited basis."

California, like other states, has dangled economic carrots to promote unification, offering various financial incentives to districts that choose to consolidate. And, for the most part, it has worked. Immediately after World War II, the state had more than 4,000 school districts; the number now is fewer than 1,000.

"It's a case-by-case judgment call," Plotkin says. "It's one of those things where in some cases it makes imminent sense from a financial perspective, but in some cases that advantage is diminished somewhat by issues of geography and political identity."

Making the new district work

Twin Rivers gets its name from the two rivers—the Sacramento and the American—that frame the district's southern border. But the perceived dividing line, at least economically, is on either side of Interstate 80. The southern end is on the outskirts of Sacramento, the state capital. To the north are the suburban and rural areas that border Sutter and Placer counties.

This mix of urban, suburban, and rural presents its own set of issues for the new district, which covers 120 square miles. When classes start in mid-August, 54 campuses will house approximately 30,000 students—a broad mix of white, Hispanic, African American, Asian, Russian, Ukrainian, Pacific Islander, American Indian, Filipino, and other ethnicities. Three of four students qualify for free or reduced-price meals; 30 percent are classified as English language learners.

The seven-member board, however, does not reflect the student diversity or the secondary school population. Three of the seven (Bob Bastian, Janis Green, and Michelle Rivas) come from the Rio Linda district, the most affluent and highest achieving of the four that merged. Two members (Linda Fowler and Roger Westrup) are from the former North Sacramento district. The only minority members—Alecia Eugene-Chasten and Cortez Quinn—have no previous board experience. Only Quinn, who ran unsuccessfully for the Grant board, has secondary school ties.

"This board is really going to be the focus of attention in how you merge four cultures together," says James Shelby, president and chief executive officer of the Sacramento Urban

League. "In all four districts, African-American and minority youth are still at the bottom of the educational ladder, so the question is, 'How do you make this district work for everybody?'"

That question has been asked for decades, as relationships and politics between the elementary school districts and the Grant high school district became increasingly fractious.

Throughout the 1970s and 1980s, the Grant district was beset by charges of corruption and favoritism, drugs, and gangs as student achievement fell to the lowest of any large district in Sacramento County. By the early 1990s, Grant's reputation was so poor that charter schools were formed to serve middle and high school students. Today, the Twin Rivers district oversees three dependent charter schools; other independent charters are scattered throughout the area.

"It fragmented our community," Young says. "People were pretty happy with the elementary district, but they were not happy with the high school, and there was a fear: What do I do when my child goes to the seventh grade?"

Parents in the Natomas elementary school district broke away rather than send their children to Grant and formed their own unified district in 1992. The pain was doubled when Natomas, located in one of the last undeveloped sections of Sacramento, saw upper middle class growth jump tenfold during the housing boom of the 1990s.

Bitter battles also emerged between administrators in the districts, with each side blaming the other for a growing achievement gap between younger and older students. Even though student achievement improved over time in Grant, it's still among the lowest in Sacramento County, according to a July 2008 state report.

"The high school people were telling the elementary people that we were the cause of their low test scores," says Fowler, who served on the North Sacramento board for 36 years and now chairs the Twin Rivers board. "It made me angry."

Out of that anger and frustration—60 years of it, give or take—came the start of unification.

The path to merger

The key to merger was getting enough voters, specifically those in Rio Linda, to support a single unified district. Of the five elementary districts in North Sacramento County—Elverta Joint and Robla did not participate in the merger and remain separate today—Rio Linda was by far the largest. And, by all accounts, Rio Linda's teachers, board, and community would not support a unified district that put Grant's administrative leadership in charge.

Another unification attempt, which would have created two K-12 districts using Interstate 80 as the dividing line, failed when a judge ruled that it would not be racially neutral. But by the middle of this decade, voters in North Sacramento and Rio Linda agreed that something needed to be done, saying in a nonbinding referendum that they would support unification.

All four boards signed on to the new plan, which would create a district with a new name and a new governance structure, in May 2006. The plan was approved by the state in March 2007 and the Measure B election, as it was known, was set for November.

"The one thing you have to have in any unification is people who are willing to stay in it for the long haul," Fowler says. "You have to have someone who is obstinate, someone who is pig-headed, and someone like me who says we're in it for the long haul."

Patrick Kemp, who served on the Grant board from 2001 until the district folded, says unification makes sense.

"I've supported that for 10 years," Kemp says. "I always felt that one large district would be a major advantage over four districts, and it would end the pointing of fingers at each other."

The buildup to the election, true to the area's history, was bitter. Voters had to say yes or no on the unification issue and, at the same time, select the seven-member school board. Twenty-four people—most serving on one of the previous four boards—ran for election on informal slates.

"There were two issues, and they were very different issues," says John Ennis, a special education teacher at Foothill High School and president of the Grant teachers union. "There was voting yes for Measure B and unification, and everyone supported that. That was the easy part. When people realized they were consolidating the board into one, then it became very cutthroat and political."

Anti-Grant feelings were evident at the polls, as six of the seven board members selected were from the elementary districts. Ennis' union, which had a long-running feud with the Grant board, supported the elementary slate. Rio Linda parents and community members, as expected, were the most active in getting out the vote.

"I would say, from about June to November, I worked around the clock," Young says. "It was confusing because we had a lot of educating to do with people on the ballot measure and electing the candidates. ... There was a real fear of it being a takeover or absorbed into the Grant district, so we had to explain that it wasn't a takeover. We were hoping to reorganize and start fresh and really bring the best of the best to the new district."

Moving forward

Starting Nov. 7, the day after the election, the clock was ticking. The new board moved quickly to hire Frank Porter, who had served as Rio Linda's superintendent for seven years, as interim superintendent. As he worked to hire central office administrators, Porter held one-on-one meetings with staff and visited schools.

"For a while, I was the district's only employee," says Porter, who was hired full-time in June. "It gave new meaning to the expression, 'It's lonely at the top.'"

Working with consultants, Porter developed a detailed implementation plan that included a public workshop focused on Twin Rivers' mission and vision. More than 1,000 people attended four community and employee summits. A student roundtable discussion also was held, and summer school teachers received advance training on ways to better serve students.

In the days leading to July 1, two roadblocks hampered the unification process. First, the Grant board approved buyout packages for 11 administrators at a cost of about \$2.5 million. Dave Gordon, superintendent of Sacramento County schools, tried to block the buyout, saying it was illegal, but a judge ruled in late June that the board was within its authority.

The larger obstacle, and one with potential long-term effects, surrounds the construction of the East Natomas Education Complex. Voters approved funding for the complex, along with a host of other high school renovations, in 2002. Earlier this year, the Grant board broke ground on the \$159 million school despite Twin Rivers' protests that the project is a financial albatross.

"We need a school there," says Kemp, the former Grant board member. "We have the money in place and the land in place. Even if it's a year or two early, you can build it now for \$150 million or wait two or three years and built it for \$180 million."

Porter and Rob Ball, Twin Rivers' associate superintendent of business services, worry that the new school, scheduled to open in 2010, will siphon money from other necessary renovation projects and place a huge debt load on the district.

"We asked them not to start it and to let the new board start it, but they decided to fast-track it instead," Ball says. "There are holes in the funding model, massive debt, and not enough students to put in that school."

For Twin Rivers, concerns like these and others, big and small, will continue throughout the early years of unification. Perhaps true unity will take longer, although everyone is eager to leave the past behind.

Porter calls the unification the district's "reinvention moment."

"This is where we get an opportunity to put in place new practices, and we get one shot at it," he says. "It is our time to reinvent and establish a new culture that will lead to higher results for students."

Board member Fowler agrees. "The board has worked hard together as a team to make certain that people in our communities know this district belongs to them," she says. "It doesn't belong to the school board members or the administration. ... Given time, we'll make certain this is a great district."

Glenn Cook (gcook@nsba.org) is editor-in-chief of American School Board Journal.

Exhibit 2

Schools and Libraries Universal Service Description of Services Requested and Certification Form

Estimated Average Burden Hours Per Response: 4.0 hours

This form is designed to help you describe the eligible telecommunications-related services you seek so that this data can be posted on the Fund Administrator website and interested service providers can identify you as a potential customer and compete to serve you.

Please read instructions before beginning this application.

(To be completed by entity that will negotiate with providers.)

Block 1: Applicant Address and Identifications

Form 470 Application Number: 676390000621541		
Applicant's Form Identifier: IP VIDEO		
Application Status: CERTIFIED		
Posting Date: 01/10/2007		
Allowable Contract Date: 02/07/2007		
Certification Received Date: 01/10/2007		
1. Name of Applicant: RIO LINDA UNION SCHOOL DISTRICT		
2. Funding Year: 07/01/2007 - 06/30/2008		3. Your Entity Number 144578
4a. Applicant's Street Address, P.O.Box, or Route Number		
627 L ST		
City RIO LINDA	State CA	Zip Code 95673 - 3430
b. Telephone number ext. (916) 991- 1704		c. Fax number (916) 991- 6593
5. Type Of Applicant		
<p style="padding-left: 40px;">Individual School (individual public or non-public school)</p> <p style="padding-left: 40px;">School District (LEA;public or non-public[e.g., diocesan] local district representing multiple schools)</p> <p style="padding-left: 40px;">Library (including library system, library outlet/branch or library consortium as defined under LSTA)</p> <p style="padding-left: 40px;">Consortium (intermediate service agencies, states, state networks, special consortia of schools and/or libraries)</p>		
6a. Contact Person's Name: Ruth Ann Hall		
<i>First, if the Contact Person's Street Address is the same as in Item 4 above, check this box. If not, please complete the entries for the Street Address below.</i>		
6b. Street Address, P.O.Box, or Route Number		
627 L Street		
City RIO LINDA	State CA	Zip Code 95673 - 3430
<i>Check the box next to your preferred mode of contact and provide your contact information. One box MUST be checked and an entry provided.</i>		

6c. Telephone Number (916) 566- 1725

6d. Fax Number (916) 991- 7248

6e. E-mail Address ruth.hall@rlusd.org

Block 2: Summary Description of Needs or Services Requested

7 This Form 470 describes (check all that apply):

a. Tariffed or month-to-month services to be provided without a written contract. A new Form 470 must be filed for non-contracted tariffed or month-to-month services for each funding year.

b. Services for which a new written contract is sought for the funding year in Item 2.

Check if you are seeking a multi-year contract and/or a contract featuring voluntary extensions

c. A multi-year contract signed on or before 7/10/97 but for which no Form 470 has been filed in a previous funding year.

NOTE: Services that are covered by a signed, written contract executed pursuant to posting of a Form 470 in a previous funding year OR a contract signed on/before 7/10/97 and previously reported on a Form 470 as an existing contract do NOT require filing of a new Form 470.

What kinds of service are you seeking: Telecommunications Services, Internet Access, Internal Connections Other than Basic Maintenance, or Basic Maintenance of Internal Connections? Refer to the Eligible Services List at www.sl.universalservice.org for examples. Check the relevant category or categories (8, 9, 10 and/or 11 below), and answer the questions in each category you select.

8 Telecommunications Services

Do you have a Request for Proposal (RFP) that specifies the services you are seeking? If you check YES, your RFP must be available to all interested bidders for at least 28 days. If you check YES and your RFP is not available to all interested bidders, or if you check NO and you have or intend to have an RFP, you risk denial of your funding requests.

a **YES**, I have released or intend to release an RFP for these services. It is available or will become available on the Web at or via (check one):

the Contact Person in Item 6 or the contact listed in Item 12.

b **NO**, I have not released and do not intend to release an RFP for these services.

Whether you check YES or NO, you must list below the Telecommunications Services you seek. Specify each service or function (e.g., local voice service) and quantity and/or capacity (e.g., 20 existing lines plus 10 new ones). See the Eligible Services List at www.sl.universalservice.org for examples of eligible Telecommunications services. Remember that only eligible telecommunications providers can provide these services under the universal service support mechanism. Attach additional lines if needed.

c **Check this box if you prefer discounts on your bill.**

Check this box if you prefer

Check this box if you do not have a preference.

	reimbursement after paying your bill in full.	
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9 Internet Access
Do you have a Request for Proposal (RFP) that specifies the services you are seeking ? If you check YES, your RFP must be available to all interested bidders for at least 28 days. If you check YES and your RFP is not available to all interested bidders, or if you check NO and you have or intend to have an RFP, you risk denial of your funding requests.

a YES, I have released or intend to release an RFP for these services. It is available or will become available on the Web at or via (check one):
the Contact Person in Item 6 or the contact listed in Item 12.

b NO, I have not released and do not intend to release an RFP for these services.
Whether you check YES or NO, you must list below the Internet Access Services you seek. Specify each service or function (e.g., monthly Internet service) and quantity and/or capacity (e.g., for 500 users). See the Eligible Services List at www.sl.universalservice.org for examples of eligible Internet Access services. Attach additional lines if needed.

c Check this box if you prefer discounts on your bill.	Check this box if you prefer reimbursement after paying your bill in full.	Check this box if you do not have a preference.
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10 Internal Connections Other than Basic Maintenance
Do you have a Request for Proposal (RFP) that specifies the services you are seeking ? If you check YES, your RFP must be available to all interested bidders for at least 28 days. If you check YES and your RFP is not available to all interested bidders, or if you check NO and you have or intend to have an RFP, you risk denial of your funding requests.

a YES, I have released or intend to release an RFP for these services. It is available or will become available on the Web at rlusd.org or via (check one):
the Contact Person in Item 6 or the contact listed in Item 12.

b NO, I have not released and do not intend to release an RFP for these services.
Whether you check YES or NO, you must list below the Internal Connections Services you seek. Specify each service or function (e.g., a router, hub and cabling) and quantity and/or capacity (e.g., connecting 1 classroom of 30 students). See the Eligible Services List at www.sl.universalservice.org for examples of eligible Internal Connections services. Attach additional lines if needed.

c Check this box if you prefer discounts on your bill.	Check this box if you prefer reimbursement after paying your bill in full.	Check this box if you do not have a preference.
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Service or Function:	Quantity and/or Capacity:
Cisco Systems IP Video PBX Digital Media System for all District Schools	22 School Sites

11 Basic Maintenance of Internal Connections
Do you have a Request for Proposal (RFP) that specifies the services you are seeking ? If you check YES, your RFP must be available to all interested bidders for at least 28 days. If you check YES and your RFP is not available to all interested bidders, or if you check NO and you have or intend to have an RFP, you risk denial of your funding requests.

<p>a. Desktop communications software: Software required _____ has been purchased; and/or _____ is being sought.</p>
<p>b. Electrical systems: _____ adequate electrical capacity is in place or has already been arranged; and/or _____ upgrading for additional electrical capacity is being sought.</p>
<p>c. Computers: a sufficient quantity of computers _____ has been purchased; and/or _____ is being sought.</p>
<p>d. Computer hardware maintenance: adequate arrangements _____ have been made; and/or _____ are being sought.</p>
<p>e. Staff development: _____ all staff have had an appropriate level of training /additional training has already been scheduled; and/or _____ training is being sought.</p>
<p>f. Additional details: Use this space to provide additional details to help providers to identify the ineligible services you desire.</p>

Block 4: Recipients of Service

16. Eligible Entities That Will Receive Services:

Check the ONE choice (Item **16a**, **16b** or **16c**) that best describes this application and the eligible entities that will receive the services described in this application. You will then list in Item **17** the entity/entities that will pay the bills for these services.

a. Individual school or single-site library.

b. Statewide application for (enter 2-letter state code) representing (check all that apply):

All public schools/districts in the state:

All non-public schools in the state:

All libraries in the state:

If your statewide application includes INELIGIBLE entities, check here. **If checked, complete Item 18.**

c. School district, library system, or consortium application to serve multiple eligible entities:

Number of eligible entities	23
<i>For these eligible sites, please provide the following</i>	

Area Codes (list each unique area code)	Prefixes associated with each area code (first 3 digits of phone number) separate with commas, leave no spaces
916	
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17. Billed Entities
 17. Billed Entities: List the entity/entities that will be paying the bills directly to the provider for the services requested in this application. These are known as Billed Entities. At least one line of this item must be completed. If a Billed Entity cited on your Form 471 is not listed below, funding may be denied for the funding requests associated with this Form 470.

Entity Number	Entity
144578	RIO LINDA UNION SCHOOL DISTRICT

18. Ineligible Participating Entities
 List the names of any entity/entities here for whom services are requested that are not eligible for the Universal Service Program.

Ineligible Participating Entity	Area Code	Prefix

Block 5: Certification

19. I certify that the applicant includes:(Check one or both.)

a. schools under the statutory definitions of elementary and secondary schools found in the **No Child Left Behind Act of 2001, 20 U.S.C.Secs.7081(18) and (38)**, that do not operate as for-profit businesses, and do not have endowments exceeding \$50 million; and/or

b. libraries or library consortia eligible for assistance from a State library administrative agency under the Library Services and Technology Act of 1996 that do not operate as for-profit businesses and whose budgets are completely separate from any school (including, but not limited to elementary and secondary schools, colleges,

and universities).

20. I certify that all of the individual schools, libraries, and library consortia receiving services under this application are covered by technology plans that are written, that cover all 12 months of the funding year, and that have been or will be approved by a state or other authorized body, an SLD-certified technology plan approver, prior to the commencement of service. The plans were written at the following level(s):

- a.** individual technology plans for using the services requested in the application; and/or
- b.** higher-level technology plans for using the services requested in the application; or
- c.** no technology plan needed; application requests basic local, cellular, PCS, and/or long distance telephone service and/or voice mail only

21. I certify that I will post my Form 470 and (if applicable) make my RFP available for at least 28 days before considering all bids received and selecting a service provider. I certify that all bids submitted will be carefully considered and the bid selected will be for the most cost-effective service or equipment offering, with price being the primary factor, and will be the most cost-effective means of meeting educational needs and technology plan goals. I certify that I will retain required documents for a period of at least five years after the last day of service delivered. I certify that I will retain all documents necessary to demonstrate compliance with the statute and Commission rules regarding the application for, receipt of, and delivery of services receiving schools and libraries discounts. I acknowledge that I may be audited pursuant to participation in the schools and libraries program.

22. I certify that the services the applicant purchases at discounts provided by 47 U.S.C. Sec. 254 will be used solely for educational purposes and will not be sold, resold, or transferred in consideration for money or any other thing of value, except as permitted by the Commission's rules at 47 C.F.R. Sec. 54.500(k). Additionally, I certify that the entity or entities listed on this application have not received anything of value or a promise of anything of value, other than the services and equipment sought by means of this form, from the service provider, or any representative or agent thereof or any consultant in connection with this request for services.

23. I acknowledge that support under this support mechanism is conditional upon the school(s) and/or library(ies) I represent securing access, separately or through this program, to all of the resources, including computers, training, software, internal connections, maintenance, and electrical capacity necessary to use the services purchased effectively. I recognize that some of the aforementioned resources are not eligible for support.

24. I certify that I am authorized to order telecommunications and other supported services for the eligible entity(ies). I certify that I am authorized to submit this request on behalf of the eligible entity(ies) listed on this application, that I have examined this request, and to the best of my knowledge, information, and belief, all statements of fact contained herein are true.

25. I certify that I have reviewed all applicable state and local procurement/competitive bidding requirements and that I have complied with them. I acknowledge that persons willfully making false statements on this form can be punished by fine or forfeiture, under the Commissions Act, 47 U.S.C. Secs. 502, 503(b), or fine or imprisonment under Title 18 of the United States Code, 18 U.S.C. Sec. 1001.

26. I acknowledge that FCC rules provide that persons who have been convicted of criminal

violations or held civilly liable for certain acts arising from their participation in the schools and libraries support mechanism are subject to suspension and debarment from the program.

27. Signature of authorized person:

28. Date (mm/dd/yyyy): **01/10/2007**

29. Printed name of authorized person: **Ruth Ann Hall**

30. Title or position of authorized person: **Director of Purchasing**

31a. Address of authorized person: **627 L Street**
City: **Rio Linda** State: **CA** Zip: **95673**

31b. Telephone number of authorized person: **(916) 566 - 1725**

31c. Fax number of authorized person: **(916) 9917248**

31d. E-mail address number of authorized person: **ruth.hall@rlusd.org**

31e. Name of authorized person's employer: **Rio Linda Union School District**

Service provider involvement with preparation or certification of a Form 470 can taint the competitive bidding process and result in the denial of funding requests. For more information, refer to the SLD web site at www.sl.universalservice.org or call the Client Service Bureau at 1-888-203-8100.

NOTICE: Section 54.504 of the Federal Communications Commission's rules requires all schools and libraries ordering services that are eligible for and seeking universal service discounts to file this Description of Services Requested and Certification Form (FCC Form 470) with the Universal Service Administrator. 47 C.F.R. § 54.504. The collection of information stems from the Commission's authority under Section 254 of the Communications Act of 1934, as amended. 47 U.S.C. § 254. The data in the report will be used to ensure that schools and libraries comply with the competitive bidding requirement contained in 47 C.F.R. § 54.504. All schools and libraries planning to order services eligible for universal service discounts must file this form themselves or as part of a consortium.

An agency may not conduct or sponsor, and a person is not required to respond to, a collection of information unless it displays a currently valid OMB control number.

The FCC is authorized under the Communications Act of 1934, as amended, to collect the information we request in this form. We will use the information you provide to determine whether approving this application is in the public interest. If we believe there may be a violation or a potential violation of any applicable statute, regulation, rule or order, your application may be referred to the Federal, state, or local agency responsible for investigating, prosecuting, enforcing, or implementing the statute, rule, regulation or order. In certain cases, the information in your application may be disclosed to the Department of Justice or a court or adjudicative body when (a) the FCC; or (b) any employee of the FCC; or (c) the United States Government is a party of a proceeding before the body or has an interest in the proceeding. In addition, information provided in or submitted with this form or in response to subsequent inquiries may also be subject to disclosure consistent with the Communications Act of 1934, FCC regulations, the Freedom of Information Act, 5 U.S.C. § 552, or other applicable law.

If you owe a past due debt to the federal government, the information you provide may also be disclosed to the Department of the Treasury Financial Management Service, other Federal agencies and/or your employer to offset your salary, IRS tax refund or other payments to collect that debt. The FCC may also provide the information to these agencies through the matching of computer records when authorized.

If you do not provide the information we request on the form, the FCC may delay processing of your application or may return your application without action.

The foregoing Notice is required by the Paperwork Reduction Act of 1995, Pub. L. No. 104-13, 44 U.S.C. § 3501, et seq.

Public reporting burden for this collection of information is estimated to average 4 hours per response, including the time for reviewing instructions, searching existing data sources, gathering and maintaining the data needed, completing, and reviewing the collection of information. Send comments regarding this burden estimate or any other aspect of this collection of information, including suggestions for reducing the reporting burden to the Federal Communications Commission, Performance Evaluation and Records Management, Washington, DC 20554.

Please submit this form to:

SLD-Form 470
P.O. Box 7026
Lawrence, Kansas 66044-7026
1-888-203-8100

For express delivery services or U.S. Postal Service, Return Receipt Requested, mail this form to:

SLD Forms
ATTN: SLD Form 470
3833 Greenway Drive
Lawrence, Kansas 66046
1-888-203-8100

FCC Form 470
October 2004

Exhibit 3

**Rio Linda Union High School District, BEN 144578, 471 AN 578905
FRN 1618069**

**Information Request Checklist, please complete and return with your responses
On the first page of each document you provide please write the corresponding FRN(s) the
document pertains to.**

Item #	Items to be returned to the E-Rate Reviewer	Document(s) Title & Corresponding FRN	Status								
1.	Signed & dated contracts and/or other agreements with service providers related to the Form(s) 471	FRN 1618069 P.O. # 084561, Product Summary, Contract, Vendor Quote	<input checked="" type="checkbox"/> Enclosed <input type="checkbox"/> N/A								
2	Request For Proposal (RFP) Please specify: Release date: 01/10/2007 Due date: 02/07/2007	FRN 1618069 Notice to Bidders.	<input checked="" type="checkbox"/> Enclosed <input type="checkbox"/> N/A								
3	All bid responses received for all Priority I & Priority II funding requests. If no bids were received for any FRN, please indicate so in writing. It may be helpful to include a chart as indicated below: <table border="1" style="margin-left: 20px;"> <thead> <tr> <th>Appl #</th> <th>FRN #</th> <th>#of bids received</th> <th>Vendor selected</th> </tr> </thead> <tbody> <tr> <td> </td> <td> </td> <td> </td> <td> </td> </tr> </tbody> </table>	Appl #	FRN #	#of bids received	Vendor selected					FRN 1618069 Only one bid was received: 1) Marketware Technologies Proposal dated 2/5/07. Marketware awarded bid.	<input checked="" type="checkbox"/> Enclosed <input type="checkbox"/> N/A
Appl #	FRN #	#of bids received	Vendor selected								
4	Vendor selection process description (created during the bidding process)	FRN 1618069 No matrix used because of single bid response.	<input type="checkbox"/> Enclosed <input checked="" type="checkbox"/> N/A								
5	Was a consultant used relating to the planning, implementation and support of your E-Rate funding requests? <input type="checkbox"/> Yes <input checked="" type="checkbox"/> No If yes, provide a signed and dated Consultant Agreement(s) or Letter of Agency	FRN 1618069 No consultants used by Rio Linda Union School District.	<input type="checkbox"/> Enclosed <input checked="" type="checkbox"/> N/A								
6	Correspondence between the consultant/service provider and the school/library regarding the competitive bidding process and the application process	FRN 1618069 PIA review questions and responses dated 11/8/07.	<input checked="" type="checkbox"/> Enclosed <input type="checkbox"/> N/A								
7	Organizational Structure, such as organizational flow chart, reporting structure, etc.	FRN 1618069 Management Team – 2006/07.	<input checked="" type="checkbox"/> Enclosed <input type="checkbox"/> N/A								
8	Certification(include signature, title, and date).	FRN 1618069 See attached Certification for Rio Linda USD FRN's.	<input checked="" type="checkbox"/> Enclosed								

CERTIFICATION

I certify that I am authorized to make the representations set forth in the responses to the inquiry on behalf of **Twin Rivers Unified School District/Rio Linda Union School District** the entity represented on and responding to the inquiry, and am the most knowledgeable person with regard to the information set forth therein. I certify that the responses and supporting documentation to the inquiry are true and correct to the best of my knowledge, information and belief. I acknowledge that FCC rules provide that persons who have been convicted of criminal violations or held civilly liable for certain acts arising from their participation in the schools and libraries support mechanism are subject to suspension and debarment from the program. I acknowledge that false statements can be punished by fine or forfeiture under the Communications Act, 47 U.S.C. §§ 502, 503(b), or fine or imprisonment under Title 18 of the United States Code, 18 U.S.C. § 1001 and civil violations of the False Claims Act.

I declare under penalty of perjury that the foregoing is true and correct. Executed on 30th day of July, 2010 at North Highlands, California.

This certification applies to Rio Linda Union School District (BEN 144578) FRN's: 1589671, 1589372, 1636144, 1618069, and 1329056.

