

Attachment E State Master Contract Pricing for Basic Network Maintenance

BNM CONTRACT HISTORY:

Funding Year	Hours per Month	Hourly Rate
1998	80	\$ 30.00
1999	64	\$ 37.00
2000	64	\$ 37.00
2001	64	\$ 45.50
2002	96	\$ 50.00
2003	96	\$ 50.00

Leflore CSD had a BNM contract with Synergetics every year beginning in 1998

Hours increased due to increased technology to be maintained.

2002 and 2003 were at the same rate.

EPL HOURLY RATES - 2003:

Vendor	Rate
3-Point Technologies	\$ 60.00
Arrival Technologies	\$ 80.00
BellSouth	\$ 80.00
Inline Conenctions	\$ 95.00
Business Communications	\$ 85.00
Consultrix Technologies	\$ 100.00
Hanebuth	\$ 110.00
Howard Computers	\$ 80.00
Infoworks, Inc.	\$ 80.00
Logista	\$ 80.00
Microcomputer Systems	\$ 90.00
Middle South Computer Systems	\$ 85.00
Modern Micro Technologies, LLC	\$ 50.00
Netbase Technologies	\$ 80.00
Office Automation Center, Inc.	\$ 90.00
Omni Engineering, Inc.	\$ 80.00
SHOTS Computers	\$ 70.00
Southern Computer Systems, Inc.	\$ 85.00
Synergetics DCS, Inc.	\$ 85.00
Convergion	\$ 90.00
Unistar Computers	\$ 75.00
Venture Technologies	\$ 110.00
Average	\$ 83.64

See LAN EPL Networking 3276-A, pages 248-254

Synergetics' hourly contract rate was \$33.64 or 40% below average state contract rate for equivalent services

CHAPTER SIX INSTALLATION AND SERVICES

The LAN EPL – Networking provides five (5) categories of fees and rates for LAN configuration as well as a rate for Travel. Some customers will not need all the services described under each installation. In configuring a customer's LAN, vendors are expected to reduce their price quotations based on the particular needs of the customer. Note that the flat installation fees requested are not-to-exceed prices. For detailed descriptions of the services offered, see Chapter One, Section 7.

Please keep in mind that the LAN EPL – Networking has a turnkey focus, with LAN EPL Vendors chosen for their ability to provide value-added services and custom integration for the entire networking product line. It is the intent of ITS to allow our customers to choose those vendors best suited to provide services in the customers geographical area but at the same time allowing our LAN EPL vendors to sell their entire networking products and related services throughout the state should they so choose. We highly suggest that EPL customers carefully consider any travel rate when choosing a vendor whose service center is more than fifty miles from the customer's location. There is no charge for travel within 50 miles of a vendor's service center.

The purchase of services or of cabling services and materials must only be in conjunction with other equipment purchased from a LAN EPL (Servers or Networking). **The LAN EPL – Networking is not intended for use as a services or cabling RFP. The inclusion of services and cabling is intended to provide the customer the ability to offer the installation of a turnkey networking portion of a Local Area Network.** Should the customer have needs that are solely for cabling or for purchasing services, they should consider other procurement methods or tools, such as quotations for items under \$15,000 or coming thru ITS to use our General RFP for consulting services or our General RFP for Inside/Outside Cabling.

Refer to Chapter 1 for information regarding minimum specifications. All products MUST be delivered FOB Destination.
PLEASE REFER TO ATTACHED INSTRUCTIONS FOR USING THIS FORM.

This list is ordered alphabetically by vendor name.

MISCELLANEOUS SERVICES for 3 POINT TECHNOLOGIES

Installation of Hubs/Switches	\$50
Installation of Rack	\$100
Installation of Cabling using Category 5e twisted pair	\$35
Installation of Cabling using Fiber	\$35
Miscellaneous Hourly Rate for Services	\$60
Hourly Rate for Travel	\$30
Travel over 50 mile radius is included	

Services may only be purchased in conjunction with equipment purchased from this EPL.

TOTAL _____

MISCELLANEOUS SERVICES for ARRIVAL TECHNOLOGIES, INC.

Installation of Hubs/Switches	\$100
Installation of Rack	\$100
Installation of Cabling using Category 5e twisted pair	\$85
Installation of Cabling using Fiber	\$330
Miscellaneous Hourly Rate for Services	\$80
Hourly Rate for Travel	\$40

Services may only be purchased in conjunction with equipment purchased from this EPL.

TOTAL _____

MISCELLANEOUS SERVICES for BELL SOUTH

Installation of Hubs/Switches	\$171
Installation of Rack	\$90
Installation of Cabling using Category 5e twisted pair	\$130
Installation of Cabling using Fiber	\$480
Miscellaneous Hourly Rate for Services	\$80
Hourly Rate for Travel	\$40

Services may only be purchased in conjunction with equipment purchased from this EPL.

