

Roanoke City Jail

Pay Tel client for 8 years

Date	Event
10/1/2012	RFP Submission Deadline
11/19/2013	Shortlist Presentations
3/26/2013	Award Notice issued. Contract awarded to Securus.

Securus offered a commission of 78.3% less 4% for Voice Biometrics, 2% for Threads and 3.5% for Video Visitation:

- Video Visitation System - valued at \$341,986
 - (If contract is cancelled before the end of the term, City must refund a pro-rated amount.)
 - Visits cost \$20 for a 20-minute session or \$40 for a 40-minute session. City gets 20% commission on this revenue.

Securus also offered a Part-Time Administrator to work 24 hours per week at \$15 per hour or \$18,720 per year.

Final commission offer listed in contract: 68.8% Commission

Securus included its PayNow™ program in its contract with Roanoke City. The PayNow™ program provides single calls at a rate of \$14.99 per call billed to a credit or debit card. “\$1.60 will be paid to Customer [Roanoke City] for each [PayNow™] call.” This equates to a 10.7% commission. Securus also included its Text2Connect™ program in the Roanoke City contract, which charges \$9.99 per call to a cell phone billed through premium text message. “\$0.30 will be paid to Customer [Roanoke City] for each [Text2Connect™] call.” This equates to a 3% commission.

Based on information from the Securus website, the call rates for Roanoke City are as follows:

Local: \$1.50 per call

IntraLATA: \$1.55 per call plus \$0.35 per minute

InterLATA: \$3.00 per call plus \$0.50 per minute

Interstate: \$3.50 per call plus \$0.65 per minute

WELCOME TO

PAYNOW™

Securus Technologies' automated operator credit card payment method from over 2,000 correctional facilities throughout the United States.



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Pricing

The price for each call is \$14.99 (USD). Maximum call times are dictated by the corrections facility. Prior to your acceptance of each call, you will be notified of the call charge and the maximum allotted call time as dictated by the corrections facility from which the call originates.

The call charge is broken out as \$1.80 for the **Call Fee** and \$13.19 for the **Transaction Fee** and will be displayed in the same manner on your credit card statement.

Actual talk-time may be less than the allotted maximum; you will not be credited for any unused minutes.

\$14⁹⁹
PER CALL*

* Includes \$1.80 Call Fee and \$13.19 Transaction Fee