Signature 	Date: July 30, 2010
Print Name: RUTH HALL	Title: Director, Purchasing Services
Employer: TWIN RIVERS UNIFIED SCHOOL DISTRICT	
Telephone Number: 916-566-1725	Fax Number: 916-566-1792
Email Address: ruth.hall@twinriversusd.org	
Address: 3222 Winona Way, Suite 200 North Highlands, CA 95660	



RIO LINDA UNION SCHOOL DISTRICT

627 L STREET
 RIO LINDA, CA 95673
 916-991-1704 Fax 916-991-6759

MARKETWARE TECH
 SACRAMENTO CA 95834

PURCHASE ORDER

FRN 1618069

PURCHASE ORDER # 084561

SHIP PREPAID TO:
 RIO LINDA UNION SCHOOL DISTRICT
 3200 HOWARD STREET BLDG. 354
 MCCLELLAN, CA 95652
 916-566-1618, FAX - 916-640-8159

Phone: (916) 925-3337 Fax: (916) 925-4877

DELIVERY 7:00 A.M. - 12 NOON & 1-3 PM

WARRANT NO.:

DATE MAILED:

DATE ISSUED:	ORIGINATED BY:	CHARGE TO:	REQ. NO.:	TERMS:	VENDOR CODE
03/28/2008	TECHNOLOGY	TECHNOLOGY	002712	NET	011718

QTY	UNIT	DESCRIPTION	UNIT PRICE	TOTAL
1	EACH	CISCO DIGITAL MEDIA SYSTEM @ 22 SITES, EQUIPMENT MATERIALS & LABOR PER E-RATE BID Y10-01 - 83% DISCOUNT (SEE ATTACHED)	765,626.62	765,626.62
		1) FUNDING REQUEST #1618069 <i>HARDWARE</i> FORM 471#578905 PER DISCOUNT AMOUNT 772,382.04 <i>772,382.04</i> FUNDING COMMITMENT 641,077.09 <i>641,077.09</i>		
		2) FUNDING REQUEST #1636144 <i>SMARTNET</i> FORM 471#578905 PRE DISCOUNT AMOUNT \$53,481.48 FUNDING COMMITMENT \$44,389.63 <i>SDS bid & paid 6/22</i>		
		3) NON E-RATE ELIGIBLE ITEMS \$48,849.15		
1	EACH	PROFESSIONAL SERVICES	49,750.00	49,750.00

RUTH ANN HALL, DIRECTOR OF PURCHASING

Authorized Agent: *Ruth Ann Hall*

SUBTOTAL 815,376.62

SALES TAX 59,336.06

TOTAL 874,712.68

The Purchase Order number must appear on all related correspondence, shipping papers, and invoices:

BUDGET CODE	ENCUMBRANCE	INVOICE NO.	P F	INVOICE AMT
01-0000-0-5600-282-0000-7200-000-000		49,750.00		
01-0000-0-4300-282-0000-7200-000-000		824,962.68		
		874,712.68		

Product Summary FRN 1618069

Item 21 Attachment: <21-Wireless Media>

Applicant Name: **Rio Linda Union School District** Entity Number: **144578**
 Form 471 Identifier: **WAN** Form 471 Application #: **578905**
 Contact Person: **Ruth Ann Hall**
 Contact Person's Address: **627 L Street, Rio Linda, CA 95673**
 FCC Reg. No.: **0004513982**
 Category of Service: **Internal Connections**

Contract Number: **916-566-1725**
 Fax: **916-991-7248**
 E-Mail: ruth.hall@rlusd.org

Service Provider Name: **Marketware Technologies**
 Spin #: **143012276**

Products/Services to be provided and the associated costs:
Cisco Systems Digital Media System for 22 School Sites

Contract Pricing:

Total Project Price for 22 sites	\$874,712.68
Materials Labor and Tax E-Rate Eligible	\$825,863.53
E-Rate Ineligible Items	\$ 48,849.15

Entity No.	Entity Name	FCC Reg. No.
111426	Sierra View Elementary School	0012971370
111427	Holmes Elementary School	0012971495
111429	Village Elementary School	0012971578
111430	Allison Elementary School	0012971644
111433	Hillsdale Elementary School	0012971669
111436	Joyce Elementary School	0012971727
111438	Larchmont Elementary School	0012971750
111439	Kohler Elementary School	0012971792
111441	Aero Haven Elementary School	0012971818
111442	Oakdale Elementary School	0012971875
111443	Madison Elementary School	0012971909
111518	Orchard Elementary School	0012972006
111519	Westside Charter School	0012972121
111520	Rio Linda Elementary School	0012972196
111522	Vineland Elementary School	0012972212
111525	Dry Creek Elementary School	0012972287
111913	Pioneer Elementary School	0012972329
111917	Foothill Oaks Elem School	0012972386
111919	Frontier Elementary School	0012972451
111922	Woodridge Elementary School	0012972584
111924	Ridgepoint Elementary School	0012972626
144578	Rio Linda Union School District	0004513982
16037329	Regency Park Elementary	0014682272
16044570	Rio Linda Union School District – Educational Services	0015870207

CONTRACT SERVICES PROPOSAL

BID # RLUSD-Y10-01

Date: **February 1, 2007**

TO THE BOARD OF TRUSTEES
RIO LINDA UNION SCHOOL DISTRICT
SACRAMENTO, CALIFORNIA

Pursuant to your Notice to Vendors and in compliance with the Instructions to Vendors the undersigned having carefully examined the Bid Documents and hereby proposes and agrees to furnish any and all required services as requested under this contract by the Rio Linda Union School District.

**Contract Services for
Rio Linda Union School District**

BID # RLUSD-Y10-01

Company Name **Marketware Technologies**

Service Provider
Identification Number **143012276**

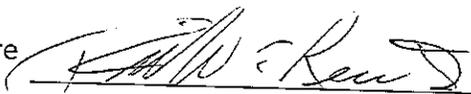
Address **3840 Rosin Ct., Suite 100**

City **Sacramento**

State / Zip Code **CA 95834**

Telephone / Fax **916.925.3337**

Printed Name / Title **Richard Reece / Vice President**

Signature 

Attention: Bids are not valid unless signed by the person making the bid.

Pricing Summary

Provide cost summary on this page, attach detailed cost including line item pricing for materials, equipment, labor and tax.

Equipment	\$ <u>720,755.02</u>
Materials	\$ <u>0.00</u>
Labor	\$ <u>49,250.00</u>
Sales Tax (7.75%)	\$ <u>55,858.51</u>
Project Total (eRate Eligible)	\$ <u>825,863.53</u>

eRate Ineligible Items

Equipment	\$ <u>44,871.60</u>
Labor	\$ <u>500.00</u>
Sales Tax (7.75%)	\$ <u>3,477.55</u>
Project Total (eRate ^{ln} Eligible)	\$ <u>48,849.15</u>

Project Net Cost after eRate Discount (80%) *574,712.68*
\$ 214,021.86

Vendor Quote

FRN 1618069



Qty	Part Number	Description	Unit Price	Total Price
eRate Eligible Item				
Central Core Equipment				
3	DMS-DME-1000	Cisco Encoder w/ Single Input, Single Processor, Portable	\$12,496.88	\$37,490.63
3	CON-SNT-DMSDME1	SMARTNET 8XSXNBD Cisco Encoder w/ Sngl Input Sngl Prtb	\$950.40	\$2,851.20
20	DMS-DME-2000	Cisco Encoder w/ Dual Input, Dual Processor, Studio Level	\$24,996.88	\$499,937.50
20	CON-SNT-DMSDME2	SMARTNET 8XSXNBD Cisco Encoder w/ Dual Input, Dual Proc	\$1,900.80	\$38,016.00
Content Distribution Mgr				
1	WAE-612-K9	Wide Area Application Engine 612, 2GB MEM, No HDD Incl.	\$6,875.00	\$6,875.00
1	CON-SNT-WAE612	SMARTNET 8XSXNBD Wide Area Application	\$655.78	\$655.78
Root Content Distribution Mgr				
1	WAE-7326-K9	Wide Area Application Engine 7326, 4GB MEM, No HDD Incl.	\$22,500.00	\$22,500.00
1	CON-SNT-WAE7326	SMARTNET 8XSXNBD Wide Area App Eng 7326	\$1,843.78	\$1,843.78
1	SF-CE-732X-TL-5.0	Multicast Client for ACNS 5 for CE/WAE 732X Models,	\$1,562.50	\$1,562.50
1	SF-WMSLIC-UNLIM	Unlimited Mbs Windows Media License for ACNS 5.5 or higher	\$3,750.00	\$3,750.00
School Site Equipment				
22	WAE-512-K9	Wide Area Application Engine 512, 1GB MEM, No HDD Incl.	\$3,250.00	\$71,500.00
22	CON-SNT-WAE512	SMARTNET 8XSXNBD Wide Area Application	\$285.12	\$6,272.64
22	SF-CE-51X-TL-5.0	Multicast Client for ACNS 5, CE/WAE-51X and NM-CE-EP, option	\$817.50	\$6,875.00
22	SF-WMSLIC-100M	100 Mbs Windows Media License for ACNS 5.5 or higher	\$937.50	\$20,625.00
Total (US Dollar) Sub-Total				\$720,755.02
Sales Tax				\$55,858.51
Professional Services				
15		Install & Configure DMS-2000	\$750.00	\$11,250.00
1		Install & Configure Wide Area Application Engine - Central Site	\$5,000.00	\$5,000.00
22		Install & Configure Wide Area Application Engine - School Site	\$1,500.00	\$33,000.00
Total Professional Services				\$49,250.00
Total eRate Eligible Items				\$825,863.53
eRate Ineligible Items				
Central Core Equipment				
1	DMS-DMM3.5-7835-H1	Digital Media Mgr. Base V3.5 Perptl. SW Lic. for MCS-7835-H1	\$10,248.75	\$10,248.75
1	DMS-DMM3.5-VPE	Digital Media Mgr. V3.5 Video Portal Enabler Perptl. SW Lic.	\$2,998.75	\$2,998.75
1	DMS-VP3.5-7825-H2	Cisco Video Portal V3.5 Perptl. SW Lic. for MCS-7825-H2	\$8,998.75	\$8,998.75
1	DMS-VPR3.5	Cisco Video Portal Reports V3.5 Perptl. SW Lic.	\$1,498.75	\$1,498.75
1	MCS-7825-H2-DM21	HW Only MCS-7825-H2 w/ 2GB RAM and Two 80GB HD - Portal	\$1,750.00	\$1,750.00
1	CON-SNT-7825H2DM	SMARTNET 8XSXNBD HW Only MCS-7825-H2	\$184.80	\$184.80
1	MCS-7835-H1-DM21	HW Only MCS-7835-H1 w/ 2048MB RAM and Two 72GB SCSI HD - DMM	\$3,000.00	\$3,000.00
1	CON-SNT-7835H1DM	SMARTNET 8XSXNBD HW Only MCS-7835-H1	\$316.80	\$316.80
2	DISK-SAS-146GB	146 GB SAS Disk Drive for WAE-612	\$875.00	\$1,750.00
2	DISK-SCSI-300GB	300 GB SCSI Disk Drive for WAE-7326	\$1,562.50	\$3,125.00
22	DISK-SATA2-80GB	80 GB SATA-II Disk Drive for WAE-512	\$500.00	\$11,000.00
Equipment Sub-Total				\$44,871.60
Sales Tax				\$3,477.55
Professional Services				
1		Install & Configure Digital Media Manager Server & Software	\$500.00	\$500.00
Professional Services				\$500.00
Total NON-eRate Eligible Items				\$48,849.15
Professional Services Project Total				\$49,750.00
Equipment Project Total				\$765,626.62
Sales Tax Project Total				\$59,336.06
Project Total				\$874,712.68

FRN 1618069

RIO LINDA UNION SCHOOL DISTRICT

Rio Linda, California
E-Rate Year 10 Projects

NOTICE TO BIDDERS

Notice is hereby given that the Board of Trustees of the Rio Linda Union School District ("the Governing Board") will accept sealed bids in the Office of the Director of Purchasing, Rio Linda Union School District, 2041 I Street, Rio Linda, California 95673, for E-Rate Year 10 Projects.

◆ Y10-01 Cisco Digital Media System

Specifications are available on the District web page: www.rlusd.org, or by contacting the Office of Purchasing, 2041 I Street, Rio Linda, CA 95673.

All submitted quotes must provide at a minimum, all requested information in the quote document. Any portion not included will be cause for elimination from the proposal process. Each response will be reviewed to determine if it is complete prior to actual evaluation. The information shall be organized as indicated in the vendor requirements. Any portions of the submitted proposal, which are to be treated by the District as proprietary and confidential information, must be clearly marked as such.

Bidder must have acquired a Schools and Libraries Corporation SPIN number and be willing to comply with all regulations pertaining to the Universal Service Fund Criteria for E-Rate service providers.

Piggyback Extension of Services:
The Vendor agrees to allow the Rio Linda Union School District and other public agencies and school districts in the State of California to purchase additional items, at the same terms and conditions as this BID, during the period of time that this BID is in effect. Districts and agencies may order additional quantities of service hours at the rate provided in the quote.

Any liability created by Purchase Orders issued against this agreement shall be the sole responsibility of the district or agency placing the order.

Prices and terms shall remain firm and in effect for 365 days following the award of this bid, unless otherwise specified.

Vendor shall provide Services and Equipment to these districts at the same prices and upon the same terms and conditions pursuant to Sections 20118 and 20562 of the California Public Contract Code.

The District is requesting that the selected vendor enter into a multi year contract with the option to extend the contract on an annual basis if determined to be in the best interest of the District. The contract shall begin on July 1, 2007 and can be extended on an annual basis for a maximum of 3 years at the sole discretion of the District.

Every bidder shall execute and submit with his or her bid a Noncollusion Affidavit in compliance with Section 7106 of the Public Contract.

The award of contract is contingent upon the award of funding from the Schools and Libraries Division (E-Rate) for fiscal year 2007-2008.

The Governing Board of the Rio Linda Union School District reserves the right to waive any irregularities in bids received, accept or reject any or all bids, and accept or reject any items thereon. No bid may be withdrawn for a period of thirty (30) days after the date on which bids are opened.



Qty	Part Number	Description	Unit Price	Total Price
eRate Eligible Item				
Central Core Equipment				
3	DMS-DME-1000	Cisco Encoder w/ Single Input, Single Processor, Portable		
3	CON-SNT-DMSDME1	SMARTNET 8X5XNBD Cisco Encoder w/ Sngl Input Sngl Prtb	\$12,496.88	\$37,490.63
20	DMS-DME-2000	Cisco Encoder w/ Dual Input, Dual Processor, Studio Level	\$950.40	\$2,851.20
20	CON-SNT-DMSDME2	SMARTNET 8X5XNBD Cisco Encoder w/ Dual Input, Dual Proc	\$24,996.88	\$499,937.50
Content Distribution Mgr				
1	WAE-612-K9	Wide Area Application Engine 612, 2GB MEM, No HDD Incl.		
1	CON-SNT-WAE612	SMARTNET 8X5XNBD Wide Area Application	\$6,875.00	\$6,875.00
Root Content Distribution Mgr				
1	WAE-7326-K9	Wide Area Application Engine 7326, 4GB MEM, No HDD Incl.		
1	CON-SNT-WAE7326	SMARTNET 8X5XNBD Wide Area App Eng 7326	\$22,500.00	\$22,500.00
1	SF-CE-792X-TL-5.0	Multicast Client for ACNS 5 for CE/WAE 732X Models,	\$1,843.78	\$1,843.78
1	SF-WMSLIC-UNLJM	Unlimited Mbs Windows Media License for ACNS 5.5 or higher	\$1,562.50	\$1,562.50
			\$3,750.00	\$3,750.00

Qty	Part Number	Description	Unit Price	Total Price
School Site Equipment				
11	WAE-512-K9	Wide Area Application Engine 512, 1GB MEM, No HDD Incl.		
11	CON-SNT-WAE512	SMARTNET 8X5XNBD Wide Area Application	\$3,250.00	\$35,750.00
11	SF-CE-51X-TL-5.0	Multicast Client for ACNS 5, CE/WAE-51X and NM-CE-8P, option	\$285.12	\$3,136.32
11	SF-WMSLIC-100M	100 Mbs Windows Media License for ACNS 5.5 or higher	\$312.50	\$3,437.50
			\$997.50	\$10,312.50

Total (US Dollar) Content Sub-Total \$668,118.70
Sales Tax \$51,779.20

Qty	Part Number	Description	Unit Price	Total Price
Professional Services				
20		Install & Configure DMS-2000		
1		Install & Configure Wide Area Application Engine - Central Site	\$750.00	\$15,000.00
1		Install & Configure Wide Area Application Engine - School Site	\$5,000.00	\$5,000.00
				\$32,500.00
Total Professional Services \$52,500.00				

Qty	Part Number	Description	Unit Price	Total Price
eRate Ineligible Items				
Central Core Equipment				
1	DMS-DMM3.5-7835-H1	Digital Media Mgr. Base V3.5 Perptl. SW Lic. for MCS-7835-H1		
1	DMS-DMM3.5-VPE	Digital Media Mgr. V3.5 Video Portal Enabler Perptl. SW Lic.	\$10,248.75	\$10,248.75
1	DMS-VP3.5-7825-H2	Cisco Video Portal V3.5 Perptl. SW Lic. for MCS-7825-H2	\$2,998.75	\$2,998.75
1	DMS-VPR3.5	Cisco Video Portal Reports V3.5 Perptl. SW Lic.	\$8,998.75	\$8,998.75
1	MCS-7825-H2-DM21	HW Only MCS-7825-H2 w/ 2GB RAM and Two 80GB HD - Portal	\$1,498.75	\$1,498.75
1	CON-SNT-7825H2DM	SMARTNET 8X5XNBD HW Only MCS-7825-H2	\$1,750.00	\$1,750.00
1	MCS-7835-H1-DM21	HW Only MCS-7835-H1 w/ 2048MB RAM and Two 72GB SCSI HD - DMM	\$184.80	\$184.80
1	CON-SNT-7835H1DM	SMARTNET 8X5XNBD HW Only MCS-7835-H1	\$3,000.00	\$3,000.00
2	DISK-SAS-146GB	146 GB SAS Disk Drive for WAE-612	\$316.80	\$316.80
2	DISK-SCSI-300GB	300 GB SCSI Disk Drive for WAE-7326	\$875.00	\$1,750.00
11	DISK-SATA2-80GB	80 GB SATA-II Disk Drive for WAE-512	\$1,562.50	\$3,125.00
			\$500.00	\$5,500.00
Equipment Sub-Total \$39,371.60 Sales Tax \$3,051.30				
Professional Services				
1		Install & Configure Digital Media Manager Server & Software	\$500.00	\$500.00
Professional Services \$500.00				

Total NON-eRate Eligible Items \$42,922.90
Professional Services Project Total \$53,000.00
Equipment Project Total \$707,490.30
Sales Tax Project Total \$54,830.50
Project Total \$815,320.80



Bid

FRN 1618069

February 5, 2007, 2007

To: Rio Linda Union School District
Re: Erate bid # RLUSD-Y10-01

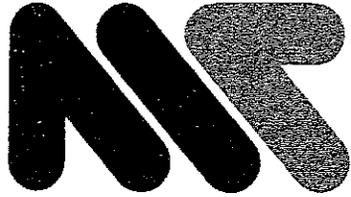
Dear Rio Linda School District,

Marketware is pleased to submit our response to Erate bid # RLUSD-Y10-01. Marketware agrees and shall comply with all the terms set forth in this bid. Marketware has been servicing the public sector for over 21 years and we look forward to the potential of working with the Rio Linda Union School District.

Sincerely,

A handwritten signature in cursive script, appearing to read 'Richard Reece'.

Richard Reece
Vice President
916-979-6932



**MARKETWARE
TECHNOLOGIES**

*...ideas and technology
creating innovation...*



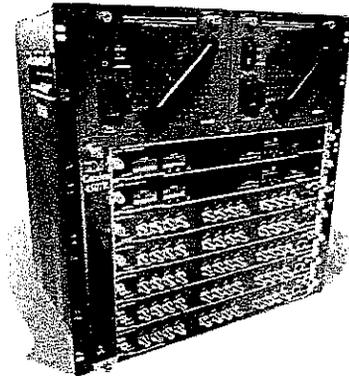
Company Overview



Company History

Marketware Technologies has been serving the IT community for almost a quarter of a century. In 1982, as a software-only retailer, the company began as Software Centre International, a franchise subsidiary of Ashton-Tate Corporation, manufacturer of then dominant dBASE II database management software.

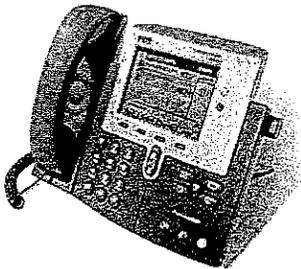
Early in our history, we focused on Sacramento's largest consumer of microcomputer products, agencies of the State of California. In 1989 the company won the State of California's Software Source contract. As the company grew, our understanding of government procurement practices and the public sector's unique microcomputer needs grew as well. The company began to expand its relationships to local agencies and educational institutions throughout California.



In 1993, in order to provide its clients with statewide on-site technical support and local representation, Software Centre became a franchised branch of MicroAge of Tempe, Arizona and changed its name to Software Centre/MicroAge and, subsequently, MicroAge of Sacramento. This relationship allowed us to leverage the buying power, vendor authorizations, and global support capabilities of a \$4 billion company while retaining financial independence and the flexibility of a locally controlled business.

In 2001, the company changed its name to Marketware Technologies leveraging the corporate registration of Marketware, Inc.

In maintaining a focus on serving state and local government agencies the company was an early participant in the California Multiple Award Schedule program developed in the early 1990s by the California Department of General Services (DGS). More recently, Marketware



Technologies became a provider under California's Master Rental Agreement (MRA) program allowing state and local government clients to lease computer equipment under very favorable terms of a full-support lease program. Between May 2000 and December 2001, Marketware Technologies invested in a response to the "California State Computer Store" ("CAL-Store") contract (RFP DGS 9014). A contract was awarded to Marketware Technologies as a result of this effort. The Cal-Store contract was recently replaced with contracts for the California Strategic Sourcing Initiative (CSSI). As of today, Marketware Technologies proudly supports a CSSI contract with the State of California.

We are very proud of our organizations longevity and success in servicing public sector organizations. Recently we expanded our organization with a division to service the needs of the private sector. Our long standing experience and understanding of Information Technology make us a logical choice for your organization, whether public or private!



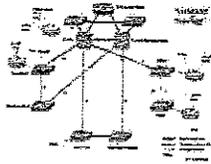
Capabilities

Our **Mission at Marketware Technologies** is committed to assuring that client organizations, public and private, achieve optimal value and productivity from publicly available resources, organization-wide internetworking infrastructure and business unit specific IT resources.

At Marketware, we view your network as an integral part of your business operations. Each piece of the network interacts with the other to form a synergistic operation.

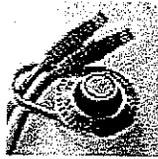
Network Infrastructure

From the design, to construction and to the maintenance of your network, Marketware Technologies understands the network as an essential tool for your organization.



Network Security

Identifying, preventing, and adapting to threats from both internal and external sources is critical to the health of your organizations data network. Marketware Security Services are ready to help!



Product Sales

A key component to the success of your network is your choice of hardware and software. Marketware is consistently evaluating manufacturers to bring you the best of breed in today's crowded market.



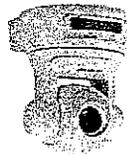
IP Telephony

VoIP technology allows your organization to extend consistent and scalable voice services throughout your organization while utilizing existing IP infrastructure.



IP Video Surveillance

The merging of video services onto your IP network is a logical step in consolidating the flow of sensitive information for your organization. Allow Marketware to demonstrate the latest in IP based video services.



Wireless

Extending secure wireless services to your IP network is a key step to improving employee productivity. Whether in building or building to building, Marketware is your logical choice!





Certifications

As technology is ever changing, so do our certifications. At Marketware, we are committed to the ongoing education of our technical and sales staff. Below are listings of some of the key certifications and qualifications Marketware possesses.



- Cisco Certified Voice Professional (CCVP)
- Cisco Certified Internetwork Expert (CCIE)
- Cisco Certified Network Associate (CCNA)
- Cisco Certified Design Associate (CCDA)
- Cisco Certified Network Professional (CCNP)
- Cisco Sales Expert (CSE)
- CQS-Cisco Unity
- CQS-Cisco IPT Design Specialist
- CQS-Cisco Wireless LAN Design

Microsoft

- Microsoft Certified System Engineer (MCSE)
- Microsoft Certified Database Administrator (MCDBA)
- Microsoft Certified Professional (MCP)



Certified Novell Engineer
Master CNE
Novell Gold Partner

Novell

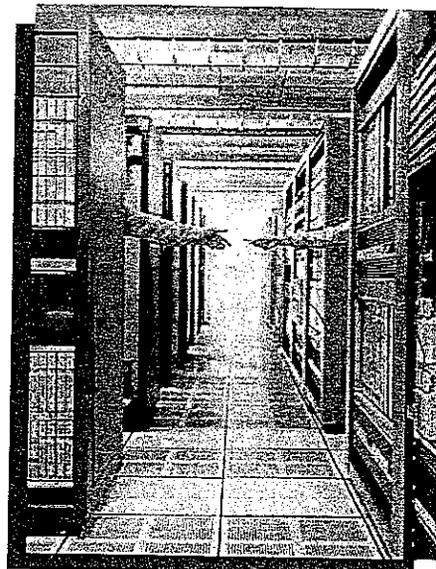
CompTIA

CompTIA Server +



MOTOROLA

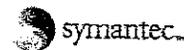
Authorized Canopy Solutions Provider (ACSP)





Manufacturer Relationships

Over the course of 24 years, Marketware has developed the skills necessary to pick the leaders in today's crowded IT product marketplace. Knowledge of evolving technology and products trends are essential to delivering solutions that are current with today's dynamic network environments. Our integral relationships with the leading manufacturers of personal computers, servers, network infrastructure, IP Telephony, security, storage networking, wireless communications, and video surveillance products gives you the confidence that the products we represent are the best of breed. Our sales staff, system engineers and field engineers maintain an ongoing and rigorous education schedule to keep abreast of industry knowledge. Below is a sampling of some of the manufacturer's we can bring to our solutions.





Current Public Sector Contracts

California Strategic Sourcing Initiative (CSSI)

Contract Number: 1S-05-70-03

Effective Dates: 11/4/2005 through 11/3/2007

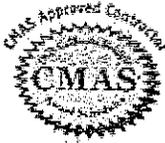
Description: This contract allows State and local agencies the ability to purchase Dell servers and related Dell equipment at significant discounts. For detailed information on use of this contract, please call us at 800-870-3337

California Multiple Awards Schedules (CMAS)

Contract Number: 3-04-70-0026AW SUPPLEMENT #: E

Effective Dates: 0/20/2004 - 10/31/2009

Description: This CMAS contract allows State, Counties, Cities, Educational Institutes and special districts to purchase the following equipment



Adobe	Apple Computer	Hewlett Packard
IBM	Microsoft	LAN-System
Network-SYS	PC-Component	Printer
Software	Storage Device	WAN System

Contract Number: 3-05-70-0026AX

Effective Dates: 07/28/2005 - 08/31/2007

Description: This CMAS contract allows State, Counties, Cities, Educational Institutes and special districts to purchase the following equipment



Hewlett Packard	PC-Assesory	PC-Desktop
PC-Notebook	PC-System	Printer
Printer Supplies	Service -Hardware Installation Service -	Hardware Maint.
Service - Hardware Repair	Storage-Device	Workstation-System

Contract Number: 3-06-70-0026AZ

Effective Dates: 07/28/2006 - 06/30/2007

Description: This CMAS contract allows State, Counties, Cities, Educational Institutes and special districts to purchase the following equipment



Dell	PC-Assesory	PC-Monitor
PC-Notebook	PC-System	Printer
Service-Hardware Repair	Software	



Current Public Sector Contracts (cont.)

California Multiple Awards Schedules (CMAS)

Contract Number: 3-06-70-0026BA

Effective Dates: 03/21/2006 - 06/30/2007

Description: This CMAS contract allows State, Counties, Cities, Educational Institutes and special districts to purchase the following equipment



Cisco	Data Commun-Component	Data Commun-Equipment
EDP-Hardware	LAN-Component	LAN-System
Network-Component	Network-Sys	Voice Mail-System
Voice-IVR Systems	WAN Component	WAN-System

Contract Number: 3-95-70-0026E

Effective Dates: 01/21/2000 - 06/30/2007

Description: This CMAS contract allows State, Counties, Cities, Educational Institutes and special districts to purchase the following equipment



3Com	American Power (APC)	Apple Computer
Cisco	Compaq	Hewlett Packard
IBM	Lexmark	Sun Microsystems
Toshiba	Viewsonic	Xerox

Software Licensing Program (SLP)

Marketware Technologies maintains SLP contracts for the provision and warranty of software, software maintenance, and technical support. The contracts are available for use by State of California departments and any city, county, special district, educational agency, local government body or corporation empowered to expend public funds. While the state makes this contract available, each local agency should make its own determination whether the SLP is consistent with their procurement policies and regulations. SLP contracts are awarded and administered by the State of California, Department of General Services, Procurement Division.

SLP contracts are based on software licensing agreements that have been negotiated by the State with the respective software manufacturer. Software covered under their associated contracts include:

COREL Corel
Contract number: SLP-03-70-0015A



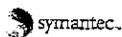
Filemaker
Contract number: SLP-05-70-0015G



Adobe
Contract number: SLP-03-70-0015B



Attachmate
Contract number: SLP-05-70-0015E



Symantec
Contract Number SLP-04-70-0015C



Novell
Contract number: SLP-05-70-0015F



Microsoft
Contract number: SLP-05-70-0013H



Guardian Edge
Contract number: SLP-06-70-0015H



Current Public Sector Contracts (cont.)

Ed Tech K-12 Voucher Program



California Department of
EDUCATION

Marketware Technologies is proud to be an approved vendor participating in the K-12 technology voucher program. The Education Technology K-12 Voucher Program resulted from the Settlement Agreement between

California consumers and Microsoft Corporation in *Microsoft Cases*, J.C.C.P. No. 4106, Superior Court of California, County of San Francisco, Department 305. A separate fund (termed "cy pres fund") was established with 66 2/3 percent of the difference between the Face Value Amount of the Settlement (\$1.1 billion) and the amount of issued Consumer Vouchers. The cy pres fund amount, in the form of vouchers, will be offered to eligible schools through a district grant process.

The vouchers made available through this Settlement Agreement are to be used to assist districts with implementing and supporting education technology that fosters effective teaching and promotes student achievement in eligible schools that serve students in grades kindergarten through twelfth grade. For detailed program description see <http://www.cde.ca.gov/ls/et/st/voucher.asp> or call your Marketware account manager.