TOTAL _____

MISCELLANEOUS SERVICES for BULL NOW INLINE CONNECTIONS

Installation of Hubs/Switches	\$85
Installation of Rack	\$125
Installation of Cabling using Category 5e twisted pair	\$75
Installation of Cabling using Fiber	\$325
Miscellaneous Hourly Rate for Services	\$95
Hourly Rate for Travel	\$40

Services may only be purchased in conjunction with equipment purchased from this EPL.

TOTAL _____

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MISCELLANEOUS SERVICES for BUSINESS COMMUNICATIONS

Installation of Hubs/Switches	\$100
Installation of Rack	\$150
Installation of Cabling using Category 5e twisted pair	\$150
Installation of Cabling using Fiber	\$350
Miscellaneous Hourly Rate for Services	\$85
Hourly Rate for Travel	\$40

Services may only be purchased in conjunction with equipment purchased from this EPL.

TOTAL _____

MISCELLANEOUS SERVICES for CONSULTRIX TECHNOLOGIES

Installation of Hubs/Switches	\$100
Installation of Rack	\$125
Installation of Cabling using Category 5e twisted pair	\$125
Installation of Cabling using Fiber	\$250
Miscellaneous Hourly Rate for Services	\$100
Hourly Rate for Travel	\$50

Services may only be purchased in conjunction with equipment purchased from this EPL.

TOTAL _____

MISCELLANEOUS SERVICES for HANEBUTH, INC.

Installation of Hubs/Switches	\$100	Travel over 50 mile radius is included
Installation of Rack	\$165	Travel over 50 mile radius is included
Installation of Cabling using Category 5e twisted pair	\$110	Travel over 50 mile radius is included
Installation of Cabling using Fiber	\$110	Travel over 50 mile radius is included
Miscellaneous Hourly Rate for Services	\$110	Travel over 50 mile radius is included
Hourly Rate for Travel	Included	Travel over 50 mile radius is included

Services may only be purchased in conjunction with equipment purchased from this EPL.

TOTAL _____

MISCELLANEOUS SERVICES for HOWARD COMPUTERS

Installation of Hubs/Switches	\$75	
Installation of Rack	\$95	
Installation of Cabling using Category 5e twisted pair	\$120	
Installation of Cabling using Fiber	\$250	
Miscellaneous Hourly Rate for Services	\$80	
Hourly Rate for Travel	\$40	Travel over 50 mile radius is included

Services may only be purchased in conjunction with equipment purchased from this EPL.

TOTAL _____

Refer to Chapter 1 for information regarding minimum specifications. All products MUST be delivered FOB Destination.
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MISCELLANEOUS SERVICES for INFOWORKS, INC.

Installation of Hubs/Switches	\$75
Installation of Rack	\$80
Installation of Cabling using Category 5e twisted pair	\$95
Installation of Cabling using Fiber	\$295
Miscellaneous Hourly Rate for Services	\$80
Hourly Rate for Travel	\$40
Travel over 50 mile radius is included	

Services may only be purchased in conjunction with equipment purchased from this EPL.

TOTAL _____

MISCELLANEOUS SERVICES for LOGISTA

Installation of Hubs/Switches	\$90
Installation of Rack	\$110
Installation of Cabling using Category 5e twisted pair	\$85
Installation of Cabling using Fiber	\$345
Miscellaneous Hourly Rate for Services	\$80
Hourly Rate for Travel	\$40

Services may only be purchased in conjunction with equipment purchased from this EPL.

TOTAL _____

MISCELLANEOUS SERVICES for MICROCOMPUTER SYSTEMS

Installation of Hubs/Switches	\$55
Installation of Rack	\$200
Installation of Cabling using Category 5e twisted pair	\$150
Installation of Cabling using Fiber	Not Proposed
Miscellaneous Hourly Rate for Services	\$90
Hourly Rate for Travel	\$45

Services may only be purchased in conjunction with equipment purchased from this EPL.

TOTAL _____

MISCELLANEOUS SERVICES for MIDDLE SOUTH COMPUTER

Installation of Hubs/Switches	\$50
Installation of Rack	\$200
Installation of Cabling using Category 5e twisted pair	\$50
Installation of Cabling using Fiber	\$100
Miscellaneous Hourly Rate for Services	\$85
Hourly Rate for Travel	\$42

Services may only be purchased in conjunction with equipment purchased from this EPL.

