

EX PARTE OR LATE FILED

FILED/ACCEPTED

May 22, 2013

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Ex Parte

Federal Communications Commission
Office of the Secretary

Ms. Marlene H. Dortch
Secretary
Federal Communications Commission
445 12th Street, SW
Washington, DC 20554

Gregory Hlibok
Chief, Disability Rights Office
Bureau of Consumer and Governmental Affairs
Federal Communications Commission
445 12th Street, SW
Washington, DC 20554

Re: *Structure and Practices of the Video Relay Service Program*, CG Docket No. 10-51;
*Telecommunications Relay Services and Speech-to-Speech Services for Individuals with
Hearing and Speech Disabilities*, CG Docket No. 03-123

Dear Ms. Dortch:

On May 20 and 21, 2013, Pat Nola and Scott Sorensen of Sorenson Communications, Inc, and I, representing Sorenson, spoke on the phone with Jonathan Chambers, Acting Chief of the Office of Strategic Planning. We provided highly confidential information relating to Sorenson's anticipated revenues from and costs of providing VRS in 2013 to support our position that the Commission will necessarily harm consumers if it drastically reduces the VRS compensation rate. That information is attached.

As required by paragraph 12 of the *Second Protective Order*, we submit: (a) one copy of the version of this letter containing Highly Confidential Information to the Secretary's Office; (b) two copies of the letter in redacted form to the Secretary's Office; and (c) two copies of the letter containing Highly Confidential Information to Gregory Hlibok. We will also file a copy of the redacted version via ECFS. As required by paragraph 3 of the *Second Protective Order*, we have received written approval from Commission staff for the confidentiality designations in the filing.

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Marlene H. Dortch
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REDACTED--FOR PUBLIC INSPECTION

Sincerely,

/s/

Christopher J. Wright
Counsel to Sorenson Communications, Inc.

cc: Jonathan Chambers

attachment

Sorenson Communications, Inc.

2013

	Projected	% of Total Rev
VRS revenues	██████████	██████
VRS Minutes	██████████	

	Dollars	CPM
VRS cost of revenues	██████████	██████
VRS operating expense	██████████	██████
Interest expense	██████████	██████
Provision for income taxes		██████

Total CPM		██████
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Interest expense (proforma for new credit agreement)		██████ ███
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Total CPM (proforma)		██████
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