E- Rate Program



Marketware has been participating in USAC's "E-Rate" program for some time now. The Schools and Libraries Program of the Universal Service Fund, commonly known as "E-Rate," is administered by the Universal Service Administrative Company (USAC) under the direction of the Federal Communications Commission (FCC), and provides discounts to assist most

schools and libraries in the United States to obtain affordable telecommunications and Internet access. It is one of four support programs funded through a Universal Service fee charged to companies that provide interstate and/or international telecommunications services

Marketware Technologies SPIN number: 143012276



Contact Information

Marketware Technologies

3840 Rosin Court, Ste 100

Sacramento, CA 95834

Phone: 916-925-3337

Toll-free: 800-870-3337

Fax: 916-925-4877

Email: info@marketwareinc.com

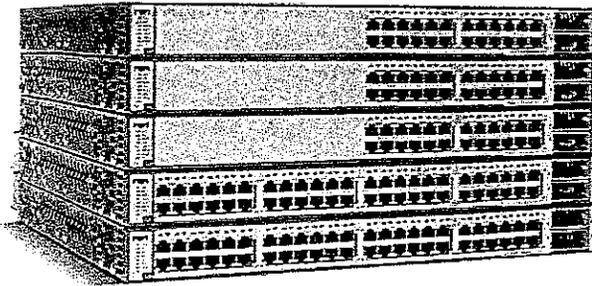
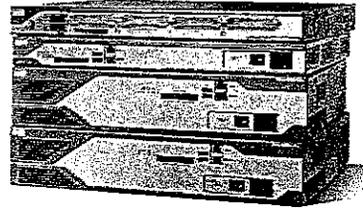


Sales Contacts

Mark Katzmann 800-870-3337 x 6927
 916-979-6927
mark.katzmann@marketwareinc.com

Erik Vik 800-870-3337 x 6936
 916-979-6936
erik.vik@marketwareinc.com

Richard Reece 800-870-3337 x 6932
 916-979-6932
richard.reece@marketwareinc.com



Network Infrastructure - IP Telephony - Security - Wireless - IP Video

For a complete listing of products and in depth explanations of our service offerings, we invite you to visit us at www.marketwareinc.com or call 800-870-3337



CISCO PREMIER CERTIFIED PARTNER

Marketware Technologies, Inc

USA

January 2006–December 2006



Department of General Services
Procurement Division
707 Third Street, 2nd Floor
West Sacramento, CA 95605-2811

State of California
MULTIPLE AWARD SCHEDULE
SUPPLEMENT NO. 8
Marketware, Inc.
dba
Marketware Technologies

3-95-70-0026E -	Brand-3Com Brand-American Power Conversion Brand-Apple Brand-Cisco Brand-Compaq Brand-Hewlett Packard Brand-IBM Brand-Lexmark Brand-Sun Microsystems Brand-Toshiba Brand-Viewsonic Brand-Xerox
-----------------	---

(Above descriptions for marketing purposes only. Review contract for products/services available.)

CONTRACT NUMBER:	3-95-70-0026E
CMAS TERM DATES:	1/21/2000 through 6/30/2007
DISTRIBUTION:	STATEWIDE

CMAS Schedule E – Based on GSA #GS-35F-4120D (GTSI)

The purpose of this supplement is to renew this contract through 6/30/2007. In addition, this supplement replaces in its entirety Marketware Technologies' existing California Multiple Award Schedule (CMAS) which expired on 6/30/2002. The most current contract provisions, ordering instructions, policies, CMAS terms and conditions, and products/services and pricing applicable to this CMAS contract are incorporated herein.

DAWN FORD, Program Analyst, California Multiple Award Schedules Unit

Effective Date: **7/1/2002**

ATTACHMENT C

PROFESSIONAL SERVICES

JOB CATEGORIES

NON-INFORMATION TECHNOLOGY SERVICES ARE NOT AVAILABLE UNDER THIS CMAS CONTRACT.

Project Manager	Senior Network Engineer
Project Management	Senior Systems Engineer
Help Desk Support-L1	Cisco Certified Internetwork Expert (CCIE)
Help Desk Support-L2	Cisco Certified Network Associate (CCNA)
Help Desk Support-L3	Cisco Certified Network Professional (CCNP)
Help Desk Support-L4	Comm Hardware Specialist
LAN Mgt. Support-L1	Application Engineer
LAN Mgt. Support-L2	Applications Programmer
LAN Mgt. Support-L3	Configuration Management Specialist
Basic Hardware Support-L1	Communications Network Manager
Basic Hardware Support-L2	Computer Programmer I
Basic Hardware Support-L3	Computer Programmer II
Basic Hardware Support-L4	Computer Programmer III
Continuous Training Support-L1	Computer Programmer IV
Continuous Training Support-L2	Communications Specialist
Continuous Training Support-L3	Computer Systems Analyst I
IT Planning-L1	Computer Systems Analyst II
IT Planning-L2	Computer Systems Analyst III
Assessment & Evaluation-L1	Clerk Typist
Assessment & Evaluation-L2	Database Analyst
Assessment & Evaluation-L3	Documentation Clerk
Database Administrator	Data Entry Clerk
Senior Developer/Analyst	Documentation Specialist
Senior Database Administrator	Electronic Publishing Specialist
Consulting Engineer	Graphic Artist
Enterprise Consulting Engineer	Help Desk Manager
Network Engineer	Help Desk Specialist
Systems Engineer	Hardware Installation Technician
Senior Enterprise Engineer	

ATTACHMENT C

PROFESSIONAL SERVICES

JOB CATEGORIES

NON-INFORMATION TECHNOLOGY SERVICES ARE NOT AVAILABLE UNDER THIS CMAS CONTRACT.

Hardware Specialist	Enterprise Application System/Database Administrator II
Information Systems Engineer	Enterprise Application System/Database Administrator III
Junior Engineer	Functional Enterprise Application Specialist I
Lead Network Technician	Functional Enterprise Application Specialist II
Network Administrator	Functional Enterprise Application Specialist III
Network Draftsman	Functional Enterprise Application Specialist IV
Network Installation Technician	Technical Enterprise Application Specialist I
Performance Analyst	Technical Enterprise Application Specialist II
Program Admin Specialist	Technical Enterprise Application Specialist III
Project Control Analyst	Technical Enterprise Application Specialist IV
Quality Assurance Manager	Junior Engineer
Quality Assurance Specialist	
System Administrator	
Senior Application Engineer	
Senior Database Manager	
Senior Management Analyst	
Systems Operator	
Software Systems Specialist	
Senior Test Engineer	
Test Engineer	
Technical Editor	
Trainer	
Training Specialist	
Technical Writer	
Administrative Assistant	
Senior Computer Systems Analyst	
Software Engineer	
Enterprise Application System/Database Administrator I	



CISCO CAREER CERTIFICATIONS

Vincent Pletcher

HAS SUCCESSFULLY COMPLETED THE
CISCO CAREER CERTIFICATIONS TEST REQUIREMENTS
AND IS RECOGNIZED AS A

Cisco Unified Communications Design Specialist — CS-CUDS

VALID THROUGH: January 22, 2009
Cisco ID# CSCO10864412



Validate this certificate's authenticity at
www.cisco.com/go/verifycertificate
Certificate Verification No. 391125695904ANVN

John Chambers
President and CEO
Cisco Systems, Inc.

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CISCO CAREER CERTIFICATIONS

Vincent Pletcher

HAS SUCCESSFULLY COMPLETED THE
CISCO CAREER CERTIFICATIONS TEST REQUIREMENTS
AND IS RECOGNIZED AS A

Cisco Foundation Express Field Specialist — CS-CFEFS

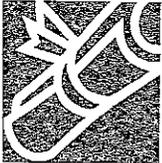
VALID THROUGH: January 12, 2009
Cisco ID# CSC010864412



Validate this certificate's authenticity at
www.cisco.com/go/verifycertificate
Certificate Verification No. 391034724700DKDK

John Chambers
President and CEO
Cisco Systems, Inc.

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CISCO CAREER CERTIFICATIONS

Eric Johnson

HAS SUCCESSFULLY COMPLETED THE
CISCO CAREER CERTIFICATIONS TEST REQUIREMENTS
AND IS RECOGNIZED AS A

Cisco Certified Network Associate — CCNA

VALID THROUGH October 12, 2008
Cisco ID# CSC010968875



Validate this certificate's authenticity at
www.cisco.com/go/verifycertificate
Certificate Verification No. 386484724615HSDN

John J. Chambers

John Chambers
President and CEO
Cisco Systems, Inc.

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Glen Spaulding

CISCO

HAS COMPLETED ALL REQUIRED STEPS
AND HAS BEEN RECERTIFIED AS A

**CISCO CERTIFIED
INTERNETWORK EXPERT**

CERTIFIED

INTERNETWORK

A handwritten signature in black ink, appearing to read "Glen Spaulding".

EXPERT

ADMINISTRATOR

VALID THROUGH

CCIE No. 2925

January 1, 2002



Glen Spaulding
Name

has achieved

CISCO CERTIFIED DESIGN ASSOCIATE

Glen Spaulding
Technical Readiness Program Manager

1/22/98
Date



eRate Bid
Cisco Digital Media System
BID # RLUSD-Y10-01

RIO LINDA UNION SCHOOL DISTRICT
627 L STREET
RIO LINDA, CA 95673

eRate Cisco Digital Media System

BID # RLUSD-Y10-01

NOTICE TO BIDDERS

Request

The Rio Linda Union School District is requesting bids from Cisco Premier Authorized Vendors for a Cisco Digital Media System. **All** services must be provided solely by a single vendor. The district will **NOT** expect used or refurbished equipment. This contract will cover up to (22) of the District's school sites. Vendors will be required to complete the "Pricing Schedule" (Form Provided) and is required to attached a detailed solution description including proposed equipment list. Rio Linda Union School District reserves the right to seek eRate funding for individual sites.

Pricing must be valid for District purchases prior to eRate funding (July 1, 2007). Rio Linda Union School District may elect to purchase items proposed in any quantity anytime after the award of the contract through June 30, 2010.

The **Rio Linda Union School District** will accept sealed bids in the office of the **Director of Purchasing, 2041 I Street, Rio Linda, CA 95673, on or before 10:30 a.m. PST, February 5, 2007**. If the chosen vendor/bidder refuses or is unable to meet the terms set forth by the Rio Linda Union School District, the Board of Trustees will reject the bid and the award may be given to the next lowest qualified bidder.

The award of contract is contingent upon the award of funding from the Schools and Libraries Division (eRate) for fiscal year 2007-2008.

Project Description

The District is seeking a "Turn-Key" solutions based on Cisco Systems Digital Media System (VPBX) for 22 School sites. The system will be used to provide digital content to classrooms for distance learning, one-to-many teaching and video aggregation for Internet based VoD content (i.e. United Streaming). The system must provide both live video stream and store and watch options. The following features must be provided in the solution offered:

- 40 (Fixed) Video Input feeds
- 3 (mobile) Video Input feeds
- Support for a minimum of 1000 simultaneous multicast streams.
- Video caching capabilities that support Cable TV, VCR, DVD and Internet source feeds
- Remote viewing access capabilities (i.e. Off-campus viewing for shut-in students via Web Interface)
- Local school site caching capabilities
- Central web portal for both administrative access and student content viewing
- Centralized content management

INSTRUCTIONS TO BIDDERS

Vendor Requirements

All companies participating in this bid must meet or exceed all minimum qualification requirements.

All submitted quotes must provide at a minimum, all requested information in this quote document. **Any portion not included will be cause for elimination from the proposal process.** Each response will be reviewed to determine if it is complete prior to actual evaluation. The information shall be organized as indicated in the vendor requirements. Any portions of the submitted proposal, which are to be treated by the District as proprietary and confidential information, must be clearly marked as such. Bidder must have acquired, prior to bid date a Schools and Libraries Corporation SPIN number and be willing to comply with all regulations pertaining to the Universal Service Fund Criteria for eRate service providers.

The District reserves the right to accept or reject all proposals when the rejection is in the best interest of the District. The District reserves the right to award without further discussion. Rio Linda Union School District reserves the right to eliminate from further consideration any response, which is deemed to be substantially or materially unresponsive to the requests for information, contained in this section. The bidder is required to submit all the information in this section to be considered for bid evaluation and award of contract.

1. CMAS

Vendors must submit all approved Multiple Award Schedules that are required for this project. The following California or Multi-State award schedules must be held by the vendor:

- Multiple Award Schedule for Cisco Systems Equipment

2. References

Vendors must include three references; preference will be given to California School District references.

District / Company Name:	Rio Linda Union School District
Address:	627 L Street, Rio Linda CA
Contact Person:	John Baggett
Phone:	916-566-1749
Email:	John.baggett@rlusd.org
District / Company Name:	Aldar Academy
Address:	4436 Engle Rd., Sacramento, CA
Contact Person:	Ed Noskowski

Phone:	(916) 485-9685
Email:	ed@aldaracademy.org
District / Company Name:	Marysville JUSD
Address:	1919 B St., Marysville, CA 95901
Contact Person:	bwilliams@mjUSD.k12.ca.us
Phone:	(530) 749-6103
Email:	bwilliams@mjUSD.k12.ca.us

3. Unit Rates

Provide unit rates for the Cisco equipment & support services on "Pricing Schedule" (Form Provided).

4. Piggyback Extension of Services

The Vendor agrees to allow the Rio Linda Union School District and other public agencies and school districts in the State of California to purchase additional items, at the same terms and conditions as this BID, during the period of time that this BID is in effect.

Districts and agencies may order additional quantities of items at the rate provided in the quote.

Any liability created by Purchase Orders issued against this agreement shall be the sole responsibility of the district or agency placing the order.

Prices and terms shall remain firm and in effect for 365 days following the award of this bid, unless otherwise specified.

Vendor shall provide to these districts at the same prices and upon the same terms and conditions pursuant to Sections 20118 and 20562 of the California Public Contract Code.

5. Contract Extension

The District is requesting that the selected vendor enter into a multi year contract for eRate eligible Cisco digital media system with the option to extend the contract on an annual basis if determined to be in the best interest of the District. The contract shall begin on July 1, 2007 and can be extended on an annual basis for a maximum of 5 years at the sole discretion of the District.

6. Technical Experience

Provide a detailed description of your experience and expertise in video analog to digital conversion applications, CODEX and transport of video over an IP network. Describe your company's ability to perform the work requested.

7. Executive Summary

The executive summary must include a brief history of the Vendor's background and experience relevant to the objectives and questions in this RFP.

8. Vendor Information

Vendors must submit evidence of qualifications as indicated below. Rio Linda Union School District will consider financial, technical and other qualifications or abilities of the Vendors.

- o Company size and history, to include an organizational chart and organization type (i.e., sole proprietor, partnership, corporation, etc.)
- o Provide names, title, phone number and a brief resume of each individual who will be assigned to this project.
- o Please do not include an assortment of brochures in lieu of the specific information requested above.
- o Please provide copies of your standard purchase agreement and standard maintenance agreement if available.

9. Project Management

Project management provides direction and control of project personnel and a framework for project communications, reporting, procedural and/or contractual activity.

Prior to the start of this project the vendor will designate, in writing, a person who will be your Project Manager and point of contact. All communication will be addressed to the Project Manager who has the authority to act for you in all aspects of the Statement of Work. The Project Manager will perform the following duties:

- Be the primary interface between the Rio Linda Union School District Project Manager and your organization
- Administer project change control with our Project Manager;
- Arrange reasonable and safe access to the project site for project personnel, as required
- Resolve project issues and escalate issues within your organizations required
- Obtain and provide project requirements, data, decisions, and approvals

10. Client Service/Technical Support

Vendor is responsible for providing technical support to Rio Linda Union School District's technical staff for a period of one year. On site response time must be less than 8 hours, phone response time less than 2 hours. The vendor is responsible to provide (at no cost) a web based trouble ticket system that has auto escalation capabilities. The vendor is responsible to provide monthly reports to the District with detailed case history as well as summary information.

Bid Evaluation

Each response will be reviewed prior to the selection process for completeness and adherence to format. A response will be considered complete if all requested

sections are included in the proper order and properly completed. The company may also provide any and all recommendations for consideration such as installation, maintenance, support and design that is relevant to the total successful solution of the school district's technology needs.

Evaluation Criteria:

1. Most Cost Effective Proposal for Services Requested, including unit prices, labor rates, travel/trip charges, etc. (30%)
2. Technical approach including experience and background qualifications. (20%)
3. Client references. (30%)
4. Proposal preparation and responsiveness to the project requirements (20%)

Bid Schedule

Bid Offered	Posted on RLUSD Web Page: www.rlusd.org
Bid closing	February 5, 2007 at 10:30am PST
Bid opening	Date of bid closing
Vendor Selection	Before 471 filing date
Award of Contract	Contingent upon funding from SLD

Legal Form of Business Organization

The Business Organization shall check one of the following classifications which fits its type of organization and furnish all information required under that classification:

THE ORGANIZATION IS AN INDIVIDUAL

Individual Name _____

THE ORGANIZATION IS AN INDIVIDUAL DOING BUSINESS UNDER A FIRM NAME

Firm Name _____

THE ORGANIZATION IS A CO-PARTNERSHIP

The full name of all the partners

[**X**] THE ORGANIZATION IS A CORPORATION

Full Name of Corporation **Marketware Technologies, Inc.**

Incorporation is the state of **California**

How long in Business: **24 Years**

CONTRACT SERVICES PROPOSAL

BID # RLUSD-Y10-01

Date: February 1, 2007

TO THE BOARD OF TRUSTEES
RIO LINDA UNION SCHOOL DISTRICT
SACRAMENTO, CALIFORNIA

Pursuant to your Notice to Vendors and in compliance with the Instructions to Vendors the undersigned having carefully examined the Bid Documents and hereby proposes and agrees to furnish any and all required services as requested under this contract by the Rio Linda Union School District.

**Contract Services for
Rio Linda Union School District**

BID # RLUSD-Y10-01

Company Name Marketware Technologies

Service Provider
Identification Number 143012276

Address 3840 Rosin Ct., Suite 100

City Sacramento

State / Zip Code CA 95834

Telephone / Fax 916.925.3337

Printed Name / Title Richard Reece / Vice President

Signature 

Attention: Bids are not valid unless signed by the person making the bid.

Pricing Summary

Provide cost summary on this page, attach detailed cost including line item pricing for materials, equipment, labor and tax.

Equipment	\$ <u>720,755.02</u>
Materials	\$ <u>0.00</u>
Labor	\$ <u>49,250.00</u>
Sales Tax (7.75%)	\$ <u>55,858.51</u>
Project Total (eRate Eligible)	\$ <u>825,863.53</u>

eRate Ineligible Items

Equipment	\$ <u>44,871.60</u>
Labor	\$ <u>500.00</u>
Sales Tax (7.75%)	\$ <u>3,477.55</u>
Project Total (eRate ^{ln} Eligible)	\$ <u>48,849.15</u>

Project Net Cost after eRate Discount (80%) *874,712.68*
\$ 214,021.86



Qty	Part Number	Description	Unit Price	Total Price
eRate Eligible Item				
Central Core Equipment				
3	DMS-DME-1000	Cisco Encoder w/ Single Input, Single Processor, Portable	\$12,498.88	\$37,496.63
3	CON-SNT-DMSDME1	SMARTNET 8X5XNBD Cisco Encoder w/ Sngl Input Sngl Prtb	\$950.40	\$2,851.20
20	DMS-DME-2000	Cisco Encoder w/ Dual Input, Dual Processor, Studio Level	\$24,996.88	\$499,937.50
20	CON-SNT-DMSDME2	SMARTNET 8X5XNBD Cisco Encoder w/ Dual Input, Dual Proc	\$1,900.80	\$38,016.00
Content Distribution Mgr				
1	WAE-612-K9	Wide Area Application Engine 612, 2GB MEM, No HDD Incl.	\$6,875.00	\$6,875.00
1	CON-SNT-WAE612	SMARTNET 8X5XNBD Wide Area Application	\$655.78	\$655.78
Root Content Distribution Mgr				
1	WAE-7326-K9	Wide Area Application Engine 7326, 4GB MEM, No HDD Incl.	\$22,500.00	\$22,500.00
1	CON-SNT-WAE7326	SMARTNET 8X5XNBD Wide Area App Eng 7326	\$1,843.78	\$1,843.78
1	SF-CE-732X-TL-5.0	Multicast Client for ACNS 5 for CE/WAE 732X Models,	\$1,562.50	\$1,562.50
1	SF-WMSUC-UNUM	Unlimited Mbs Windows Media License for ACNS 5.5 or higher	\$3,750.00	\$3,750.00

School Site Equipment				
22	WAE-512-K9	Wide Area Application Engine 512, 1GB MEM, No HDD Incl.	\$3,250.00	\$71,500.00
22	CON-SNT-WAE512	SMARTNET 8X5XNBD Wide Area Application	\$285.12	\$6,272.64
22	SF-CE-51X-TL-5.0	Multicast Client for ACNS 5, CE/WAE-51X and NM-CE-BP, option	\$312.50	\$6,875.00
22	SF-WMSUC-100M	100 Mbs Windows Media License for ACNS 5.5 or higher	\$937.50	\$20,625.00
			Total(US Dollar) ment Sub-Total	\$720,755.02
			Sales Tax	\$55,858.51

Professional Services				
15		Install & Configure DMS-2000	\$750.00	\$11,250.00
1		Install & Configure Wide Area Application Engine - Central Site	\$5,000.00	\$5,000.00
22		Install & Configure Wide Area Application Engine - School Site	\$1,500.00	\$33,000.00
			Total Professional Services	\$49,250.00
			Total eRate Eligible Items	\$825,863.53

Qty	Part Number	Description	Unit Price	Total Price
eRate Ineligible Items				
Central Core Equipment				
1	DMS-DMM3.5-7835-H1	Digital Media Mgr. Base V3.5 Perptl. SW Lic. for MCS-7835-H1	\$10,248.75	\$10,248.75
1	DMS-DMM3.5-VPE	Digital Media Mgr. V3.5 Video Portal Enabler Perptl. SW Lic.	\$2,998.75	\$2,998.75
1	DMS-VP3.5-7825-H2	Cisco Video Portal V3.5 Perptl. SW Lic. for MCS-7825-H2	\$8,998.75	\$8,998.75
1	DMS-VPR3.5	Cisco Video Portal Reports V3.5 Perptl. SW Lic.	\$1,498.75	\$1,498.75
1	MCS-7825-H2-DM21	HW Only MCS-7825-H2 w/ 2GB RAM and Two 80GB HD - Portal	\$1,750.00	\$1,750.00
1	CON-SNT-7825H2DM	SMARTNET 8X5XNBD HW Only MCS-7825-H2	\$184.80	\$184.80
1	MCS-7835-H1-DM21	HW Only MCS-7835-H1 w/ 2048MB RAM and Two 72GB SCSI HD - DMM	\$3,000.00	\$3,000.00
1	CON-SNT-7835H1DM	SMARTNET 8X5XNBD HW Only MCS-7835-H1	\$316.80	\$316.80
2	DISK-SAS-146GB	146 GB SAS Disk Drive for WAE-612	\$875.00	\$1,750.00
2	DISK-SCSI-300GB	300 GB SCSI Disk Drive for WAE-7326	\$1,562.50	\$3,125.00
22	DISK-SATA2-80GB	80 GB SATA-II Disk Drive for WAE-512	\$500.00	\$11,000.00
			Equipment Sub-Total	\$44,871.60
			Sales Tax	\$3,477.55

Professional Services				
1		Install & Configure Digital Media Manager Server & Software	\$500.00	\$500.00
			Professional Services	\$500.00
			Total NON-eRate Eligible Items	\$48,849.15
			Professional Services Project Total	\$49,750.00
			Equipment Project Total	\$765,626.62
			Sales Tax Project Total	\$59,336.06
			Project Total	\$874,712.68

Project Net Cost after eRate Discount (80%) \$214,021.86

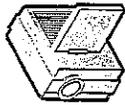
Cisco Digital Media System Overview



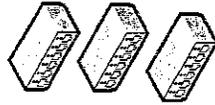
Digital Media Encoding



Video on Demand (VoD)



Live Video Events

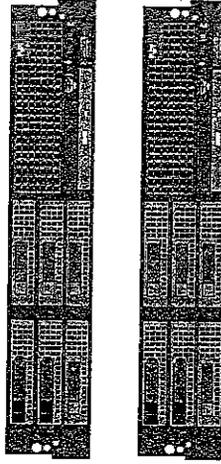


Multi-Channel Encoding
Cable TV Provider

Cisco Digital Media Encoder 1000
(Mobile)



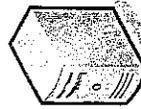
Cisco Digital Media Encoder 2000 (Fixed)



Channel Administration & Publishing



Streaming Server



Cisco Digital Media
Appliance Server

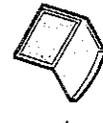
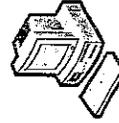


Cisco Video Portal
Appliance Server

Incoming Video Feeds

Outgoing Video Feeds

Cisco Video Portal Users



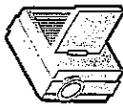
Cisco Digital Media System Overview



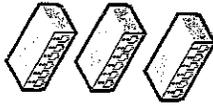
Digital Media Encoding



Video on Demand (VoD)



Live Video Events



Multi-Channel Encoding
Cable TV Provider

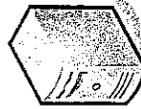
Cisco Digital Media Encoder 1000
(Mobile)

Cisco Digital Media Encoder 2000
(Fixed)

Channel Administration & Publishing



Streaming Server



Cisco Digital Media
Appliance Server

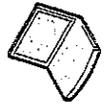
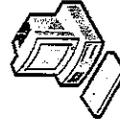


Cisco Video Portal
Appliance Server

Incoming Video Feeds

Outgoing Video Feeds

Cisco Video Portal Users



FRN 1618069

USAC

Universal Service Administrative Company

Schools and Libraries Division

October 29, 2007

Ruth Ann Hall
RIO LINDA UNION SCHOOL
DISTRICT

Telephone:

(916) 566-1725

Application Number

578905, 579677, 573599, 584141, 574351

Response Due Date: 11.08.07

You were recently sent a written request for additional information needed by the Program Integrity Assurance (PIA) team to review your Funding Year 2007 Form 471 application to ensure that it is in compliance with the rules of the Universal Service program. This is a reminder that the response due date is approaching. To date, none of the requested information has been received. The information needed to complete the review is listed below.

#1 – Application 578905 FRN 1618069 you indicated that Form 470 # 676390000621541 is the establishing Form 470 for the service requested in FRN 1618069.

This Form 471 was entered as the wrong category from the beginning. However when the attachment 21 was sent in I thought that the correction had been made with a follow up phone call. (see attachment)

This request should be for Internal Connections only. The Cisco Digital Media System was advertised for as an Internal Connection other than Basic Maintenance for the required 28 days and the contract was signed as a multi year contract extendable for a maximum of 3 years, contingent upon E-rate funding.

This FRN is a mixed funding request for Basic Maintenance of Internal Connections, but the referenced Form 470 did not post for **Basic Maintenance of Internal Connections**. This is a violation of the competitive bidding requirements of this program.

The establishing Form 470 is the specific Form 470, which was posted for that particular service for 28 days, and pursuant to which a contract was signed or an agreement was entered into. For a request in the Basic Maintenance service category that was filed prior to May 1, 2005, it is possible that the establishing 470 was filed under an Internal Connections service category. The establishing Form 470 could have been posted by the State, if the requested services are being purchased off of a State Master Contract.

#1A: Is the referenced Form 470 the establishing Form 470 for the multiple service categories listed above. Is this the establishing Form 470? Yes or No.

If NO, please provide the 15-digit Form 470 Number that did establish the bidding for this service. If the multiple service categories were posted on different Forms 470 then provide the 15-digit Form 470 Numbers that established the bidding for the respective services.

If YES, the charges associated with un-posted items must be identified and removed. The product(s)/service(s) will be placed in a new FRN.

The items listed below are part of the internal connection eligible items. (see attached breakdown of eligible and ineligible items)

According to program rules, USAC is unable to fund products or services which were not posted to an establishing Form 470. Listed below are the un-posted items:

Smartnet Cisco Encoder / Basic Maintenance of Internal Connections / \$ 2,851.20

Smartnet Cisco Encoder / Basic Maintenance of Internal Connections / \$538,016.00

Smartnet Wide Area Application Eng/ Basic Maintenance of Internal Connections / \$ 6,558.78

Smartnet Wide Area Application Eng 7326/ Basic Maintenance of Internal Connections / \$ 1,845.78

Smartnet Wide Area Application Eng 7326/ Basic Maintenance of Internal Connections / \$ 56,272.64

You must provide us with the information for the new FRN.

- Modify the current Form 471 Block 5 FRN information to remove the ineligible cost.
- Provide the Block 5 information for the original FRN (pre and post-split FRN). The post-split FRN will be a request for the amount for the original FRN with the ineligible cost removed.
- Complete Block 5 for the new FRN. The new FRN will be a request for the amount for the un-posted service.

You may provide this information sending a copy of the original FRN and two (or more) completed Form 471, Block 5 filled out showing the information for the FRNs as you wish it to be after the split is completed.

Please complete the blank Form 471, Block 5 below. For additional instructions to fill out your Block 5 refer to Form 471 filing instructions at <http://www.usac.org/sl/tools/required-forms.aspx>.