TOTAL _____

Refer to Chapter 1 for information regarding minimum specifications. All products MUST be delivered FOB Destination.
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MISCELLANEOUS SERVICES for MODERN MICRO TECHNOLOGIES, LLC

Installation of Hubs/Switches	\$25
Installation of Rack	\$75
Installation of Cabling using Category 5e twisted pair	\$75
Installation of Cabling using Fiber	Not Proposed
Miscellaneous Hourly Rate for Services	\$50
Hourly Rate for Travel	\$25 Travel over 50 mile radius is included

Services may only be purchased in conjunction with equipment purchased from this EPL.

TOTAL _____

MISCELLANEOUS SERVICES for NETBASE TECHNOLOGIES

Installation of Hubs/Switches	\$175
Installation of Rack	\$115
Installation of Cabling using Category 5e twisted pair	\$100
Installation of Cabling using Fiber	Not Proposed
Miscellaneous Hourly Rate for Services	\$80
Hourly Rate for Travel	\$40 Travel over 50 mile radius is included

Services may only be purchased in conjunction with equipment purchased from this EPL.

TOTAL _____

MISCELLANEOUS SERVICES for OFFICE AUTOMATION CENTER, INC.

Installation of Hubs/Switches	\$80
Installation of Rack	\$90
Installation of Cabling using Category 5e twisted pair	\$110
Installation of Cabling using Fiber	\$340
Miscellaneous Hourly Rate for Services	\$90
Hourly Rate for Travel	\$45

Services may only be purchased in conjunction with equipment purchased from this EPL.

TOTAL _____

MISCELLANEOUS SERVICES for OMNI ENGINEERING, INC.

Installation of Hubs/Switches	\$70
Installation of Rack	\$100
Installation of Cabling using Category 5e twisted pair	\$50
Installation of Cabling using Fiber	\$200
Miscellaneous Hourly Rate for Services	\$80
Hourly Rate for Travel	\$40

Services may only be purchased in conjunction with equipment purchased from this EPL.

TOTAL _____

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MISCELLANEOUS SERVICES for S.H.O.T.S. COMPUTERS

Installation of Hubs/Switches	\$50
Installation of Rack	\$100
Installation of Cabling using Category 5e twisted pair	\$60
Installation of Cabling using Fiber	\$100
Miscellaneous Hourly Rate for Services	\$70
Hourly Rate for Travel	\$35
Travel over 50 mile radius is included	

Services may only be purchased in conjunction with equipment purchased from this EPL.

TOTAL _____

MISCELLANEOUS SERVICES for SOUTHERN COMPUTER SYSTEMS, INC

Installation of Hubs/Switches	\$100
Installation of Rack	\$150
Installation of Cabling using Category 5e twisted pair	\$100
Installation of Cabling using Fiber	\$300
Miscellaneous Hourly Rate for Services	\$85
Hourly Rate for Travel	\$42

Services may only be purchased in conjunction with equipment purchased from this EPL.

TOTAL _____

MISCELLANEOUS SERVICES for SYNERGETICS DCS, INC

Installation of Hubs/Switches	\$85
Installation of Rack	\$125
Installation of Cabling using Category 5e twisted pair	\$100
Installation of Cabling using Fiber	\$325
Miscellaneous Hourly Rate for Services	\$85
Hourly Rate for Travel	\$40
Travel over 50 mile radius is included	

Services may only be purchased in conjunction with equipment purchased from this EPL.

TOTAL _____

MISCELLANEOUS SERVICES for UNICORP NOW CONVERGION

Installation of Hubs/Switches	\$100
Installation of Rack	\$150
Installation of Cabling using Category 5e twisted pair	\$150
Installation of Cabling using Fiber	\$425
Miscellaneous Hourly Rate for Services	\$90
Hourly Rate for Travel	\$45

Services may only be purchased in conjunction with equipment purchased from this EPL.

TOTAL _____

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MISCELLANEOUS SERVICES for UNISTAR COMPUTERS

Installation of Hubs/Switches	\$120
Installation of Rack	\$120
Installation of Cabling using Category 5e twisted pair	\$55
Installation of Cabling using Fiber	\$75
Miscellaneous Hourly Rate for Services	\$75
Hourly Rate for Travel	\$37

Services may only be purchased in conjunction with equipment purchased from this EPL.

TOTAL _____

MISCELLANEOUS SERVICES for VENTURE TECHNOLOGIES

Installation of Hubs/Switches	\$110
Installation of Rack	\$110
Installation of Cabling using Category 5e twisted pair	\$100
Installation of Cabling using Fiber	\$450
Miscellaneous Hourly Rate for Services	\$110
Hourly Rate for Travel	\$40

Services may only be purchased in conjunction with equipment purchased from this EPL.

TOTAL _____