Entity Number _____ Applicant's Form Identifier _____			
Contact Person _____ Phone Number _____			
Block 5: Discount Funding Request(s) Instructions: Use one Block 5 page for EACH service (Funding Request Number) which you are requesting discounts. Make as many copies of this page as needed, and number the completed pages to assure that they are all processed correctly. Block 5, page ___ of ___			
10 <input type="checkbox"/> If this is a duplicate Funding Request (e.g., of an FRN that is not yet approved, under appeal, etc.), check this box and enter the original FRN in the space provided: _____			
11 Category of Service (only ONE category should be checked) <table style="width: 100%; border: none;"> <tr> <td style="width: 50%; vertical-align: top;"> PRIORITY 1 <input type="checkbox"/> Telecommunications Service <input type="checkbox"/> Internet Access </td> <td style="width: 50%; vertical-align: top;"> PRIORITY 2 <input type="checkbox"/> Internal Connections Other than Basic Maintenance <input type="checkbox"/> Basic Maintenance of Internal Connections </td> </tr> </table>	PRIORITY 1 <input type="checkbox"/> Telecommunications Service <input type="checkbox"/> Internet Access	PRIORITY 2 <input type="checkbox"/> Internal Connections Other than Basic Maintenance <input type="checkbox"/> Basic Maintenance of Internal Connections	<h3>23 Calculations</h3>
PRIORITY 1 <input type="checkbox"/> Telecommunications Service <input type="checkbox"/> Internet Access	PRIORITY 2 <input type="checkbox"/> Internal Connections Other than Basic Maintenance <input type="checkbox"/> Basic Maintenance of Internal Connections		
12 Form 470 Application Number _____	Recurring Charges	A. Monthly charges (total amount per month for service)	
13 SPIN – Service Provider Identification Number _____		B. How much of the amount in A is ineligible?	
14 Service Provider Name _____		C. Eligible monthly pre-discount amount (A minus B)	
15a <input type="checkbox"/> Check this box if this Funding Request is for non-contracted tariffed or month-to-month services.		D. Number of months service provided in funding year	
15b Contract Number _____	Non-Recurring Charges	E. Annual pre-discount amount for eligible recurring charges (C x D)	
15c <input type="checkbox"/> Check this box if this Funding Request is covered under a master contract (a contract negotiated by a third party, the terms and conditions of which are then made available to an eligible entity that purchases directly from the service provider).		F. Annual non-recurring charges	
15d <input type="checkbox"/> Check this box if this Funding Request is a continuation of an FRN from a previous funding year based on a multi-year contract. If so, provide that FRN here: _____		G. How much of the amount in F is ineligible?	
16b <input type="checkbox"/> Check this box if there are multiple Billing Account Numbers and attach a complete list of those numbers to this page.		H. Annual eligible pre-discount amount for non-recurring charges (F minus G)	
17 Allowable Vendor Selection/Contract Date (mm/dd/yyyy) (based on Form 470 filing) _____		I. Total funding year pre-discount amount (E + H)	
18 Contract Award Date (mm/dd/yyyy) _____			

19	Service Start Date (mm/dd/yyyy)		
20a	Service End Date (mm/dd/yyyy)		J. Discount from Block 4 Worksheet
20b	Contract Expiration Date (mm/dd/yyyy)		K. Funding Commitment Request (I x J)
21	Description of This Service: Attachment		
22	Entity/Entities Receiving This Service:	<p>a. If the service is site-specific (provided to one site and not shared by others), list the Entity Number of the entity from Block 4 receiving this service:</p> <p>b. If the service is shared by all entities on a Block 4 worksheet, list the worksheet number (e.g., 1):</p>	

If you do not agree with our assessment that this FRN is a mix of different categories of services, then provide additional third party documentation (e.g, vendor bills, contract, service agreement, etc.).

If you do not respond within 15 days, the entire FRN will be denied.

#2 – Applications **578905, 579677, 573599, 584141, 574351** based on the discount survey documentation that you have provided, we intend to modify the discount on these applications discount for the entities listed below.

The discount has been changed as noted below:

- Allison Elem- entity 111430 – Requested 90% modify to 80%

#2A: We are providing you with an opportunity to confirm that your original response(s) is correct. Please confirm that this change(s) listed above should be undertaken. _____
Yes or _____ No. NO

#2B: Application **578905, 579677, 573599, 584141, 574351** the discount reductions listed above results in the shared discount changing from 83% to 82% - do you agree to this change? Yes / No. NO

If the FRN should not be modified and you have alternative information, please provide the supporting documentation.

See attached Free and Reduced list by school.

It is important that we receive all of the information requested so the PIA team can complete its review. Please fax or email the requested information to my attention. If you have any questions, do not understand what we are requesting, or feel that you have already responded, please feel free to contact me.

If we do not receive the requested information by 11.8.07, your application(s) will be reviewed using the information currently on file. Failure to respond may result in a reduction or denial of funding.

Should you wish to cancel your Form 471 application, or any of your individual funding requests, please clearly indicate in your response that it is your intention to cancel an application or funding request(s); along with the Form 471 application number(s) and/or funding request number(s), and the complete name, title and signature of the authorized individual.

A copy of this correspondence is being forwarded to your State E-Rate Coordinator for informational purposes only.

Thank you for your cooperation and continued support of the Universal Service Program.

Kathleen Damiano

PIA Initial Reviewer

Universal Service Administrative Co. SLD

Voice 973-581-5377

X Fax 973-599-6513

E-Mail – kdamian@SL.UniversalService.Org

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***Frank Porter
Superintendent**

***Cabinet**

MANAGEMENT TEAM - 2006/07

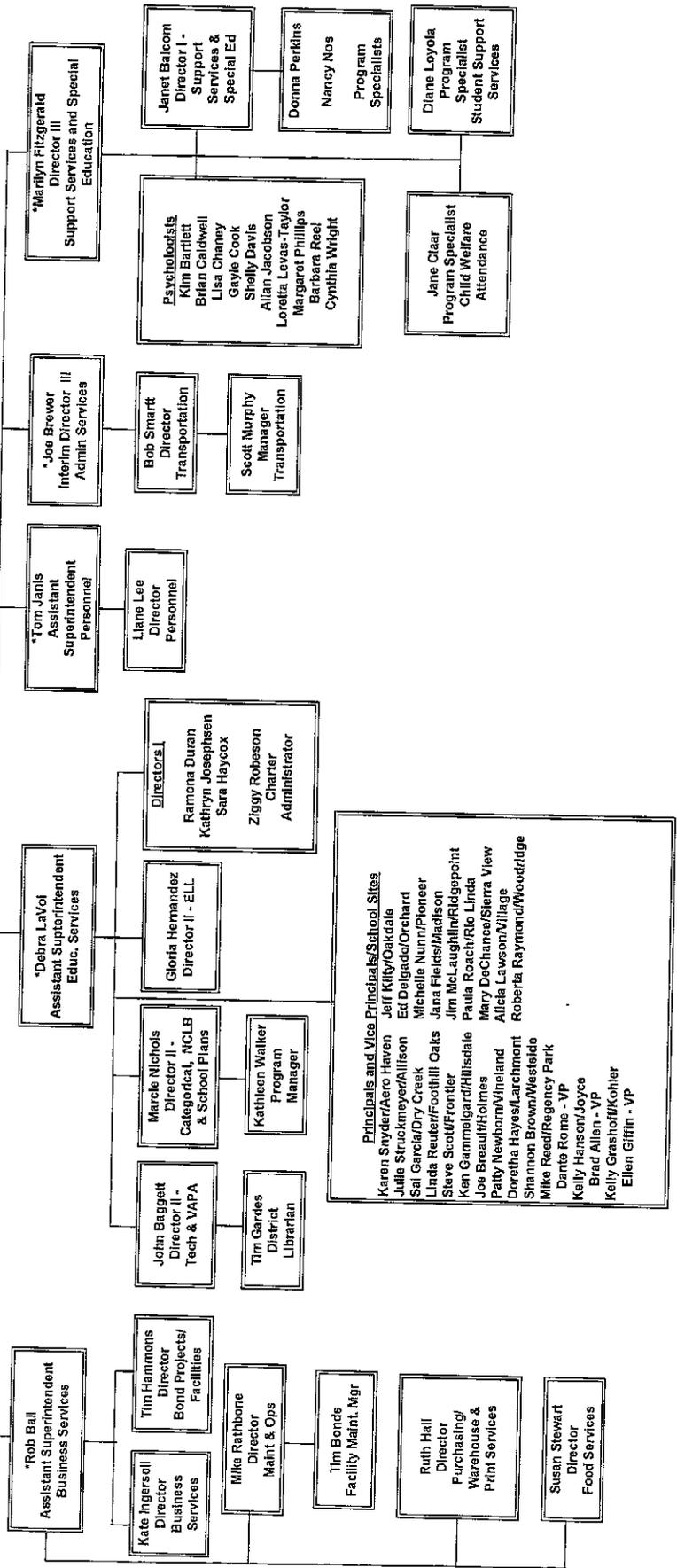


Exhibit 4

DECLARATION OF RUTH HALL

TWIN RIVERS UNIFIED SCHOOL DISTRICT

1. My name is Ruth Hall. Currently, I serve as Director of Purchasing for the Twin Rivers Unified School District ("TRUSD"). I have served in this capacity since July 1, 2008.
2. Prior to the unification of Rio Linda Unified School District ("RLUSD") into the Twin Rivers Unified School District in 2008, from 1998 to June 30, 2008, I served in the capacity of Director of Purchasing for Rio Linda Unified School District.
3. As Director of Purchasing I was responsible for many procurement functions, including RLUSD's E-Rate program. This included coordination with IT, preparation of RFPs and bid documents, filing and certification of 470s, 471s and all other required SLD documents, and vendor and telecom account management.
4. During my tenure at RLUSD, I was responsible for the procurement of E-Rate services.
5. During my tenure at RLUSD and TRUSD, I was responsible for responding to and certifying my responses to USAC's special compliance review questions. Over the period of several years, 15-20 percent of my job responsibility was dedicated to responding to USAC's Special Compliance Review questions, which produced thousands of pages in documentation. Sometimes, it was difficult to locate all of the documentation that USAC requested, because much of the documentation (pallets of boxes, consisting of thousands of pages) for the former four school districts was warehoused off site after the unification, some without scanning or indexing. USAC commended its Special Compliance Reviews years after the actual funding years at issue, after multiple levels of review during the PIA review cycle, and after making a decision to fund RLUSD after extensive reviews, upon which RLUSD relied in full faith that it had completed all of the documentation and complied with the rules.
6. During the FY2007 and FY 2008 E-Rate cycle, I was responsible at RLUSD for the procurement. At that time – particularly, because we received only one or two bids, at most, on our RFPs - the vendors attended the bid openings and were apprised at the bid opening of the results of the bid selection and award. Pursuant to our state public contract laws and accounting systems and practices, RLUSD issued POs. With respect to ongoing basic maintenance, the PO was created after the start of the fiscal year, July 1. For other projects that depended on E-Rate funding, the POs were created after the issuance of a positive FCDL. It was the practice of the RLUSD Board to be updated on a regular basis and POs were put on consent agendas for approval. As stated above, throughout USAC's

Compliance Review, it has been extremely challenging to retrieve and produce RLUSD documentation from warehouse storage, as pre-unification, most were stored without scanning or indexing. Additionally, all 4 school districts were preparing for the unification during 2007 and 2008. Many departments were working, not only for their former district, but also for the new district in preparation to merge all functions. At one point, Rio Linda's Purchasing group, consisting of myself, one buyer and one clerk, was handling all of the purchasing and procurement functions for Del Paso Heights Elementary School District, Rio Linda Union School District and the newly formed Twin Rivers Unified School District. The individuals in all of the districts were working hard to figure out how to file the changes with SLD and how to merge the infrastructure. (SLD had major challenges working with the complexity of our unification as well.) This proved to be even more difficult due to the disparate funding statuses across all school districts for past funding years, many of which were still awaiting SLD funding. As a result, there was much uncertainty as to how to proceed and some POs were delayed in being issued until the school districts understood how to proceed.

7. I was the person responsible for the procurement of E-Rate services in FY2007 for FCC Form 471 578905, FRN 1618069 (Internal Connections), I was responsible for issuing the RFP, and inadvertently put February 5, 2007, instead of February 7, 2007 as the bid response date. RLUSD only received one bid on February 5, 2007, from Marketware, a qualified CMAS vendor. No other bids were received after February 5, 2007. No bid protests were filed. Pursuant to California Public Contract Code, RLUSD, with Board approval, issued a PO upon USAC's issuance of a positive FCDL. RLUSD's financial systems could not issue POs prior to the issuance of a positive FCDL form USAC.
8. I was the person responsible for the procurement of E-Rate services in FY2007 for FCC Form 471 578905, FRN 1589372 (BMIC), I was responsible for issuing the RFP. RLUSD received two bids from NMC and Marketware. NMC's bid was higher and the bid was disqualified during the evaluation, because NC did not possess current essential licenses. RLUSD awarded the contract to Marketware prior to certifying and filing its FCC Form 471 # 574902. Both vendors were present at bid opening when Marketware was awarded the bid. No bid protest was filed. Pursuant to California Public Contract Code, RLUSD, with Board approval, issued a PO upon USAC's issuance of a positive FCDL. RLUSD's financial systems could not issue POs prior to the issuance of a positive FCDL form USAC.
9. I was the person responsible for the procurement of E-Rate services in FY2007 for FCC Form 471 578905, FRN 1636144 (BMIC). The only bid response that RLSD received was from Marketware, but the contract included both services for Internal Connections and BMIC. USAC assisted RLUSD in correcting this error and during the PIA review, USAC split the FRN and assigned a new FRN to the BMIC services. In addition, USAC also allowed RLUSD to correct this error by

changing the FCC Form 470 and using the correct Form 470 number for BMIC services that was filed by RLUSD in the prior year. USAC funded this FRN.

10. I was the person responsible for the procurement of E-Rate services in FY2008 for FCC Form 471 635684, FRNs 17758853, 1759054, and 1758970. The only reason that RLUSD filed a Form 470 at that time was that it was aware that the then current CalNet State Master Agreement was to expire in the middle of funding year 2008, and it wanted to be certain to be able maintain telecommunications services through purchasing from the CalNet II State Master Agreement that was in place in FY2008 and was valid until June 30, 2012. Since the filing of that FCC Form 470, I understand that I could have utilized USAC's state master contract replacement guidance, which would not have created 28-day wait period. In any event, RLUSD did not receive any bids as a result of posting the FCC Form 470, and in order to meet the deadline for approval from the state CalNet II authority, on February 4, 2008, I entered into agreements with qualified vendors on the CalNet II State Master Agreement for Telecommunications Services. These binding contracts were countersigned on February 6, 2008 by the vendor, and approved by the State on February 7, 2008—the allowable contract date.
11. I declare under penalty of perjury that these statements are true and correct to the best of my knowledge and belief.

February 8, 2013



Ruth Hall
Director of Purchasing Services
Twin Rivers Unified School District

Exhibit 5

FROM STATE OF CALIFORNIA PUBLIC CONTRACT CODE

SEC. 20118. Notwithstanding Sections 20111 and 20112, the governing board of any school district, without advertising for bids, if the board has determined it to be in the best interests of the district, may authorize by **contract, lease, requisition, or purchase order**, any public corporation or agency, including any county, city, town, or district, to lease data-processing equipment, purchase materials, supplies, equipment, automotive vehicles, tractors, and other personal property for the district in the manner in which the public corporation or agency is authorized by law to make the leases or purchases from a vendor. Upon receipt of the personal property, if the property complies with the specifications set forth in the **contract, lease, requisition, or purchase order**, the school district may draw a warrant in favor of the public corporation or agency for the amount of the approved invoice, including the reasonable costs to the public corporation or agency for furnishing the services incidental to the lease or purchase of the personal property, or the school district may make payment directly to the vendor. Alternatively, if there is an existing contract between a public corporation or agency and a vendor for the lease or purchase of the personal property, a school district may authorize the lease or purchase of personal property directly from the vendor by contract, lease, requisition, or purchase order and make payment to the vendor under the same terms that are available to the public corporation or agency under the contract.

SEC. 10306. **Whenever a contract or purchase order under this article** is not to be awarded to the lowest bidder, the bidder shall be notified 24 hours prior to awarding the contract or purchase order to another bidder. Upon written request by any bidder who has submitted a bid, notice of the proposed award shall be posted in a public place in the offices of the department at least **24 hours prior to awarding the contract or purchase order**. If prior to making the award, any bidder who has submitted a bid files a protest with the department against the awarding of the contract or purchase order on the ground that he or she is the lowest responsible bidder meeting specifications, the contract or purchase order shall not be awarded until either the protest has been withdrawn or the State Board of Control has made a final decision as to the action to be taken relative to the protest. In computing the 24-hour periods provided for in this section, Saturdays, Sundays, and legal holidays shall be excluded.

Within 10 days after filing a protest, the protesting bidder shall file with the State Board of Control a full and complete written statement specifying in detail the ground of the protest and the facts in support thereof.

Exhibit 6



Notification of Commitment Adjustment Letter

Funding Year 2007: July 1, 2007 - June 30, 2008

December 10, 2012

Ruth Ann Hall
RIO LINDA UNION SCHOOL DISTRICT
627 L ST
RIO LINDA, CA 95673 3430

Re: Form 471 Application Number: 578905
Funding Year: 2007
Applicant's Form Identifier: IP Video
Billed Entity Number: 144578
FCC Registration Number: 0004513982
SPIN: 143012276
Service Provider Name: Marketware Technologies
Service Provider Contact Person: Richard Reece

Our routine review of Schools and Libraries Program (Program) funding commitments has revealed certain applications where funds were committed in violation of Program rules.

In order to be sure that no funds are used in violation of Program rules, the Universal Service Administrative Company (USAC) must now adjust your overall funding commitment. The purpose of this letter is to make the required adjustments to your funding commitment, and to give you an opportunity to appeal this decision. USAC has determined the applicant is responsible for all or some of the violations. Therefore, the applicant is responsible to repay all or some of the funds disbursed in error (if any).

This is NOT a bill. If recovery of disbursed funds is required, the next step in the recovery process is for USAC to issue you a Demand Payment Letter. The balance of the debt will be due within 30 days of that letter. Failure to pay the debt within 30 days from the date of the Demand Payment Letter could result in interest, late payment fees, administrative charges and implementation of the "Red Light Rule." The FCC's Red Light Rule requires USAC to dismiss pending FCC Form 471 applications if the entity responsible for paying the outstanding debt has not paid the debt, or otherwise made satisfactory arrangements to pay the debt within 30 days of the notice provided by USAC. For more information on the Red Light Rule, please see "Red Light Frequently Asked Questions (FAQs)" posted on the FCC website at http://www.fcc.gov/debt_collection/faq.html.

TO APPEAL THIS DECISION:

You have the option of filing an appeal with USAC or directly with the Federal Communications Commission (FCC).

If you wish to appeal the Commitment Adjustment Decision indicated in this letter to USAC your appeal must be received or postmarked within 60 days of the date of this letter. Failure to meet this requirement will result in automatic dismissal of your appeal. In your letter of appeal:

1. Include the name, address, telephone number, fax number, and email address (if available) for the person who can most readily discuss this appeal with us.
2. State outright that your letter is an appeal. Identify the date of the Notification of Commitment Adjustment Letter and the Funding Request Number(s) (FRN) you are appealing. Your letter of appeal must include the
 - Billed Entity Name,
 - Form 471 Application Number,
 - Billed Entity Number, and
 - FCC Registration Number (FCC RN) from the top of your letter.
3. When explaining your appeal, copy the language or text from the Notification of Commitment Adjustment Letter that is the subject of your appeal to allow USAC to more readily understand your appeal and respond appropriately. Please keep your letter to the point, and provide documentation to support your appeal. Be sure to keep a copy of your entire appeal including any correspondence and documentation.
4. If you are an applicant, please provide a copy of your appeal to the service provider(s) affected by USAC's decision. If you are a service provider, please provide a copy of your appeal to the applicant(s) affected by USAC's decision.
5. Provide an authorized signature on your letter of appeal.

To submit your appeal to us on paper, send your appeal to:

Letter of Appeal
Schools and Libraries Division - Correspondence Unit
100 S. Jefferson Rd.
P. O. Box 902
Whippany, NJ 07981

For more information on submitting an appeal to USAC, please see the "Appeals Procedure" posted on our website.

If you wish to appeal a decision in this letter to the FCC, you should refer to CC Docket No. 02-6 on the first page of your appeal to the FCC. Your appeal must be received by the FCC or postmarked within 60 days of the date of this letter. Failure to meet this requirement will result in automatic dismissal of your appeal. We strongly recommend that you use the electronic filing options described in the "Appeals Procedure" posted on our website. If you are submitting your appeal via United States Postal Service, send to: FCC, Office of the Secretary, 445 12th Street SW, Washington, DC 20554.

FUNDING COMMITMENT ADJUSTMENT REPORT

On the pages following this letter, we have provided a Funding Commitment Adjustment Report (Report) for the Form 471 application cited above. The enclosed Report includes the Funding Request Number(s) from your application for which adjustments are necessary. See the "Guide to USAC Letter Reports" posted at <http://usac.org/sl/tools/reference/guide-usac-letter-reports.aspx> for more information on each of the fields in the Report. USAC is also sending this information to your service provider(s) for informational purposes. If USAC has determined the service provider is also responsible for any rule violation on the FRN(s), a separate letter will be sent to the service provider detailing the necessary service provider action.

Note that if the Funds Disbursed to Date amount is less than the Adjusted Funding Commitment amount, USAC will continue to process properly filed invoices up to the Adjusted Funding Commitment amount. Review the Funding Commitment Adjustment Explanation in the attached Report for an explanation of the reduction to the commitment(s). Please ensure that any invoices that you or your service provider(s) submits to USAC are consistent with Program rules as indicated in the Funding Commitment Adjustment Explanation. If the Funds Disbursed to Date amount exceeds your Adjusted Funding Commitment amount, USAC will have to recover some or all of the disbursed funds. The Report explains the exact amount (if any) the applicant is responsible for repaying.

Schools and Libraries Division
Universal Services Administrative Company

cc: Richard Reece
Marketware Technologies

Funding Commitment Adjustment Report for
Form 471 Application Number: 578905

Funding Request Number: 1618069
Services Ordered: INTERNAL CONNECTIONS
SPIN: 143012276
Service Provider Name: Marketware Technologies
Contract Number: Y-10
Billing Account Number: NA
Site Identifier: 144578
Original Funding Commitment: \$641,077.09
Commitment Adjustment Amount: \$641,077.09
Adjusted Funding Commitment: \$0.00
Funds Disbursed to Date: \$641,077.09
Funds to be Recovered from Applicant: \$641,077.09
Funding Commitment Adjustment Explanation:

After a thorough investigation, it has been determined that this funding commitment must be rescinded in full. During a review, it was determined that the applicant did not have a contract in place at the time of submission of the Form 471. This determination was based on the applicants statement that it was the practice of the District at that time to inform the prevailing vendor that the Award of the contract was contingent upon funding from the SLD. It was implied and understood by the vendor that the filing of the 471 was the intent to proceed once funding was approved. FCC rules require applicants to have a valid contract as defined by the applicants state procurement laws and regulations at the time they submit the Form 471. Since the applicant was unable to demonstrate that they had a contract in place at the time of submission of the Form 471 that meets the state laws definition of a valid contract, the commitment has been rescinded in full and USAC will seek recovery of any improperly disbursed funds from the applicant.

In addition, during a review, it was determined that the price of eligible products and services was not the primary factor in the vendor selection process. This determination was based on the evaluation criteria outlined in the RFP provided by the applicant. The document indicated that the Most Cost Effective Proposal and Client References both had a weighting of 30 percent as such price was not the primary factor in your bid evaluation. FCC rules require that applicants select the most cost-effective product and/or service offering with price being the primary factor. Applicants may take other factors into consideration, but in selecting the winning bid, price must be given more weight than any other single factor. Since price was not the primary factor in the vendor selection process, the commitment has been rescinded in full and USAC will seek recovery of any improperly disbursed funds from the applicant.

In addition, during a review, you provided a copy of a Request for Proposal (RFP) that was issued on 1/10/07. Your Form 470 was filed on 1/10/07 with an Allowable Contract Date of 2/7/07. According to Program rules, applicants must wait 28 days after their FCC Form 470 is posted to USACs website or after public availability of their RFP, whichever is later, before selecting a vendor or executing a contract. The due date of your RFP was 2/5/07 which is less than 28 days after the issuance of the RFP. Both the FCC Form 470 and the RFP must be available for at least 28-days and if not released on the same day, both documents must remain open until such time as both documents have been available for at least 28 days. Since you closed the bidding before the RFP was available for at least 28 days, you are not in compliance with FCC rules. Accordingly, the commitment for FRN 1618069 has been rescinded in full and USAC will seek recovery of any improperly disbursed funds from the applicant.

As a result of these violations the commitment will be reduced by \$641,077.09 and

if the recovery of improperly disbursed funds is required USAC will seek recovery.

Funding Request Number: 1636144
Services Ordered: INTERNAL CONNECTIONS MNT
SPIN: 143012276
Service Provider Name: Marketware Technologies
Contract Number: na
Billing Account Number:
Site Identifier: 144578
Original Funding Commitment: \$44,389.63
Commitment Adjustment Amount: \$44,389.63
Adjusted Funding Commitment: \$0.00
Funds Disbursed to Date \$44,389.63
Funds to be Recovered from Applicant: \$44,389.63
Funding Commitment Adjustment Explanation:

After a thorough investigation, it has been determined that this funding commitment must be rescinded in full. During a review, it was determined that the applicant did not have a contract in place at the time of submission of the Form 471. This determination was based on the applicants statement that it was the practice of the District at that time to inform the prevailing vendor that the Award of the contract was contingent upon funding from the SLD. It was implied and understood by the vendor that the filing of the 471 was the intent to proceed once funding was approved. FCC rules require applicants to have a valid contract as defined by the applicants state procurement laws and regulations at the time they submit the Form 471. Since the applicant was unable to demonstrate that they had a contract in place at the time of submission of the Form 471 that meets the state laws definition of a valid contract, the commitment has been rescinded in full and USAC will seek recovery of any improperly disbursed funds from the applicant.

In addition, during a review, it was determined that your Form 470 did not include the service(s) for which you sought funding in your Form 471 application, which is a violation of the FCCs competitive bidding rules. The applicant indicated that FCC Form 470# 676390000621541 established the bidding for the Smartnet services requested in this FRN. However, the applicant failed to post for any Basic Maintenance of Internal Connections services. FCC rules require that, except under limited circumstances, all eligible schools and libraries shall seek competitive bids for all services eligible for support. Since the services for which you sought funding were not properly posted to the website for competitive bidding, the commitment has been rescinded in full and USAC will seek recovery of any improperly disbursed funds from the applicant.

In addition, during a review, it was determined that the price of eligible products and services was not the primary factor in the vendor selection process. This determination was based on the evaluation criteria outlined in the RFP provided by the applicant. The document indicated that the Most Cost Effective Proposal and Client References both had a weighting of 30 percent as such price was not the primary factor in your bid evaluation. FCC rules require that applicants select the most cost-effective product and/or service offering with price being the primary factor. Applicants may take other factors into consideration, but in selecting the winning bid, price must be given more weight than any other single factor. Since price was not the primary factor in the vendor selection process, the commitment has been rescinded in full and USAC will seek recovery of any improperly disbursed funds from the applicant.

In addition, during a review,, you provided a copy of a Request for Proposal (RFP) that was issued on 1/10/07. Your Form 470 was filed on 1/10/07 with an Allowable Contract Date of 2/7/07. According to Program rules, applicants must wait 28 days after their FCC Form 470 is posted to USACs website or after public availability of their RFP, whichever is later, before selecting a vendor or executing a contract. The due date of your RFP was 2/5/07 which is less than 28 days after the issuance

of the RFP. Both the FCC Form 470 and the RFP must be available for at least 28-days and if not released on the same day, both documents must remain open until such time as both documents have been available for at least 28 days. Since you closed the bidding before the RFP was available for at least 28 days, you are not in compliance with FCC rules. Accordingly, the commitment for FRN 1636144 has been rescinded in full and USAC will seek recovery of any improperly disbursed funds from the applicant.

As a result of these violations the commitment will be reduced by \$44,389.63 and if the recovery of improperly disbursed funds is required USAC will seek recovery.

Exhibit 7

Schools and Libraries Universal Service Description of Services Requested and Certification Form

Estimated Average Burden Hours Per Response: 4.0 hours

This form is designed to help you describe the eligible telecommunications-related services you seek so that this data can be posted on the Fund Administrator website and interested service providers can identify you as a potential customer and compete to serve you.

Please read instructions before beginning this application.

(To be completed by entity that will negotiate with providers.)

Block 1: Applicant Address and Identifications

Form 470 Application Number: 720020000570136		
Applicant's Form Identifier: Y901 MAINT		
Application Status: CERTIFIED		
Posting Date: 12/29/2005		
Allowable Contract Date: 01/26/2006		
Certification Received Date: 12/29/2005		
1. Name of Applicant: RIO LINDA UNION SCHOOL DISTRICT		
2. Funding Year: 07/01/2006 - 06/30/2007		3. Your Entity Number 144578
4a. Applicant's Street Address, P.O.Box, or Route Number		
627 L ST		
City RIO LINDA	State CA	Zip Code 95673 - 3430
b. Telephone number ext. (916) 991- 1704		c. Fax number (916) 991- 6593
5. Type Of Applicant		
<p style="padding-left: 40px;">Individual School (individual public or non-public school)</p> <p style="padding-left: 40px;">School District (LEA;public or non-public[e.g., diocesan] local district representing multiple schools)</p> <p style="padding-left: 40px;">Library (including library system, library outlet/branch or library consortium as defined under LSTA)</p> <p style="padding-left: 40px;">Consortium (intermediate service agencies, states, state networks, special consortia of schools and/or libraries)</p>		
6a. Contact Person's Name: Ruth Ann Hall		
<i>First, if the Contact Person's Street Address is the same as in Item 4 above, check this box. If not, please complete the entries for the Street Address below.</i>		
6b. Street Address, P.O.Box, or Route Number		
627 L Street		
City Rio Linda	State CA	Zip Code 95673
<i>Check the box next to your preferred mode of contact and provide your contact information. One box MUST be checked and an entry provided.</i>		

6c. Telephone Number (916) 566- 1725

6d. Fax Number (916) 991- 7248

6e. E-mail Address ruth.hall@rlusd.org

Block 2: Summary Description of Needs or Services Requested

7 This Form 470 describes (check all that apply):

a. Tariffed or month-to-month services to be provided without a written contract. A new Form 470 must be filed for non-contracted tariffed or month-to-month services for each funding year.

b. Services for which a new written contract is sought for the funding year in Item 2.

Check if you are seeking a multi-year contract and/or a contract featuring voluntary extensions

c. A multi-year contract signed on or before 7/10/97 but for which no Form 470 has been filed in a previous funding year.

NOTE: Services that are covered by a signed, written contract executed pursuant to posting of a Form 470 in a previous funding year OR a contract signed on/before 7/10/97 and previously reported on a Form 470 as an existing contract do NOT require filing of a new Form 470.

What kinds of service are you seeking: Telecommunications Services, Internet Access, Internal Connections Other than Basic Maintenance, or Basic Maintenance of Internal Connections? Refer to the Eligible Services List at www.sl.universalservice.org for examples. Check the relevant category or categories (8, 9, 10 and/or 11 below), and answer the questions in each category you select.

8 Telecommunications Services

Do you have a Request for Proposal (RFP) that specifies the services you are seeking? If you check YES, your RFP must be available to all interested bidders for at least 28 days. If you check YES and your RFP is not available to all interested bidders, or if you check NO and you have or intend to have an RFP, you risk denial of your funding requests.

a **YES**, I have released or intend to release an RFP for these services. It is available or will become available on the Web at or via (check one):

the Contact Person in Item 6 or the contact listed in Item 12.

b **NO**, I have not released and do not intend to release an RFP for these services.

Whether you check YES or NO, you must list below the Telecommunications Services you seek. Specify each service or function (e.g., local voice service) and quantity and/or capacity (e.g., 20 existing lines plus 10 new ones). See the Eligible Services List at www.sl.universalservice.org for examples of eligible Telecommunications services. Remember that only eligible telecommunications providers can provide these services under the universal service support mechanism. Attach additional lines if needed.

c **Check this box if you prefer discounts on your bill.**

Check this box if you prefer

Check this box if you do not have a preference.

	reimbursement after paying your bill in full.	
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9 Internet Access
Do you have a Request for Proposal (RFP) that specifies the services you are seeking ? If you check YES, your RFP must be available to all interested bidders for at least 28 days. If you check YES and your RFP is not available to all interested bidders, or if you check NO and you have or intend to have an RFP, you risk denial of your funding requests.

a YES, I have released or intend to release an RFP for these services. It is available or will become available on the Web at or via (check one):
the Contact Person in Item 6 or the contact listed in Item 12.

b NO, I have not released and do not intend to release an RFP for these services.

Whether you check YES or NO, you must list below the Internet Access Services you seek. Specify each service or function (e.g., monthly Internet service) and quantity and/or capacity (e.g., for 500 users). See the Eligible Services List at www.sl.universalservice.org for examples of eligible Internet Access services. Attach additional lines if needed.

c Check this box if you prefer discounts on your bill.

Check this box if you prefer reimbursement after paying your bill in full.

Check this box if you do not have a preference.

10 Internal Connections Other than Basic Maintenance
Do you have a Request for Proposal (RFP) that specifies the services you are seeking ? If you check YES, your RFP must be available to all interested bidders for at least 28 days. If you check YES and your RFP is not available to all interested bidders, or if you check NO and you have or intend to have an RFP, you risk denial of your funding requests.

a YES, I have released or intend to release an RFP for these services. It is available or will become available on the Web at or via (check one):
the Contact Person in Item 6 or the contact listed in Item 12.

b NO, I have not released and do not intend to release an RFP for these services.

Whether you check YES or NO, you must list below the Internal Connections Services you seek. Specify each service or function (e.g., a router, hub and cabling) and quantity and/or capacity (e.g., connecting 1 classroom of 30 students). See the Eligible Services List at www.sl.universalservice.org for examples of eligible Internal Connections services. Attach additional lines if needed.

c Check this box if you prefer discounts on your bill.

Check this box if you prefer reimbursement after paying your bill in full.

Check this box if you do not have a preference.

11 Basic Maintenance of Internal Connections
Do you have a Request for Proposal (RFP) that specifies the services you are seeking ? If you check YES, your RFP must be available to all interested bidders for at least 28 days. If you check YES and your RFP is not available to all interested bidders, or if you check NO and you have or intend to have an RFP, you risk denial of your funding requests.

a YES, I have released or intend to release an RFP for these services. It is available or will become available on the Web at www.rlusd.org or via (check one):
the Contact Person in Item 6 or the contact listed in Item 12.

<p>b NO, I have not released and do not intend to release an RFP for these services.</p>		
<p>Whether you check YES or NO, you must list below the Basic Maintenance Services you seek. Specify each service or function (e.g., basic maintenance of routers) and quantity and/or capacity (e.g., for 10 routers). See the Eligible Services List at www.sl.universalservice.org for examples of eligible Basic Maintenance services. Attach additional lines if needed.</p>		
<p>c Check this box if you prefer discounts on your bill.</p>	<p>Check this box if you prefer reimbursement after paying your bill in full.</p>	<p>Check this box if you do not have a preference.</p>
<p>Service or Function:</p>		<p>Quantity and/or Capacity:</p>
<p>Basic Maintenance</p>		<p>Basic Maintenance for E-rate Eligible Items</p>
<p>12 (Optional) Please name the person on your staff or project who can provide additional technical details or answer specific questions from service providers about the services you are seeking. This need not be the contact person listed in Item 6 nor the Authorized Person who signs this form.</p>		
<p>Name:</p>		<p>Title:</p>
<p>Telephone number () -</p>		
<p>Fax number () -</p>		
<p>E-mail Address</p>		
<p>13a. Check this box if there are any restrictions imposed by state or local laws or regulations on how or when service providers may contact you or on other bidding procedures. Please describe below any such restrictions or procedures, and/or provide a Web address where they are posted and a contact name and telephone number.</p>		
<p>Check this box if no state and local procurement/competitive bidding requirements apply to the procurement of services sought on this Form 470.</p>		
<p>13b. If you have plans to purchase additional services in future years, or expect to seek new contracts for existing services, you may summarize below (including the likely timeframes). If you are requesting services for a funding year for which a Form 470 cannot yet be filed online, include that information here. The District is seeking a multi-year contract to cover the basic maintenance of all e-rate eligible items. E-rate sites may vary based on discount rates per year. Contract pricing will insure a stable maintenance schedule.</p>		

Block 3: Technology Assessment

<p>14. Basic telephone service only: If your application is for basic telephone service and voice mail only, check this box and skip to Item 16. Basic telephone service is defined as wireline or wireless single line voice service (local, cellular/PCS, and/or long distance) and mandatory fees associated with such service (e.g., federal and state taxes and universal service fees).</p>
<p>15. Although the following services and facilities are ineligible for support, they are usually necessary to make effective use of the eligible services requested in this application. Unless you indicated in Item 14 that your application is ONLY for basic telephone service, you must check one or both boxes in 15a through 15e. You may provide details for purchases being sought.</p>

<p>a. Desktop communications software: Software required _____ has been purchased; and/or _____ is being sought.</p>
<p>b. Electrical systems: _____ adequate electrical capacity is in place or has already been arranged; and/or _____ upgrading for additional electrical capacity is being sought.</p>
<p>c. Computers: a sufficient quantity of computers _____ has been purchased; and/or _____ is being sought.</p>
<p>d. Computer hardware maintenance: adequate arrangements _____ have been made; and/or _____ are being sought.</p>
<p>e. Staff development: _____ all staff have had an appropriate level of training /additional training has already been scheduled; and/or _____ training is being sought.</p>
<p>f. Additional details: Use this space to provide additional details to help providers to identify the ineligible services you desire.</p>

Block 4: Recipients of Service

16. Eligible Entities That Will Receive Services:

Check the ONE choice (Item **16a**, **16b** or **16c**) that best describes this application and the eligible entities that will receive the services described in this application. You will then list in Item **17** the entity/entities that will pay the bills for these services.

a. Individual school or single-site library.

b. Statewide application for (enter 2-letter state code) representing (check all that apply):

All public schools/districts in the state:

All non-public schools in the state:

All libraries in the state:

If your statewide application includes INELIGIBLE entities, check here. **If checked, complete Item 18.**

c. School district, library system, or consortium application to serve multiple eligible entities:

Number of eligible entities	18
<i>For these eligible sites, please provide the following</i>	

Area Codes (list each unique area code)	Prefixes associated with each area code (first 3 digits of phone number) separate with commas, leave no spaces
916	

17. Billed Entities
 17. Billed Entities: List the entity/entities that will be paying the bills directly to the provider for the services requested in this application. These are known as Billed Entities. At least one line of this item must be completed. If a Billed Entity cited on your Form 471 is not listed below, funding may be denied for the funding requests associated with this Form 470.

Entity Number	Entity
144578	RIO LINDA UNION SCHOOL DISTRICT

18. Ineligible Participating Entities
 List the names of any entity/entities here for whom services are requested that are not eligible for the Universal Service Program.

Ineligible Participating Entity	Area Code	Prefix

Block 5: Certification

19. I certify that the applicant includes:(Check one or both.)

- a.** schools under the statutory definitions of elementary and secondary schools found in the **No Child Left Behind Act of 2001, 20 U.S.C.Secs.7081(18) and (38)**, that do not operate as for-profit businesses, and do not have endowments exceeding \$50 million; and/or
- b.** libraries or library consortia eligible for assistance from a State library administrative agency under the Library Services and Technology Act of 1996 that do not operate as for-profit businesses and whose budgets are completely separate from any school (including, but not limited to elementary and secondary schools, colleges, and universities).

20. I certify that all of the individual schools, libraries, and library consortia receiving services under this application are covered by technology plans that are written, that cover all 12 months of the funding year, and that have been or will be approved by a state or other authorized body, an SLD-certified technology plan approver, prior to the commencement of service. The plans were written at the following level(s):

- a.** individual technology plans for using the services requested in the application; and/or
- b.** higher-level technology plans for using the services requested in the application; or
- c.** no technology plan needed; application requests basic local, cellular, PCS, and/or long distance telephone service and/or voice mail only

21. I certify that I will post my Form 470 and (if applicable) make my RFP available for at least 28 days before considering all bids received and selecting a service provider. I certify that all bids submitted will be carefully considered and the bid selected will be for the most cost-effective service or equipment offering, with price being the primary factor, and will be the most cost-effective means of meeting educational needs and technology plan goals. I certify that I will retain required documents for a period of at least five years after the last day of service delivered. I certify that I will retain all documents necessary to demonstrate compliance with the statute and Commission rules regarding the application for, receipt of, and delivery of services receiving schools and libraries discounts. I acknowledge that I may be audited pursuant to participation in the schools and libraries program.

22. I certify that the services the applicant purchases at discounts provided by 47 U.S.C. Sec. 254 will be used solely for educational purposes and will not be sold, resold, or transferred in consideration for money or any other thing of value, except as permitted by the Commission's rules at 47 C.F.R. Sec. 54.500(k). Additionally, I certify that the entity or entities listed on this application have not received anything of value or a promise of anything of value, other than the services and equipment sought by means of this form, from the service provider, or any representative or agent thereof or any consultant in connection with this request for services.

23. I acknowledge that support under this support mechanism is conditional upon the school(s) and/or library(ies) I represent securing access, separately or through this program, to all of the resources, including computers, training, software, internal connections, maintenance, and electrical capacity necessary to use the services purchased effectively. I recognize that some of the aforementioned resources are not eligible for support.

24. I certify that I am authorized to order telecommunications and other supported services for the eligible entity(ies). I certify that I am authorized to submit this request on behalf of the eligible entity(ies) listed on this application, that I have examined this request, and to the best of my knowledge, information, and belief, all statements of fact contained herein are true.

25. I certify that I have reviewed all applicable state and local procurement/competitive bidding requirements and that I have complied with them. I acknowledge that persons willfully making false statements on this form can be punished by fine or forfeiture, under the Commissions Act, 47 U.S.C. Secs. 502, 503(b), or fine or imprisonment under Title 18 of the United States Code, 18 U.S.C. Sec. 1001.

26. I acknowledge that FCC rules provide that persons who have been convicted of criminal violations or held civilly liable for certain acts arising from their participation in the schools and libraries support mechanism are subject to suspension and debarment from the program.

27. Signature of authorized person:

28. Date (mm/dd/yyyy): **12/29/2005**

29. Printed name of authorized person: **Ruth Ann Hall**

30. Title or position of authorized person: **Director of Purchasing**

31a. Address of authorized person: **627 L Street**
City: **Rio Linda** State: **CA** Zip: **95673**

31b. Telephone number of authorized person: **(916) 566 - 1725**

31c. Fax number of authorized person: **(916) 9917248**

31d. E-mail address number of authorized person: **ruth.hall@rlusd.org**

31e. Name of authorized person's employer: **Rio Linda Union School District**

Service provider involvement with preparation or certification of a Form 470 can taint the competitive bidding process and result in the denial of funding requests. For more information, refer to the SLD web site at www.sl.universalservice.org or call the Client Service Bureau at 1-888-203-8100.

NOTICE: Section 54.504 of the Federal Communications Commission's rules requires all schools and libraries ordering services that are eligible for and seeking universal service discounts to file this Description of Services Requested and Certification Form (FCC Form 470) with the Universal Service Administrator. 47 C.F.R. § 54.504. The collection of information stems from the Commission's authority under Section 254 of the Communications Act of 1934, as amended. 47 U.S.C. § 254. The data in the report will be used to ensure that schools and libraries comply with the competitive bidding requirement contained in 47 C.F.R. § 54.504. All schools and libraries planning to order services eligible for universal service discounts must file this form themselves or as part of a consortium.

An agency may not conduct or sponsor, and a person is not required to respond to, a collection of information unless it displays a currently valid OMB control number.

The FCC is authorized under the Communications Act of 1934, as amended, to collect the information we request in this form. We will use the information you provide to determine whether approving this application is in the public interest. If we believe there may be a violation or a potential violation of any applicable statute, regulation, rule or order, your application may be referred to the Federal, state, or local agency responsible for investigating, prosecuting, enforcing, or implementing the statute, rule, regulation or order. In certain cases, the information in your application may be disclosed to the Department of Justice or a court or adjudicative body when (a) the FCC; or (b) any employee of the FCC; or (c) the United States Government is a party of a proceeding before the body or has an interest in the proceeding. In addition, information provided in or submitted with this form or in response to subsequent inquiries may also be subject to disclosure consistent with the Communications Act of 1934, FCC regulations, the Freedom of Information Act, 5 U.S.C. § 552, or other applicable law.

If you owe a past due debt to the federal government, the information you provide may also be disclosed to the Department of the Treasury Financial Management Service, other Federal agencies and/or your employer to offset your salary, IRS tax refund or other payments to collect that debt. The FCC may also provide the information to these agencies through the matching of computer records when authorized.

If you do not provide the information we request on the form, the FCC may delay processing of your application or may return your application without action.

The foregoing Notice is required by the Paperwork Reduction Act of 1995, Pub. L. No. 104-13, 44 U.S.C. § 3501, et seq.

Public reporting burden for this collection of information is estimated to average 4 hours per response, including the time for reviewing instructions, searching existing data sources, gathering and maintaining the data needed, completing, and reviewing the collection of information. Send comments regarding this burden estimate or any other aspect of this collection of information, including suggestions for reducing the reporting burden to the Federal Communications Commission, Performance Evaluation and Records Management, Washington, DC 20554.

Please submit this form to:
SLD-Form 470
P.O. Box 7026
Lawrence, Kansas 66044-7026
1-888-203-8100

For express delivery services or U.S. Postal Service, Return Receipt Requested, mail this form to:
SLD Forms

ATTN: SLD Form 470
3833 Greenway Drive
Lawrence, Kansas 66046
1-888-203-8100

FCC Form 470
October 2004

Exhibit 8

**Rio Linda Union High School District, BEN 144578, 471 AN 574902
FRN 1589372**

**Information Request Checklist, please complete and return with your responses
On the first page of each document you provide please write the corresponding FRN(s) the
document pertains to.**

Item #	Items to be returned to the E-Rate Reviewer	Document(s) Title & Corresponding FRN	Status								
1.	Signed & dated contracts and/or other agreements with service providers related to the Form(s) 471	FRN 1589372 Revised Contract, Product Summary, eRate Basic Maintenance – Contract Extension, P.O. # 083742	<input checked="" type="checkbox"/> Enclosed <input type="checkbox"/> N/A								
2	Request For Proposal (RFP) Please specify: Release date: 12/29/2005 Due date: 02/06/2006	FRN 1589372 Notice to Bidders, E-Rate Basic Maintenance Bid # RLUSD-Y9-01 (originally bid for funding year 2006 but declined due to funding cap).	<input checked="" type="checkbox"/> Enclosed <input type="checkbox"/> N/A								
3	All bid responses received for all Priority I & Priority II funding requests. If no bids were received for any FRN, please indicate so in writing. It may be helpful to include a chart as indicated below: <table border="1" data-bbox="326 1010 787 1108"> <thead> <tr> <th>Appl #</th> <th>FRN #</th> <th>#of bids received</th> <th>Vendor selected</th> </tr> </thead> <tbody> <tr> <td> </td> <td> </td> <td> </td> <td> </td> </tr> </tbody> </table>	Appl #	FRN #	#of bids received	Vendor selected					FRN 1589372 Two bids were received: 1) Marketware Technologies Proposal dated 2/6/06 2) Network Management Corporation Proposal dated 2/3/06 Marketware awarded bid and provided an additional Scope of Work (also attached).	<input checked="" type="checkbox"/> Enclosed <input type="checkbox"/> N/A
Appl #	FRN #	#of bids received	Vendor selected								
4	Vendor selection process description (created during the bidding process)	FRN 1589372 E-Rate Evaluation Matrix completed for original bid in 2005 for funding year 2006.	<input checked="" type="checkbox"/> Enclosed <input type="checkbox"/> N/A								
5	Was a consultant used relating to the planning, implementation and support of your E-Rate funding requests? <input type="checkbox"/> Yes <input checked="" type="checkbox"/> No If yes, provide a signed and dated Consultant Agreement(s) or Letter of Agency	FRN 1589372 No consultants used by Rio Linda Union School District.	<input type="checkbox"/> Enclosed <input checked="" type="checkbox"/> N/A								
6	Correspondence between the consultant/service provider and the school/library regarding the competitive bidding process and the application process	FRN 1589372 PIA review questions and responses 12/31/2007 (includes equipment list).	<input checked="" type="checkbox"/> Enclosed <input type="checkbox"/> N/A								

**Rio Linda Union High School District, BEN 144578, 471 AN 574902
FRN 1589372**

Continued from previous page...

7	Organizational Structure, such as organizational flow chart, reporting structure, etc.	FRN 1589372 Management Team – 2006/07.	<input checked="" type="checkbox"/> Enclosed <input type="checkbox"/> N/A
8	Certification(include signature, title, and date).	FRN 1589372 See attached Certification for Rio Linda USD FRN's.	<input checked="" type="checkbox"/> Enclosed

CERTIFICATION

I certify that I am authorized to make the representations set forth in the responses to the inquiry on behalf of **Twin Rivers Unified School District/Rio Linda Union School District** the entity represented on and responding to the inquiry, and am the most knowledgeable person with regard to the information set forth therein. I certify that the responses and supporting documentation to the inquiry are true and correct to the best of my knowledge, information and belief. I acknowledge that FCC rules provide that persons who have been convicted of criminal violations or held civilly liable for certain acts arising from their participation in the schools and libraries support mechanism are subject to suspension and debarment from the program. I acknowledge that false statements can be punished by fine or forfeiture under the Communications Act, 47 U.S.C. §§ 502, 503(b), or fine or imprisonment under Title 18 of the United States Code, 18 U.S.C. § 1001 and civil violations of the False Claims Act.

I declare under penalty of perjury that the foregoing is true and correct. Executed on 30th day of July, 2010 at North Highlands, California.

This certification applies to Rio Linda Union School District (BEN 144578) FRN's: 1589671, 1589372, 1636144, 1618069, and 1329056.

Signature



Date: July 30, 2010

Print Name: RUTH HALL

Title: Director, Purchasing Services

Employer: TWIN RIVERS UNIFIED SCHOOL DISTRICT

Telephone Number: 916-566-1725

Fax Number: 916-566-1792

Email Address: ruth.hall@twinriversusd.org

Address: 3222 Winona Way, Suite 200
North Highlands, CA 95660

FRN 1589372

*Revised
Contract*



Dear Jerome,

Marketware Technologies partnership with the Rio Linda Union School District has been a great success for both parties. I personally have been working with the District for the last 10 years. During that time, we have made great improvements in the technology that the District provides to both staff and students. Rio Linda has leveraged the federal funding that it has received from the eRate program to achieve much of this success.

The District made an executive decision many years ago not to staff expensive engineers that would be hard to retain and instead outsource that level of support. The District achieved this by utilizing the eRate funding category for "Basic Maintenance of Internal connections", Marketware Technologies eRate network support contract. Through this contract, we have provided support to the District in maintaining, installing and supporting most of the current technology the District uses. As you are aware, the eRate funding program only pays for services necessary to enable the continued operation of the eligible equipment. It includes: repair and upkeep of eligible hardware, wire and cable maintenance, basic technical support, and configuration changes. This unfortunately, is a very narrow scope of work.

I will try to summarize all the services Marketware Technologies provides under this agreement; many of these services are provided "AT NO CHARGE".

The services are provided both on-site and remote. We have no less than four engineers that receive network alerts on their mobile PDA's 24 hours per day, as well as auto escalation if devices are down more than 30 minutes that reports directly to my PDA.

Above and beyond these services I personally spend a great many hours working with District staff including Maintenance & Operations, Ed Services, Business Services and Purchasing. Over the years I've assumed the role of "District Consultant" for projects that include Technology planning, building construction/modernization, AT&T liaison, physical security, electrical engineering/planning and most recently Class Room of the Future to name a few. I am very happy to provide my experience and expertise to the District and enjoy working with the District staff. This high level consulting would typically cost the District many hundreds of dollars per hour; I absorb this cost within our support contract. I truly understand your concern regarding last years support contract not being funded by eRate. This is the first time this has ever occurred. I believe with the additional 650 million dollars the SLD is putting into the current funding year (07/08), the District reimbursement rate raising to (83%) and we are now in the 3rd year of the two-in-five rule the District should be fully funded this year.

With all that said, I do think it is prudent to look at minimizing the Districts liability. I have updated the support matrix to remove network items that are no longer supported and added the new equipment installed in the last 6 months. The original support matrix was developed late last year and many things have changed on the network since then. This reduces the over all cost to the District by more then \$100,000. With this reduction the after hours response times will be effected. We will do our best to provide the same level of support the District continues to count on.

I look forward to working with you and I am truly committed to the Rio Linda Union School District. I believe our partnership is a great example of private industry working with the K-12 community to deliver the very best technology possible for students, staff and parents.

Sincerely,

Richard Reece

Product Summary

FRN 1589372

Item 21 Attachment: <21-Maint 83%> Page 1 of 1

Applicant Name: **Rio Linda Union School District**

Entity Number: **144578**

Form 471 Identifier: **Maint-1**

Form 471 Application #: **574902**

Form 470 Application Numbers: **720020000570136 – Basic Maintenance**

Contact Person: **Ruth Ann Hall**

Contact Person's Address: **627 L Street, Rio Linda, CA 95673**

FCC Reg. No. Rio Linda Union School District: **0004513982**

Contract Number: **916-566-1725**

Fax: **916-991-7248**

E-Mail: **ruth.hall@rlusd.org**

Service Provider Name: **Marketware Technologies**

Spin #: **143012276**

Products/Services to be provided and the associated costs:

The District Basic Maintenance is for service of equipment for District E-rate eligible schools.

The Contract has been re-negotiated, creating a reduction in our request for funding.

Contract Pricing for 83% Eligible Schools and the Central Hub/Site:

Basic Network Maintenance Contract # Y9-01 \$461,049.00

Contract Re-negotiated on 8/31/07 \$356,622.00

Entity No.	Entity Name	FCC Reg.
111426	Sierra View Elementary School	0012971370
111427	Holmes Elementary School	0012971495
111429	Village Elementary School	0012971578
111430	Allison Elementary School	0012971644
111433	Hillsdale Elementary School	0012971669
111436	Joyce Elementary School	0012971727
111438	Larchmont Elementary School	0012971750
111439	Kohler Elementary School	0012971792
111441	Aero Haven Elementary School	0012971818
111442	Oakdale Elementary School	0012971875
111443	Madison Elementary School	0012971909
111518	Orchard Elementary School	0012972006
111519	Westside Charter School	0012972121
111520	Rio Linda Elementary School	0012972196
111522	Vineland Elementary School	0012972212
111525	Dry Creek Elementary School	0012972287
111913	Pioneer Elementary School	0012972329
111917	Foothill Oaks Elem School	0012972386
111919	Frontier Elementary School	0012972451
111922	Woodridge Elementary School	0012972584
111924	Ridgepoint Elementary School	0012972626
144578	Rio Linda Union School District	0004513982
16037329	Regency Park Elementary	0014682272
16044570	Rio Linda Union School District – Educational Services	0015870207



FRN 1589372

Re: eRate Basic Maintenance – Contract Extension
To: Rio Linda Union School District

Marketware Technologies is please to extend our eRate Basic Maintenance contract to the Rio Linda Union School District eRate Year 10 (2007). The existing contract allows for up to three 1-year extensions.

The acceptance and extension period of this contract shall begin July 1, 2007 through June 30, 2008. This contract shall be fully executed on receipt of PO from Rio Linda Union School District.

Contract Amount \$ 461,049.00

Contract Acceptance

Rio Linda Union School District
627 L. Street, Rio Linda, CA
Rio Linda, CA

Marketware Technologies
3840 Rosin Ct., Suite 100
Sacramento, CA 95834



Signature



Signature

Ruth Hall, Director of Purchasing
Printed Name, Title

Richard Reece, Vice President

1/9/2007
Date

1/6/2007
Date



**RIO LINDA UNION
SCHOOL DISTRICT**

627 L STREET
RIO LINDA, CA 95673
916-991-1704 Fax 916-991-6759

PURCHASE ORDER

PURCHASE ORDER #

083742

For: MARKETWARE TECH
SACRAMENTO CA 95834

Ship Prepaid to:

RIO LINDA UNION SCHOOL DISTRICT
WAREHOUSE: 2041 I STREET
RIO LINDA, CA 95673
DELIVERY 7:00 AM-12 NOON & 1-3 PM
916-566-1618, FAX 916-991-7248

Phone: (916)925-3337 Fax: (916)925-4877

WARRANT NO.:

DATE MAILED:

DATE ISSUED:	ORIGINATED BY:	CHARGE TO:	REQ. NO.	TERMS	VENDOR CODE
08/31/2007	TECHNOLOGY	TECH	000884	NET	011718

QTY	UNIT	DESCRIPTION	UNIT PRICE	TOTAL
12		BASIC MAINTENANCE FOR DISTRICT WIDE LAN AND VOIP SERVICES "PER ATTACHED" E-RATE FUNDING YEAR 10 7/1/07-6/30 7/01/07-6/30/08 470 #720020000570136 471 #574902 FUNDING REQUEST AT 83% = 295,996.26 DISTRICT PORTION = 60,625.74 FRN 1589372	29,718.50356	356,622.00

RUTH ANN HALL, DIRECTOR OF PURCHASING

Authorized Agent: *Ruth Ann Hall*

SUBTOTAL 356,622.00

SALES TAX 0.00

The Purchase Order number must appear on all related correspondence, shipping papers, and invoices:

TOTAL 356,622.00

BUDGET CODE	ENCUMBRANCE	INVOICE NO.	P F	INVOICE AMT
01-0000-0-4300-282-0000-7200-000-000		356,622.00		

RIO LINDA UNION SCHOOL DISTRICT

Rio Linda, California
E-Rate Year 9 Projects

NOTICE TO BIDDERS

Notice is hereby given that the Board of Trustees of the Rio Linda Union School District ("the Governing Board") will accept sealed bids in the Office of the **Director of Purchasing, Rio Linda Union School District, 2041 I Street, Rio Linda, California 95673**, for E-Rate Year 9 Projects.

- ◆ Y9-01 Basic Maintenance
- ◆ Y9-02 ISP Service
- ◆ Y9-03 WAN High Speed Data Service
- ◆ Y9-04 Wireless LAN
- ◆ Y9-05 3Com Equipment Maintenance
- ◆ Y9-06 Cisco Smartnet
- ◆ Y0-07 Site Firewall
- ◆ Y9-08 School Site Servers
- ◆ Y9-09 Power Back Up

Specifications are available on the District web page: www.rlusd.org, or by contacting the Office of Purchasing, 2041 I Street, Rio Linda, CA 95673.

All submitted quotes must provide at a minimum, all requested information in the quote document. **Any portion not included will be cause for elimination from the proposal process.** Each response will be reviewed to determine if it is complete prior to actual evaluation. The information shall be organized as indicated in the vendor requirements. Any portions of the submitted proposal, which are to be treated by the District as proprietary and confidential information, must be clearly marked as such.

Bidder must have acquired a Schools and Libraries Corporation SPIN number and be willing to comply with all regulations pertaining to the Universal Service Fund Criteria for E-Rate service providers.

Piggyback Extension of Services:

The Vendor agrees to allow the Rio Linda Union School District and other public agencies and school districts in the State of California to purchase additional items, at the same terms and conditions as this BID, during the period of time that this BID is in effect.

Districts and agencies may order additional quantities of service hours at the rate provided in the quote.

Any liability created by Purchase Orders issued against this agreement shall be the sole responsibility of the district or agency placing the order.

Prices and terms shall remain firm and in effect for 365 days following the award of this bid, unless otherwise specified.

Vendor shall provide Services and Equipment to these districts at the same prices and upon the same terms and conditions pursuant to Sections 20118 and 20562 of the California Public Contract Code.

The District is requesting that the selected vendor enter into a multi year contract with the option to extend the contract on an annual basis if determined to be in the best interest of the District. The contract shall begin on July 1, 2006 and can be extended on an annual basis for a maximum of 3 years at the sole discretion of the District.

Every bidder shall execute and submit with his or her bid a Noncollusion Affidavit in compliance with Section 7106 of the Public Contract.

The award of contract is contingent upon the award of funding from the Schools and Libraries Division (E-Rate) for fiscal year 2006-2007.

The Governing Board of the Rio Linda Union School District reserves the right to waive any irregularities in bids received, accept or reject any or all bids, and accept or reject any items thereon. No bid may be withdrawn for a period of thirty (30) days after the date on which bids are opened.

BID
DOCUMENT

FRN 1589372

E-Rate Basic Maintenance

BID # RLUSD-Y9-01

MULTI-YEAR CONTRACT

RIO LINDA UNION SCHOOL DISTRICT

627 L Street

Rio Linda, CA 95673

E-Rate Basic Maintenance BID # RLUSD-Y9-01

NOTICE TO BIDDERS

Services Summary:

The Rio Linda Union School District is soliciting bids from CMAS vendors that can provide a basic maintenance contract for routine maintenance on all network equipment eligible for support under the "Eligible Services" list of the E-Rate program. Items are to include, but not limited to, Network File Servers, Wireless Access Points, Routers, Switches, Telephony devices, and gateways. The Rio Linda School District is soliciting quotes from CMAS vendors that can provide basic maintenance following all terms and conditions applied by the CMAS contract unless otherwise stated.

All services must be provided solely by a single vendor. This contract will cover up to (22) school sites and the District hub site. Vendors will be required to provide hourly rates for scheduled maintenance for each "work Type" listed on "Pricing Schedule" (Provided). Established needs and past experiences indicate that this will mean a minimum of 20 hours per week per site. Rio Linda School District reserves the right to seek E-Rate funding for individual sites based on Discount rates.

The intent of this document is to define and establish requirements for basic maintenance of systems listed as eligible services.

Pricing must be valid for District purchases prior to E-Rate funding. Rio Linda Union School District may elect to purchase services proposed in any quantity anytime after the award of the contract through June 30, 2009.

The Rio Linda Union School District will accept sealed bids in the office of the **Director of Purchasing, 2041 I Street, Rio Linda, CA 95673, by 10:30 a.m. PST, February 6, 2006**. If the chosen vendor/bidder refuses or is unable to meet the terms set forth by the Rio Linda Union School District, the Board of Trustees will reject the bid and the award may be given to the next lowest qualified bidder.

The award of this contract may be contingent upon the award of funding from the Schools and Libraries Division (E-Rate) for fiscal year 2006-2007.

Eligible Services:

- Network File Servers (DHCP, DNS, E-mail, Terminal Servers & Web)
- Telephone Systems
- Voice Mail Systems
- Routers
- Switches
- Tape Backup Units
- Uninterruptible Power Systems (UPS)
- Access Points (Wireless LAN)
- VPN Equipment
- Network Infrastructure Cabling & equipment
- Firewall
- Network Gateway Devices

INSTRUCTIONS TO BIDDERS

Vendor Requirements:

All companies participating in this bid must have approved California Multiple Award Schedules (CMAS). The vendor must meet or exceed all minimum qualification requirements. All terms and conditions applied by the CMAS contract will be followed by this contract unless otherwise stated.

All submitted quotes must provide at a minimum, all requested information in this quote document. **Any portion not included will be cause for elimination from the proposal process.** Each response will be reviewed to determine if it is complete prior to actual evaluation. The information shall be organized as indicated in the vendor requirements. Any portions of the submitted proposal, which are to be treated by the District as proprietary and confidential information, must be clearly marked as such. Bidder must have acquired a Schools and Libraries Corporation SPIN number and be willing to comply with all regulations pertaining to the Universal Service Fund Criteria for E-Rate service providers.

Rio Linda Union School District reserves the right to accept or reject all proposals when the rejection is in the best interest of the District. The District reserves the right to award without further discussion. The District reserves the right to eliminate from further consideration any response, which is deemed to be substantially or materially unresponsive to the requests for information, contained in this section. The bidder is required to submit all the information in this section to be considered for bid evaluation and award of contract.

1. Vendors must submit all approved Multiple Award Schedules that are required for this project. The following California or Multi-State award schedules must be held by the vendor:
 - Multiple Award Schedule for Services
2. Vendors must include three references; preference will be given to School District references.

<i>District / Company Name:</i>	
<i>Address:</i>	
<i>Contact Person:</i>	
<i>Phone:</i>	
<i>Email:</i>	
<i>District / Company Name:</i>	
<i>Address:</i>	
<i>Contact Person:</i>	
<i>Phone:</i>	
<i>Email:</i>	
<i>District / Company Name:</i>	
<i>Address:</i>	
<i>Contact Person:</i>	
<i>Phone:</i>	
<i>Email:</i>	

3. Timely availability (Vendor MUST be located within a 50 mile radius of the District office or the network core.)

4. Hourly Rates

Provide hourly services rates for all "Work Types" on Pricing Schedule (Form Provided).

5. Piggyback Extension of Services

The Vendor agrees to allow the Rio Linda Union School District and other public agencies and school districts in the State of California to purchase additional items, at the same terms and conditions as this BID, during the period of time that this BID is in effect.

Districts and agencies may order additional quantities of service hours at the rate provided in the quote.

Any liability created by Purchase Orders issued against this agreement shall be the sole responsibility of the district or agency placing the order. Prices and terms shall remain firm and in effect for 365 days following the award of this bid, unless otherwise specified.

Vendor shall provide Basic Maintenance to these districts at the same prices and upon the same terms and conditions pursuant to Sections 20118 and 20562 of the California Public Contract Code.

6. Contract Extension

The District is requesting that the selected vendor enter into a multi year contract for Basic Maintenance Services at each site with the option to extend the contract on an annual basis if determined to be in the best interest of the District. The contract shall begin on July 1, 2006 and can be extended on an annual basis for a maximum of 3 years at the sole discretion of the District. For Year 2 and beyond, if different from Year 1, provide rates for basic maintenance services.

7. Termination

In the event of failure by either party to perform the duties of this contract, the contract may be terminated by either party thirty (30) days after written intent is communicated to the other party.

8. Financial and Management Capabilities Information

1. The vendor must demonstrate adequate financial resources to perform the contract. The bidder must provide CPA reviewed financial statements for year 2004 and Mid-Year statements for year 2005 giving the District enough information to determine financial stability.
2. The bidder shall submit a company profile; an organization chart; a statement of qualifications; vendor relationships; copies of 3Com, Cisco, Microsoft, and similar authorizations; and Resume of experience in IT and formal education background of key members of Management. The chosen vendor must have a solid management team. Include information that demonstrates experience with K-12 education clients. Prior experience working with a school district will be given preference. Formal education in management and/or project management will be given preference.

8. Technical Qualifications

The District has a large complex network. Therefore, the vendor must demonstrate breadth in technical expertise on staff. The following certified individuals and company certifications / specializations will be given preference (Include copies of authorizations and certificates)

- 3Com IP Telephony Specialization
- 3Com Enterprise LAN Specialization
- 3Com Certified Individual(s)
 - 3Com Certified Enterprise LAN Specialist or Expert
 - 3Com Certified Solutions Expert
 - 3Com Certified Wireless Specialist
 - 3Com Certified IP Telephony Specialist
- Novell Certified Individual(s)
 - Certified Novell Engineer (CNE)
- BICSI Certified Individual(s)
 - RCDD
- Cisco Certified Individual(s)
 - Cisco Certified Network Professional (CCNP)
 - Cisco Certified Network Associate (CCNA)
 - Cisco Certified Design Associate (CCDA)
 - Cisco Certified Internetwork Expert (CCIE)
- Microsoft Certified Individual(s)
 - Microsoft Certified Systems Engineer 2000 (MCSE)

Bid Evaluation

Each response will be reviewed prior to the selection process for completeness and adherence to format. A response will be considered complete if all requested sections are included in the proper order and properly completed. The company may also provide any and all recommendations for consideration such as installation, maintenance, support and design that is relevant to the total successful solution of the school district technology needs.

Evaluation Criteria:

1. Vendor's cost, including unit prices, labor rates, travel/trip charges, etc. (30%)
2. Vendor's overall capabilities based upon manufacturer authorizations and staff certifications.(25%)
3. Vendor's Financial Strength (20%)
4. Management Capabilities and Client References (25%)

Bid Schedule:

Bid Offered	Posted on RLUSD Web Page: www.rlusd.org
Bid closing	February 6, 2006 at 10:30am PST
Bid opening	Date of bid closing
Vendor Selection	Before 471 filing date
Award of Contract	Contingent upon funding from SLD

Basic Maintenance - Scope of work

The District is seeking basic maintenance support on all District E-Rate eligible equipment at up to 22 selected sites. Basic maintenance includes repair and upkeep of eligible hardware, wire and cable maintenance, basic technical support and configuration changes. Detailed accounting of hours will be required of the successful bidder for all services rendered under this contract. Bidders shall show unit costs for engineering support on an hourly basis. All expenses must be included in the unit/extended costs. It may be required that the selected bidder perform maintenance services after normal business hours. Unit costs shall take into account after hours work. The District will make no additional compensation to the selected vendor for these after-hour services.

Existing Systems

Rio Linda Union School District has 22 schools sites and 1 administrative site. The District has implemented a Wide Area Network (WAN) via T-1 Services to all sites and Gigabyte service to the Internet via the Sacramento County office of Education (ISP). The WAN links sites with the District Office. Each site has a Local Area Network (LAN) with Novell file servers and Wireless Access Points, Campus LAN's have a fiber backbone operating at Gigabyte speeds and 100-Base-T to the desktop. Each site has a 3Com NBX IP Telephony system.

Legal Form of Business Organization

The Business Organization shall check one of the following classifications which fits it's type of organization and furnish all information required under that classification:

THE ORGANIZATION IS AN INDIVIDUAL

Individual Name _____

THE ORGANIZATION IS AN INDIVIDUAL DOING BUSINESS UNDER A FIRM NAME

Firm Name _____

THE ORGANIZATION IS A CO-PARTNERSHIP

The full name of all the partners

THE ORGANIZATION IS A CORPORATION

Full Name of Corporation _____

Incorporation is the state of _____

How long in Business: _____

CONTRACT SERVICES PROPOSAL

BID # RLUSD-Y9-01

Date: _____

TO THE BOARD OF TRUSTEES
RIO LINDA UNION SCHOOL DISTRICT
SACRAMENTO COUNTY, CALIFORNIA

Pursuant to your Notice to Vendors and in compliance with the Instructions to Vendors the undersigned having carefully examined the Bid Documents and hereby proposes and agrees to furnish any and all required maintenance agreement services as requested under this contract by the RIO LINDA UNION School District.

RIO LINDA UNION SCHOOL DISTRICT

Pricing Schedule

BID # RLUSD-Y9-01

Work Type	Hourly Rate
3Com IP Telephony Specialist	
3Com Enterprise LAN Specialist	
3Com Enterprise Wireless Specialist	
Microsoft Certified Systems Engineer 2000 (MCSE)	
Cisco CCDA/CCNA	
Cisco CCNP	
Cisco CCIE	
Novell CNE	
RCDD	

Contract Services for Basic Maintenance
RIO LINDA UNION SCHOOL DISTRICT
BID # RLUSD-Y9-01

The undersigned hereby certifies that this Bid is genuine and not collusive, or made in the interest or behalf of any person not herein named.

Company Name _____

Service Provider
Information Number _____

Address _____

City _____

State / Zip Code _____

Telephone / Fax _____

Printed Name / Title _____

Signature _____

Attention: Bids are not valid unless signed by the person making the bid.

VENDOR BID
- MARKETWARE
TECHNOLOGIES

FRN 1589372

E-Rate Basic Maintenance

BID # RLUSD-Y9-01

MULTI-YEAR CONTRACT

RIO LINDA UNION SCHOOL DISTRICT

627 L Street

Rio Linda, CA 95673

E-Rate Basic Maintenance
BID # RLUSD-Y9-01

NOTICE TO BIDDERS

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- Switches
- Tape Backup Units
- Uninterruptible Power Systems (UPS)
- Access Points (Wireless LAN)
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- Network Infrastructure Cabling & equipment
- Firewall
- Network Gateway Devices

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 - Multiple Award Schedule for Services
2. Vendors must include three references; preference will be given to School District references.

<i>District / Company Name:</i>	Rio Linda Union School District
<i>Address:</i>	2041 I St: Rio Linda, CA 95673
<i>Contact Person:</i>	John Baggett
<i>Phone:</i>	(916) 566-1749
<i>Email:</i>	john.baggett@rlusd.org
<i>District / Company Name:</i>	Washington Unified School District
<i>Address:</i>	930 Westacre Road West Sacramento, CA
<i>Contact Person:</i>	Eric Bauer
<i>Phone:</i>	(916) 375-7604
<i>Email:</i>	ebauer@wusd.k12.ca.us
<i>District / Company Name:</i>	Woodland Joint Union School District
<i>Address:</i>	630 Cottonwood St. Woodland, CA 95695
<i>Contact Person:</i>	Jerome Day
<i>Phone:</i>	(530) 662-0201
<i>Email:</i>	jday@wjusd.org

3. Timely availability (Vendor MUST be located within a 50 mile radius of the District office or the network core.)

4. Hourly Rates

Provide hourly services rates for all "Work Types" on Pricing Schedule (Form Provided).

5. Piggyback Extension of Services

The Vendor agrees to allow the Rio Linda Union School District and other public agencies and school districts in the State of California to purchase additional items, at the same terms and conditions as this BID, during the period of time that this BID is in effect.

Districts and agencies may order additional quantities of service hours at the rate provided in the quote.

Any liability created by Purchase Orders issued against this agreement shall be the sole responsibility of the district or agency placing the order. Prices and terms shall remain firm and in effect for 365 days following the award of this bid, unless otherwise specified.

Vendor shall provide Basic Maintenance to these districts at the same prices and upon the same terms and conditions pursuant to Sections 20118 and 20562 of the California Public Contract Code.

6. Contract Extension

The District is requesting that the selected vendor enter into a multi year contract for Basic Maintenance Services at each site with the option to extend the contract on an annual basis if determined to be in the best interest of the District. The contract shall begin on July 1, 2006 and can be extended on an annual basis for a maximum of 3 years at the sole discretion of the District. For Year 2 and beyond, if different from Year 1, provide rates for basic maintenance services.

7. Termination

In the event of failure by either party to perform the duties of this contract, the contract may be terminated by either party thirty (30) days after written intent is communicated to the other party.

8. Financial and Management Capabilities Information

1. The vendor must demonstrate adequate financial resources to perform the contract. The bidder must provide CPA reviewed financial statements for year 2004 and Mid-Year statements for year 2005 giving the District enough information to determine financial stability.
2. The bidder shall submit a company profile; an organization chart; a statement of qualifications; vendor relationships; copies of 3Com, Cisco, Microsoft, and similar authorizations; and Resume of experience in IT and formal education background of key members of Management. The chosen vendor must have a solid management team. Include information that demonstrates experience with K-12 education clients. Prior experience working with a school district will be given preference. Formal education in management and/or project management will be given preference.

8. Technical Qualifications

The District has a large complex network. Therefore, the vendor must demonstrate breadth in technical expertise on staff. The following certified individuals and company certifications / specializations will be given preference (Include copies of authorizations and certificates)

- 3Com IP Telephony Specialization
- 3Com Enterprise LAN Specialization
- 3Com Certified Individual(s)
 - 3Com Certified Enterprise LAN Specialist or Expert
 - 3Com Certified Solutions Expert
 - 3Com Certified Wireless Specialist
 - 3Com Certified IP Telephony Specialist
- Novell Certified Individual(s)
 - Certified Novell Engineer (CNE)
- BICSI Certified Individual(s)
 - RCDD
- Cisco Certified Individual(s)
 - Cisco Certified Network Professional (CCNP)
 - Cisco Certified Network Associate (CCNA)
 - Cisco Certified Design Associate (CCDA)
 - Cisco Certified Internetwork Expert (CCIE)
- Microsoft Certified Individual(s)
 - Microsoft Certified Systems Engineer 2000 (MCSE)

Bid Evaluation

Each response will be reviewed prior to the selection process for completeness and adherence to format. A response will be considered complete if all requested sections are included in the proper order and properly completed. The company may also provide any and all recommendations for consideration such as installation, maintenance, support and design that is relevant to the total successful solution of the school district technology needs.

Evaluation Criteria:

1. Vendor's cost, including unit prices, labor rates, travel/trip charges, etc. (30%)
2. Vendor's overall capabilities based upon manufacturer authorizations and staff certifications.(25%)
3. Vendor's Financial Strength (20%)
4. Management Capabilities and Client References (25%)

Bid Schedule:

Bid Offered	Posted on RLUSD Web Page: www.rlUSD.org
Bid closing	February 6, 2006 at 10:30am PST
Bid opening	Date of bid closing
Vendor Selection	Before 471 filing date
Award of Contract	Contingent upon funding from SLD

Basic Maintenance - Scope of work

The District is seeking basic maintenance support on all District E-Rate eligible equipment at up to 22 selected sites. Basic maintenance includes repair and upkeep of eligible hardware, wire and cable maintenance, basic technical support and configuration changes. Detailed accounting of hours will be required of the successful bidder for all services rendered under this contract. Bidders shall show unit costs for engineering support on an hourly basis. All expenses must be included in the unit/extended costs. It may be required that the selected bidder perform maintenance services after normal business hours. Unit costs shall take into account after hours work. The District will make no additional compensation to the selected vendor for these after-hour services.

Existing Systems

Rio Linda Union School District has 22 schools sites and 1 administrative site. The District has implemented a Wide Area Network (WAN) via T-1 Services to all sites and Gigabyte service to the Internet via the Sacramento County office of Education (ISP). The WAN links sites with the District Office. Each site has a Local Area Network (LAN) with Novell file servers and Wireless Access Points, Campus LAN's have a fiber backbone operating at Gigabyte speeds and 100-Base-T to the desktop. Each site has a 3Com NBX IP Telephony system.

Legal Form of Business Organization

The Business Organization shall check one of the following classifications which fits its type of organization and furnish all information required under that classification:

THE ORGANIZATION IS AN INDIVIDUAL

Individual Name _____

THE ORGANIZATION IS AN INDIVIDUAL DOING BUSINESS UNDER A FIRM NAME

Firm Name _____

THE ORGANIZATION IS A CO-PARTNERSHIP

The full name of all the partners

THE ORGANIZATION IS A CORPORATION

Full Name of Corporation Marketware, Inc.

Incorporation is the state of California

How long in Business: 24 Years, Since 1982

NONCOLLUSION AFFIDAVIT TO BE EXECUTED
BY BIDDER AND SUBMITTED WITH BID

STATE OF CALIFORNIA)
County of Sacramento)SS

Richard Reece, after first being by me
duly sworn, declares that:

He or she is Vice President of Marketware, Inc the party making the foregoing bid, that the bid is not made in the interest of, or on behalf of, any undisclosed person, partnership, company, association, organization, or corporation; that the bid is genuine and not collusive or sham; that the bidder has not directly or indirectly induced or solicited any other bidder to put a false or sham bid, and has not directly or indirectly colluded, conspired, connived, or agreed with any bidder or anyone else to put in a sham bid, or that anyone shall refrain from bidding; that the bidder has not in any manner, directly or indirectly, sought by agreement, communication, or conference with anyone to fix the bid price of the bidder or any other bidder, or to fix any overhead, profit, or cost element of the bid price, or of that of any other bidder, or to secure any advantage against the public body awarding the contract of anyone interested in the proposed contract; that all statements contained in the bid are true; and, further, that the bidder has not, directly or indirectly, submitted his or her bid price or any breakdown thereof, or the contents thereof, or divulge information or data relative thereof, or paid, and will not pay, any fee to any corporation, or to any member or agent thereof to effectuate a collusive or sham bid.

[Signature]
Signature of Bidder

Subscribed and sworn before me by Richard Reece
this 3rd day of February, 2006.

(SEAL)

Maxine Ruby Gonsalves
NOTARY PUBLIC
Notary Public



CONTRACT SERVICES PROPOSAL

BID # RLUSD-Y9-01

Date: 2/6/2006

TO THE BOARD OF TRUSTEES
RIO LINDA UNION SCHOOL DISTRICT
SACRAMENTO COUNTY, CALIFORNIA

Pursuant to your Notice to Vendors and in compliance with the Instructions to Vendors the undersigned having carefully examined the Bid Documents and hereby proposes and agrees to furnish any and all required maintenance agreement services as requested under this contract by the RIO LINDA UNION School District.

RIO LINDA UNION SCHOOL DISTRICT

Pricing Schedule

BID # RLUSD-Y9-01

Work Type	Hourly Rate
3Com IP Telephony Specialist	80.00
3Com Enterprise LAN Specialist	80.00
3Com Enterprise Wireless Specialist	55.00
Microsoft Certified Systems Engineer 2000 (MCSE)	55.00
Cisco CCDA/CCNA	65.00
Cisco CCNP	70.00
Cisco CCIE	85.00
Novell CNE	80.00
RCDD	55.00

Contract Services for Basic Maintenance
RIO LINDA UNION SCHOOL DISTRICT
BID # RLUSD-Y9-01

The undersigned hereby certifies that this Bid is genuine and not collusive, or made in the interest or behalf of any person not herein named.

Company Name Marketware Technologies

Service Provider
Information Number 143012276

Address 819 Striker Avenue Suite 16

City Sacramento

State / Zip Code CA 95834

Telephone / Fax (916) 925-3337 (916) 925-4877

Printed Name / Title Richard Reece Vice President

Signature 

Attention: Bids are not valid unless signed by the person making the bid.

MARKETWARE
TECHNOLOGIES

FRN 1589372
- SCOPE OF WORK
AFTER BID AWARD

February 15, 2006

Mrs. Ruth Hall

Rio Linda Union School District
627 L Street
Rio Linda, California 95673

RE: Rio Linda Union School District eRate Basic Maintenance Contract
79% 21 Sites

Dear Ruth:

Thank you for selecting Marketware Technologies for your eRate Basic Maintenance Contract. We at Marketware look forward to working with you and the District in the coming months. Please find the attached contact that you can use for your SLD attachment 21 filing.

The Scope of Work and Total Project Price of **\$ 461,049** are based on our conversation and our understanding of your defined needs. This contract covers 21 of the Districts school sites and the District office (WAN Hub/Core)

We at Marketware, Inc. will deliver a high level of technical competence and professionalism while committing ourselves to your end-user satisfaction. I appreciate the opportunity and look forward to working with you and your staff in the coming year.

SPIN # 143012276

If I can be of any assistance, please do not hesitate to call me at 916.919.3374

Sincerely,

Richard Reece Jr.

Richard Reece
VP, IT Solutions Division

Marketware Inc.

MARKETWARE TECHNOLOGIES

Company and Technology Highlights:

At Marketware, we offer innovative solutions which are custom-tailored to your specific needs and budget constraints. We offer a broad portfolio of products and network expertise as outlined below. Our highly skilled staff of network design and engineers are experts in their respective fields and can assist you in all of your computer and networking needs.

Vendor Authorizations:

- Cisco Systems
- DELL
- Symantec
- 3Com
- Microsoft Gold
- Novell, and many more...

IT Solutions Offering Overview:

- IP Telephony and Voicemail
- Advanced Switching and Routing
- Network Support and Troubleshooting
- Content Filtering
- Secure Wireless
- Disaster Preparedness and Backup
- Network Design
- Microsoft Exchange and other Email
- SPAM Filtering, Virus and Malware Prevention
- Firewalls and Security
- Network Cabling
- Server Infrastructure and Security

Highly Certified Engineers:

- CCIE
- CCNA
- CCDA
- MCSE
- MCDBA
- MCP
- CompTIA Server+
- BICSI RCDD
- CNE
- CCNP
- CQS-Cisco Unity
- CQS-Cisco IPT Design Specialist
- CQS-Cisco IPT Operations Specialist
- CQS-Cisco Wireless LAN Support
- CQS-Cisco Wireless LAN Design
- 3Com IP Telephony Specialist
- 3Com Enterprise LAN Specialist
- 3Com Enterprise Wireless Specialist
- CSE

Detailed Service Portfolio:

- **IP Convergence**
 - Voice, Video & Data Network Design including IP Telephony (VoIP) and IP-Based Video Surveillance
- **Network Services**
 - Standards Planning
 - Infrastructure Design & Implementation
 - LAN / WAN (Switch, Router & Network Operating Systems)
 - Cabling / Data Center Design
 - Project Planning & Management
 - Discovery / Assessment
 - Remote Access & Thin Client
 - Monitoring / Remote Support
 - Stabilization, Tuning & Optimization
 - E-mail and Groupware
 - Directory Services
 - Help Desk Systems
 - Software Distribution
- **Technical Staffing**
 - Onsite & Remote Technical Support
 - Project based supplemental staffing
 - IT Staff augmentation to full IT department outsourcing
 - Vendor Certifications (Cisco, 3Com, Novell, Microsoft, Symantec and Business Objects)
- **Wireless LAN Systems**
 - Security
 - Site Survey
 - Design & Deployment
 - Wireless IP Telephony
- **Desktop Support**
 - Inventory / Asset Management
 - Deployment
 - Remedial Services
- **Security**
 - Real time Security Audits / Systems Hardening
 - Firewall / Intrusion Detection & Prevention
 - Virtual Private Networks

Marketware Inc. Network Protection Plan

Marketware's Network Protection Plan provides basic maintenance for your networking equipment.

Marketware's Network Protection Plan provides basic maintenance services with engineering expertise, both on line and via telephone support. Furthermore the Maintenance Plan provides emergency onsite services by ensuring a field engineer is available to troubleshoot hardware related network outages.

Marketware Network Protection Plan features include:

- Telephone Support
- Remote On Line Support
- Onsite field engineer in as little as four hours

Network Devices covered by this agreement:

- Network File Servers (DHCP, DNS, E-mail, Terminal Servers & Web)
- Telephone Systems
- Voice Mail Systems
- Routers
- Switches
- Tape Backup Units
- Uninterruptible Power Systems (UPS)
- Access Points (Wireless LAN)
- VPN Equipment
- Cable / DSL Modems
- Network Infrastructure Cabling & equipment
- Firewall
- Network Gateway Devices
- Video Equipment

Marketware Network Protection Plan Agreement

This agreement is entered into between:

Rio Linda Union School District, at 627 L Street, Rio Linda, California 95673 herein referred to as Customer

and

Marketware Inc., 819 Striker Ave. Suite 16, Sacramento, California, 95834 (916) 925-3337.

Customer shall:

Appoint a liaison person for Marketware Inc.

Provide all necessary and relevant internal records, documents, or data to Marketware Inc.
Provide at no cost to Marketware Inc., full access to necessary equipment, facilities and services (telephones, electricity, etc.) for the purpose of carrying out services.

Agreement Changes: This agreement shall be amended, extended, or negotiated only with the expressed written consent of both parties.

Termination:

In the event of failure by either party to perform the duties of this agreement the agreement may be terminated by either party thirty (30) days after written intent is communicated to the other party. If Customer is in default under this agreement and such defaults continue for thirty (30) days after written notice by Marketware Inc., then Marketware Inc. has the right to declare all fees, as agreed upon, due and payable immediately. Customer shall also be liable for any and all cost and expenses including attorney's fees, incurred in exercising its rights or remedies.

Marketware Inc. shall comply with all provisions of Education Code section 45125.1 and shall conduct criminal background checks of all employees who will be performing support services at any Customer site pursuant to this Agreement. Marketware Inc. will certify that all such employees have not been convicted of serious or violent felonies as defined in Education Code section 45122.1. Marketware Inc. will provide Customer with a list of all employees who will be authorized by Marketware Inc. to perform support services at Customer's sites. Any failure by Marketware Inc. to comply with this condition shall constitute default by Marketware Inc. under this agreement and, notwithstanding paragraph, Termination, Customer may at its sole discretion, terminate this agreement effective immediately upon written notice to Marketware Inc. without further obligation under this agreement excepting services provided and expenses incurred by Marketware Inc. up to the date of written notice of default by Customer.

Liabilities:

If Marketware Inc. is in default under this agreement, Customer's exclusive remedy and Marketware Inc. entire liability is limited to the return of fees collected under this agreement from Customer. Neither party may institute any action in any form arising out of this agreement more than six (6) months after the cause of such action has arisen.

Marketware Inc., its employees and authorized agents shall in no way be held liable for any indirect or consequential damages arising out of:

- A. Product failure
- B. The use of any services, documentation or materials provided by Marketware Inc.
- C. The loss of data or data integrity

Services

A. This agreement is for all eRate eligible items & services including:

- Remote Device Support
- LAN Switches
- Web Server
- E-Mail Server
- DHCP Servers
- DNS Servers
- UPS Systems
- Telephone Systems
- Cabling & Wiring
- Routers
- Infrastructure Equipment
- Offsite technical troubleshooting and repair – Phone Support
- Onsite technical troubleshooting and repair – As Needed

Agreement charges are billed monthly based on actual hours used. Agreement is for three years of equipment maintenance for Rio Linda Union School District, at Rio Linda, California 95673. The agreement covers 21 school sites plus the District office (WAN Hub/Core). See Exhibit A.

TOTAL AGREEMENT \$ 461,049.00

(Services are based upon "RLUSD-Y9-01" hourly rates)

A complete list of hardware covered by this maintenance contract is attached as Exhibit A

Agreement Term

This agreement is a 3-year contract for E-Rate Eligible Basic Maintenance Support. The contract shall begin on July 1, 2006 and can be extended after the three year period on an annual basis for a maximum of 2 additional years at the sole discretion of Rio Linda Union School District. Rate increases shall be adjusted annually as agreed to by both parties. Contract is contingent on SLD (eRate) funding.

Indemnification

Insofar as permitted by law, customer shall assume the defense and hold harmless Marketware Inc. and/or any of its officers, agents or employees from any liability, damages, costs, or expenses of any kind whatsoever, including attorneys' fees, which may arise by reason of sole fault or negligence of Client, its officers, agents or employees.

Insofar as permitted by law, Marketware Inc. shall assume the defense and hold harmless Customer and/or any of its officers, agents, or employees from any liability, damages, costs, or expenses of any kind whatsoever, including attorneys' fees, which may arise by reason of sole fault or negligence of Marketware Inc., its officers, agents or employees.

Arbitration

Any dispute or claim stemming from the execution of services or the payment of fees shall attempt to be resolved in an amicable way by both parties to this agreement. Failing this, any remaining controversy or dispute in connection with this agreement shall be settled by the American Arbitration Association. The award

Rio Linda Unionc School District - eRate Year 9 (06/07) Basic Maintenance Services Detail

The following sites are covered by the eRate Basic Maintenance Contract

- WAN Hub/Central Site - 5703 Skvaia, North Highlands, CA 95660
- Allison Elementary - 4315 Don Julio Boulevard, North Highlands, CA 95660
- Aero Haven Elementary - 5450 Georgia Dr., North Highlands, CA 95660
- Dry Creek Elementary - 1230 G Street, Rio Linda, Ca 95673
- Foothill Oaks Elementary - 5520 Lancelot Drive, Sacramento, CA 95842
- Frontier Elementary - 6691 Silverthorne Circle, Sacramento, Ca 95842
- Hillsdale Elementary - 6469 Guthrie Way, North Highlands, CA 95660
- Holmes Elementary - 7201 Arutas Drive, North Highlands, Ca 95660
- Joyce Elementary - 6050 Watt Ave., North Highlands, CA 95660
- Kohler Elementary - 400 Bruce Way, North Highlands, CA 95660
- Larchmont Elementary - 6560 Melrose Drive, North Highlands, CA 95660
- Madison Elementary - 5241 Harrison Street, North Highlands, CA 95660
- Oakdale Elementary - 3708 Myrtle Ave., North Highlands, CA 95660
- Orchard Elementary - 1040 Q Street, Rio Linda, CA 95673
- Pioneer Elementary - 5816 Pioneer Way, Sacramento, CA 95841
- Ridgepoint Elementary - 4680 Monument Drive, Sacramento, CA 95842
- Regency Park Elementary - 5901 Bridgecross Dr Sacramento, CA 95835
- Rio Linda Elementary - 631 L Street, Rio Linda, CA 95673
- Sierra View Elementary - 3638 Bainbridge Dr., North Highlands, CA 95660
- Village Elementary - 6845 Larchmont Drive, North Highlands, CA 95660
- Westside School - 6537 West 2nd Street Rio Linda, CA 95673
- Woodridge Elementary - 5761 Brett Drive, Sacramento, CA 95842

Services Description:

Phone Support: Basic technical support and configuration changes on a as-needed basis including software updates, trouble shooting, operating system and hardware failures. Update technical documentation including network diagrams, equipment and configurations. Upkeep and repair equipment to maintain industry standard patch levels in order to ensure acceptable uptime and performance.

On Site Support: As-needed if hardware / software failures are not resolvable via phone support, including hardware replacement do to equipment defect or failure.

Location	QTY	Equipment Manufacture/Type	Function
WAN Hub/Central Site	1	Cisco PIX 515E Firewall	Firewall the Internet from the inside
WAN Hub/Central Site	6	3Com 4400 Switch	Layer 2 LAN Switch
WAN Hub/Central Site	1	3Com 4400 PWR Switch	Layer 2 LAN Switch
WAN Hub/Central Site	1	3Com 4226T Switch	Layer 2 LAN Switch
WAN Hub/Central Site	1	Cisco 7206 VXR	WAN Router (Voice / Data)
WAN Hub/Central Site	1	Cisco Catalyst 3550 Switch	Layer 2 LAN Switch
WAN Hub/Central Site	1	Cisco 3725	Internet router
WAN Hub/Central Site	1	3Com SuperStack3 NCP	Telephony System
WAN Hub/Central Site	1	3Com SuperStack3 NCP	Telephony System
WAN Hub/Central Site	1	3Com SuperStack3 NCP	Telephony System
WAN Hub/Central Site	1	3Com SuperStack3 NCP	Telephony System
WAN Hub/Central Site	1	PowerEdge 2500	Web Server
WAN Hub/Central Site	1	Proliant 1600R	Backup DNS
WAN Hub/Central Site	1	PowerEdge 2500	eMail
WAN Hub/Central Site	1	Proliant 1600R	Imaging Server
WAN Hub/Central Site	1	PowerEdge 2500	DHCP
WAN Hub/Central Site	11	DL360	Student Citrix Server
WAN Hub/Central Site	1	DL140	Student ADS Server (Citrix)
WAN Hub/Central Site	1	LC2000	GW Web Server
WAN Hub/Central Site	1	LC3	DNS
WAN Hub/Central Site	2	NAS 1200	Student Data Server (Citrix)
WAN Hub/Central Site	2	APC Matrix UPS	Power backup
Allison Haven Elementary	1	Cisco 2621XM Router	WAN Router (Voice / Data)
Allison Haven Elementary	1	3Com - NBX	Telephony System
Allison Haven Elementary	1	3Com 4060 Switch	Layer 3 Core LAN Switch
Allison Haven Elementary	2	3Com 4400 PWR Switch	Layer 2 LAN Switch
Allison Haven Elementary	7	3Com 2226 PWR Switch	Layer 2 LAN Switch
Allison Haven Elementary	1	APC Smart UPS 1400	Battery Backup for Switches & Servers
Allison Haven Elementary	6	TRIPPLITE SU1000RTXL2U	Battery Backup for Switches & Servers
Allison Haven Elementary	35	3Com N-Jack Switch	Layer 2 LAN Switch
Allison Haven Elementary	5	3Com FIT Access Point	Wireless LAN Access
Allison Haven Elementary	1	Dell Poweredge 2500	DHCP, EMAIL, DNS

MARKETWARE TECHNOLOGIES

Location	QTY	Equipment Manufacture/Type	Function
Aero Haven Elementary	1	Cisco 2621XM Router	WAN Router (Voice / Data)
Aero Haven Elementary	1	3Com - NBX	Telephony System
Aero Haven Elementary	1	3Com 4060 Switch	Layer 3 Core LAN Switch
Aero Haven Elementary	2	3Com 4400 PWR Switch	Layer 2 LAN Switch
Aero Haven Elementary	7	3Com 2226 PWR Switch	Layer 2 LAN Switch
Aero Haven Elementary	1	APC Smart UPS 1400	Battery Backup for Switches & Servers
Aero Haven Elementary	6	TRIPPLITE SU1000RTXL2U	Battery Backup for Switches & Servers
Aero Haven Elementary	35	3Com N-Jack Switch	Layer 2 LAN Switch
Aero Haven Elementary	5	3Com FIT Access Point	Wireless LAN Access
Aero Haven Elementary	1	Dell Poweredge 2500	DHCP, EMAIL, DNS
Dry Creek Elementary	1	Cisco 2621XM Router	WAN Router (Voice / Data)
Dry Creek Elementary	1	3Com - NBX	Telephony System
Dry Creek Elementary	1	3Com 4060 Switch	Layer 3 Core LAN Switch
Dry Creek Elementary	2	3Com 4400 PWR Switch	Layer 2 LAN Switch
Dry Creek Elementary	7	3Com 2226 PWR Switch	Layer 2 LAN Switch
Dry Creek Elementary	1	APC Smart UPS 1400	Battery Backup for Switches & Servers
Dry Creek Elementary	6	TRIPPLITE SU1000RTXL2U	Battery Backup for Switches & Servers
Dry Creek Elementary	35	3Com N-Jack Switch	Layer 2 LAN Switch
Dry Creek Elementary	5	3Com FIT Access Point	Wireless LAN Access
Dry Creek Elementary	1	Dell Poweredge 2500	DHCP, EMAIL, DNS
Foothill Oaks Elementary	1	Cisco 2621XM Router	WAN Router (Voice / Data)
Foothill Oaks Elementary	1	3Com - NBX	Telephony System
Foothill Oaks Elementary	1	3Com 4060 Switch	Layer 3 Core LAN Switch
Foothill Oaks Elementary	2	3Com 4400 PWR Switch	Layer 2 LAN Switch
Foothill Oaks Elementary	7	3Com 2226 PWR Switch	Layer 2 LAN Switch
Foothill Oaks Elementary	1	APC Smart UPS 1400	Battery Backup for Switches & Servers
Foothill Oaks Elementary	6	TRIPPLITE SU1000RTXL2U	Battery Backup for Switches & Servers
Foothill Oaks Elementary	35	3Com N-Jack Switch	Layer 2 LAN Switch
Foothill Oaks Elementary	5	3Com FIT Access Point	Wireless LAN Access
Foothill Oaks Elementary	1	Dell Poweredge 2500	DHCP, EMAIL, DNS
Frontier Elementary	1	Cisco 2621XM Router	WAN Router (Voice / Data)
Frontier Elementary	1	3Com - NBX	Telephony System
Frontier Elementary	1	3Com 4060 Switch	Layer 3 Core LAN Switch
Frontier Elementary	2	3Com 4400 PWR Switch	Layer 2 LAN Switch
Frontier Elementary	7	3Com 2226 PWR Switch	Layer 2 LAN Switch
Frontier Elementary	1	APC Smart UPS 1400	Battery Backup for Switches & Servers
Frontier Elementary	6	TRIPPLITE SU1000RTXL2U	Battery Backup for Switches & Servers
Frontier Elementary	35	3Com N-Jack Switch	Layer 2 LAN Switch
Frontier Elementary	5	3Com FIT Access Point	Wireless LAN Access
Frontier Elementary	1	Dell Poweredge 2500	DHCP, EMAIL, DNS
Hillsdale Elementary	1	Cisco 2621XM Router	WAN Router (Voice / Data)
Hillsdale Elementary	1	3Com - NBX	Telephony System
Hillsdale Elementary	1	3Com 4060 Switch	Layer 3 Core LAN Switch
Hillsdale Elementary	2	3Com 4400 PWR Switch	Layer 2 LAN Switch
Hillsdale Elementary	7	3Com 2226 PWR Switch	Layer 2 LAN Switch
Hillsdale Elementary	1	APC Smart UPS 1400	Battery Backup for Switches & Servers
Hillsdale Elementary	6	TRIPPLITE SU1000RTXL2U	Battery Backup for Switches & Servers
Hillsdale Elementary	35	3Com N-Jack Switch	Layer 2 LAN Switch
Hillsdale Elementary	5	3Com FIT Access Point	Wireless LAN Access
Hillsdale Elementary	1	Dell Poweredge 2500	DHCP, EMAIL, DNS
Holmes Elementary	1	Cisco 2621XM Router	WAN Router (Voice / Data)
Holmes Elementary	1	3Com - NBX	Telephony System
Holmes Elementary	1	3Com 4060 Switch	Layer 3 Core LAN Switch
Holmes Elementary	2	3Com 4400 PWR Switch	Layer 2 LAN Switch
Holmes Elementary	7	3Com 2226 PWR Switch	Layer 2 LAN Switch
Holmes Elementary	1	APC Smart UPS 1400	Battery Backup for Switches & Servers
Holmes Elementary	6	TRIPPLITE SU1000RTXL2U	Battery Backup for Switches & Servers
Holmes Elementary	35	3Com N-Jack Switch	Layer 2 LAN Switch
Holmes Elementary	5	3Com FIT Access Point	Wireless LAN Access
Holmes Elementary	1	Dell Poweredge 2500	DHCP, EMAIL, DNS
Joyce Elementary	1	Cisco 2621XM Router	WAN Router (Voice / Data)
Joyce Elementary	1	3Com - NBX	Telephony System
Joyce Elementary	1	3Com 4060 Switch	Layer 3 Core LAN Switch
Joyce Elementary	2	3Com 4400 PWR Switch	Layer 2 LAN Switch
Joyce Elementary	7	3Com 2226 PWR Switch	Layer 2 LAN Switch
Joyce Elementary	1	APC Smart UPS 1400	Battery Backup for Switches & Servers
Joyce Elementary	6	TRIPPLITE SU1000RTXL2U	Battery Backup for Switches & Servers
Joyce Elementary	35	3Com N-Jack Switch	Layer 2 LAN Switch
Joyce Elementary	5	3Com FIT Access Point	Wireless LAN Access

MARKETWARE TECHNOLOGIES

Location	QTY	Equipment Manufacture/Type	Function
Joyce Elementary	1	Dell Poweredge 2500	DHCP, EMAIL, DNS
Kohler Elementary	1	Cisco 2621XM Router	WAN Router (Voice / Data)
Kohler Elementary	1	3Com - NBX	Telephony System
Kohler Elementary	1	3Com 4060 Switch	Layer 3 Core LAN Switch
Kohler Elementary	2	3Com 4400 PWR Switch	Layer 2 LAN Switch
Kohler Elementary	7	3Com 2226 PWR Switch	Layer 2 LAN Switch
Kohler Elementary	1	APC Smart UPS 1400	Battery Backup for Switches & Servers
Kohler Elementary	6	TRIPPLITE SU1000RTXL2U	Battery Backup for Switches & Servers
Kohler Elementary	35	3Com N-Jack Switch	Layer 2 LAN Switch
Kohler Elementary	5	3Com FIT Access Point	Wireless LAN Access
Kohler Elementary	1	Dell Poweredge 2500	DHCP, EMAIL, DNS
Larchmont Elementary	1	Cisco 2621XM Router	WAN Router (Voice / Data)
Larchmont Elementary	1	3Com - NBX	Telephony System
Larchmont Elementary	1	3Com 4060 Switch	Layer 3 Core LAN Switch
Larchmont Elementary	2	3Com 4400 PWR Switch	Layer 2 LAN Switch
Larchmont Elementary	7	3Com 2226 PWR Switch	Layer 2 LAN Switch
Larchmont Elementary	1	APC Smart UPS 1400	Battery Backup for Switches & Servers
Larchmont Elementary	6	TRIPPLITE SU1000RTXL2U	Battery Backup for Switches & Servers
Larchmont Elementary	35	3Com N-Jack Switch	Layer 2 LAN Switch
Larchmont Elementary	5	3Com FIT Access Point	Wireless LAN Access
Larchmont Elementary	1	Dell Poweredge 2500	DHCP, EMAIL, DNS
Madison Elementary	1	Cisco 2621XM Router	WAN Router (Voice / Data)
Madison Elementary	1	3Com - NBX	Telephony System
Madison Elementary	1	3Com 4060 Switch	Layer 3 Core LAN Switch
Madison Elementary	2	3Com 4400 PWR Switch	Layer 2 LAN Switch
Madison Elementary	7	3Com 2226 PWR Switch	Layer 2 LAN Switch
Madison Elementary	1	APC Smart UPS 1400	Battery Backup for Switches & Servers
Madison Elementary	6	TRIPPLITE SU1000RTXL2U	Battery Backup for Switches & Servers
Madison Elementary	35	3Com N-Jack Switch	Layer 2 LAN Switch
Madison Elementary	5	3Com FIT Access Point	Wireless LAN Access
Madison Elementary	1	Dell Poweredge 2500	DHCP, EMAIL, DNS
Oakdale Elementary	1	Cisco 2621XM Router	WAN Router (Voice / Data)
Oakdale Elementary	1	3Com - NBX	Telephony System
Oakdale Elementary	1	3Com 4060 Switch	Layer 3 Core LAN Switch
Oakdale Elementary	2	3Com 4400 PWR Switch	Layer 2 LAN Switch
Oakdale Elementary	7	3Com 2226 PWR Switch	Layer 2 LAN Switch
Oakdale Elementary	1	APC Smart UPS 1400	Battery Backup for Switches & Servers
Oakdale Elementary	6	TRIPPLITE SU1000RTXL2U	Battery Backup for Switches & Servers
Oakdale Elementary	35	3Com N-Jack Switch	Layer 2 LAN Switch
Oakdale Elementary	5	3Com FIT Access Point	Wireless LAN Access
Oakdale Elementary	1	Dell Poweredge 2500	DHCP, EMAIL, DNS
Orchard Elementary	1	Cisco 2621XM Router	WAN Router (Voice / Data)
Orchard Elementary	1	3Com - NBX	Telephony System
Orchard Elementary	1	3Com 4060 Switch	Layer 3 Core LAN Switch
Orchard Elementary	2	3Com 4400 PWR Switch	Layer 2 LAN Switch
Orchard Elementary	7	3Com 2226 PWR Switch	Layer 2 LAN Switch
Orchard Elementary	1	APC Smart UPS 1400	Battery Backup for Switches & Servers
Orchard Elementary	6	TRIPPLITE SU1000RTXL2U	Battery Backup for Switches & Servers
Orchard Elementary	35	3Com N-Jack Switch	Layer 2 LAN Switch
Orchard Elementary	5	3Com FIT Access Point	Wireless LAN Access
Orchard Elementary	1	Dell Poweredge 2500	DHCP, EMAIL, DNS
Pioneer Elementary	1	Cisco 2621XM Router	WAN Router (Voice / Data)
Pioneer Elementary	1	3Com - NBX	Telephony System
Pioneer Elementary	1	3Com 4060 Switch	Layer 3 Core LAN Switch
Pioneer Elementary	2	3Com 4400 PWR Switch	Layer 2 LAN Switch
Pioneer Elementary	7	3Com 2226 PWR Switch	Layer 2 LAN Switch
Pioneer Elementary	1	APC Smart UPS 1400	Battery Backup for Switches & Servers
Pioneer Elementary	6	TRIPPLITE SU1000RTXL2U	Battery Backup for Switches & Servers
Pioneer Elementary	35	3Com N-Jack Switch	Layer 2 LAN Switch
Pioneer Elementary	5	3Com FIT Access Point	Wireless LAN Access
Pioneer Elementary	1	Dell Poweredge 2500	DHCP, EMAIL, DNS
Ridgepoint Elementary	1	Cisco 2621XM Router	WAN Router (Voice / Data)
Ridgepoint Elementary	1	3Com - NBX	Telephony System
Ridgepoint Elementary	1	3Com 4060 Switch	Layer 3 Core LAN Switch
Ridgepoint Elementary	2	3Com 4400 PWR Switch	Layer 2 LAN Switch
Ridgepoint Elementary	7	3Com 2226 PWR Switch	Layer 2 LAN Switch
Ridgepoint Elementary	1	APC Smart UPS 1400	Battery Backup for Switches & Servers
Ridgepoint Elementary	6	TRIPPLITE SU1000RTXL2U	Battery Backup for Switches & Servers

MARKETWARE TECHNOLOGIES

Location	QTY	Equipment Manufacture/Type	Function
Ridgepoint Elementary	35	3Com N-Jack Switch	Layer 2 LAN Switch
Ridgepoint Elementary	5	3Com FIT Access Point	Wireless LAN Access
Ridgepoint Elementary	1	Dell Poweredge 2500	DHCP, EMAIL, DNS
Regency Park Elementary	1	Cisco 2621XM Router	WAN Router (Voice / Data)
Regency Park Elementary	1	3Com - NBX	Telephony System
Regency Park Elementary	1	3Com 4060 Switch	Layer 3 Core LAN Switch
Regency Park Elementary	2	3Com 4400 PWR Switch	Layer 2 LAN Switch
Regency Park Elementary	7	3Com 2226 PWR Switch	Layer 2 LAN Switch
Regency Park Elementary	1	APC Smart UPS 1400	Battery Backup for Switches & Servers
Regency Park Elementary	6	TRIPPLITE SU1000RTXL2U	Battery Backup for Switches & Servers
Regency Park Elementary	35	3Com N-Jack Switch	Layer 2 LAN Switch
Regency Park Elementary	5	3Com FIT Access Point	Wireless LAN Access
Regency Park Elementary	1	Dell Poweredge 2500	DHCP, EMAIL, DNS
Rio Linda Elementary	1	Cisco 2621XM Router	WAN Router (Voice / Data)
Rio Linda Elementary	1	3Com - NBX	Telephony System
Rio Linda Elementary	1	3Com 4060 Switch	Layer 3 Core LAN Switch
Rio Linda Elementary	2	3Com 4400 PWR Switch	Layer 2 LAN Switch
Rio Linda Elementary	7	3Com 2226 PWR Switch	Layer 2 LAN Switch
Rio Linda Elementary	1	APC Smart UPS 1400	Battery Backup for Switches & Servers
Rio Linda Elementary	6	TRIPPLITE SU1000RTXL2U	Battery Backup for Switches & Servers
Rio Linda Elementary	35	3Com N-Jack Switch	Layer 2 LAN Switch
Rio Linda Elementary	5	3Com FIT Access Point	Wireless LAN Access
Rio Linda Elementary	1	Dell Poweredge 2500	DHCP, EMAIL, DNS
Sierra View Elementary	1	Cisco 2621XM Router	WAN Router (Voice / Data)
Sierra View Elementary	1	3Com - NBX	Telephony System
Sierra View Elementary	1	3Com 4060 Switch	Layer 3 Core LAN Switch
Sierra View Elementary	2	3Com 4400 PWR Switch	Layer 2 LAN Switch
Sierra View Elementary	7	3Com 2226 PWR Switch	Layer 2 LAN Switch
Sierra View Elementary	1	APC Smart UPS 1400	Battery Backup for Switches & Servers
Sierra View Elementary	6	TRIPPLITE SU1000RTXL2U	Battery Backup for Switches & Servers
Sierra View Elementary	35	3Com N-Jack Switch	Layer 2 LAN Switch
Sierra View Elementary	5	3Com FIT Access Point	Wireless LAN Access
Sierra View Elementary	1	Dell Poweredge 2500	DHCP, EMAIL, DNS
Village Elementary	1	Cisco 2621XM Router	WAN Router (Voice / Data)
Village Elementary	1	3Com - NBX	Telephony System
Village Elementary	1	3Com 4060 Switch	Layer 3 Core LAN Switch
Village Elementary	2	3Com 4400 PWR Switch	Layer 2 LAN Switch
Village Elementary	7	3Com 2226 PWR Switch	Layer 2 LAN Switch
Village Elementary	1	APC Smart UPS 1400	Battery Backup for Switches & Servers
Village Elementary	6	TRIPPLITE SU1000RTXL2U	Battery Backup for Switches & Servers
Village Elementary	35	3Com N-Jack Switch	Layer 2 LAN Switch
Village Elementary	5	3Com FIT Access Point	Wireless LAN Access
Village Elementary	1	Dell Poweredge 2500	DHCP, EMAIL, DNS
Westside School	1	Cisco 2621XM Router	WAN Router (Voice / Data)
Westside School	1	3Com - NBX	Telephony System
Westside School	1	3Com 4060 Switch	Layer 3 Core LAN Switch
Westside School	2	3Com 4400 PWR Switch	Layer 2 LAN Switch
Westside School	7	3Com 2226 PWR Switch	Layer 2 LAN Switch
Westside School	1	APC Smart UPS 1400	Battery Backup for Switches & Servers
Westside School	6	TRIPPLITE SU1000RTXL2U	Battery Backup for Switches & Servers
Westside School	35	3Com N-Jack Switch	Layer 2 LAN Switch
Westside School	5	3Com FIT Access Point	Wireless LAN Access
Westside School	1	Dell Poweredge 2500	DHCP, EMAIL, DNS
Woodridge Elementary	1	Cisco 2621XM Router	WAN Router (Voice / Data)
Woodridge Elementary	1	3Com - NBX	Telephony System
Woodridge Elementary	1	3Com 4060 Switch	Layer 3 Core LAN Switch
Woodridge Elementary	2	3Com 4400 PWR Switch	Layer 2 LAN Switch
Woodridge Elementary	7	3Com 2226 PWR Switch	Layer 2 LAN Switch
Woodridge Elementary	1	APC Smart UPS 1400	Battery Backup for Switches & Servers
Woodridge Elementary	6	TRIPPLITE SU1000RTXL2U	Battery Backup for Switches & Servers
Woodridge Elementary	35	3Com N-Jack Switch	Layer 2 LAN Switch
Woodridge Elementary	5	3Com FIT Access Point	Wireless LAN Access
Woodridge Elementary	1	Dell Poweredge 2500	DHCP, EMAIL, DNS

Hrs Month	# of devices	Equipment Description	Role	Rate	Total	Cost per device per Yr
2	1	Cisco PIX 515 Firewall	Cisco CCNP 70	70	\$1,680.00	
2	1	Cisco PIX 515 Firewall	Cisco CCIE 85	85	\$2,040.00	\$3,720.00
1	21	Cisco 2621XM Router	Cisco CCNP 70	70	\$17,640.00	
0.25	21	Cisco 2621XM Router	Cisco CCIE 85	85	\$5,355.00	\$1,277.50
6	25	3Com - NBX	3Com IP Telephony 80	80	\$144,000.00	\$5,760.00
0.1	155	3Com LAN Ethernet Switch	3Com Enterprise LAN 80	80	\$14,880.00	
0.05	155	3Com LAN Ethernet Switch	Cisco CCNP 70	70	\$6,510.00	\$159.63
0.005	735	3Com N-Jack Switch	3Com Enterprise LAN 80	80	\$3,528.00	
0.005	735	3Com N-Jack Switch	Cisco CCNP 70	70	\$3,087.00	\$10.50
0.05	105	3Com FIT Access Point	3Com Wireless Specialist 55	55	\$3,465.00	
0.025	105	3Com FIT Access Point	3Com Enterprise LAN 80	80	\$2,520.00	\$66.50
0.75	40	DELL / HP servers	Novell CNE 80	80	\$28,800.00	
0.75	40	DELL / HP servers	(MCSE) 55	55	\$19,800.00	\$1,313.51
3	40	Novell Operating System, NDIS Tree etc.	Novell CNE 80	80	\$115,200.00	
2.25	40	Novell Groupwise	Novell CNE 80	80	\$86,400.00	\$5,448.65
0.05	128	UPS Systems	3Com Enterprise LAN 80	80	\$6,144.00	\$55.85

Contract Total \$461,049.00

Marketware Inc. Network Protection Plan

Marketware's Network Protection Plan provides basic maintenance for your networking equipment.

Marketware's Network Protection Plan provides basic maintenance services with engineering expertise, both on line and via telephone support. Furthermore the Maintenance Plan provides emergency onsite services by ensuring a field engineer is available to troubleshoot hardware related network outages.

Marketware Network Protection Plan features include:

- Telephone Support
- Remote On Line Support
- Onsite field engineer in as little as four hours

Network Devices covered by this agreement:

- Network File Servers (DHCP, DNS, E-mail, Terminal Servers & Web)
- Telephone Systems
- Voice Mail Systems
- Routers
- Switches
- Tape Backup Units
- Uninterruptible Power Systems (UPS)
- Access Points (Wireless LAN)
- VPN Equipment
- Cable / DSL Modems
- Network Infrastructure Cabling & equipment
- Firewall
- Network Gateway Devices
- Video Equipment

Marketware Network Protection Plan Agreement

This agreement is entered into between:

Rio Linda Union School District, at 627 L Street, Rio Linda, California 95673 herein referred to as Customer

and

Marketware Inc., 819 Striker Ave. Suite 16, Sacramento, California, 95834 (916) 925-3337.

Customer shall:

Appoint a liaison person for Marketware Inc.

Provide all necessary and relevant internal records, documents, or data to Marketware Inc. Provide at no cost to Marketware Inc., full access to necessary equipment, facilities and services (telephones, electricity, etc.) for the purpose of carrying out services.

Agreement Changes: This agreement shall be amended, extended, or negotiated only with the expressed written consent of both parties.

Termination:

In the event of failure by either party to perform the duties of this agreement the agreement may be terminated by either party thirty (30) days after written intent is communicated to the other party. If Customer is in default under this agreement and such defaults continue for thirty (30) days after written notice by Marketware Inc., then Marketware Inc. has the right to declare all fees, as agreed upon, due and payable immediately. Customer shall also be liable for any and all cost and expenses including attorney's fees, incurred in exercising its rights or remedies.

Marketware Inc. shall comply with all provisions of Education Code section 45125.1 and shall conduct criminal background checks of all employees who will be performing support services at any Customer site pursuant to this Agreement. Marketware Inc. will certify that all such employees have not been convicted of serious or violent felonies as defined in Education Code section 45122.1. Marketware Inc. will provide Customer with a list of all employees who will be authorized by Marketware Inc. to perform support services at Customer's sites. Any failure by Marketware Inc. to comply with this condition shall constitute default by Marketware Inc. under this agreement and, notwithstanding paragraph, Termination, Customer may at its sole discretion, terminate this agreement effective immediately upon written notice to Marketware Inc. without further obligation under this agreement excepting services provided and expenses incurred by Marketware Inc. up to the date of written notice of default by Customer.

Liabilities:

If Marketware Inc. is in default under this agreement, Customer's exclusive remedy and Marketware Inc. entire liability is limited to the return of fees collected under this agreement from Customer. Neither party may institute any action in any form arising out of this agreement more than six (6) months after the cause of such action has arisen.

Marketware Inc., its employees and authorized agents shall in no way be held liable for any indirect or consequential damages arising out of:

- A. Product failure
- B. The use of any services, documentation or materials provided by Marketware Inc.
- C. The loss of data or data integrity

Services

A. This agreement is for all eRate eligible items & services including:

- Remote Device Support
- LAN Switches
- Web Server
- E-Mail Server
- DHCP Servers
- DNS Servers
- UPS Systems
- Telephone Systems
- Cabling & Wiring
- Routers
- Infrastructure Equipment
- Offsite technical troubleshooting and repair – Phone Support
- Onsite technical troubleshooting and repair – As Needed

Agreement charges are billed monthly based on actual hours used. Agreement is for three years of equipment maintenance for Rio Linda Union School District, at Rio Linda, California 95673. The agreement covers 18 school sites plus the District office (WAN Hub/Core). See Exhibit A.

TOTAL AGREEMENT \$ 410,397.00

(Services are based upon "RLUSD-Y9-01" hourly rates)

A complete list of hardware covered by this maintenance contract is attached as Exhibit A

Agreement Term

This agreement is a 3-year contract for E-Rate Eligible Basic Maintenance Support. The contract shall begin on July 1, 2006 and can be extended after the three year period on an annual basis for a maximum of 2 additional years at the sole discretion of Rio Linda Union School District. Rate increases shall be adjusted annually as agreed to by both parties.

Indemnification

Insofar as permitted by law, customer shall assume the defense and hold harmless Marketware Inc. and/or any of its officers, agents or employees from any liability, damages, costs, or expenses of any kind whatsoever, including attorneys' fees, which may arise by reason of sole fault or negligence of Client, its officers, agents or employees.

Insofar as permitted by law, Marketware Inc. shall assume the defense and hold harmless Customer and/or any of its officers, agents, or employees from any liability, damages, costs, or expenses of any kind whatsoever, including attorneys' fees, which may arise by reason of sole fault or negligence of Marketware Inc., its officers, agents or employees.

Arbitration

Any dispute or claim stemming from the execution of services or the payment of fees shall attempt to be resolved in an amicable way by both parties to this agreement. Failing this, any remaining controversy or dispute in connection with this agreement shall be settled by the American Arbitration Association. The award

in any arbitration proceeding shall be final. The judgment therein may be entered into any court having such jurisdiction on application of either party.

The costs of arbitration, including but not limited to, filing fees, arbitrator's per diem, travel, and/or subsistence expenses, hearing room, court reporter, and transcriptions or reports of any kind as required by the arbitrator, shall be borne equally by the Customer and Marketware Inc. All other costs shall be borne by the party incurring them.

In the event of a civil action to enforce, prevent, or redress a breach or default of this agreement, the prevailing party in such action shall be reimbursed by the other party for all expenses incurred in such litigation, including reasonable attorneys' fees.

Piggyback Extension of Services

Marketware Inc. agrees to allow Rio Linda Union School District and other public agencies and school districts in the State of California to purchase additional items, at the same terms and conditions as this contract, during the period of time that this contract is in effect.

Districts and agencies may order additional quantities of service hours at the rates provided in this contract.

Any liability created by Purchase Orders issued against this agreement shall be the sole responsibility of the district or agency placing the order.

Other county offices of education, public agencies, and school districts within California may award a contract pursuant to Sections 20118 and 20562 of the California Public Contract Code.

THIS AGREEMENT SHALL BE BINDING ON THE PARTIES MENTIONED FOR THEIR EXPRESSED BENEFIT, AND SHALL BE GOVERNED BY THE LAWS OF THE STATE OF CALIFORNIA.

Rio Linda Union School District
Rio Linda, California

Marketware Inc.
Sacramento, California

Ruth Hall
Printed Name

Richard Reece
Printed Name

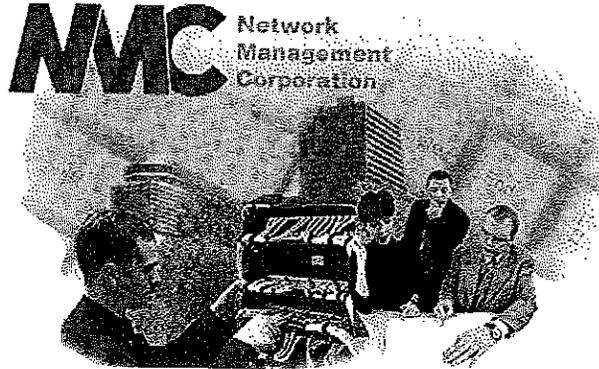
Signature

Signature

Date _____

Date 02/14/2006

VENDOR BID. FRN 1589372



Rio Linda Union School District

E-Rate Year 9 2006-2007

Y9 Bid # RLUSD-Y9-01

Network Management Corporation

4616 Roseville Road, Suite 107

North Highlands, CA 95660

P: (916)332-5841 F: (916)334-9647

SPIN: 143004852

www.nmc-ip.net



www.nmc-ip.net

4616 Roseville Road
Suite 107
North
Highlands
CA 95660

Office: 916.332.5841
Fax: 916.334.9647

February 3, 2006

Rio Linda Union School District
627 L Street
Rio Linda, CA 95673
Attn: Director of Purchasing

Network Management Corporation is pleased to submit the following proposal for the District's E-Rate technology bid #RLUSD-Y9-01, E-Rate Basic Maintenance.

Company Information:
Network Management Corporation
SPIN# 143004852

Company E-Rate Contacts:
Kristi Craighton
Phone: 916.332.5841 x1001

James Rounsville
C7 – License # 779587
RCDD #051380
Phone: 916.332.5841 x1101

Contract Services for Basic Maintenance
RIO LINDA UNION SCHOOL DISTRICT
BID # RLUSD-Y9-01

The undersigned hereby certifies that this Bid is genuine and not collusive, or made in the interest or behalf of any person not herein named.

Company Name NETWORK MANAGEMENT CORPORATION

Service Provider Information Number 143004852

Address 4616 ROSEVILLE ROAD, STE. 107

City NORTH HIGHLANDS

State / Zip Code CA, 95660

Telephone / Fax PH 916.332.5841 FAX 916.334.9647

Printed Name / Title JAMES ROUNSVILLE, PRESIDENT

Signature _____

Attention: Bids are not valid unless signed by the person making the bid.

E-Rate Basic Maintenance

BID # RLUSD-Y9-01

MULTI-YEAR CONTRACT

RIO LINDA UNION SCHOOL DISTRICT

627 L Street

Rio Linda, CA 95673

**E-Rate Basic Maintenance
BID # RLUSD-Y9-01**

NOTICE TO BIDDERS

Services Summary:

The Rio Linda Union School District is soliciting bids from CMAS vendors that can provide a basic maintenance contract for routine maintenance on all network equipment eligible for support under the "Eligible Services" list of the E-Rate program. Items are to include, but not limited to, Network File Servers, Wireless Access Points, Routers, Switches, Telephony devices, and gateways. The Rio Linda School District is soliciting quotes from CMAS vendors that can provide basic maintenance following all terms and conditions applied by the CMAS contract unless otherwise stated.

All services must be provided solely by a single vendor. This contract will cover up to (22) school sites and the District hub site. Vendors will be required to provide hourly rates for scheduled maintenance for each "work Type" listed on "Pricing Schedule" (Provided). Established needs and past experiences indicate that this will mean a minimum of 20 hours per week per site. Rio Linda School District reserves the right to seek E-Rate funding for individual sites based on Discount rates.

The intent of this document is to define and establish requirements for basic maintenance of systems listed as eligible services.

Pricing must be valid for District purchases prior to E-Rate funding. Rio Linda Union School District may elect to purchase services proposed in any quantity anytime after the award of the contract through June 30, 2009.

The Rio Linda Union School District will accept sealed bids in the office of the **Director of Purchasing, 2041 I Street, Rio Linda, CA 95673, by 10:30 a.m. PST, February 6, 2006.** If the chosen vendor/bidder refuses or is unable to meet the terms set forth by the Rio Linda Union School District, the Board of Trustees will reject the bid and the award may be given to the next lowest qualified bidder.

The award of this contract may be contingent upon the award of funding from the Schools and Libraries Division (E-Rate) for fiscal year 2006-2007.

Eligible Services:

- Network File Servers (DHCP, DNS, E-mail, Terminal Servers & Web)
- Telephone Systems
- Voice Mail Systems
- Routers
- Switches
- Tape Backup Units
- Uninterruptible Power Systems (UPS)
- Access Points (Wireless LAN)
- VPN Equipment
- Network Infrastructure Cabling & equipment
- Firewall
- Network Gateway Devices

INSTRUCTIONS TO BIDDERS

Vendor Requirements:

All companies participating in this bid must have approved California Multiple Award Schedules (CMAS). The vendor must meet or exceed all minimum qualification requirements. All terms and conditions applied by the CMAS contract will be followed by this contract unless otherwise stated.

All submitted quotes must provide at a minimum, all requested information in this quote document. **Any portion not included will be cause for elimination from the proposal process.** Each response will be reviewed to determine if it is complete prior to actual evaluation. The information shall be organized as indicated in the vendor requirements. Any portions of the submitted proposal, which are to be treated by the District as proprietary and confidential information, must be clearly marked as such. Bidder must have acquired a Schools and Libraries Corporation SPIN number and be willing to comply with all regulations pertaining to the Universal Service Fund Criteria for E-Rate service providers.

Rio Linda Union School District reserves the right to accept or reject all proposals when the rejection is in the best interest of the District. The District reserves the right to award without further discussion. The District reserves the right to eliminate from further consideration any response, which is deemed to be substantially or materially unresponsive to the requests for information, contained in this section. The bidder is required to submit all the information in this section to be considered for bid evaluation and award of contract.

1. Vendors must submit all approved Multiple Award Schedules that are required for this project. The following California or Multi-State award schedules must be held by the vendor:
 - Multiple Award Schedule for Services
2. Vendors must include three references; preference will be given to School District references.

<i>District / Company Name:</i>	Rio Linda Union School District
<i>Address:</i>	625 L Street, Rio Linda CA
<i>Contact Person:</i>	John Baggett
<i>Phone:</i>	916-558-1749
<i>Email:</i>	john.baggett@rlusd.org
<i>District / Company Name:</i>	Washington Unified School District
<i>Address:</i>	930 West Acre, West Sacramento CA
<i>Contact Person:</i>	Vicky Dall
<i>Phone:</i>	916-375-7604
<i>Email:</i>	vdall@wusd.k12.ca.us
<i>District / Company Name:</i>	St Hope Public Schools
<i>Address:</i>	3400 3rd Ave, Sacramento CA
<i>Contact Person:</i>	Carl Treseder
<i>Phone:</i>	530-400-6469
<i>Email:</i>	treseder@dcn.org

3. Timely availability (Vendor MUST be located within a 50 mile radius of the District office or the network core.)

4. Hourly Rates

Provide hourly services rates for all "Work Types" on Pricing Schedule (Form Provided).

5. Piggyback Extension of Services

The Vendor agrees to allow the Rio Linda Union School District and other public agencies and school districts in the State of California to purchase additional items, at the same terms and conditions as this BID, during the period of time that this BID is in effect.

Districts and agencies may order additional quantities of service hours at the rate provided in the quote.

Any liability created by Purchase Orders issued against this agreement shall be the sole responsibility of the district or agency placing the order. Prices and terms shall remain firm and in effect for 365 days following the award of this bid, unless otherwise specified.

Vendor shall provide Basic Maintenance to these districts at the same prices and upon the same terms and conditions pursuant to Sections 20118 and 20562 of the California Public Contract Code.

6. Contract Extension

The District is requesting that the selected vendor enter into a multi year contract for Basic Maintenance Services at each site with the option to extend the contract on an annual basis if determined to be in the best interest of the District. The contract shall begin on July 1, 2006 and can be extended on an annual basis for a maximum of 3 years at the sole discretion of the District. For Year 2 and beyond, if different from Year 1, provide rates for basic maintenance services.

7. Termination

In the event of failure by either party to perform the duties of this contract, the contract may be terminated by either party thirty (30) days after written intent is communicated to the other party.

8. Financial and Management Capabilities Information

1. The vendor must demonstrate adequate financial resources to perform the contract. The bidder must provide CPA reviewed financial statements for year 2004 and Mid-Year statements for year 2005 giving the District enough information to determine financial stability.
2. The bidder shall submit a company profile; an organization chart; a statement of qualifications; vendor relationships; copies of 3Com, Cisco, Microsoft, and similar authorizations; and Resume of experience in IT and formal education background of key members of Management. The chosen vendor must have a solid management team. Include information that demonstrates experience with K-12 education clients. Prior experience working with a school district will be given preference. Formal education in management and/or project management will be given preference.

8. Technical Qualifications

The District has a large complex network. Therefore, the vendor must demonstrate breadth in technical expertise on staff. The following certified individuals and company certifications / specializations will be given preference (Include copies of authorizations and certificates)

- 3Com IP Telephony Specialization
- 3Com Enterprise LAN Specialization
- 3Com Certified Individual(s)
 - 3Com Certified Enterprise LAN Specialist or Expert
 - 3Com Certified Solutions Expert
 - 3Com Certified Wireless Specialist
 - 3Com Certified IP Telephony Specialist
- Novell Certified Individual(s)
 - Certified Novell Engineer (CNE)
- BICSI Certified Individual(s)
 - RCDD
- Cisco Certified Individual(s)
 - Cisco Certified Network Professional (CCNP)
 - Cisco Certified Network Associate (CCNA)
 - Cisco Certified Design Associate (CCDA)
 - Cisco Certified Internetwork Expert (CCIE)
- Microsoft Certified Individual(s)
 - Microsoft Certified Systems Engineer 2000 (MCSE)

Bid Evaluation

Each response will be reviewed prior to the selection process for completeness and adherence to format. A response will be considered complete if all requested sections are included in the proper order and properly completed. The company may also provide any and all recommendations for consideration such as installation, maintenance, support and design that is relevant to the total successful solution of the school district technology needs.

Evaluation Criteria:

1. Vendor's cost, including unit prices, labor rates, travel/trip charges, etc. (30%)
2. Vendor's overall capabilities based upon manufacturer authorizations and staff certifications.(25%)
3. Vendor's Financial Strength (20%)
4. Management Capabilities and Client References (25%)

Bid Schedule:

Bid Offered	Posted on RLUSD Web Page: www.rlUSD.org
Bid closing	February 6, 2006 at 10:30am PST
Bid opening	Date of bid closing
Vendor Selection	Before 471 filing date
Award of Contract	Contingent upon funding from SLD

Basic Maintenance - Scope of work

The District is seeking basic maintenance support on all District E-Rate eligible equipment at up to 22 selected sites. Basic maintenance includes repair and upkeep of eligible hardware, wire and cable maintenance, basic technical support and configuration changes. Detailed accounting of hours will be required of the successful bidder for all services rendered under this contract. Bidders shall show unit costs for engineering support on an hourly basis. All expenses must be included in the unit/extended costs. It may be required that the selected bidder perform maintenance services after normal business hours. Unit costs shall take into account after hours work. The District will make no additional compensation to the selected vendor for these after-hour services.

Existing Systems

Rio Linda Union School District has 22 schools sites and 1 administrative site. The District has implemented a Wide Area Network (WAN) via T-1 Services to all sites and Gigabyte service to the Internet via the Sacramento County office of Education (ISP). The WAN links sites with the District Office. Each site has a Local Area Network (LAN) with Novell file servers and Wireless Access Points, Campus LAN's have a fiber backbone operating at Gigabyte speeds and 100-Base-T to the desktop. Each site has a 3Com NBX IP Telephony system.

Legal Form of Business Organization

The Business Organization shall check one of the following classifications which fits its type of organization and furnish all information required under that classification:

THE ORGANIZATION IS AN INDIVIDUAL

Individual Name _____

THE ORGANIZATION IS AN INDIVIDUAL DOING BUSINESS UNDER A FIRM NAME

Firm Name _____

THE ORGANIZATION IS A CO-PARTNERSHIP

The full name of all the partners

THE ORGANIZATION IS A CORPORATION

Full Name of Corporation Network Management Corporation

Incorporation is the state of California

How long in Business: 17 Years

CONTRACT SERVICES PROPOSAL

BID # RLUSD-Y9-01

Date: _____

TO THE BOARD OF TRUSTEES
RIO LINDA UNION SCHOOL DISTRICT
SACRAMENTO COUNTY, CALIFORNIA

Pursuant to your Notice to Vendors and in compliance with the Instructions to Vendors the undersigned having carefully examined the Bid Documents and hereby proposes and agrees to furnish any and all required maintenance agreement services as requested under this contract by the RIO LINDA UNION School District.

RIO LINDA UNION SCHOOL DISTRICT

Pricing Schedule

BID # RLUSD-Y9-01

Work Type	Hourly Rate	
3Com IP Telephony Specialist	\$ 69.00	70 ? 1
3Com Enterprise LAN Specialist	\$ 69.00	80 11
3Com Enterprise Wireless Specialist	\$ 69.00	70 ? 1
Microsoft Certified Systems Engineer 2000 (MCSE)	\$ 69.00	55 -14
Cisco CCDA/CCNA	\$ 69.00	55 -14
Cisco CCNP	\$ 85.00	70 -15
Cisco CCIE	\$ 95.00	85 -10
Novell CNE	\$ 69.00	80 11
RCDD	\$ 69.00	55 -14

Contract Services for Basic Maintenance
RIO LINDA UNION SCHOOL DISTRICT
BID # RLUSD-Y9-01

The undersigned hereby certifies that this Bid is genuine and not collusive, or made in the interest or behalf of any person not herein named.

Company Name _____

Service Provider
Information Number _____

Address _____

City _____

State / Zip Code _____

Telephone / Fax _____

Printed Name / Title _____

Signature _____

Attention: Bids are not valid unless signed by the person making the bid.

FRN 1589372

USAC

Universal Service Administrative Company

Schools and Libraries Division

Dec 17, 2007

Ruth Ann Hall

RIO LINDA UNION SCHOOL DISTRICT

Telephone:

(916) 5661725

Application Number

574902 CA Web, UPS

Response Due Date: December 31, 2007

The Program Integrity Assurance (PIA) team is in the process of reviewing all Funding Year 2007 Form 471 Applications for schools and libraries discounts to ensure that they are in compliance with the rules of the Universal Service program. We are currently in the process of reviewing your Funding Year 2007 Form 471 Application. To complete our review, we need some additional information. The information needed to complete the review is listed below.

For FRN 1589372 the documentation provided in the Item 21 Attachments was not sufficient to determine the eligibility of your request. Please provide a description including the make and model number of the equipment supported by the Tripplite UPS systems

The UPS systems support Cisco Switches (WS-C3560-24PS-S, WS-C3560-48PS-S, WS-C3750-24PS-S, WS-C3750-48PS-S), 3Com switches (NJ-220) and 3Com/Cisco wireless AP's (3CRWE870075A & AIR-LAP1131AG-A-K9)

For FRN 1589372 the documentation provided in the Item 21 Attachments was not sufficient to determine the eligibility of your request(s).

1. Please provide a description that indicates the uses for the requested server(s), including the make and model number if this information has not already been supplied. **Make and Model number provided on previous correspondence.**
2. Circle the function(s) of the requested servers. Include the percentage (if any) used for items (f) through (k), which are ineligible functions, so that they may be cost allocated to ensure funding is only requested for eligible uses.

- a. DHCP Server
- b. Domain name Server (DNS)
- c. E-Mail Server
- d. Terminal Server
- e. Proxy Server
- f. 5 % Application Server (e.g., providing application software to end users)
- g. 0 % Archive Server
- h. 0 % Database Server,
- i. 5 % Data Warehouse Server (including storage of non-email end user files)
- j. 0 % Caching Server
- k. 0 % Print Server
- l. Remote Access Server (also called a Communications Server)
- m. Web Server – what is the function; to provide information to users of the Internet, or to provide substantial software applications, database functions or storage of end user files? **The function is to provide information to users of the Internet.**

For any ineligible purposes, you may provide a cost allocation so that funding is only requested for the eligible portion.

10 of the servers provide 10% use for Applications (Student Information System) and data storage of user files at an Annual support cost of \$24,790. 10% of ineligible use = \$2,479.00

For more information, please refer to the Eligible Services List at our website - <http://www.usac.org/sl/about/eligible-services-list.aspx>.

See also “Cost Allocation for Products and Services” available at <http://www.usac.org/sl/applicants/step06/cost-allocation-guidelines-products-services.aspx>.

For FRN 1589372 the documentation provided in the Item 21 Attachments had included ineligible: the Cisco router SKU 2811-SRST/K9 is only 77% eligible and the Cisco SKU 2821-SRST/K9 is 81% eligible.. The rules of this program require that the charges associated with the ineligible items cost allocated out of the request. Please provide documentation identifying the charges associated with the ineligible items that were listed above.

We have 20 - Cisco router SKU 2811-SRST/K9, with an annual support cost of \$56,634.78. At 77% eligibility = \$43,608.78 – 23% ineligible = \$13,026.00

We have 3 - Cisco SKU 2821-SRST/K9, with an annual support cost of \$8,495.22. At 81% eligibility = \$6,881.13 – 19% ineligible = \$1,614.09

Please fax or email the requested information to my attention. If you have any questions, please feel free to contact me.

It is important that we receive all of the information requested **within 15 calendar days** so we can complete our review. **Failure to do so may result in a reduction or denial of funding. If you need additional time to prepare your response, please let me know as soon as possible.**

Should you wish to cancel your Form 471 application(s), or any of your individual funding requests, please clearly indicate in your response that it is your intention to cancel an application or funding request(s). Include in any cancellation request the Form 471 application number(s) and/or funding request number(s), and the complete name, title and signature of the authorized individual.

Thank you for your cooperation and continued support of the Universal Service Program.

William F Furniss
Associate Manager
Program Integrity Assurance
Schools and Libraries Division · <http://www.usac.org/sl>
P.O. Box 902 · 100 South Jefferson Road · Whippany · NJ · 07981
☎ Fax: (973) 599-6576
✉ E-mail: wfumis@sl.universalservice.org
☎ Direct: (973) 581-5108
☎ Customer Service Bureau: (888) 203-8100

Rio Linda Union School District
eRate Basic Maintenance Equipment List - FY 07/08

# of devices	Equipment Manufacture	Equipment Model	Equipment Description	Total Yearly Cost
1	Cisco	ASA5540-BUN-K9	Internet Firewall	\$2,889.00
23	Cisco	CISCO2811-V/K9 & CISCO2821-V/K9	Cisco WAN Router (Voice Gateways)	\$65,130.00
2	Cisco	MCS7835H1-K9	Cisco Call Manager Phone System	\$30,240.00
2	Cisco	MCS-7835-H1-ECS1	Cisco Unity Voice Mail	\$30,240.00
185	Cisco	WS-C3560-24PS-S, WS-C3560-48PS-S, WS-C3750-24PS-S, WS-C3750-48PS-S	Cisco LAN Ethernet Switch	\$57,165.00
735	3Com	NJ-220	3Com N-Jack Switch	\$69,825.00
150	3Com	3CRWE870075A & AIR-LAP1131AG-A-K9	Wireless Access Point	\$20,850.00
27	HP / Dell	HP-DL-360, HP-DL-320, Dell PowerEdge 2950	Netware File Servers (DNS, DHCP, Internet WEB and eMail)	\$66,933.00
150	Tripplite	SU1000RTXL2U & SU2200RTXL2U	UPS Systems	\$13,350.00

Contract Total \$356,622.00

Hrs Month	# of devices	Equipment Description	Role	Rate	Total
1	1	Cisco ASA Firewall	Cisco CCNP 70	70	\$840.00
2	1	Cisco ASA Firewall	Cisco CCIE 85	85	\$2,040.00
3	23	Cisco 2821XM Router (Voice Gateways)	Cisco CCNP 70	70	\$57,960.00
1	23	Cisco 2821XM Router	Cisco CCIE 85	85	\$23,460.00
18	2	Cisco Call Manager	Cisco CCNP 70	70	\$30,240.00
18	2	Cisco Unity Voice Mail	Cisco CCNP 70	70	\$30,240.00
0.15	185	Cisco LAN Ethernet Switch	3Com Enterprise LAN 80	80	\$26,640.00
0.15	185	Cisco LAN Ethernet Switch	Cisco CCNP 70	70	\$23,310.00
0.03	735	3Com N-Jack Switch	3Com Enterprise LAN 80	80	\$21,168.00
0.01	735	3Com N-Jack Switch	Cisco CCNP 70	70	\$6,174.00
0.05	150	Wireless Access Point	3Com Wireless Specialist 55	55	\$4,950.00
0.04	150	Wireless Access Point	3Com Enterprise LAN 80	80	\$5,760.00
0.5	27	DELL / HP servers	Novell CNE 80	80	\$12,960.00
3.5	27	Novell Operating System, NDIS Tree etc.	Novell CNE 80	80	\$90,720.00
4.5	3	Novell Groupwise	Novell CNE 80	80	\$12,960.00
0.05	150	UPS Systems	3Com Enterprise LAN 80	80	\$7,200.00

Contract Total \$356,622.00

Service Type	Service description
Network File Servers (DHCP, DNS, E-mail, Terminal Servers & Web)	24x7x365 monitoring for all District File Servers. This includes, patches, updates, reboots and hardware repairs.
VPN Equipment	24x7x365 monitoring of Cisco ASA VPN hardware/software, patches, IOS updates and configuration changes
Network Voice Gateway Devices	24x7x365 monitoring of Cisco voice gateways. Configuration changes, patches, IOS updates and troubleshooting
Video Equipment	24x7x365 monitoring of Cisco Video Server (Larchmont). Configuration changes, patches, IOS updates and troubleshooting
Telephone Systems	24x7x365 monitoring of Cisco Call Manager system hardware/software patches, updates and configuration changes
Voice Mail Systems	24x7x365 monitoring of Cisco Unity Voice Mail system hardware/software patches, updates and configuration changes
Routers	24x7x365 monitoring of Cisco routers. Configuration changes, patches, IOS updates and troubleshooting
Switches	24x7x365 monitoring of Cisco network switches. Configuration changes, patches, IOS updates and troubleshooting
Firewall	24x7x365 monitoring of Cisco ASA Firewall hardware/software, patches, IOS updates and configuration changes
Tape Backup Units	24x7x365 monitoring of HP central Tape Backup Library hardware/software, patches, updates and tape changes
Uninterruptible Power Systems (UPS)	24x7x365 monitoring of Tripplite UPS hardware, replacement and trouble shooting
Access Points (Wireless LAN)	24x7x365 monitoring of Cisco & 3Com Wireless AP's hardware/software, patches, IOS updates and configuration changes

***Frank Porter
Superintendent**

MANAGEMENT TEAM - 2006/07

***Cabinet**

